## SUMMARY OF LOW-INCOME ELECTRIC ASSISTANCE PROGRAM DISCOUNTS

#### Low-Income Electric Assistance Program (LI-EAP) Discounts for Eligible Customers

|             | Percentage of<br>NH State<br>Median Income & |              |                                 | LI-EAP discount<br>Delivery Only;<br>Excludes Supply | LI-EAP discount<br>Fixed Default Service<br>Supply Only |                          |  | LI-EAP discount<br>Variable Default Service<br>Supply Only |                          |                          |                          |                          |                          |  |  |
|-------------|--|--------------|---------------------------------|--|---|--------------------------|--|--|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--|--|
| <u>Tier</u> | Federal Poverty <u>Guidelines</u>            | Discount (5) | Blocks                          | Jun 2020-Nov 2020 (1)                                |   | Jun 2020-Nov 2020 (2)    |  | Jun-20 (3)   | Jul-20 (3)               | Aug-20 (3)               | Sep-20 (3)               | Oct-20 (3)               | Nov-20 (3)               |  |  |
| 1 (4)       | N/A  | N/A          |                                 |  |   |                          |  |  |                          |                          |                          |                          |                          |  |  |
| 2           | 151 (FPG) - 60 (SMI)                         | 8%           | Customer Charge                 | (\$1.30)   |   |                          |  |  |                          |                          |                          |                          |                          |  |  |
|             |  |              | First 750 kWh<br>Excess 750 kWh | (\$0.00551)<br>\$0.00000                             |   | (\$0.00559)<br>\$0.00000 |  | (\$0.00544)<br>\$0.00000                                   | (\$0.00526)<br>\$0.00000 | (\$0.00528)<br>\$0.00000 | (\$0.00564)<br>\$0.00000 | (\$0.00583)<br>\$0.00000 | (\$0.00632)<br>\$0.00000 |  |  |
| 3           | 126 (FPG) - 150 (FPG)                        | 22%          | Customer Charge                 | (\$3.57)   |   |                          |  |  |                          |                          |                          |                          |                          |  |  |
|             |  |              | First 750 kWh<br>Excess 750 kWh | (\$0.01514)<br>\$0.00000                             |   | (\$0.01537)<br>\$0.00000 |  | (\$0.01497)<br>\$0.00000                                   | (\$0.01446)<br>\$0.00000 | (\$0.01451)<br>\$0.00000 | (\$0.01551)<br>\$0.00000 | (\$0.01602)<br>\$0.00000 | (\$0.01738)<br>\$0.00000 |  |  |
| 4           | 101 (FPG) - 125 (FPG)                        | 36%          | Customer Charge                 | (\$5.84)   |   |                          |  |  |                          |                          |                          |                          |                          |  |  |
|             |  |              | First 750 kWh<br>Excess 750 kWh | (\$0.02478)<br>\$0.00000                             |   | (\$0.02515)<br>\$0.00000 |  | (\$0.02450)<br>\$0.00000                                   | (\$0.02366)<br>\$0.00000 | (\$0.02374)<br>\$0.00000 | (\$0.02537)<br>\$0.00000 | (\$0.02622)<br>\$0.00000 | (\$0.02844)<br>\$0.00000 |  |  |
| 5           | 76 (FPG) - 100 (FPG)                         | 52%          | Customer Charge                 | (\$8.43)   |   |                          |  |  |                          |                          |                          |                          |                          |  |  |
|             |  |              | First 750 kWh<br>Excess 750 kWh | (\$0.03580)<br>\$0.00000                             |   | (\$0.03633)<br>\$0.00000 |  | (\$0.03539)<br>\$0.00000                                   | (\$0.03417)<br>\$0.00000 | (\$0.03429)<br>\$0.00000 | (\$0.03665)<br>\$0.00000 | (\$0.03788)<br>\$0.00000 | (\$0.04108)<br>\$0.00000 |  |  |
| 6           | 0 - 75 (FPG)                                 | 76%          | Customer Charge                 | (\$12.33)  |   |                          |  |  |                          |                          |                          |                          |                          |  |  |
|             |  |              | First 750 kWh<br>Excess 750 kWh | (\$0.05232)<br>\$0.00000                             |   | (\$0.05310)<br>\$0.00000 |  | (\$0.05173)<br>\$0.00000                                   | (\$0.04994)<br>\$0.00000 | (\$0.05012)<br>\$0.00000 | (\$0.05356)<br>\$0.00000 | (\$0.05536)<br>\$0.00000 | (\$0.06004)<br>\$0.00000 |  |  |

