



New Hampshire Statewide Energy Efficiency Programs

4th Quarter Report
January 2022 – December 2022

Docket IR 22-042

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**4th Quarter Report
 January 2022 - December 2022**

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Highlights

Description	Program Expenses ¹		kWh Savings				MMBtu Savings				Participants	
	Actual	% of Budget	Annual	Annual: % of Goal	Lifetime	Life: % of Goal	Annual	Annual: % of Goal	Lifetime	Life: % of Goal	Count	% of Goal
<u>Electric Utilities</u>												
Statewide Programs												
Municipal Program	\$ 1,658,054	85%	3,881,987	103%	44,040,837	94%	-909	202%	-2,677	-319%	97	39%
All Other Statewide Program	\$ 43,350,315	78%	72,240,021	90%	855,995,959	88%	71,022	112%	1,835,719	99%	47,748	42%
Sub-total	\$ 45,008,368	79%	76,122,008	95%	900,036,796	88%	70,113	111%	1,833,042	99%	47,845	42%
Company Specific Programs ²	\$ 1,501,372	79%	3,807,717	90%	3,807,717	90%	-	-	-	-	32,174	114%
Total Electric	\$ 46,509,740	79%	79,929,725	95%	903,844,513	88%	70,113	111%	1,833,042	99%	80,019	70%
<u>Gas Utilities</u>												
Statewide Programs	\$ 9,303,579	85%	235,454		3,194,495		122,529	74%	2,124,282	77%	4,362	61%
Company Specific Programs ²	\$ 238,145	147%	-		-		29,678	171%	29,678	171%	33,560	81%
Total Gas	\$ 9,541,724	86%	235,454		3,194,495		152,208	84%	2,153,961	78%	37,922	78%
Grand Total	\$ 56,051,465	80%	80,165,179	95%	907,039,008	88%	222,321	91%	3,987,002	86%	117,941	62%

Notes:

- (1) Program expenses shown in this report exclude the performance incentive (PI), which can vary by program and accomplishment thresholds. The planned budget for PI is 5.5% of actual program expenditures. The actual PI for each utility is calculated to reflect the utilities' final accomplishments and is filed with the Commission by June 1st of each year for the preceding program year.
- (2) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Highlights
Statewide Programs ¹

Description	Program Expenses		kWh Savings			MMBtu Savings			Participants	
	Actual	% of Budget	Annual	Lifetime	Life: % of Goal	Annual	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities										
Residential										
Home Energy Assistance	\$ 8,777,623	74%	2,872,753	31,719,813	127%	13,482	296,842	64%	2,289	284%
ENERGY STAR Homes	\$ 2,543,334	84%	2,733,403	63,612,414	176%	33,849	787,841	203%	1,431	186%
NH Home Performance w/Energy Star	\$ 5,892,601	64%	936,400	15,431,158	32%	41,203	890,917	71%	872	36%
ENERGY STAR Products	\$ 4,004,224	65%	5,899,007	59,881,345	55%	5,025	87,424	118%	36,748	35%
Sub-total	\$ 21,217,781	70%	12,441,563	170,644,731	78%	93,559	2,063,025	94%	41,340	38%
Commercial & Industrial										
Large Business Energy Solutions	\$ 12,776,502	107%	34,439,786	395,700,928	108%	(10,404)	(104,509)	112%	767	98%
Small Business Energy Solutions	\$ 9,356,031	72%	25,358,672	289,650,300	74%	(12,133)	(122,797)	52%	5,641	135%
Municipal Program	\$ 1,658,054	85%	3,881,987	44,040,837	94%	(909)	(2,677)	-319%	97	39%
Sub-total	\$ 23,790,587	88%	63,680,446	729,392,066	91%	(23,445)	(229,983)	70%	6,505	125%
Total Electric	\$ 45,008,368	79%	76,122,008	900,036,796	88%	70,113	1,833,042	99%	47,845	42%
Gas Utilities										
Residential										
Home Energy Assistance	\$ 2,351,476	104%	36,493	818,485		15,433	301,241	164%	419	118%
ENERGY STAR Homes	\$ 648,702	69%	1,791	43,746		8,073	199,507	104%	297	84%
NH Home Performance w/Energy Star	\$ 1,404,196	91%	115,618	1,120,757		10,553	223,854	60%	433	77%
ENERGY STAR Products	\$ 1,284,966	91%	28,630	471,429		24,908	402,575	114%	1,832	63%
Sub-total	\$ 5,689,340	93%	182,532	2,454,416		58,966	1,127,177	102%	2,981	72%
Commercial & Industrial										
Large Business Energy Solutions	\$ 2,014,911	78%	11,832	177,482		41,469	626,277	60%	64	12%
Small Business Energy Solutions	\$ 1,599,328	72%	41,090	562,597		22,094	370,828	36%	1,317	53%
Sub-total	\$ 3,614,239	75%	52,922	740,079		63,563	997,105	61%	1,381	46%
Total Gas	\$ 9,303,579	85%	235,454	3,194,495		122,529	2,124,282	77%	4,362	61%
Grand Total	\$ 54,311,947	80%	76,357,462	903,231,291	88%	192,643	3,957,324	86%	52,207	43%

Notes:

(1) Amounts shown above pertain only to the Statewide programs. The amounts pertaining to the Company-Specific programs are shown on page 3.

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Highlights
Company-Specific Programs ¹

Description	Program Expenses		kWh Savings			MMBtu Savings			Participants	
	Actual	% of Budget	Annual	Lifetime	Life: % of Goal	Annual	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities										
Residential										
Home Energy Reports	\$ 306,320	109%	3,807,717	3,807,717	90%	-	-	-	30,249	107%
Education	\$ 97,768	31%	-	-	-	-	-	-	-	-
Customer Engagement Platform	\$ -	0%	-	-	-	-	-	-	-	-
Residential DR Program	\$ 156,032	82%	-	-	-	-	-	-	1,878	65%
Forward Capacity Market Expenses ²	\$ 40,276	54%	-	-	-	-	-	-	-	-
Sub-total	\$ 600,396	70%	3,807,717	3,807,717	90%	-	-	-	32,127	114%
Commercial & Industrial										
Smart Start	\$ 19,634	65%	-	-	-	-	-	-	-	-
C&I Customer Partnerships	\$ 15,217	99%	-	-	-	-	-	-	-	-
C&I RFP Program	\$ (5,000)	0%	-	-	-	-	-	-	-	-
Education	\$ 132,666	49%	-	-	-	-	-	-	-	-
Customer Engagement Platform	\$ -	0%	-	-	-	-	-	-	-	-
Large Business DR Initiative	\$ 691,763	125%	-	-	-	-	-	-	47	110%
Forward Capacity Market Expenses ²	\$ 46,696	29%	-	-	-	-	-	-	-	-
Sub-total	\$ 900,976	87%	-	-	-	-	-	-	47	-
Total Residential and C&I	\$ 1,501,372	131%	3,807,717	3,807,717	90%	-	-	-	32,174	114%
Gas Utilities										
Residential										
Home Energy Reports ³	\$ 197,008	97%	-	-	-	29,678	29,678	116%	33,560	81%
Education	\$ 15,928	-	-	-	-	-	-	-	-	-
Sub-total	\$ 212,936	105%	-	-	-	29,678	29,678	116%	33,560	81%
Commercial & Industrial										
Education	\$ 25,210	47%	-	-	-	-	-	-	-	-
Sub-total	\$ 25,210	47%	-	-	-	-	-	-	-	-
Total Residential and C&I	\$ 238,145	117%	-	-	-	29,678	29,678	116%	33,560	81%
Grand Total	\$ 1,739,518	129%	3,807,717	3,807,717	90%	29,678	29,678	116%	65,734	95%

Notes:

- (1) Amounts shown above pertain only to the Company-Specific programs. The amounts pertaining to the Statewide programs are shown on page 2.
Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.
- (2) Amounts shown are expenses related to the electric utilities' participation in ISO-NE's Forward Capacity Market. Revenues received from ISO-NE are reported on page 18.

