



New Hampshire Statewide Energy Efficiency Programs

2nd Quarter Report January 2022 – June 2022

Docket IR 22-042

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EVERSOURCE



**2nd Quarter Report
January 2022 - June 2022**

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Highlights

Description	Program Expenses ¹		kWh Savings				MMBtu Savings				Participants	
	Actual	% of Budget	Annual	Annual: % of Goal	Lifetime	Life: % of Goal	Annual	Annual: % of Goal	Lifetime	Life: % of Goal	Count	% of Goal
<u>Electric Utilities</u>												
Statewide Programs												
Municipal Program	\$ 562,086	29%	1,336,707	35%	15,787,551	34%	-407	90%	-4,157	-495%	30	12%
All Other Statewide Program	\$ 17,396,405	31%	21,325,472	27%	259,829,538	27%	38,504	61%	1,029,833	56%	14,652	13%
Sub-total	\$ 17,958,491	31%	22,662,179	28%	275,617,090	27%	38,097	61%	1,025,677	55%	14,682	13%
Company Specific Programs ²	\$ 716,913	38%	1,288,049	30%	1,288,049	30%	-	-	-	-	29,859	106%
Total Electric	\$ 18,675,404	32%	23,950,228	29%	276,905,138	27%	38,097	61%	1,025,677	55%	44,541	39%
<u>Gas Utilities</u>												
Statewide Programs	\$ 2,176,551	20%	39,549		442,342		18,769	11%	333,928	12%	754	10%
Company Specific Programs ²	\$ 181,704	112%	-		-		16,598	96%	16,598	96%	35,932	87%
Total Gas	\$ 2,358,255	21%	39,549		442,342		35,367	19%	350,525	13%	36,686	76%
Grand Total	\$ 21,033,659	30%	23,989,776	28%	277,347,480	27%	73,463	30%	1,376,202	30%	81,227	42%

Notes:

- (1) Program expenses shown in this report exclude the performance incentive (PI), which can vary by program and accomplishment thresholds. The planned budget for PI is 5.5% of actual program expenditures. The actual PI for each utility is calculated to reflect the utilities' final accomplishments and is filed with the Commission by June 1st of each year for the preceding program year.
- (2) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Highlights
Statewide Programs ¹

Description	Program Expenses		kWh Savings			MMBtu Savings			Participants	
	Actual	% of Budget	Annual	Lifetime	Life: % of Goal	Annual	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities										
Residential										
Home Energy Assistance	\$ 3,333,659	28%	717,529	8,901,402	36%	4,314	94,129	20%	158	20%
ENERGY STAR Homes	\$ 1,080,509	36%	821,505	17,652,481	49%	18,690	447,652	116%	872	113%
NH Home Performance w/Energy Star	\$ 2,843,244	31%	584,016	11,930,667	25%	25,687	583,572	46%	506	21%
ENERGY STAR Products	\$ 978,387	16%	899,784	9,995,075	9%	523	13,127	18%	10,438	10%
Sub-total	\$ 8,235,799	27%	3,022,834	48,479,624	22%	49,214	1,138,480	52%	11,973	11%
Commercial & Industrial										
Large Business Energy Solutions	\$ 5,430,142	45%	11,982,098	138,159,922	38%	(6,061)	(60,603)	1	118	15%
Small Business Energy Solutions	\$ 3,730,463	29%	6,320,540	73,189,992	19%	(4,649)	(48,044)	0	2,561	61%
Municipal Program	\$ 562,086	29%	1,336,707	15,787,551	34%	(407)	(4,157)	-495%	30	12%
Sub-total	\$ 9,722,692	36%	19,639,345	227,137,465	28%	(11,117)	(112,803)	34%	2,709	52%
Total Electric	\$ 17,958,491	31%	22,662,179	275,617,090	27%	38,097	1,025,677	55%	14,682	13%
Gas Utilities										
Residential										
Home Energy Assistance	\$ 300,378	13%	860	20,170		1,068	25,643	14%	21	6%
ENERGY STAR Homes	\$ 308,267	33%	-	-		1,567	36,457	19%	24	7%
NH Home Performance w/Energy Star	\$ 555,687	36%	20,421	138,317		5,258	120,383	32%	101	18%
ENERGY STAR Products	\$ 290,194	21%	6,099	100,325		3,159	54,965	16%	254	9%
Sub-total	\$ 1,454,525	24%	27,380	258,811		11,051	237,448	21%	400	10%
Commercial & Industrial										
Large Business Energy Solutions	\$ 345,058	13%	11,832	177,482		4,712	48,050	5%	23	4%
Small Business Energy Solutions	\$ 376,968	17%	336	6,048		3,005	48,430	5%	331	13%
Sub-total	\$ 722,026	15%	12,168	183,530		7,718	96,480	6%	354	12%
Total Gas	\$ 2,176,551	20%	39,549	442,342		18,769	333,928	12%	754	10%
Grand Total	\$ 20,135,042	30%	22,701,727	276,059,431	27%	56,866	1,359,604	30%	15,436	13%

Notes:

(1) Amounts shown above pertain only to the Statewide programs. The amounts pertaining to the Company-Specific programs are shown on page 3.

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Highlights
Company-Specific Programs ¹

Description	Program Expenses		kWh Savings			MMBtu Savings			Participants	
	Actual	% of Budget	Annual	Lifetime	Life: % of Goal	Annual	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities										
Residential										
Home Energy Reports	\$ 171,158	61%	1,288,049	1,288,049	30%	-	-	-	29,859	106%
Education	\$ 40,831	13%	-	-	-	-	-	-	-	-
Customer Engagement Platform	\$ -	0%	-	-	-	-	-	-	-	-
Residential DR Program	\$ 45,104	24%	-	-	-	-	-	-	-	-
Forward Capacity Market Expenses ²	\$ 20,002	27%	-	-	-	-	-	-	-	-
Sub-total	\$ 277,096	32%	1,288,049	1,288,049	30%	-	-	-	29,859	106%
Commercial & Industrial										
Smart Start	\$ 10,412	35%	-	-	-	-	-	-	-	-
C&I Customer Partnerships	\$ 7,620	50%	-	-	-	-	-	-	-	-
C&I RFP Program	\$ (5,000)	0%	-	-	-	-	-	-	-	-
Education	\$ 36,024	13%	-	-	-	-	-	-	-	-
Customer Engagement Platform	\$ -	0%	-	-	-	-	-	-	-	-
Large Business DR Initiative	\$ 357,630	65%	-	-	-	-	-	-	-	-
Forward Capacity Market Expenses ²	\$ 33,132	20%	-	-	-	-	-	-	-	-
Sub-total	\$ 439,817	43%	-	-	-	-	-	-	-	-
Total Residential and C&I	\$ 716,913	63%	1,288,049	1,288,049	30%	-	-	-	29,859	106%
Gas Utilities										
Residential										
Home Energy Reports ³	\$ 170,442	84%	-	-	-	16,598	16,598	74%	35,932	87%
Education	\$ -	-	-	-	-	-	-	-	-	-
Sub-total	\$ 170,442	84%	-	-	-	16,598	16,598	74%	35,932	87%
Commercial & Industrial										
Education	\$ 11,262	21%	-	-	-	-	-	-	-	-
Sub-total	\$ 11,262	21%	-	-	-	-	-	-	-	-
Total Residential and C&I	\$ 181,704	89%	-	-	-	16,598	16,598	74%	35,932	87%
Grand Total	\$ 898,617	67%	1,288,049	1,288,049	30%	16,598	16,598	74%	65,791	95%

Notes:

- (1) Amounts shown above pertain only to the Company-Specific programs. The amounts pertaining to the Statewide programs are shown on page 2.
Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.
- (2) Amounts shown are expenses related to the electric utilities' participation in ISO-NE's Forward Capacity Market. Revenues received from ISO-NE are reported on page 18.

