

nhsaves@home Energy Star Homes	Budget Goal (2007)	Thru 6/30/2007				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$205,064	\$170,515	\$0	\$30,000	\$200,515	97.8%
NHEC	\$101,507	\$30,730	\$32,000	\$9,600	\$72,330	71.3%
PSNH	\$801,293	\$178,763	\$214,691	\$220,905	\$614,359	76.7%
Unitil	\$220,000	\$124,899	\$112,500	\$0	\$237,399	107.9%
Total	\$1,327,864	\$504,907	\$359,191	\$260,505	\$1,124,603	84.7%
Program Participation						
National Grid	85	65	0	42	107	125.9%
NHEC	25	6	20	6	32	128.0%
PSNH	321	49	102	122	273	85.0%
Unitil	87	55	64	0	119	136.8%
Total	518	175	186	170	531	102.5%
Program Savings (Lifetime kWh)						
National Grid	393,192	285,000	0	150,000	435,000	110.6%
(1) NHEC	100,831	63,653	212,160	63,653	339,466	336.7%
PSNH	908,079	1,336,079	2,781,226	3,326,564	7,443,869	819.7%
Unitil	130,957	354,765	35,000	0	389,765	297.6%
Total	1,533,059	2,039,497	3,028,386	3,540,217	8,608,100	561.5%

Actual = Homes that have been completed, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer has signed a Builder Participation Agreement and are in process of building the home.
 Prospective = Customer/Builder has the Builder Participation Agreement but has not yet signed, but expects to.

Notes:

(1) NHEC - Lifetime kWh savings updated to reflect correct appliance savings

Other Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)					
National Grid		25,756	0	0	25,756
NHEC		0	0	0	0
PSNH		61,325	127,656	152,687	341,668
Unitil		26,005	80,000	0	106,005
Total		113,086	207,656	152,687	473,429

CORE NH Program Highlights
 (January 1 - June 30, 2007)

NH CORE ENERGY EFFICIENCY PROGRAMS	EXPENSES (\$)		SAVINGS (Lifetime kWh)		NUMBER OF CUSTOMERS	
	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget
RESIDENTIAL (nhsaves@home)						
ENERGY STAR Homes	\$1,124,603	85%	8,608,100	561%	531	103%
Home Energy Solutions	\$920,493	50%	30,379,710	136%	845	89%
Home Energy Assistance	\$1,336,600	64%	14,479,469	83%	694	72%
ENERGY STAR Lighting	\$854,807	65%	78,062,921	86%	247,504	98%
ENERGY STAR Appliances	\$544,352	64%	29,505,259	93%	7,210	59%
TOTAL RESIDENTIAL	\$4,780,855	64%	161,035,459	98%	256,784	96%
COMMERCIAL & INDUSTRIAL (nhsaves@work)						
Small Business Energy Solutions	\$1,856,971	60%	73,765,810	77%	352	58%
Large Business Energy Solutions	\$3,692,958	112%	268,494,509	146%	293	153%
New Construction	\$2,509,280	91%	105,457,810	102%	173	104%
TOTAL COMMERCIAL & INDUSTRIAL	\$8,059,209	88%	447,718,130	117%	818	85%
TOTAL	\$12,840,063	77%	608,753,589	111%	257,602	96%

