

EnergyNorth Natural Gas, Inc. d/b/a National Grid NH
Quarterly Report
Residential Low Income Assistance Program (RLIAP)
2010-11 Discounted 60%

Customer Count													Summary		
	Nov-10	Dec-10	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Actual/ Projected Total To Date (3)	Original Projection (4)	Variance
	(1) Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual			
Actual / Projected No. of Customers													Average		
LIHEAP	2	2,844	3,687	4,684	5,427	6,194	6,381	6,382	6,380	6,376	6,372	6,359	5,091	7,070	1979
Non-LIHEAP	270	209	205	188	181	168	168	169	170	164	169	184	187	143	-44
Total	(a) 272	3,053	3,892	4,872	5,608	6,362	6,549	6,551	6,550	6,540	6,541	6,543	5,278	7,213	1,935
RLIAP Recoveries															
Actual / Projected															
Therm Sales	10,361,643	17,050,246	24,055,487	25,871,205	22,920,411	18,006,157	10,119,456	6,583,056	5,225,388	4,475,390	4,900,963	5,494,651	155,064,053	158,020,633	2,956,580
RLIAP Rate Per Therm	\$ 0.0103	\$ 0.0116	\$ 0.0116	\$ 0.0116	\$ 0.0116	\$ 0.0116	\$ 0.0116	\$ 0.0116	\$ 0.0116	\$ 0.0116	\$ 0.0116	\$ 0.0116	\$ 0.0116	\$ 0.0116	
Total	\$ 106,479	\$ 197,783	\$ 279,044	\$ 300,106	\$ 265,877	\$ 208,871	\$ 117,386	\$ 76,363	\$ 60,615	\$ 51,915	\$ 56,851	\$ 63,738	\$ 1,785,027	\$ 1,831,683	\$ 46,656
Program Costs															
Actual & Projected Costs															
IT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Admin.	(b) 0												0	8,600	8,600
Education	0												0	0	0
Prior Period Ending Balance	(c) (43,527)												(43,527)	(50,507)	(6,980)
Other (incl. Reporting Costs)	(d) (232)	(489)	(805)	(1,006)	(1,275)	(1,252)	(1,214)	(1,096)	(1,085)	(1,026)	(944)	(945)	(11,371)	(5,536)	5,835
Discounts LIHEAP	144	97,204	136,992	204,081	231,928	217,603	159,313	88,819	80,258	73,322	70,492	70,231	1,430,388	1,841,871	411,483
Discounts Non-LIHEAP	19,475	7,143	7,617	8,191	7,735	5,902	4,194	2,352	2,139	1,886	1,870	2,032	70,536	37,254	(33,282)
Total Costs	(e) \$ (24,140)	\$ 103,858	\$ 143,804	\$ 211,266	\$ 238,388	\$ 222,253	\$ 162,294	\$ 90,075	\$ 81,311	\$ 74,181	\$ 71,418	\$ 71,318	\$ 1,446,026	\$ 1,831,683	\$ 385,657
Avg Monthly Residential Customer Bill															
	\$ 69.03	\$ 97.40	\$ 144.66	\$ 165.17	\$ 159.13	\$ 134.55	\$ 86.94	\$ 47.25	\$ 37.60	\$ 34.24	\$ 34.54	\$ 39.48	\$ 1,049.96	\$ 1,196.26	\$ 146.30
Avg Monthly Residential Low Income Customer Bill															
	\$ 52.75	\$ 76.39	\$ 117.50	\$ 135.73	\$ 130.68	\$ 108.08	\$ 66.29	\$ 32.62	\$ 24.24	\$ 21.41	\$ 21.60	\$ 25.87	\$ 813.16	\$ 935.75	\$ 122.58
Avg Monthly RLIAP Customer Discount															
	\$ 16.27	\$ 21.01	\$ 27.17	\$ 29.44	\$ 28.45	\$ 26.46	\$ 20.65	\$ 14.63	\$ 13.35	\$ 12.83	\$ 12.93	\$ 13.61	\$ 236.80	\$ 260.52	\$ 23.72
Avg Monthly RLIAP Customer Discount as a % to Avg Monthly Residential Customer Bill															
	24%	22%	19%	18%	18%	20%	24%	31%	36%	37%	37%	34%	23%	22%	
Gross Monthly Revenues (2)															
	\$ 11,737,382	\$ 20,934,569	\$ 23,264,840	\$ 20,246,802	\$ 22,379,787	\$ 11,302,847	\$ 10,010,956	\$ 6,468,815	\$ 5,251,983	\$ 6,023,417	\$ 5,096,652	\$ 7,484,474	\$ 150,202,524	\$ 135,537,477	\$ (14,665,047)
Total Costs as a percent of Gross Monthly Revenues															
	-0.21%	0.50%	0.62%	1.04%	1.07%	1.97%	1.62%	1.39%	1.55%	1.23%	1.40%	0.95%	0.96%	1.35%	

