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NHPUC 29AUG'19PM4:12

Debra A. Howland
Executive Director
State of New Hampshire
Public Utilities Commission
21 S. Fruit Street, Suite 10
Concord, New Hampshire 03301-2429

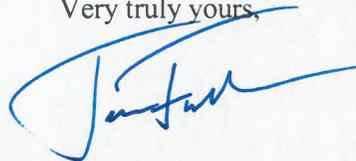
RE: DE 17-136 - NHSaves Energy Efficiency Programs Second Quarter 2019 Report

Dear Director Howland:

Enclosed for filing with the Commission are four copies of the Second Quarter 2019 Report for the NHSaves Energy Efficiency Programs containing results for all the electric and natural gas utilities. Eversource is filing four copies consistent with the ruling of the Commission in Order No. 25,462 dated February 1, 2013.

A copy of this report was made available electronically to the Commission and all parties on the service list on August 29, 2019.

Very truly yours,



Tomas S. Fuller
Analyst
Regulatory, Planning and Evaluation
Energy Efficiency

Enclosures
cc: Service List



New Hampshire Statewide Energy Efficiency Programs

2nd Quarter Report
January 2019 – June 2019

Docket DE 17-136

August 29, 2019



**2nd Quarter Report
 January 2019 - June 2019**

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2nd Quarter Report
January 2019 - June 2019

Highlights

Description	Program Expenses ¹		kWh Savings				MMBtu Savings				Participants	
	Actual	% of Budget	Annual	Annual: % of Goal	Lifetime	Life: % of Goal	Annual	Annual: % of Goal	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities												
Statewide Programs												
Municipal Program	\$ 357,730	18%	522,000	12%	7,027,251	11%	1,430	36%	35,743	60%	61	57%
All Other Statewide Program	\$ 12,941,244	32%	29,180,841	32%	326,914,507	28%	50,622	62%	1,110,037	66%	203,457	123%
Sub-total	\$ 13,298,973	31%	29,702,841	33%	333,941,758	27%	52,051	61%	1,145,780	65%	203,518	123%
Company Specific Programs ²	\$ 1,274,841	48%	3,701,241	31%	10,748,467	15%	-	-	-	-	116,474	111%
Total Electric	\$ 14,573,815	31%	33,404,082	32%	344,690,225	27%	52,051	61%	1,145,780	65%	319,992	118%
Gas Utilities												
Statewide Programs	\$ 2,980,987	32%	321,936		4,225,213		45,517	28%	723,389	26%	2,007	45%
Company Specific Programs ²	\$ 264,718	96%	-		-		5,611	76%	16,158	59%	38,000	100%
Total Gas	\$ 3,245,705	33%	321,936		4,225,213		51,128	30%	739,546	26%	40,007	94%
Grand Total	\$ 17,819,520	31%	33,726,018	32%	348,915,438	27%	103,179	40%	1,885,327	41%	359,999	101%

Notes:

(1) Program expenses shown in this report exclude the performance incentive (PI), which can vary by program and accomplishment thresholds. The planned budget for PI is 5.5% of actual program expenditures. The actual PI for each utility is calculated to reflect the utilities' final accomplishments and is filed with the Commission by June 1st of each year for the preceding program year.

(2) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

2nd Quarter Report
 January 2019 - June 2019

Highlights
 Statewide Programs ¹

Description	Program Expenses		kWh Savings			MMBtu Savings			Participants	
	Actual	% of Budget	Annual	Lifetime	Life: % of Goal	Annual	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities										
Residential										
Home Energy Assistance	\$ 3,523,565	43%	589,425	6,942,162	47%	14,666	315,809	57%	619	58%
ENERGY STAR Homes	\$ 566,338	21%	526,274	11,855,331	38%	7,741	193,290	59%	157	16%
NH Home Performance w/Energy Star	\$ 1,618,864	30%	461,634	8,562,492	69%	27,106	586,751	77%	462	36%
ENERGY STAR Products	\$ 2,287,714	46%	11,704,118	83,011,220	91%	1,108	14,187	29%	201,745	126%
Sub-total	\$ 7,996,481	38%	13,281,451	110,371,206	74%	50,622	1,110,037	66%	202,983	124%
Commercial & Industrial										
Large Business Energy Solutions	\$ 2,576,482	21%	9,714,240	133,119,285	18%	-	-	-	198	27%
Small Business Energy Solutions	\$ 2,368,280	32%	6,185,150	83,424,017	32%	-	-	-	276	29%
Municipal Program	\$ 357,730	18%	522,000	7,027,251	11%	1,430	35,743	60%	61	57%
Sub-total	\$ 5,302,492	24%	16,421,389	223,570,552	21%	1,430	35,743	60%	535	30%
Total Electric	\$ 13,298,973	31%	29,702,841	333,941,758	27%	52,051	1,145,780	65%	203,518	123%
Gas Utilities										
Residential										
Home Energy Assistance	\$ 696,604	41%	51,901	654,909		5,023	98,351	50%	185	60%
ENERGY STAR Homes	\$ 216,564	35%	65,489	1,341,993		2,352	58,489	59%	24	15%
NH Home Performance w/Energy Star	\$ 585,720	47%	108,009	1,031,956		7,226	138,196	60%	356	45%
ENERGY STAR Products	\$ 652,697	53%	26,747	460,012		13,231	224,396	83%	1,157	59%
Sub-total	\$ 2,151,585	45%	252,145	3,488,870		27,832	519,432	65%	1,722	53%
Commercial & Industrial										
Large Business Energy Solutions	\$ 372,022	13%	65,632	673,876		10,468	93,883	7%	24	14%
Small Business Energy Solutions	\$ 457,381	26%	4,159	62,467		7,217	110,074	8%	261	24%
Sub-total	\$ 829,403	18%	69,791	736,343		17,685	203,957	10%	285	23%
Total Gas	\$ 2,980,987	32%	321,936	4,225,213		45,517	723,389	26%	2,007	45%
Grand Total	\$ 16,279,961	31%	30,024,777	338,166,971	28%	97,568	1,869,169	41%	205,525	122%

Notes:

(1) Amounts shown above pertain only to the Statewide programs. The amounts pertaining to the Company-Specific programs are shown on page 3.

2nd Quarter Report
January 2019 - June 2019

Highlights
Company-Specific Programs ¹

Description	Program Expenses		kWh Savings			MMBtu Savings			Participants	
	Actual	% of Budget	Annual	Lifetime	Life: % of Goal	Annual	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities										
Residential										
Home Energy Reports	\$ 526,564	46%	3,641,802	9,834,060	46%	-	-	-	116,473	100%
Customer Engagement Platform	\$ 124,789	59%	-	-	-	-	-	-	-	-
Forward Capacity Market Expenses ²	\$ 32,854	38%	-	-	-	-	-	-	-	-
Sub-total	\$ 684,207	47%	3,641,802	9,834,060	60%	-	-	-	116,473	100%
Commercial & Industrial										
Smart Start	\$ 17,769	31%	-	-	-	-	-	-	-	-
C&I Customer Partnerships	\$ 768	3%	-	-	-	-	-	-	-	-
C&I RFP Program	\$ 125,467	10%	70,339	914,407	2%	-	-	-	1	2%
Education	\$ 190,009	31%	-	-	-	-	-	-	-	-
Customer Engagement Platform	\$ 187,183	59%	-	-	-	-	-	-	-	-
Large Business DR Initiative	\$ 10,212	4%	-	-	-	-	-	-	-	-
Forward Capacity Market Expenses ²	\$ 59,225	31%	-	-	-	-	-	-	-	-
Sub-total	\$ 590,634	22%	70,339	914,407	2%	-	-	-	1	2%
Total Residential and C&I	\$ 1,274,841	33%	3,712,141	10,748,467	16%	-	-	-	116,474	100%
Gas Utilities										
Residential										
Home Energy Reports ³	\$ 235,930	67%	-	-	-	5,611	16,158	59%	38,000	100%
Education	\$ -	-	-	-	-	-	-	-	-	-
Sub-total	\$ 235,930	67%	-	-	-	5,611	16,158	59%	38,000	100%
Commercial & Industrial										
Sub-total	\$ 28,787	29%	-	-	-	-	-	-	-	-
Total Residential and C&I	\$ 264,718	61%	-	-	-	5,611	16,158	59%	38,000	100%
Grand Total	\$ 1,539,559	36%	3,712,141	10,748,467	16%	5,611	16,158	59%	154,474	100%

Notes:

- (1) Amounts shown above pertain only to the Company-Specific programs. The amounts pertaining to the Statewide programs are shown on page 2.
Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.
- (2) Amounts shown are expenses related to the electric utilities' participation in ISO-NE's Forward Capacity Market. Revenues received from ISO-NE are reported on page 18.
- (3) Unital's gas and electric HER offering was launched in the fall of 2018. Annualized savings values are still being developed by the Company and by its vendor and will be updated for the Company's annual report filing.