nhsaves@home home energy solutions	Budget Goal (2007)	Thru 6/30/2007				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$52,857	\$19,479	\$5,230	\$7,000	\$31,709	60.0%
NHEC	\$100,031	\$87,051	\$6,300	\$4,900	\$98,251	98.2%
PSNH	\$1,518,240	\$216,844	\$101,067	\$296,082	\$613,993	40.4%
Unitil	\$180,000	\$31,540	\$35,000	\$110,000	\$176,540	98.1%
Total	\$1,851,128	\$354,914	\$147,597	\$417,982	\$920,493	49.7%
Program Participation						
National Grid	84	61	14	20	95	113.1%
NHEC	67	61	9	7	77	114.9%
PSNH	698	207	71	208	486	69.6%
Unitil	<u>102</u>	<u>12</u>	<u>50</u>	<u>125</u>	<u>187</u>	<u>183.3%</u>
Total	951	341	144	360	845	88.9%
Program Savings (Lifetime kWh)						
National Grid	509,620	510,000	124,250	177,500	811,750	159.3%
NHEC	1,383,217	1,713,327	252,783	196,609	2,162,719	156.4%
PSNH	17,478,626	10,670,944	3,660,082	10,722,494	25,053,520	143.3%
Unitil	<u>2,961,445</u>	<u>420,687</u>	<u>81,799</u>	<u>1,849,235</u>	<u>2,351,721</u>	<u>79.4%</u>
Total	22,332,908	13,314,958	4,118,914	12,945,838	30,379,710	136.0%

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer/Utility have signed off on the audit and the job is being scheduled.
 Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:**Other Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)**

National Grid	0	0	0	0
NHEC	18,651	0	0	18,651
PSNH	4,888	4,912	1,677	11,477
Unitil	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total	23,539	4,912	1,677	30,128

nhsaves@home home energy assistance	Budget Goal (2007)	Thru 6/30/2007				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$140,484	\$38,502	\$24,000	\$8,000	\$70,502	50.2%
NHEC	\$133,453	\$80,167	\$1,291	\$2,582	\$84,040	63.0%
PSNH	\$1,527,416	\$769,045	\$155,467	\$31,093	\$955,605	62.6%
Unitil	<u>\$277,934</u>	<u>\$198,341</u>	<u>\$15,112</u>	<u>\$13,000</u>	<u>\$226,453</u>	<u>81.5%</u>
Total	\$2,079,287	\$1,086,055	\$195,870	\$54,675	\$1,336,600	64.3%
Program Participation						
National Grid	38	13	6	2	21	55.3%
NHEC	87	36	1	2	39	44.8%
PSNH	684	443	80	16	539	78.8%
Unitil	<u>159</u>	<u>61</u>	<u>19</u>	<u>15</u>	<u>95</u>	<u>59.7%</u>
Total	968	553	106	35	694	71.7%
Program Savings (Lifetime kWh)						
National Grid	557,588	310,000	150,000	50,000	510,000	91.5%
NHEC	1,492,162	1,252,038	34,778	69,556	1,356,372	90.9%
PSNH	14,231,767	9,722,392	1,755,737	351,147	11,829,276	83.1%
Unitil	<u>1,255,210</u>	<u>592,893</u>	<u>110,928</u>	<u>80,000</u>	<u>783,821</u>	<u>62.4%</u>
Total	17,536,727	11,877,323	2,051,443	550,703	14,479,469	82.6%

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have signed off on the audit and the job is being scheduled.

Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)				
National Grid	3,101	0	0	3,101
NHEC	14,545	0	0	14,545
PSNH	172,949	6,246	31,232	210,427
Unitil	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total	190,595	6,246	31,232	228,073