(1) Please specify deferred costs incurred prior to November by cost component. Note: the effective date for RLIAP discounts is November 1, 2005; hence, there should no RLIAP discounts prior to November 1, 2005.

(2) Gross Monthly Revenues reflects Account Number 1501, Operating Revenues - Gas, as recorded on Table 40, Income Statement in the Annual Report.

(3) This column represents actual data for the months in which such data is available plus projected data for the remaining months in the 12-month program year.

(4) See RLIAP Projection on page 104 of the 2010-11 Cost of Gas Filing, DG 10-230, filed on September 1, 2010.

(a) The actual number of customers provided for this report are the number of registered customers as of the end of the month.

(b) Actual administrative costs consists of bill inserts and advertising.

(c) The Prior Year 2009-10 Account 175.39 under/(over) ending balance.

(d) Account 175.39 monthly interest on under/(over) balance.

(e) The total discount is calculated from the actual Residential Low Income R-4 bills for the month. The discount by LIHEAP and Non-LIHEAP are prorated by the number of customers listed above.

EnergyNorth Natural Gas, Inc. d/b/a National Grid NH
Quarterly Report
Residential Low Income Assistance Program (RLIAP)
2011-12 Discounted 60%

Summary

	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Actual/ Projected Total To Date (3)	Original Projection (4)	Variance
Customer Count	(1) Actual	Actual	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Average		
Actual / Projected No. of Customers															
LIHEAP	4	4	6,408	6,408	6,408	6,408	6,408	6,408	6,408	6,408	6,408	6,408	5,341	6,382	1041
Non-LIHEAP	315	322	143	143	143	143	143	143	143	143	143	143	172	169	-3
Total	(a) 319	326	6,551	6,551	6,551	6,551	6,551	6,551	6,551	6,551	6,551	6,551	5,513	6,551	1,038
RLIAP Recoveries															
Actual / Projected															
Therm Sales	10,195,273	14,469,371	23,691,538	25,625,554	23,325,494	18,930,889	12,146,742	8,100,878	5,923,019	5,309,899	5,734,298	6,796,324	160,249,277	163,588,592	3,339,315
RLIAP Rate Per Therm	\$ 0.0110	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	
Total	\$ 112,269	\$ 133,118	\$ 216,813	\$ 234,512	\$ 213,463	\$ 173,246	\$ 111,161	\$ 74,135	\$ 54,204	\$ 48,593	\$ 52,477	\$ 62,196	\$ 1,486,188	\$ 1,497,079	\$ 10,891
Program Costs															
Actual & Projected Costs															
IT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Admin.	(b) 0												0	8,600	8,600
Education	0												0	0	0
Prior Period Ending Balance	(c) (339,001)												(339,001)	(288,867)	50,134
Other (incl. Reporting Costs)	(d) (1,029)	(1,366)	(1,524)	(1,329)	(1,450)	(1,406)	(1,437)	(1,354)	(1,316)	(1,215)	(1,077)	(1,015)	(15,517)	(11,202)	4,315