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Highlights
Home Energy Assistance Program ¹

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expense: Budget ²	\$ 1,176,716	\$ 1,008,680	\$ 8,421,306	\$ 1,204,324	\$ 11,811,025	\$ 1,698,829	\$ 556,859	\$ 2,255,688	\$ 14,066,713
(Utility Program) Actual	\$ 1,004,193	\$ 688,023	\$ 5,877,368	\$ 1,208,039	\$ 8,777,623	\$ 1,698,067	\$ 653,409	\$ 2,351,476	\$ 11,129,099
Percent	85%	68%	70%	100%	74%	100%	117%	104%	79%
Program Incentives: Budget ³	\$ 996,647	\$ 827,863	\$ 7,487,304	\$ 973,428	\$ 10,285,242	\$ 1,438,961	\$ 415,075	\$ 1,854,036	\$ 12,139,278
(Utility Program) Actual ⁴	\$ 750,759	\$ 610,015	\$ 4,595,510	\$ 992,800	\$ 6,949,084	\$ 1,443,098	\$ 545,652	\$ 1,988,750	\$ 8,937,834
Percent	75%	74%	61%	102%	68%	100%	131%	107%	74%
Participants Served: Goal	121	71	501	112	805	299	56	355	1,160
Actual ⁵	1,283	86	823	97	2,289	324	95	419	2,708
Percent	1064%	121%	164%	86%	284%	108%	170%	118%	233%
Collaboration: Actual Collaborated Funds ⁶	\$ 31,074	\$ 55,065	\$ 915,161	\$ 116,086	\$ 1,117,386	\$ 329,751	\$ 132,658	\$ 462,409	\$ 1,579,795
Total Actual Expenses (Utility + Collaboration)	\$ 781,833	\$ 665,081	\$ 846,196	\$ 1,108,885	\$ 3,401,995	\$ 1,772,850	\$ 678,310	\$ 2,451,159	\$ 5,853,154
% of Total Actual Expenses	4%	8%	108%	10%	33%	19%	20%	19%	27%
Collaborated Units	11	21	197	28	257	67	49	116	373
% of Total Participants Served	1%	24%	24%	29%	11%	21%	52%	28%	14%
Heating Systems: Actual Incentives	\$ 5,000	\$ 16,177	\$ 893,094	\$ 29,119	\$ 943,390	\$ 87,237	\$ 147,939	\$ 235,176	\$ 1,178,566
% of HEA Utility Total Budget	0%	2%	11%	2%	8%	5%	27%	10%	8%
Dwelling Mix:									
Single Family	1096	86	253	47	1482	108	8	116	1598
Multi-Family	187	0	570	50	807	216	87	303	1110
Total	1283	86	823	97	2289	324	95	419	2,708

Notes:

- (1) Program savings results are shown on page 8.
- (2) Program budget and actual numbers are based on total expenditures.
- (3) Reflects Program "Rebates/Services" only.
- (4) Program incentives are based on the HEA tracking system and do not include items not billed in the tracking system, such as heating system incentives and quality assurance costs.
- (5) Number of Participants served by county are as follows:

	Belknap	Carroll*	Cheshire	Coos*	Grafton*	Hillsborough	Merrimack	Rockingham	Strafford	Sullivan*	Total
Electric	72	21	163	65	440	253	99	790	170	216	2289
Gas	102	0	0	0	0	166	56	46	49	0	419
Total											2,708

* County is not served by a gas utility

- (6) Collaborated funds may include funding from numerous sources including the Department of Energy, town assistance, Community Development Block grants and also from other utilities. For example, if Eversource and Liberty Utilities-Gas worked on a joint project, Eversource includes the incentives from Liberty-Gas as part of its collaboration funds and Liberty-Gas includes incentives from Eversource as collaboration funds. Additionally, collaborated may include some HEA funded heating systems.

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Highlights
CO₂ Emissions Reductions

Description	Units	CO2 Emission Factors In lbs Per Unit ¹	CO2 Emission Factors In Metric Tons Per Unit	Electric Utilities			Gas Utilities		Grand Total			
				YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons		YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons	YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons		
					All Programs (All funding sources)	RGGI Funded Portion				All Programs (All funding sources)	RGGI Funded Portion	
Annual												
Electricity ²	MWH	1,087.000	0.4930	79,930	39,403	2,058	235	116	80,165	39,519	2,058	
Natural Gas	MMBtu	117.080	0.0531	4,479	238	(7)	152,208	8,082	156,687	8,320	(7)	
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	23,242	1,701	5	-	-	23,242	1,701	5	
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-	
Kerosene	MMBtu	159.535	0.0724	1,824	132	12	-	-	1,824	132	12	
Propane	MMBtu	139.178	0.0631	35,749	2,256	16	-	-	35,749	2,256	16	
Wood	MMBtu	-	-	1,621	-	-	-	-	1,621	-	-	
Wood Pellet	-	-	-	3,199	-	-	-	-	3,199	-	-	
Other	MMBtu	-	-	-	-	-	-	-	-	-	-	
Total Annual Emissions Reductions					43,730	2,083		8,198		51,928	2,083	
Lifetime												
Electricity ²	MWH	1,087.000	0.4930	903,845	445,569	23,314	3,194	1,575	907,039	447,143	23,314	
Natural Gas	MMBtu	117.080	0.0531	191,437	10,165	136	2,153,961	114,370	2,345,397	124,535	136	
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	674,544	49,370	978	-	-	674,544	49,370	978	
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-	
Kerosene	MMBtu	159.535	0.0724	40,693	2,944	256	-	-	40,693	2,944	256	
Propane	MMBtu	139.178	0.0631	817,993	51,631	314	-	-	817,993	51,631	314	
Wood	MMBtu	-	-	35,348	-	-	-	-	35,348	-	-	
Wood Pellet	-	-	-	73,029	-	-	-	-	73,029	-	-	
Other	-	-	-	-	-	-	-	-	-	-	-	
Total Lifetime Emissions Reductions					559,679	24,998		115,945		675,624	24,998	

Notes:

- (1) Source of CO2 Emission Factors in lbs/unit for all other fuels:
(2) Source of CO2 Emission Factors in lbs/unit for electricity:

http://www.eia.gov/electricity/annual/html/epa_a_03.html
Based on 2009 Greenhouse Gas Emissions Reduction Fund Grant Guidelines for
CO₂ emission conversion factor for electrically powered equipment.

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Highlights
 Annual Savings by Fuel Type

Program	Electric Utilities								Annual kWh Savings
	Annual MMBtu Savings								
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	6,778	3,212	1,760	1,571	162	-	-	13,483	2,872,753
ENERGY STAR Homes	1	6,448	27,400	-	-	-	-	33,849	2,733,403
NH Home Performance w/Energy Star	29,220	955	6,220	150	1,459	3,199	-	41,203	936,400
ENERGY STAR Products	2,957	1,396	673	-	-	-	-	5,025	5,899,007
Large Business Energy Solutions	(7,053)	(3,158)	(192)	-	-	-	-	(10,403)	34,439,786
Small Business Energy Solutions	(8,033)	(3,915)	(186)	-	-	-	-	(12,134)	25,358,672
Municipal Program	(628)	(458)	75	103	-	-	-	(909)	3,881,987
Company-Specific Programs	-	-	-	-	-	-	-	-	3,807,717
Total	23,242	4,479	35,749	1,824	1,621	3,199	-	70,113	79,929,725

Program	Gas Utilities								Annual kWh Savings
	Annual MMBtu Savings								
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	-	15,433	-	-	-	-	-	15,433	36,493
ENERGY STAR Homes	-	8,073	-	-	-	-	-	8,073	1,791
NH Home Performance w/Energy Star	-	10,553	-	-	-	-	-	10,553	115,618
ENERGY STAR Products	-	24,908	-	-	-	-	-	24,908	28,630
Large Business Energy Solutions	-	41,469	-	-	-	-	-	41,469	11,832
Small Business Energy Solutions	-	22,094	-	-	-	-	-	22,094	41,090
Municipal Program	-	-	-	-	-	-	-	-	-
Company-Specific Programs	-	29,678	-	-	-	-	-	29,678	-
	-	152,208	-	-	-	-	-	152,208	235,454

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**Summary of Results by Utility
Statewide & Company-Specific Programs Combined ¹**

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 5,586,900	\$ 5,414,728	\$ 42,148,798	\$ 6,028,950	\$ 59,179,376	\$ 8,494,145	\$ 2,784,298	\$ 11,278,443	\$ 70,457,819
	Actual	\$ 4,020,727	\$ 3,388,279	\$ 33,723,346	\$ 5,377,388	\$ 46,509,740	\$ 6,850,815	\$ 2,690,909	\$ 9,541,724	\$ 56,051,465
	Percent	72%	63%	80%	89%	79%	81%	97%	85%	80%
Program Participation	Goal	18,393	29,875	70,550	24,347	143,164	36,481	11,905	48,386	191,550
	Actual	11,754	6,545	30,162	31,558	80,019	25,842	12,080	37,922	117,941
	Percent	64%	22%	43%	130%	56%	71%	101%	78%	62%
Annual kWh Savings	Goal	10,090,780	8,036,153	61,060,351	9,058,743	88,246,029	234,042	25,687	259,729	88,505,758
	Actual	9,611,260	4,424,153	55,235,735	10,658,576	79,929,725	214,352	21,102	235,454	80,165,179
	Percent	95%	55%	90%	118%	91%				91%
Lifetime kWh Savings	Goal	122,931,394	91,340,304	735,774,773	78,033,127	1,028,079,597	3,776,414	480,945	4,257,359	1,032,336,956
	Actual	112,996,778	56,537,025	646,479,039	87,831,672	903,844,513	2,911,446	283,049	3,194,495	907,039,008
	Percent	92%	62%	88%	113%	88%				88%
Annual MMBtu Savings	Goal	3,125	10,894	43,720	5,222	62,961	137,824	50,149	187,974	250,935
	Actual	6,379	11,892	49,377	2,465	70,113	103,487	48,721	152,208	222,321
	Percent	204%	109%	113%	47%	111%	75%	97%	81%	89%
Lifetime MMBtu Savings	Goal	115,527	294,689	1,325,025	120,466	1,855,707	2,049,541	716,781	2,766,322	4,622,029
	Actual	142,592	260,848	1,342,401	87,201	1,833,042	1,448,155	705,806	2,153,961	3,987,002
	Percent	123%	89%	101%	72%	99%	71%	98%	78%	86%

