



New Hampshire Statewide Energy Efficiency Programs

2nd Quarter Report
January 2023 – June 2023

Docket IR 22-042

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EVERSOURCE



**2nd Quarter Report
January 2023 - June 2023**

Table of Contents

	Description	Page
Highlights	Statewide and Company-Specific Programs	1
	Statewide Programs	2
	Company-Specific Programs	3
	Home Energy Assistance Program - Highlights	4
	CO ₂ Emissions Reductions	5
	Annual Savings by Fuel Type	6
	Summary of Results by Utility	7
Program Results	Home Energy Assistance (HEA)	8
	ENERGY STAR® Homes	9
	Home Performance with ENERGY STAR (HPwES)	10
	ENERGY STAR Products	11
	Large Business Energy Solutions	12
	Small Business Energy Solutions	13
	Municipal Program	14
	Company-Specific Programs - Liberty Utilities and NHEC	15
	Company-Specific Programs - Eversource	16
	Education Programs	17
Forward Capacity Market (FCM) - Proceeds and Expenses	18	
Expenses by Activity	Residential Programs	19-20
	C&I and Municipal Programs	21
	Residential, C&I and Municipal Combined	22
Other	Evaluation, Monitoring and Verification (EM&V)	23
	Revolving Loan Fund (RLF)	24
	Smart-Start Revolving Loan Program	25
	Residential Third Party Financing Option	26
	Electric Programs - Summary of Actual Results by Utility and Program	27
	Allocation of Electric Program Expenses, Savings and Participants Served by Funding Source	
	System Benefits Charge, Forward Capacity Market and Interest Funds Only	28
	Energy Efficiency Fund Only - Regional Greenhouse Gas Initiative	29
	Gas Programs - Summary of Actual Results by Utility and Program	30
	Demand Reduction Initiative	31
RGGI Grant RFP 18-005	32	

2nd Quarter Report
January 2023 - June 2023

Highlights

Description	Program Expenses ¹		kWh Savings				MMBtu Savings				Participants	
	Actual	% of Budget	Annual	Annual: % of Goal	Lifetime	Life: % of Goal	Annual	Annual: % of Goal	Lifetime	Life: % of Goal	Count	% of Goal
<u>Electric Utilities</u>												
Statewide Programs												
Municipal Program	\$ 383,712	19%	955,397	27%	10,252,924	23%	-293	84%	-1,479	-80%	39	16%
All Other Statewide Program	\$ 17,516,275	31%	21,777,937	30%	203,011,830	22%	33,779	55%	861,539	50%	10,697	11%
Sub-total	\$ 17,899,987	30%	22,733,335	31%	213,264,754	22%	33,486	55%	860,061	50%	10,736	11%
Company Specific Programs ²	\$ 496,956	26%	1,584,810	32%	1,584,810	32%	-	-	-	-	28,155	96%
Total Electric	\$ 18,396,942	30%	24,318,145	32%	214,849,564	23%	33,486	55%	860,061	50%	38,891	40%
<u>Gas Utilities</u>												
Statewide Programs	\$ 3,081,836	28%	64,015		1,324,992		46,487	30%	807,311	31%	7,530	106%
Company Specific Programs ²	\$ 195,248	111%	-		-		29,356	103%	29,356	103%	32,539	79%
Total Gas	\$ 3,277,084	29%	64,015		1,324,992		75,843	42%	836,667	32%	40,069	83%
Grand Total	\$ 21,674,026	30%	24,382,160	32%	216,174,556	23%	109,329	45%	1,696,727	39%	78,960	45%

Notes:

- (1) Program expenses shown in this report exclude the performance incentive (PI), which can vary by program and accomplishment thresholds. The planned budget for PI is 5.5% of actual program expenditures. The actual PI for each utility is calculated to reflect the utilities' final accomplishments and is filed with the Commission by June 1st of each year for the preceding program year.
- (2) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

2nd Quarter Report
January 2023 - June 2023

Highlights
Statewide Programs ¹

Description	Program Expenses		kWh Savings			MMBtu Savings			Participants	
	Actual	% of Budget	Annual	Lifetime	Life: % of Goal	Annual	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities										
Residential										
Home Energy Assistance	\$ 4,489,125	37%	739,419	9,667,688	40%	4,786	106,166	24%	371	47%
ENERGY STAR Homes	\$ 1,165,916	37%	894,334	20,737,855	59%	21,897	526,662	145%	355	44%
NH Home Performance w/Energy Star	\$ 3,145,413	33%	350,364	4,791,815	10%	12,522	243,675	22%	729	31%
ENERGY STAR Products	\$ 2,367,078	37%	2,703,580	31,597,937	30%	3,462	49,854	56%	8,319	9%
Sub-total	\$ 11,167,531	36%	4,687,697	66,795,295	32%	42,666	926,358	46%	9,774	11%
Commercial & Industrial										
Large Business Energy Solutions	\$ 3,066,844	25%	7,152,107	62,397,678	19%	(1,985)	(15,835)	19%	110	15%
Small Business Energy Solutions	\$ 3,281,899	24%	9,938,133	73,818,857	20%	(6,902)	(48,983)	23%	814	20%
Municipal Program	\$ 383,712	19%	955,397	10,252,924	23%	(293)	(1,479)	-80%	39	16%
Sub-total	\$ 6,732,455	24%	18,045,637	146,469,459	20%	(9,180)	(66,297)	22%	963	19%
Total Electric	\$ 17,899,987	30%	22,733,335	213,264,754	22%	33,486	860,061	50%	10,736	11%
Gas Utilities										
Residential										
Home Energy Assistance	\$ 544,393	24%	22,138	456,439		14,622	203,247	114%	6,375	1750%
ENERGY STAR Homes	\$ 145,626	15%	-	-		1,960	41,535	21%	57	17%
NH Home Performance w/Energy Star	\$ 858,818	55%	31,420	693,956		4,354	87,440	24%	177	42%
ENERGY STAR Products	\$ 462,399	33%	10,457	174,597		5,457	94,622	29%	594	21%
Sub-total	\$ 2,011,235	33%	64,015	1,324,992		26,392	426,844	40%	7,203	183%
Commercial & Industrial										
Large Business Energy Solutions	\$ 548,933	21%	-	-		17,525	343,549	35%	6	1%
Small Business Energy Solutions	\$ 521,668	23%	-	-		2,570	36,918	4%	321	12%
Sub-total	\$ 1,070,601	22%	-	-		20,095	380,467	25%	327	10%
Total Gas	\$ 3,081,836	28%	64,015	1,324,992		46,487	807,311	31%	7,530	106%
Grand Total	\$ 20,981,823	30%	22,797,350	214,589,745	22%	79,973	1,667,372	39%	18,266	18%

Notes:

(1) Amounts shown above pertain only to the Statewide programs. The amounts pertaining to the Company-Specific programs are shown on page 3.

2nd Quarter Report
January 2023 - June 2023

Highlights
Company-Specific Programs ¹

Description	Program Expenses		kWh Savings			MMBtu Savings			Participants	
	Actual	% of Budget	Annual	Lifetime	Life: % of Goal	Annual	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities										
Residential										
Home Energy Reports	\$ 146,915	50%	1,584,810	1,584,810	32%	-	-	-	26,833	91%
Education	\$ 39,371	13%	-	-	-	-	-	-	-	-
Customer Engagement Platform	\$ -	0%	-	-	-	-	-	-	-	-
Residential DR Program	\$ 36,904	18%	-	-	-	-	-	-	1,309	49%
Forward Capacity Market Expenses ²	\$ 13,078	18%	-	-	-	-	-	-	-	-
Sub-total	\$ 236,268	27%	1,584,810	1,584,810	32%	-	-	-	28,142	96%
Commercial & Industrial										
Smart Start	\$ 8,377	28%	-	-	-	-	-	-	-	-
C&I Customer Partnerships	\$ 7,573	62%	-	-	-	-	-	-	-	-
C&I RFP Program	\$ 10,632	0%	-	-	-	-	-	-	-	-
Education	\$ 125,437	47%	-	-	-	-	-	-	-	-
Customer Engagement Platform	\$ -	0%	-	-	-	-	-	-	-	-
Large Business DR Initiative	\$ 80,569	13%	-	-	-	-	-	-	13	31%
Forward Capacity Market Expenses ²	\$ 28,101	17%	-	-	-	-	-	-	-	-
Sub-total	\$ 260,688	24%	-	-	-	-	-	-	13	-
Total Residential and C&I	\$ 496,956	43%	1,584,810	1,584,810	32%	-	-	-	28,155	96%
Gas Utilities										
Residential										
Home Energy Reports ³	\$ 164,435	75%	-	-	-	29,356	29,356	78%	32,539	79%
Education	\$ 8,326	-	-	-	-	-	-	-	-	-
Sub-total	\$ 172,762	79%	-	-	-	29,356	29,356	78%	32,539	79%
Commercial & Industrial										
Education	\$ 22,486	37%	-	-	-	-	-	-	-	-
Sub-total	\$ 22,486	37%	-	-	-	-	-	-	-	-
Total Residential and C&I	\$ 195,248	89%	-	-	-	29,356	29,356	78%	32,539	79%
Grand Total	\$ 692,203	51%	1,584,810	1,584,810	32%	29,356	29,356	78%	60,694	86%

Notes:

- (1) Amounts shown above pertain only to the Company-Specific programs. The amounts pertaining to the Statewide programs are shown on page 2.
Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.
- (2) Amounts shown are expenses related to the electric utilities' participation in ISO-NE's Forward Capacity Market. Revenues received from ISO-NE are reported on page 18.

