



June 3, 2019

Via Overnight and Electronic Mail

Debra A. Howland
Executive Director and Secretary
N.H. Public Utilities Commission
21 South Fruit Street, Suite 10
Concord, N.H. 03301

NHPUC 4 JUN 19 PM 1:09

RE: Docket DE 17-136: Energy Efficiency Resource Standard Programs

Dear Ms. Howland,

On behalf of Unitil Energy Systems, Inc. and Northern Utilities, Inc. (collectively, the "Companies"), I enclose an original plus six (6) copies of the Companies' 2018 Annual Report. The Commission approved the 2018 programs in Order No. 26,095 (January 2, 2018). The reports include performance incentive and lost revenue calculations for 2018.

Unitil Energy Systems, Inc.'s report also includes reconciliations relating to its 2018 performance under RGGI Grant #14-004 and On-Bill Financing offerings and an updated analysis of the impact of demand ratchets on lost revenue pursuant to the Settlement Agreement filed on December 13, 2018 and approved by the Commission in Order No. 26,207 (December 31, 2018).

Regards,

A handwritten signature in black ink, appearing to read "Patrick Taylor", written over a horizontal line.

Patrick Taylor
Senior Counsel

Enclosures

Patrick Taylor
Senior Counsel
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