

## CORE NH Program Highlights

(January 1 - June 30, 2009)

NH CORE ENERGY EFFICIENCY PROGRAMS	EXPENSES (\$)		SAVINGS (Lifetime kWh)		NUMBER OF CUSTOMERS	
	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget
<b>RESIDENTIAL (nhsaves@home)</b>						
ENERGY STAR Homes	\$771,780	57%	7,839,067	159%	504	98%
Home Energy Solutions	\$1,887,639	93%	18,293,017	118%	1,418	92%
Home Energy Assistance	\$2,044,251	77%	21,067,466	107%	636	92%
ENERGY STAR Lighting	\$776,854	58%	45,790,182	50%	170,595	57%
ENERGY STAR Appliances	\$610,779	69%	14,043,287	72%	7,093	56%
<b>TOTAL RESIDENTIAL</b>	<b>\$6,091,302</b>	<b>74%</b>	<b>107,033,019</b>	<b>71%</b>	<b>180,246</b>	<b>57%</b>
<b>COMMERCIAL &amp; INDUSTRIAL (nhsaves@work)</b>						
Small Business Energy Solutions	\$1,745,109	59%	69,269,937	67%	424	80%
Large Business Energy Solutions	\$3,328,799	110%	139,688,043	85%	322	192%
New Construction	\$1,869,103	72%	52,381,555	54%	236	156%
<b>TOTAL COMMERCIAL &amp; INDUSTRIAL</b>	<b>\$6,943,011</b>	<b>81%</b>	<b>261,339,535</b>	<b>71%</b>	<b>982</b>	<b>116%</b>
<b>TOTAL</b>	<b>\$13,034,313</b>	<b>78%</b>	<b>368,372,554</b>	<b>71%</b>	<b>181,228</b>	<b>57%</b>

nhsaves@home Energy Star Homes	Budget Goal (2009)	Thru 6/30/2009				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$275,717	\$76,430	\$0	\$90,912	\$167,342	60.7%
NHEC	\$113,052	\$49,876	\$26,404	\$11,735	\$88,015	77.9%
PSNH	\$823,577	\$310,514	\$52,376	\$0	\$362,890	44.1%
Unitil	\$150,000	\$38,534	\$115,000	\$0	\$153,534	102.4%
<b>Total</b>	<b>\$1,362,346</b>	<b>\$475,354</b>	<b>\$193,780</b>	<b>\$102,647</b>	<b>\$771,780</b>	<b>56.7%</b>
Program Participation						
National Grid	101	43	0	65	108	106.9%
NHEC	23	17	9	4	30	130.4%
PSNH	347	249	42	0	291	83.9%
Unitil	<u>41</u>	<u>10</u>	<u>65</u>	<u>0</u>	<u>75</u>	<u>182.9%</u>
<b>Total</b>	<b>512</b>	<b>319</b>	<b>116</b>	<b>69</b>	<b>504</b>	<b>98.4%</b>
Program Savings (Lifetime kWh)						
National Grid	438,600	2,240,234	0	0	2,240,234	510.8%
NHEC	124,000	399,675	101,038	44,906	545,619	440.0%
PSNH	3,987,604	2,900,782	489,289	0	3,390,071	85.0%
Unitil	<u>394,756</u>	<u>1,163,144</u>	<u>500,000</u>	<u>0</u>	<u>1,663,144</u>	<u>421.3%</u>
<b>Total</b>	<b>4,944,960</b>	<b>6,703,835</b>	<b>1,090,327</b>	<b>44,906</b>	<b>7,839,067</b>	<b>158.5%</b>
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)						
National Grid		29,747	0	0	29,747	
NHEC		6,331	0	0	6,331	
PSNH		88,622	0	0	88,622	
Unitil		<u>11,444</u>	<u>84,373</u>	<u>0</u>	<u>95,817</u>	
<b>Total</b>		<b>136,144</b>	<b>84,373</b>	<b>0</b>	<b>220,517</b>	

Actual = Homes that have been completed, incentives paid and are recorded (booked) in utility accounting system  
 In Process = Customer has signed a Builder Participation Agreement and are in process of building the home.  
 Prospective = Customer/Builder has the Builder Participation Agreement but has not yet signed, but expects to.

