

CORE NH Program Highlights
 (January 1 - March 31, 2006)

NH CORE ENERGY EFFICIENCY PROGRAMS	EXPENSES (\$)		SAVINGS (Lifetime kWh)		NUMBER OF CUSTOMERS	
	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget
RESIDENTIAL (nhsaves@home)						
ENERGY STAR Homes	\$1,321,204	79%	5,225,916	137%	875	122%
Home Energy Solutions	\$1,055,353	56%	21,781,660	81%	867	83%
Home Energy Assistance	\$818,084	37%	11,865,287	68%	479	48%
ENERGY STAR Lighting	\$605,047	42%	54,840,229	80%	157,718	120%
ENERGY STAR Appliances	\$331,348	39%	15,514,622	54%	3,859	30%
TOTAL RESIDENTIAL	\$4,131,037	51%	109,227,714	75%	163,798	112%
COMMERCIAL & INDUSTRIAL (nhsaves@work)						
Small Business Energy Solutions	\$1,023,768	43%	43,190,236	45%	227	38%
Large Business Energy Solutions	\$2,641,384	71%	117,456,407	47%	136	53%
New Construction	\$1,558,346	45%	18,331,492	12%	174	72%
TOTAL COMMERCIAL & INDUSTRIAL	\$5,223,497	55%	178,978,136	36%	537	49%
TOTAL	\$9,354,534	53%	288,205,849	45%	164,335	111%

nhsaves@home Energy Star Homes	Budget Goal (2006)	Thru 3/31/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$223,408	\$8,697	\$100,000	\$100,000	\$208,697	93.4%
NHEC	\$151,964	\$25,437	\$18,000	\$36,000	\$79,437	52.3%
PSNH	\$811,500	\$87,927	\$360,000	\$166,000	\$613,927	75.7%
Unitil	\$482,848	\$22,143	\$337,000	\$60,000	\$419,143	86.8%
Total	\$1,669,720	\$144,204	\$815,000	\$362,000	\$1,321,204	79.1%
Program Participation						
National Grid	110	2	50	50	102	92.7%
NHEC	50	15	15	30	60	120.0%
PSNH	349	117	238	103	458	131.2%
Unitil	<u>210</u>	<u>30</u>	<u>195</u>	<u>30</u>	<u>255</u>	<u>121.4%</u>
Total	719	164	498	213	875	121.7%
Program Savings (Lifetime kWh)						
National Grid	1,332,436	19,000	600,000	600,000	1,219,000	91.5%
NHEC	833,904	80,310	50,700	101,400	232,410	27.9%
PSNH	912,927	702,000	1,428,000	618,000	2,748,000	301.0%
Unitil	<u>740,491</u>	<u>196,700</u>	<u>719,166</u>	<u>110,640</u>	<u>1,026,506</u>	<u>138.6%</u>
Total	3,819,758	998,010	2,797,866	1,430,040	5,225,916	136.8%

355

Actual = Homes that have been completed, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer has signed a Builder Participation Agreement and are in process of building the home.
 Prospective = Customer/Builder has the Builder Participation Agreement but has not yet signed, but expects to.

Notes:

