



73 W. Brook Street, Manchester, NH 03101
P.O. Box 330
Manchester, NH 03105-0330

Marc E. Leménager
Supervisor
Regulatory, Planning and Evaluation
Energy Efficiency

603-634-3280
marc.lemenager@eversource.com

November 30, 2023

Via Electronic Mail Only

Daniel Goldner, Chairman
Public Utilities Commission
21 S. Fruit Street, Suite 10
Concord, New Hampshire 03301-2492

**RE: IR 22-042 - NHSaves Energy Efficiency Programs
Electric and Natural Gas Utilities – 2023 Q3 report**

Dear Chairman Goldner,

Enclosed for filing with the Commission is the Q3 2023 Report for the NHSaves Energy Efficiency Programs containing results for all the electric and natural gas utilities.

A copy of this report was made available electronically to the Commission and all parties on the service list on November 30, 2023. Consistent with current Commission policy this filing is being made electronically only; paper copies will not follow.

Very truly yours,

A handwritten signature in blue ink that reads "Marc E. Leménager". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

Marc E. Leménager
Supervisor
Regulatory, Planning & Evaluation - Energy Efficiency

Attachment
cc: IR 22-042 Service List



New Hampshire Statewide Energy Efficiency Programs

3rd Quarter Report
January 2023 – September 2023

Docket IR 22-042

Filed November 30, 2023



EVERSOURCE



**3rd Quarter Report
January 2023 - September 2023**

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Highlights

Description	Program Expenses ¹		kWh Savings				MMBtu Savings				Participants	
	Actual	% of Budget	Annual	Annual: % of Goal	Lifetime	Life: % of Goal	Annual	Annual: % of Goal	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities												
Statewide Programs												
Municipal Program	\$ 563,738	28%	1,249,243	35%	13,214,401	30%	13	-4%	-272	-15%	70	29%
All Other Statewide Program	\$ 28,583,077	50%	35,630,813	48%	350,404,682	39%	64,540	105%	1,395,633	81%	19,371	20%
Sub-total	\$ 29,146,815	50%	36,880,056	50%	363,619,083	38%	64,554	106%	1,395,361	81%	19,441	20%
Company Specific Programs ²	\$ 794,806	41%	2,538,409	50%	2,538,409	50%	-	-	-	-	28,172	96%
Total Electric	\$ 29,941,620	49%	39,418,465	51%	366,157,492	38%	64,554	106%	1,395,361	81%	47,613	49%
Gas Utilities												
Statewide Programs	\$ 5,364,233	49%	109,778		2,245,449		59,773	39%	1,010,082	39%	8,195	115%
Company Specific Programs ²	\$ 240,496	137%	-		-		37,099	131%	37,099	131%	32,590	79%
Total Gas	\$ 5,604,729	50%	109,778		2,245,449		96,871	53%	1,047,181	40%	40,785	84%
Grand Total	\$ 35,546,349	49%	39,528,243	51%	368,402,942	39%	161,425	67%	2,442,542	56%	88,398	50%

Notes:

(1) Program expenses shown in this report exclude the performance incentive (PI), which can vary by program and accomplishment thresholds. The planned budget for PI is 5.5% of actual program expenditures. The actual PI for each utility is calculated to reflect the utilities' final accomplishments and is filed with the Commission by June 1st of each year for the preceding program year.

(2) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Highlights
Statewide Programs ¹

Description	Program Expenses		kWh Savings			MMBtu Savings			Participants	
	Actual	% of Budget	Annual	Lifetime	Life: % of Goal	Annual	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities										
Residential										
Home Energy Assistance	\$ 7,888,888	65%	1,114,349	14,589,747	60%	9,011	202,609	46%	656	82%
ENERGY STAR Homes	\$ 2,108,168	67%	2,251,447	48,279,763	137%	32,937	782,634	215%	637	79%
NH Home Performance w/Energy Star	\$ 4,696,205	50%	462,822	6,284,946	14%	18,930	355,499	32%	1,310	56%
ENERGY STAR Products	\$ 3,793,130	60%	3,981,790	45,185,204	43%	5,036	63,763	71%	14,996	17%
Sub-total	\$ 18,486,391	60%	7,810,408	114,339,660	54%	65,914	1,404,505	70%	17,599	19%
Commercial & Industrial										
Large Business Energy Solutions	\$ 4,527,443	37%	11,132,765	105,398,873	31%	(860)	(5,776)	7%	207	29%
Small Business Energy Solutions	\$ 5,569,243	41%	16,687,640	130,666,150	36%	(514)	(3,096)	1%	1,565	39%
Municipal Program	\$ 563,738	28%	1,249,243	13,214,401	30%	13	(272)	-15%	70	29%
Sub-total	\$ 10,660,424	38%	29,069,648	249,279,423	34%	(1,360)	(9,144)	3%	1,842	37%
Total Electric	\$ 29,146,815	50%	36,880,056	363,619,083	38%	64,554	1,395,361	81%	19,441	20%
Gas Utilities										
Residential										
Home Energy Assistance	\$ 1,368,202	60%	46,081	923,116		17,226	251,327	142%	6,418	1762%
ENERGY STAR Homes	\$ 347,414	36%	-	-		3,567	74,407	38%	118	34%
NH Home Performance w/Energy Star	\$ 1,224,362	79%	51,555	1,116,171		6,871	138,246	38%	297	70%
ENERGY STAR Products	\$ 628,254	45%	11,647	193,787		6,229	107,876	33%	665	24%
Sub-total	\$ 3,568,232	58%	109,283	2,233,074		33,894	571,856	54%	7,498	190%
Commercial & Industrial										
Large Business Energy Solutions	\$ 963,661	38%	-	-		20,905	365,511	38%	98	18%
Small Business Energy Solutions	\$ 832,340	37%	495	12,375		4,974	72,715	7%	599	23%
Sub-total	\$ 1,796,001	37%	495	12,375		25,879	438,227	28%	697	22%
Total Gas	\$ 5,364,233	49%	109,778	2,245,449		59,773	1,010,082	39%	8,195	115%
Grand Total	\$ 34,511,048	49%	36,989,834	365,864,532	38%	124,327	2,405,443	56%	27,636	27%

Notes:

(1) Amounts shown above pertain only to the Statewide programs. The amounts pertaining to the Company-Specific programs are shown on page 3.

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Highlights
Company-Specific Programs ¹

Description	Program Expenses		kWh Savings			MMBtu Savings			Participants	
	Actual	% of Budget	Annual	Lifetime	Life: % of Goal	Annual	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities										
Residential										
Home Energy Reports	\$ 202,095	69%	2,538,409	2,538,409	50%	-	-	-	26,838	91%
Education	\$ 68,917	23%	-	-	-	-	-	-	-	-
Customer Engagement Platform	\$ -	0%	-	-	-	-	-	-	-	-
Residential DR Program	\$ 94,769	47%	-	-	-	-	-	-	1,321	49%
Forward Capacity Market Expenses ²	\$ 19,311	26%	-	-	-	-	-	-	-	-
Sub-total	\$ 385,092	44%	2,538,409	2,538,409	50%	-	-	-	28,159	96%
Commercial & Industrial										
Smart Start	\$ 13,454	45%	-	-	-	-	-	-	-	-
C&I Customer Partnerships	\$ 7,616	62%	-	-	-	-	-	-	-	-
C&I RFP Program	\$ 10,632	0%	-	-	-	-	-	-	-	-
Education	\$ 221,779	84%	-	-	-	-	-	-	-	-
Customer Engagement Platform	\$ -	0%	-	-	-	-	-	-	-	-
Large Business DR Initiative	\$ 113,569	19%	-	-	-	-	-	-	13	31%
Forward Capacity Market Expenses ²	\$ 42,664	26%	-	-	-	-	-	-	-	-
Sub-total	\$ 409,714	38%	-	-	-	-	-	-	13	-
Total Residential and C&I	\$ 794,806	70%	2,538,409	2,538,409	50%	-	-	-	28,172	96%
Gas Utilities										
Residential										
Home Energy Reports ³	\$ 176,843	80%	-	-	-	37,099	37,099	86%	32,590	79%
Education	\$ 20,314	-	-	-	-	-	-	-	-	-
Sub-total	\$ 197,157	90%	-	-	-	37,099	37,099	86%	32,590	79%
Commercial & Industrial										
Education	\$ 43,339	72%	-	-	-	-	-	-	-	-
Sub-total	\$ 43,339	72%	-	-	-	-	-	-	-	-
Total Residential and C&I	\$ 240,496	109%	-	-	-	37,099	37,099	86%	32,590	79%
Grand Total	\$ 1,035,302	76%	2,538,409	2,538,409	50%	37,099	37,099	86%	60,762	86%

Notes:

- (1) Amounts shown above pertain only to the Company-Specific programs. The amounts pertaining to the Statewide programs are shown on page 2.
Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.
- (2) Amounts shown are expenses related to the electric utilities' participation in ISO-NE's Forward Capacity Market. Revenues received from ISO-NE are reported on page 18.