**Notes:**

nhsaves@home home energy solutions	Budget Goal (2009)	Thru 6/30/2009				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
National Grid	\$85,548	\$31,936	\$11,000	\$0	\$42,936	50.2%
NHEC	\$139,109	\$59,681	\$19,893	\$4,973	\$84,547	60.8%
PSNH	\$1,560,462	\$727,377	\$216,814	\$580,153	\$1,524,344	97.7%
Unitil	<u>\$234,270</u>	<u>\$55,811</u>	<u>\$10,000</u>	<u>\$170,000</u>	<u>\$235,811</u>	<u>100.7%</u>
<b>Total</b>	<b>\$2,019,389</b>	<b>\$874,805</b>	<b>\$257,707</b>	<b>\$755,126</b>	<b>\$1,887,639</b>	<b>93.5%</b>
<b>Program Participation</b>						
National Grid	98	49	14	13	76	77.6%
NHEC	35	12	4	1	17	48.6%
PSNH	1,315	520	155	553	1,228	93.4%
Unitil	<u>97</u>	<u>7</u>	<u>4</u>	<u>86</u>	<u>97</u>	<u>100.0%</u>
<b>Total</b>	<b>1,545</b>	<b>588</b>	<b>177</b>	<b>653</b>	<b>1,418</b>	<b>91.8%</b>
<b>Program Savings (Lifetime kWh)</b>						
National Grid	907,654	624,871	129,654	120,393	874,918	96.4%
NHEC	1,416,000	933,184	311,061	77,765	1,322,010	93.4%
PSNH	12,430,541	9,874,351	2,354,653	2,100,198	14,329,202	115.3%
Unitil	<u>812,283</u>	<u>1,013,387</u>	<u>33,500</u>	<u>720,000</u>	<u>1,766,887</u>	<u>217.5%</u>
<b>Total</b>	<b>15,566,478</b>	<b>12,445,793</b>	<b>2,828,868</b>	<b>3,018,356</b>	<b>18,293,017</b>	<b>117.5%</b>
<b>Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)</b>						
National Grid		0	0	0	0	
NHEC		501	0	0	501	
PSNH		5,740	0	0	5,740	
Unitil		<u>1,628</u>	<u>841</u>	<u>247,000</u>	249,469	
<b>Total</b>		<b>7,869</b>	<b>841</b>	<b>247,000</b>	<b>255,710</b>	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have signed off on the audit and the job is being scheduled.

Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

**Notes:**

PSNH Participants changed from 617 to 1315, and Lifetime kWh savings from 2,843,135 to 12,430,541, as a result of NHPUC Order No. 24,974, issued on June 4, 2009 limiting fuel blind to 200 PSNH customers.

nhsaves@home home energy assistance	Budget Goal (2009)	Thru 6/30/2009				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
National Grid	\$264,904	\$32,112	\$0	\$0	\$32,112	12.1%
NHEC	\$160,832	\$117,962	\$30,246	\$78,641	\$226,849	141.0%
PSNH	\$1,935,309	\$790,802	\$636,721	\$71,183	\$1,498,706	77.4%
Unitil	\$280,697	\$74,583	\$75,000	\$137,000	\$286,583	102.1%
<b>Total</b>	<b>\$2,641,742</b>	<b>\$1,015,460</b>	<b>\$741,967</b>	<b>\$286,824</b>	<b>\$2,044,251</b>	<b>77.4%</b>
<b>Program Participation</b>						
National Grid	55	21	9	2	32	58.2%
NHEC	46	40	10	26	76	165.2%
PSNH	514	286	142	24	452	87.9%
Unitil	76	19	20	37	76	100.0%
<b>Total</b>	<b>691</b>	<b>366</b>	<b>181</b>	<b>89</b>	<b>636</b>	<b>92.0%</b>
<b>Program Savings (Lifetime kWh)</b>						
National Grid	1,373,943	546,642	224,827	49,962	821,431	59.8%
NHEC	571,000	1,073,442	275,241	715,627	2,064,310	361.5%
PSNH	7,201,690	4,817,125	2,391,719	404,234	7,613,079	105.7%
Unitil	10,597,445	4,318,647	2,000,000	4,250,000	10,568,647	99.7%
<b>Total</b>	<b>19,744,078</b>	<b>10,755,856</b>	<b>4,891,787</b>	<b>5,419,823</b>	<b>21,067,466</b>	<b>106.7%</b>
<b>Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)</b>						
National Grid		11,296	0	0	11,296	
NHEC		11,889	0	0	11,889	
PSNH		144,132	0	0	144,132	
* Unitil	0	11,573	46,700	86,400	144,673	
<b>Total</b>	<b>0</b>	<b>178,890</b>	<b>46,700</b>	<b>86,400</b>	<b>311,990</b>	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system  
 In Process = Customer/Utility have signed off on the audit and the job is being scheduled.  
 Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