2nd Quarter Report
January 2019 - June 2019

Highlights
Home Energy Assistance Program ¹

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expense: Budget ²	\$ 690,348	\$ 499,416	\$ 6,015,107	\$ 980,094	\$ 8,184,964	\$ 1,310,342	\$ 374,026	\$ 1,684,368	\$ 9,869,332
(Utility Program) Actual	\$ 202,803	\$ 244,391	\$ 2,899,563	\$ 176,808	\$ 3,523,565	\$ 529,188	\$ 167,416	\$ 696,604	\$ 4,220,169
Percent	29%	49%	48%	18%	43%	40%	45%	41%	43%
Program Incentives: Budget ³	\$ 514,309	\$ 383,053	\$ 5,218,493	\$ 768,968	\$ 6,884,823	\$ 1,061,377	\$ 283,498	\$ 1,344,875	\$ 8,229,698
(Utility Program) Actual ⁴	\$ 170,085	\$ 139,733	\$ 2,232,443	\$ 98,454	\$ 2,640,716	\$ 376,154	\$ 138,748	\$ 514,901	\$ 3,155,617
Percent	33%	36%	43%	13%	38%	35%	49%	38%	38%
Participants Served: Goal	72	42	865	83	1,062	245	62	307	1,369
Actual ⁵	75	26	502	16	619	105	52	157	776
Percent	104%	62%	58%	19%	58%	43%	84%	51%	57%
Collaboration: Actual Collaborated Funds ⁶	\$ 36,026	\$ 65,331	\$ 1,227,209	\$ 101,705	\$ 1,430,270	\$ 99,236	\$ 14,056	\$ 113,292	\$ 1,543,562
Total Actual Expenses (Utility + Collaboration)	\$ 206,111	\$ 205,064	\$ 3,459,652	\$ 200,159	\$ 4,070,986	\$ 475,390	\$ 152,804	\$ 628,193	\$ 4,699,179
% of Total Actual Expenses	17%	32%	35%	51%	35%	21%	9%	18%	33%
Collaborated Units	6	16	317	15	354	64	2	66	420
% of Total Participants Served	8%	62%	63%	94%	57%	61%	4%	42%	54%
Heating Systems: Actual Incentives	\$ 34,994	\$ 48,925	\$ 415,247	\$ 31,874	\$ 531,040	\$ 127,243	\$ -	\$ 127,243	\$ 658,283
% of HEA Utility Total Budget	5%	10%	7%	3%	6%	10%	-	8%	7%
Dwelling Mix:									
Single Family	11	26	232	16	285	46	46	92	377
Multi-Family	64	-	270	-	334	59	6	65	399
Total	75	26	502	16	619	105	52	157	776

Notes:

- (1) Program savings results are shown on page 8.
- (2) Program budget and actual numbers are based on total expenditures.
- (3) Reflects Program "Rebates/Services" only.
- (4) Program incentives are based on the HEA tracking system and do not include items not billed in the tracking system, such as heating system incentives and quality assurance costs.
- (5) Number of Participants served by county are as follows:

	Belknap	Carroll*	Cheshire	Coos*	Grafton*	Hillsborough	Merrimack	Rockingham	Strafford	Sullivan*	Total
Electric	50	12	81	36	53	130	64	49	123	21	619
Gas	37.00	-	-	-	-	62	6	16.00	36	-	157
Total											776

* County is not served by a gas utility

- (6) Collaborated funds may include funding from numerous sources including the Department of Energy, town assistance, Community Development Block grants and also from other utilities. For example, if Eversource and Liberty Utilities-Gas worked on a joint project, Eversource includes the incentives from Liberty-Gas as part of its collaboration funds and Liberty-Gas includes incentives from Eversource as collaboration funds.

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Highlights
 CO₂ Emissions Reductions

Description	Units	CO2 Emission Factors In lbs Per Unit ¹	CO2 Emission Factors In Metric Tons Per Unit	Electric Utilities			Gas Utilities		Grand Total		
				YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons		YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons	YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons	
					All Programs (All funding sources)	RGGI Funded Portion				All Programs (All funding sources)	RGGI Funded Portion
Annual											
Electricity ²	MWH	1,087.000	0.4930	33,404	16,467	287	322	159	33,726	16,626	287
Natural Gas	MMBtu	117.080	0.0531	7,256	385	22	51,128	2,715	58,384	3,100	22
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	22,667	1,659	45	-	-	22,667	1,659	45
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-
Kerosene	MMBtu	159.535	0.0724	2,526	183	18	-	-	2,526	183	18
Propane	MMBtu	139.178	0.0631	16,013	1,011	100	-	-	16,013	1,011	100
Wood	MMBtu	-	-	3,593	-	-	-	-	3,593	-	-
Wood Pellet	-	-	-	-	-	-	-	-	-	-	-
Other	MMBtu	-	-	-	-	-	-	-	-	-	-
Total Annual Emissions Reductions					19,705	471		2,873		22,579	471
Lifetime											
Electricity ²	MWH	1,087.000	0.4930	344,690	169,922	3,811	4,225	2,083	348,915	172,005	3,811
Natural Gas	MMBtu	117.080	0.0531	155,135	8,237	483	739,546	39,268	894,681	47,505	483
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	487,426	35,675	969	-	-	487,426	35,675	969
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-
Kerosene	MMBtu	159.535	0.0724	53,404	3,864	374	-	-	53,404	3,864	374
Propane	MMBtu	139.178	0.0631	373,122	23,551	2,463	-	-	373,122	23,551	2,463
Wood	MMBtu	-	-	76,722	-	-	-	-	76,722	-	-
Wood Pellet	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-
Total Lifetime Emissions Reductions					241,250	8,099		41,351		282,601	8,099

Notes:

- (1) Source of CO2 Emission Factors in lbs/unit for all other fuels:
- (2) Source of CO2 Emission Factors in lbs/unit for electricity:

http://www.eia.gov/electricity/annual/html/epa_a_03.html
 Based on 2009 Greenhouse Gas Emissions Reduction Fund Grant Guidelines for
 CO₂ emission conversion factor for electrically powered equipment.

**2nd Quarter Report
January 2019 - June 2019
Highlights
Annual Savings by Fuel Type**

Program	Electric Utilities								Annual kWh Savings
	Annual MMBtu Savings								
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	6,037	4,121	1,593	2,396	523	-	-	14,670	589,425
ENERGY STAR Homes	112	286	7,326	-	18	-	-	7,741	526,274
NH Home Performance w/Energy Star	16,021	2,372	5,531	130	3,052	-	-	27,106	461,634
ENERGY STAR Products	498	477	133	-	-	-	-	1,108	11,704,118
Large Business Energy Solutions	-	-	-	-	-	-	-	-	9,714,240
Small Business Energy Solutions	-	-	-	-	-	-	-	-	6,185,150
Municipal Program	-	-	1,430	-	-	-	-	1,430	522,000
Company-Specific Programs	-	-	-	-	-	-	-	-	3,701,241
Total	22,667	7,256	16,013	2,526	3,593	-	-	52,055	33,404,082

Program	Gas Utilities								Annual kWh Savings
	Annual MMBtu Savings								
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	-	5,023	-	-	-	-	-	5,023	51,901
ENERGY STAR Homes	-	2,352	-	-	-	-	-	2,352	65,489
NH Home Performance w/Energy Star	-	7,226	-	-	-	-	-	7,226	108,009
ENERGY STAR Products	-	13,231	-	-	-	-	-	13,231	26,747
Large Business Energy Solutions	-	10,468	-	-	-	-	-	10,468	65,632
Small Business Energy Solutions	-	7,217	-	-	-	-	-	7,217	4,159
Municipal Program	-	-	-	-	-	-	-	-	-
Company-Specific Programs	-	5,611	-	-	-	-	-	5,611	-
	-	51,128	-	-	-	-	-	51,128	321,936

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Summary of Results by Utility
Statewide & Company-Specific Programs Combined ¹