(1) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Program Results
Home Energy Assistance (HEA)

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 1,176,716	\$ 1,008,680	\$ 8,421,306	\$ 1,204,324	\$ 11,811,025	\$ 1,698,829	\$ 556,859	\$ 2,255,688	\$ 14,066,713
	Actual	\$ 1,004,193	\$ 688,023	\$ 5,877,368	\$ 1,208,039	\$ 8,777,623	\$ 1,698,067	\$ 653,409	\$ 2,351,476	\$ 11,129,099
	Percent	85%	68%	70%	100%	74%	100%	117%	104%	79%
Program Participation	Goal	121	71	501	112	805	299	56	355	1,160
	Actual	1,283	86	823	97	2,289	324	95	419	2,708
	Percent	1064%	121%	164%	86%	284%	108%	170%	118%	233%
Annual kWh Savings	Goal	451,995	181,788	1,087,269	142,387	1,863,439	131,723	12,775	144,497	2,007,936
	Actual	391,814	198,737	1,701,677	580,525	2,872,753	33,899	2,594	36,493	2,909,245
	Percent	87%	109%	157%	408%	154%				145%
Lifetime kWh Savings	Goal	4,464,498	2,571,023	15,921,757	2,096,160	25,053,438	2,600,480	273,824	2,874,305	27,927,742
	Actual	3,621,157	3,850,173	19,188,218	5,060,266	31,719,813	758,184	60,301	818,485	32,538,299
	Percent	81%	150%	121%	241%	127%				117%
Annual MMBtu Savings	Goal	885	1,809	16,741	2,125	21,560	6,730	2,651	9,381	30,941
	Actual	1,278	763	10,483	957	13,482	11,807	3,625	15,433	28,915
	Percent	144%	42%	63%	45%	63%	175%	137%	165%	93%
Lifetime MMBtu Savings	Goal	25,830	39,023	354,477	43,427	462,757	126,196	57,041	183,237	645,994
	Actual	25,779	17,590	229,345	24,128	296,842	223,671	77,570	301,241	598,083
	Percent	100%	45%	65%	56%	64%	177%	136%	164%	93%

4th Quarter Report
January 2022 - December 2022

Program Results
ENERGY STAR Homes

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 170,047	\$ 538,450	\$ 1,850,403	\$ 484,444	\$ 3,043,343	\$ 637,758	\$ 298,548	\$ 936,307	\$ 3,979,650
	Actual	\$ 188,422	\$ 180,714	\$ 1,944,893	\$ 229,304	\$ 2,543,334	\$ 458,002	\$ 190,700	\$ 648,702	\$ 3,192,036
	Percent	111%	34%	105%	47%	84%	72%	64%	69%	80%
Program Participation	Goal	96	88	427	158	769	249	106	355	1,124
	Actual	217	76	1,107	31	1,431	225	72	297	1,728
	Percent	226%	86%	259%	20%	186%	90%	68%	84%	154%
Annual kWh Savings	Goal	194,114	443,528	826,158	124,400	1,588,200	-	-	-	1,588,200
	Actual	592,633	202,916	1,863,507	74,347	2,733,403	1,791	-	1,791	2,735,194
	Percent	305%	46%	226%	60%	172%				172%
Lifetime kWh Savings	Goal	4,592,326	10,702,893	17,848,029	3,000,000	36,143,248	-	-	-	36,143,248
	Actual	14,546,595	4,673,839	42,788,139	1,603,841	63,612,414	43,746	-	43,746	63,656,160
	Percent	317%	44%	240%	53%	176%				176%
Annual MMBtu Savings	Goal	791	2,591	11,103	1,564	16,049	5,386	2,418	7,804	23,853
	Actual	2,162	3,641	26,822	1,224	33,849	5,631	2,442	8,073	41,922
	Percent	273%	141%	242%	78%	211%	105%	101%	103%	176%
Lifetime MMBtu Savings	Goal	19,682	63,301	265,824	38,400	387,206	134,653	57,950	192,603	579,809
	Actual	54,226	89,054	615,839	28,723	787,841	145,205	54,303	199,507	987,348
	Percent	276%	141%	232%	75%	203%	108%	94%	104%	170%

4th Quarter Report
January 2022 - December 2022

Program Results
Home Performance With ENERGY STAR (HPwES)

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 617,374	\$ 988,510	\$ 6,967,291	\$ 681,383	\$ 9,254,558	\$ 1,206,945	\$ 332,866	\$ 1,539,811	\$ 10,794,370
	Actual	\$ 473,826	\$ 665,693	\$ 4,225,014	\$ 528,068	\$ 5,892,601	\$ 1,163,271	\$ 240,925	\$ 1,404,196	\$ 7,296,797
	Percent	77%	67%	61%	77%	64%	96%	72%	91%	68%
Program Participation	Goal	84	285	1,968	66	2,402	491	75	566	2,968
	Actual	95	149	532	96	872	394	39	433	1,305
	Percent	113%	52%	27%	145%	36%	80%	52%	77%	44%
Annual kWh Savings	Goal	56,557	344,014	1,925,751	156,503	2,482,825	73,702	4,982	78,684	2,561,509
	Actual	133,050	117,913	644,431	41,006	936,400	106,155	9,463	115,618	1,052,018
	Percent	235%	34%	33%	26%	38%				41%
Lifetime kWh Savings	Goal	1,175,714	6,625,537	37,380,065	3,145,580	48,326,897	699,216	74,730	773,946	49,100,843
	Actual	2,099,376	2,074,268	10,668,384	589,131	15,431,158	1,041,726	79,031	1,120,757	16,551,915
	Percent	179%	31%	29%	19%	32%				34%
Annual MMBtu Savings	Goal	4,188	9,523	41,032	1,808	56,552	17,034	1,795	18,829	75,381
	Actual	2,575	4,979	31,248	2,401	41,203	9,025	1,527	10,553	51,756
	Percent	61%	52%	76%	133%	73%	53%	85%	56%	69%
Lifetime MMBtu Savings	Goal	95,184	204,672	925,273	36,242	1,261,371	337,127	38,166	375,293	1,636,664
	Actual	56,087	109,173	674,140	51,517	890,917	190,539	33,315	223,854	1,114,772
	Percent	59%	53%	73%	142%	71%	57%	87%	60%	68%

4th Quarter Report
January 2022 - December 2022

Program Results
ENERGY STAR Products

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 461,898	\$ 1,092,955	\$ 4,109,791	\$ 524,553	\$ 6,189,197	\$ 1,246,390	\$ 164,571	\$ 1,410,961	\$ 7,600,158
	Actual	\$ 293,946	\$ 890,077	\$ 2,377,159	\$ 443,041	\$ 4,004,224	\$ 1,006,391	\$ 278,576	\$ 1,284,966	\$ 5,289,190
	Percent	64%	81%	58%	84%	65%	81%	169%	91%	70%
Program Participation	Goal	6,887	29,247	64,056	5,499	105,689	2,710	182	2,892	108,581
	Actual	1,524	6,168	20,213	8,843	36,748	1,524	308	1,832	38,580
	Percent	22%	21%	32%	161%	35%	56%	169%	63%	36%
Annual kWh Savings	Goal	672,576	2,623,995	7,147,228	800,145	11,243,943	28,617	7,931	36,548	11,280,491
	Actual	425,830	1,158,407	3,580,092	734,678	5,899,007	20,089	8,541	28,630	5,927,637
	Percent	63%	44%	50%	92%	52%				53%
Lifetime kWh Savings	Goal	6,759,130	21,449,174	72,301,429	8,585,998	109,095,731	476,718	132,391	609,109	109,704,839
	Actual	4,600,170	12,985,862	38,403,208	3,892,104	59,881,345	336,784	134,645	471,429	60,352,773
	Percent	68%	61%	53%	45%	55%				55%
Annual MMBtu Savings	Goal	(297)	(1,571)	975	482	(410)	19,364	1,938	21,302	20,892
	Actual	262	2,724	2,118	(79)	5,025	20,947	3,961	24,908	29,933
	Percent	-88%	-173%	217%	-16%	-1227%	108%	204%	117%	143%
Lifetime MMBtu Savings	Goal	2,161	2,356	59,110	10,212	73,839	319,442	34,438	353,879	427,718
	Actual	3,931	42,127	37,687	3,679	87,424	331,887	70,688	402,575	489,999
	Percent	182%	1788%	64%	36%	118%	104%	205%	114%	115%