nhsaves@home ENERGY STAR Lighting	Budget Goal (2007)	Thru 6/30/2007				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$60,138	\$32,088	\$2,556	\$0	\$34,644	57.6%
NHEC	\$83,322	\$62,636	\$9,946	\$0	\$72,582	87.1%
PSNH	\$969,986	\$441,834	\$79,789	\$15,958	\$537,581	55.4%
Unitil	<u>\$210,000</u>	<u>\$81,750</u>	<u>\$17,657</u>	<u>\$110,593</u>	<u>\$210,000</u>	<u>100.0%</u>
Total	\$1,323,446	\$618,308	\$109,948	\$126,551	\$854,807	64.6%
Program Participation						
National Grid	7,530	9,251	1,448	0	10,699	142.1%
NHEC	12,349	18,043	5,054	0	23,097	187.0%
PSNH	192,529	153,879	20,378	284	174,541	90.7%
Unitil	<u>39,167</u>	<u>10,734</u>	<u>555</u>	<u>27,878</u>	<u>39,167</u>	<u>100.0%</u>
Total	251,575	191,907	27,435	28,162	247,504	98.4%
Program Savings (Lifetime kWh)						
National Grid	2,739,681	2,846,000	445,466	0	3,291,466	120.1%
NHEC	3,764,778	6,576,958	1,755,819	0	8,332,777	221.3%
PSNH	66,626,586	43,859,724	4,526,613	7,242	48,393,579	72.6%
Unitil	<u>18,045,099</u>	<u>9,514,138</u>	<u>507,392</u>	<u>8,023,569</u>	<u>18,045,099</u>	<u>100.0%</u>
Total	91,176,144	62,796,820	7,235,290	8,030,811	78,062,921	85.6%

Actual = Lighting products purchased, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
 Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.
 (Participant is expressed as number of items rebated.)

Notes:

nhsaves@home ENERGY STAR Appliances	Budget Goal (2007)	Thru 6/30/2007			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
Program Expenses (\$)						
National Grid	\$67,099	\$25,417	\$3,118	\$0	\$28,535	42.5%
NHEC	\$85,771	\$50,048	\$7,440	\$0	\$57,488	67.0%
PSNH	\$590,427	\$188,820	\$78,622	\$77,778	\$345,221	58.5%
Unitil	<u>\$113,108</u>	<u>\$51,613</u>	<u>\$18,154</u>	<u>\$43,341</u>	<u>\$113,108</u>	<u>100.0%</u>
Total	\$856,405	\$315,898	\$107,334	\$121,120	\$544,352	63.6%
Program Participation						
National Grid	820	291	70	0	361	44.0%
NHEC	842	601	222	0	823	97.7%
PSNH	9,514	2,685	1,118	1,106	4,909	51.6%
Unitil	<u>1,117</u>	<u>689</u>	<u>158</u>	<u>270</u>	<u>1,117</u>	<u>100.0%</u>
Total	12,293	4,266	1,568	1,376	7,210	58.7%
Program Savings (Lifetime kWh)						
National Grid	3,291,108	1,507,000	362,509	0	1,869,509	56.8%
NHEC	3,109,011	2,442,433	496,882	0	2,939,315	94.5%
PSNH	20,804,845	12,229,770	4,004,620	3,771,712	20,006,102	96.2%
Unitil	<u>4,690,333</u>	<u>3,858,852</u>	<u>563,304</u>	<u>268,177</u>	<u>4,690,333</u>	<u>100.0%</u>
Total	31,895,297	20,038,055	5,427,315	4,039,889	29,505,259	92.5%

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
 Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

Notes:

nhsaves@work Small Business Energy Sol	Budget Goal (2007)	Thru 6/30/2007				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$389,335	\$156,133	\$97,654	\$19,069	\$272,856	70.1%
NHEC	\$96,621	\$20,842	\$11,602	\$43,779	\$76,223	78.9%
PSNH	\$2,191,060	\$608,936	\$264,682	\$264,794	\$1,138,412	52.0%
Unitil	<u>\$407,335</u>	<u>\$213,763</u>	<u>\$155,717</u>	<u>\$0</u>	<u>\$369,480</u>	<u>90.7%</u>
Total	\$3,084,351	\$999,674	\$529,655	\$327,642	\$1,856,971	60.2%
Program Participation						
National Grid	48	27	4	16	47	97.9%
NHEC	16	9	3	13	25	156.3%
PSNH	452	111	58	37	206	45.6%
Unitil	<u>86</u>	<u>54</u>	<u>20</u>	<u>0</u>	<u>74</u>	<u>86.0%</u>
Total	602	201	85	66	352	58.5%
Program Savings (Lifetime kWh)						
National Grid	8,598,481	4,168,000	617,481	2,469,926	7,255,407	84.4%
NHEC	2,135,758	595,548	55,823	218,118	869,489	40.7%
PSNH	72,353,278	25,436,159	16,591,911	4,921,306	46,949,376	64.9%
Unitil	<u>13,311,842</u>	<u>11,575,825</u>	<u>7,115,713</u>	<u>0</u>	<u>18,691,538</u>	<u>140.4%</u>
Total	96,399,359	41,775,532	24,380,928	7,609,350	73,765,810	76.5%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed off on the audit and the job is being scheduled.