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 4,060,868	\$ 2,994,886	\$ 34,644,667	\$ 5,378,785	\$ 47,079,205	\$ 7,707,894	\$ 2,188,606	\$ 9,896,499	\$ 56,975,704
	Actual	\$ 1,214,487	\$ 976,972	\$ 10,978,154	\$ 1,415,009	\$ 14,584,622	\$ 2,332,161	\$ 917,471	\$ 3,249,632	\$ 17,834,254
	Percent	30%	33%	32%	26%	31%	30%	42%	33%	31%
Program Participation	Goal	26,888	16,177	218,284	51,169	312,518	41,392	12,696	54,088	366,606
	Actual	23,336	21,129	234,781	40,745	319,992	39,391	11,516	50,907	370,899
	Percent	87%	131%	108%	80%	102%	95%	91%	94%	101%
Annual kWh Savings	Goal	9,224,361	3,973,570	85,146,651	7,468,763	105,813,346	313,853	65,766	379,619	106,192,965
	Actual	2,574,858	2,087,043	24,454,116	4,288,064	33,404,082	288,724	33,212	321,936	33,726,018
	Percent	28%	53%	29%	57%	32%				32%
Lifetime kWh Savings	Goal	117,844,688	43,509,269	1,040,045,911	90,190,675	1,291,590,544	3,996,903	810,550	4,807,453	1,296,397,997
	Actual	24,270,491	15,849,978	262,941,265	41,628,491	344,690,225	3,604,799	620,414	4,225,213	348,915,438
	Percent	21%	36%	25%	46%	27%				27%
Annual MMBtu Savings	Goal	5,812	4,104	70,073	5,660	85,650	138,080	36,706	174,786	260,436
	Actual	2,048	2,517	45,066	2,420	52,051	37,045	14,083	51,128	103,179
	Percent	35%	61%	64%	43%	61%	27%	38%	29%	40%
Lifetime MMBtu Savings	Goal	126,787	82,235	1,428,716	114,765	1,752,503	2,292,942	548,096	2,841,037	4,593,540
	Actual	45,267	55,737	999,453	45,324	1,145,780	511,441	232,596	744,038	1,889,818
	Percent	36%	68%	70%	39%	65%	22%	42%	26%	41%

(1) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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January 2019 - June 2019

Program Results
Home Energy Assistance (HEA)

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 690,348	\$ 499,416	\$ 6,015,107	\$ 980,094	\$ 8,184,964	\$ 1,310,342	\$ 374,026	\$ 1,684,368	\$ 9,869,332
	Actual	\$ 202,803	\$ 244,391	\$ 2,899,563	\$ 176,808	\$ 3,523,565	\$ 529,188	\$ 167,416	\$ 696,604	\$ 4,220,169
	Percent	29%	49%	48%	18%	43%	40%	45%	41%	43%
Program Participation	Goal	72	42	865	83	1,062	245	62	307	1,369
	Actual	75	25	504	15	619	178	7	185	804
	Percent	104%	60%	58%	18%	58%	73%	11%	60%	59%
Annual kWh Savings	Goal	173,347	44,119	845,586	76,371	1,139,423	47,539	11,829	59,368	1,198,791
	Actual	45,692	21,419	513,580	8,733	589,425	48,537	3,364	51,901	641,325
	Percent	26%	49%	61%	11%	52%				53%
Lifetime kWh Savings	Goal	1,697,671	515,515	11,398,429	1,147,059	14,758,675	968,234	114,199	1,082,433	15,841,108
	Actual	494,043	289,739	6,031,095	127,285	6,942,162	580,903	74,006	654,909	7,597,072
	Percent	29%	56%	53%	11%	47%				48%
Annual MMBtu Savings	Goal	1,998	1,204	21,015	2,294	26,511	7,637	1,947	9,584	36,096
	Actual	494	530	12,974	669	14,666	3,370	1,652	5,023	19,689
	Percent	25%	44%	62%	29%	55%	44%	85%	52%	55%
Lifetime MMBtu Savings	Goal	45,207	24,009	438,475	46,206	553,897	155,507	39,470	194,976	748,873
	Actual	10,159	12,567	279,977	13,106	315,809	63,727	34,624	98,351	414,160
	Percent	22%	52%	64%	28%	57%	41%	88%	50%	55%

**2nd Quarter Report
January 2019 - June 2019**

**Program Results
ENERGY STAR Homes**

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 185,138	\$ 246,674	\$ 2,060,103	\$ 205,783	\$ 2,697,699	\$ 421,351	\$ 191,400	\$ 612,751	\$ 3,310,450
	Actual	\$ 58,866	\$ 74,617	\$ 381,379	\$ 51,476	\$ 566,338	\$ 149,167	\$ 67,397	\$ 216,564	\$ 782,901
	Percent	32%	30%	19%	25%	21%	35%	35%	35%	24%
Program Participation	Goal	73	26	840	25	964	121	43	164	1,127
	Actual	12	11	132	2	157	15	9	24	181
	Percent	16%	42%	16%	8%	16%	12%	21%	15%	16%
Annual kWh Savings	Goal	329,428	52,681	989,389	48,724	1,420,222	47,701	5,443	53,144	1,473,366
	Actual	48,452	34,020	435,387	8,415	526,274	59,069	6,420	65,489	591,763
	Percent	15%	65%	44%	17%	37%				40%
Lifetime kWh Savings	Goal	7,935,055	1,176,627	21,530,618	873,014	31,515,314	1,192,524	37,535	1,230,059	32,745,373
	Actual	1,120,126	744,101	9,859,356	131,749	11,855,331	1,235,813	106,180	1,341,993	13,197,324
	Percent	14%	63%	46%	15%	38%				40%
Annual MMBtu Savings	Goal	1,171	442	11,505	632	13,751	2,577	1,441	4,017	17,768
	Actual	687	555	6,438	61	7,741	1,944	408	2,352	10,094
	Percent	59%	126%	56%	10%	56%	75%	28%	59%	57%
Lifetime MMBtu Savings	Goal	29,189	11,022	270,551	15,784	326,546	64,419	35,260	99,679	426,225
	Actual	17,145	13,885	160,860	1,402	193,290	48,472	10,017	58,489	251,780
	Percent	59%	126%	59%	9%	59%	75%	28%	59%	59%

**2nd Quarter Report
January 2019 - June 2019**

**Program Results
Home Performance With ENERGY STAR (HPwES)**

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 355,054	\$ 519,511	\$ 3,808,341	\$ 704,300	\$ 5,387,205	\$ 1,035,751	\$ 204,237	\$ 1,239,988	\$ 6,627,194
	Actual	\$ 136,026	\$ 230,840	\$ 1,052,819	\$ 199,179	\$ 1,618,864	\$ 407,739	\$ 177,982	\$ 585,720	\$ 2,204,584
	Percent	38%	44%	28%	28%	30%	39%	87%	47%	33%
Program Participation	Goal	83	72	1,067	76	1,297	692	100	792	2,089
	Actual	24	59	343	36	462	308	48	356	818
	Percent	29%	82%	32%	47%	36%	45%	48%	45%	39%
Annual kWh Savings	Goal	87,790	70,461	587,878	66,052	812,181	177,985	24,354	202,339	1,014,520
	Actual	28,555	64,790	340,054	28,235	461,634	90,797	17,212	108,009	569,643
	Percent	33%	92%	58%	43%	57%				56%
Lifetime kWh Savings	Goal	1,327,806	1,174,507	8,769,128	1,062,424	12,333,866	1,147,065	279,720	1,426,785	13,760,651
	Actual	580,213	1,193,444	6,253,819	535,016	8,562,492	703,616	328,340	1,031,956	9,594,448
	Percent	44%	102%	71%	50%	69%				70%
Annual MMBtu Savings	Goal	2,452	1,912	31,408	2,270	38,043	10,825	1,655	12,480	50,524
	Actual	774	1,363	23,756	1,214	27,106	5,751	1,475	7,226	34,332
	Percent	32%	71%	76%	53%	71%	53%	89%	58%	68%
Lifetime MMBtu Savings	Goal	49,020	39,930	628,921	45,510	763,381	201,357	28,946	230,303	993,684
	Actual	16,634	28,315	517,716	24,086	586,751	106,366	31,829	138,196	724,947
	Percent	34%	71%	82%	53%	77%	53%	110%	60%	73%

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**Program Results
ENERGY STAR Products**

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 301,612	\$ 602,895	\$ 3,502,801	\$ 617,955	\$ 5,025,264	\$ 925,001	\$ 315,236	\$ 1,240,237	\$ 6,265,500
	Actual	\$ 158,597	\$ 217,085	\$ 1,656,628	\$ 255,405	\$ 2,287,714	\$ 375,700	\$ 276,997	\$ 652,697	\$ 2,940,411
	Percent	53%	36%	47%	41%	46%	41%	88%	53%	47%
Program Participation	Goal	14,459	15,938	109,066	20,890	160,352	1,470	502	1,972	162,325
	Actual	11,200	21,014	153,305	16,225	201,745	641	516	1,157	202,902
	Percent	77%	132%	141%	78%	126%	44%	103%	59%	125%
Annual kWh Savings	Goal	987,875	1,426,972	8,177,720	1,662,668	12,255,235	40,628	22,628	63,256	12,318,491
	Actual	813,113	1,583,883	8,237,691	1,069,431	11,704,118	21,035	5,712	26,747	11,730,865
	Percent	82%	111%	101%	64%	96%				95%
Lifetime kWh Savings	Goal	6,469,068	9,711,214	64,598,358	10,584,024	91,362,665	689,080	351,880	1,040,960	92,403,625
	Actual	4,987,018	8,613,072	62,524,766	6,886,364	83,011,220	357,196	102,816	460,012	83,471,232
	Percent	77%	89%	97%	65%	91%				90%
Annual MMBtu Savings	Goal	132	192	2,709	374	3,407	11,990	4,032	16,022	19,429
	Actual	93	69	469	477	1,108	6,126	7,104	13,231	14,338
	Percent	70%	36%	17%	127%	33%	51%	176%	83%	74%
Lifetime MMBtu Savings	Goal	1,886	2,683	39,246	5,465	49,280	201,701	68,316	270,017	319,298
	Actual	1,329	970	5,157	6,731	14,187	102,368	122,028	224,396	238,583
	Percent	70%	36%	13%	123%	29%	51%	179%	83%	75%