2nd Quarter Report
January 2023 - June 2023

Highlights
Home Energy Assistance Program ¹

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expense: Budget ²	\$ 1,057,265	\$ 847,867	\$ 8,906,891	\$ 1,311,013	\$ 12,123,036	\$ 1,778,574	\$ 494,897	\$ 2,273,471	\$ 14,396,507
(Utility Program) Actual	\$ 425,078	\$ 307,784	\$ 3,331,010	\$ 425,253	\$ 4,489,125	\$ 413,933	\$ 130,461	\$ 544,393	\$ 5,033,518
Percent	40%	36%	37%	32%	37%	23%	26%	24%	35%
Program Incentives: Budget ³	\$ 879,666	\$ 683,907	\$ 7,774,042	\$ 1,067,032	\$ 10,404,647	\$ 1,484,838	\$ 353,798	\$ 1,838,637	\$ 12,243,284
(Utility Program) Actual ⁴	\$ 305,434	\$ 316,002	\$ 2,587,586	\$ 326,258	\$ 3,535,279	\$ 305,353	\$ 87,325	\$ 392,678	\$ 3,927,957
Percent	35%	46%	33%	31%	34%	21%	25%	21%	32%
Participants Served: Goal	102	71	496	128	797	308	56	364	1,161
Actual ⁵	41	30	433	25	529	6,338	20	6,358	6,887
Percent	40%	42%	87%	20%	66%	2056%	36%	1746%	593%
Collaboration: Actual Collaborated Funds ⁶	\$ 8,894	\$ 74,675	\$ 572,476	\$ 35,830	\$ 691,875	\$ 71,070	\$ 28,588	\$ 99,658	\$ 791,534
Total Actual Expenses (Utility + Collaboration)	\$ 314,328	\$ 390,677	\$ 846,196	\$ 362,088	\$ 1,913,288	\$ 376,423	\$ 115,913	\$ 492,336	\$ 2,405,625
% of Total Actual Expenses	3%	19%	68%	10%	36%	19%	25%	20%	33%
Collaborated Units	4	19	115	11	149	54	6	60	209
% of Total Participants Served	10%	63%	27%	44%	28%	1%	30%	1%	3%
Heating Systems: Actual Incentives	\$ 11,762	\$ 36,032	\$ 203,905	\$ 6,390	\$ 258,090	\$ 211,963	\$ 58,916	\$ 270,879	\$ 528,969
% of HEA Utility Total Budget	1%	4%	2%	0%	2%	12%	12%	12%	4%
Dwelling Mix: Single Family	14	30	174	30	248	6293	3	6296	6544
Multi-Family	27	0	259	4	290	45	34	79	369
Total	41	30	433	34	538	6338	37	6375	6,913

Notes:

- (1) Program savings results are shown on page 8.
- (2) Program budget and actual numbers are based on total expenditures.
- (3) Reflects Program "Rebates/Services" only.
- (4) Program incentives are based on the HEA tracking system and do not include items not billed in the tracking system, such as quality assurance costs.
- (5) Number of Participants served by county are as follows:

	Belknap	Carroll*	Cheshire	Coos*	Grafton*	Hillsborough	Merrimack	Rockingham	Strafford	Sullivan*	Total
Electric	17	10	14	86	37	138	25	78	129	4	538
Gas	245		61			5062	872	100	35		6375
Total											6,913

* County is not served by a gas utility

- (6) Collaborated funds may include funding from numerous sources including the Department of Energy, town assistance, Community Development Block grants and also from other utilities. For example, if Eversource and Liberty Utilities-Gas worked on a joint project, Eversource includes the incentives from Liberty-Gas as part of its collaboration funds and Liberty-Gas includes incentives from Eversource as collaboration funds. Additionally, collaborated may include some HEA funded heating systems.

2nd Quarter Report
January 2023 - June 2023

Highlights
CO₂ Emissions Reductions

Description	Units	CO2 Emission Factors In lbs Per Unit ¹	CO2 Emission Factors In Metric Tons Per Unit	Electric Utilities			Gas Utilities		Grand Total			
				YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons		YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons	YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons		
					All Programs (All funding sources)	RGGI Funded Portion				All Programs (All funding sources)	RGGI Funded Portion	
Annual												
Electricity ²	MWH	1,087.000	0.4930	24,318	11,988	508	64	32	24,382	12,020	508	
Natural Gas	MMBtu	117.080	0.0531	(2,931)	(156)	(13)	75,843	4,027	72,912	3,871	(13)	
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	8,598	629	17	-	-	8,598	629	17	
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-	
Kerosene	MMBtu	159.535	0.0724	1,233	89	8	-	-	1,233	89	8	
Propane	MMBtu	139.178	0.0631	24,480	1,545	5	-	-	24,480	1,545	5	
Wood	MMBtu	-	-	1,791	-	-	-	-	1,791	-	-	
Wood Pellet	-	-	-	314	-	-	-	-	314	-	-	
Other	MMBtu	-	-	-	-	-	-	-	-	-	-	
Total Annual Emissions Reductions					14,096	526		4,059		18,155	526	
Lifetime												
Electricity ²	MWH	1,087.000	0.4930	214,850	105,915	5,535	1,325	653	216,175	106,568	5,535	
Natural Gas	MMBtu	117.080	0.0531	16,077	854	38	836,667	44,425	852,743	45,279	38	
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	194,971	14,270	266	-	-	194,971	14,270	266	
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-	
Kerosene	MMBtu	159.535	0.0724	30,155	2,182	211	-	-	30,155	2,182	211	
Propane	MMBtu	139.178	0.0631	576,037	36,359	128	-	-	576,037	36,359	128	
Wood	MMBtu	-	-	40,067	-	-	-	-	40,067	-	-	
Wood Pellet	-	-	-	2,755	-	-	-	-	2,755	-	-	
Other	-	-	-	-	-	-	-	-	-	-	-	
Total Lifetime Emissions Reductions					159,579	6,178		45,078		204,657	6,178	

Notes:

- (1) Source of CO2 Emission Factors in lbs/unit for all other fuels:
(2) Source of CO2 Emission Factors in lbs/unit for electricity:

http://www.eia.gov/electricity/annual/html/epa_a_03.html
Based on 2009 Greenhouse Gas Emissions Reduction Fund Grant Guidelines for
CO₂ emission conversion factor for electrically powered equipment.

**2nd Quarter Report
January 2023 - June 2023
Highlights
Annual Savings by Fuel Type**

Program	Electric Utilities								Annual kWh Savings
	Annual MMBtu Savings								
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	2,650	(3)	924	1,145	69	-	-	4,786	739,419
ENERGY STAR Homes	40	243	21,431	-	-	183	-	21,897	894,334
NH Home Performance w/Energy Star	8,043	730	1,808	88	1,722	131	-	12,522	350,364
ENERGY STAR Products	1,565	1,469	428	-	-	-	-	3,462	2,703,580
Large Business Energy Solutions	(845)	(1,133)	(7)	-	-	-	-	(1,985)	7,152,107
Small Business Energy Solutions	(2,810)	(3,999)	(93)	-	-	-	-	(6,902)	9,938,133
Municipal Program	(45)	(238)	(10)	-	-	-	-	(293)	955,397
Company-Specific Programs	-	-	-	-	-	-	-	-	1,584,810
Total	8,598	(2,931)	24,480	1,233	1,791	314	-	33,486	24,318,145

Program	Gas Utilities								Annual kWh Savings
	Annual MMBtu Savings								
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	-	14,622	-	-	-	-	-	14,622	22,138
ENERGY STAR Homes	-	1,960	-	-	-	-	-	1,960	-
NH Home Performance w/Energy Star	-	4,354	-	-	-	-	-	4,354	31,420
ENERGY STAR Products	-	5,457	-	-	-	-	-	5,457	10,457
Large Business Energy Solutions	-	17,525	-	-	-	-	-	17,525	-
Small Business Energy Solutions	-	2,570	-	-	-	-	-	2,570	-
Municipal Program	-	-	-	-	-	-	-	-	-
Company-Specific Programs	-	29,356	-	-	-	-	-	29,356	-
	-	75,843	-	-	-	-	-	75,843	64,015