<sup>(1)</sup> Discount calculated using total utility charges from Page 4 multiplied by the appropriate discount. These figures exclude default service and are applicable to customers choosing a Competitive Supplier or self-supply. Customers taking default service from the Company would receive these discounts plus the appropriate discount applicable to default service supply discount.

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<sup>(2)</sup> Discount calculated using Non-G1 class (Residential) Fixed Default Service Rate multiplied by the appropriate discount. These figures exclude delivery.

<sup>(3)</sup> Discount calculated using Non-G1 class (Residential) Variable Default Service Rate, for the applicable month, multiplied by the appropriate discount. These figures exclude delivery.

<sup>(4)</sup> Tier 1 was eliminated by Order No. 25,200 in DE 10-192 dated March 4, 2011.

<sup>(5)</sup> Discounts effective July 1, 2016 in accordance with Order No. 25-901 in DE 14-078.

## CALCULATION OF THE DEFAULT SERVICE CHARGE

## Non-G1 Class Default Service:

|    | Power Supply Charge  |              |             |             |             |              |             |              |
|----|--|--------------|-------------|-------------|-------------|--------------|-------------|--------------|
|    |  |              |             |             |             |              |             |              |
| 2  | Residential Class Reconciliation   | (\$10,251)   | (\$13,239)  | (\$12,539)  | (\$11,290)  | (\$9,405)    | (\$9,658)   | (\$66,383)   |
| _  | Total Costs  | \$1,931,249  | \$2,394,200 | \$2,277,270 | \$2,214,880 | \$1,916,327  | \$2,159,274 | \$12,893,200 |
| 3  | Reconciliation plus Total Costs (L.1 $\pm$ L.2)  | \$1,920,998  | \$2,380,960 | \$2,264,731 | \$2,203,590 | \$1,906,922  | \$2,149,616 | \$12,826,817 |
| 4  | kWh Purchases  | 35,089,634   | 45,317,211  | 42,919,092  | 38,646,019  | 32,192,384   | 33,058,104  | 227,222,444  |
| 5  | Total, Before Losses (L.3 / L.4)   | \$0.05475    | \$0.05254   | \$0.05277   | \$0.05702   | \$0.05924    | \$0.06503   | \$0.05645    |
| 6  | Losses   | 6.40%        | 6.40%       | 6.40%       | 6.40%       | <u>6.40%</u> | 6.40%       | <u>6.40%</u> |
|    | Total Retail Rate - Residential Variable Power Supply Charge (L.5 * (1+L.6))   Total Retail Rate - Residential Fixed Power Supply Charge (L.5 * (1+L.6))     | \$0.05825    | \$0.05590   | \$0.05614   | \$0.06067   | \$0.06303    | \$0.06919   | \$0.06006    |
| 9  | G2 and OL Class Reconciliation   | (\$5,226)    | (\$5,885)   | (\$5,458)   | (\$5,322)   | (\$4,703)    | (\$4,487)   | (\$31,081)   |
| 10 | Total Costs  | \$745,490    | \$937,509   | \$844,554   | \$814,721   | \$732,797    | \$848,538   | \$4,923,609  |
| 11 | Reconciliation plus Total Costs (L.9 $\pm$ L.10)   | \$740,263    | \$931,623   | \$839,096   | \$809,400   | \$728,094    | \$844,052   | \$4,892,528  |
| 12 | kWh Purchases  | 17,891,350   | 20,147,599  | 18,684,993  | 18,217,463  | 16,099,303   | 15,358,846  | 106,399,555  |
| 13 | Total, Before Losses (L.11 / L.12)   | \$0.04138    | \$0.04624   | \$0.04491   | \$0.04443   | \$0.04523    | \$0.05496   | \$0.04598    |
| 14 | Losses   | <u>6.40%</u> | 6.40%       | 6.40%       | 6.40%       | <u>6.40%</u> | 6.40%       | <u>6.40%</u> |
|    | Total Retail Rate - G2 and OL Variable Power Supply Charge (L.13 * $(1+L.14)$ ) Total Retail Rate - G2 and OL Fixed Power Supply Charge (L.13 * $(1+L.14)$ ) | \$0.04402    | \$0.04920   | \$0.04778   | \$0.04727   | \$0.04812    | \$0.05847   | \$0.04893    |