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**Program Results
Large Business Energy Solutions**

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 1,231,211	\$ 381,524	\$ 9,277,318	\$ 1,353,124	\$ 12,243,177	\$ 2,300,303	\$ 623,035	\$ 2,923,338	\$ 15,166,515
	Actual	\$ 237,470	\$ 53,270	\$ 2,019,362	\$ 266,380	\$ 2,576,482	\$ 281,431	\$ 90,590	\$ 372,022	\$ 2,948,504
	Percent	19%	14%	22%	20%	21%	12%	15%	13%	19%
Program Participation	Goal	101	20	594	21	736	94	72	166	901
	Actual	5	2	132	59	198	18	6	24	222
	Percent	5%	10%	22%	281%	27%	19%	8%	14%	25%
Annual kWh Savings	Goal	4,717,156	1,456,172	45,645,047	3,251,318	55,069,693	-	-	-	55,069,693
	Actual	644,512	138,915	7,530,407	1,400,406	9,714,240	65,632	-	65,632	9,779,872
	Percent	14%	10%	16%	43%	18%				18%
Lifetime kWh Savings	Goal	67,850,378	18,930,233	614,073,184	44,359,389	745,213,184	-	-	-	745,213,184
	Actual	9,142,387	1,805,898	104,002,071	18,168,928	133,119,285	673,876	-	673,876	133,793,161
	Percent	13%	10%	17%	41%	18%				18%
Annual MMBtu Savings	Goal	-	-	-	-	-	65,863	16,150	82,013	82,013
	Actual	-	-	-	-	-	10,000	468	10,468	10,468
	Percent	-	-	-	-	-	15%	3%	13%	13%
Lifetime MMBtu Savings	Goal	-	-	-	-	-	1,155,640	236,974	1,392,613	1,392,613
	Actual	-	-	-	-	-	84,410	9,473	93,883	93,883
	Percent	-	-	-	-	-	7%	4%	7%	7%

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Program Results
 Small Business Energy Solutions

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 877,784	\$ 499,967	\$ 5,056,171	\$ 1,008,203	\$ 7,442,125	\$ 1,361,981	\$ 380,546	\$ 1,742,527	\$ 9,184,652
	Actual	\$ 232,178	\$ 75,245	\$ 1,779,507	\$ 281,350	\$ 2,368,280	\$ 357,727	\$ 99,654	\$ 457,381	\$ 2,825,661
	Percent	26%	15%	35%	28%	32%	26%	26%	26%	31%
Program Participation	Goal	95	59	753	48	955	771	317	1,088	2,043
	Actual	18	11	201	46	276	231	30	261	537
	Percent	19%	19%	27%	96%	29%	30%	9%	24%	26%
Annual kWh Savings	Goal	1,986,225	786,163	15,162,512	1,941,463	19,876,363	-	1,512	1,512	19,877,875
	Actual	472,380	148,159	4,591,350	973,261	6,185,150	3,655	504	4,159	6,189,309
	Percent	24%	19%	30%	50%	31%				31%
Lifetime kWh Savings	Goal	26,723,868	10,220,113	200,792,559	25,871,431	263,607,970	-	27,216	27,216	263,635,186
	Actual	6,527,892	1,954,415	62,322,226	12,619,484	83,424,017	53,395	9,072	62,467	83,486,484
	Percent	24%	19%	31%	49%	32%				32%
Annual MMBtu Savings	Goal	-	-	-	-	-	31,804	8,229	40,033	40,033
	Actual	-	-	-	-	-	5,912	1,305	7,217	7,217
	Percent	-	-	-	-	-	19%	16%	18%	18%
Lifetime MMBtu Savings	Goal	-	-	-	-	-	486,962	130,384	617,346	617,346
	Actual	-	-	-	-	-	89,940	20,134	110,074	110,074
	Percent	-	-	-	-	-	18%	15%	18%	18%

**2nd Quarter Report
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**Program Results
Municipal Program**

Description		Electric Utilities				Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	
Program Expenses	Budget	\$ 167,048	\$ 159,404	\$ 1,453,179	\$ 220,642	\$ 2,000,273
	Actual	\$ 23,776	\$ 55,702	\$ 209,957	\$ 68,295	\$ 357,730
	Percent	14%	35%	14%	31%	18%
Program Participation	Goal	5	21	55	26	107
	Actual	2	7	26	26	61
	Percent	38%	33%	47%	100%	57%
Annual kWh Savings	Goal	274,540	137,005	3,599,498	422,167	4,433,209
	Actual	5,706	95,857	320,578	99,859	522,000
	Percent	2%	70%	9%	24%	12%
Lifetime kWh Savings	Goal	3,849,842	1,781,060	50,768,525	6,293,333	62,692,760
	Actual	76,048	1,249,309	4,410,491	1,291,403	7,027,251
	Percent	2%	70%	9%	21%	11%
Annual MMBtu Savings	Goal	59	353	3,435	90	3,937
	Actual	-	-	1,430	-	1,430
	Percent	0%	0%	42%	0%	36%
Lifetime MMBtu Savings	Goal	1,485	4,591	51,523	1,800	59,399
	Actual	-	-	35,743	-	35,743
	Percent	0%	0%	69%	0%	60%

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Company-Specific Programs
Liberty Utilities, Unutil and the New Hampshire Electric Cooperative

Description		Liberty Utilities	Liberty Utilities	New Hampshire Electric Cooperative	Unutil ¹	Unutil ¹
		Electric	Gas	Electric	Electric	Gas
		Home Energy Reports	Home Energy Reports	Smart Start Program Administration	Home Energy Reports	Home Energy Reports
Program Expenses	Budget	\$ 129,300	\$ 270,764	\$ 5,000	\$ 184,985	\$ 81,756
	Actual	\$ 111,561	\$ 208,272	\$ 5,340	\$ 56,026	\$ 27,658
	Percent	86%	77%	107%	30%	34%
Program Participation	Goal	12,000	38,000	-	30,000	11,600
	Actual	12,000	38,000	-	24,336	10,900
	Percent	100%	100%	-	81%	94%
Annual kWh Savings	Goal	668,000	-	-	1,237,013	-
	Actual	516,448	-	-	699,724	-
	Percent	77%	-	-	57%	-
Lifetime kWh Savings	Goal	1,991,000	-	-	3,231,634	-
	Actual	1,342,765	-	-	1,868,262	-
	Percent	67%	-	-	58%	-
Annual MMBtu Savings	Goal	-	7,384	-	-	3,252
	Actual	-	3,941	-	-	1,670
	Percent	-	53%	-	-	51%
Lifetime MMBtu Savings	Goal	-	27,356	-	-	8,746
	Actual	-	16,158	-	-	4,491
	Percent	-	59%	-	-	51%

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**Program Results
Company-Specific Programs
Eversource**

Description		Smart Start	Customer	Home	C&I	C&I	Total
		Program Administration	Engagement Platform*	Energy Reports	RFP Program	Customer Partnerships	
Program Expenses	Budget	\$ 52,000	\$ 529,692	\$ 829,581	\$ 1,195,561	\$ 25,360	\$ 2,632,194
	Actual	\$ 12,429	\$ 311,972	\$ 358,977	\$ 125,467	\$ 768	\$ 809,613
	Percent	24%	59%	43%	10%	3%	31%
Program Participation	Goal	-	-	105,000	44	-	105,044
	Actual	-	-	80,137	1	-	80,138
	Percent	-	-	76%	2%	-	76%
Annual kWh Savings	Goal	-	-	5,933,600	4,205,420	-	10,139,020
	Actual	-	-	2,414,731	70,339	-	2,485,070
	Percent	-	-	41%	2%	-	25%
Lifetime kWh Savings	Goal	-	-	16,274,459	51,840,651	-	68,115,110
	Actual	-	-	6,623,034	914,407	-	7,537,441
	Percent	-	-	41%	2%	-	11%

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Education Programs

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses									
Budget	\$ 58,373	\$ 60,494	\$ 429,454	\$ 70,209	\$ 618,530	\$ 82,400	\$ 18,370	\$ 100,770	\$ 719,300
Actual*	21,178	8,274	133,581	26,976	190,009	22,938	5,850	28,787	218,797
Percent	36%	14%	31%	38%	31%	28%	32%	29%	30%