4th Quarter Report
January 2022 - December 2022

Program Results
Large Business Energy Solutions

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 1,264,081	\$ 709,668	\$ 8,790,037	\$ 1,225,306	\$ 11,989,092	\$ 1,888,284	\$ 681,275	\$ 2,569,559	\$ 14,558,651
	Actual	\$ 799,501	\$ 532,028	\$ 10,281,341	\$ 1,163,632	\$ 12,776,502	\$ 1,091,911	\$ 923,000	\$ 2,014,911	\$ 14,791,413
	Percent	63%	75%	117%	95%	107%	58%	135%	78%	102%
Program Participation	Goal	340	28	265	146	780	438	118	556	1,336
	Actual	31	15	685	36	767	53	11	64	831
	Percent	9%	53%	258%	25%	98%	12%	9%	12%	62%
Annual kWh Savings	Goal	4,113,180	2,431,228	20,718,743	2,266,474	29,529,624	-	-	-	29,529,624
	Actual	3,828,793	2,076,620	24,957,741	3,576,631	34,439,786	11,832	-	11,832	34,451,618
	Percent	93%	85%	120%	158%	117%				117%
Lifetime kWh Savings	Goal	57,620,893	28,657,792	252,273,753	28,144,506	366,696,943	-	-	-	366,696,943
	Actual	53,047,520	25,673,478	279,806,845	37,173,085	395,700,928	177,482	-	177,482	395,878,410
	Percent	92%	90%	111%	132%	108%				108%
Annual MMBtu Savings	Goal	(1,646)	(600)	(5,793)	(354)	(8,393)	49,140	21,902	71,042	62,649
	Actual	-	(288)	(9,011)	(1,105)	(10,404)	20,279	21,190	41,469	31,065
	Percent	0%	48%	156%	312%	124%	41%	97%	58%	50%
Lifetime MMBtu Savings	Goal	(21,273)	(5,998)	(62,497)	(3,654)	(93,422)	712,616	325,856	1,038,472	945,051
	Actual	-	(2,876)	(90,663)	(10,970)	(104,509)	268,596	357,681	626,277	521,768
	Percent	0%	48%	145%	300%	112%	38%	110%	60%	55%

4th Quarter Report
January 2022 - December 2022

Program Results
Small Business Energy Solutions

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 1,532,407	\$ 823,693	\$ 9,520,636	\$ 1,182,612	\$ 13,059,348	\$ 1,544,864	\$ 675,372	\$ 2,220,236	\$ 15,279,584
	Actual	\$ 952,913	\$ 294,425	\$ 6,940,439	\$ 1,168,254	\$ 9,356,031	\$ 1,234,826	\$ 364,502	\$ 1,599,328	\$ 10,955,359
	Percent	62%	36%	73%	99%	72%	80%	54%	72%	72%
Program Participation	Goal	564	138	3,157	321	4,181	2,294	168	2,462	6,643
	Actual	81	47	5,325	188	5,641	1,279	38	1,317	6,958
	Percent	14%	34%	169%	59%	135%	56%	23%	53%	105%
Annual kWh Savings	Goal	3,161,374	1,709,456	26,477,234	2,160,287	33,508,350	-	-	-	33,508,350
	Actual	2,310,308	612,388	19,430,507	3,005,469	25,358,672	40,586	504	41,090	25,399,762
	Percent	73%	36%	73%	139%	76%				76%
Lifetime kWh Savings	Goal	43,887,351	18,312,431	302,765,968	26,503,496	391,469,245	-	-	-	391,469,245
	Actual	28,357,699	6,681,172	220,634,195	33,977,234	289,650,300	553,525	9,072	562,597	290,212,897
	Percent	65%	36%	73%	128%	74%				74%
Annual MMBtu Savings	Goal	(1,058)	(663)	(19,858)	(369)	(21,947)	22,845	13,598	36,443	14,496
	Actual	-	(279)	(11,022)	(832)	(12,133)	15,753	6,341	22,094	9,961
	Percent	0%	42%	56%	226%	55%	69%	47%	61%	69%
Lifetime MMBtu Savings	Goal	(13,216)	(6,706)	(213,105)	(3,856)	(236,884)	402,181	197,483	599,664	362,780
	Actual	-	(3,009)	(110,919)	(8,869)	(122,797)	268,213	102,615	370,828	248,031
	Percent	0%	45%	52%	230%	1	67%	52%	62%	68%

**4th Quarter Report
 January 2022 - December 2022**

**Program Results
 Municipal Program**

Description		Electric Utilities				Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	
Program Expenses	Budget	\$ 157,337	\$ 193,726	\$ 1,375,299	\$ 217,167	\$ 1,943,528
	Actual	\$ 143,633	\$ 111,699	\$ 1,177,830	\$ 224,891	\$ 1,658,054
	Percent	91%	58%	86%	104%	85%
Program Participation	Goal	46	16	175	9	246
	Actual	18	4	67	8	97
	Percent	39%	25%	38%	89%	39%
Annual kWh Savings	Goal	288,295	302,145	2,877,969	308,547	3,776,956
	Actual	463,392	57,171	3,057,780	303,643	3,881,987
	Percent	161%	19%	106%	98%	103%
Lifetime kWh Savings	Goal	3,278,793	3,021,453	37,283,772	3,457,388	47,041,405
	Actual	5,258,821	598,233	34,990,050	3,193,734	44,040,837
	Percent	160%	20%	94%	92%	94%
Annual MMBtu Savings	Goal	261	(196)	(481)	(34)	(450)
	Actual	103	352	(1,261)	(102)	(909)
	Percent	39%	-179%	262%	301%	202%
Lifetime MMBtu Savings	Goal	7,159	(1,959)	(4,056)	(305)	840
	Actual	2,570	8,790	(13,028)	(1,009)	(2,677)
	Percent	36%	-449%	321%	331%	-319%

4th Quarter Report
January 2022 - December 2022

Company-Specific Programs
Liberty Utilities, Unitil and the New Hampshire Electric Cooperative

Description		Liberty Utilities	Liberty Utilities	New Hampshire Electric Cooperative	Unitil ¹	Unitil ¹
		Electric	Gas	Electric	Electric	Gas
		Home Energy Reports	Home Energy Reports	Smart Start Program Administration	Home Energy Reports	Home Energy Reports
Program Expenses	Budget	\$ 105,350	\$ 162,500	\$ -	\$ 174,969	\$ 40,694
	Actual	\$ 98,086	\$ 167,261	\$ -	\$ 208,234	\$ 29,747
	Percent	93%	103%	N/A	119%	73%
Program Participation	Goal	10,256	30,000	-	18,036	11,200
	Actual	8,505	22,043	-	21,744	11,517
	Percent	83%	73%	-	121%	103%
Annual kWh Savings	Goal	1,152,690	-	-	3,100,000	-
	Actual	1,465,440	-	-	2,342,277	-
	Percent	127%	-	-	76%	-
Lifetime kWh Savings	Goal	1,152,690	-	-	3,100,000	-
	Actual	1,465,440	-	-	2,342,277	-
	Percent	127%	-	-	76%	-
Annual MMBtu Savings	Goal	-	17,325	-	-	5,847
	Actual	-	20,044	-	-	9,634
	Percent	-	116%	-	-	165%
Lifetime MMBtu Savings	Goal	-	17,325	-	-	5,847
	Actual	-	20,044	-	-	9,634
	Percent	-	116%	-	-	165%

4th Quarter Report
 January 2022 - December 2022

Program Results
 Company-Specific Programs
 Eversource

Description		Smart Start	C&I	C&I	Total
		Program Administration	RFP Program	Customer Partnerships	
Program Expenses	Budget	\$ 30,000	\$ -	\$ 15,330	\$ 45,330
	Actual	\$ 19,634	\$ (5,000)	\$ 15,217	\$ 29,850
	Percent	65%	-	99%	66%
Program Participation	Goal	-	-	-	-
	Actual	-	-	-	-
	Percent	-	-	-	-
Annual kWh Savings	Goal	-	-	-	-
	Actual	-	-	-	-
	Percent	-	-	-	-
Lifetime kWh Savings	Goal	-	-	-	-
	Actual	-	-	-	-
	Percent	-	-	-	-

4th Quarter Report
 January 2022 - December 2022

Education Programs

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses									
Budget	\$ 71,375	\$ 39,046	\$ 410,812	\$ 62,468	\$ 583,701	\$ 108,575	\$ 34,114	\$ 142,689	\$ 726,390
Actual*	32,916	12,224	167,442	17,852	230,434	31,086	10,051	41,137	271,572
Percent	46%	31%	41%	29%	39%	29%	29%	29%	37%

Events

Residential Programs

- 9/21/2022 Button Up Workshop - Warner
- 9/22/2022 Button Up Workshop - Bow
- 9/27/2022 Button Up Workshop - Newmarket
- 9/28/2022 Button Up Workshop - Derry
- 12/8/2022 Low Income Weatherization - Gorham
- 12/11/2022 Low Income Weatherization - Canterbury
- 12/13/2022 Products Program - Windham