| Renewable Portfolio Standard (RPS) Charge   |            |            |            |            |            |            |             |
|---|------------|------------|------------|------------|------------|------------|-------------|
| 17 Reconciliation   | \$122,980  | \$151,957  | \$142,996  | \$131,992  | \$112,095  | \$112,386  | \$774,405   |
| 18 Total Costs  | \$365,314  | \$451,383  | \$424,762  | \$392,080  | \$332,979  | \$333,839  | \$2,300,358 |
| 19 Reconciliation plus Total Costs (L.17 + L.18)  | \$488,294  | \$603,341  | \$567,758  | \$524,072  | \$445,074  | \$446,225  | \$3,074,763 |
| 20 kWh Purchases  | 52,980,984 | 65,464,810 | 61,604,085 | 56,863,482 | 48,291,687 | 48,416,950 | 333,621,999 |
| 21 Total, Before Losses (L.19 / L.20)   | \$0.00922  | \$0.00922  | \$0.00922  | \$0.00922  | \$0.00922  | \$0.00922  | \$0.00922   |
| 22 Losses   | 6.40%      | 6.40%      | 6.40%      | 6.40%      | 6.40%      | 6.40%      | 6.40%       |
| 23 Total Retail Rate - Variable RPS Charge (L.21 * (1+L.22))<br>24 Total Retail Rate - Fixed RPS Charge (L.21 * (1+L.22)) | \$0.00981  | \$0.00981  | \$0.00981  | \$0.00981  | \$0.00981  | \$0.00981  | \$0.00981   |

|    | TOTAL DEFAULT SERVICE CHARGE  |           |           |           |           |           |           |           |
|----|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| 25 | Total Retail Rate - Residential Variable Default Service<br>Charge (L.7 + L.23)   | \$0.06806 | \$0.06571 | \$0.06595 | \$0.07048 | \$0.07284 | \$0.07900 |           |
| 26 | Total Retail Rate - Residential Fixed Default Service<br>Charge (L.8+L.24)  |           |           |           |           |           |           | \$0.06987 |
| 27 | Total Retail Rate - G2 and OL Variable Default Service<br>Charge (L.15 + L.23)<br>Total Retail Rate - G2 and OL Fixed Default Service | \$0.05383 | \$0.05901 | \$0.05759 | \$0.05708 | \$0.05793 | \$0.06828 |           |
| 28 | Charge (L.16+L.24)  |           |           |           |           |           |           | \$0.05874 |