2nd Quarter Report
January 2023 - June 2023

Summary of Results by Utility
Statewide & Company-Specific Programs Combined ¹

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 5,300,388	\$ 4,271,963	\$ 44,697,764	\$ 6,555,063	\$ 60,825,179	\$ 8,892,870	\$ 2,474,490	\$ 11,367,360	\$ 72,192,539
	Actual	\$ 1,898,507	\$ 1,730,551	\$ 12,699,835	\$ 2,068,049	\$ 18,396,942	\$ 2,472,553	\$ 804,530	\$ 3,277,084	\$ 21,674,026
	Percent	36%	41%	28%	32%	30%	28%	33%	29%	30%
Program Participation	Goal	15,608	16,434	69,414	25,780	127,236	36,529	11,798	48,327	175,564
	Actual	8,913	2,097	8,186	19,695	38,891	28,376	11,693	40,069	78,960
	Percent	57%	13%	12%	76%	31%	78%	99%	83%	45%
Annual kWh Savings	Goal	9,769,284	5,502,305	57,475,695	9,422,287	82,169,570	230,927	23,776	254,704	82,424,274
	Actual	1,770,603	1,901,951	17,612,791	3,032,800	24,318,145	58,115	5,900	64,015	24,382,160
	Percent	18%	35%	31%	32%	30%				30%
Lifetime kWh Savings	Goal	111,536,205	65,950,197	698,413,652	81,148,382	957,048,436	3,735,144	439,540	4,174,684	961,223,121
	Actual	9,165,861	20,978,021	165,290,383	19,415,300	214,849,564	1,231,992	93,000	1,324,992	216,174,556
	Percent	8%	32%	24%	24%	22%				22%
Annual MMBtu Savings	Goal	3,239	8,253	43,693	5,773	60,958	147,961	39,465	187,425	248,384
	Actual	4,552	3,479	24,371	1,083	33,486	57,995	17,848	75,843	109,329
	Percent	141%	42%	56%	19%	55%	39%	45%	40%	44%
Lifetime MMBtu Savings	Goal	107,243	201,236	1,277,660	132,111	1,718,250	2,074,895	564,300	2,639,195	4,357,445
	Actual	102,569	68,492	649,260	39,739	860,061	615,848	220,818	836,667	1,696,727
	Percent	96%	34%	51%	30%	50%	30%	39%	32%	39%

(1) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

2nd Quarter Report
January 2023 - June 2023

Program Results
Home Energy Assistance (HEA)

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 1,057,265	\$ 847,867	\$ 8,906,891	\$ 1,311,013	\$ 12,123,036	\$ 1,778,574	\$ 494,897	\$ 2,273,471	\$ 14,396,507
	Actual	\$ 425,078	\$ 307,784	\$ 3,331,010	\$ 425,253	\$ 4,489,125	\$ 413,933	\$ 130,461	\$ 544,393	\$ 5,033,518
	Percent	40%	36%	37%	32%	37%	23%	26%	24%	35%
Program Participation	Goal	102	71	496	128	797	308	56	364	1,161
	Actual	41	25	271	34	371	6,338	37	6,375	6,746
	Percent	40%	35%	55%	27%	47%	2056%	66%	1750%	581%
Annual kWh Savings	Goal	409,863	160,162	1,077,491	144,395	1,791,912	135,734	10,864	146,598	1,938,510
	Actual	21,098	23,679	655,642	39,000	739,419	22,138	-	22,138	761,557
	Percent	5%	15%	61%	27%	41%				39%
Lifetime kWh Savings	Goal	4,108,473	2,253,423	15,782,505	2,158,988	24,303,389	2,679,679	232,419	2,912,099	27,215,488
	Actual	297,686	284,504	8,544,098	541,400	9,667,688	456,439	-	456,439	10,124,127
	Percent	7%	13%	54%	25%	40%				37%
Annual MMBtu Savings	Goal	747	1,496	15,962	2,425	20,630	6,935	2,208	9,143	29,774
	Actual	606	660	2,981	539	4,786	14,271	352	14,622	19,408
	Percent	81%	44%	19%	22%	23%	206%	16%	160%	65%
Lifetime MMBtu Savings	Goal	21,804	32,230	337,100	49,629	440,762	130,040	47,568	177,607	618,369
	Actual	13,252	15,008	67,255	10,650	106,166	195,998	7,249	203,247	309,413
	Percent	61%	47%	20%	21%	24%	151%	15%	114%	50%

**2nd Quarter Report
January 2023 - June 2023**

**Program Results
ENERGY STAR Homes**

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Program Expenses	Budget	\$ 210,500	\$ 434,692	\$ 1,998,336	\$ 500,678	\$ 3,144,206	\$ 645,320	\$ 331,599	\$ 976,919	\$ 4,121,125
	Actual	\$ 23,787	\$ 85,142	\$ 976,095	\$ 80,891	\$ 1,165,916	\$ 98,093	\$ 47,533	\$ 145,626	\$ 1,311,541
	Percent	11%	20%	49%	16%	37%	15%	14%	15%	32%
Program Participation	Goal	142	66	431	166	805	239	106	345	1,150
	Actual	11	12	323	9	355	30	27	57	412
	Percent	8%	18%	75%	5%	44%	13%	25%	17%	36%
Annual kWh Savings	Goal	273,450	332,342	835,329	118,400	1,559,522	-	-	-	1,559,522
	Actual	31,736	75,706	775,292	11,600	894,334	-	-	-	894,334
	Percent	12%	23%	93%	10%	57%	-	-	-	57%
Lifetime kWh Savings	Goal	6,448,960	8,019,838	18,046,867	2,835,000	35,350,665	-	-	-	35,350,665
	Actual	768,925	1,741,360	17,961,270	266,300	20,737,855	-	-	-	20,737,855
	Percent	12%	22%	100%	9%	59%	-	-	-	59%
Annual MMBtu Savings	Goal	930	1,941	10,512	1,690	15,074	5,282	2,637	7,919	22,993
	Actual	2,255	471	18,851	320	21,897	991	969	1,960	23,857
	Percent	242%	24%	179%	19%	145%	19%	37%	25%	104%
Lifetime MMBtu Savings	Goal	23,116	47,432	251,677	41,550	363,775	132,054	63,425	195,479	559,253
	Actual	56,360	11,370	450,982	7,951	526,662	18,639	22,897	41,535	568,197
	Percent	244%	24%	179%	19%	145%	14%	36%	21%	102%

2nd Quarter Report
January 2023 - June 2023

Program Results
Home Performance With ENERGY STAR (HPwES)

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 559,963	\$ 663,959	\$ 7,538,561	\$ 703,703	\$ 9,466,186	\$ 1,191,709	\$ 358,565	\$ 1,550,274	\$ 11,016,459
	Actual	\$ 472,194	\$ 316,904	\$ 1,957,053	\$ 399,262	\$ 3,145,413	\$ 705,697	\$ 153,120	\$ 858,818	\$ 4,004,231
	Percent	84%	48%	26%	57%	33%	59%	43%	55%	36%
Program Participation	Goal	72	225	1,987	68	2,352	416	6	422	2,775
	Actual	96	73	489	71	729	149	28	177	906
	Percent	133%	32%	25%	104%	31%	36%	467%	42%	33%
Annual kWh Savings	Goal	48,674	218,443	1,950,051	157,327	2,374,496	73,612	4,982	78,594	2,453,090
	Actual	88,817	25,415	173,433	62,700	350,364	28,420	3,000	31,420	381,784
	Percent	182%	12%	9%	40%	15%				16%
Lifetime kWh Savings	Goal	1,011,848	3,876,577	38,298,277	3,163,638	46,350,340	697,837	74,730	772,567	47,122,907
	Actual	1,359,942	242,712	2,078,961	1,110,200	4,791,815	649,956	44,000	693,956	5,485,771
	Percent	134%	6%	5%	35%	10%				12%
Annual MMBtu Savings	Goal	3,605	6,094	39,090	1,870	50,659	16,405	1,799	18,204	68,862
	Actual	1,571	1,281	8,411	1,258	12,522	3,615	739	4,354	16,876
	Percent	44%	21%	22%	67%	25%	22%	41%	24%	25%
Lifetime MMBtu Savings	Goal	81,918	125,642	876,718	37,547	1,121,826	327,697	38,255	365,951	1,487,777
	Actual	31,258	24,967	162,969	24,480	243,675	72,693	14,747	87,440	331,115
	Percent	38%	20%	19%	65%	22%	22%	39%	24%	22%

2nd Quarter Report
January 2023 - June 2023

Program Results
ENERGY STAR Products

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 424,185	\$ 896,519	\$ 4,463,873	\$ 541,658	\$ 6,326,235	\$ 1,211,736	\$ 173,660	\$ 1,385,396	\$ 7,711,631
	Actual	\$ 153,093	\$ 412,940	\$ 1,564,864	\$ 236,180	\$ 2,367,078	\$ 340,226	\$ 122,172	\$ 462,399	\$ 2,829,476
	Percent	36%	46%	35%	44%	37%	28%	70%	33%	37%
Program Participation	Goal	4,169	15,931	62,966	5,856	88,922	2,627	182	2,809	91,731
	Actual	690	1,908	5,048	673	8,319	408	186	594	8,913
	Percent	17%	12%	8%	11%	9%	16%	102%	21%	10%
Annual kWh Savings	Goal	492,313	1,631,390	7,150,034	788,307	10,062,044	21,581	7,931	29,512	10,091,556
	Actual	178,794	462,070	1,731,017	331,700	2,703,580	7,557	2,900	10,457	2,714,037
	Percent	36%	28%	24%	42%	27%				27%
Lifetime kWh Savings	Goal	5,830,248	16,029,066	74,896,935	8,024,038	104,780,286	357,628	132,391	490,018	105,270,304
	Actual	2,197,390	5,747,110	19,906,238	3,747,200	31,597,937	125,597	49,000	174,597	31,772,534
	Percent	38%	36%	27%	47%	30%				30%
Annual MMBtu Savings	Goal	39	(257)	2,178	558	2,518	17,849	1,836	19,684	22,203
	Actual	120	1,232	1,602	508	3,462	3,399	2,057	5,457	8,918
	Percent	306%	-479%	74%	91%	137%	19%	112%	28%	40%
Lifetime MMBtu Savings	Goal	3,027	6,194	69,564	10,800	89,585	293,273	32,492	325,765	415,350
	Actual	1,699	18,211	23,618	6,326	49,854	58,426	36,196	94,622	144,476
	Percent	56%	294%	34%	59%	56%	20%	111%	29%	35%