Activities

Residential Programs

January 17: Button Up Workshop, Virtual
 February 1: The Home Depot, North Hampton
 February 7: Button Up Workshop, Rochester
 March 20: NHSaves Button Up Workshop, Stratham
 March 25: The Home Depot, North Conway
 March 25: NH Energy Roudtable, Portsmouth
 March 26: Forum: Emerging Energy Needs, Manchester
 March 26: NHSaves Button Up, Keene
 March 27: NH Energy Roudtable, Newport
 March 28: NH Energy Breakfast
 March 28: NH Energy Week Award Cememony and Reception
 April 16: 2019 Residential Code Workshop Series
 April 23: Residential Code Workshop
 April 30: Residential Code Workshop
 May 4: Souhegan Sustainability Fair
 June 14: White Mountain Oil and Propane Open House

Commercial Programs

February 1: Commercial Energy Efficiency Training, Keene State College
 February 13: Commercial Energy Efficiency Training, Portsmouth
 March 1: Commercial Energy Training, Manchester
 March 13: Energy Efficiency for Water and Wastewater Facilities, Claremont
 March 20: Commercial Energy Efficiency Training, Plymouth
 March 18: Energy Efficiency for Water and Wastewater Facilities, Hampton
 April 2: NH Energy Roundtable: Nashua
 April 10: Energy Efficiency for Water and Wastewater Facilities - Waterville
 April 18: Energy Efficiency for Water and Wastewater Facilities - North Conway
 April 24: 2019 Commercial Code Workshop Series
 May 1: New Hampshire Businesses for Social Responsibility 2019 Spring Conference
 May 8: Commercial Code Workshop Series

May 28-Jun 7: BPI Building Analyst Training, Lakes Region Community College

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Forward Capacity Market (FCM) Proceeds and Expenses

Description	Electric Utilities				Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	
Estimated Annual FCM Proceeds	\$ 606,853	\$ 75,000	\$ 5,834,218	\$ 650,000	\$ 7,166,071
Estimated Annual FCM Expenses	\$ 65,000	\$ 20,000	\$ 160,000	\$ 33,490	\$ 278,490
Actual FCM Proceeds					
Qtr. 1	\$ 197,933	\$ 30,744	\$ 1,831,730	\$ 232,677	\$ 2,293,084
Qtr. 2	201,961	20,595	1,834,669	232,713	2,289,938
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ 399,894	\$ 51,339	\$ 3,666,399	\$ 465,390	\$ 4,583,023
Actual FCM Expenses					
Financial Assurance					
Qtr. 1	\$ -	\$ -	\$ -	\$ -	\$ -
Qtr. 2	-	-	5,843	-	5,843
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ -	\$ -	\$ 5,843	\$ -	\$ 5,843
Other					
Qtr. 1	\$ 6,975	\$ -	\$ 4,211	\$ 3,498	\$ 14,684
Qtr. 2	25,057	1,908	25,534	18,807	71,307
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ 32,033	\$ 1,908	\$ 29,745	\$ 22,305	\$ 85,991
Total Financial Assurance & Other	\$ 32,033	\$ 1,908.4	\$ 35,587	\$ 22,305	\$ 91,834
Actual Net FCM Proceeds*	\$ 367,862	\$ 49,431	\$ 3,630,812	\$ 443,085	\$ 4,491,189

* The Statewide Electric Utilities leverage the Forward Capacity Market which provides additional energy efficiency funds to the NH Statewide energy efficiency programs. The FCM proceeds budget and actual FCM proceeds are allocated to the residential and the C&I sectors based on an estimate of each sector's contribution to peak demand reduction (approximately 30% for the Residential sector and 70% for the C&I sector). Initially approved by the Commission in its Order No. 24,930 in DE 08-130 dated January 5, 2009 (2009 Statewide Programs) and in all subsequent Statewide program Orders.

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Expenses By Activity
Residential Programs

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Home Energy Assistance	Internal Admin	\$ 23,617	\$ 20,440	\$ 54,059	\$ 34,373	\$ 132,490	\$ 18,686	\$ 15,791	\$ 34,477	\$ 166,968
	External Admin	-	2,208	-	-	2,208	-	578	578	2,786
	Rebate/Services	131,587	186,869	2,588,414	124,173	3,031,043	432,440	142,417	574,857	3,605,900
	Implementation Services	23,475	21,125	106,865	924	152,389	29,266	924	30,191	182,579
	Marketing	10,540	5,298	49,571	6,890	72,298	24,016	2,584	26,600	98,899
	EM&V	13,584	8,452	100,654	10,447	133,137	24,779	5,122	29,901	163,038
	Total	\$ 202,803	\$ 244,391	\$ 2,899,563	\$ 176,808	\$ 3,523,565	\$ 529,188	\$ 167,416	\$ 696,604	\$ 4,220,169
ENERGY STAR Homes	Internal Admin	\$ 5,528	\$ 5,777	\$ 18,515	\$ 7,214	\$ 37,033	\$ 4,935	\$ 8,081	\$ 13,016	\$ 50,050
	External Admin	-	345	-	-	345	-	-	-	345
	Rebate/Services	43,124	44,453	265,579	30,680	383,836	125,084	46,546	171,629	555,465
	Implementation Services	4,403	19,693	37,381	10,680	72,157	6,122	9,042	15,165	87,322
	Marketing	2,169	2,258	29,551	431	34,408	5,058	1,310	6,368	40,776
	EM&V	3,643	2,091	30,353	2,471	38,558	7,968	2,417	10,385	48,943
	Total	\$ 58,866	\$ 74,617	\$ 381,379	\$ 51,476	\$ 566,338	\$ 149,167	\$ 67,397	\$ 216,564	\$ 782,901
HP w/ENERGY STAR	Internal Admin	\$ 13,317	\$ 18,920	\$ 34,227	\$ 24,707	\$ 91,170	\$ 3,430	\$ 8,622	\$ 12,051	\$ 103,221
	External Admin	-	2,291	16	-	2,307	-	316	316	2,623
	Rebate/Services	98,002	162,526	782,146	117,255	1,159,929	363,034	153,527	516,561	1,676,490
	Implementation Services	11,431	31,990	103,492	49,188	196,101	6,386	11,217	17,603	213,704
	Marketing	6,290	7,212	64,797	516	78,815	15,303	1,397	16,700	95,514
	EM&V	6,986	7,901	68,141	7,515	90,543	19,586	2,903	22,489	113,032
	Total	\$ 136,026	\$ 230,840	\$ 1,052,819	\$ 199,179	\$ 1,618,864	\$ 407,739	\$ 177,982	\$ 585,720	\$ 2,204,584
ENERGY STAR Products	Internal Admin	\$ 4,428	\$ 17,247	\$ 31,481	\$ 21,675	\$ 74,829	\$ 16,498	\$ 13,312	\$ 29,809	\$ 104,639
	External Admin	-	464	-	-	464	-	486	486	950
	Rebate/Services	136,896	142,009	1,472,098	199,526	1,950,529	309,560	248,525	558,085	2,508,613
	Implementation Services	7,028	44,742	46,908	25,975	124,653	13,842	2,951	16,794	141,446
	Marketing	4,310	6,381	54,532	2,138	67,362	18,308	7,736	26,044	93,406
	EM&V	5,935	6,242	51,609	6,092	69,877	17,492	3,988	21,480	91,357
	Total	\$ 158,597	\$ 217,085	\$ 1,656,628	\$ 255,405	\$ 2,287,714	\$ 375,700	\$ 276,997	\$ 652,697	\$ 2,940,411

2nd Quarter Report
January 2019 - June 2019

Expenses by Activity
Residential Programs (Continued)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Other*	Internal Admin	\$ 2,642	\$ 258	\$ 9,791	\$ 8,297	\$ 20,988	\$ 6,543	\$ 599	\$ 7,143	\$ 28,131
	External Admin	-	-	-	7,107	7,107	-	11	11	7,118
	Rebate/Services	102,973	-	446,283	50,351	599,607	189,499	27,017	216,516	816,123
	Implementation Services	2,428	-	17,517	4,478	24,423	4,196	3,285	7,481	31,905
	Marketing	1,515	-	30	-	1,544	2,781	568	3,348	4,893
	EM&V	15,778	3,405	17,804	4,357	41,345	5,252	105	5,357	46,702
	Total	\$ 125,335	\$ 3,662	\$ 491,426	\$ 74,591	\$ 695,014	\$ 208,272	\$ 31,585	\$ 239,857	\$ 934,871
Total Residential	Internal Admin	\$ 49,532	\$ 62,642	\$ 148,072	\$ 96,265	\$ 356,511	\$ 50,092	\$ 46,405	\$ 96,497	\$ 453,007
	External Admin	-	5,308	16	7,107	12,431	-	1,392	1,392	13,822
	Rebate/Services	512,582	535,858	5,554,519	521,985	7,124,944	1,419,617	618,031	2,037,648	9,162,592
	Implementation Services	48,764	117,550	312,163	91,246	569,723	59,813	27,420	87,233	656,957
	Marketing	24,823	21,148	198,481	9,975	254,427	65,466	13,594	79,060	333,487
	EM&V	45,926	28,090	268,561	30,882	373,460	75,078	14,535	89,612	463,072
	Total	\$ 681,627	\$ 770,596	\$ 6,481,813	\$ 757,460	\$ 8,691,496	\$ 1,670,065	\$ 721,377	\$ 2,391,442	\$ 11,082,937
Total %	Internal Admin	7.3%	8.1%	2.3%	12.7%	4.1%	3.0%	6.4%	4.0%	4.1%
	External Admin	0.0%	0.7%	0.0%	0.9%	0.1%	0.0%	0.2%	0.1%	0.1%
	Rebate/Services	75.2%	69.5%	85.7%	68.9%	82.0%	85.0%	85.7%	85.2%	82.7%
	Implementation Services	7.2%	15.3%	4.8%	12.0%	6.6%	3.6%	3.8%	3.6%	5.9%
	Marketing	3.6%	2.7%	3.1%	1.3%	2.9%	3.9%	1.9%	3.3%	3.0%
	EM&V	6.7%	3.6%	4.1%	4.1%	4.3%	4.5%	2.0%	3.7%	4.2%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Expenses by Activity
C&I and Municipal Programs