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Highlights
Home Energy Assistance Program ¹

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expense: Budget ²	\$ 1,057,265	\$ 847,867	\$ 8,906,891	\$ 1,311,013	\$ 12,123,036	\$ 1,778,574	\$ 494,897	\$ 2,273,471	\$ 14,396,507
(Utility Program) Actual	\$ 744,276	\$ 514,699	\$ 5,923,122	\$ 706,791	\$ 7,888,888	\$ 911,457	\$ 456,744	\$ 1,368,202	\$ 9,257,090
Percent	70%	61%	67%	54%	65%	51%	92%	60%	64%
Program Incentives: Budget ³	\$ 879,666	\$ 683,907	\$ 7,774,042	\$ 1,067,032	\$ 10,404,647	\$ 1,484,838	\$ 353,798	\$ 1,838,637	\$ 12,243,284
(Utility Program) Actual ⁴	\$ 580,525	\$ 434,641	\$ 5,499,496	\$ 479,852	\$ 6,994,514	\$ 758,392	\$ 370,379	\$ 1,128,770	\$ 8,123,285
Percent	66%	64%	71%	45%	67%	51%	105%	61%	66%
Participants Served: Goal	102	71	496	128	797	308	56	364	1,161
Actual ⁵	72	39	813	48	972	6,375	44	6,419	7,391
Percent	71%	55%	164%	38%	122%	2068%	79%	1762%	636%
Collaboration: Actual Collaborated Funds ⁶	\$ 28,452	\$ 92,680	\$ 735,871	\$ 68,824	\$ 925,827	\$ 86,397	\$ 42,086	\$ 128,483	\$ 1,054,311
Total Actual Expenses (Utility + Collaboration)	\$ 608,978	\$ 527,321	\$ 6,235,367	\$ 548,676	\$ 7,920,342	\$ 844,789	\$ 412,465	\$ 1,257,254	\$ 9,177,595
% of Total Actual Expenses	5%	18%	12%	13%	12%	10%	10%	10%	11%
Collaborated Units	8	26	187	20	241	77	13	90	331
% of Total Participants Served	11%	67%	23%	42%	25%	1%	30%	1%	4%
Heating Systems: Actual Incentives	\$ 29,457	\$ 67,608	\$ 700,606	\$ 83,454	\$ 881,125	\$ 218,856	\$ 115,664	\$ 334,520	\$ 1,215,645
% of HEA Utility Total Budget	3%	8%	8%	6%	7%	12%	23%	15%	8%
Dwelling Mix:									
Single Family	36	39	258	44	377	6,303	4	6,307	6,684
Multi-Family	36	-	555	4	595	71	39	110	705
Total	72	39	813	48	972	6,374	43	6,417	7,389

Notes:

- (1) Program savings results are shown on page 8.
- (2) Program budget and actual numbers are based on total expenditures.
- (3) Reflects Program "Rebates/Services" only.
- (4) Program incentives are based on the HEA tracking system and do not include items not billed in the tracking system, such as quality assurance costs.
- (5) Number of Participants served by county are as follows:

	Belknap	Carroll*	Cheshire	Coos*	Grafton*	Hillsborough	Merrimack	Rockingham	Strafford	Sullivan*	Total
Electric	26	18	20	90	57	171	40	255	284	11	972
Gas	245	0	61	0	0	5094	876	100	41	0	6417
Total											7,389

* County is not served by a gas utility

- (6) Collaborated funds may include funding from numerous sources including the Department of Energy, town assistance, and Community Development Block grants.

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Highlights
CO₂ Emissions Reductions

Description	Units	CO2 Emission Factors In lbs Per Unit ¹	CO2 Emission Factors In Metric Tons Per Unit	Electric Utilities			Gas Utilities		Grand Total			
				YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons		YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons	YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons		
					All Programs (All funding sources)	RGGI Funded Portion				All Programs (All funding sources)	RGGI Funded Portion	
Annual												
Electricity ²	MWH	1,087.000	0.4930	39,418	19,432	671	110	54	39,528	19,486	671	
Natural Gas	MMBtu	117.080	0.0531	1,782	95	0	96,871	5,144	98,654	5,238	0	
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	20,231	1,481	42	-	-	20,231	1,481	42	
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-	
Kerosene	MMBtu	159.535	0.0724	2,049	148	14	-	-	2,049	148	14	
Propane	MMBtu	139.178	0.0631	37,072	2,340	7	-	-	37,072	2,340	7	
Wood	MMBtu	-	-	3,419	-	-	-	-	3,419	-	-	
Wood Pellet	-	-	-	-	-	-	-	-	-	-	-	
Other	MMBtu	-	-	-	-	-	-	-	-	-	-	
Total Annual Emissions Reductions					23,496	734		5,198		28,693	734	
Lifetime												
Electricity ²	MWH	1,087.000	0.4930	366,157	180,505	7,242	2,245	1,107	368,403	181,612	7,242	
Natural Gas	MMBtu	117.080	0.0531	15,347	815	(9)	1,047,181	55,603	1,062,527	56,418	(9)	
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	395,436	28,942	893	-	-	395,436	28,942	893	
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-	
Kerosene	MMBtu	159.535	0.0724	43,296	3,132	299	-	-	43,296	3,132	299	
Propane	MMBtu	139.178	0.0631	870,460	54,943	187	-	-	870,460	54,943	187	
Wood	MMBtu	-	-	70,822	-	-	-	-	70,822	-	-	
Wood Pellet	-	-	-	-	-	-	-	-	-	-	-	
Other	-	-	-	-	-	-	-	-	-	-	-	
Total Lifetime Emissions Reductions					268,337	8,611		56,710		325,047	8,611	

Notes:

- (1) Source of CO₂ Emission Factors in lbs/unit for all other fuels:
(2) Source of CO₂ Emission Factors in lbs/unit for electricity:

http://www.eia.gov/electricity/annual/html/epa_a_03.html
Based on 2009 Greenhouse Gas Emissions Reduction Fund Grant Guidelines for
CO₂ emission conversion factor for electrically powered equipment.

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Highlights
Annual Savings by Fuel Type

Program	Electric Utilities								Annual kWh Savings
	Annual MMBtu Savings								
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	5,653	(587)	1,442	1,911	590	-	-	9,011	1,114,349
ENERGY STAR Homes	40	437	32,277	-	183	-	-	32,937	2,251,447
NH Home Performance w/Energy Star	12,382	901	2,863	138	2,646	-	-	18,931	462,822
ENERGY STAR Products	2,977	1,421	638	-	-	-	-	5,036	3,981,790
Large Business Energy Solutions	(563)	(287)	(11)	-	-	-	-	(860)	11,132,765
Small Business Energy Solutions	(253)	(163)	(97)	-	-	-	-	(514)	16,687,640
Municipal Program	(7)	60	(40)	-	-	-	-	13	1,249,243
Company-Specific Programs	-	-	-	-	-	-	-	-	2,538,409
Total	20,231	1,782	37,072	2,049	3,419	-	-	64,554	39,418,465

Program	Gas Utilities								Annual kWh Savings
	Annual MMBtu Savings								
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	-	17,226	-	-	-	-	-	17,226	46,081
ENERGY STAR Homes	-	3,567	-	-	-	-	-	3,567	-
NH Home Performance w/Energy Star	-	6,871	-	-	-	-	-	6,871	51,555
ENERGY STAR Products	-	6,229	-	-	-	-	-	6,229	11,647
Large Business Energy Solutions	-	20,905	-	-	-	-	-	20,905	-
Small Business Energy Solutions	-	4,974	-	-	-	-	-	4,974	495
Municipal Program	-	-	-	-	-	-	-	-	-
Company-Specific Programs	-	37,099	-	-	-	-	-	37,099	-
	-	96,871	-	-	-	-	-	96,871	109,778

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Summary of Results by Utility
Statewide & Company-Specific Programs Combined ¹

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 5,300,388	\$ 4,271,963	\$ 44,697,764	\$ 6,555,063	\$ 60,825,179	\$ 8,892,870	\$ 2,474,490	\$ 11,367,360	\$ 72,192,539
	Actual	\$ 3,023,677	\$ 2,504,175	\$ 20,876,465	\$ 3,537,303	\$ 29,941,620	\$ 4,088,813	\$ 1,515,915	\$ 5,604,729	\$ 35,546,349
	Percent	57%	59%	47%	54%	49%	46%	61%	49%	49%
Program Participation	Goal	15,608	16,434	69,414	25,780	127,236	36,529	11,798	48,327	175,564
	Actual	9,513	3,400	13,918	20,782	47,613	29,047	11,738	40,785	88,398
	Percent	61%	21%	20%	81%	37%	80%	99%	84%	50%
Annual kWh Savings	Goal	9,769,284	5,502,305	57,475,695	9,422,287	82,169,570	230,927	23,776	254,704	82,424,274
	Actual	4,290,765	2,456,380	27,123,063	5,548,257	39,418,465	87,024	22,754	109,778	39,528,243
	Percent	44%	45%	47%	59%	48%				48%
Lifetime kWh Savings	Goal	111,536,205	65,950,197	698,413,652	81,148,382	957,048,436	3,735,144	439,540	4,174,684	961,223,121
	Actual	39,087,176	28,079,970	263,093,407	35,896,940	366,157,492	1,815,871	429,578	2,245,449	368,402,942
	Percent	35%	43%	38%	44%	38%				38%
Annual MMBtu Savings	Goal	3,239	8,253	43,693	5,773	60,958	147,961	39,465	187,425	248,384
	Actual	5,693	5,838	49,772	3,251	64,554	70,412	26,460	96,871	161,425
	Percent	176%	71%	114%	56%	106%	48%	67%	52%	65%
Lifetime MMBtu Savings	Goal	107,243	201,236	1,277,660	132,111	1,718,250	2,074,895	564,300	2,639,195	4,357,445
	Actual	126,058	113,800	1,077,144	78,359	1,395,361	764,641	282,540	1,047,181	2,442,542
	Percent	118%	57%	84%	59%	81%	37%	50%	40%	56%