**2nd Quarter Report
January 2023 - June 2023**

**Program Results
Large Business Energy Solutions**

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 1,185,957	\$ 561,647	\$ 9,160,989	\$ 1,394,568	\$ 12,303,161	\$ 2,035,773	\$ 518,360	\$ 2,554,133	\$ 14,857,294
	Actual	\$ 275,601	\$ 253,674	\$ 2,162,121	\$ 375,447	\$ 3,066,844	\$ 324,491	\$ 224,442	\$ 548,933	\$ 3,615,777
	Percent	23%	45%	24%	27%	25%	16%	43%	21%	24%
Program Participation	Goal	299	21	259	128	707	444	108	552	1,259
	Actual	6	10	79	15	110	4	2	6	116
	Percent	2%	48%	30%	12%	15%	1%	2%	1%	9%
Annual kWh Savings	Goal	3,523,867	1,684,808	19,355,413	2,419,158	26,983,246	-	-	-	26,983,246
	Actual	195,454	623,997	5,481,656	851,000	7,152,107	-	-	-	7,152,107
	Percent	6%	37%	28%	35%	27%	-	-	-	27%
Lifetime kWh Savings	Goal	49,812,501	20,122,639	236,358,464	29,284,298	335,577,902	-	-	-	335,577,902
	Actual	1,326,285	7,609,966	47,881,727	5,579,700	62,397,678	-	-	-	62,397,678
	Percent	3%	38%	20%	19%	19%	-	-	-	19%
Annual MMBtu Savings	Goal	(1,384)	(393)	(5,301)	(330)	(7,408)	49,999	14,308	64,307	56,899
	Actual	-	(11)	(1,414)	(560)	(1,985)	11,659	5,866	17,525	15,539
	Percent	0%	3%	27%	170%	27%	23%	41%	27%	27%
Lifetime MMBtu Savings	Goal	(17,865)	(3,924)	(57,230)	(2,890)	(81,909)	751,638	220,366	972,004	890,094
	Actual	-	(132)	(11,851)	(3,852)	(15,835)	223,736	119,813	343,549	327,714
	Percent	0%	3%	21%	133%	19%	30%	54%	35%	37%

2nd Quarter Report
 January 2023 - June 2023

Program Results
 Small Business Energy Solutions

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 1,479,566	\$ 646,031	\$ 10,042,280	\$ 1,346,239	\$ 13,514,116	\$ 1,735,798	\$ 513,581	\$ 2,249,379	\$ 15,763,495
	Actual	\$ 380,753	\$ 196,897	\$ 2,305,619	\$ 398,630	\$ 3,281,899	\$ 409,710	\$ 111,958	\$ 521,668	\$ 3,803,568
	Percent	26%	30%	23%	30%	24%	24%	22%	23%	24%
Program Participation	Goal	520	107	3,101	327	4,056	2,495	140	2,635	6,691
	Actual	22	55	637	100	814	299	22	321	1,135
	Percent	4%	51%	21%	31%	20%	12%	16%	12%	17%
Annual kWh Savings	Goal	2,814,294	1,249,241	24,371,920	2,354,433	30,789,888	-	-	-	30,789,888
	Actual	278,624	510,750	8,069,859	1,078,900	9,938,133	-	-	-	9,938,133
	Percent	10%	41%	33%	46%	32%				32%
Lifetime kWh Savings	Goal	39,098,924	13,389,465	279,455,051	28,951,304	360,894,744	-	-	-	360,894,744
	Actual	2,067,121	3,628,491	60,792,245	7,331,000	73,818,857	-	-	-	73,818,857
	Percent	5%	27%	22%	25%	20%				20%
Annual MMBtu Savings	Goal	(956)	(482)	(18,320)	(408)	(20,167)	23,081	10,830	33,911	13,744
	Actual	-	(139)	(5,783)	(980)	(6,902)	1,767	803	2,570	(4,332)
	Percent	0%	29%	32%	240%	34%	8%	7%	8%	-32%
Lifetime MMBtu Savings	Goal	(11,892)	(4,874)	(196,634)	(4,236)	(217,636)	411,783	156,348	568,131	350,495
	Actual	-	(812)	(42,372)	(5,799)	(48,983)	24,063	12,854	36,918	(12,066)
	Percent	0%	17%	22%	137%	0	6%	8%	6%	-3%

**2nd Quarter Report
January 2023 - June 2023**

**Program Results
Municipal Program**

Description		Electric Utilities				Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	
Program Expenses	Budget	\$ 168,326	\$ 163,861	\$ 1,451,699	\$ 216,114	\$ 2,000,000
	Actual	\$ 25,888	\$ 141,509	\$ 175,679	\$ 40,635	\$ 383,712
	Percent	15%	86%	12%	19%	19%
Program Participation	Goal	47	13	173	7	241
	Actual	5	14	18	2	39
	Percent	11%	108%	10%	29%	16%
Annual kWh Savings	Goal	292,822	225,919	2,735,455	323,951	3,578,147
	Actual	31,070	180,334	725,893	18,100	955,397
	Percent	11%	80%	27%	6%	27%
Lifetime kWh Savings	Goal	3,311,252	2,259,189	35,575,553	3,614,801	44,760,795
	Actual	203,502	1,723,878	8,125,844	199,700	10,252,924
	Percent	6%	76%	23%	6%	23%
Annual MMBtu Savings	Goal	258	(146)	(427)	(32)	(347)
	Actual	-	(15)	(276)	(2)	(293)
	Percent	0%	10%	65%	6%	84%
Lifetime MMBtu Savings	Goal	7,135	(1,464)	(3,535)	(288)	1,849
	Actual	-	(121)	(1,341)	(17)	(1,479)
	Percent	0%	8%	38%	6%	-80%

2nd Quarter Report
January 2023 - June 2023

Company-Specific Programs
Liberty Utilities, Unitil and the New Hampshire Electric Cooperative

Description		Liberty Utilities	Liberty Utilities	New Hampshire Electric Cooperative	Unitil ¹	Unitil ¹
		Electric	Gas	Electric	Electric	Gas
		Home Energy Reports	Home Energy Reports	Smart Start Program Administration	Home Energy Reports	Home Energy Reports
Program Expenses	Budget	\$ 112,500	\$ 175,160	\$ -	\$ 181,483	\$ 44,667
	Actual	\$ 91,707	\$ 157,327	\$ -	\$ 55,208	\$ 7,108
	Percent	82%	90%	N/A	30%	16%
Program Participation	Goal	10,256	30,000	-	19,100	11,200
	Actual	8,042	21,148	-	18,791	11,391
	Percent	78%	70%	-	98%	102%
Annual kWh Savings	Goal	1,914,000	-	-	3,116,316	-
	Actual	945,010	-	-	639,800	-
	Percent	49%	-	-	21%	-
Lifetime kWh Savings	Goal	1,914,000	-	-	3,116,316	-
	Actual	945,010	-	-	639,800	-
	Percent	49%	-	-	21%	-
Annual MMBtu Savings	Goal	-	28,410	-	-	5,847
	Actual	-	22,294	-	-	7,062
	Percent	-	78%	-	-	121%
Lifetime MMBtu Savings	Goal	-	28,410	-	-	5,847
	Actual	-	22,294	-	-	7,062
	Percent	-	78%	-	-	121%

2nd Quarter Report
 January 2023 - June 2023

Program Results
 Company-Specific Programs
 Eversource

Description		Smart Start	C&I	C&I	Total
		Program Administration	RFP Program	Customer Partnerships	
Program Expenses	Budget	\$ 30,000	\$ -	\$ 12,253	\$ 42,253
	Actual	\$ 8,377	\$ 10,632	\$ 7,573	\$ 26,581
	Percent	28%	-	62%	63%
Program Participation	Goal	-	-	-	-
	Actual	-	-	-	-
	Percent	-	-	-	-
Annual kWh Savings	Goal	-	-	-	-
	Actual	-	-	-	-
	Percent	-	-	-	-
Lifetime kWh Savings	Goal	-	-	-	-
	Actual	-	-	-	-
	Percent	-	-	-	-