Commercial Programs

- 10/5, 10/19, 10/26, & 11/2
 - 11/1 & 12/13
 - 10/11, 10/26, 11/9, & 12/8
 - 11/10
 - 10/28 & 11/18
 - 10/20, 11/15, 11/29, & 12/6
- Energy Code Updates - NHHBA Education Series
 - Products Program - NHHBA Education Series
 - HPwES - NHHBA Education Series
 - Business 101 - NHHBA Education Series
 - Cost Estimating - NHHBA Education Series
 - Building Codes Update - NHHBA Education Series

4th Quarter Report
 January 2022 - December 2022

Forward Capacity Market (FCM) Proceeds and Expenses

Description	Electric Utilities				Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	
Estimated Annual FCM Proceeds	\$ 609,155	\$ 100,000	\$ 4,777,338	\$ 477,271	\$ 5,963,763
Estimated Annual FCM Expenses	\$ 30,316	\$ 20,000	\$ 156,000	\$ 29,287	\$ 235,603
Actual FCM Proceeds					
Qtr. 1	\$ 160,640	\$ 22,525	\$ 764,862	\$ 129,019	\$ 1,077,045
Qtr. 2	167,724	24,365	1,261,799	148,524	1,602,411
Qtr. 3	108,214	32,267	1,676,007	116,906	1,933,395
Qtr. 4	107,162	32,400	1,261,606	103,350	1,504,517
Total	\$ 543,739	\$ 111,556	\$ 4,964,274	\$ 497,799	\$ 6,117,368
Actual FCM Expenses					
Financial Assurance					
Qtr. 1	\$ -	\$ -	\$ -	\$ -	\$ -
Qtr. 2	-	-	-	-	-
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ -	\$ -	\$ -	\$ -	\$ -
Other					
Qtr. 1	\$ 1,511	\$ -	\$ 533	\$ 1,638	\$ 3,683
Qtr. 2	26,114	-	5,572	17,765	49,451
Qtr. 3	3,600	13,395	6,611	4,357	27,964
Qtr. 4	2,065	-	2,969	840	5,874
Total	\$ 33,291	\$ 13,395	\$ 15,686	\$ 24,600	\$ 86,972
Total Financial Assurance & Other	\$ 33,291	\$ 13,395.0	\$ 15,686	\$ 24,600	\$ 86,972
Actual Net FCM Proceeds*	\$ 510,448	\$ 98,161	\$ 4,948,588	\$ 473,199	\$ 6,030,396

* The Statewide Electric Utilities leverage the Forward Capacity Market, which provides additional energy efficiency funds to the NH Statewide energy efficiency programs. The FCM proceeds budget and actual FCM proceeds are allocated to the residential and the C&I sectors based on an estimate of each sector's contribution to peak demand reduction (approximately 30% for the Residential sector and 70% for the C&I sector). Initially approved by the Commission in its Order No. 24,930 in DE 08-130 dated January 5, 2009 (2009 Statewide Programs) and in all subsequent Statewide program Orders.

4th Quarter Report
January 2022 - December 2022

Expenses By Activity
Residential Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Home Energy Assistance	Internal Admin	\$ 17,876	\$ 24,519	\$ 83,164	\$ 92,157	\$ 217,716	\$ 19,801	\$ 41,032	\$ 60,833	\$ 278,549
	External Admin	692	13,029	-	1,084	14,805	1,021	510	1,531	16,335
	Rebate/Services	858,954	610,015	5,223,509	992,800	7,685,278	1,542,188	545,652	2,087,840	9,773,118
	Implementation Services	101,116	30,753	204,739	67,304	403,913	98,365	46,556	144,921	548,834
	Marketing	2,557	2,262	64,809	9,972	79,600	3,844	4,050	7,894	87,495
	EM&V	22,997	7,445	301,147	44,722	376,311	32,848	15,609	48,457	424,768
	Total	\$ 1,004,193	\$ 688,023	\$ 5,877,368	\$ 1,208,039	\$ 8,777,623	\$ 1,698,067	\$ 653,409	\$ 2,351,476	\$ 11,129,099
ENERGY STAR Homes	Internal Admin	\$ 4,181	\$ 6,077	\$ 18,274	\$ 35,082	\$ 63,614	\$ 9,051	\$ 22,668	\$ 31,719	\$ 95,333
	External Admin	178	3,089	-	359	3,625	493	280	773	4,399
	Rebate/Services	157,647	134,557	1,720,252	154,003	2,166,459	392,298	147,236	539,534	2,705,994
	Implementation Services	19,062	35,973	84,051	24,237	163,322	40,714	10,527	51,241	214,564
	Marketing	3,224	561	76,320	3,746	83,850	2,006	2,193	4,199	88,049
	EM&V	4,131	458	45,997	11,877	62,463	13,440	7,795	21,235	83,698
	Total	\$ 188,422	\$ 180,714	\$ 1,944,893	\$ 229,304	\$ 2,543,334	\$ 458,002	\$ 190,700	\$ 648,702	\$ 3,192,036
HP w/ENERGY STAR	Internal Admin	\$ 6,882	\$ 22,622	\$ 68,805	\$ 46,625	\$ 144,934	\$ 10,413	\$ 23,335	\$ 33,748	\$ 178,682
	External Admin	341	13,097	-	471	13,909	610	274	884	14,793
	Rebate/Services	416,644	506,975	3,499,558	386,019	4,809,196	1,069,971	183,323	1,253,293	6,062,489
	Implementation Services	36,898	112,809	186,555	47,930	384,192	55,926	14,988	70,914	455,107
	Marketing	1,228	2,087	204,788	20,330	228,433	4,179	9,147	13,326	241,759
	EM&V	11,833	8,102	265,308	26,694	311,937	22,172	9,858	32,030	343,967
	Total	\$ 473,826	\$ 665,693	\$ 4,225,014	\$ 528,068	\$ 5,892,601	\$ 1,163,271	\$ 240,925	\$ 1,404,196	\$ 7,296,797
ENERGY STAR Products	Internal Admin	\$ 6,909	\$ 30,496	\$ 40,586	\$ 49,407	\$ 127,398	\$ 3,893	\$ 17,197	\$ 21,089	\$ 148,487
	External Admin	229	15,502	-	745	16,477	587	286	873	17,350
	Rebate/Services	248,803	698,264	1,928,497	342,406	3,217,971	907,972	244,797	1,152,769	4,370,740
	Implementation Services	26,956	132,064	99,887	27,848	286,755	63,256	8,884	72,140	358,895
	Marketing	2,477	11,453	206,029	5,733	225,692	8,220	1,613	9,833	235,525
	EM&V	8,573	2,298	102,160	16,901	129,932	22,463	5,799	28,262	158,194
	Total	\$ 293,946	\$ 890,077	\$ 2,377,159	\$ 443,041	\$ 4,004,224	\$ 1,006,391	\$ 278,576	\$ 1,284,966	\$ 5,289,190

4th Quarter Report
January 2022 - December 2022

Expenses by Activity
Residential Programs (Continued)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Other*	Internal Admin	\$ 2,505	\$ 348	\$ 3,761	\$ -	\$ 6,614	\$ 3,125	\$ -	\$ 3,125	\$ 9,739
	External Admin	75	13,572	-	344	13,991	\$ 166	-	166	14,157
	Rebate/Services	102,951	8,817	105,376	196,540	413,683	\$ 160,020	28,592	188,611	602,294
	Implementation Services	9,171	325	57,631	11,694	78,821	\$ 15,097	1,155	16,252	95,073
	Marketing	13	32	-	-	46	\$ 18	-	18	63
	EM&V	16,544	26	6,557	7,537	30,663	\$ 4,764	-	4,764	35,427
	Total	\$ 131,259	\$ 23,120	\$ 173,324	\$ 216,115	\$ 543,818	\$ 183,189	\$ 29,747	\$ 212,936	\$ 756,754
Total Residential	Internal Admin	\$ 38,352	\$ 84,062	\$ 214,589	\$ 223,272	\$ 560,275	\$ 46,283	\$ 104,232	\$ 150,514	\$ 710,789
	External Admin	1,515	58,289	-	3,002	62,806	2,877	1,350	4,227	67,034
	Rebate/Services	1,784,999	1,958,628	12,477,193	2,071,768	18,292,588	4,072,449	1,149,599	5,222,048	23,514,635
	Implementation Services	193,203	311,925	632,862	179,014	1,317,003	273,358	82,111	355,468	1,672,472
	Marketing	9,500	16,395	551,947	39,780	617,621	18,267	17,004	35,271	652,891
	EM&V	64,078	18,330	721,168	107,731	911,306	95,687	39,061	134,748	1,046,054
	Total	\$ 2,091,646	\$ 2,447,628	\$ 14,597,759	\$ 2,624,566	\$ 21,761,599	\$ 4,508,920	\$ 1,393,356	\$ 5,902,276	\$ 27,663,875
Total %	Internal Admin	1.8%	3.4%	1.5%	8.5%	2.6%	1.0%	7.5%	2.6%	2.6%
	External Admin	0.1%	2.4%	0.0%	0.1%	0.3%	0.1%	0.1%	0.1%	0.2%
	Rebate/Services	85.3%	80.0%	85.5%	78.9%	84.1%	90.3%	82.5%	88.5%	85.0%
	Implementation Services	9.2%	12.7%	4.3%	6.8%	6.1%	6.1%	5.9%	6.0%	6.0%
	Marketing	0.5%	0.7%	3.8%	1.5%	2.8%	0.4%	1.2%	0.6%	2.4%
	EM&V	3.1%	0.7%	4.9%	4.1%	4.2%	2.1%	2.8%	2.3%	3.8%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