(1) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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**Program Results
Home Energy Assistance (HEA)**

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 1,057,265	\$ 847,867	\$ 8,906,891	\$ 1,311,013	\$ 12,123,036	\$ 1,778,574	\$ 494,897	\$ 2,273,471	\$ 14,396,507
	Actual	\$ 744,276	\$ 514,699	\$ 5,923,122	\$ 706,791	\$ 7,888,888	\$ 911,457	\$ 456,744	\$ 1,368,202	\$ 9,257,090
	Percent	70%	61%	67%	54%	65%	51%	92%	60%	64%
Program Participation	Goal	102	71	496	128	797	308	56	364	1,161
	Actual	72	39	497	48	656	6,374	44	6,418	7,074
	Percent	71%	55%	100%	38%	82%	2068%	79%	1762%	609%
Annual kWh Savings	Goal	409,863	160,162	1,077,491	144,395	1,791,912	135,734	10,864	146,598	1,938,510
	Actual	51,159	41,059	964,932	57,200	1,114,349	30,923	15,158	46,081	1,160,431
	Percent	12%	26%	90%	40%	62%				60%
Lifetime kWh Savings	Goal	4,108,473	2,253,423	15,782,505	2,158,988	24,303,389	2,679,679	232,419	2,912,099	27,215,488
	Actual	726,419	581,377	12,306,150	975,800	14,589,747	629,039	294,077	923,116	15,512,863
	Percent	18%	26%	78%	45%	60%				57%
Annual MMBtu Savings	Goal	747	1,496	15,962	2,425	20,630	6,935	2,208	9,143	29,774
	Actual	1,113	974	5,946	978	9,011	15,343	1,883	17,226	26,237
	Percent	149%	65%	37%	40%	44%	221%	85%	188%	88%
Lifetime MMBtu Savings	Goal	21,804	32,230	337,100	49,629	440,762	130,040	47,568	177,607	618,369
	Actual	24,016	22,246	136,501	19,846	202,609	216,201	35,126	251,327	453,936
	Percent	110%	69%	40%	40%	46%	166%	74%	142%	73%

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Program Results
ENERGY STAR Homes

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 210,500	\$ 434,692	\$ 1,998,336	\$ 500,678	\$ 3,144,206	\$ 645,320	\$ 331,599	\$ 976,919	\$ 4,121,125
	Actual	\$ 54,972	\$ 122,170	\$ 1,783,590	\$ 147,436	\$ 2,108,168	\$ 205,793	\$ 141,620	\$ 347,414	\$ 2,455,582
	Percent	26%	28%	89%	29%	67%	32%	43%	36%	60%
Program Participation	Goal	142	66	431	166	805	239	106	345	1,150
	Actual	12	17	592	16	637	82	36	118	755
	Percent	8%	26%	137%	10%	79%	34%	34%	34%	66%
Annual kWh Savings	Goal	273,450	332,342	835,329	118,400	1,559,522	-	-	-	1,559,522
	Actual	129,119	224,571	1,877,157	20,600	2,251,447	-	-	-	2,251,447
	Percent	47%	68%	225%	17%	144%				144%
Lifetime kWh Savings	Goal	6,448,960	8,019,838	18,046,867	2,835,000	35,350,665	-	-	-	35,350,665
	Actual	3,204,501	5,413,724	39,211,724	449,815	48,279,763	-	-	-	48,279,763
	Percent	50%	68%	217%	16%	137%				137%
Annual MMBtu Savings	Goal	930	1,941	10,512	1,690	15,074	5,282	2,637	7,919	22,993
	Actual	2,255	889	29,364	429	32,937	2,046	1,521	3,567	36,504
	Percent	242%	46%	279%	25%	219%	39%	58%	45%	159%
Lifetime MMBtu Savings	Goal	23,116	47,432	251,677	41,550	363,775	132,054	63,425	195,479	559,253
	Actual	56,352	21,573	694,130	10,580	782,634	39,288	35,120	74,407	857,041
	Percent	244%	45%	276%	25%	215%	30%	55%	38%	153%

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Program Results
Home Performance With ENERGY STAR (HPwES)

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 559,963	\$ 663,959	\$ 7,538,561	\$ 703,703	\$ 9,466,186	\$ 1,191,709	\$ 358,565	\$ 1,550,274	\$ 11,016,459
	Actual	\$ 531,765	\$ 451,629	\$ 3,017,515	\$ 695,295	\$ 4,696,205	\$ 978,575	\$ 245,787	\$ 1,224,362	\$ 5,920,567
	Percent	95%	68%	40%	99%	50%	82%	69%	79%	54%
Program Participation	Goal	72	225	1,987	68	2,352	416	6	422	2,775
	Actual	128	105	897	180	1,310	249	48	297	1,607
	Percent	177%	47%	45%	265%	56%	60%	800%	70%	58%
Annual kWh Savings	Goal	48,674	218,443	1,950,051	157,327	2,374,496	73,612	4,982	78,594	2,453,090
	Actual	98,888	31,740	241,437	90,757	462,822	47,274	4,281	51,555	514,377
	Percent	203%	15%	12%	58%	19%				21%
Lifetime kWh Savings	Goal	1,011,848	3,876,577	38,298,277	3,163,638	46,350,340	697,837	74,730	772,567	47,122,907
	Actual	1,476,306	308,084	2,897,430	1,603,125	6,284,946	1,036,244	79,927	1,116,171	7,401,117
	Percent	146%	8%	8%	51%	14%				16%
Annual MMBtu Savings	Goal	3,605	6,094	39,090	1,870	50,659	16,405	1,799	18,204	68,862
	Actual	2,186	1,950	12,332	2,462	18,930	5,799	1,072	6,871	25,802
	Percent	61%	32%	32%	132%	37%	35%	60%	38%	37%
Lifetime MMBtu Savings	Goal	81,918	125,642	876,718	37,547	1,121,826	327,697	38,255	365,951	1,487,777
	Actual	43,753	37,999	225,496	48,251	355,499	116,707	21,538	138,246	493,745
	Percent	53%	30%	26%	129%	32%	36%	56%	38%	33%

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Program Results
ENERGY STAR Products

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 424,185	\$ 896,519	\$ 4,463,873	\$ 541,658	\$ 6,326,235	\$ 1,211,736	\$ 173,660	\$ 1,385,396	\$ 7,711,631
	Actual	\$ 264,209	\$ 700,178	\$ 2,409,666	\$ 419,078	\$ 3,793,130	\$ 462,953	\$ 165,301	\$ 628,254	\$ 4,421,383
	Percent	62%	78%	54%	77%	60%	38%	95%	45%	57%
Program Participation	Goal	4,169	15,931	62,966	5,856	88,922	2,627	182	2,809	91,731
	Actual	1,047	3,147	9,254	1,549	14,996	473	192	665	15,661
	Percent	25%	20%	15%	26%	17%	18%	105%	24%	17%
Annual kWh Savings	Goal	492,313	1,631,390	7,150,034	788,307	10,062,044	21,581	7,931	29,512	10,091,556
	Actual	259,697	751,804	2,297,989	672,300	3,981,790	8,332	3,315	11,647	3,993,437
	Percent	53%	46%	32%	85%	40%				40%
Lifetime kWh Savings	Goal	5,830,248	16,029,066	74,896,935	8,024,038	104,780,286	357,628	132,391	490,018	105,270,304
	Actual	3,155,489	9,215,584	26,601,331	6,212,800	45,185,204	138,213	55,574	193,787	45,378,991
	Percent	54%	57%	36%	77%	43%				43%
Annual MMBtu Savings	Goal	39	(257)	2,178	558	2,518	17,849	1,836	19,684	22,203
	Actual	139	2,247	2,010	640	5,036	3,891	2,338	6,229	11,265
	Percent	355%	-874%	92%	115%	200%	22%	127%	32%	51%
Lifetime MMBtu Savings	Goal	3,027	6,194	69,564	10,800	89,585	293,273	32,492	325,765	415,350
	Actual	1,937	33,298	20,633	7,895	63,763	66,689	41,187	107,876	171,639
	Percent	64%	538%	30%	73%	71%	23%	127%	33%	41%

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Program Results
Large Business Energy Solutions