2nd Quarter Report
 January 2023 - June 2023

Education Programs

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses									
Budget	\$ 70,900	\$ 37,388	\$ 400,377	\$ 58,839	\$ 567,504	\$ 118,800	\$ 39,162	\$ 157,962	\$ 725,466
Actual*	20,187	15,700	111,704	17,217	164,808	23,076	7,737	30,812	195,620
Percent	28%	42%	28%	29%	29%	19%	20%	20%	27%

Events

Residential Programs

- 1/19/2023 Button Up Workshop - Cornish & Plainfield
- 2/21/2023 Button Up Workshop - NH Climate Health Organization
- 2/27/2023 Button Up Workshop - Monadnock Sustainability Hub
- 3/20/2023 Button Up Workshop - Laconia
- 4/10/2023 Student Workshop - White Mountain Regional High School
- 4/11/2023 Button Up Workshop - Hudson
- 4/18/2023 Student Workshop - Hooksett Memorial
- 4/19/2023 Button Up Workshop - NHBSR
- 4/20/2023 Button Up Workshop - Stratham
- 4/21/2023 Student Workshop - Abbott Downing Elementary
- 4/23/2023 Button Up Workshop - Danbury
- 4/24/2023 Button Up Workshop - Plymouth
- 5/5/2023 Student Workshop - Manchester School District

Commercial Programs

- 1/30/2023 Architect Training Lunch & Learn - Hooksett
- 2/10/2023 Architect Training Lunch & Learn - Bedford
- 2/17/2023 Architect Training Lunch & Learn - Concord
- 3/15/2023 Architect Training Lunch & Learn - Manchester
- 3/31/2023 Architect Training Lunch & Learn - Laconia
- 4/25/2023 Builder training - Manchester
- 5/9/2023 Builder training - Goffstown
- 5/13/2023 Builder training - Dover
- 5/23/2023 Builder training - Pembroke
- 6/6/2023 Builder training - Meredith
- 6/20/2023 Builder training - Littleton

2nd Quarter Report
January 2023 - June 2023

Forward Capacity Market (FCM) Proceeds and Expenses

Description	Electric Utilities				Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	
Estimated Annual FCM Proceeds	\$ 609,155	\$ 100,000	\$ 4,777,338	\$ 326,223	\$ 5,812,715
Estimated Annual FCM Expenses	\$ 31,226	\$ 20,000	\$ 156,000	\$ 32,137	\$ 239,363
Actual FCM Proceeds					
Qtr. 1	\$ 110,023	\$ 29,685	\$ 958,050	\$ 114,373	\$ 1,212,131
Qtr. 2	107,809	33,483	1,280,383	103,416	1,525,091
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ 217,832	\$ 63,168	\$ 2,238,433	\$ 217,789	\$ 2,737,222
Actual FCM Expenses					
Financial Assurance					
Qtr. 1	\$ -	\$ -	\$ -	\$ -	\$ -
Qtr. 2	-	-	-	-	-
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ -	\$ -	\$ -	\$ -	\$ -
Other					
Qtr. 1	\$ 1,334	\$ -	\$ 1,068	\$ -	\$ 2,402
Qtr. 2	28,884	-	8,893	1,000	38,777
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ 30,218	\$ -	\$ 9,961	\$ 1,000	\$ 41,179
Total Financial Assurance & Other	\$ 30,218	\$ -	\$ 9,961	\$ 1,000	\$ 41,179
Actual Net FCM Proceeds*	\$ 187,614	\$ 63,168	\$ 2,228,472	\$ 216,789	\$ 2,696,043

* The Statewide Electric Utilities leverage the Forward Capacity Market, which provides additional energy efficiency funds to the NH Statewide energy efficiency programs. The FCM proceeds budget and actual FCM proceeds are allocated to the residential and the C&I sectors based on an estimate of each sector's contribution to peak demand reduction (approximately 30% for the Residential sector and 70% for the C&I sector). Initially approved by the Commission in its Order No. 24,930 in DE 08-130 dated January 5, 2009 (2009 Statewide Programs) and in all subsequent Statewide program Orders.

2nd Quarter Report
January 2023 - June 2023

Expenses By Activity
Residential Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Home Energy Assistance	Internal Admin	\$ 13,721	\$ 12,105	\$ 39,004	\$ 34,761	\$ 99,591	\$ 21,692	\$ 17,213	\$ 38,905	\$ 138,495
	External Admin	310	1,129	-	404	1,843	518	161	679	2,523
	Rebate/Services	336,637	263,699	2,942,643	326,258	3,869,237	288,454	87,325	375,779	4,245,016
	Implementation Services	49,155	20,154	111,165	28,296	208,771	67,567	15,558	83,125	291,896
	Marketing	7,162	1,616	90,475	9,855	109,107	8,764	1,533	10,297	119,404
	EM&V	18,093	9,081	147,724	25,680	200,577	26,937	8,671	35,607	236,184
	Total	\$ 425,078	\$ 307,784	\$ 3,331,010	\$ 425,253	\$ 4,489,125	\$ 413,933	\$ 130,461	\$ 544,393	\$ 5,033,518
ENERGY STAR Homes	Internal Admin	\$ 3,049	\$ 3,115	\$ 8,751	\$ 13,255	\$ 28,170	\$ 8,083	\$ 11,534	\$ 19,617	\$ 47,787
	External Admin	62	291	-	154	507	188	108	296	803
	Rebate/Services	10,218	51,975	893,664	49,107	1,004,964	57,545	28,863	86,408	1,091,372
	Implementation Services	6,399	20,960	37,793	9,177	74,329	21,250	191	21,441	95,770
	Marketing	457	7,399	12,956	1,557	22,369	1,254	1,027	2,281	24,650
	EM&V	3,602	1,403	22,931	7,641	35,577	9,773	5,810	15,583	51,160
	Total	\$ 23,787	\$ 85,142	\$ 976,095	\$ 80,891	\$ 1,165,916	\$ 98,093	\$ 47,533	\$ 145,626	\$ 1,311,541
HP w/ENERGY STAR	Internal Admin	\$ 6,470	\$ 11,702	\$ 33,012	\$ 18,690	\$ 69,874	\$ 10,412	\$ 12,473	\$ 22,884	\$ 92,759
	External Admin	164	1,092	-	217	1,473	347	117	464	1,937
	Rebate/Services	434,247	218,296	1,349,371	329,542	2,331,455	635,818	121,766	757,584	3,089,039
	Implementation Services	20,515	70,964	142,754	28,485	262,717	41,072	11,371	52,443	315,160
	Marketing	1,215	1,562	299,895	7,968	310,640	-	1,111	1,111	311,751
	EM&V	9,583	13,288	132,022	14,360	169,253	18,048	6,283	24,332	193,585
	Total	\$ 472,194	\$ 316,904	\$ 1,957,053	\$ 399,262	\$ 3,145,413	\$ 705,697	\$ 153,120	\$ 858,818	\$ 4,004,231
ENERGY STAR Products	Internal Admin	\$ 4,359	\$ 15,538	\$ 19,547	\$ 14,335	\$ 53,780	\$ 5,923	\$ 6,044	\$ 11,967	\$ 65,747
	External Admin	124	1,450	-	167	1,741	353	57	410	2,151
	Rebate/Services	126,490	311,958	1,276,079	197,859	1,912,386	265,173	108,438	373,611	2,285,998
	Implementation Services	12,890	73,360	123,666	11,660	221,576	42,659	4,050	46,709	268,285
	Marketing	1,971	3,638	94,349	3,897	103,855	7,767	538	8,305	112,160
	EM&V	7,259	6,996	51,223	8,262	73,740	18,352	3,045	21,397	95,137
	Total	\$ 153,093	\$ 412,940	\$ 1,564,864	\$ 236,180	\$ 2,367,078	\$ 340,226	\$ 122,172	\$ 462,399	\$ 2,829,476

2nd Quarter Report
January 2023 - June 2023

Expenses by Activity
Residential Programs (Continued)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Other*	Internal Admin	\$ 1,637	\$ 488	\$ 1,670	\$ 4,806	\$ 8,601	\$ 3,865	\$ -	\$ 3,865	\$ 12,466
	External Admin	47	46	-	288	380	74	-	74	454
	Rebate/Services	91,226	10,915	13,910	39,308	155,360	\$ 151,178	5,718	156,897	312,256
	Implementation Services	4,702	579	12,521	7,470	25,272	\$ 6,589	1,390	7,978	33,250
	Marketing	263	65	-	564	893	\$ 125	-	125	1,018
	EM&V	11,693	220	3,793	3,770	19,477	\$ 3,823	-	3,823	23,300
	Total	\$ 109,569	\$ 12,312	\$ 31,894	\$ 56,208	\$ 209,983	\$ 165,653	\$ 7,108	\$ 172,762	\$ 382,744
Total Residential	Internal Admin	\$ 29,236	\$ 42,949	\$ 101,983	\$ 85,848	\$ 260,016	\$ 49,974	\$ 47,263	\$ 97,237	\$ 357,253
	External Admin	707	4,007	-	1,230	5,944	1,481	442	1,923	7,867
	Rebate/Services	998,819	856,844	6,475,667	942,073	9,273,402	1,398,168	352,110	1,750,279	11,023,681
	Implementation Services	93,661	186,016	427,899	85,088	792,665	179,137	32,559	211,696	1,004,361
	Marketing	11,068	14,280	497,675	23,841	546,864	17,910	4,209	22,119	568,983
	EM&V	50,230	30,987	357,692	59,714	498,623	76,934	23,809	100,743	599,366
	Total	\$ 1,183,721	\$ 1,135,083	\$ 7,860,916	\$ 1,197,794	\$ 11,377,514	\$ 1,723,603	\$ 460,394	\$ 2,183,997	\$ 13,561,511
Total %	Internal Admin	2.5%	3.8%	1.3%	7.2%	2.3%	2.9%	10.3%	4.5%	2.6%
	External Admin	0.1%	0.4%	0.0%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
	Rebate/Services	84.4%	75.5%	82.4%	78.7%	81.5%	81.1%	76.5%	80.1%	81.3%
	Implementation Services	7.9%	16.4%	5.4%	7.1%	7.0%	10.4%	7.1%	9.7%	7.4%
	Marketing	0.9%	1.3%	6.3%	2.0%	4.8%	1.0%	0.9%	1.0%	4.2%
	EM&V	4.2%	2.7%	4.6%	5.0%	4.4%	4.5%	5.2%	4.6%	4.4%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