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Large Business Energy Solutions	Internal Admin	\$ 6,710	\$ 3,989	\$ 83,378	\$ 49,460	\$ 143,537	\$ 16,719	\$ 29,463	\$ 46,182	\$ 189,719
	External Admin	-	107	-	-	107	-	1,049	1,049	1,156
	Rebate/Services	151,241	30,383	1,470,928	150,494	1,803,045	109,443	31,060	140,503	1,943,548
	Implementation Services	47,062	15,974	256,540	48,103	367,678	79,472	16,558	96,031	463,709
	Marketing	9,136	1,374	65,835	18	76,362	33,989	4,302	38,291	114,653
	EM&V	23,321	1,444	142,682	18,306	185,753	41,808	8,158	49,966	235,718
	Total	\$ 237,470	\$ 53,270	\$ 2,019,362	\$ 266,380	\$ 2,576,482	\$ 281,431	\$ 90,590	\$ 372,022	\$ 2,948,504
Small Business Energy Solutions	Internal Admin	\$ 6,325	\$ 5,641	\$ 45,441	\$ 36,860	\$ 94,267	\$ 8,780	\$ 17,995	\$ 26,775	\$ 121,042
	External Admin	-	152	-	-	152	-	595	595	747
	Rebate/Services	163,800	43,093	1,338,476	196,756	1,742,126	258,571	56,120	314,691	2,056,817
	Implementation Services	38,778	22,376	284,038	32,307	377,499	44,023	12,319	56,342	433,841
	Marketing	6,649	1,943	33,885	18	42,494	21,599	5,802	27,401	69,894
	EM&V	16,627	2,041	77,666	15,409	111,744	24,754	6,823	31,577	143,320
	Total	\$ 232,178	\$ 75,245	\$ 1,779,507	\$ 281,350	\$ 2,368,280	\$ 357,727	\$ 99,654	\$ 457,381	\$ 2,825,661
Municipal	Internal Admin	\$ 1,318	\$ 4,283	\$ 13,060	\$ 8,893	\$ 27,553	\$ -	\$ -	\$ -	\$ 27,553
	External Admin	-	115	-	-	115	-	-	-	115
	Rebate/Services	10,989	34,262	161,386	35,425	242,062	-	-	-	242,062
	Implementation Services	6,829	13,490	4,567	17,879	42,764	-	-	-	42,764
	Marketing	1,476	2,003	9,533	18	13,030	-	-	-	13,030
	EM&V	3,164	1,550	21,411	6,081	32,206	-	-	-	32,206
	Total	\$ 23,776	\$ 55,702	\$ 209,957	\$ 68,295	\$ 357,730	\$ -	\$ -	\$ -	\$ 357,730
Other*	Internal Admin	\$ 1,450	\$ 1,588	\$ 21,409	\$ 11,409	\$ 35,857	\$ 1,377	\$ -	\$ 1,377	\$ 37,235
	External Admin	-	27	-	-	27	-	-	-	27
	Rebate/Services	15,138	6,588	397,514	-	419,240	17,453	3,927	21,380	440,621
	Implementation Services	3,666	5,315	16,249	-	25,229	2,107	-	2,107	27,336
	Marketing	278	340	13,155	20,352	34,124	143	1,922	2,065	36,190
	EM&V	18,904	8,302	39,188	9,763	76,156	1,858	-	1,858	78,014
	Total	\$ 39,436	\$ 22,159	\$ 487,515	\$ 41,524	\$ 590,634	\$ 22,938	\$ 5,850	\$ 28,787	\$ 619,421

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Expenses by Activity
C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Total C&I and Municipal	Internal Admin	\$ 15,803	\$ 15,501	\$ 163,288	\$ 106,623	\$ 301,214	\$ 26,876	\$ 47,458	\$ 74,334	\$ 375,549
	External Admin	-	400	-	-	400	-	1,645	1,645	2,045
	Rebate/Services	341,168	114,326	3,368,304	382,675	4,206,474	385,467	91,107	476,574	4,683,048
	Implementation Services	96,334	57,154	561,394	98,289	813,171	125,602	28,878	154,480	967,651
	Marketing	17,539	5,659	122,408	20,404	166,010	55,731	12,026	67,757	233,767
	EM&V	62,015	13,336	280,947	49,559	405,857	68,419	14,981	83,400	489,258
	Total	\$ 532,860	\$ 206,376	\$ 4,496,341	\$ 657,550	\$ 5,893,126	\$ 662,096	\$ 196,095	\$ 858,190	\$ 6,751,316
Total C&I and Municipal %	Internal Admin	3.0%	7.5%	3.6%	16.2%	5.1%	4.1%	24.2%	8.7%	5.6%
	External Admin	0.0%	0.2%	0.0%	0.0%	0.0%	0.0%	0.8%	0.2%	0.0%
	Rebate/Services	64.0%	55.4%	74.9%	58.2%	71.4%	58.2%	46.5%	55.5%	69.4%
	Implementation Services	18.1%	27.7%	12.5%	14.9%	13.8%	19.0%	14.7%	18.0%	14.3%
	Marketing	3.3%	2.7%	2.7%	3.1%	2.8%	8.4%	6.1%	7.9%	3.5%
	EM&V	11.6%	6.5%	6.2%	7.5%	6.9%	10.3%	7.6%	9.7%	7.2%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 65,334	\$ 78,142	\$ 311,360	\$ 202,888	\$ 657,725	\$ 76,968	\$ 93,863	\$ 170,831	\$ 828,556
	External Admin	-	5,708	16	7,107	12,831	-	3,036	3,036	15,867
	Rebate/Services	853,750	650,184	8,922,824	904,660	11,331,418	1,805,084	709,138	2,514,222	13,845,639
	Implementation Services	145,098	174,704	873,557	189,534	1,382,894	185,415	56,298	241,713	1,624,607
	Marketing	42,362	26,807	320,889	30,379	420,437	121,197	25,620	146,817	567,254
	EM&V	107,942	41,426	549,508	80,441	779,317	143,496	29,516	173,012	952,329
	Total	\$ 1,214,487	\$ 976,972	\$ 10,978,154	\$ 1,415,009	\$ 14,584,622	\$ 2,332,161	\$ 917,471	\$ 3,249,632	\$ 17,834,253
Grand Total % (Residential, C&I and Municipal)	Internal Admin	5.4%	8.0%	2.8%	14.3%	4.5%	3.3%	10.2%	5.3%	4.6%
	External Admin	0.0%	0.6%	0.0%	0.5%	0.1%	0.0%	0.3%	0.1%	0.1%
	Rebate/Services	70.3%	66.6%	81.3%	63.9%	77.7%	77.4%	77.3%	77.4%	77.6%
	Implementation Services	11.9%	17.9%	8.0%	13.4%	9.5%	8.0%	6.1%	7.4%	9.1%
	Marketing	3.5%	2.7%	2.9%	2.1%	2.9%	5.2%	2.8%	4.5%	3.2%
	EM&V	8.9%	4.2%	5.0%	5.7%	5.3%	6.2%	3.2%	5.3%	5.3%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

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Evaluation, Monitoring and Verification (EM&V)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Program Expenses	Budget	\$ 260,878	\$ 134,707	\$ 1,732,353	\$ 279,647	\$ 2,407,586	\$ 385,395	\$ 109,652	\$ 495,047	\$ 2,902,633
	Actual	\$ 107,942	\$ 41,426	\$ 549,508	\$ 80,441	\$ 779,317	\$ 143,496	\$ 29,516	\$ 173,012	\$ 952,329
	Percent	41%	31%	32%	29%	32%	37%	27%	35%	33%

Notes:

- (1) The Evaluation, Monitoring and Verification budget is based on 5% of the annual Statewide Energy Efficiency Program budget.
(2) The actual EM&V expenses for each program are included in the expense totals reported for each program.