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Highlights
Home Energy Assistance Program ¹

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expense: Budget ²	\$ 1,176,716	\$ 1,008,680	\$ 8,421,306	\$ 1,204,324	\$ 11,811,025	\$ 1,698,829	\$ 556,859	\$ 2,255,688	\$ 14,066,713
(Utility Program) Actual	\$ 215,785	\$ 209,317	\$ 2,645,263	\$ 263,294	\$ 3,333,659	\$ 241,036	\$ 59,342	\$ 300,378	\$ 3,634,037
Percent	18%	21%	31%	22%	28%	14%	11%	13%	26%
Program Incentives: Budget ³	\$ 996,647	\$ 827,863	\$ 7,487,304	\$ 973,428	\$ 10,285,242	\$ 1,438,961	\$ 415,075	\$ 1,854,036	\$ 12,139,278
(Utility Program) Actual ⁴	\$ 68,902	\$ 174,886	\$ 2,260,549	\$ 160,579	\$ 2,664,915	\$ 145,779	\$ -	\$ 145,779	\$ 2,810,694
Percent	7%	21%	30%	16%	26%	10%	0%	8%	23%
Participants Served: Goal	121	71	501	112	805	299	56	355	1,160
Actual ⁵	18	19	476	14	527	22	-	22	549
Percent	15%	27%	95%	12%	65%	7%	0%	6%	47%
Collaboration: Actual Collaborated Funds ⁶	\$ 19,455	\$ 51,715	\$ 541,981	\$ 43,665	\$ 656,817	\$ 23,892	\$ -	\$ 23,892	\$ 680,708
Total Actual Expenses (Utility + Collaboration)	\$ 88,357	\$ 226,601	\$ 2,802,529	\$ 204,244	\$ 3,321,732	\$ 169,671	\$ -	\$ 169,671	\$ 3,491,403
% of Total Actual Expenses	22%	23%	19%	21%	20%	14%	0%	14%	19%
Collaborated Units	5	17	123	10	155	4	-	4	159
% of Total Participants Served	28%	89%	26%	71%	29%	18%	0%	18%	29%
Heating Systems: Actual Incentives	\$ -	\$ 2,080	\$ 400,427	\$ 5,000	\$ 407,507	\$ -	\$ -	\$ -	\$ 407,507
% of HEA Utility Total Budget	0%	0%	5%	0%	3%	0%	0%	0%	3%
Dwelling Mix:									
Single Family	8	19	117	14	158	9	0	9	167
Multi-Family	10	0	359	0	369	13	0	13	382
Total	18	19	476	14	527	22	0	22	549

Notes:

- (1) Program savings results are shown on page 8.
- (2) Program budget and actual numbers are based on total expenditures.
- (3) Reflects Program "Rebates/Services" only.
- (4) Program incentives are based on the HEA tracking system and do not include items not billed in the tracking system, such as heating system incentives and quality assurance costs.
- (5) Number of Participants served by county are as follows:

	Belknap	Carroll*	Cheshire	Coos*	Grafton*	Hillsborough	Merrimack	Rockingham	Strafford	Sullivan*	Total
Electric	7	11	13	29	16	47	18	308	32	46	527
Gas	1	0	0	0	0	19	2	0	0	0	22
Total											549

* County is not served by a gas utility

- (6) Collaborated funds may include funding from numerous sources including the Department of Energy, town assistance, Community Development Block grants and also from other utilities. For example, if Eversource and Liberty Utilities-Gas worked on a joint project, Eversource includes the incentives from Liberty-Gas as part of its collaboration funds and Liberty-Gas includes incentives from Eversource as collaboration funds. Additionally, collaborated may include some HEA funded heating systems.

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Highlights
CO₂ Emissions Reductions

Description	Units	CO2 Emission Factors In lbs Per Unit ¹	CO2 Emission Factors In Metric Tons Per Unit	Electric Utilities			Gas Utilities		Grand Total			
				YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons		YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons	YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons		
					All Programs (All funding sources)	RGGI Funded Portion				All Programs (All funding sources)	RGGI Funded Portion	
Annual												
Electricity ²	MWH	1,087.000	0.4930	23,950	11,807	695	40	19	23,990	11,826	695	
Natural Gas	MMBtu	117.080	0.0531	370	20	(5)	35,367	1,878	35,736	1,898	(5)	
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	15,316	1,121	2	-	-	15,316	1,121	2	
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-	
Kerosene	MMBtu	159.535	0.0724	828	60	5	-	-	828	60	5	
Propane	MMBtu	139.178	0.0631	19,266	1,216	2	-	-	19,266	1,216	2	
Wood	MMBtu	-	-	2,270	-	-	-	-	2,270	-	-	
Wood Pellet	-	-	-	46	-	-	-	-	46	-	-	
Other	MMBtu	-	-	-	-	-	-	-	-	-	-	
Total Annual Emissions Reductions					14,223	698		1,897		16,121	698	
Lifetime												
Electricity ²	MWH	1,087.000	0.4930	276,905	136,506	8,227	442	218	277,347	136,724	8,227	
Natural Gas	MMBtu	117.080	0.0531	56,250	2,987	(15)	350,525	18,612	406,775	21,599	(15)	
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	441,112	32,285	246	-	-	441,112	32,285	246	
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-	
Kerosene	MMBtu	159.535	0.0724	18,497	1,338	119	-	-	18,497	1,338	119	
Propane	MMBtu	139.178	0.0631	456,012	28,783	41	-	-	456,012	28,783	41	
Wood	MMBtu	-	-	53,117	-	-	-	-	53,117	-	-	
Wood Pellet	-	-	-	688	-	-	-	-	688	-	-	
Other	-	-	-	-	-	-	-	-	-	-	-	
Total Lifetime Emissions Reductions					201,900	8,617		18,830		220,730	8,617	

Notes:

- (1) Source of CO2 Emission Factors in lbs/unit for all other fuels:
(2) Source of CO2 Emission Factors in lbs/unit for electricity:

http://www.eia.gov/electricity/annual/html/epa_a_03.html
Based on 2009 Greenhouse Gas Emissions Reduction Fund Grant Guidelines for
CO₂ emission conversion factor for electrically powered equipment.

**2nd Quarter Report
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Highlights
Annual Savings by Fuel Type**

Program	Electric Utilities								Annual kWh Savings
	Annual MMBtu Savings								
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	2,569	734	240	712	52	6	-	4,314	717,529
ENERGY STAR Homes	24	2,909	15,757	-	-	-	-	18,690	821,505
NH Home Performance w/Energy Star	19,815	251	3,247	115	2,219	40	-	25,687	584,016
ENERGY STAR Products	312	158	53	-	-	-	-	523	899,784
Large Business Energy Solutions	(4,051)	(2,010)	-	-	-	-	-	(6,061)	11,982,098
Small Business Energy Solutions	(3,113)	(1,505)	(32)	-	-	-	-	(4,649)	6,320,540
Municipal Program	(240)	(167)	-	-	-	-	-	(408)	1,336,707
Company-Specific Programs	-	-	-	-	-	-	-	-	1,288,049
Total	15,316	370	19,266	828	2,270	46	-	38,096	23,950,228

Program	Gas Utilities								Annual kWh Savings
	Annual MMBtu Savings								
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	-	1,068	-	-	-	-	-	1,068	860
ENERGY STAR Homes	-	1,567	-	-	-	-	-	1,567	-
NH Home Performance w/Energy Star	-	5,258	-	-	-	-	-	5,258	20,421
ENERGY STAR Products	-	3,159	-	-	-	-	-	3,159	6,099
Large Business Energy Solutions	-	4,712	-	-	-	-	-	4,712	11,832
Small Business Energy Solutions	-	3,005	-	-	-	-	-	3,005	336
Municipal Program	-	-	-	-	-	-	-	-	-
Company-Specific Programs	-	16,598	-	-	-	-	-	16,598	-
	-	35,367	-	-	-	-	-	35,367	39,549

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Summary of Results by Utility
Statewide & Company-Specific Programs Combined ¹

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 5,586,900	\$ 5,414,728	\$ 42,148,798	\$ 6,028,950	\$ 59,179,376	\$ 8,494,145	\$ 2,784,298	\$ 11,278,443	\$ 70,457,819
	Actual	\$ 1,247,341	\$ 903,935	\$ 15,078,111	\$ 1,446,018	\$ 18,675,404	\$ 1,826,539	\$ 531,715	\$ 2,358,255	\$ 21,033,659
	Percent	22%	17%	36%	24%	32%	22%	19%	21%	30%
Program Participation	Goal	18,393	29,875	70,550	24,347	143,164	36,481	11,905	48,386	191,550
	Actual	8,827	1,479	5,231	29,005	44,541	23,369	13,317	36,686	81,227
	Percent	48%	5%	7%	119%	31%	64%	112%	76%	42%
Annual kWh Savings	Goal	10,090,780	8,036,153	61,060,351	9,058,743	88,246,029	234,042	25,687	259,729	88,505,758
	Actual	1,547,383	525,815	19,996,602	1,880,428	23,950,228	32,549	7,000	39,549	23,989,776
	Percent	15%	7%	33%	21%	27%				27%
Lifetime kWh Savings	Goal	122,931,394	91,340,304	735,774,773	78,033,127	1,028,079,597	3,776,414	480,945	4,257,359	1,032,336,956
	Actual	8,985,587	7,378,649	242,520,323	18,020,579	276,905,138	340,942	101,400	442,342	277,347,480
	Percent	7%	8%	33%	23%	27%				27%
Annual MMBtu Savings	Goal	3,125	10,894	43,720	5,222	62,961	137,824	50,149	187,974	250,935
	Actual	1,765	5,428	27,827	3,076	38,097	26,103	9,264	35,367	73,463
	Percent	56%	50%	64%	59%	61%	19%	18%	19%	29%
Lifetime MMBtu Savings	Goal	115,527	294,689	1,325,025	120,466	1,855,707	2,049,541	716,781	2,766,322	4,622,029
	Actual	40,026	128,912	775,945	80,794	1,025,677	234,246	116,279	350,525	1,376,202
	Percent	35%	44%	59%	67%	55%	11%	16%	13%	30%