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# CALCULATION OF THE DEFAULT SERVICE CHARGE

|          | G1 Class Default Service:  | <u>Jun-20</u> | <u>Jul-20</u>    | <u>Aug-20</u>    | <u>Sep-20</u>    | Oct-20           | <u>Nov-20</u>    | <u>Total</u> |
|----------|--|---------------|------------------|------------------|------------------|------------------|------------------|--------------|
|          | Power Supply Charge  |               |                  |                  |                  |                  |                  |              |
| 1        | Reconciliation   |               |                  |                  |                  |                  |                  | (\$101,536)  |
| 2        | Total Costs excl. wholesale supplier charge  |               |                  |                  |                  |                  |                  | \$26,968     |
| 3        | Reconciliation plus Total Costs excl. wholesale supplier charge ( $L.1+L.2$ )          |               |                  |                  |                  |                  |                  | (\$74,568)   |
| 4        | kWh Purchases  |               |                  |                  |                  |                  |                  | 26,719,552   |
| 5        | Total, Before Losses (L.3 / L.4)   |               |                  |                  |                  |                  |                  | (\$0.00279)  |
| 6        | Losses   |               |                  |                  |                  |                  |                  | 4.591%       |
| 7        | Power Supply Charge excl. wholesale supplier charge (L.5 * (1+L.6))                    | (\$0.00292)   | (\$0.00292)      | (\$0.00292)      | (\$0.00292)      | (\$0.00292)      | (\$0.00292)      | (\$0.00292)  |
| 8a<br>8b | Wholesale Supplier Charge<br>Losses<br>Retail Rate - Wholesale Supplier Charge (L.8a * | MARKET 4.591% | MARKET<br>4.591% | MARKET<br>4.591% | MARKET<br>4.591% | MARKET<br>4.591% | MARKET<br>4.591% |              |
| 8        | (1+L.8b))  | MARKET        | MARKET           | MARKET           | MARKET           | MARKET           | MARKET           |              |
| 9        | Total Retail Rate - Power Supply Charge (L.7 + L. 8)                                   | MARKET        | MARKET           | MARKET           | MARKET           | MARKET           | MARKET           |              |
|          | Renewable Portfolio Standard (RPS) Charge  |               |                  |                  |                  |                  |                  |              |
| 10       | Reconciliation   | \$6,579       | \$7,208          | \$6,750          | \$6,820          | \$5,877          | \$5,325          | \$38,558     |
| 11       | Total Costs  | \$31,972      | \$35,031         | <u>\$32,805</u>  | \$33,143         | <u>\$28,563</u>  | <u>\$25,877</u>  | \$187,392    |
| 12       | Reconciliation plus Total Costs (L.10+ L.11)   | \$38,551      | \$42,240         | \$39,556         | \$39,962         | \$34,440         | \$31,202         | \$225,950    |
| 13       | kWh Purchases  | 4,558,764     | 4,995,025        | 4,677,625        | 4,725,720        | 4,072,675        | 3,689,744        | 26,719,552   |
| 14       | Total, Before Losses (L.12 / L.13)   | \$0.00846     | \$0.00846        | \$0.00846        | \$0.00846        | \$0.00846        | \$0.00846        |              |
| 15       | Losses   | 4.591%        | 4.591%           | <u>4.591%</u>    | 4.591%           | 4.591%           | <u>4.591%</u>    |              |
| 16       | Total Retail Rate - RPS Charge (L.14 * (1+L.15))                                       | \$0.00884     | \$0.00884        | \$0.00884        | \$0.00884        | \$0.00884        | \$0.00884        |              |
|          | TOTAL DEFAULT SERVICE CHARGE   |               |                  |                  |                  |                  |                  |              |
| 17       | Total Retail Rate - Default Service Charge (L.9 + L.16)                                | MARKET        | MARKET           | MARKET           | MARKET           | MARKET           | MARKET           |              |

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#### SUMMARY OF LOW-INCOME **ELECTRIC ASSISTANCE PROGRAM DISCOUNTS**