Prospective = An audit has been done, awaiting customer decision/signature.

Notes:

nhsaves@work Large Business Retrofit	Budget Goal (2007)	Thru 6/30/2007				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$415,712	\$70,087	\$27,480	\$20,404	\$117,971	28.4%
NHEC	\$125,724	\$61,009	\$47,915	\$64,505	\$173,429	137.9%
PSNH	\$2,225,030	\$785,774	\$823,192	\$1,421,877	\$3,030,843	136.2%
Unitil	<u>\$523,716</u>	<u>\$288,423</u>	<u>\$82,293</u>	<u>\$0</u>	<u>\$370,716</u>	<u>70.8%</u>
Total	\$3,290,182	\$1,205,293	\$980,880	\$1,506,786	\$3,692,958	112.2%
Program Participation						
National Grid	27	4	3	11	18	66.7%
NHEC	10	3	1	8	12	120.0%
PSNH	137	63	66	114	243	177.4%
Unitil	<u>18</u>	<u>17</u>	<u>3</u>	<u>0</u>	<u>20</u>	<u>111.1%</u>
Total	192	87	73	133	293	152.6%
Program Savings (Lifetime kWh)						
National Grid	29,745,059	1,766,000	5,121,000	7,243,000	14,130,000	47.5%
NHEC	9,900,716	6,989,130	152,475	0	7,141,605	72.1%
PSNH	115,255,327	57,491,950	60,229,662	104,033,052	221,754,664	192.4%
Unitil	<u>29,039,467</u>	<u>23,378,110</u>	<u>2,090,130</u>	<u>0</u>	<u>25,468,240</u>	<u>87.7%</u>
Total	183,940,569	89,625,190	67,593,267	111,276,052	268,494,509	146.0%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.

nhsaves@work New Construction	Budget Goal (2007)	Thru 6/30/2007				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$504,496	\$62,489	\$4,405	\$25,455	\$92,349	18.3%
NHEC	\$124,926	\$31,288	\$15,000	\$94,182	\$140,470	112.4%
PSNH	\$1,902,316	\$473,256	\$1,003,876	\$516,279	\$1,993,412	104.8%
Unitil	<u>\$232,763</u>	<u>\$273,951</u>	<u>\$9,098</u>	<u>\$0</u>	<u>\$283,049</u>	<u>121.6%</u>
Total	\$2,764,501	\$840,984	\$1,032,379	\$635,916	\$2,509,280	90.8%
Program Participation						
National Grid	40	4	2	9	15	37.5%
NHEC	14	2	1	9	12	85.7%
PSNH	102	33	70	36	139	136.3%
Unitil	<u>10</u>	<u>5</u>	<u>2</u>	<u>0</u>	<u>7</u>	<u>70.0%</u>
Total	166	44	75	54	173	104.2%
Program Savings (Lifetime kWh)						
National Grid	33,702,777	2,113,000	512,000	2,068,000	4,693,000	13.9%
NHEC	5,931,749	1,174,880	20,000	0	1,194,880	20.1%
PSNH	44,911,029	20,797,120	44,115,103	22,687,767	87,599,990	195.1%
Unitil	<u>19,056,502</u>	<u>10,592,340</u>	<u>1,377,600</u>	<u>0</u>	<u>11,969,940</u>	<u>62.8%</u>
Total	103,602,057	34,677,340	46,024,703	24,755,767	105,457,810	101.8%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.