4th Quarter Report
January 2022 - December 2022

Expenses by Activity
C&I and Municipal Programs

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Large Business Energy Solutions	Internal Admin	\$ 20,264	\$ 18,501	\$ 124,284	\$ 82,459	\$ 245,508	\$ 23,862	\$ 46,144	\$ 70,006	\$ 315,514
	External Admin	998	9,405	-	1,305	11,707	1,282	708	1,990	13,696
	Rebate/Services	627,417	447,742	8,676,956	931,693	10,683,808	884,488	821,379	1,705,868	12,389,675
	Implementation Services	119,431	50,477	951,391	101,740	1,223,039	136,598	30,654	167,252	1,390,291
	Marketing	4,040	4,253	289,681	11,895	309,869	7,692	5,547	13,239	323,108
	EM&V	27,351	1,651	239,029	34,540	302,572	37,989	18,568	56,557	359,129
	Total	\$ 799,501	\$ 532,028	\$ 10,281,341	\$ 1,163,632	\$ 12,776,502	\$ 1,091,911	\$ 923,000	\$ 2,014,911	\$ 14,791,413
Small Business Energy Solutions	Internal Admin	\$ 23,310	\$ 9,282	\$ 134,614	\$ 77,024	\$ 244,230	\$ 21,223	\$ 40,262	\$ 61,485	\$ 305,715
	External Admin	753	4,718	-	1,185	6,655	1,055	568	1,623	8,278
	Rebate/Services	794,783	175,895	5,993,489	950,409	7,914,576	1,050,516	270,639	1,321,155	9,235,731
	Implementation Services	100,940	100,447	273,281	78,829	553,497	116,239	24,849	141,089	694,585
	Marketing	4,731	3,254	310,637	28,314	346,936	14,655	11,294	25,948	372,884
	EM&V	28,397	828	228,417	32,494	290,137	31,138	16,890	48,028	338,165
	Total	\$ 952,913	\$ 294,425	\$ 6,940,439	\$ 1,168,254	\$ 9,356,031	\$ 1,234,826	\$ 364,502	\$ 1,599,328	\$ 10,955,359
Municipal	Internal Admin	\$ 2,324	\$ 3,728	\$ 24,249	\$ 12,563	\$ 42,864	\$ -	\$ -	\$ -	\$ 42,864
	External Admin	79	1,895	-	164	2,138	-	-	-	2,138
	Rebate/Services	129,007	82,421	1,067,941	161,891	1,441,259	-	-	-	1,441,259
	Implementation Services	9,333	22,466	7,770	43,226	82,796	-	-	-	82,796
	Marketing	321	857	44,874	1,689	47,742	-	-	-	47,742
	EM&V	2,568	333	32,996	5,358	41,255	-	-	-	41,255
	Total	\$ 143,633	\$ 111,699	\$ 1,177,830	\$ 224,891	\$ 1,658,054	\$ -	\$ -	\$ -	\$ 1,658,054
Other*	Internal Admin	\$ 4,897	\$ 77	\$ 10,367	\$ -	\$ 15,342	\$ 5,108	\$ -	\$ 5,108	\$ 20,450
	External Admin	34	39	15,000	344	15,418	45	-	45	15,463
	Rebate/Services	3,899	1,380	598,927	102,686	706,892	4,446	5,065	9,511	716,403
	Implementation Services	5,176	978	84,731	18,471	109,356	4,413	3,424	7,837	117,193
	Marketing	141	18	-	1,590	1,749	184	1,562	1,746	3,495
	EM&V	18,886	7	16,951	16,375	52,219	963	-	963	53,182
	Total	\$ 33,035	\$ 2,499	\$ 725,976	\$ 139,466	\$ 900,976	\$ 15,158	\$ 10,051	\$ 25,210	\$ 926,186

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

4th Quarter Report
 January 2022 - December 2022

Expenses by Activity
 C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Total C&I and Municipal	Internal Admin	\$ 50,795	\$ 31,588	\$ 293,514	\$ 172,046	\$ 547,943	\$ 50,192	\$ 86,407	\$ 136,599	\$ 684,542
	External Admin	1,864	16,057	15,000	2,998	35,918	2,382	1,276	3,658	39,576
	Rebate/Services	1,555,106	707,437	16,337,313	2,146,679	20,746,535	1,939,450	1,097,083	3,036,533	23,783,069
	Implementation Services	234,881	174,368	1,317,174	242,266	1,968,688	257,250	58,927	316,177	2,284,865
	Marketing	9,234	8,381	645,192	43,488	706,296	22,530	18,404	40,934	747,229
	EM&V	77,202	2,819	517,393	88,768	686,182	70,090	35,458	105,548	791,730
	Total	\$ 1,929,081	\$ 940,651	\$ 19,125,587	\$ 2,696,244	\$ 24,691,563	\$ 2,341,895	\$ 1,297,553	\$ 3,639,449	\$ 28,331,012
Total C&I and Municipal %	Internal Admin	2.6%	3.4%	1.5%	6.4%	2.2%	2.1%	6.7%	3.8%	2.4%
	External Admin	0.1%	1.7%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
	Rebate/Services	80.6%	75.2%	85.4%	79.6%	84.0%	82.8%	84.6%	83.4%	83.9%
	Implementation Services	12.2%	18.5%	6.9%	9.0%	8.0%	11.0%	4.5%	8.7%	8.1%
	Marketing	0.5%	0.9%	3.4%	1.6%	2.9%	1.0%	1.4%	1.1%	2.6%
	EM&V	4.0%	0.3%	2.7%	3.3%	2.8%	3.0%	2.7%	2.9%	2.8%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 89,147	\$ 115,650	\$ 508,104	\$ 395,318	\$ 1,108,218	\$ 96,475	\$ 190,638	\$ 287,113	\$ 1,395,331
	External Admin	3,379	74,346	15,000	6,000	98,725	5,259	2,626	7,885	106,610
	Rebate/Services	3,340,105	2,666,065	28,814,506	4,218,446	39,039,123	6,011,899	2,246,681	8,258,581	47,297,704
	Implementation Services	428,083	486,293	1,950,036	421,280	3,285,692	530,608	141,038	671,646	3,957,337
	Marketing	18,734	24,776	1,197,139	83,268	1,323,917	40,797	35,407	76,204	1,400,121
	EM&V	141,280	21,149	1,238,561	196,498	1,597,488	165,777	74,519	240,296	1,837,784
	Total	\$ 4,020,727	\$ 3,388,279	\$ 33,723,346	\$ 5,320,810	\$ 46,453,162	\$ 6,850,815	\$ 2,690,909	\$ 9,541,724	\$ 55,994,886
Grand Total % (Residential, C&I and Municipal)	Internal Admin	2.2%	3.4%	1.5%	7.4%	2.4%	1.4%	7.1%	3.0%	2.5%
	External Admin	0.1%	2.2%	0.0%	0.1%	0.2%	0.1%	0.1%	0.1%	0.2%
	Rebate/Services	83.1%	78.7%	85.4%	79.3%	84.0%	87.8%	83.5%	86.6%	84.5%
	Implementation Services	10.6%	14.4%	5.8%	7.9%	7.1%	7.7%	5.2%	7.0%	7.1%
	Marketing	0.5%	0.7%	3.5%	1.6%	2.9%	0.6%	1.3%	0.8%	2.5%
	EM&V	3.5%	0.6%	3.7%	3.7%	3.4%	2.4%	2.8%	2.5%	3.3%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

4th Quarter Report
 January 2022 - December 2022

Evaluation, Monitoring and Verification (EM&V)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Program Expenses	Budget	\$ 207,667	\$ 216,589	\$ 1,119,189	\$ 220,594	\$ 1,764,039	\$ 273,552	\$ 106,041	\$ 379,592	\$ 2,143,632
	Actual	\$ 141,280	\$ 21,149	\$ 1,238,561	\$ 196,498	\$ 1,597,488	\$ 165,777	\$ 74,519	\$ 240,296	\$ 1,837,784
	Percent	68%	10%	111%	89%	91%	61%	70%	63%	86%

Notes:

(1) The actual EM&V expenses for each program are included in the expense totals reported for each program.