**Notes:**

nhsaves@home ENERGY STAR Lighting	Budget Goal (2009)	Thru 6/30/2009				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$81,652	\$22,939	\$7,377	\$0	\$30,316	37.1%
NHEC	\$90,738	\$44,365	\$6,637	\$0	\$51,002	56.2%
PSNH	\$996,962	\$414,105	\$41,467	\$58,524	\$514,096	51.6%
Unitil	\$170,000	\$76,441	\$30,000	\$75,000	\$181,441	106.7%
<b>Total</b>	<b>\$1,339,352</b>	<b>\$557,849</b>	<b>\$85,481</b>	<b>\$133,524</b>	<b>\$776,854</b>	<b>58.0%</b>
Program Participation						
National Grid	11,710	3,008	1,258	0	4,266	36.4%
NHEC	13,838	12,930	1,935	0	14,865	107.4%
PSNH	224,009	81,959	8,207	11,583	101,749	45.4%
Unitil	50,644	2,815	8,900	38,000	49,715	98.2%
<b>Total</b>	<b>300,201</b>	<b>100,712</b>	<b>20,300</b>	<b>49,583</b>	<b>170,595</b>	<b>56.8%</b>
Program Savings (Lifetime kWh)						
National Grid	3,442,104	934,814	0	0	934,814	27.2%
NHEC	4,519,000	3,893,321	599,785	0	4,493,106	99.4%
PSNH	67,325,855	21,745,339	9,852	3,094,390	24,849,581	36.9%
Unitil	15,673,876	5,012,681	2,500,000	8,000,000	15,512,681	99.0%
<b>Total</b>	<b>90,960,835</b>	<b>31,586,155</b>	<b>3,109,637</b>	<b>11,094,390</b>	<b>45,790,182</b>	<b>50.3%</b>

Actual = Lighting products purchased, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.

Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

(Participant is expressed as number of items rebated.)

**Notes:**

nhsaves@home ENERGY STAR Appliances	Budget Goal (2009)	Thru 6/30/2009				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$88,614	\$55,208	\$4,514	\$0	\$59,722	67.4%
NHEC	\$93,738	\$51,563	\$15,586	\$0	\$67,149	71.6%
PSNH	\$606,846	\$295,033	\$36,410	\$37,253	\$368,695	60.8%
Unitil	<u>\$100,000</u>	<u>\$70,212</u>	<u>\$30,000</u>	<u>\$15,000</u>	<u>\$115,212</u>	<u>115.2%</u>
<b>Total</b>	<b>\$889,198</b>	<b>\$472,016</b>	<b>\$86,510</b>	<b>\$52,253</b>	<b>\$610,779</b>	<b>68.7%</b>
Program Participation						
National Grid	710	391	87	0	478	67.3%
NHEC	956	483	146	0	629	65.8%
PSNH	9,965	3,849	475	486	4,810	48.3%
Unitil	<u>1,089</u>	<u>676</u>	<u>100</u>	<u>400</u>	<u>1,176</u>	<u>108.0%</u>
<b>Total</b>	<b>12,720</b>	<b>5,399</b>	<b>808</b>	<b>886</b>	<b>7,093</b>	<b>55.8%</b>
Program Savings (Lifetime kWh)						
National Grid	1,035,370	700,239	0	0	700,239	67.6%
NHEC	1,384,000	1,001,260	274,082	0	1,275,342	92.1%
PSNH	15,243,734	7,990,074	820,288	1,043,053	9,853,415	64.6%
Unitil	<u>1,882,681</u>	<u>1,349,891</u>	<u>172,900</u>	<u>691,500</u>	<u>2,214,291</u>	<u>117.6%</u>
<b>Total</b>	<b>19,545,785</b>	<b>11,041,464</b>	<b>1,267,270</b>	<b>1,734,553</b>	<b>14,043,287</b>	<b>71.8%</b>

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.

Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

**Notes:**

<a href="#">nhsaves@work</a> Small Business Energy Sol	Budget Goal (2009)	Thru 6/30/2009				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$323,443	\$200,081	\$0	\$0	\$200,081	61.9%
NHEC	\$92,656	\$57,964	\$34,338	\$9,475	\$101,777	109.8%
PSNH	\$2,174,746	\$883,763	\$242,448	\$160,329	\$1,286,540	59.2%
Unitil	\$347,769	\$146,311	\$10,400	\$0	\$156,711	45.1%
<b>Total</b>	<b>\$2,938,614</b>	<b>\$1,288,119</b>	<b>\$287,186</b>	<b>\$169,804</b>	<b>\$1,745,109</b>	<b>59.4%</b>
Program Participation						
National Grid	59	42	0	0	42	71.2%
NHEC	15	14	7	4	25	166.7%
PSNH	404	226	62	41	329	81.4%
Unitil	50	24	4	0	28	56.0%
<b>Total</b>	<b>528</b>	<b>306</b>	<b>73</b>	<b>45</b>	<b>424</b>	<b>80.3%</b>
Program Savings (Lifetime kWh)						
National Grid	8,796,866	3,300,315	0	0	3,300,315	37.5%
NHEC	2,335,000	822,795	1,037,579	0	1,860,374	79.7%
PSNH	75,020,685	40,314,449	8,600,259	6,691,691	55,606,399	74.1%
Unitil	16,550,739	7,419,676	1,083,173	0	8,502,849	51.4%
<b>Total</b>	<b>102,703,290</b>	<b>51,857,235</b>	<b>10,721,011</b>	<b>6,691,691</b>	<b>69,269,937</b>	<b>67.4%</b>

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed off on the audit and the job is being scheduled.

Prospective = An audit has been done, awaiting customer decision/signature.

**Notes:**

<a href="#">nhsaves@work</a> Large Business Retrofit	Budget Goal (2009)	Thru 6/30/2009				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$339,674	\$105,476	\$179,775	\$115,417	\$400,668	118.0%
NHEC	\$131,253	\$83,364	\$43,530	\$35,195	\$162,089	123.5%
PSNH	\$2,242,707	\$1,074,910	\$824,446	\$751,393	\$2,650,749	118.2%
Unitil	<u>\$325,000</u>	<u>\$103,894</u>	<u>\$11,400</u>	<u>\$0</u>	<u>\$115,294</u>	<u>35.5%</u>
<b>Total</b>	<b>\$3,038,634</b>	<b>\$1,367,643</b>	<b>\$1,059,151</b>	<b>\$902,005</b>	<b>\$3,328,799</b>	<b>109.5%</b>
Program Participation						
National Grid	13	11	7	21	39	300.0%
NHEC	18	3	5	12	20	111.1%
PSNH	120	103	79	72	254	211.7%
Unitil	<u>17</u>	<u>8</u>	<u>1</u>	<u>0</u>	<u>9</u>	<u>52.9%</u>
<b>Total</b>	<b>168</b>	<b>125</b>	<b>92</b>	<b>105</b>	<b>322</b>	<b>191.7%</b>
Program Savings (Lifetime kWh)						
National Grid	16,442,574	10,779,807	9,394	15,501	10,804,702	65.7%
NHEC	15,109,000	437,801	1,182,701	0	1,620,502	10.7%
PSNH	114,598,762	96,284,586	10,081,023	5,994,576	112,360,185	98.0%
Unitil	<u>19,058,974</u>	<u>9,127,287</u>	<u>5,775,367</u>	<u>0</u>	<u>14,902,654</u>	<u>78.2%</u>
<b>Total</b>	<b>165,209,310</b>	<b>116,629,481</b>	<b>17,048,485</b>	<b>6,010,077</b>	<b>139,688,043</b>	<b>84.6%</b>

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

**Notes:**

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.



<a href="#">nhsaves@work</a> New Construction	Budget Goal (2009)	Thru 6/30/2009				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$400,760	\$113,559	\$46,025	\$35,262	\$194,846	48.6%
NHEC	\$133,665	\$46,437	\$39,600	\$38,500	\$124,537	93.2%
PSNH	\$1,902,903	\$674,384	\$590,086	\$245,231	\$1,509,701	79.3%
Unitil	<u>\$150,000</u>	<u>\$40,019</u>	<u>\$0</u>	<u>\$0</u>	<u>\$40,019</u>	<u>26.7%</u>
<b>Total</b>	<b>\$2,587,328</b>	<b>\$874,399</b>	<b>\$675,711</b>	<b>\$318,993</b>	<b>\$1,869,103</b>	<b>72.2%</b>
Program Participation						
National Grid	24	10	2	11	23	95.8%
NHEC	14	3	5	7	15	107.1%
PSNH	106	88	77	32	197	185.8%
Unitil	<u>7</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>14.3%</u>
<b>Total</b>	<b>151</b>	<b>102</b>	<b>84</b>	<b>50</b>	<b>236</b>	<b>156.3%</b>
Program Savings (Lifetime kWh)						
National Grid	19,342,474	15,486,672	7,407	6,737	15,500,816	80.1%
NHEC	5,414,000	4,215,660	130,080	0	4,345,740	80.3%
PSNH	67,241,635	30,053,350	1,435,022	596,373	32,084,745	47.7%
Unitil	<u>5,635,348</u>	<u>450,255</u>	<u>0</u>	<u>0</u>	<u>450,255</u>	<u>8.0%</u>
<b>Total</b>	<b>97,633,457</b>	<b>50,205,936</b>	<b>1,572,509</b>	<b>603,110</b>	<b>52,381,555</b>	<b>53.7%</b>

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

**Notes:**

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.