(1) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Program Results
Home Energy Assistance (HEA)

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 1,176,716	\$ 1,008,680	\$ 8,421,306	\$ 1,204,324	\$ 11,811,025	\$ 1,698,829	\$ 556,859	\$ 2,255,688	\$ 14,066,713
	Actual	\$ 215,785	\$ 209,317	\$ 2,645,263	\$ 263,294	\$ 3,333,659	\$ 241,036	\$ 59,342	\$ 300,378	\$ 3,634,037
	Percent	18%	21%	31%	22%	28%	14%	11%	13%	26%
Program Participation	Goal	121	71	501	112	805	299	56	355	1,160
	Actual	18	17	109	14	158	21	-	21	179
	Percent	15%	24%	22%	12%	20%	7%	0%	6%	15%
Annual kWh Savings	Goal	451,995	181,788	1,087,269	142,387	1,863,439	131,723	12,775	144,497	2,007,936
	Actual	50,514	26,721	602,534	37,759	717,529	860	-	860	718,388
	Percent	11%	15%	55%	27%	39%				36%
Lifetime kWh Savings	Goal	4,464,498	2,571,023	15,921,757	2,096,160	25,053,438	2,600,480	273,824	2,874,305	27,927,742
	Actual	554,088	383,922	7,434,132	529,260	8,901,402	20,170	-	20,170	8,921,572
	Percent	12%	15%	47%	25%	36%				32%
Annual MMBtu Savings	Goal	885	1,809	16,741	2,125	21,560	6,730	2,651	9,381	30,941
	Actual	239	488	3,200	388	4,314	1,068	-	1,068	5,382
	Percent	27%	27%	19%	18%	20%	16%	0%	11%	17%
Lifetime MMBtu Savings	Goal	25,830	39,023	354,477	43,427	462,757	126,196	57,041	183,237	645,994
	Actual	5,236	10,999	69,351	8,544	94,129	25,643	-	25,643	119,771
	Percent	20%	28%	20%	20%	20%	20%	0%	14%	19%

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Program Results
ENERGY STAR Homes

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 170,047	\$ 538,450	\$ 1,850,403	\$ 484,444	\$ 3,043,343	\$ 637,758	\$ 298,548	\$ 936,307	\$ 3,979,650
	Actual	\$ 58,047	\$ 131,697	\$ 797,001	\$ 93,763	\$ 1,080,509	\$ 216,089	\$ 92,178	\$ 308,267	\$ 1,388,776
	Percent	34%	24%	43%	19%	36%	34%	31%	33%	35%
Program Participation	Goal	96	88	427	158	769	249	106	355	1,124
	Actual	-	43	814	15	872	-	24	24	896
	Percent	0%	49%	191%	9%	113%	0%	23%	7%	80%
Annual kWh Savings	Goal	194,114	443,528	826,158	124,400	1,588,200	-	-	-	1,588,200
	Actual	-	92,050	676,156	53,299	821,505	-	-	-	821,505
	Percent	0%	21%	82%	43%	52%	-	-	-	52%
Lifetime kWh Savings	Goal	4,592,326	10,702,893	17,848,029	3,000,000	36,143,248	-	-	-	36,143,248
	Actual	-	1,974,830	14,475,322	1,202,329	17,652,481	-	-	-	17,652,481
	Percent	0%	18%	81%	40%	49%	-	-	-	49%
Annual MMBtu Savings	Goal	791	2,591	11,103	1,564	16,049	5,386	2,418	7,804	23,853
	Actual	-	2,123	15,892	674	18,690	-	1,567	1,567	20,257
	Percent	0%	82%	143%	43%	116%	0%	65%	20%	85%
Lifetime MMBtu Savings	Goal	19,682	63,301	265,824	38,400	387,206	134,653	57,950	192,603	579,809
	Actual	-	52,452	379,220	15,980	447,652	-	36,457	36,457	484,109
	Percent	0%	83%	143%	42%	116%	0%	63%	19%	83%

2nd Quarter Report
January 2022 - June 2022

Program Results
Home Performance With ENERGY STAR (HPwES)

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 617,374	\$ 988,510	\$ 6,967,291	\$ 681,383	\$ 9,254,558	\$ 1,206,945	\$ 332,866	\$ 1,539,811	\$ 10,794,370
	Actual	\$ 316,723	\$ 274,613	\$ 1,995,065	\$ 256,843	\$ 2,843,244	\$ 417,263	\$ 138,423	\$ 555,687	\$ 3,398,931
	Percent	51%	28%	29%	38%	31%	35%	42%	36%	31%
Program Participation	Goal	84	285	1,968	66	2,402	491	75	566	2,968
	Actual	18	39	417	32	506	84	17	101	607
	Percent	21%	14%	21%	48%	21%	17%	23%	18%	20%
Annual kWh Savings	Goal	56,557	344,014	1,925,751	156,503	2,482,825	73,702	4,982	78,684	2,561,509
	Actual	4,655	80,651	405,066	93,644	584,016	16,121	4,300	20,421	604,437
	Percent	8%	23%	21%	60%	24%				24%
Lifetime kWh Savings	Goal	1,175,714	6,625,537	37,380,065	3,145,580	48,326,897	699,216	74,730	773,946	49,100,843
	Actual	76,897	1,757,633	7,894,195	2,201,941	11,930,667	81,817	56,500	138,317	12,068,983
	Percent	7%	27%	21%	70%	25%				25%
Annual MMBtu Savings	Goal	4,188	9,523	41,032	1,808	56,552	17,034	1,795	18,829	75,381
	Actual	1,466	2,775	18,939	2,506	25,687	3,419	1,839	5,258	30,944
	Percent	35%	29%	46%	139%	45%	20%	102%	28%	41%
Lifetime MMBtu Savings	Goal	95,184	204,672	925,273	36,242	1,261,371	337,127	38,166	375,293	1,636,664
	Actual	33,914	64,116	427,966	57,576	583,572	77,073	43,310	120,383	703,955
	Percent	36%	31%	46%	159%	46%	23%	113%	32%	43%

2nd Quarter Report
January 2022 - June 2022

Program Results
ENERGY STAR Products

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 461,898	\$ 1,092,955	\$ 4,109,791	\$ 524,553	\$ 6,189,197	\$ 1,246,390	\$ 164,571	\$ 1,410,961	\$ 7,600,158
	Actual	\$ 69,356	\$ 121,621	\$ 626,197	\$ 161,213	\$ 978,387	\$ 207,425	\$ 82,769	\$ 290,194	\$ 1,268,581
	Percent	15%	11%	15%	31%	16%	17%	50%	21%	17%
Program Participation	Goal	6,887	29,247	64,056	5,499	105,689	2,710	182	2,892	108,581
	Actual	180	1,362	1,254	7,642	10,438	180	74	254	10,692
	Percent	3%	5%	2%	139%	10%	7%	41%	9%	10%
Annual kWh Savings	Goal	672,576	2,623,995	7,147,228	800,145	11,243,943	28,617	7,931	36,548	11,280,491
	Actual	43,196	102,474	453,004	301,110	899,784	3,399	2,700	6,099	905,883
	Percent	6%	4%	6%	38%	8%				8%
Lifetime kWh Savings	Goal	6,759,130	21,449,174	72,301,429	8,585,998	109,095,731	476,718	132,391	609,109	109,704,839
	Actual	576,137	871,033	6,167,549	2,380,356	9,995,075	55,425	44,900	100,325	10,095,400
	Percent	9%	4%	9%	28%	9%				9%
Annual MMBtu Savings	Goal	(297)	(1,571)	975	482	(410)	19,364	1,938	21,302	20,892
	Actual	60	24	731	(292)	523	2,246	914	3,159	3,682
	Percent	-20%	-2%	75%	-60%	-128%	12%	47%	15%	18%
Lifetime MMBtu Savings	Goal	2,161	2,356	59,110	10,212	73,839	319,442	34,438	353,879	427,718
	Actual	876	956	10,617	678	13,127	39,014	15,951	54,965	68,092
	Percent	41%	41%	18%	7%	18%	12%	46%	16%	16%