Status of EM&V Studies:

	Est. Cost	Vendor	Status
Large Business Impact & Process Evaluation	\$627,053	DNV-GL	Implementation
Baseline & Industry Standard Practice Evaluation	\$151,650	NMR	Implementation

Evaluations available at: https://www.puc.nh.gov/Electric/Monitoring_Evaluation_Report_List.htm

4th Quarter Report
 January 2022 - December 2022

On - Bill Financing (OBF)

Description	Electric Utilities				Gas Utilities	
	Liberty Utilities	NHEC	Eversource	Unitil	LU Gas	Unitil Gas
Amount Available to Loan						
On - Bill Financing ¹	\$ 953,000	\$ 546,062	\$ 690,000	\$ 854,236	\$ 875,000	\$ 274,448
Less: Loans	1,530,791	796,078	2,181,411	1,831,003	239,921	58,432
Plus: Loan Payments Received	992,116	694,928	1,843,459	1,465,772	91,985	25,005
Less Bad Debt (\$ Written Off)	27,569	-	9,196	-	-	-
Current Balance	386,756	444,912	342,852	489,005	727,064	241,021
Less: Loans in Process	-	1,869	20,000	377,434	-	-
Less: Potential Loans	-	-	36,938	-	-	-
Amount Available to Loan	\$ 386,756	\$ 443,043	\$ 285,914	\$ 111,571	\$ 727,064	\$ 241,021
Maximum Loans and Maximum Term						
Residential						
Maximum Loan	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500
Maximum Term	7 years	7 years	7 years	7 years	4 years	4 years
Municipal and C&I						
Maximum Loan	\$ 50,000	\$ 20,000	\$ 20,000	\$ 50,000	\$ 50,000	\$ 50,000
Maximum Term	10 years	3 years	4 years	10 years	5 years	5 years
Year-to-date Project Financing Information						
Residential						
No. of Projects Financed	1	14	11	3	8	2
Average Loan Amount	\$ 2,000	\$ 2,921	\$ 1,515	\$ 7,500	\$ 2,719	\$ 1,100
Municipal and C&I ²						
No. of Projects Financed	8	11	24	6	3	-
Average Loan Amount	12,672	5,543	7,576	32,223	18,115	N/A

Notes:

(1) Includes funds from a RGGI-funded grant awarded to the Electric Utilities in 2009 and Statewide Energy Efficiency Program funds.

4th Quarter Report
January 2022 - December 2022

Smart Start Program

Description	NHEC	Eversource
Year-to-Date Amount Available to Loan		
Loan Fund Balance ¹	\$ 897,710	\$ 1,487,470
Less: Year-to-Date Loans	-	1,262,406
Plus: Loan Repayments (excluding reserve for bad debt)	51,672	673,958
Current Balance	\$ -	\$ 899,021
Less: Loans in Process	-	210,795
Less: Potential Loans	-	-
Less: Future Committed Loans	-	-
Add: Anticipated Loan Repayments Thru Year End	949,382	-
Amount Available to Loan	\$ -	\$ 688,227
Year-to-Date Reserve for Bad Debt (Uncollectibles)		
Initial Balance ¹	\$ -	\$ 164,737
Plus: Bad Debt Collections ²	-	33,698
Less: Bad Debt Charges	-	-
Ending Balance	\$ -	\$ 198,435
Year-to-date Administrative and Implementation Expenses ³	\$ -	\$ 32,019
Year-to-date Payments to Contractors Supporting Customer Projects	\$ -	\$ 1,262,406
Year-to-date Performance Incentive ⁴	\$ -	\$ 40,437
Year-to-date Project Financing Information		
Municipal and C&I ⁵		
No. of Projects Financed	-	6
Total Loan Amount	\$ -	\$ 1,262,406
Average Loan Amount	\$ -	\$ 210,401
Lifetime kWh Savings ⁶	-	14,299,576
Lifetime MMBTU Savings ⁶	-	-
Lifetime kWh Savings ⁷	-	-
Lifetime MMBTU Savings ⁷	-	-
Lifetime Electric Bill Savings	\$ -	\$ 1,858,945

Notes:

- (1) As of January 1, 2022.
- (2) 5% of the loan amount is reserved for uncollectibles.
- (3) NHEC's Annual Budget: (see page 15). Eversource's Annual Budget: (see page 16).
- (4) The performance incentive is based on 6% of the loan repayments.
- (5) C&I not applicable to Eversource; Municipal only.
- (6) Also reported in the applicable C&I program report.
- (7) Incremental savings also reported on Company Specific Programs (see page 15)

4th Quarter Report
January 2022 - December 2022

Residential Third Party Financing Option
Funded Through the Statewide Programs

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Amount Available for Interest Rate Buy-Downs									
Budget	\$ 5,791	\$ 15,000	\$ 30,559	\$ 4,250	\$ 55,600	\$ 6,400	\$ -	\$ 6,400	\$ 62,000
Less: Interest Rate Buy-Downs Paid	\$ -	\$ -	\$ 24,027	\$ -	\$ 24,027	\$ -	\$ -	\$ -	\$ 24,027
Remaining Budget	\$ 5,791	\$ 15,000	\$ 6,532	\$ 4,250	\$ 31,573	\$ 6,400	\$ -	\$ 6,400	\$ 37,973
Less: Potential Interest Rate Buy-Downs ¹	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 442	\$ -	\$ 442	\$ 442
Amount Available for Interest Rate Buy-Downs	\$ 5,791	\$ 15,000	\$ 6,532	\$ 4,250	\$ 31,573	\$ 5,958	\$ -	\$ 5,958	\$ 37,532
Year-to-date Project Loan Information									
No. of Projects Financed	-	-	21	-	21	-	-	-	21
Total Project Cost ²	\$ -	\$ -	\$ 410,691	\$ -	\$ 410,691	\$ -	\$ -	\$ -	\$ 410,691
Average Project Cost ²	-	-	\$ 19,557	-	\$ 19,557	-	-	-	\$ 19,557
Total Loan Amount	\$ -	\$ -	\$ 201,056	\$ -	\$ 201,056	\$ -	\$ -	\$ -	\$ 201,056
Average Loan Amount	-	-	\$ 9,574	-	\$ 9,574	-	-	-	\$ 9,574
Average Loan Term (years)	-	5.0	5.2	-	5.2	-	-	-	5.2
Total Interest Rate Buy-Down Amount	\$ -	\$ -	\$ 24,027	\$ -	\$ 24,027	\$ -	\$ -	\$ -	\$ 24,027
Average Interest Rate Buy-Down Amount	-	-	\$ 1,144	-	\$ 1,144	-	-	-	\$ 1,144
Average Gross Interest Rate	0.00%	0.00%	6.49%	0.00%	6.49%	0.00%	0.00%	0.00%	6.49%
Average Customer Interest Rate	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
Average Sq. Footage of Home (HPwES Projects)	-	-	2,194	-	2,194	-	-	-	2,194
Total Estimated Annual Space Heating Energy Savings (MMBtu) ³	-	-	1,611	-	1,611	-	-	-	1,611
Average Estimated Annual Space Heating Energy Savings (MMBtu)	-	-	77	-	77	-	-	-	77
No. of Loan Write-offs	-	-	-	-	-	-	-	-	-
Total Loan Write-off Amount	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pre-paid Interest Rate Buy-Down Amount Associated with Loan Write-off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Notes:

- (1) Includes utility and customer costs.
- (2) Also reported in the applicable Residential program reports. Includes space heating savings associated with all fuel sources.