Status of EM&V Studies:

	Est. Cost	Vendor	Status
Treat/Otter Auditing/Tracking Software	\$150,000	PSD	Annual cost billed monthly
NEEP/CEE Regional/National M&E:	\$100,000	NEEP	Ongoing
- EM&V 2.0 - Advanced Data Collection & Data Analytics		NEEP	Ongoing thru 2019
Small Business Lighting - Impact Evaluation	\$180,000	DNV-GL	Completed: Q2 2018
NE Avoided Energy Supply Cost Study (2018)	\$58,338	Synapse Energy Economics, Inc.	Completed: Q2 2018
Energy Star Products RFP	\$245,660	The Cadmus Group LLC	Completed: Q3 2018
Home Energy Assistance Impact, Process, and Low-Income NEI Evaluation	\$284,737	Opinion Dynamics Corporation	ECD: Q3 2019
Home Performance with Energy Star Impact and Process Evaluation	\$247,718	Opinion Dynamics Corporation	ECD: Q3 2019
Non-Lighting Impact and Process Evaluation for Multiple C&I Programs	\$393,720	Cadmus	ECD: Q3 2019
Crosscutting Non-Energy Impacts Study	\$130,000	DNV-GL	ECD: Q3 2019
Energy Efficiency Market Assessment	\$274,655	Navigant	Completed Q1 2019
Cost-Effectiveness Review (joint with Benefit-Cost Working Group)	\$88,700	Synapse Energy Economics, Inc.	ECD: Q3 2019
Energy Optimization Review (joint with Benefit-Cost Working Group)	\$77,890	Navigant	ECD: Q3 2019

Evaluations available at: http://www.puc.state.nh.us/Electric/Monitoring%20and%20Evaluation%20Reports/Monitoring_Evaluation_Report_List.htm

**2nd Quarter Report
January 2019 - June 2019**

On - Bill Financing (OBF)

Description	Electric Utilities			
	Liberty Utilities	NHEC	Eversource	Unitil
Amount Available to Loan				
On - Bill Financing ¹	\$ 453,000	\$ 296,106	\$ 690,000	\$ 800,250
Less: Loans	543,145	609,459	1,510,177	1,332,549
Plus: Loan Payments Received	413,634	545,722	1,354,760	1,007,193
Less Bad Debt (\$ Written Off)	21,655	-	-	-
Current Balance	301,834	232,368	534,583	474,893
Less: Loans in Process	-	28,901	-	3,434
Less: Potential Loans	-	-	16,000	-
Amount Available to Loan	\$ 301,834	\$ 203,467	\$ 518,583	\$ 471,459
Maximum Loans and Maximum Term				
Residential				
Maximum Loan	\$ 2,000	\$ 4,000	\$ 2,000	\$ 4,000
Maximum Term	2 years	4 years	2 years	4 years
Municipal and C&I ²				
Maximum Loan	\$ 50,000	\$ -	\$ -	\$ 50,000
Maximum Term	10 years	Smart Start	Smart Start	10 years
Year-to-date Project Financing Information				
Residential				
No. of Projects Financed	-	5	15	2
Average Loan Amount	N/A	\$ 2,576	\$ 1,850	\$ 2,128
Municipal and C&I ²				
No. of Projects Financed	1	-	-	3
Average Loan Amount	30,846	N/A	N/A	22,804

Notes:

(1) Includes funds from a RGGI-funded grant awarded to the Electric Utilities in 2009 and Statewide Energy Efficiency Program funds.

(2) Not applicable to the NHEC and Eversource. Utilize SmartStart Loan Program.

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Smart Start Program

Description	NHEC	Eversource
Year-to-Date Amount Available to Loan		
Loan Fund Balance ¹	\$ 713,199	\$ 517,820
Less: Year-to-Date Loans	-	96,860
Plus: Loan Repayments (excluding reserve for bad debt)	43,548	457,730
Current Balance	\$ 756,747	\$ 878,691
Less: Loans in Process	30,925	50,884
Less: Potential Loans	-	1,098,731
Less: Future Committed Loans	-	2,289,500
Add: Anticipated Loan Repayments Thru Year End	-	378,315
Amount Available to Loan	\$ 725,822	\$ (2,182,109)
Year-to-Date Reserve for Bad Debt (Uncollectibles)		
Initial Balance ¹	Not Applicable	\$ 43,749
Plus: Bad Debt Collections ²	-	22,886
Less: Bad Debt Charges	-	-
Ending Balance	\$ -	\$ 66,635
Year-to-date Administrative and Implementation Expenses ³	\$ 5,340	\$ 10,701
Year-to-date Payments to Contractors Supporting Customer Projects	\$ -	\$ 96,860
Year-to-date Performance Incentive ⁴	Not Applicable	\$ 27,464
Year-to-date Project Financing Information		
Municipal and C&I ⁵		
No. of Projects Financed	-	5
Total Loan Amount	\$ -	\$ 96,860
Average Loan Amount	\$ -	\$ 19,372
Lifetime kWh Savings ⁶	-	2,872,272
Lifetime MMBTU Savings ⁶	-	-
Lifetime kWh Savings ⁷	-	-
Lifetime MMBTU Savings ⁷	-	-
Lifetime Electric Bill Savings	\$ -	\$ 35,544

Notes:

- (1) As of January 1, 2018.
- (2) 5% of the loan amount is reserved for uncollectibles.
- (3) Eversource's Annual Budget: \$52,000 (see page 16).
- (4) The performance incentive is based on 6% of the loan repayments.
- (5) C&I not applicable to Eversource; Municipal only.
- (6) Also reported in the applicable C&I program report.
- (7) Incremental savings also reported on Company Specific Programs (see page 15)

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January 2019 - June 2019

Residential Third Party Financing Option
Funded Through the Statewide Programs

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Amount Available for Interest Rate Buy-Downs									
Budget	\$ 5,791	\$ 15,000	\$ 31,188	\$ -	\$ 51,979	\$ 7,964	\$ 10,000	\$ 17,964	\$ 69,943
Less: Interest Rate Buy-Downs Paid	\$ 1,441	\$ 1,886	\$ 7,436	\$ -	\$ 10,763	\$ -	\$ 1,886	\$ 1,886	\$ 12,649
Remaining Budget	\$ 4,350	\$ 13,114	\$ 23,752	\$ -	\$ 41,216	\$ 7,964	\$ 8,114	\$ 16,078	\$ 57,294
Less: Potential Interest Rate Buy-Downs ¹	\$ 1,228	\$ -	\$ 1,571	\$ -	\$ 2,799	\$ -	\$ -	\$ -	\$ 2,799
Amount Available for Interest Rate Buy-Downs	\$ 3,122	\$ 13,114	\$ 22,181	\$ -	\$ 38,418	\$ 7,964	\$ 8,114	\$ 16,078	\$ 54,496
Year-to-date Project Loan Information									
No. of Projects Financed	4	1	7	-	12	-	1	1	13
Total Project Cost ²	\$ 32,555	\$ 18,450	\$ 87,936	\$ -	\$ 138,941	\$ -	\$ 4,527	\$ 4,527	\$ 143,468
Average Project Cost ²	\$ 8,139	\$ 18,450	\$ 12,562	\$ -	\$ 11,578	\$ -	\$ 4,527	\$ 4,527	\$ 11,036
Total Loan Amount	\$ 18,574	\$ 15,000	\$ 56,836	\$ -	\$ 90,410	\$ -	\$ 15,000	\$ 15,000	\$ 105,410
Average Loan Amount	\$ 4,644	\$ 15,000	\$ 8,119	\$ -	\$ 7,534	\$ -	\$ 15,000	\$ 15,000	\$ 8,108
Average Loan Term (years)	39.0	7.0	4.9	-	16.4	-	7.0	7.0	15.7
Total Interest Rate Buy-Down Amount	\$ 1,441	\$ 1,886	\$ 7,436	\$ -	\$ 10,763	\$ -	\$ 1,886	\$ 1,886	\$ 12,649
Average Interest Rate Buy-Down Amount	\$ 360	\$ 1,886	\$ 1,062	\$ -	\$ 897	\$ -	\$ 1,886	\$ 1,886	\$ 973
Average Gross Interest Rate	6.37%	5.99%	6.92%	-	6.66%	-	5.99%	5.99%	6.61%
Average Customer Interest Rate	2.00%	2.00%	2.00%	-	2.00%	-	2.00%	2.00%	2.00%
Average Sq. Footage of Home (HPwES Projects)	1,619	2,200	2,200	-	2,006	-	2,100	2,100	2,013
Total Estimated Annual Space Heating Energy Savings (MMBtu) ³	146	136	317	-	599	-	-	-	599
Average Estimated Annual Space Heating Energy Savings (MMBtu)	39	136	45	-	50	-	50	-	46
No. of Loan Write-offs	-	-	-	-	-	-	-	-	-
Total Loan Write-off Amount	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pre-paid Interest Rate Buy-Down Amount Associated with Loan Write-off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Notes:

(1) Includes utility and customer costs.