**2nd Quarter Report
January 2022 - June 2022**

**Program Results
Large Business Energy Solutions**

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 1,264,081	\$ 709,668	\$ 8,790,037	\$ 1,225,306	\$ 11,989,092	\$ 1,888,284	\$ 681,275	\$ 2,569,559	\$ 14,558,651
	Actual	\$ 204,750	\$ 21,550	\$ 4,988,504	\$ 215,338	\$ 5,430,142	\$ 272,403	\$ 72,655	\$ 345,058	\$ 5,775,201
	Percent	16%	3%	57%	18%	45%	14%	11%	13%	40%
Program Participation	Goal	340	28	265	146	780	438	118	556	1,336
	Actual	3	-	112	3	118	22	1	23	141
	Percent	1%	0%	42%	2%	15%	5%	1%	4%	11%
Annual kWh Savings	Goal	4,113,180	2,431,228	20,718,743	2,266,474	29,529,624	-	-	-	29,529,624
	Actual	118,235	-	11,391,563	472,300	11,982,098	11,832	-	11,832	11,993,930
	Percent	3%	0%	55%	21%	41%				41%
Lifetime kWh Savings	Goal	57,620,893	28,657,792	252,273,753	28,144,506	366,696,943	-	-	-	366,696,943
	Actual	1,250,499	-	130,253,723	6,655,700	138,159,922	177,482	-	177,482	138,337,404
	Percent	2%	0%	52%	24%	38%				38%
Annual MMBtu Savings	Goal	(1,646)	(600)	(5,793)	(354)	(8,393)	49,140	21,902	71,042	62,649
	Actual	-	-	(6,018)	(43)	(6,061)	3,680	1,033	4,712	(1,349)
	Percent	0%	0%	104%	12%	72%	7%	5%	7%	-2%
Lifetime MMBtu Savings	Goal	(21,273)	(5,998)	(62,497)	(3,654)	(93,422)	712,616	325,856	1,038,472	945,051
	Actual	-	-	(60,186)	(417)	(60,603)	34,625	13,425	48,050	(12,553)
	Percent	0%	0%	96%	11%	65%	5%	4%	5%	-1%

2nd Quarter Report
 January 2022 - June 2022

Program Results
 Small Business Energy Solutions

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 1,532,407	\$ 823,693	\$ 9,520,636	\$ 1,182,612	\$ 13,059,348	\$ 1,544,864	\$ 675,372	\$ 2,220,236	\$ 15,279,584
	Actual	\$ 216,930	\$ 119,884	\$ 3,167,406	\$ 226,243	\$ 3,730,463	\$ 306,141	\$ 70,827	\$ 376,968	\$ 4,107,431
	Percent	14%	15%	33%	19%	29%	20%	10%	17%	27%
Program Participation	Goal	564	138	3,157	321	4,181	2,294	168	2,462	6,643
	Actual	18	17	2,509	17	2,561	326	5	331	2,892
	Percent	3%	12%	79%	5%	61%	14%	3%	13%	44%
Annual kWh Savings	Goal	3,161,374	1,709,456	26,477,234	2,160,287	33,508,350	-	-	-	33,508,350
	Actual	273,660	223,261	5,482,868	340,751	6,320,540	336	-	336	6,320,876
	Percent	9%	13%	21%	16%	19%				19%
Lifetime kWh Savings	Goal	43,887,351	18,312,431	302,765,968	26,503,496	391,469,245	-	-	-	391,469,245
	Actual	3,117,239	2,381,361	64,174,464	3,516,928	73,189,992	6,048	-	6,048	73,196,040
	Percent	7%	13%	21%	13%	19%				19%
Annual MMBtu Savings	Goal	(1,058)	(663)	(19,858)	(369)	(21,947)	22,845	13,598	36,443	14,496
	Actual	-	(47)	(4,455)	(147)	(4,649)	2,862	143	3,005	(1,644)
	Percent	0%	7%	22%	40%	21%	13%	1%	8%	-11%
Lifetime MMBtu Savings	Goal	(13,216)	(6,706)	(213,105)	(3,856)	(236,884)	402,181	197,483	599,664	362,780
	Actual	-	(591)	(45,984)	(1,469)	(48,044)	45,061	3,368	48,430	386
	Percent	0%	9%	22%	38%	0	11%	2%	8%	0%

**2nd Quarter Report
 January 2022 - June 2022**

**Program Results
 Municipal Program**

Description		Electric Utilities				Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	
Program Expenses	Budget	\$ 157,337	\$ 193,726	\$ 1,375,299	\$ 217,167	\$ 1,943,528
	Actual	\$ 37,692	\$ 17,348	\$ 428,619	\$ 78,427	\$ 562,086
	Percent	24%	9%	31%	36%	29%
Program Participation	Goal	46	16	175	9	246
	Actual	10	1	16	3	30
	Percent	22%	6%	9%	33%	12%
Annual kWh Savings	Goal	288,295	302,145	2,877,969	308,547	3,776,956
	Actual	244,838	658	985,411	105,800	1,336,707
	Percent	85%	0%	34%	34%	35%
Lifetime kWh Savings	Goal	3,278,793	3,021,453	37,283,772	3,457,388	47,041,405
	Actual	2,598,442	9,870	12,120,939	1,058,300	15,787,551
	Percent	79%	0%	33%	31%	34%
Annual MMBtu Savings	Goal	261	(196)	(481)	(34)	(450)
	Actual	-	65	(463)	(10)	(407)
	Percent	0%	-33%	96%	29%	90%
Lifetime MMBtu Savings	Goal	7,159	(1,959)	(4,056)	(305)	840
	Actual	-	980	(5,038)	(98)	(4,157)
	Percent	0%	-50%	124%	32%	-495%

2nd Quarter Report
January 2022 - June 2022

Company-Specific Programs
Liberty Utilities, Unitil and the New Hampshire Electric Cooperative

Description		Liberty Utilities	Liberty Utilities	New Hampshire Electric Cooperative	Unitil ¹	Unitil ¹
		Electric	Gas	Electric	Electric	Gas
		Home Energy Reports	Home Energy Reports	Smart Start Program Administration	Home Energy Reports	Home Energy Reports
Program Expenses	Budget	\$ 105,350	\$ 162,500	\$ -	\$ 174,969	\$ 40,694
	Actual	\$ 92,543	\$ 159,005	\$ -	\$ 78,616	\$ 11,437
	Percent	88%	98%	N/A	45%	28%
Program Participation	Goal	10,256	30,000	-	18,036	11,200
	Actual	8,580	22,736	-	21,279	13,196
	Percent	84%	76%	-	118%	118%
Annual kWh Savings	Goal	1,152,690	-	-	3,100,000	-
	Actual	812,284	-	-	475,765	-
	Percent	70%	-	-	15%	-
Lifetime kWh Savings	Goal	1,152,690	-	-	3,100,000	-
	Actual	812,284	-	-	475,765	-
	Percent	70%	-	-	15%	-
Annual MMBtu Savings	Goal	-	17,325	-	-	5,847
	Actual	-	12,830	-	-	3,768
	Percent	-	74%	-	-	64%
Lifetime MMBtu Savings	Goal	-	17,325	-	-	5,847
	Actual	-	12,830	-	-	3,768
	Percent	-	74%	-	-	64%

2nd Quarter Report
 January 2022 - June 2022

Program Results
 Company-Specific Programs
 Eversource

Description		Smart Start	C&I	C&I	Total
		Program Administration	RFP Program	Customer Partnerships	
Program Expenses	Budget	\$ 30,000	\$ -	\$ 15,330	\$ 45,330
	Actual	\$ 10,412	\$ (5,000)	\$ 7,620	\$ 13,032
	Percent	35%	-	50%	29%
Program Participation	Goal	-	-	-	-
	Actual	-	-	-	-
	Percent	-	-	-	-
Annual kWh Savings	Goal	-	-	-	-
	Actual	-	-	-	-
	Percent	-	-	-	-
Lifetime kWh Savings	Goal	-	-	-	-
	Actual	-	-	-	-
	Percent	-	-	-	-