#### Low-Income Electric Assistance Program (LI-EAP) Discounts for Eligible Customers

| Percentage of  NH State  Median Income & |   |             |                                 | LI-EAP discount Delivery Only; Excludes Supply  LI-EAP discount Fixed Default Service Supply Only |  |                          |  | LI-EAP discount<br>Variable Default Service<br>Supply Only |                          |                          |                          |                          |                          |  |  |  |
|--|---|-------------|---------------------------------|---|--|--------------------------|--|--|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--|--|--|
| Tier                                     | Federal Poverty Guidelines                        | Discount (5 | ) Blocks                        | Jun 2020-Nov 2020 (1)   |  | Jun 2020-Nov 2020 (2)    |  | Jun-20 (3)   | <u>Jul-20 (3)</u>        | Aug-20 (3)               | Sep-20 (3)               | Oct-20 (3)               | Nov-20 (3)               |  |  |  |
| 1 (4)                                    | N/A   | N/A         |                                 |   |  |                          |  |  |                          |                          |                          |                          |                          |  |  |  |
| 2  | 151 <b>(FPG)</b> - <del>200</del> 60 <b>(SMI)</b> | 8%          | Customer Charge                 | (\$1.30)  |  |                          |  |  |                          |                          |                          |                          |                          |  |  |  |
|  |   |             | First 750 kWh<br>Excess 750 kWh | (\$0.00551)<br>\$0.00000  |  | (\$0.00559)<br>\$0.00000 |  | (\$0.00544)<br>\$0.00000                                   | (\$0.00526)<br>\$0.00000 | (\$0.00528)<br>\$0.00000 | (\$0.00564)<br>\$0.00000 | (\$0.00583)<br>\$0.00000 | (\$0.00632)<br>\$0.00000 |  |  |  |
| 3  | 126 <b>(FPG)</b> - 150 <b>(FPG)</b>               | 22%         | Customer Charge                 | (\$3.57)  |  |                          |  |  |                          |                          |                          |                          |                          |  |  |  |
|  |   |             | First 750 kWh<br>Excess 750 kWh | (\$0.01514)<br>\$0.00000  |  | (\$0.01537)<br>\$0.00000 |  | (\$0.01497)<br>\$0.00000                                   | (\$0.01446)<br>\$0.00000 | (\$0.01451)<br>\$0.00000 | (\$0.01551)<br>\$0.00000 | (\$0.01602)<br>\$0.00000 | (\$0.01738)<br>\$0.00000 |  |  |  |
| 4  | 101 <b>(FPG)</b> - 125 <b>(FPG)</b>               | 36%         | Customer Charge                 | (\$5.84)  |  |                          |  |  |                          |                          |                          |                          |                          |  |  |  |
|  |   |             | First 750 kWh<br>Excess 750 kWh | (\$0.02478)<br>\$0.00000  |  | (\$0.02515)<br>\$0.00000 |  | (\$0.02450)<br>\$0.00000                                   | (\$0.02366)<br>\$0.00000 | (\$0.02374)<br>\$0.00000 | (\$0.02537)<br>\$0.00000 | (\$0.02622)<br>\$0.00000 | (\$0.02844)<br>\$0.00000 |  |  |  |
| 5  | 76 <b>(FPG)</b> - 100 <b>(FPG)</b>                | 52%         | Customer Charge                 | (\$8.43)  |  |                          |  |  |                          |                          |                          |                          |                          |  |  |  |
|  |   |             | First 750 kWh<br>Excess 750 kWh | (\$0.03580)<br>\$0.00000  |  | (\$0.03633)<br>\$0.00000 |  | (\$0.03539)<br>\$0.00000                                   | (\$0.03417)<br>\$0.00000 | (\$0.03429)<br>\$0.00000 | (\$0.03665)<br>\$0.00000 | (\$0.03788)<br>\$0.00000 | (\$0.04108)<br>\$0.00000 |  |  |  |
| 6  | 0 - 75 <b>(FPG)</b>                               | 76%         | Customer Charge                 | (\$12.33)   |  |                          |  |  |                          |                          |                          |                          |                          |  |  |  |
|  |   |             | First 750 kWh<br>Excess 750 kWh | (\$0.05232)<br>\$0.00000  |  | (\$0.05310)<br>\$0.00000 |  | (\$0.05173)<br>\$0.00000                                   | (\$0.04994)<br>\$0.00000 | (\$0.05012)<br>\$0.00000 | (\$0.05356)<br>\$0.00000 | (\$0.05536)<br>\$0.00000 | (\$0.06004)<br>\$0.00000 |  |  |  |

<sup>(1)</sup> Discount calculated using total utility charges from Page 4 multiplied by the appropriate discount. These figures exclude default service and are applicable to customers choosing a Competitive Supplier or self-supply. Customers taking default service from the Company would receive these discounts plus the appropriate discount applicable to default service supply discount.

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<sup>(3)</sup> Discount calculated using Non-G1 class (Residential) Variable Default Service Rate, for the applicable month, multiplied by the appropriate discount. These figures exclude delivery.

<sup>(4)</sup> Tier 1 was eliminated by Order No. 25,200 in DE 10-192 dated March 4, 2011.

<sup>(5)</sup> Discounts effective July 1, 2016 in accordance with Order No. 25-901 in DE 14-078.