Newell & Crathern, LLC 34 Staniels Road Loudon NH 03307 (603) 228-2102

December 18, 2020

Debra A. Howland Executive Director New Hampshire Public Utilities Commission 21 South Fruit Street, Suite 210 Concord, NH 03301

RE: Docket No. DE 20-092 2021-2023 Statewide Energy Efficiency Plan Proposed Settlement Agreement

Dear Debra A. Howland:

I am writing to you to request for the approval and implementation of the proposed settlement agreement for the 2021-2023 Statewide Energy Efficiency Plan.

I am the owner of Newell and Crathern Builders, LLC based in Loudon, NH. For years, we have been providing New Hampshire residents with insulation and weatherization services that are partly funded by the NHSaves program. Many of our customers could not afford weatherization projects without these incentives, which enable them to save hundreds of dollars per year in energy costs. In some cases these savings are the difference between being able to afford the house or being able to stay in the community.

Furthermore, we employ over 20 people as insulators and auditors. These are employees that we have put significant time into hiring and training. Weatherization is not just a job but a career. At Newell & Crathern employees have health insurance, dental and vision insurance, short and long term disability, a retirement plan and an opportunity for advancement. Without the SBC, we would not get enough weatherization projects to keep them busy.

I believe that the revised SBC increase relative to the 2021-2023 Energy Efficiency Plan will continue to support our business during this pandemic. My business is evidence that these programs are direct investments into the local economy and its people. We firmly support the proposed settlement agreement in DE 20-092 and urge the Commission to approve and implement the 2021-2023 Statewide Energy Efficiency Plan.

Sincerely

William Nervell

William Newell