

CONSOLIDATED COMMUNICATIONS HOLDINGS, INC.**Docket DT 16-872****RESPONSES TO STAFF'S DATA REQUESTS – THIRD SET**

Date Request Received: March 22, 2017

Date of Response: March 29, 2017

Request No. Staff 3-22

Witness: Steve Childers

3-22 Please refer to the Steven Childers testimony, page 9, lines 1-3. “Also as part of our diligence efforts we work closely with the FairPoint management team to review and stress test their business plan and long-term model.” Please provide the financial model, business plan and stress tests described.

Response:

FairPoint’s LTM model is being provided as part of our response to Staff 3-9. With respect to sensitivity analysis, please refer to Highly Confidential Attachment Staff 1-9 (“Project Yankee Board of Directors Update” dated December 3, 2016) page 19.

Also see Highly Confidential Attachment Staff 3-22 for additional sensitivity analysis performed by Consolidated with respect to its acquisition of FairPoint.