2nd Quarter Report
January 2023 - June 2023

Expenses by Activity
C&I and Municipal Programs

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Large Business Energy Solutions	Internal Admin	\$ 14,787	\$ 9,694	\$ 54,557	\$ 27,253	\$ 106,291	\$ 25,179	\$ 13,491	\$ 38,670	\$ 144,961
	External Admin	348	904	-	429	1,682	593	169	762	2,444
	Rebate/Services	184,855	194,004	1,122,702	274,821	1,776,383	163,411	175,108	338,519	2,114,902
	Implementation Services	51,620	32,066	583,988	40,281	707,955	96,659	21,422	118,081	826,036
	Marketing	3,696	2,442	181,195	5,386	192,718	7,816	1,939	9,756	202,474
	EM&V	20,295	14,564	219,680	27,277	281,816	30,832	12,313	43,145	324,961
	Total	\$ 275,601	\$ 253,674	\$ 2,162,121	\$ 375,447	\$ 3,066,844	\$ 324,491	\$ 224,442	\$ 548,933	\$ 3,615,777
Small Business Energy Solutions	Internal Admin	\$ 13,877	\$ 6,984	\$ 59,805	\$ 26,318	\$ 106,984	\$ 21,267	\$ 13,366	\$ 34,633	\$ 141,618
	External Admin	434	652	-	415	1,500	506	167	673	2,173
	Rebate/Services	270,765	123,703	1,781,238	304,688	2,480,394	276,908	70,782	347,690	2,828,085
	Implementation Services	65,719	60,654	155,598	35,112	317,084	73,275	13,518	86,794	403,878
	Marketing	4,639	1,759	197,672	5,757	209,827	11,465	1,925	13,389	223,216
	EM&V	25,320	3,144	111,307	26,339	166,110	26,289	12,200	38,488	204,598
	Total	\$ 380,753	\$ 196,897	\$ 2,305,619	\$ 398,630	\$ 3,281,899	\$ 409,710	\$ 111,958	\$ 521,668	\$ 3,803,568
Municipal	Internal Admin	\$ 1,760	\$ 5,380	\$ 8,645	\$ 4,220	\$ 20,006	\$ -	\$ -	\$ -	\$ 20,006
	External Admin	49	502	-	66	618	-	-	-	618
	Rebate/Services	16,366	112,145	120,941	7,216	256,667	-	-	-	256,667
	Implementation Services	4,467	19,705	1,588	24,237	49,997	-	-	-	49,997
	Marketing	365	1,355	28,415	671	30,806	-	-	-	30,806
	EM&V	2,881	2,422	16,090	4,225	25,618	-	-	-	25,618
	Total	\$ 25,888	\$ 141,509	\$ 175,679	\$ 40,635	\$ 383,712	\$ -	\$ -	\$ -	\$ 383,712
Other*	Internal Admin	\$ 5,154	\$ 100	\$ 4,489	\$ 3,892	\$ 13,635	\$ 6,365	\$ -	\$ 6,365	\$ 20,001
	External Admin	7	9	7,500	61	7,578	12	-	12	7,590
	Rebate/Services	2,709	850	142,198	12,217	157,973	4,586	5,525	10,111	168,084
	Implementation Services	3,080	2,358	26,836	7,079	39,352	3,077	1,435	4,512	43,864
	Marketing	217	25	4,856	2,113	7,211	-	777	777	7,988
	EM&V	21,376	45	9,620	3,896	34,938	709	-	709	35,647
	Total	\$ 32,543	\$ 3,388	\$ 195,499	\$ 29,258	\$ 260,688	\$ 14,750	\$ 7,737	\$ 22,486	\$ 283,174

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

2nd Quarter Report
 January 2023 - June 2023

Expenses by Activity
 C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Total C&I and Municipal	Internal Admin	\$ 35,579	\$ 22,159	\$ 127,496	\$ 61,683	\$ 246,916	\$ 52,812	\$ 26,857	\$ 79,668	\$ 326,585
	External Admin	838	2,067	7,500	972	11,377	1,111	336	1,447	12,824
	Rebate/Services	474,695	430,701	3,167,079	598,942	4,671,417	444,905	251,415	696,320	5,367,738
	Implementation Services	124,886	114,784	768,009	106,709	1,114,388	173,012	36,375	209,387	1,323,775
	Marketing	8,917	5,581	412,137	13,928	440,562	19,281	4,640	23,922	464,484
	EM&V	69,871	20,176	356,697	61,737	508,482	57,830	24,513	82,342	590,824
	Total		\$ 714,787	\$ 595,468	\$ 4,838,918	\$ 843,970	\$ 6,993,143	\$ 748,951	\$ 344,136	\$ 1,093,087
Total C&I and Municipal %	Internal Admin	5.0%	3.7%	2.6%	7.3%	3.5%	7.1%	7.8%	7.3%	4.0%
	External Admin	0.1%	0.3%	0.2%	0.1%	0.2%	0.1%	0.1%	0.1%	0.2%
	Rebate/Services	66.4%	72.3%	65.5%	71.0%	66.8%	59.4%	73.1%	63.7%	66.4%
	Implementation Services	17.5%	19.3%	15.9%	12.6%	15.9%	23.1%	10.6%	19.2%	16.4%
	Marketing	1.2%	0.9%	8.5%	1.7%	6.3%	2.6%	1.3%	2.2%	5.7%
	EM&V	9.8%	3.4%	7.4%	7.3%	7.3%	7.7%	7.1%	7.5%	7.3%
	Total		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 64,815	\$ 65,108	\$ 229,479	\$ 147,531	\$ 506,933	\$ 102,785	\$ 74,120	\$ 176,906	\$ 683,838
	External Admin	1,545	6,075	7,500	2,202	17,321	2,592	778	3,370	20,691
	Rebate/Services	1,473,514	1,287,545	9,642,746	1,541,016	13,944,820	1,843,073	603,526	2,446,599	16,391,419
	Implementation Services	218,548	300,800	1,195,909	191,797	1,907,053	352,149	68,934	421,083	2,328,136
	Marketing	19,985	19,862	909,811	37,769	987,427	37,191	8,850	46,041	1,033,467
	EM&V	120,101	51,163	714,390	121,450	1,007,104	134,763	48,322	183,085	1,190,190
	Total		\$ 1,898,507	\$ 1,730,551	\$ 12,699,835	\$ 2,041,764	\$ 18,370,657	\$ 2,472,553	\$ 804,530	\$ 3,277,084
Grand Total % (Residential, C&I and Municipal)	Internal Admin	3.4%	3.8%	1.8%	7.2%	2.8%	4.2%	9.2%	5.4%	3.2%
	External Admin	0.1%	0.4%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
	Rebate/Services	77.6%	74.4%	75.9%	75.5%	75.9%	74.5%	75.0%	74.7%	75.7%
	Implementation Services	11.5%	17.4%	9.4%	9.4%	10.4%	14.2%	8.6%	12.8%	10.8%
	Marketing	1.1%	1.1%	7.2%	1.8%	5.4%	1.5%	1.1%	1.4%	4.8%
	EM&V	6.3%	3.0%	5.6%	5.9%	5.5%	5.5%	6.0%	5.6%	5.5%
	Total		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

2nd Quarter Report
 January 2023 - June 2023

Evaluation, Monitoring and Verification (EM&V)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Program Expenses	Budget	\$ 264,659	\$ 170,879	\$ 1,962,044	\$ 242,541	\$ 2,640,123	\$ 384,059	\$ 124,832	\$ 508,891	\$ 3,149,014
	Actual	\$ 120,101	\$ 51,163	\$ 714,390	\$ 122,505	\$ 1,008,159	\$ 134,763	\$ 48,322	\$ 183,085	\$ 1,191,245
	Percent	45%	30%	36%	51%	38%	35%	39%	36%	38%

Notes:

(1) The actual EM&V expenses for each program are included in the expense totals reported for each program.