2nd Quarter Report
 January 2022 - June 2022

Education Programs

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses									
Budget	\$ 71,375	\$ 39,046	\$ 410,812	\$ 62,468	\$ 583,701	\$ 108,575	\$ 34,114	\$ 142,689	\$ 726,390
Actual*	7,890	7,904	53,743	7,318	76,854	7,177	4,085	11,262	88,116
Percent	11%	20%	13%	12%	13%	7%	12%	8%	12%

Events

Residential Programs
 N/A

Commercial Programs
 N/A

2nd Quarter Report
January 2022 - June 2022

Forward Capacity Market (FCM) Proceeds and Expenses

Description	Electric Utilities				Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	
Estimated Annual FCM Proceeds	\$ 609,155	\$ 100,000	\$ 4,777,338	\$ 477,271	\$ 5,963,763
Estimated Annual FCM Expenses	\$ 30,316	\$ 20,000	\$ 156,000	\$ 29,287	\$ 235,603
Actual FCM Proceeds					
Qtr. 1	\$ 160,640	\$ 22,525	\$ 764,862	\$ 129,019	\$ 1,077,045
Qtr. 2	167,724	24,365	1,261,799	148,524	1,602,411
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ 328,363	\$ 46,889	\$ 2,026,661	\$ 277,543	\$ 2,679,456
Actual FCM Expenses					
Financial Assurance					
Qtr. 1	\$ -	\$ -	\$ -	\$ -	\$ -
Qtr. 2	-	-	-	-	-
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ -	\$ -	\$ -	\$ -	\$ -
Other					
Qtr. 1	\$ 1,511	\$ -	\$ 533	\$ 1,638	\$ 3,683
Qtr. 2	26,114	-	5,572	17,765	49,451
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ 27,626	\$ -	\$ 6,105	\$ 19,403	\$ 53,134
Total Financial Assurance & Other	\$ 27,626	\$ -	\$ 6,105	\$ 19,403	\$ 53,134
Actual Net FCM Proceeds*	\$ 300,738	\$ 46,889	\$ 2,020,556	\$ 258,140	\$ 2,626,322

* The Statewide Electric Utilities leverage the Forward Capacity Market, which provides additional energy efficiency funds to the NH Statewide energy efficiency programs. The FCM proceeds budget and actual FCM proceeds are allocated to the residential and the C&I sectors based on an estimate of each sector's contribution to peak demand reduction (approximately 30% for the Residential sector and 70% for the C&I sector). Initially approved by the Commission in its Order No. 24,930 in DE 08-130 dated January 5, 2009 (2009 Statewide Programs) and in all subsequent Statewide program Orders.

2nd Quarter Report
 January 2022 - June 2022

Expenses By Activity
 Residential Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Home Energy Assistance	Internal Admin	\$ 6,565	\$ 14,782	\$ 46,636	\$ 41,393	\$ 109,375	\$ 8,954	\$ 18,774	\$ 27,729	\$ 137,104
	External Admin	367	8,006	-	708	9,080	546	300	846	9,927
	Rebate/Services	152,624	166,542	2,322,825	160,579	2,802,571	169,160	5,470	174,630	2,977,201
	Implementation Services	46,944	15,640	98,985	32,071	193,639	48,893	25,539	74,432	268,072
	Marketing	1,372	1,312	36,218	4,216	43,118	2,043	1,621	3,663	46,782
	EM&V	7,914	3,035	140,598	24,328	175,875	11,440	7,637	19,077	194,953
	Total	\$ 215,785	\$ 209,317	\$ 2,645,263	\$ 263,294	\$ 3,333,659	\$ 241,036	\$ 59,342	\$ 300,378	\$ 3,634,037
ENERGY STAR Homes	Internal Admin	\$ 2,214	\$ 8,985	\$ 10,247	\$ 14,709	\$ 36,155	\$ 4,530	\$ 10,732	\$ 15,262	\$ 51,418
	External Admin	110	4,523	-	207	4,840	285	168	453	5,293
	Rebate/Services	41,069	95,452	715,460	59,138	911,118	181,625	71,515	253,140	1,164,258
	Implementation Services	12,293	21,799	43,865	12,303	90,260	23,181	5,353	28,533	118,793
	Marketing	410	798	8,721	1,430	11,359	1,066	890	1,956	13,315
	EM&V	1,951	140	18,708	5,977	26,777	5,403	3,520	8,923	35,700
	Total	\$ 58,047	\$ 131,697	\$ 797,001	\$ 93,763	\$ 1,080,509	\$ 216,089	\$ 92,178	\$ 308,267	\$ 1,388,776
HP w/ENERGY STAR	Internal Admin	\$ 3,250	\$ 18,616	\$ 38,584	\$ 17,987	\$ 78,437	\$ 4,719	\$ 10,026	\$ 14,745	\$ 93,182
	External Admin	176	10,360	-	258	10,794	304	149	453	11,247
	Rebate/Services	289,458	190,707	1,701,936	206,115	2,388,216	379,824	117,665	497,489	2,885,705
	Implementation Services	19,260	50,024	97,223	16,297	182,804	24,316	4,620	28,936	211,740
	Marketing	659	1,653	31,119	1,894	35,325	1,137	874	2,011	37,337
	EM&V	3,919	3,254	126,203	14,291	147,667	6,963	5,090	12,053	159,720
	Total	\$ 316,723	\$ 274,613	\$ 1,995,065	\$ 256,843	\$ 2,843,244	\$ 417,263	\$ 138,423	\$ 555,687	\$ 3,398,931
ENERGY STAR Products	Internal Admin	\$ 4,296	\$ 7,321	\$ 22,759	\$ 27,360	\$ 61,737	\$ 791	\$ 10,622	\$ 11,413	\$ 73,150
	External Admin	112	3,685	-	582	4,379	282	224	507	4,886
	Rebate/Services	49,186	51,088	505,492	104,173	709,939	173,252	62,785	236,036	945,975
	Implementation Services	12,691	57,204	39,156	15,724	124,775	25,286	4,798	30,084	154,859
	Marketing	419	2,209	17,237	2,856	22,721	1,057	896	1,953	24,674
	EM&V	2,652	114	41,552	10,517	54,835	6,757	3,444	10,201	65,036
	Total	\$ 69,356	\$ 121,621	\$ 626,197	\$ 161,213	\$ 978,387	\$ 207,425	\$ 82,769	\$ 290,194	\$ 1,268,581

2nd Quarter Report
January 2022 - June 2022

Expenses by Activity
Residential Programs (Continued)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Other*	Internal Admin	\$ 1,490	\$ 345	\$ 2,109	\$ -	\$ 3,944	\$ 1,454	\$ -	\$ 1,454	\$ 5,398
	External Admin	37	174	-	344	555	93	-	93	648
	Rebate/Services	87,060	4,025	32,018	78,616	201,719	147,465	11,437	158,902	360,621
	Implementation Services	2,748	275	5,609	-	8,632	8,326	-	8,326	16,958
	Marketing	-	31	-	-	31	-	-	-	31
	EM&V	13,337	5	2,614	5,978	21,934	1,666	-	1,666	23,600
	Total	\$ 104,672	\$ 4,855	\$ 42,351	\$ 84,938	\$ 236,815	\$ 159,005	\$ 11,437	\$ 170,442	\$ 407,257
Total Residential	Internal Admin	\$ 17,815	\$ 50,049	\$ 120,336	\$ 101,449	\$ 289,649	\$ 20,448	\$ 50,154	\$ 70,602	\$ 360,251
	External Admin	801	26,749	-	2,099	29,649	1,510	841	2,352	32,001
	Rebate/Services	619,397	507,814	5,277,731	608,620	7,013,563	1,051,325	268,872	1,320,197	8,333,760
	Implementation Services	93,936	144,942	284,838	76,394	600,110	130,002	40,309	170,311	770,421
	Marketing	2,860	6,002	93,296	10,397	112,555	5,303	4,280	9,583	122,138
	EM&V	29,773	6,548	329,676	61,091	427,089	32,230	19,691	51,921	479,009
	Total	\$ 764,583	\$ 742,104	\$ 6,105,877	\$ 860,050	\$ 8,472,614	\$ 1,240,818	\$ 384,148	\$ 1,624,966	\$ 10,097,581
Total %	Internal Admin	2.3%	6.7%	2.0%	11.8%	3.4%	1.6%	13.1%	4.3%	3.6%
	External Admin	0.1%	3.6%	0.0%	0.2%	0.3%	0.1%	0.2%	0.1%	0.3%
	Rebate/Services	81.0%	68.4%	86.4%	70.8%	82.8%	84.7%	70.0%	81.2%	82.5%
	Implementation Services	12.3%	19.5%	4.7%	8.9%	7.1%	10.5%	10.5%	10.5%	7.6%
	Marketing	0.4%	0.8%	1.5%	1.2%	1.3%	0.4%	1.1%	0.6%	1.2%
	EM&V	3.9%	0.9%	5.4%	7.1%	5.0%	2.6%	5.1%	3.2%	4.7%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Expenses by Activity
C&I and Municipal Programs