Discounts LIHEAP	251	100	224,911	256,482	199,547	179,656	112,830	97,985	88,587	86,647	86,894	96,637	1,430,527	1,742,408	311,880
Discounts Non-LIHEAP	19,789	8,034	5,019	5,724	4,453	4,009	2,518	2,187	1,977	1,934	1,939	2,157	59,739	46,140	(13,599)
Total Costs	(e) \$ (319,989)	\$ 6,769	\$ 228,407	\$ 260,876	\$ 202,550	\$ 182,259	\$ 113,911	\$ 98,818	\$ 89,247	\$ 87,366	\$ 87,756	\$ 97,779	\$ 1,135,748	\$ 1,497,079	\$ 361,331
Avg Monthly Residential Customer Bill	\$ 63.05	\$ 112.61	\$ 196.99	\$ 236.45	\$ 165.29	\$ 140.43	\$ 71.43	\$ 52.87	\$ 41.13	\$ 38.89	\$ 39.15	\$ 51.19	\$ 1,209.47	\$ 1,197.22	\$ (12.25)
Avg Monthly Residential Low Income Customer Bill	\$ 46.45	\$ 88.23	\$ 161.89	\$ 196.42	\$ 134.15	\$ 112.39	\$ 53.82	\$ 37.58	\$ 27.30	\$ 25.37	\$ 25.59	\$ 36.11	\$ 945.31	\$ 924.20	\$ (21.11)
Avg Monthly RLIAP Customer Discount	\$ 16.59	\$ 24.38	\$ 35.10	\$ 40.03	\$ 31.14	\$ 28.04	\$ 17.61	\$ 15.29	\$ 13.82	\$ 13.52	\$ 13.56	\$ 15.08	\$ 264.16	\$ 273.02	\$ 8.86
Avg Monthly RLIAP Customer Discount as a % to Avg Monthly Residential Customer Bill	26%	22%	18%	17%	19%	20%	25%	29%	34%	35%	35%	29%	22%	23%	
Gross Monthly Revenues (2)	\$ 11,537,301	\$ 17,297,442	\$ 23,264,840	\$ 20,246,802	\$ 22,379,787	\$ 11,302,847	\$ 10,010,956	\$ 6,468,815	\$ 5,251,983	\$ 6,023,417	\$ 5,096,652	\$ 7,484,474	\$ 146,365,316	\$ 150,202,524	\$ 3,837,208
Total Costs as a percent of Gross Monthly Revenues	-2.77%	0.04%	0.98%	1.29%	0.91%	1.61%	1.14%	1.53%	1.70%	1.45%	1.72%	1.31%	0.78%	1.00%	

(1) Please specify deferred costs incurred prior to November by cost component. Note: the effective date for RLIAP discounts is November 1, 2005; hence, there should be no RLIAP discounts prior to November 1, 2005.

(2) Gross Monthly Revenues reflects Account Number 1501, Operating Revenues - Gas, as recorded on Table 40, Income Statement in the Annual Report.

(3) This column represents actual data for the months in which such data is available plus projected data for the remaining months in the 12-month program year.

(4) See RLIAP Projection on page 112 of the 2011-12 Cost of Gas Filing, DG 11-192, filed on September 1, 2011.

(a) The actual number of customers provided for this report are the number of registered customers as of the end of the month.

(b) Actual administrative costs consists of bill inserts and advertising.

(c) The Prior Year 2010-11 Account 175.39 under/(over) ending balance.

(d) Account 175.39 monthly Interest on under/(over) balance.

(e) The total discount is calculated from the actual Residential Low Income R-4 bills for the month. The discount by LIHEAP and Non-LIHEAP are prorated by the number of customers listed above.