4th Quarter Report
January 2022 - December 2022

Electric Programs
Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	1,283	3,621,157	86	3,850,173	823	19,188,218	97	5,060,266	2,289	31,719,813
Expenses / Lifetime MMBtu Savings	\$1,004,193	25,779	\$688,023	17,590	\$5,877,368	229,345	\$1,208,039	24,128	\$8,777,623	296,842
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	95	2,099,376	149	2,074,268	532	10,668,384	96	589,131	872	15,431,158
Expenses / Lifetime MMBtu Savings	\$473,826	56,087	\$665,693	109,173	\$4,225,014	674,140	\$528,068	51,517	\$5,892,601	890,917
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	217	14,546,595	76	4,673,839	1,107	42,788,139	31	1,603,841	1,431	63,612,414
Expenses / Lifetime MMBtu Savings	\$188,422	54,226	\$180,714	89,054	\$1,944,893	615,839	\$229,304	28,723	\$2,543,334	787,841
ENERGY STAR Products										
Number of Rebates / Lifetime kWh Savings	1,524	4,600,170	3,905	3,679,742	20,213	38,403,208	8,843	3,892,104	34,485	50,575,225
Expenses / Lifetime MMBtu Savings	\$293,946	3,931	\$286,644	42,127	\$2,377,159	37,687	\$443,041	3,679	\$3,400,790	87,424
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	31	53,047,520	15	25,673,478	685	279,806,845	36	37,173,085	767	395,700,928
Expenses / Lifetime MMBtu Savings	\$799,501	0	\$532,028	(2,876)	\$10,281,341	(90,663)	\$1,163,632	(10,970)	\$12,776,502	(104,509)
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	81	28,357,699	47	6,681,172	5,325	220,634,195	188	33,977,234	5,641	289,650,300
Expenses / Lifetime MMBtu Savings	\$952,913	0	\$294,425	(3,009)	\$6,940,439	(110,919)	\$1,168,254	(8,869)	\$9,356,031	(122,797)
Municipal Program										
Number of Participants / Lifetime kWh Savings	18	5,258,821	4	598,233	67	34,990,050	8	3,193,734	97	44,040,837
Expenses / Lifetime MMBtu Savings	\$143,633	2,570	\$111,699	8,790	\$1,177,830	(13,028)	\$224,891	(1,009)	\$1,658,054	(2,677)
Educational Programs										
Expenses	\$32,916		\$12,224		\$167,442		\$17,852		\$230,434	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	8,505	1,465,440	0	0	0	0	21,744	2,342,277	30,249	3,807,717
Expenses / Lifetime MMBtu Savings	\$131,377	0	\$13,395	0	\$712,225	0	\$232,834	0	\$1,089,831	0
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$0		\$19,634		\$0		\$19,634	
Total Program Expenses	\$4,020,727		\$2,784,846		\$33,723,346		\$5,215,915		\$45,744,834	

4th Quarter Report
January 2022 - December 2022
Electric Programs

Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

(System Benefits Charge, Forward Capacity Market and Interest Funds Only) *

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	1,150	3,245,004	76	3,399,663	740	17,261,029	87	4,561,783	2,053	28,467,479
Expenses / Lifetime MMBtu Savings	\$899,881	23,101	\$607,518	15,532	\$5,287,068	206,310	\$1,089,036	21,751	\$7,883,502	266,695
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	95	2,099,376	149	2,074,268	532	10,668,384	96	589,131	994	27,878,378
Expenses / Lifetime MMBtu Savings	\$473,826	56,087	\$665,693	109,173	\$4,225,014	674,140	\$528,068	51,517	\$5,892,601	889,056
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	217	14,546,595	76	4,673,839	1,107	42,788,139	31	1,603,841	1,431	63,612,414
Expenses / Lifetime MMBtu Savings	\$188,422	54,226	\$180,714	89,054	\$1,944,893	615,839	\$229,304	28,723	\$2,543,334	787,841
ENERGY STAR Products										
Number of Rebates / Lifetime kWh Savings	1,524	4,600,170	3,905	3,679,742	20,213	38,403,208	8,843	3,892,104	32,992	99,022,575
Expenses / Lifetime MMBtu Savings	\$293,946	3,931	\$286,644	42,127	\$2,377,159	37,687	\$443,041	3,679	\$3,400,790	83,493
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	31	53,047,520	15	25,673,478	685	279,806,845	36	37,173,085	817	371,011,107
Expenses / Lifetime MMBtu Savings	\$799,501	0	\$532,028	(2,876)	\$10,281,341	(90,663)	\$1,163,632	(10,970)	\$12,776,502	(104,509)
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	81	28,357,699	47	6,681,172	5,325	220,634,195	188	33,977,234	5,641	289,650,300
Expenses / Lifetime MMBtu Savings	\$952,913	0	\$294,425	(3,009)	\$6,940,439	(110,919)	\$1,168,254	(8,869)	\$9,356,031	(122,797)
Municipal Program										
Number of Participants / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
Educational Programs										
Expenses	\$32,916		\$12,224		\$167,442		\$17,852		\$230,434	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	8,505	1,465,440	0	0	0	0	21,744	2,342,277	30,249	3,807,717
Expenses / Lifetime MMBtu Savings	\$131,377	0	\$13,395	0	\$712,225	0	\$232,834	0	\$1,089,831	0
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$0		\$19,634		\$0		\$19,634	
Total Program Expenses	\$3,772,782		\$2,592,640		\$31,955,216		\$4,872,021		\$43,192,660	

*Allocation is based on actual RGGI proceeds apportioned to the HEA and Municipal Programs. Municipal Programs include carryovers.

4th Quarter Report
January 2022 - December 2022
Electric Programs

Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

(Energy Efficiency Fund Only - Regional Greenhouse Gas Initiative) *

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	133	376,153	10	450,510	83	1,927,189	10	498,483	236	3,252,335
Expenses / Lifetime MMBtu Savings	\$104,312	2,678	\$80,506	2,058	\$590,300	23,034	\$119,003	2,377	\$894,120	30,147
Municipal Program										
Number of Participants / Lifetime kWh Savings	18	5,258,821	4	598,233	67	34,990,050	8	3,193,734	97	44,040,837
Expenses / Lifetime MMBtu Savings	\$143,633	2,570	\$111,699	8,790	\$1,177,830	(13,028)	\$224,891	(1,009)	\$1,658,054	(2,677)
Total Program Expenses	\$247,945		\$192,205		\$1,768,130		\$343,894		\$2,552,174	

*Allocation is based on actual RGGI proceeds apportioned to the HEA and Municipal Programs. Municipal Programs include carryovers.

**4th Quarter Report
 January 2022 - December 2022**

**Gas Programs
 Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings**

	LU-Gas		Unitil-Gas		Total	
Home Energy Assistance						
Number of Units	324		95		419	
Expenses / Lifetime MMBtu Savings	\$1,698,067	223,671	\$653,409	77,570	\$2,351,476	301,241
Home Performance w/ENERGY STAR						
Number of Units	394		39		433	
Expenses / Lifetime MMBtu Savings	\$1,163,271	190,539	\$240,925	33,315	\$1,404,196	223,854
ENERGY STAR Homes						
Number of Homes	225		72		297	
Expenses / Lifetime MMBtu Savings	\$458,002	145,205	\$190,700	54,303	\$648,702	199,507
ENERGY STAR Products						
Number of Rebates	1,524		308		1,832	
Expenses / Lifetime MMBtu Savings	\$1,006,391	331,887	\$278,576	70,688	\$1,284,966	402,575
Large Business Energy Solutions						
Number of Participants	53		11		64	
Expenses / Lifetime MMBtu Savings	\$1,091,911	268,596	\$923,000	357,681	\$2,014,911	626,277
Small Business Energy Solutions						
Number of Participants	1,279		38		1,317	
Expenses / Lifetime MMBtu Savings	\$1,234,826	268,213	\$364,502	102,615	\$1,599,328	370,828
Educational Programs						
Expenses	\$31,086		\$10,051		\$41,137	
Company Specific Programs / FCM Expenses						
Number of Participants	22,043		0		22,043	
Expenses / Lifetime MMBtu Savings	\$167,261	20,044	\$29,747	0	\$197,008	20,044
Total Program Expenses	\$6,850,815		\$2,690,909		\$9,541,724	

**4th Quarter Report
 January 2022 - December 2022**

Demand Reduction Initiative

Description		Electric Utilities		Grand Total
		Eversource	Unitil	
C&I DR Program Expenses	Budget	\$ 378,733	\$ 175,441	\$ 554,175
	Actual	\$ 586,868	\$ 104,895	\$ 691,763
	Percent	155%	60%	125%
Program Participation	Goal	28	15	43
	Actual	36	11	47
	Percent	131%	73%	110%
kW Savings	Goal	7,114	3,000	10,114
	Actual	6,996	2,662	9,658
	Percent	98%	89%	95%
Residential DR Program Expenses	Budget	\$ 123,160	\$ 66,996	\$ 190,156
	Actual	\$ 99,454	\$ 56,578	\$ 156,032
	Percent	81%	84%	82%
Program Participation	Goal	2,055	816	2,871
	Actual	1,374	504	1,878
	Percent	67%	62%	65%
kW Savings	Goal	1,509	571	2,080
	Actual	659	580	1,239
	Percent	44%	102%	60%

Notes:

1) A detailed description of the Demand Reduction Initiative is included in the 2020 Demand Reduction Initiatives Supplemental Information filing dated February 28, 2020. That filing provides detailed background information about the program as well as the estimated savings resulting from of the 2019 initiative.

2) Eversource Program Expenses reported include 2021 expenses invoiced in 2022.

PY	C&I	Residential
2021	\$287,445.33	\$13,245.13
2022	\$299,422.74	\$86,208.88

**4th Quarter Report
 January 2022 - December 2022**

**RGGI Grant #18-005
 Moderate Income Home Performance w/ENERGY STAR**

Description ¹		Total
Program Expenses	Budget	\$ 690,000
	Actual	\$ 64,641
	Percent	9%
Annual kWh Savings ²		9,604
Lifetime kWh Savings ²		190,998
Annual MMBtu Savings		497
Lifetime MMBtu Savings		11,305
Number of Projects	Completed	10
	In Development	2
	Total	12

1 Budget and Actuals include total amounts from inception.

2 Includes savings associated with financing utilized for customer copay on a heating system.