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Large Business Energy Solutions	Internal Admin	\$ 10,995	\$ 1,201	\$ 68,982	\$ 44,807	\$ 125,985	\$ 11,015	\$ 24,434	\$ 35,449	\$ 161,434
	External Admin	579	605	-	922	2,106	713	452	1,165	3,271
	Rebate/Services	113,418	6,290	4,396,512	93,773	4,609,993	173,908	25,199	199,107	4,809,100
	Implementation Services	66,443	13,068	399,622	50,175	529,307	69,903	11,181	81,083	610,390
	Marketing	2,168	339	37,613	6,039	46,159	2,669	2,575	5,244	51,403
	EM&V	11,148	47	85,776	19,622	116,593	14,194	8,815	23,009	139,602
	Total	\$ 204,750	\$ 21,550	\$ 4,988,504	\$ 215,338	\$ 5,430,142	\$ 272,403	\$ 72,655	\$ 345,058	\$ 5,775,201
Small Business Energy Solutions	Internal Admin	\$ 7,893	\$ 7,321	\$ 74,715	\$ 40,678	\$ 130,607	\$ 9,172	\$ 18,733	\$ 27,905	\$ 158,513
	External Admin	369	3,685	-	815	4,870	588	315	902	5,772
	Rebate/Services	151,464	57,378	2,823,526	121,676	3,154,044	218,100	30,633	248,733	3,402,777
	Implementation Services	47,070	48,020	135,537	39,372	270,000	60,115	11,781	71,896	341,896
	Marketing	1,380	3,189	40,722	5,608	50,900	6,496	2,146	8,642	59,542
	EM&V	8,754	289	92,905	18,093	120,042	11,671	7,218	18,889	138,931
	Total	\$ 216,930	\$ 119,884	\$ 3,167,406	\$ 226,243	\$ 3,730,463	\$ 306,141	\$ 70,827	\$ 376,968	\$ 4,107,431
Municipal	Internal Admin	\$ 1,170	\$ 1,024	\$ 15,461	\$ 5,898	\$ 23,553	\$ -	\$ -	\$ -	\$ 23,553
	External Admin	51	515	-	97	663	-	-	-	663
	Rebate/Services	29,151	7,160	388,746	49,729	474,786	-	-	-	474,786
	Implementation Services	6,045	8,319	5,107	19,334	38,806	-	-	-	38,806
	Marketing	190	289	5,884	653	7,016	-	-	-	7,016
	EM&V	1,084	40	13,421	2,717	17,262	-	-	-	17,262
	Total	\$ 37,692	\$ 17,348	\$ 428,619	\$ 78,427	\$ 562,086	\$ -	\$ -	\$ -	\$ 562,086
Other*	Internal Admin	\$ 2,018	\$ 206	\$ 5,754	\$ -	\$ 7,979	\$ 1,266	\$ -	\$ 1,266	\$ 9,245
	External Admin	22	104	7,500	344	7,970	29	-	29	7,999
	Rebate/Services	2,642	2,233	296,445	4,448	305,768	2,681	2,616	5,296	311,064
	Implementation Services	3,276	439	60,193	7,934	71,842	2,610	1,371	3,981	75,823
	Marketing	83	58	11,036	214	11,391	107	99	206	11,597
	EM&V	15,345	8	6,777	12,737	34,867	484	-	484	35,351
	Total	\$ 23,386	\$ 3,048	\$ 387,705	\$ 25,678	\$ 439,817	\$ 7,177	\$ 4,085	\$ 11,262	\$ 451,079

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

2nd Quarter Report
 January 2022 - June 2022

Expenses by Activity
 C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Total C&I and Municipal	Internal Admin	\$ 22,076	\$ 9,753	\$ 164,912	\$ 91,384	\$ 288,124	\$ 21,453	\$ 43,168	\$ 64,621	\$ 352,745
	External Admin	1,021	4,909	7,500	2,179	15,609	1,330	766	2,096	17,705
	Rebate/Services	296,675	73,061	7,905,230	269,626	8,544,591	394,689	58,448	453,137	8,997,728
	Implementation Services	122,834	69,846	600,459	116,816	909,955	132,628	24,332	156,960	1,066,915
	Marketing	3,821	3,876	95,255	12,514	115,466	9,272	4,820	14,093	129,559
	EM&V	36,331	386	198,878	53,169	288,764	26,349	16,033	42,382	331,146
	Total	\$ 482,758	\$ 161,831	\$ 8,972,234	\$ 545,686	\$ 10,162,509	\$ 585,721	\$ 147,567	\$ 733,288	\$ 10,895,797
Total C&I and Municipal %	Internal Admin	4.6%	6.0%	1.8%	16.7%	2.8%	3.7%	29.3%	8.8%	3.2%
	External Admin	0.2%	3.0%	0.1%	0.4%	0.2%	0.2%	0.5%	0.3%	0.2%
	Rebate/Services	61.5%	45.1%	88.1%	49.4%	84.1%	67.4%	39.6%	61.8%	82.6%
	Implementation Services	25.4%	43.2%	6.7%	21.4%	9.0%	22.6%	16.5%	21.4%	9.8%
	Marketing	0.8%	2.4%	1.1%	2.3%	1.1%	1.6%	3.3%	1.9%	1.2%
	EM&V	7.5%	0.2%	2.2%	9.7%	2.8%	4.5%	10.9%	5.8%	3.0%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 39,891	\$ 59,802	\$ 285,248	\$ 192,832	\$ 577,773	\$ 41,902	\$ 93,322	\$ 135,223	\$ 712,996
	External Admin	1,822	31,658	7,500	4,278	45,258	2,840	1,608	4,448	49,706
	Rebate/Services	916,072	580,875	13,182,961	878,246	15,558,154	1,446,014	327,320	1,773,334	17,331,488
	Implementation Services	216,770	214,788	885,297	193,210	1,510,065	262,630	64,642	327,272	1,837,336
	Marketing	6,682	9,878	188,550	22,910	228,021	14,575	9,101	23,676	251,696
	EM&V	66,104	6,934	528,554	114,260	715,853	58,578	35,724	94,303	810,155
	Total	\$ 1,247,341	\$ 903,935	\$ 15,078,111	\$ 1,405,736	\$ 18,635,123	\$ 1,826,539	\$ 531,715	\$ 2,358,255	\$ 20,993,377
Grand Total % (Residential, C&I and Municipal)	Internal Admin	3.2%	6.6%	1.9%	13.7%	3.1%	2.3%	17.6%	5.7%	3.4%
	External Admin	0.1%	3.5%	0.0%	0.3%	0.2%	0.2%	0.3%	0.2%	0.2%
	Rebate/Services	73.4%	64.3%	87.4%	62.5%	83.5%	79.2%	61.6%	75.2%	82.6%
	Implementation Services	17.4%	23.8%	5.9%	13.7%	8.1%	14.4%	12.2%	13.9%	8.8%
	Marketing	0.5%	1.1%	1.3%	1.6%	1.2%	0.8%	1.7%	1.0%	1.2%
	EM&V	5.3%	0.8%	3.5%	8.1%	3.8%	3.2%	6.7%	4.0%	3.9%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

2nd Quarter Report
 January 2022 - June 2022

Evaluation, Monitoring and Verification (EM&V)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Program Expenses	Budget	\$ 207,667	\$ 216,589	\$ 1,119,189	\$ 220,594	\$ 1,764,039	\$ 273,552	\$ 106,041	\$ 379,592	\$ 2,143,632
	Actual	\$ 66,104	\$ 6,934	\$ 528,554	\$ 114,260	\$ 715,853	\$ 58,578	\$ 35,724	\$ 94,303	\$ 810,155
	Percent	32%	3%	47%	52%	41%	21%	34%	25%	38%

Notes:

(1) The actual EM&V expenses for each program are included in the expense totals reported for each program.