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 1,185,957	\$ 561,647	\$ 9,160,989	\$ 1,394,568	\$ 12,303,161	\$ 2,035,773	\$ 518,360	\$ 2,554,133	\$ 14,857,294
	Actual	\$ 509,249	\$ 282,393	\$ 3,150,351	\$ 585,450	\$ 4,527,443	\$ 674,956	\$ 288,705	\$ 963,661	\$ 5,491,104
	Percent	43%	50%	34%	42%	37%	33%	56%	38%	37%
Program Participation	Goal	299	21	259	128	707	444	108	552	1,259
	Actual	18	23	144	22	207	96	2	98	305
	Percent	6%	110%	56%	17%	29%	22%	2%	18%	24%
Annual kWh Savings	Goal	3,523,867	1,684,808	19,355,413	2,419,158	26,983,246	-	-	-	26,983,246
	Actual	1,571,261	649,565	7,438,039	1,473,900	11,132,765	-	-	-	11,132,765
	Percent	45%	39%	38%	61%	41%				41%
Lifetime kWh Savings	Goal	49,812,501	20,122,639	236,358,464	29,284,298	335,577,902	-	-	-	335,577,902
	Actual	22,464,029	6,999,810	66,081,633	9,853,400	105,398,873	-	-	-	105,398,873
	Percent	45%	35%	28%	34%	31%				31%
Annual MMBtu Savings	Goal	(1,384)	(393)	(5,301)	(330)	(7,408)	49,999	14,308	64,307	56,899
	Actual	-	(16)	-	(844)	(860)	15,039	5,866	20,905	20,045
	Percent	0%	4%	0%	256%	12%	30%	41%	33%	35%
Lifetime MMBtu Savings	Goal	(17,865)	(3,924)	(57,230)	(2,890)	(81,909)	751,638	220,366	972,004	890,094
	Actual	-	(149)	-	(5,627)	(5,776)	245,698	119,813	365,511	359,735
	Percent	0%	4%	0%	195%	7%	33%	54%	38%	40%

**3rd Quarter Report
January 2023 - September 2023**

**Program Results
Small Business Energy Solutions**

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 1,479,566	\$ 646,031	\$ 10,042,280	\$ 1,346,239	\$ 13,514,116	\$ 1,735,798	\$ 513,581	\$ 2,249,379	\$ 15,763,495
	Actual	\$ 682,502	\$ 234,294	\$ 3,971,579	\$ 680,868	\$ 5,569,243	\$ 643,259	\$ 189,082	\$ 832,340	\$ 6,401,583
	Percent	46%	36%	40%	51%	41%	37%	37%	37%	41%
Program Participation	Goal	520	107	3,101	327	4,056	2,495	140	2,635	6,691
	Actual	171	55	1,168	171	1,565	574	25	599	2,164
	Percent	33%	51%	38%	52%	39%	23%	18%	23%	32%
Annual kWh Savings	Goal	2,814,294	1,249,241	24,371,920	2,354,433	30,789,888	-	-	-	30,789,888
	Actual	725,504	561,971	13,454,365	1,945,800	16,687,640	495	-	495	16,688,135
	Percent	26%	45%	55%	83%	54%				54%
Lifetime kWh Savings	Goal	39,098,924	13,389,465	279,455,051	28,951,304	360,894,744	-	-	-	360,894,744
	Actual	5,149,306	3,732,798	106,612,345	15,171,700	130,666,150	12,375	-	12,375	130,678,525
	Percent	13%	28%	38%	52%	36%				36%
Annual MMBtu Savings	Goal	(956)	(482)	(18,320)	(408)	(20,167)	23,081	10,830	33,911	13,744
	Actual	-	(146)	12	(380)	(514)	3,864	1,110	4,974	4,460
	Percent	0%	30%	0%	93%	3%	17%	10%	15%	32%
Lifetime MMBtu Savings	Goal	(11,892)	(4,874)	(196,634)	(4,236)	(217,636)	411,783	156,348	568,131	350,495
	Actual	-	(773)	-	(2,323)	(3,096)	55,629	17,087	72,715	69,619
	Percent	0%	16%	0%	55%	0	14%	11%	13%	20%

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**Program Results
Municipal Program**

Description		Electric Utilities				Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	
Program Expenses	Budget	\$ 168,326	\$ 163,861	\$ 1,451,699	\$ 216,114	\$ 2,000,000
	Actual	\$ 74,150	\$ 160,146	\$ 246,881	\$ 82,561	\$ 563,738
	Percent	44%	98%	17%	38%	28%
Program Participation	Goal	47	13	173	7	241
	Actual	18	14	33	5	70
	Percent	38%	108%	19%	71%	29%
Annual kWh Savings	Goal	292,822	225,919	2,735,455	323,951	3,578,147
	Actual	160,129	195,670	849,143	44,300	1,249,243
	Percent	55%	87%	31%	14%	35%
Lifetime kWh Savings	Goal	3,311,252	2,259,189	35,575,553	3,614,801	44,760,795
	Actual	1,616,115	1,828,593	9,382,793	386,900	13,214,401
	Percent	49%	81%	26%	11%	30%
Annual MMBtu Savings	Goal	258	(146)	(427)	(32)	(347)
	Actual	-	(60)	107	(33)	13
	Percent	0%	41%	-25%	104%	-4%
Lifetime MMBtu Savings	Goal	7,135	(1,464)	(3,535)	(288)	1,849
	Actual	-	(395)	385	(262)	(272)
	Percent	0%	27%	-11%	91%	-15%

**3rd Quarter Report
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**Company-Specific Programs
Liberty Utilities, Unitil and the New Hampshire Electric Cooperative**

Description		Liberty Utilities	Liberty Utilities	New Hampshire Electric Cooperative	Unitil ¹	Unitil ¹
		Electric	Gas	Electric	Electric	Gas
		Home Energy Reports	Home Energy Reports	Smart Start Program Administration	Home Energy Reports	Home Energy Reports
Program Expenses	Budget	\$ 112,500	\$ 175,160	\$ -	\$ 181,483	\$ 44,667
	Actual	\$ 94,353	\$ 162,912	\$ -	\$ 107,742	\$ 13,931
	Percent	84%	93%	N/A	59%	31%
Program Participation	Goal	10,256	30,000	-	19,100	11,200
	Actual	8,047	21,199	-	18,791	11,391
	Percent	78%	71%	-	98%	102%
Annual kWh Savings	Goal	1,914,000	-	-	3,116,316	-
	Actual	1,295,009	-	-	1,243,400	-
	Percent	68%	-	-	40%	-
Lifetime kWh Savings	Goal	1,914,000	-	-	3,116,316	-
	Actual	1,295,009	-	-	1,243,400	-
	Percent	68%	-	-	40%	-
Annual MMBtu Savings	Goal	-	28,410	-	-	5,847
	Actual	-	24,430	-	-	12,669
	Percent	-	86%	-	-	217%
Lifetime MMBtu Savings	Goal	-	28,410	-	-	5,847
	Actual	-	24,430	-	-	12,669
	Percent	-	86%	-	-	217%

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Program Results
 Company-Specific Programs
 Eversource

Description		Smart Start	C&I	C&I	Total
		Program Administration	RFP Program	Customer Partnerships	
Program Expenses	Budget	\$ 30,000	\$ -	\$ 12,253	\$ 42,253
	Actual	\$ 13,454	\$ 10,632	\$ 7,616	\$ 31,701
	Percent	45%	-	62%	75%
Program Participation	Goal	-	-	-	-
	Actual	-	-	-	-
	Percent	-	-	-	-
Annual kWh Savings	Goal	-	-	-	-
	Actual	-	-	-	-
	Percent	-	-	-	-
Lifetime kWh Savings	Goal	-	-	-	-
	Actual	-	-	-	-
	Percent	-	-	-	-

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Education Programs

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses									
Budget	\$ 70,900	\$ 37,388	\$ 400,377	\$ 58,839	\$ 567,504	\$ 118,800	\$ 39,162	\$ 157,962	\$ 725,466
Actual*	35,783	22,301	198,291	34,322	290,696	48,908	14,745	63,653	354,349
Percent	50%	60%	50%	58%	51%	41%	38%	40%	49%

Events

Residential Programs

1/4/2023	K-12 Workshop - Lancaster Elementary School
1/6/2023	K-12 Workshop - McClelland School
1/9/2023	K-12 Workshop - Kenneth A. Brett School
1/11/2023	K-12 Workshop - Hillside Middle School
1/19/2023	Button Up Workshop - Cornish & Plainfield
1/27/2023	K-12 Workshop - LEAF Charter School
2/1/2023	K-12 Workshop - Deerfield Community School
2/16/2023	K-12 Workshop - Stratham Memorial School
2/20/2023	K-12 Workshop - Lancaster Elementary School
2/20/2023	K-12 Workshop - Auburn Village School
2/21/2023	Button Up Workshop - NH Climate Health Organization
2/27/2023	Button Up Workshop - Monadnock Sustainability Hub
3/3/2023	K-12 Workshop - Reeds Ferry School
3/9/2023	K-12 Workshop - Jaffrey-Rindge Middle School
3/9/2023	K-12 Workshop - St. John Regional School
3/20/2023	Button Up Workshop - Laconia
3/21/2023	K-12 Workshop - Rollinsford Grade School
3/23/2023	K-12 Workshop - Bristol Elementary School NH
3/27/2023	K-12 Workshop - Pine Tree Elementary School
3/29/2023	K-12 Workshop - Mascenic Regional High School
4/7/2023	K-12 Workshop - Campton Elementary School
4/10/2023	K-12 Workshop - White Mountains Regional High School
4/11/2023	Button Up Workshop - Hudson
4/18/2023	K-12 Workshop - Hooksett Memorial School
4/19/2023	Button Up Workshop - NHBSR
4/20/2023	Button Up Workshop - Stratham
4/21/2023	K-12 Workshop - Abbot-Downing School
4/23/2023	Button Up Workshop - Danbury
4/24/2023	Button Up Workshop - Plymouth
5/8/2023	K-12 Workshop - Sanborn Regional High School
5/12/2023	K-12 Workshop - Indian River School
5/15/2023	K-12 Workshop - Gorham High School
5/15/2023	K-12 Workshop - Strafford School
5/16/2023	K-12 Workshop - Frances C. Richmond School
5/23/2023	K-12 Workshop - Campton Elementary School
5/23/2023	K-12 Workshop - Hillside Middle School
6/14/2023	K-12 Workshop - Merrimack Valley Middle School
9/18/2023	K-12 Workshop - Moharimet School