nhsaves@home home energy solutions	Budget Goal (2006)	Thru 3/31/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$44,718	\$7,827	\$4,876	\$33,070	\$45,773	102.4%
NHEC	\$78,277	\$47,548	\$24,108	\$24,684	\$96,340	123.1%
PSNH	\$1,623,001	\$300,792	\$378,957	\$137,019	\$816,768	50.3%
Unitil	\$142,565	\$11,472	\$85,000	\$0	\$96,472	67.7%
Total	\$1,888,561	\$367,639	\$492,941	\$194,773	\$1,055,353	55.9%
Program Participation						
National Grid	44	13	10	47	70	159.1%
NHEC	70	19	49	51	119	170.0%
PSNH	810	177	268	97	542	66.9%
Unitil	<u>125</u>	<u>2</u>	<u>80</u>	<u>54</u>	<u>136</u>	<u>108.8%</u>
Total	1,049	211	407	249	867	82.7%
Program Savings (Lifetime kWh)						
National Grid	289,476	84,000	85,000	200,000	369,000	127.5%
NHEC	1,377,770	850,661	192,270	192,270	1,235,201	89.7%
PSNH	21,742,126	5,551,862	8,427,942	3,047,283	17,027,087	78.3%
Unitil	<u>3,453,857</u>	<u>28,809</u>	<u>621,563</u>	<u>2,500,000</u>	<u>3,150,372</u>	<u>91.2%</u>
Total	26,863,229	6,515,332	9,326,775	5,939,553	21,781,660	81.1%
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)						
National Grid		0	0	0	0	
NHEC		18,651	0	0	18,651	
PSNH		17,346	26,264	9,506	53,116	
* Unitil	<u>21,686</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	
Total		35,997	26,264	9,506	71,767	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have signed off on the audit and the job is being scheduled.

Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

*Unitil - MMBTU Natural Gas Savings

nhsaves@home home energy assistance	Budget Goal (2006)	Thru 3/31/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$83,875	\$27,110	\$10,000	\$25,000	\$62,110	74.1%
NHEC	\$148,281	\$33,251	\$1,229	\$727	\$35,207	23.7%
PSNH	\$1,606,260	\$193,560	\$269,362	\$88,263	\$551,185	34.3%
Unitil	<u>\$363,834</u>	<u>\$120,308</u>	<u>\$49,274</u>	<u>\$0</u>	<u>\$169,582</u>	<u>46.6%</u>
Total	\$2,202,250	\$374,229	\$329,865	\$113,990	\$818,084	37.1%
Program Participation						
National Grid	31	12	2	13	27	87.1%
NHEC	80	37	1	2	40	50.0%
PSNH	673	80	159	52	291	43.2%
Unitil	<u>210</u>	<u>67</u>	<u>54</u>	<u>0</u>	<u>121</u>	<u>57.6%</u>
Total	994	196	216	67	479	48.2%
Program Savings (Lifetime kWh)						
National Grid	630,851	228,696	35,828	232,882	497,406	78.8%
NHEC	1,571,440	619,774	16,750	18,557	655,081	41.7%
PSNH	12,791,286	2,430,489	4,802,923	1,573,797	8,807,209	68.9%
Unitil	<u>2,428,712</u>	<u>1,387,766</u>	<u>517,825</u>	<u>0</u>	<u>1,905,591</u>	<u>78.5%</u>
Total	17,422,289	4,666,725	5,373,326	1,825,236	11,865,287	68.1%
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)						
National Grid		0	0	0	0	
NHEC		14,545	0	0	14,545	
PSNH		14,000	27,825	9,100	50,925	
* Unitil	<u>21,686</u>	<u>18,606</u>	<u>5,170</u>	<u>0</u>	<u>23,775</u>	
Total	21,686	47,151	32,995	9,100	89,245	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have signed off on the audit and the job is being scheduled.

Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

*Unitil - MMBTU Natural Gas Savings

*GSECo does not have a MMBTU Savings Goal

nhsaves@home ENERGY STAR Lighting	Budget Goal (2006)	Thru 3/31/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$63,793	\$16,008	\$5,000	\$0	\$21,008	32.9%
NHEC	\$93,802	\$34,244	\$3,670	\$0	\$37,914	40.4%
PSNH	\$1,127,084	\$269,547	\$210,000	\$0	\$479,547	42.5%
Unitil	<u>\$147,565</u>	<u>\$63,578</u>	<u>\$3,000</u>	<u>\$0</u>	<u>\$66,578</u>	<u>45.1%</u>
Total	\$1,432,244	\$383,377	\$221,670	\$0	\$605,047	42.2%
Program Participation						
National Grid	5,800	2,466	1,275	0	3,741	64.5%
NHEC	10,000	9,085	1,222	0	10,307	103.1%
PSNH	100,871	66,760	54,854	0	121,614	120.6%
Unitil	<u>14,415</u>	<u>16,245</u>	<u>5,811</u>	<u>0</u>	<u>22,056</u>	<u>153.0%</u>
Total	131,086	94,556	63,162	0	157,718	120.3%
Program Savings (Lifetime kWh)						
National Grid	2,565,798	1,004,000	564,000	0	1,568,000	61.1%
NHEC	3,597,600	3,421,796	558,190	0	3,979,986	110.6%
PSNH	54,138,424	24,790,439	16,793,319	0	41,583,758	76.8%
Unitil	<u>8,026,810</u>	<u>5,807,557</u>	<u>1,900,928</u>	<u>0</u>	<u>7,708,485</u>	<u>96.0%</u>
Total	68,328,632	35,023,792	19,816,437	0	54,840,229	80.3%

Actual = Lighting products purchased, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.
(Participant is expressed as number of items rebated.)

Notes:

nhsaves@home ENERGY STAR Appliances	Budget Goal (2006)	Thru 3/31/2006			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
Program Expenses (\$)						
National Grid	\$80,537	\$12,595	\$5,404	\$0	\$17,999	22.3%
NHEC	\$97,959	\$21,337	\$4,200	\$0	\$25,537	26.1%
PSNH	\$586,084	\$143,576	\$108,250	\$0	\$251,826	43.0%
Unitil	<u>\$85,000</u>	<u>\$30,086</u>	<u>\$5,900</u>	<u>\$0</u>	<u>\$35,986</u>	<u>42.3%</u>
Total	\$849,580	\$207,594	\$123,754	\$0	\$331,348	39.0%
Program Participation						
National Grid	550	178	80	0	258	46.9%
NHEC	1,055	275	86	0	361	34.2%
PSNH	10,218	1,266	1,558	0	2,824	27.6%
Unitil	<u>908</u>	<u>297</u>	<u>119</u>	<u>0</u>	<u>416</u>	<u>45.8%</u>
Total	12,731	2,016	1,843	0	3,859	30.3%
Program Savings (Lifetime kWh)						
National Grid	2,165,064	820,000	368,500	0	1,188,500	54.9%
NHEC	4,237,619	1,205,050	361,248	0	1,566,298	37.0%
PSNH	19,307,814	5,007,739	6,068,949	0	11,076,688	57.4%
Unitil	<u>3,035,507</u>	<u>1,201,662</u>	<u>481,474</u>	<u>0</u>	<u>1,683,136</u>	<u>55.4%</u>
Total	28,746,004	8,234,451	7,280,171	0	15,514,622	54.0%

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

Notes:

nhsaves@work Small Business Energy Sol	Budget Goal (2006)	Thru 3/31/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$292,942	\$43,018	\$5,000	\$28,000	\$76,018	25.9%
NHEC	\$89,834	\$18,212	\$7,356	\$92,643	\$118,211	131.6%
PSNH	\$1,615,723	\$277,459	\$237,143	\$158,513	\$673,115	41.7%
Unitil	<u>\$360,656</u>	<u>\$45,270</u>	<u>\$9,454</u>	<u>\$101,700</u>	<u>\$156,424</u>	<u>43.4%</u>
Total	\$2,359,155	\$383,959	\$258,953	\$380,856	\$1,023,768	43.4%
Program Participation						
National Grid	38	9	1	6	16	42.1%
NHEC	25	2	4	41	47	188.0%
PSNH	445	49	55	36	140	31.5%
Unitil	<u>90</u>	<u>3</u>	<u>3</u>	<u>18</u>	<u>24</u>	<u>26.7%</u>
Total	598	63	63	101	227	38.0%
Program Savings (Lifetime kWh)						
National Grid	5,681,553	666,000	74,000	444,000	1,184,000	20.8%
NHEC	3,286,400	2,356,485	1,280,655	5,625,315	9,262,455	281.8%
PSNH	73,011,223	11,228,840	15,004,970	5,389,608	31,623,418	43.3%
Unitil	<u>13,858,069</u>	<u>712,395</u>	<u>407,950</u>	<u>18</u>	<u>1,120,363</u>	<u>8.1%</u>
Total	95,837,245	14,963,720	16,767,575	11,458,941	43,190,236	45.1%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed off on the audit and the job is being scheduled.