Status of EM&V Studies:

	Est. Cost	Vendor	Status
Large Business Impact & Process Evaluation	\$627,053	DNV-GL	Hold for contract extension
Baseline & Industry Standard Practice Evaluation	\$151,650	NMR	Implementation

Evaluations available at: https://www.puc.nh.gov/Electric/Monitoring_Evaluation_Report_List.htm

2nd Quarter Report
 January 2022 - June 2022

On - Bill Financing (OBF)

Description	Electric Utilities				Gas Utilities	
	Liberty Utilities	NHEC	Eversource	Unitil	LU Gas	Unitil Gas
Amount Available to Loan						
On - Bill Financing ¹	\$ 953,000	\$ 546,062	\$ 690,000	\$ 800,250	\$ 875,000	\$ 150,000
Less: Loans	1,467,384	763,651	2,111,390	1,606,122	163,384	46,522
Plus: Loan Payments Received	855,653	663,386	1,704,680	1,252,129	62,815	14,399
Less Bad Debt (\$ Written Off)	27,569	-	3,589	-	-	-
Current Balance	313,699	445,797	279,700	446,257	774,430	117,877
Less: Loans in Process	-	16,028	-	377,434	-	-
Less: Potential Loans	-	-	39,816	-	-	-
Amount Available to Loan	\$ 313,699	\$ 429,769	\$ 239,884	\$ 68,823	\$ 774,430	\$ 117,877
Maximum Loans and Maximum Term						
Residential						
Maximum Loan	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500
Maximum Term	7 years	7 years	7 years	7 years	4 years	4 years
Municipal and C&I						
Maximum Loan	\$ 50,000	\$ 20,000	\$ 20,000	\$ 50,000	\$ 50,000	\$ 50,000
Maximum Term	10 years	3 years	4 years	10 years	5 years	5 years
Year-to-date Project Financing Information						
Residential						
No. of Projects Financed	1	6	6	-	2	-
Average Loan Amount	\$ 2,000	\$ 2,694	\$ 1,719	-	\$ 2,112	\$ 1,100
Municipal and C&I ²						
No. of Projects Financed	1	1	10	3	-	-
Average Loan Amount	27,972	53,273	11,359	24,034	N/A	N/A

Notes:

(1) Includes funds from a RGGI-funded grant awarded to the Electric Utilities in 2009 and Statewide Energy Efficiency Program funds.

**2nd Quarter Report
January 2022 - June 2022**

Smart Start Program

Description	NHEC	Eversource
Year-to-Date Amount Available to Loan		
Loan Fund Balance ¹	\$ 897,710	\$ 1,487,470
Less: Year-to-Date Loans	-	713,404
Plus: Loan Repayments (excluding reserve for bad debt)	25,677	325,007
Current Balance	\$ -	\$ 1,099,072
Less: Loans in Process	-	118,469
Less: Potential Loans	-	1,129,502
Less: Future Committed Loans	-	-
Add: Anticipated Loan Repayments Thru Year End	923,387	337,998
Amount Available to Loan	\$ -	\$ 189,099
Year-to-Date Reserve for Bad Debt (Uncollectibles)		
Initial Balance ¹	\$ -	\$ 164,737
Plus: Bad Debt Collections ²	-	16,250
Less: Bad Debt Charges	-	-
Ending Balance	\$ -	\$ 180,988
Year-to-date Administrative and Implementation Expenses ³	\$ -	\$ 6,105
Year-to-date Payments to Contractors Supporting Customer Projects	\$ -	\$ 713,404
Year-to-date Performance Incentive ⁴	\$ -	\$ 19,500
Year-to-date Project Financing Information		
Municipal and C&I ⁵		
No. of Projects Financed	-	3
Total Loan Amount	\$ -	\$ 713,404
Average Loan Amount	\$ -	\$ 237,801
Lifetime kWh Savings ⁶	-	7,214,369
Lifetime MMBTU Savings ⁶	-	-
Lifetime kWh Savings ⁷	-	-
Lifetime MMBTU Savings ⁷	-	-
Lifetime Electric Bill Savings	\$ -	\$ 937,868

Notes:

- (1) As of January 1, 2022.
- (2) 5% of the loan amount is reserved for uncollectibles.
- (3) NHEC's Annual Budget: (see page 15). Eversource's Annual Budget: (see page 16).
- (4) The performance incentive is based on 6% of the loan repayments.
- (5) C&I not applicable to Eversource; Municipal only.
- (6) Also reported in the applicable C&I program report.
- (7) Incremental savings also reported on Company Specific Programs (see page 15)

2nd Quarter Report
January 2022 - June 2022

Residential Third Party Financing Option
Funded Through the Statewide Programs

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Amount Available for Interest Rate Buy-Downs									
Budget	\$ 5,791	\$ 15,000	\$ 30,559	\$ 4,250	\$ 55,600	\$ 6,400	\$ -	\$ 6,400	\$ 62,000
Less: Interest Rate Buy-Downs Paid	\$ -	\$ -	\$ 2,612	\$ -	\$ 2,612	\$ -	\$ -	\$ -	\$ 2,612
Remaining Budget	\$ 5,791	\$ 15,000	\$ 27,947	\$ 4,250	\$ 52,988	\$ 6,400	\$ -	\$ 6,400	\$ 59,388
Less: Potential Interest Rate Buy-Downs ¹	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 442	\$ -	\$ 442	\$ 442
Amount Available for Interest Rate Buy-Downs	\$ 5,791	\$ 15,000	\$ 27,947	\$ 4,250	\$ 52,988	\$ 5,958	\$ -	\$ 5,958	\$ 58,947
Year-to-date Project Loan Information									
No. of Projects Financed	-	-	3	-	3	-	-	-	3
Total Project Cost ²	\$ -	\$ -	\$ 45,396	\$ -	\$ 45,396	\$ -	\$ -	\$ -	\$ 45,396
Average Project Cost ²	-	-	\$ 15,132	-	\$ 15,132	-	-	-	\$ 15,132
Total Loan Amount	\$ -	\$ -	\$ 23,096	\$ -	\$ 23,096	\$ -	\$ -	\$ -	\$ 23,096
Average Loan Amount	-	-	\$ 7,699	-	\$ 7,699	-	-	-	\$ 7,699
Average Loan Term (years)	-	5.0	5.0	-	5.0	-	-	-	5.0
Total Interest Rate Buy-Down Amount	\$ -	\$ -	\$ 2,612	\$ -	\$ 2,612	\$ -	\$ -	\$ -	\$ 2,612
Average Interest Rate Buy-Down Amount	-	-	\$ 871	-	\$ 871	-	-	-	\$ 871
Average Gross Interest Rate	0.00%	0.00%	6.83%	0.00%	6.83%	0.00%	0.00%	0.00%	6.83%
Average Customer Interest Rate	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
Average Sq. Footage of Home (HPwES Projects)	-	-	2,376	-	2,376	-	-	-	2,376
Total Estimated Annual Space Heating Energy Savings (MMBtu) ³	-	-	336	-	336	-	-	-	336
Average Estimated Annual Space Heating Energy Savings (MMBtu)	-	-	112	-	112	-	-	-	112
No. of Loan Write-offs	-	-	-	-	-	-	-	-	-
Total Loan Write-off Amount	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pre-paid Interest Rate Buy-Down Amount Associated with Loan Write-off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Notes:

- (1) Includes utility and customer costs.
- (2) Also reported in the applicable Residential program reports. Includes space heating savings associated with all fuel sources.

