



February 24, 2021

**VIA ELECTRONIC MAIL**

Debra A. Howland  
Executive Director and Secretary  
New Hampshire Public Utilities Commission  
21 S. Fruit St, Suite 10  
Concord, N.H. 03301-2429

**Re: Unitil Energy Systems, Inc.  
Petition for Approval of Default Service Solicitation and  
Proposed Default Service Tariffs: Docket No. DE 20-039  
Quarterly Customer Migration Report**

Dear Secretary Howland:

On behalf of Unitil Energy Systems, Inc. ("UES"), enclosed please find UES' Quarterly Customer Migration Report. The Customer Migration Report shows monthly retail sales and customer counts supplied by competitive generation, total retail sales and customer counts (the sum of default service and competitive generation) and the percentage of sales and customers supplied by competitive generation. The report provides a rolling 13-month history which covers the period from December 2019 through December 2020.

Please feel free to contact me if you have any questions regarding this matter.

Sincerely,

A handwritten signature in black ink that reads "Lisa S. Glover".

Lisa S. Glover  
Senior Energy Analyst

Enclosures

cc: Gary Epler, Esq.  
Steve Eckberg, PUC (via email)  
Al-Azad Iqbal, PUC (via email)  
Donald Kreis, Consumer Advocate (via email)

---

Gary Epler  
Chief Regulatory Counsel  
epler@unitil.com

6 Liberty Lane West  
Hampton, NH 03842

T 603.773.6440 F 603.773.6640  
[www.unitil.com](http://www.unitil.com)