Utility Specific Programs		Budget Goal (2007)	Thru 6/30/2007				Percent of Budget/Goal
			Actual	In Process	Prospective	Total	
Program Expenses (\$)							
NGRID	Educational Programs	(\$1,532)	\$0	\$0	\$0	\$0	0.0%
NHEC	Educational Programs	\$30,218	\$8,983	\$0	\$0	\$8,983	29.7%
PSNH	Educational Programs	\$127,720	\$65,415	\$0	\$0	\$65,415	51.2%
Unitil	Educational Programs	<u>\$24,000</u>	<u>\$2,020</u>	<u>\$0</u>	<u>\$0</u>	<u>\$2,020</u>	8.4%
	Total	\$180,406	\$76,418	\$0	\$0	\$76,418	42.4%
NHEC	Load Management	\$125,219	\$62,481	\$0	\$0	\$62,481	49.9%
NHEC	Smart Start Program	\$39,035	\$54	\$0	\$0	\$54	0.1%
NHEC	High Efficiency Heat Pump Pgm	\$95,574	\$37,144	\$48,000	\$30,000	\$115,144	120.5%
PSNH	Smart Start Program	\$50,000	\$42,937	\$14,000	\$14,000	\$70,937	141.9%
PSNH	ES Homes - Geothermal	\$295,213	\$41,848	\$10,400	\$12,800	\$65,048	22.0%
PSNH	HEA - HEATSMART	\$42,173	\$0	\$0	\$0	\$0	0.0%
PSNH	C&I Customer Partnerships	\$30,000	\$6,650	\$33,000	\$0	\$39,650	132.2%
PSNH	C&I RFP Pilot Program	\$475,579	\$18,101	\$215,770	\$160,000	\$393,871	82.8%
Unitil	EE Website & Home Energy Au	<u>\$39,980</u>	<u>\$2,480</u>	<u>\$0</u>	<u>\$0</u>	<u>\$2,480</u>	<u>6.2%</u>
	Total	\$1,192,773	\$211,695	\$321,170	\$216,800	\$749,665	62.9%
Program Participation							
NGRID	Educational Programs	0	0	0	0	0	0.0%
NHEC	Educational Programs	0	0	0	0	0	0.0%
PSNH	Educational Programs	0	0	0	0	0	0.0%
Unitil	Educational Programs	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
	Total	0	0	0	0	0	0.0%
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	1	0	0	1	0.0%
NHEC	High Efficiency Heat Pump Pgm	8	3	8	5	16	200.0%
PSNH	Smart Start Program	30	13	13	17	43	143.3%
PSNH	ES Homes - Geothermal	32	3	13	16	32	100.0%
PSNH	HEA - HEATSMART	26	0	6	0	6	23.1%
PSNH	C&I Customer Partnerships	0	2	2	0	4	0.0%
PSNH	C&I RFP Pilot Program	5	0	5	2	7	140.0%
Unitil	EE Website & Home Energy Au	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
	Total	101	22	47	40	109	107.9%
Program Savings (Lifetime kWh)							
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	3,427,720	0	0	3,427,720	0.0%
NHEC	High Efficiency Heat Pump Pgm	1,810,239	1,977,700	458,925	0	2,436,625	134.6%
PSNH	Smart Start Program	0	0	0	0	0	0.0%
PSNH	ES Homes - Geothermal	12,418,463	1,941,800	8,414,467	10,356,267	20,712,533	166.8%
PSNH	HEA - HEATSMART	0	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	0	0	0	0	0	0.0%
PSNH	C&I RFP Pilot Program	19,979,333	0	15,683,597	6,410,131	22,093,728	110.6%
Unitil	EE Website & Home Energy Au	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
	Total	34,208,035	7,347,220	24,556,989	16,766,398	48,670,606	142.3%

Notes

NHEC Smart Start in process included in small C&I program total in process savings

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