Commercial Programs

1/30/2023	Architect Training Lunch & Learn - Hooksett
2/10/2023	Architect Training Lunch & Learn - Bedford
2/17/2023	Architect Training Lunch & Learn - Concord
3/15/2023	Architect Training Lunch & Learn - Manchester
3/31/2023	Architect Training Lunch & Learn - Laconia
4/25/2023	Builder training - Manchester
5/9/2023	Builder training - Goffstown
5/13/2023	Builder training - Dover
5/23/2023	Builder training - Pembroke
6/6/2023	Builder training - Meredith
6/20/2023	Builder training - Littleton
7/19/2023	Architect Training Lunch & Learn - Concord
9/12/2023	Builder training - Claremont
9/19/2023	NH Energy Code Training - Alton
9/25/2023	NH Energy Code Training - Concord
9/26/2023	NH Energy Code Training - Concord

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Forward Capacity Market (FCM) Proceeds and Expenses

Description	Electric Utilities				Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	
Estimated Annual FCM Proceeds	\$ 609,155	\$ 100,000	\$ 4,777,338	\$ 326,223	\$ 5,812,715
Estimated Annual FCM Expenses	\$ 31,226	\$ 20,000	\$ 156,000	\$ 32,137	\$ 239,363
Actual FCM Proceeds					
Qtr. 1	\$ 609,155	\$ 29,685	\$ 958,050	\$ 114,373	\$ 1,711,263
Qtr. 2	-	33,483	1,280,383	103,416	1,417,282
Qtr. 3	-	27,105	834,276	-	861,381
Qtr. 4	110,023	-	-	-	110,023
Total	\$ 719,177	\$ 90,273	\$ 3,072,709	\$ 217,789	\$ 4,099,949
Actual FCM Expenses					
Financial Assurance					
Qtr. 1	\$ -	\$ -	\$ -	\$ -	\$ -
Qtr. 2	-	-	-	-	-
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ -	\$ -	\$ -	\$ -	\$ -
Other					
Qtr. 1	\$ -	\$ -	\$ 1,068	\$ -	\$ 1,068
Qtr. 2	-	-	8,893	1,000	9,893
Qtr. 3	-	16,365	2,230	-	18,595
Qtr. 4	1,334	-	-	-	1,334
Total	\$ 1,334	\$ 16,365	\$ 12,191	\$ 1,000	\$ 30,890
Total Financial Assurance & Other	\$ 1,334	\$ 16,365.0	\$ 12,191	\$ 1,000	\$ 30,890
Actual Net FCM Proceeds*	\$ 717,844	\$ 73,908	\$ 3,060,518	\$ 216,789	\$ 4,069,059

* The Statewide Electric Utilities leverage the Forward Capacity Market, which provides additional energy efficiency funds to the NH Statewide energy efficiency programs. The FCM proceeds budget and actual FCM proceeds are allocated to the residential and the C&I sectors based on an estimate of each sector's contribution to peak demand reduction (approximately 30% for the Residential sector and 70% for the C&I sector). Initially approved by the Commission in its Order No. 24,930 in DE 08-130 dated January 5, 2009 (2009 Statewide Programs) and in all subsequent Statewide program Orders.

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Expenses By Activity
Residential Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Home Energy Assistance	Internal Admin	\$ 24,615	\$ 20,178	\$ 63,796	\$ 69,079	\$ 177,667	\$ 33,438	\$ 33,892	\$ 67,330	\$ 244,998
	External Admin	595	3,311	-	776	4,683	995	304	1,300	5,982
	Rebate/Services	612,307	434,641	5,286,439	479,852	6,813,238	721,798	370,379	1,092,177	7,905,415
	Implementation Services	73,731	39,983	175,813	53,653	343,180	108,404	34,465	142,869	486,049
	Marketing	8,197	2,346	108,929	57,397	176,869	10,492	3,503	13,995	190,864
	EM&V	24,831	14,240	288,146	46,034	373,250	36,330	14,202	50,531	423,782
	Total	\$ 744,276	\$ 514,699	\$ 5,923,122	\$ 706,791	\$ 7,888,888	\$ 911,457	\$ 456,744	\$ 1,368,202	\$ 9,257,090
ENERGY STAR Homes	Internal Admin	\$ 4,706	\$ 4,469	\$ 14,313	\$ 26,369	\$ 49,858	\$ 12,698	\$ 22,710	\$ 35,409	\$ 85,267
	External Admin	118	733	-	297	1,148	361	204	565	1,714
	Rebate/Services	34,535	76,825	1,641,634	87,800	1,840,794	143,426	102,465	245,891	2,086,685
	Implementation Services	10,005	30,961	61,808	16,821	119,595	34,246	4,411	38,656	158,251
	Marketing	663	7,503	16,902	3,446	28,514	1,881	2,314	4,195	32,710
	EM&V	4,944	1,679	48,932	12,704	68,259	13,181	9,516	22,697	90,956
	Total	\$ 54,972	\$ 122,170	\$ 1,783,590	\$ 147,436	\$ 2,108,168	\$ 205,793	\$ 141,620	\$ 347,414	\$ 2,455,582
HP w/ENERGY STAR	Internal Admin	\$ 9,603	\$ 16,765	\$ 53,995	\$ 37,117	\$ 117,480	\$ 18,043	\$ 24,559	\$ 42,602	\$ 160,082
	External Admin	315	3,314	-	417	4,046	667	221	888	4,933
	Rebate/Services	475,749	314,154	2,143,463	532,864	3,466,230	866,819	188,576	1,055,395	4,521,625
	Implementation Services	31,183	98,015	215,149	45,614	389,961	65,230	19,638	84,868	474,829
	Marketing	1,763	1,950	350,267	53,073	407,053	3,474	2,503	5,976	413,029
	EM&V	13,152	17,431	254,640	26,212	311,435	24,342	10,291	34,633	346,068
	Total	\$ 531,765	\$ 451,629	\$ 3,017,515	\$ 695,295	\$ 4,696,205	\$ 978,575	\$ 245,787	\$ 1,224,362	\$ 5,920,567
ENERGY STAR Products	Internal Admin	\$ 6,687	\$ 26,568	\$ 31,973	\$ 28,517	\$ 93,744	\$ 10,137	\$ 11,901	\$ 22,038	\$ 115,782
	External Admin	239	4,360	-	321	4,920	678	107	785	5,705
	Rebate/Services	213,871	538,590	1,790,955	348,564	2,891,979	349,807	140,168	489,975	3,381,955
	Implementation Services	30,090	113,383	360,464	18,982	522,920	68,428	6,924	75,352	598,272
	Marketing	3,359	7,292	116,970	8,959	136,580	9,152	1,213	10,365	146,945
	EM&V	9,963	9,984	109,304	13,736	142,987	24,751	4,988	29,739	172,726
	Total	\$ 264,209	\$ 700,178	\$ 2,409,666	\$ 419,078	\$ 3,793,130	\$ 462,953	\$ 165,301	\$ 628,254	\$ 4,421,383

3rd Quarter Report
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Expenses by Activity
Residential Programs (Continued)