Status of EM&V Studies:

	Est. Cost	Vendor	Status
Residential Emerging Electric Opportunities Study	TBD	NMR	Implementation
Commercial & Industrial Existing Building Baselines Evaluation	\$466,400	DSA	Implementation
2023 Summer C&I ADR Stage 3 Evaluation Work Plan (tri-state)	\$236,010*	DNV-GL	Planning
Large Business Impact & Process Evaluation	\$627,053	DNV-GL	Implementation
Baseline & Industry Standard Practice Evaluation	\$151,650	NMR	Implementation
Market Barriers to Energy Efficiency	\$74,508	DNV-GL	Complete
Economic Impacts on the State of New Hampshire	\$153,244	DNV-GL	Complete
Delivered Energy Insights Program PY 2022 Impact Evaluation (tri-state, Eversource only)	\$73,469	Guidehouse	Complete

* Est total cost of study, not broken out by state.

Evaluations available at: https://www.puc.nh.gov/Electric/Monitoring_Evaluation_Report_List.htm

2nd Quarter Report
 January 2023 - June 2023

On - Bill Financing (OBF)

Description	Electric Utilities				Gas Utilities	
	Liberty Utilities	NHEC	Eversource	Unitil	LU Gas	Unitil Gas
Amount Available to Loan						
On - Bill Financing ¹	\$ 953,000	\$ 546,062	\$ 690,000	\$ 755,313	\$ 875,000	\$ 274,572
Less: Loans	1,546,810	857,887	2,222,209	378,166	245,171	22,500
Plus: Loan Payments Received	1,097,498	731,591	1,960,814	64,395	112,383	4,748
Less Bad Debt (\$ Written Off)	27,569	-	4,651	179	-	-
Current Balance	476,118	419,766	423,954	441,363	742,212	256,821
Less: Loans in Process	-	1,715	20,000	-	-	-
Less: Potential Loans	-	3,589	63,605	-	-	-
Amount Available to Loan	\$ 476,118	\$ 414,462	\$ 340,349	\$ 441,363	\$ 742,212	\$ 256,821
Maximum Loans and Maximum Term						
Residential	Maximum Loan	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500
	Maximum Term	7 years	7 years	7 years	4 years	4 years
Municipal and C&I	Maximum Loan	\$ 50,000	\$ 20,000	\$ 20,000	\$ 50,000	\$ 50,000
	Maximum Term	10 years	3 years	4 years	5 years	5 years
Year-to-date Project Financing Information						
Residential	No. of Projects Financed	1	3	18	10	2
	Average Loan Amount	\$ 2,000	\$ 2,225	\$ 1,576	\$ 6,466	\$ 2,625
Municipal and C&I ²	No. of Projects Financed	1	11	7	3	-
	Average Loan Amount	7,794	5,012	1,777	104,503	-

Notes:

(1) Includes funds from a RGGI-funded grant awarded to the Electric Utilities in 2009 and Statewide Energy Efficiency Program funds.

**2nd Quarter Report
January 2023 - June 2023**

Smart Start Program

Description	NHEC	Eversource
Year-to-Date Amount Available to Loan		
Loan Fund Balance ¹	\$ 949,382	\$ 899,021
Less: Year-to-Date Loans	-	-
Plus: Loan Repayments (excluding reserve for bad debt)	15,391	331,742
Current Balance	\$ -	\$ 1,230,763
Less: Loans in Process	-	210,795
Less: Potential Loans	-	-
Less: Future Committed Loans	-	-
Add: Anticipated Loan Repayments Thru Year End	964,773	300,000
Amount Available to Loan	\$ -	\$ 1,319,969
Year-to-Date Reserve for Bad Debt (Uncollectibles)		
Initial Balance ¹	\$ -	\$ 198,435
Plus: Bad Debt Collections ²	-	16,587
Less: Bad Debt Charges	-	-
Ending Balance	\$ -	\$ 215,022
Year-to-date Administrative and Implementation Expenses ³	\$ -	\$ 10,233
Year-to-date Payments to Contractors Supporting Customer Projects	\$ -	\$ -
Year-to-date Performance Incentive ⁴	\$ -	\$ 19,905
Year-to-date Project Financing Information		
Municipal and C&I ⁵		
No. of Projects Financed	-	-
Total Loan Amount	\$ -	\$ -
Average Loan Amount	\$ -	\$ -
Lifetime kWh Savings ⁶	-	-
Lifetime MMBTU Savings ⁶	-	-
Lifetime kWh Savings ⁷	-	-
Lifetime MMBTU Savings ⁷	-	-
Lifetime Electric Bill Savings	\$ -	\$ -

Notes:

- (1) As of January 1, 2022.
- (2) 5% of the loan amount is reserved for uncollectibles.
- (3) NHEC's Annual Budget: (see page 15). Eversource's Annual Budget: (see page 16).
- (4) The performance incentive is based on 6% of the loan repayments.
- (5) C&I not applicable to Eversource; Municipal only.
- (6) Also reported in the applicable C&I program report.
- (7) Incremental savings also reported on Company Specific Programs (see page 15)

2nd Quarter Report
January 2023 - June 2023

Residential Third Party Financing Option
Funded Through the Statewide Programs

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Amount Available for Interest Rate Buy-Downs									
Budget	\$ 5,791	\$ 15,000	\$ 6,532	\$ 10,241	\$ 37,564	\$ 6,400	\$ 23,000	\$ 29,400	\$ 66,964
Less: Interest Rate Buy-Downs Paid	\$ 1,488	\$ -	\$ 2,307	\$ 1,867	\$ 5,661	\$ -	\$ -	\$ -	\$ 5,661
Remaining Budget	\$ 4,303	\$ 15,000	\$ 4,225	\$ 8,374	\$ 31,903	\$ 6,400	\$ 23,000	\$ 29,400	\$ 61,303
Less: Potential Interest Rate Buy-Downs ¹	\$ -	\$ -	\$ 3,409	\$ -	\$ 3,409	\$ -	\$ -	\$ -	\$ 3,409
Amount Available for Interest Rate Buy-Downs	\$ 4,303	\$ 15,000	\$ 817	\$ 8,374	\$ 28,494	\$ 6,400	\$ 23,000	\$ 29,400	\$ 57,894
Year-to-date Project Loan Information									
No. of Projects Financed	2	-	1	1	4	-	-	-	4
Total Project Cost ²	\$ 26,525	\$ -	\$ 24,409	\$ 18,140	\$ 69,073	\$ -	\$ -	\$ -	\$ 69,073
Average Project Cost ²	\$ 13,262	\$ -	\$ 24,409	\$ 18,140	\$ 17,268	\$ -	\$ -	\$ -	\$ 17,268
Total Loan Amount	\$ 14,325	\$ -	\$ 15,000	\$ 12,140	\$ 41,464	\$ -	\$ -	\$ -	\$ 41,464
Average Loan Amount	\$ 7,162	\$ -	\$ 15,000	\$ 12,140	\$ 10,366	\$ -	\$ -	\$ -	\$ 10,366
Average Loan Term (years)	5.0	-	7.0	7.0	6.0	-	-	-	6.0
Total Interest Rate Buy-Down Amount	\$ 1,488	\$ -	\$ 2,307	\$ 1,867	\$ 5,661	\$ -	\$ -	\$ -	\$ 5,661
Average Interest Rate Buy-Down Amount	\$ 744	\$ -	\$ 2,307	\$ 1,867	\$ 1,415	\$ -	\$ -	\$ -	\$ 1,415
Average Gross Interest Rate	6.49%	0.00%	6.99%	6.99%	6.74%	0.00%	0.00%	0.00%	6.74%
Average Customer Interest Rate	2.00%	0.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
Average Sq. Footage of Home (HPwES Projects)	1,374	-	1,872	2,080	1,675	-	-	-	1,675
Total Estimated Annual Space Heating Energy Savings (MMBtu) ³	143	-	44	24	211	-	-	-	211
Average Estimated Annual Space Heating Energy Savings (MMBtu)	72	-	44	-	53	-	-	-	53
No. of Loan Write-offs	-	-	-	-	-	-	-	-	-
Total Loan Write-off Amount	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pre-paid Interest Rate Buy-Down Amount Associated with Loan Write-off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Notes:

(1) Includes utility and customer costs.

(2) Also reported in the applicable Residential program reports. Includes space heating savings associated with all fuel sources.