Prospective = An audit has been done, awaiting customer decision/signature.

Notes:

nhsaves@work Large Business Retrofit	Budget Goal (2006)	Thru 3/31/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$361,760	\$47,693	\$64,636	\$94,705	\$207,034	57.2%
NHEC	\$152,388	\$27,781	\$9,346	\$60,751	\$97,878	64.2%
PSNH	\$2,607,189	\$188,593	\$561,218	\$1,400,938	\$2,150,749	82.5%
Unitil	<u>\$584,584</u>	<u>\$152,939</u>	<u>\$28,284</u>	<u>\$4,500</u>	<u>\$185,723</u>	<u>31.8%</u>
Total	\$3,705,921	\$417,006	\$663,484	\$1,560,894	\$2,641,384	71.3%
Program Participation						
National Grid	22	2	7	12	21	95.5%
NHEC	11	0	3	9	12	109.1%
PSNH	203	9	31	53	93	45.8%
Unitil	<u>23</u>	<u>6</u>	<u>3</u>	<u>1</u>	<u>10</u>	<u>43.5%</u>
Total	259	17	44	75	136	52.5%
Program Savings (Lifetime kWh)						
National Grid	32,542,903	983,000	8,913,000	14,578,000	24,474,000	75.2%
NHEC	15,060,375	0	1,670,396	13,807,830	15,478,226	102.8%
PSNH	164,489,728	4,997,250	14,870,895	37,121,407	56,989,551	34.6%
Unitil	<u>37,598,684</u>	<u>14,602,785</u>	<u>5,832,285</u>	<u>79,560</u>	<u>20,514,630</u>	<u>54.6%</u>
Total	249,691,690	20,583,035	31,286,576	65,586,797	117,456,407	47.0%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.

nhsaves@work New Construction	Budget Goal (2006)	Thru 3/31/2006				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$427,964	\$19,489	\$7,790	\$51,759	\$79,038	18.5%
NHEC	\$128,338	\$4,643	\$39,706	\$17,000	\$61,349	47.8%
PSNH	\$2,607,189	\$88,281	\$432,373	\$863,375	\$1,384,029	53.1%
Unitil	<u>\$300,000</u>	<u>\$22,859</u>	<u>\$0</u>	<u>\$11,071</u>	<u>\$33,930</u>	<u>11.3%</u>
Total	\$3,463,491	\$135,272	\$479,869	\$943,205	\$1,558,346	45.0%
Program Participation						
National Grid	25	0	3	12	15	60.0%
NHEC	22	0	4	3	7	31.8%
PSNH	180	1	51	95	147	81.7%
Unitil	<u>15</u>	<u>2</u>	<u>0</u>	<u>3</u>	<u>5</u>	<u>33.3%</u>
Total	242	3	58	113	174	71.9%
Program Savings (Lifetime kWh)						
National Grid	29,339,528	0	1,216,000	4,831,000	6,047,000	20.6%
NHEC	13,959,440	0	3,074,255	6,173,560	9,247,815	66.2%
PSNH	79,928,342	91,400	447,649	893,878	1,432,927	1.8%
Unitil	<u>27,334,720</u>	<u>905,625</u>	<u>0</u>	<u>698,125</u>	<u>1,603,750</u>	<u>5.9%</u>
Total	150,562,030	997,025	4,737,904	12,596,563	18,331,492	12.2%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.