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Other*	Internal Admin	\$ 2,600	\$ 713	\$ 2,731	\$ 13,202	\$ 19,246	\$ 6,409	\$ -	\$ 6,409	\$ 25,654
	External Admin	89	5,026	-	381	5,497	141	-	141	5,638
	Rebate/Services	96,961	15,952	27,951	121,656	262,521	\$ 160,559	11,437	171,996	434,517
	Implementation Services	7,570	838	44,691	15,943	69,043	\$ 10,760	2,494	13,254	82,297
	Marketing	308	83	-	1,725	2,116	\$ 200	-	200	2,317
	EM&V	13,288	268	5,753	7,360	26,669	\$ 5,157	-	5,157	31,826
	Total	\$ 120,817	\$ 22,880	\$ 81,127	\$ 160,267	\$ 385,092	\$ 183,226	\$ 13,931	\$ 197,157	\$ 582,249
Total Residential	Internal Admin	\$ 48,211	\$ 68,692	\$ 166,808	\$ 174,284	\$ 457,995	\$ 80,726	\$ 93,062	\$ 173,788	\$ 631,783
	External Admin	1,357	16,745	-	2,191	20,293	2,843	836	3,679	23,972
	Rebate/Services	1,433,423	1,380,162	10,890,442	1,570,735	15,274,762	2,242,410	813,024	3,055,434	18,330,197
	Implementation Services	152,580	283,181	857,926	151,013	1,444,699	287,067	67,932	354,999	1,799,698
	Marketing	14,290	19,174	593,069	124,600	751,133	25,199	9,533	34,731	785,864
	EM&V	66,178	43,602	706,775	106,045	922,600	103,761	38,996	142,758	1,065,357
	Total	\$ 1,716,038	\$ 1,811,556	\$ 13,215,020	\$ 2,128,867	\$ 18,871,482	\$ 2,742,005	\$ 1,023,384	\$ 3,765,389	\$ 22,636,871
Total %	Internal Admin	2.8%	3.8%	1.3%	8.2%	2.4%	2.9%	9.1%	4.6%	2.8%
	External Admin	0.1%	0.9%	0.0%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
	Rebate/Services	83.5%	76.2%	82.4%	73.8%	80.9%	81.8%	79.4%	81.1%	81.0%
	Implementation Services	8.9%	15.6%	6.5%	7.1%	7.7%	10.5%	6.6%	9.4%	8.0%
	Marketing	0.8%	1.1%	4.5%	5.9%	4.0%	0.9%	0.9%	0.9%	3.5%
	EM&V	3.9%	2.4%	5.3%	5.0%	4.9%	3.8%	3.8%	3.8%	4.7%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Expenses by Activity
C&I and Municipal Programs

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Large Business Energy Solutions	Internal Admin	\$ 24,441	\$ 10,671	\$ 86,395	\$ 57,570	\$ 179,076	\$ 39,050	\$ 27,956	\$ 67,005	\$ 246,082
	External Admin	668	1,751	-	825	3,244	1,139	319	1,458	4,702
	Rebate/Services	369,437	208,714	1,744,631	373,052	2,695,834	426,291	186,464	612,755	3,308,588
	Implementation Services	81,994	44,228	900,451	89,137	1,115,810	152,012	45,068	197,080	1,312,890
	Marketing	4,856	2,818	202,202	10,686	220,563	14,380	3,993	18,373	238,936
	EM&V	27,854	14,210	216,673	54,180	312,916	42,084	24,905	66,989	379,905
	Total	\$ 509,249	\$ 282,393	\$ 3,150,351	\$ 585,450	\$ 4,527,443	\$ 674,956	\$ 288,705	\$ 963,661	\$ 5,491,104
Small Business Energy Solutions	Internal Admin	\$ 25,427	\$ 8,098	\$ 94,706	\$ 55,595	\$ 183,826	\$ 37,914	\$ 27,698	\$ 65,611	\$ 249,437
	External Admin	833	1,329	-	797	2,959	971	316	1,287	4,246
	Rebate/Services	510,941	132,095	3,168,727	495,659	4,307,422	434,992	108,030	543,022	4,850,444
	Implementation Services	103,675	87,590	246,484	63,501	501,250	118,120	24,403	142,522	643,772
	Marketing	6,876	2,139	224,145	13,001	246,162	14,804	3,960	18,764	264,927
	EM&V	34,750	3,043	237,517	52,315	327,624	36,457	24,676	61,133	388,758
	Total	\$ 682,502	\$ 234,294	\$ 3,971,579	\$ 680,868	\$ 5,569,243	\$ 643,259	\$ 189,082	\$ 832,340	\$ 6,401,583
Municipal	Internal Admin	\$ 2,687	\$ 6,024	\$ 13,691	\$ 8,914	\$ 31,316	\$ -	\$ -	\$ -	\$ 31,316
	External Admin	95	989	-	128	1,211	-	-	-	1,211
	Rebate/Services	60,286	122,132	165,161	18,811	366,390	-	-	-	366,390
	Implementation Services	6,599	26,908	1,951	44,829	80,286	-	-	-	80,286
	Marketing	530	1,830	31,744	1,485	35,589	-	-	-	35,589
	EM&V	3,953	2,264	34,335	8,393	48,946	-	-	-	48,946
	Total	\$ 74,150	\$ 160,146	\$ 246,881	\$ 82,561	\$ 563,738	\$ -	\$ -	\$ -	\$ 563,738
Other*	Internal Admin	\$ 8,225	\$ 138	\$ 7,109	\$ 8,220	\$ 23,693	\$ 12,356	\$ -	\$ 12,356	\$ 36,049
	External Admin	14	11,478	7,500	118	19,110	23	-	23	19,133
	Rebate/Services	5,836	1,700	215,909	23,864	247,309	9,385	10,327	19,712	267,021
	Implementation Services	4,525	2,380	41,999	14,485	63,388	5,861	2,698	8,558	71,947
	Marketing	241	37	4,856	5,129	10,263	-	1,721	1,721	11,983
	EM&V	22,897	52	15,261	7,741	45,951	969	-	969	46,920
	Total	\$ 41,738	\$ 15,785	\$ 292,633	\$ 59,557	\$ 409,714	\$ 28,594	\$ 14,745	\$ 43,339	\$ 453,053

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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 January 2023 - September 2023

Expenses by Activity
 C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Total C&I and Municipal	Internal Admin	\$ 60,779	\$ 24,932	\$ 201,900	\$ 130,299	\$ 417,911	\$ 89,320	\$ 55,653	\$ 144,973	\$ 562,884
	External Admin	1,609	15,547	7,500	1,868	26,524	2,134	635	2,769	29,293
	Rebate/Services	946,499	464,641	5,294,429	911,386	7,616,955	870,668	304,820	1,175,488	8,792,443
	Implementation Services	196,793	161,106	1,190,884	211,951	1,760,734	275,992	72,169	348,161	2,108,895
	Marketing	12,504	6,824	462,947	30,302	512,577	29,184	9,674	38,858	551,435
	EM&V	89,454	19,569	503,785	122,629	735,437	79,510	49,581	129,091	864,528
	Total	\$ 1,307,639	\$ 692,619	\$ 7,661,445	\$ 1,408,436	\$ 11,070,138	\$ 1,346,808	\$ 492,532	\$ 1,839,340	\$ 12,909,478
Total C&I and Municipal %	Internal Admin	4.6%	3.6%	2.6%	9.3%	3.8%	6.6%	11.3%	7.9%	4.4%
	External Admin	0.1%	2.2%	0.1%	0.1%	0.2%	0.2%	0.1%	0.2%	0.2%
	Rebate/Services	72.4%	67.1%	69.1%	64.7%	68.8%	64.6%	61.9%	63.9%	68.1%
	Implementation Services	15.0%	23.3%	15.5%	15.0%	15.9%	20.5%	14.7%	18.9%	16.3%
	Marketing	1.0%	1.0%	6.0%	2.2%	4.6%	2.2%	2.0%	2.1%	4.3%
	EM&V	6.8%	2.8%	6.6%	8.7%	6.6%	5.9%	10.1%	7.0%	6.7%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 108,990	\$ 93,624	\$ 368,708	\$ 304,584	\$ 875,906	\$ 170,045	\$ 148,715	\$ 318,761	\$ 1,194,667
	External Admin	2,966	32,293	7,500	4,058	46,817	4,977	1,471	6,447	53,265
	Rebate/Services	2,379,922	1,844,803	16,184,871	2,482,121	22,891,717	3,113,078	1,117,845	4,230,923	27,122,640
	Implementation Services	349,373	444,287	2,048,810	362,964	3,205,433	563,059	140,100	703,159	3,908,593
	Marketing	26,794	25,998	1,056,016	154,902	1,263,710	54,383	19,207	73,590	1,337,299
	EM&V	155,632	63,171	1,210,560	228,674	1,658,037	183,271	88,577	271,849	1,929,886
	Total	\$ 3,023,677	\$ 2,504,175	\$ 20,876,465	\$ 3,537,303	\$ 29,941,620	\$ 4,088,813	\$ 1,515,915	\$ 5,604,729	\$ 35,546,348
Grand Total % (Residential, C&I and Municipal)	Internal Admin	3.6%	3.7%	1.8%	8.6%	2.9%	4.2%	9.8%	5.7%	3.4%
	External Admin	0.1%	1.3%	0.0%	0.1%	0.2%	0.1%	0.1%	0.1%	0.1%
	Rebate/Services	78.7%	73.7%	77.5%	70.2%	76.5%	76.1%	73.7%	75.5%	76.3%
	Implementation Services	11.6%	17.7%	9.8%	10.3%	10.7%	13.8%	9.2%	12.5%	11.0%
	Marketing	0.9%	1.0%	5.1%	4.4%	4.2%	1.3%	1.3%	1.3%	3.8%
	EM&V	5.1%	2.5%	5.8%	6.5%	5.5%	4.5%	5.8%	4.9%	5.4%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

3rd Quarter Report
 January 2023 - September 2023

Evaluation, Monitoring and Verification (EM&V)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Program Expenses	Budget	\$ 264,659	\$ 170,879	\$ 1,962,044	\$ 242,541	\$ 2,640,123	\$ 384,059	\$ 124,832	\$ 508,891	\$ 3,149,014
	Actual	\$ 155,632	\$ 63,171	\$ 1,210,560	\$ 228,674	\$ 1,658,037	\$ 183,271	\$ 88,577	\$ 271,849	\$ 1,929,886
	Percent	59%	37%	62%	94%	63%	48%	71%	53%	61%

Notes:

(1) The actual EM&V expenses for each program are included in the expense totals reported for each program.