Utility Specific Programs		Budget Goal (2009)	Thru 6/30/2009				Percent of Budget/Goal
			Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>							
NGRID	Educational Programs	\$8,608	\$0	\$0	\$0	\$0	0.0%
NHEC	Educational Programs	\$29,063	\$11,580	\$950	\$0	\$12,530	43.1%
PSNH	Educational Programs	\$127,720	\$61,689	\$0	\$0	\$61,689	48.3%
Unitil	Educational Programs	\$15,000	\$5,950	\$0	\$0	\$5,950	39.7%
	<b>Total</b>	<b>\$180,391</b>	<b>\$79,219</b>	<b>\$950</b>	<b>\$0</b>	<b>\$80,169</b>	<b>44.4%</b>
NHEC	Load Management	\$104,720	\$64,139	\$0	\$0	\$64,139	61.2%
NHEC	Smart Start Program	\$15,263	\$126	\$0	\$0	\$126	0.8%
NHEC	High Efficiency Heat Pump Pgm	\$87,257	\$49,902	\$18,713	\$31,188	\$99,803	114.4%
PSNH	Smart Start Program	\$50,000	\$9,208	\$0	\$0	\$9,208	18.4%
PSNH	ES Homes - Geothermal	\$346,769	\$211,482	\$178,946	\$309,089	\$699,517	201.7%
PSNH	HEA - HEATSMART	\$0	\$0	\$0	\$0	\$0	0.0%
PSNH	C&I Customer Partnerships	\$30,000	\$11,435	\$0	\$0	\$11,435	38.1%
PSNH	C&I RFP Pilot Program	\$475,726	\$39,092	\$437,081	\$0	\$476,173	100.1%
Unitil	EE Website & Home Energy Au	\$35,500	\$14,040	\$0	\$0	\$14,040	39.5%
Unitil	ISO-Related Expenses	\$29,494	(\$3,399)	\$0	\$0	(\$3,399)	-11.5%
	<b>Total</b>	<b>\$1,174,729</b>	<b>\$396,025</b>	<b>\$634,740</b>	<b>\$340,277</b>	<b>\$1,371,042</b>	<b>116.7%</b>
						<b>\$1,451,211</b>	
<b>Program Participation</b>							
NGRID	Educational Programs	0	0	0	0	0	0.0%
NHEC	Educational Programs	0	3	1	0	4	0.0%
PSNH	Educational Programs	0	0	0	0	0	0.0%
Unitil	Educational Programs	0	0	0	0	0	0.0%
	<b>Total</b>	<b>0</b>	<b>3</b>	<b>1</b>	<b>0</b>	<b>4</b>	<b>0.0%</b>
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	3	4	0	7	0.0%
NHEC	High Efficiency Heat Pump Pgm	15	8	3	5	16	106.7%
PSNH	Smart Start Program	0	28	26	12	66	0.0%
PSNH	ES Homes - Geothermal	40	13	11	19	43	107.5%
PSNH	HEA - HEATSMART	0	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	0	0	0	0	0	0.0%
PSNH	C&I RFP Pilot Program	3	0	2	0	2	66.7%
Unitil	EE Website & Home Energy Au	0	0	0	0	0	0.0%
	<b>Total</b>	<b>58</b>	<b>52</b>	<b>46</b>	<b>36</b>	<b>134</b>	<b>231.0%</b>
<b>Program Savings (Lifetime kWh)</b>							
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	0	171,730	0	171,730	0.0%
NHEC	High Efficiency Heat Pump Pgm	5,077,000	6,732,675	1,942,375	3,237,292	11,912,342	234.6%
PSNH	Smart Start Program	0	0	0	0	0	0.0%
PSNH	ES Homes - Geothermal	16,723,166	10,798,975	9,137,594	15,783,117	35,719,687	213.6%
PSNH	HEA - HEATSMART	0	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	0	0	0	0	0	0.0%
PSNH	C&I RFP Pilot Program	13,287,932	0	35,320,670	0	35,320,670	265.8%
Unitil	EE Website & Home Energy Au	0	0	0	0	0	0.0%
	<b>Total</b>	<b>35,088,098</b>	<b>17,531,650</b>	<b>46,572,369</b>	<b>19,020,409</b>	<b>83,124,429</b>	<b>236.9%</b>

Notes

Utility Specific Programs