Utility Specific Programs		Budget Goal (2006)	Thru 3/31/2006				Percent of Budget/Goal
			Actual	In Process	Prospective	Total	
Program Expenses (\$)							
NGRID	Educational Programs	\$0	\$3,141	\$0	\$0	\$3,141	0.0%
NHEC	Educational Programs	\$31,021	\$1,601	\$0	\$0	\$1,601	5.2%
PSNH	Educational Programs	\$152,720	\$19,067	\$20,000	\$0	\$39,067	25.6%
Unitil	Educational Programs	<u>\$27,300</u>	<u>\$12,475</u>	<u>\$0</u>	<u>\$0</u>	<u>\$12,475</u>	45.7%
	Total	\$211,041	\$36,284	\$20,000	\$0	\$56,284	26.7%
NHEC	Load Management	\$102,198	\$36,810	\$0	\$0	\$36,810	36.0%
NHEC	Smart Start Program	\$50,052	\$4,041	\$0	\$0	\$4,041	8.1%
NHEC	High Efficiency Heat Pump Pgm	\$227,840	\$7,351	\$30,000	\$10,800	\$48,151	21.1%
PSNH	Smart Start Program	\$50,000	\$12,571	\$15,000	\$15,000	\$42,571	85.1%
PSNH	ES Homes - Geothermal	\$315,583	\$4,360	\$123,656	\$19,024	\$147,040	46.6%
PSNH	HEA - HEATSMART	\$45,083	\$0	\$0	\$0	\$0	0.0%
PSNH	C&I Customer Partnerships	\$30,000	\$10,000	\$0	\$1,000	\$11,000	36.7%
PSNH	C&I RFP Pilot Program	\$514,094	\$7,405	\$431,554	\$60,000	\$498,959	97.1%
Unitil	EE Website & Home Energy Auc	<u>\$20,000</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	0.0%
	Total	\$1,354,850	\$82,538	\$600,210	\$105,824	\$788,572	58.2%
Program Participation							
NGRID	Educational Programs	0	0	0	0	0	0.0%
NHEC	Educational Programs	0	0	0	0	0	0.0%
PSNH	Educational Programs	0	0	0	0	0	0.0%
Unitil	Educational Programs	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	0.0%
	Total	0	0	0	0	0	0.0%
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	20	0	0	0	0	0.0%
NHEC	High Efficiency Heat Pump Pgm	12	0	6	2	8	66.7%
PSNH	Smart Start Program	40	2	8	19	29	72.5%
PSNH	ES Homes - Geothermal	35	0	26	4	30	85.7%
PSNH	HEA - HEATSMART	28	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	2	1	0	1	2	100.0%
PSNH	C&I RFP Pilot Program	2	0	3	1	4	200.0%
Unitil	EE Website & Home Energy Auc	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	0.0%
	Total	139	3	43	27	73	52.5%
Program Savings (Lifetime kWh)							
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	0	0	0	0	0.0%
NHEC	High Efficiency Heat Pump Pgm	2,804,760	0	1,616,700	538,900	2,155,600	76.9%
PSNH	Smart Start Program	0	0	0	0	0	0.0%
PSNH	ES Homes - Geothermal	11,165,147	0	8,684,000	1,336,000	10,020,000	89.7%
PSNH	HEA - HEATSMART	0	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	0	0	0	0	0	0.0%
PSNH	C&I RFP Pilot Program	24,216,276	0	32,882,670	0	32,882,670	135.8%
Unitil	EE Website & Home Energy Auc	0	0	0	0	0	0.0%
	Total	38,186,183	0	43,183,370	1,874,900	45,058,270	118.0%

Notes

NHEC Smart Start in process included in small C&I program total in process savings

PSNH Smart Start does not include \$16,680 In loans paid out of the Revolving Loan Fund.