Status of EM&V Studies:

	Est. Cost	Vendor	Status
Residential Emerging Electric Opportunities Study	\$98,504	NMR	Implementation
Commercial & Industrial Existing Building Baselines Evaluation	\$466,400	DSA	Implementation
Commercial & Industrial Beyond Lighting	\$95,340	DSA	Implementation
2023 Summer C&I ADR Stage 3 Evaluation Work Plan (tri-state)	\$236,010*	DNV-GL	Planning
Large Business Impact & Process Evaluation	\$627,053	DNV-GL	Implementation
Baseline & Industry Standard Practice Evaluation	\$151,650	NMR	Implementation
Market Barriers to Energy Efficiency	\$74,508	DNV-GL	Complete
Economic Impacts on the State of New Hampshire	\$153,244	DNV-GL	Complete
Delivered Energy Insights Program PY 2022 Impact Evaluation (tri-state, Eversource only)	\$73,469	Guidehouse	Complete

* Est total cost of study, not broken out by state.

Evaluations available at: https://www.puc.nh.gov/Electric/Monitoring_Evaluation_Report_List.htm

**3rd Quarter Report
 January 2023 - September 2023**

On - Bill Financing (OBF)

Description	Electric Utilities				Gas Utilities	
	Liberty Utilities	NHEC	Eversource	Unitil	LU Gas	Unitil Gas
Amount Available to Loan						
On - Bill Financing ¹	\$ 953,000	\$ 546,062	\$ 690,000	\$ 755,313	\$ 875,000	\$ 274,572
Less: Loans	1,585,231	862,499	2,255,270	405,171	260,201	22,500
Plus: Loan Payments Received	1,157,443	755,189	2,002,692	101,000	125,838	7,214
Less Bad Debt (\$ Written Off)	27,569	-	6,230	179	-	-
Current Balance	497,643	438,752	431,193	450,963	740,637	259,286
Less: Loans in Process	-	1,715	10,725	22,500	-	-
Less: Potential Loans	-	17,881	258,527	-	-	-
Amount Available to Loan	\$ 497,643	\$ 419,156	\$ 161,941	\$ 428,463	\$ 740,637	\$ 259,286
Maximum Loans and Maximum Term						
Residential	Maximum Loan	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500
	Maximum Term	7 years	7 years	7 years	4 years	4 years
Municipal and C&I	Maximum Loan	\$ 50,000	\$ 20,000	\$ 20,000	\$ 50,000	\$ 50,000
	Maximum Term	10 years	3 years	4 years	5 years	5 years
Year-to-date Project Financing Information						
Residential	No. of Projects Financed	2	5	19	15	4
	Average Loan Amount	\$ 3,395	\$ 2,257	\$ 1,598	\$ 6,111	\$ 11,228
Municipal and C&I ²	No. of Projects Financed	4	11	15	3	1
	Average Loan Amount	44,819	5,012	2,900	104,503	9,052

Notes:

(1) Includes funds from a RGGI-funded grant awarded to the Electric Utilities in 2009 and Statewide Energy Efficiency Program funds.

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Smart Start Program

Description	NHEC	Eversource
Year-to-Date Amount Available to Loan		
Loan Fund Balance ¹	\$ 949,382	\$ 899,021
Less: Year-to-Date Loans	-	-
Plus: Loan Repayments (excluding reserve for bad debt)	21,710	487,083
Current Balance	\$ -	\$ 1,386,104
Less: Loans in Process	-	57,961
Less: Potential Loans	-	210,795
Less: Future Committed Loans	-	13,317
Add: Anticipated Loan Repayments Thru Year End	971,092	162,360
Amount Available to Loan	\$ -	\$ 1,266,392
Year-to-Date Reserve for Bad Debt (Uncollectibles)		
Initial Balance ¹	\$ -	\$ 198,435
Plus: Bad Debt Collections ²	-	24,354
Less: Bad Debt Charges	-	-
Ending Balance	\$ -	\$ 222,789
Year-to-date Administrative and Implementation Expenses ³	\$ -	\$ 15,641
Year-to-date Payments to Contractors Supporting Customer Projects	\$ -	\$ -
Year-to-date Performance Incentive ⁴	\$ -	\$ 29,225
Year-to-date Project Financing Information		
Municipal and C&I ⁵		
No. of Projects Financed	-	-
Total Loan Amount	\$ -	\$ -
Average Loan Amount	\$ -	\$ -
Lifetime kWh Savings ⁶	-	-
Lifetime MMBTU Savings ⁶	-	-
Lifetime kWh Savings ⁷	-	-
Lifetime MMBTU Savings ⁷	-	-
Lifetime Electric Bill Savings	\$ -	\$ -

Notes:

- (1) As of January 1, 2022.
- (2) 5% of the loan amount is reserved for uncollectibles.
- (3) NHEC's Annual Budget: (see page 15). Eversource's Annual Budget: (see page 16).
- (4) The performance incentive is based on 6% of the loan repayments.
- (5) C&I not applicable to Eversource; Municipal only.
- (6) Also reported in the applicable C&I program report.
- (7) Incremental savings also reported on Company Specific Programs (see page 15)

3rd Quarter Report
January 2023 - September 2023

Residential Third Party Financing Option
Funded Through the Statewide Programs

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Amount Available for Interest Rate Buy-Downs									
Budget	\$ 5,791	\$ 15,000	\$ 6,532	\$ 10,241	\$ 37,564	\$ 6,400	\$ 23,000	\$ 29,400	\$ 66,964
Less: Interest Rate Buy-Downs Paid	\$ 1,488	\$ -	\$ 5,848	\$ 1,867	\$ 9,203	\$ -	\$ -	\$ -	\$ 9,203
Remaining Budget	\$ 4,303	\$ 15,000	\$ 684	\$ 8,374	\$ 28,361	\$ 6,400	\$ 23,000	\$ 29,400	\$ 57,761
Less: Potential Interest Rate Buy-Downs ¹	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Amount Available for Interest Rate Buy-Downs	\$ 4,303	\$ 15,000	\$ 684	\$ 8,374	\$ 28,361	\$ 6,400	\$ 23,000	\$ 29,400	\$ 57,761
Year-to-date Project Loan Information									
No. of Projects Financed	2	-	9	1	12	-	-	-	12
Total Project Cost ²	\$ 26,525	\$ -	\$ 128,955	\$ 18,140	\$ 173,620	\$ -	\$ -	\$ -	\$ 173,620
Average Project Cost ²	\$ 13,262	\$ -	\$ 14,328	\$ 18,140	\$ 14,468	\$ -	\$ -	\$ -	\$ 14,468
Total Loan Amount	\$ 14,325	\$ -	\$ 61,128	\$ 12,140	\$ 87,593	\$ -	\$ -	\$ -	\$ 87,593
Average Loan Amount	\$ 7,162	\$ -	\$ 6,792	\$ 12,140	\$ 7,299	\$ -	\$ -	\$ -	\$ 7,299
Average Loan Term (years)	5.0	-	4.0	7.0	4.4	-	-	-	4.4
Total Interest Rate Buy-Down Amount	\$ 1,488	\$ -	\$ 5,848	\$ 1,867	\$ 9,203	\$ -	\$ -	\$ -	\$ 9,203
Average Interest Rate Buy-Down Amount	\$ 744	\$ -	\$ 650	\$ 1,867	\$ 767	\$ -	\$ -	\$ -	\$ 767
Average Gross Interest Rate	6.49%	0.00%	6.32%	6.99%	6.41%	0.00%	0.00%	0.00%	6.41%
Average Customer Interest Rate	2.00%	0.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
Average Sq. Footage of Home (HPwES Projects)	1,374	-	1,567	2,080	1,577	-	-	-	1,577
Total Estimated Annual Space Heating Energy Savings (MMBtu) ³	143	-	315	24	482	-	-	-	482
Average Estimated Annual Space Heating Energy Savings (MMBtu)	72	-	35	-	40	-	-	-	40
No. of Loan Write-offs	-	-	-	-	-	-	-	-	-
Total Loan Write-off Amount	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pre-paid Interest Rate Buy-Down Amount Associated with Loan Write-off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Notes:

(1) Includes utility and customer costs.

(2) Also reported in the applicable Residential program reports. Includes space heating savings associated with all fuel sources.