2nd Quarter Report
January 2023 - June 2023

Electric Programs
Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	41	297,686	25	284,504	271	8,544,098	34	541,400	371	9,667,688
Expenses / Lifetime MMBtu Savings	\$425,078	13,252	\$307,784	15,008	\$3,331,010	67,255	\$425,253	10,650	\$4,489,125	106,166
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	96	1,359,942	73	242,712	489	2,078,961	71	1,110,200	729	4,791,815
Expenses / Lifetime MMBtu Savings	\$472,194	31,258	\$316,904	24,967	\$1,957,053	162,969	\$399,262	24,480	\$3,145,413	243,675
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	11	768,925	12	1,741,360	323	17,961,270	9	266,300	355	20,737,855
Expenses / Lifetime MMBtu Savings	\$23,787	56,360	\$85,142	11,370	\$976,095	450,982	\$80,891	7,951	\$1,165,916	526,662
ENERGY STAR Products										
Number of Rebates / Lifetime kWh Savings	690	2,197,390	1,908	5,747,110	5,048	19,906,238	673	3,747,200	8,319	31,597,937
Expenses / Lifetime MMBtu Savings	\$153,093	1,699	\$412,940	18,211	\$1,564,864	23,618	\$236,180	6,326	\$2,367,078	49,854
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	6	1,326,285	10	7,609,966	79	47,881,727	15	5,579,700	110	62,397,678
Expenses / Lifetime MMBtu Savings	\$275,601	0	\$253,674	(132)	\$2,162,121	(11,851)	\$375,447	(3,852)	\$3,066,844	(15,835)
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	22	2,067,121	55	3,628,491	637	60,792,245	100	7,331,000	814	73,818,857
Expenses / Lifetime MMBtu Savings	\$380,753	0	\$196,897	(812)	\$2,305,619	(42,372)	\$398,630	(5,799)	\$3,281,899	(48,983)
Municipal Program										
Number of Participants / Lifetime kWh Savings	5	203,502	14	1,723,878	18	8,125,844	2	199,700	39	10,252,924
Expenses / Lifetime MMBtu Savings	\$25,888	0	\$141,509	(121)	\$175,679	(1,341)	\$40,635	(17)	\$383,712	(1,479)
Educational Programs										
Expenses	\$20,187		\$15,700		\$111,704		\$17,217		\$164,808	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	8,042	945,010	0	0	0	0	18,791	639,800	26,833	1,584,810
Expenses / Lifetime MMBtu Savings	\$121,925	0	\$0	0	\$107,312	0	\$56,208	0	\$285,445	0
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$0		\$8,377		\$0		\$8,377	
Total Program Expenses	\$1,898,507		\$1,730,551		\$12,699,835		\$2,029,723		\$18,358,616	

2nd Quarter Report
January 2023 - June 2023
Electric Programs

Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

(System Benefits Charge, Forward Capacity Market and Interest Funds Only) *

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	37	266,763	22	251,214	244	7,685,963	31	488,067	333	8,692,007
Expenses / Lifetime MMBtu Savings	\$380,922	11,876	\$271,770	13,252	\$2,996,456	60,501	\$383,362	9,601	\$4,032,511	95,229
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	96	1,359,942	73	242,712	489	2,078,961	71	1,110,200	644	4,200,798
Expenses / Lifetime MMBtu Savings	\$472,194	31,258	\$316,904	24,967	\$1,957,053	162,969	\$399,262	24,480	\$3,145,413	268,776
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	11	768,925	12	1,741,360	323	17,961,270	9	266,300	355	20,737,855
Expenses / Lifetime MMBtu Savings	\$23,787	56,360	\$85,142	11,370	\$976,095	450,982	\$80,891	7,951	\$1,165,916	526,662
ENERGY STAR Products										
Number of Rebates / Lifetime kWh Savings	690	2,197,390	1,908	5,747,110	5,048	19,906,238	673	3,747,200	7,635	30,726,832
Expenses / Lifetime MMBtu Savings	\$153,093	1,699	\$412,940	18,211	\$1,564,864	23,618	\$236,180	6,326	\$2,367,078	48,155
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	6	1,326,285	10	7,609,966	79	47,881,727	15	5,579,700	126	63,138,515
Expenses / Lifetime MMBtu Savings	\$275,601	0	\$253,674	(132)	\$2,162,121	(11,851)	\$375,447	(3,852)	\$3,066,844	(15,835)
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	22	2,067,121	55	3,628,491	637	60,792,245	100	7,331,000	814	73,818,857
Expenses / Lifetime MMBtu Savings	\$380,753	0	\$196,897	(812)	\$2,305,619	(42,372)	\$398,630	(5,799)	\$3,281,899	(48,983)
Municipal Program										
Number of Participants / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
Educational Programs										
Expenses	\$20,187		\$15,700		\$111,704		\$17,217		\$164,808	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	8,042	945,010	0	0	0	0	18,791	639,800	26,833	1,584,810
Expenses / Lifetime MMBtu Savings	\$121,925	0	\$0	0	\$107,312	0	\$56,208	0	\$285,445	0
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$0		\$8,377		\$0		\$8,377	
Total Program Expenses	\$1,828,463		\$1,553,028		\$12,189,602		\$1,947,197		\$17,518,290	

*Allocation is based on actual RGGI proceeds apportioned to the HEA and Municipal Programs. Municipal Programs include carryovers.

**2nd Quarter Report
 January 2023 - June 2023
 Electric Programs**

Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

(Energy Efficiency Fund Only - Regional Greenhouse Gas Initiative) *

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	4	30,923	3	33,290	27	858,136	3	53,333	38	975,681
Expenses / Lifetime MMBtu Savings	\$44,156	1,377	\$36,014	1,756	\$334,554	6,755	\$41,891	1,049	\$456,614	10,937
Municipal Program										
Number of Participants / Lifetime kWh Savings	5	203,502	14	1,723,878	18	8,125,844	2	199,700	39	10,252,924
Expenses / Lifetime MMBtu Savings	\$25,888	0	\$141,509	(121)	\$175,679	(1,341)	\$40,635	(17)	\$383,712	(1,479)
Total Program Expenses	\$70,044		\$177,523		\$510,233		\$82,526		\$840,326	

*Allocation is based on actual RGGI proceeds apportioned to the HEA and Municipal Programs. Municipal Programs include carryovers.

**2nd Quarter Report
 January 2023 - June 2023**

**Gas Programs
 Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings**

	LU-Gas		Unitil-Gas		Total	
Home Energy Assistance						
Number of Units	6,338		37		6,375	
Expenses / Lifetime MMBtu Savings	\$413,933	195,998	\$130,461	7,249	\$544,393	203,247
Home Performance w/ENERGY STAR						
Number of Units	149		28		177	
Expenses / Lifetime MMBtu Savings	\$705,697	72,693	\$153,120	14,747	\$858,818	87,440
ENERGY STAR Homes						
Number of Homes	30		27		57	
Expenses / Lifetime MMBtu Savings	\$98,093	18,639	\$47,533	22,897	\$145,626	41,535
ENERGY STAR Products						
Number of Rebates	408		186		594	
Expenses / Lifetime MMBtu Savings	\$340,226	58,426	\$122,172	36,196	\$462,399	94,622
Large Business Energy Solutions						
Number of Participants	4		2		6	
Expenses / Lifetime MMBtu Savings	\$324,491	223,736	\$224,442	119,813	\$548,933	343,549
Small Business Energy Solutions						
Number of Participants	299		22		321	
Expenses / Lifetime MMBtu Savings	\$409,710	24,063	\$111,958	12,854	\$521,668	36,918
Educational Programs						
Expenses	\$23,076		\$7,737		\$30,812	
Company Specific Programs / FCM Expenses						
Number of Participants	21,148		0		21,148	
Expenses / Lifetime MMBtu Savings	\$157,327	22,294	\$7,108	0	\$164,435	22,294
Total Program Expenses	\$2,472,553		\$804,530		\$3,277,084	

**2nd Quarter Report
January 2023 - June 2023**

Demand Reduction Initiative

Description		Electric Utilities		Grand Total
		Eversource	Unitil	
C&I DR Program Expenses	Budget	\$ 404,775	\$ 199,310	\$ 604,086
	Actual	\$ 68,528	\$ 12,041	\$ 80,569
	Percent	17%	6%	13%
Program Participation	Goal	28	15	43
	Actual	13	-	13
	Percent	47%	0%	31%
kW Savings	Goal	7,114	3,000	10,114
	Actual	-	-	-
	Percent	0%	0%	0%
Residential DR Program Expenses	Budget	\$ 131,729	\$ 69,322	\$ 201,051
	Actual	\$ 10,619	\$ 26,285	\$ 36,904
	Percent	8%	38%	18%
Program Participation	Goal	2,177	510	2,687
	Actual	1,309	-	1,309
	Percent	60%	0%	49%
kW Savings	Goal	1,597	571	2,168
	Actual	-	-	-
	Percent	0%	0%	0%

Notes:

1) A detailed description of the Demand Reduction Initiative is included in the 2020 Demand Reduction Initiatives Supplemental Information filing dated February 28, 2020. That filing provides detailed background information about the program as well as the estimated savings resulting from of the 2019 initiative.

**2nd Quarter Report
 January 2023 - June 2023**

**RGGI Grant #18-005
 Moderate Income Home Performance w/ENERGY STAR**

Description ¹		Total
Program Expenses	Budget	\$ 690,000
	Actual	\$ 79,486
	Percent	12%
Annual kWh Savings ²		10,667
Lifetime kWh Savings ²		212,712
Annual MMBtu Savings		581
Lifetime MMBtu Savings		13,005
Number of Projects	Completed	12
	In Development	39
	Total	51

1 Budget and Actuals include total amounts from inception.

2 Includes savings associated with financing utilized for customer copay on a heating system.