

Bailey 33



Kearsarge Telephone Company
Wilton Telephone Company
Hollis Telephone Company
Merrimack County Telephone Company
Docket No. DT 07-027
Company Responses
To Patnode Set 2 Data Requests
September 26, 2007

Patnode 2-20: Again in reference to the response to Staff 1-26 and Staff 1-27; please explain the economic criteria the company suggests the Commission use to evaluate whether a choice is merely a "choice," or a competitive choice."

Response:

Petitioners did not use or feel the need to use economic criteria to determine that a customer makes a "choice" to use a competitor. If a customer uses a competitor for any or all of the services offered by the Petitioners it is a "competitive choice". The reason a customer makes the change could be economic or convenience or other reason, the result is the same, Petitioners lose a customer or some of the customer's business to a competitor.

Michael C. Reed is responsible for this response.