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Electric Programs
Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	72	726,419	39	581,377	497	12,306,150	48	975,800	656	14,589,747
Expenses / Lifetime MMBtu Savings	\$744,276	24,016	\$514,699	22,246	\$5,923,122	136,501	\$706,791	19,846	\$7,888,888	202,609
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	128	1,476,306	105	308,084	897	2,897,430	180	1,603,125	1,310	6,284,946
Expenses / Lifetime MMBtu Savings	\$531,765	43,753	\$451,629	37,999	\$3,017,515	225,496	\$695,295	48,251	\$4,696,205	355,499
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	12	3,204,501	17	5,413,724	592	39,211,724	16	449,815	637	48,279,763
Expenses / Lifetime MMBtu Savings	\$54,972	56,352	\$122,170	21,573	\$1,783,590	694,130	\$147,436	10,580	\$2,108,168	782,634
ENERGY STAR Products										
Number of Rebates / Lifetime kWh Savings	1,047	3,155,489	3,147	9,215,584	9,254	26,601,331	1,549	6,212,800	14,996	45,185,204
Expenses / Lifetime MMBtu Savings	\$264,209	1,937	\$700,178	33,298	\$2,409,666	20,633	\$419,078	7,895	\$3,793,130	63,763
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	18	22,464,029	23	6,999,810	144	66,081,633	22	9,853,400	207	105,398,873
Expenses / Lifetime MMBtu Savings	\$509,249	0	\$282,393	(149)	\$3,150,351	0	\$585,450	(5,627)	\$4,527,443	(5,776)
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	171	5,149,306	55	3,732,798	1,168	106,612,345	171	15,171,700	1,565	130,666,150
Expenses / Lifetime MMBtu Savings	\$682,502	0	\$234,294	(773)	\$3,971,579	0	\$680,868	(2,323)	\$5,569,243	(3,096)
Municipal Program										
Number of Participants / Lifetime kWh Savings	18	1,616,115	14	1,828,593	33	9,382,793	5	386,900	70	13,214,401
Expenses / Lifetime MMBtu Savings	\$74,150	0	\$160,146	(395)	\$246,881	385	\$82,561	(262)	\$563,738	(272)
Educational Programs										
Expenses	\$35,783		\$22,301		\$198,291		\$34,322		\$290,696	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	8,047	1,295,009	0	0	0	0	18,791	1,243,400	26,838	2,538,409
Expenses / Lifetime MMBtu Savings	\$126,772	0	\$16,365	0	\$162,016	0	\$108,742	0	\$413,895	0
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$0		\$13,454		\$0		\$13,454	
Total Program Expenses	\$3,023,677		\$2,504,175		\$20,876,465		\$3,460,542		\$29,864,859	

3rd Quarter Report
January 2023 - September 2023
Electric Programs

Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

(System Benefits Charge, Forward Capacity Market and Interest Funds Only) *

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	65	650,961	34	513,350	447	11,070,169	43	879,675	589	13,114,155
Expenses / Lifetime MMBtu Savings	\$666,963	21,521	\$454,473	19,643	\$5,328,227	122,791	\$637,165	17,891	\$7,086,829	181,846
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	128	1,476,306	105	308,084	897	2,897,430	180	1,603,125	1,194	8,013,141
Expenses / Lifetime MMBtu Savings	\$531,765	43,753	\$451,629	37,999	\$3,017,515	225,496	\$695,295	48,251	\$4,696,205	368,098
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	12	3,204,501	17	5,413,724	592	39,211,724	16	449,815	637	48,279,763
Expenses / Lifetime MMBtu Savings	\$54,972	56,352	\$122,170	21,573	\$1,783,590	694,130	\$147,436	10,580	\$2,108,168	782,634
ENERGY STAR Products										
Number of Rebates / Lifetime kWh Savings	1,047	3,155,489	3,147	9,215,584	9,254	26,601,331	1,549	6,212,800	13,967	64,493,745
Expenses / Lifetime MMBtu Savings	\$264,209	1,937	\$700,178	33,298	\$2,409,666	20,633	\$419,078	7,895	\$3,793,130	61,827
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	18	22,464,029	23	6,999,810	144	66,081,633	22	9,853,400	360	88,084,150
Expenses / Lifetime MMBtu Savings	\$509,249	0	\$282,393	(149)	\$3,150,351	0	\$585,450	(5,627)	\$4,527,443	(5,776)
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	171	5,149,306	55	3,732,798	1,168	106,612,345	171	15,171,700	1,565	130,666,150
Expenses / Lifetime MMBtu Savings	\$682,502	0	\$234,294	(773)	\$3,971,579	0	\$680,868	(2,323)	\$5,569,243	(3,096)
Municipal Program										
Number of Participants / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
Educational Programs										
Expenses	\$35,783		\$22,301		\$198,291		\$34,322		\$290,696	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	8,047	1,295,009	0	0	0	0	18,791	1,243,400	26,838	2,538,409
Expenses / Lifetime MMBtu Savings	\$126,772	0	\$16,365	0	\$162,016	0	\$108,742	0	\$413,895	0
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$0		\$13,454		\$0		\$13,454	
Total Program Expenses	\$2,872,214		\$2,283,804		\$20,034,689		\$3,308,356		\$28,499,063	

*Allocation is based on actual RGGI proceeds apportioned to the HEA and Municipal Programs. Municipal Programs include carryovers.

**3rd Quarter Report
 January 2023 - September 2023
 Electric Programs**

Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

(Energy Efficiency Fund Only - Regional Greenhouse Gas Initiative) *

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	7	75,458	5	68,027	50	1,235,981	5	96,125	67	1,475,592
Expenses / Lifetime MMBtu Savings	\$77,313	2,495	\$60,225	2,603	\$594,895	13,710	\$69,625	1,955	\$802,058	20,762
Municipal Program										
Number of Participants / Lifetime kWh Savings	18	1,616,115	14	1,828,593	33	9,382,793	5	386,900	70	13,214,401
Expenses / Lifetime MMBtu Savings	\$74,150	0	\$160,146	(395)	\$246,881	385	\$82,561	(262)	\$563,738	(272)
Total Program Expenses	\$151,463		\$220,372		\$841,776		\$152,186		\$1,365,796	

*Allocation is based on actual RGGI proceeds apportioned to the HEA and Municipal Programs. Municipal Programs include carryovers.

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January 2023 - September 2023**

**Gas Programs
Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings**

	LU-Gas		Unitil-Gas		Total	
Home Energy Assistance						
Number of Units	6,374		44		6,418	
Expenses / Lifetime MMBtu Savings	\$911,457	216,201	\$456,744	35,126	\$1,368,202	251,327
Home Performance w/ENERGY STAR						
Number of Units	249		48		297	
Expenses / Lifetime MMBtu Savings	\$978,575	116,707	\$245,787	21,538	\$1,224,362	138,246
ENERGY STAR Homes						
Number of Homes	82		36		118	
Expenses / Lifetime MMBtu Savings	\$205,793	39,288	\$141,620	35,120	\$347,414	74,407
ENERGY STAR Products						
Number of Rebates	473		192		665	
Expenses / Lifetime MMBtu Savings	\$462,953	66,689	\$165,301	41,187	\$628,254	107,876
Large Business Energy Solutions						
Number of Participants	96		2		98	
Expenses / Lifetime MMBtu Savings	\$674,956	245,698	\$288,705	119,813	\$963,661	365,511
Small Business Energy Solutions						
Number of Participants	574		25		599	
Expenses / Lifetime MMBtu Savings	\$643,259	55,629	\$189,082	17,087	\$832,340	72,715
Educational Programs						
Expenses	\$48,908		\$14,745		\$63,653	
Company Specific Programs / FCM Expenses						
Number of Participants	21,199		0		21,199	
Expenses / Lifetime MMBtu Savings	\$162,912	24,430	\$13,931	0	\$176,843	24,430
Total Program Expenses	\$4,088,813		\$1,515,915		\$5,604,729	

**3rd Quarter Report
January 2023 - September 2023**

Demand Reduction Initiative

Description		Electric Utilities		Grand Total
		Eversource	Unitil	
C&I DR				
Program Expenses	Budget	\$ 404,775	\$ 199,310	\$ 604,086
	Actual	\$ 88,334	\$ 25,235	\$ 113,569
	Percent	22%	13%	19%
Program Participation	Goal	28	15	43
	Actual	13	-	13
	Percent	47%	0%	31%
kW Savings	Goal	7,114	3,000	10,114
	Actual	-	-	-
	Percent	0%	0%	0%
Residential DR				
Program Expenses	Budget	\$ 131,729	\$ 69,322	\$ 201,051
	Actual	\$ 43,244	\$ 51,526	\$ 94,769
	Percent	33%	74%	47%
Program Participation	Goal	2,177	510	2,687
	Actual	1,321	-	1,321
	Percent	61%	0%	49%
kW Savings	Goal	1,597	571	2,168
	Actual	-	-	-
	Percent	0%	0%	0%

Notes:

1) A detailed description of the Demand Reduction Initiative is included in the 2020 Demand Reduction Initiatives Supplemental Information filing dated February 28, 2020. That filing provides detailed background information about the program as well as the estimated savings resulting from of the 2019 initiative.

**3rd Quarter Report
 January 2023 - September 2023**

**RGGI Grant #18-005
 Moderate Income Home Performance w/ENERGY STAR**

Description ¹		Total
Program Expenses	Budget	\$ 690,000
	Actual	\$ 199,087
	Percent	29%
Annual kWh Savings ²		15,522
Lifetime kWh Savings ²		262,008
Annual MMBtu Savings		928
Lifetime MMBtu Savings		20,383
Number of Projects	Completed	21
	In Development	31
	Total	52

1 Budget and Actuals include total amounts from inception.

2 Includes savings associated with financing utilized for customer copay on a heating system.