(2) Also reported in the applicable Residential program reports. Includes space heating savings associated with all fuel sources.

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Electric Programs
Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	75	494,043	25	289,739	504	6,031,095	15	127,285	619	6,942,162
Expenses / Lifetime MMBtu Savings	\$202,803	10,159	\$244,391	12,567	\$2,899,563	279,977	\$176,808	13,106	\$3,523,565	315,809
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	24	580,213	59	1,193,444	343	6,253,819	36	535,016	462	8,562,492
Expenses / Lifetime MMBtu Savings	\$136,026	16,634	\$230,840	28,315	\$1,052,819	517,716	\$199,179	24,086	\$1,618,864	586,751
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	12	1,120,126	11	744,101	132	9,859,356	2	131,749	157	11,855,331
Expenses / Lifetime MMBtu Savings	\$58,866	17,145	\$74,617	13,885	\$381,379	160,860	\$51,476	1,402	\$566,338	193,290
ENERGY STAR Products										
Number of Rebates / Lifetime kWh Savings	11,200	4,987,018	21,014	8,613,072	153,305	62,524,766	16,225	6,886,364	201,745	83,011,220
Expenses / Lifetime MMBtu Savings	\$158,597	1,329	\$217,085	970	\$1,656,628	5,157	\$255,405	6,731	\$2,287,714	14,187
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	5	9,142,387	2	1,805,898	132	104,002,071	59	18,168,928	198	133,119,285
Expenses / Lifetime MMBtu Savings	\$237,470	0	\$53,270	0	\$2,019,362	0	\$266,380	0	\$2,576,482	0
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	18	6,527,892	11	1,954,415	201	62,322,226	46	12,619,484	276	83,424,017
Expenses / Lifetime MMBtu Savings	\$232,178	0	\$75,245	0	\$1,779,507	0	\$281,350	0	\$2,368,280	0
Municipal Program										
Number of Participants / Lifetime kWh Savings	2	76,048	7	1,249,309	26	4,410,491	26	1,291,403	61	7,027,251
Expenses / Lifetime MMBtu Savings	\$23,776	0	\$55,702	0	\$209,957	35,743	\$68,295	0	\$357,730	35,743
Educational Programs										
Expenses	\$21,178		\$8,274		\$133,581		\$37,783		\$200,816	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	12,000	1,342,765	0	0	80,138	7,537,441	24,336	1,868,262	116,474	10,748,467
Expenses / Lifetime MMBtu Savings	\$143,594	0	\$12,207	0	\$832,930	0	\$78,332	0	\$1,067,063	0
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$5,340		\$12,429		\$0		\$17,769	
Total Program Expenses	\$1,214,487		\$976,972		\$10,978,154		\$1,415,009		\$14,584,622	

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January 2019 - June 2019
Electric Programs

Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

(System Benefits Charge, Forward Capacity Market and Interest Funds Only) *

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	67	442,724	22	255,836	453	5,425,356	14	114,746	556	6,238,662
Expenses / Lifetime MMBtu Savings	\$181,737	9,104	\$215,795	11,097	\$2,608,342	251,857	\$159,391	11,815	\$3,165,265	283,873
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	24	580,213	59	1,193,444	343	6,253,819	36	535,016	450	9,102,405
Expenses / Lifetime MMBtu Savings	\$136,026	16,634	\$230,840	28,315	\$1,052,819	517,716	\$199,179	24,086	\$1,618,864	587,261
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	12	1,120,126	11	744,101	132	9,859,356	2	131,749	157	11,855,331
Expenses / Lifetime MMBtu Savings	\$58,866	17,145	\$74,617	13,885	\$381,379	160,860	\$51,476	1,402	\$566,338	193,290
ENERGY STAR Products										
Number of Rebates / Lifetime kWh Savings	11,200	4,987,018	21,014	8,613,072	153,305	62,524,766	16,225	6,886,364	190,549	87,166,589
Expenses / Lifetime MMBtu Savings	\$158,597	1,329	\$217,085	970	\$1,656,628	5,157	\$255,405	6,731	\$2,287,714	12,858
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	5	9,142,387	2	1,805,898	132	104,002,071	59	18,168,928	211	130,504,790
Expenses / Lifetime MMBtu Savings	\$237,470	0	\$53,270	0	\$2,019,362	0	\$266,380	0	\$2,576,482	0
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	18	6,527,892	11	1,954,415	201	62,322,226	46	12,619,484	276	83,424,017
Expenses / Lifetime MMBtu Savings	\$232,178	0	\$75,245	0	\$1,779,507	0	\$281,350	0	\$2,368,280	0
Municipal Program										
Number of Participants / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
Educational Programs										
Expenses	\$21,178		\$8,274		\$133,581		\$37,783		\$200,816	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	12,000	1,342,765	0	0	80,138	7,537,441	24,336	1,868,262	116,474	10,748,467
Expenses / Lifetime MMBtu Savings	\$143,594	0	\$12,207	0	\$832,930	0	\$78,332	0	\$1,067,063	0
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$5,340		\$12,429		\$0		\$17,769	
Total Program Expenses	\$1,169,645		\$892,674		\$10,476,976		\$1,329,297		\$13,868,591	

*Allocation is based on actual RGGI proceeds apportioned to the HEA and Municipal Programs. Municipal Programs include carryovers.

**2nd Quarter Report
 January 2019 - June 2019
 Electric Programs**

Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

(Energy Efficiency Fund Only - Regional Greenhouse Gas Initiative) *

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	8	51,319	3	33,902	51	605,739	1	12,539	63	703,500
Expenses / Lifetime MMBtu Savings	\$21,066	1,055	\$28,596	1,471	\$291,221	28,120	\$17,417	1,291	\$358,301	31,937
Municipal Program										
Number of Participants / Lifetime kWh Savings	2	76,048	7	1,249,309	26	4,410,491	26	1,291,403	61	7,027,251
Expenses / Lifetime MMBtu Savings	\$23,776	0	\$55,702	0	\$209,957	35,743	\$68,295	0	\$357,730	35,743
Total Program Expenses	\$44,842		\$84,298		\$501,178		\$85,713		\$716,030	

*Allocation is based on actual RGGI proceeds apportioned to the HEA and Municipal Programs. Municipal Programs include carryovers.

**2nd Quarter Report
 January 2019 - June 2019**

**Gas Programs
 Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings**

	LU-Gas		Unitil-Gas		Total	
Home Energy Assistance						
Number of Units	178		7		185	
Expenses / Lifetime MMBtu Savings	\$529,188	63,727	\$167,416	34,624	\$696,604	98,351
Home Performance w/ENERGY STAR						
Number of Units	308		48		356	
Expenses / Lifetime MMBtu Savings	\$407,739	106,366	\$177,982	31,829	\$585,720	138,196
ENERGY STAR Homes						
Number of Homes	15		9		24	
Expenses / Lifetime MMBtu Savings	\$149,167	48,472	\$67,397	10,017	\$216,564	58,489
ENERGY STAR Products						
Number of Rebates	641		516		1,157	
Expenses / Lifetime MMBtu Savings	\$375,700	102,368	\$276,997	122,028	\$652,697	224,396
Large Business Energy Solutions						
Number of Participants	18		6		24	
Expenses / Lifetime MMBtu Savings	\$281,431	84,410	\$90,590	9,473	\$372,022	93,883
Small Business Energy Solutions						
Number of Participants	231		30		261	
Expenses / Lifetime MMBtu Savings	\$357,727	89,940	\$99,654	20,134	\$457,381	110,074
Educational Programs						
Expenses	\$22,938		\$9,777		\$32,714	
Company Specific Programs / FCM Expenses						
Number of Participants	38,000		24,336		62,336	
Expenses / Lifetime MMBtu Savings	\$208,272	16,158	\$27,658	0	\$235,930	16,158
Total Program Expenses	\$2,332,161		\$917,471		\$3,249,632	

**2nd Quarter Report
 January 2019 - June 2019**

**Program Results
 Demand Reduction Program**

Description	Electric Utilities		Grand Total	
	Eversource	Unitil		
Program Expenses	Budget	\$ 250,000	\$ -	\$ 250,000
	Actual	\$ 10,212	\$ -	\$ 10,212
	Percent	4%	N/A	4%
Program Participation	Goal	75	-	75
	Actual	-	-	-
	Percent	0%	N/A	0%
Summer kW Savings	Goal	5,000	-	5,000
	Actual Enrolled	-	-	-
	Actual Avg Saved YTD			
	Percent (Avg / Goal)	0%	N/A	0%

Events Called, Preliminary Savings

Date	From	To	Eversource	Unitil	Total
					0.0
					0.0
					0.0
					0.0
					0.0
					0.0