2nd Quarter Report
January 2022 - June 2022

Electric Programs
Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	18	554,088	17	383,922	109	7,434,132	14	529,260	158	8,901,402
Expenses / Lifetime MMBtu Savings	\$215,785	5,236	\$209,317	10,999	\$2,645,263	69,351	\$263,294	8,544	\$3,333,659	94,129
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	18	76,897	39	1,757,633	417	7,894,195	32	2,201,941	506	11,930,667
Expenses / Lifetime MMBtu Savings	\$316,723	33,914	\$274,613	64,116	\$1,995,065	427,966	\$256,843	57,576	\$2,843,244	583,572
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	0	0	43	1,974,830	814	14,475,322	15	1,202,329	872	17,652,481
Expenses / Lifetime MMBtu Savings	\$58,047	0	\$131,697	52,452	\$797,001	379,220	\$93,763	15,980	\$1,080,509	447,652
ENERGY STAR Products										
Number of Rebates / Lifetime kWh Savings	180	576,137	1,324	422,039	1,254	6,167,549	7,642	2,380,356	10,400	9,546,081
Expenses / Lifetime MMBtu Savings	\$69,356	876	\$84,867	(105)	\$626,197	10,617	\$161,213	678	\$941,632	12,066
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	3	1,250,499	0	0	112	130,253,723	3	6,655,700	118	138,159,922
Expenses / Lifetime MMBtu Savings	\$204,750	0	\$21,550	0	\$4,988,504	(60,186)	\$215,338	(417)	\$5,430,142	(60,603)
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	18	3,117,239	17	2,381,361	2,509	64,174,464	17	3,516,928	2,561	73,189,992
Expenses / Lifetime MMBtu Savings	\$216,930	0	\$119,884	(591)	\$3,167,406	(45,984)	\$226,243	(1,469)	\$3,730,463	(48,044)
Municipal Program										
Number of Participants / Lifetime kWh Savings	10	2,598,442	1	9,870	16	12,120,939	3	1,058,300	30	15,787,551
Expenses / Lifetime MMBtu Savings	\$37,692	0	\$17,348	980	\$428,619	(5,038)	\$78,427	(98)	\$562,086	(4,157)
Educational Programs										
Expenses	\$7,890		\$7,904		\$53,743		\$7,318		\$76,854	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	8,580	812,284	0	0	0	0	21,279	475,765	29,859	1,288,049
Expenses / Lifetime MMBtu Savings	\$120,168	0	\$0	0	\$365,901	0	\$98,019	0	\$584,088	0
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$0		\$10,412		\$0		\$10,412	
Total Program Expenses	\$1,247,341		\$867,180		\$15,078,111		\$1,400,459		\$18,593,091	

2nd Quarter Report
January 2022 - June 2022
Electric Programs

Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

(System Benefits Charge, Forward Capacity Market and Interest Funds Only) *

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	16	496,531	15	338,999	98	6,687,477	13	477,123	141	8,000,130
Expenses / Lifetime MMBtu Savings	\$193,370	4,692	\$184,825	9,712	\$2,379,583	62,385	\$237,357	7,702	\$2,995,135	84,491
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	18	76,897	39	1,757,633	417	7,894,195	32	2,201,941	488	11,853,770
Expenses / Lifetime MMBtu Savings	\$316,723	33,914	\$274,613	64,116	\$1,995,065	427,966	\$256,843	57,576	\$2,843,244	549,658
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	0	0	43	1,974,830	814	14,475,322	15	1,202,329	872	17,652,481
Expenses / Lifetime MMBtu Savings	\$58,047	0	\$131,697	52,452	\$797,001	379,220	\$93,763	15,980	\$1,080,509	447,652
ENERGY STAR Products										
Number of Rebates / Lifetime kWh Savings	180	576,137	1,324	422,039	1,254	6,167,549	7,642	2,380,356	10,223	10,220,443
Expenses / Lifetime MMBtu Savings	\$69,356	876	\$84,867	(105)	\$626,197	10,617	\$161,213	678	\$941,632	11,190
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	3	1,250,499	0	0	112	130,253,723	3	6,655,700	133	140,026,662
Expenses / Lifetime MMBtu Savings	\$204,750	0	\$21,550	0	\$4,988,504	(60,186)	\$215,338	(417)	\$5,430,142	(60,603)
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	18	3,117,239	17	2,381,361	2,509	64,174,464	17	3,516,928	2,561	73,189,992
Expenses / Lifetime MMBtu Savings	\$216,930	0	\$119,884	(591)	\$3,167,406	(45,984)	\$226,243	(1,469)	\$3,730,463	(48,044)
Municipal Program										
Number of Participants / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
Educational Programs										
Expenses	\$7,890		\$7,904		\$53,743		\$7,318		\$76,854	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	8,580	812,284	0	0	0	0	21,279	475,765	29,859	1,288,049
Expenses / Lifetime MMBtu Savings	\$120,168	0	\$0	0	\$365,901	0	\$98,019	0	\$584,088	0
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$0		\$10,412		\$0		\$10,412	
Total Program Expenses	\$1,187,234		\$825,340		\$14,383,812		\$1,296,095		\$17,692,481	

*Allocation is based on actual RGGI proceeds apportioned to the HEA and Municipal Programs. Municipal Programs include carryovers.

**2nd Quarter Report
 January 2022 - June 2022
 Electric Programs**

Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

(Energy Efficiency Fund Only - Regional Greenhouse Gas Initiative) *

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	2	57,557	2	44,923	11	746,655	1	52,137	16	901,271
Expenses / Lifetime MMBtu Savings	\$22,415	544	\$24,492	1,287	\$265,680	6,965	\$25,937	842	\$338,524	9,638
Municipal Program										
Number of Participants / Lifetime kWh Savings	10	2,598,442	1	9,870	16	12,120,939	3	1,058,300	30	15,787,551
Expenses / Lifetime MMBtu Savings	\$37,692	0	\$17,348	980	\$428,619	(5,038)	\$78,427	(98)	\$562,086	(4,157)
Total Program Expenses	\$60,107		\$41,841		\$694,299		\$104,364		\$900,610	

*Allocation is based on actual RGGI proceeds apportioned to the HEA and Municipal Programs. Municipal Programs include carryovers.

**2nd Quarter Report
 January 2022 - June 2022**

**Gas Programs
 Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings**

	LU-Gas		Unitil-Gas		Total	
Home Energy Assistance						
Number of Units	21		0		21	
Expenses / Lifetime MMBtu Savings	\$241,036	25,643	\$59,342	0	\$300,378	25,643
Home Performance w/ENERGY STAR						
Number of Units	84		17		101	
Expenses / Lifetime MMBtu Savings	\$417,263	77,073	\$138,423	43,310	\$555,687	120,383
ENERGY STAR Homes						
Number of Homes	0		24		24	
Expenses / Lifetime MMBtu Savings	\$216,089	0	\$92,178	36,457	\$308,267	36,457
ENERGY STAR Products						
Number of Rebates	180		74		254	
Expenses / Lifetime MMBtu Savings	\$207,425	39,014	\$82,769	15,951	\$290,194	54,965
Large Business Energy Solutions						
Number of Participants	22		1		23	
Expenses / Lifetime MMBtu Savings	\$272,403	34,625	\$72,655	13,425	\$345,058	48,050
Small Business Energy Solutions						
Number of Participants	326		5		331	
Expenses / Lifetime MMBtu Savings	\$306,141	45,061	\$70,827	3,368	\$376,968	48,430
Educational Programs						
Expenses	\$7,177		\$4,085		\$11,262	
Company Specific Programs / FCM Expenses						
Number of Participants	22,736		0		22,736	
Expenses / Lifetime MMBtu Savings	\$159,005	12,830	\$11,437	0	\$170,442	12,830
Total Program Expenses	\$1,826,539		\$531,715		\$2,358,255	

**2nd Quarter Report
 January 2022 - June 2022**

Demand Reduction Initiative

Description		Electric Utilities		Grand Total
		Eversource	Unitil	
C&I DR				
Program Expenses	Budget	\$ 378,733	\$ 175,441	\$ 554,175
	Actual	\$ 352,352	\$ 5,278	\$ 357,630
	Percent	93%	3%	65%
Program Participation	Goal	28	15	43
	Actual	-	-	-
	Percent	0%	0%	0%
kW Savings	Goal	7,114	3,000	10,114
	Actual	-	-	-
	Percent	0%	0%	0%
Residential DR				
Program Expenses	Budget	\$ 123,160	\$ 66,996	\$ 190,156
	Actual	\$ 4,823	\$ 40,281	\$ 45,104
	Percent	4%	60%	24%
Program Participation	Goal	2,055	816	2,871
	Actual	-	-	-
	Percent	0%	0%	0%
kW Savings	Goal	1,509	571	2,080
	Actual	-	-	-
	Percent	0%	0%	0%

Notes:

1) A detailed description of the Demand Reduction Initiative is included in the 2020 Demand Reduction Initiatives Supplemental Information filing dated February 28, 2020. That filing provides detailed background information about the program as well as the estimated savings resulting from of the 2019 initiative.

2) Eversource Program Expenses reported include 2021 expenses invoiced in 2022.

**2nd Quarter Report
 January 2022 - June 2022**

**RGGI Grant #18-005
 Moderate Income Home Performance w/ENERGY STAR**

Description ¹		Total
Program Expenses	Budget	\$ 690,000
	Actual	\$ 29,304
	Percent	4%
Annual kWh Savings ²		(6,252)
Lifetime kWh Savings ²		(132,407)
Annual MMBtu Savings		402
Lifetime MMBtu Savings		9,223
Number of Projects	Completed	5
	In Development	5
	Total	10

1 Budget and Actuals include total amounts from inception.

2 Includes savings associated with financing utilized for customer copay on a heating system.