



BAILEY EX. 11

Kearsarge Telephone Company  
Wilton Telephone Company  
Hollis Telephone Company  
Merrimack County Telephone Company  
Docket No. DT 07-027  
Company Responses  
To Staff Set 1 Data Requests  
September 4, 2007

STAFF 1-26: Reed Testimony, Page 8, line 16. Please explain how the significant loss in access lines data as provided in Attachments A through D can help in determining whether competitive wireline, wireless or broadband services are available to the majority of customers in each exchange served by the Companies.

Response:

Inclusion of the impacts of competition is an attempt to provide *additional* detail to the commission regarding the true picture of competition, competitive choices, and trends in customer usage, in New Hampshire. The data shows the *impacts* of competition in addition to the availability of competitive services as required by RSA 374:3-b. If there is a significant loss of access lines, then competitive alternatives are not only available, but customers are using alternative services to replace their traditional access lines.

Michael C. Reed is responsible for this response.