

THE STATE OF NEW HAMPSHIRE



CHAIRMAN
Thomas B. Getz

COMMISSIONERS
Clifton C. Below
Amy L. Ignatius

EXECUTIVE DIRECTOR
AND SECRETARY
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PUBLIC UTILITIES COMMISSION
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G & C Date 9/23/09
Item Number 43B
Approved yes

September 10, 2009

His Excellency, Governor John H. Lynch
and the Honorable Council
State House
Concord, NH 03301

REQUESTED ACTION

1. Authorize the Public Utilities Commission to award grant funds in the amount of \$1,500,000 to the New Hampshire Community Development Finance Authority (CDFA), Vendor # 177292, for the purpose of establishing a revolving loan fund to assist New Hampshire's municipalities in implementing energy efficiency and renewable energy projects. The project will begin upon Governor and Council approval through October 31, 2011. Funding is 100% Greenhouse Gas Emissions Reduction fund.
2. Further authorize the PUC to make an advance payment of \$750,000, 50% of the total grant award, upon Governor & Council approval.

02-81-81-811010-54530000 Public Utilities Commission-Greenhouse Gas 125-O:23:

FY 2010 FY 2011 FY 2012

010-081-54530000-073-500581 Grants to Non-Profits \$1,425,000 \$0 \$75,000

EXPLANATION

The Public Utilities Commission (PUC) is charged with administering the Greenhouse Gas Emissions Reduction Fund (GHGERF) created by RSA 125-O:23 to support energy efficiency, conservation and demand response programs aimed at reducing greenhouse

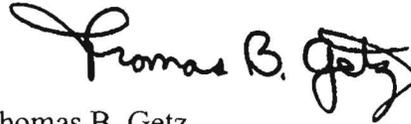
September, 10 2009

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gas emissions generated within New Hampshire. On February 23, 2009, the PUC issued a Request for Proposals (RFP) for programs to be funded by GHGERF grants. In response to the RFP, the Commission received 84 proposals requesting a total of more than \$50 million in grant funds. Attachment A provides additional information on the grant review and award process. Attachment B lists all 30 grant awards; the final six will be presented to Governor and Council for approval on October 21, 2009.

These funds will provide the CDFA with the initial capitalization needed to develop a loan fund that will be used to aid municipalities in building improvements and renewable energy projects to greatly reduce CO2 emissions through out the state. CDFA plans to grow this loan fund to a \$3 million corpus where it will reach a level of self-sufficiency. In the event that GHGERF funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,

A handwritten signature in black ink that reads "Thomas B. Getz". The signature is written in a cursive style with a large, looping initial "T".

Thomas B. Getz
Chairman

ATTACHMENT A – GRANT REVIEW PROCESS

The PUC issued a Request for Proposals on February 23, 2009. The RFP was developed in consultation with the state's Energy Efficiency and Sustainable Energy Board, created by the legislature in 2008 "to promote and coordinate energy efficiency, demand response, and sustainable energy programs in the state."

The RFP was circulated electronically to a list of more than 300 individuals and organizations known to have an interest in energy policy and programs, including members of the Energy Efficiency and Sustainable Energy Board (EESB Board); posted on the PUC and Office of Energy and Planning websites; advertised in the Union Leader on February 28, April 1 and April 2; and announced via press release to major media outlets in the state.

The PUC formed a grant review committee to evaluate each of the 84 proposals that were submitted. The team consisted of four members of the PUC - Chairman Thomas Getz, Commissioners Clifton Below and Graham Morrison, and Jack Ruderman, Director, Sustainable Energy Division – plus Eric Steltzer of the Office of Energy and Planning, and Richard Ober of the New Hampshire Charitable Foundation. Mr. Ober also serves as the Chair of the EESB Board.

The proposals were broken down into eight separate categories¹ in order to allow for an "apples to apples" comparison. The proposals were then individually evaluated by the review committee using a list of thirteen criteria specified in the PUC administrative rules for the Greenhouse Gas Emissions Reduction Fund (Chapter 2600). The committee then met as a group on a regular basis to identify the strongest proposals within each category, and to assign an overall letter grade to each proposal based on the consensus of the group.

The committee has selected a total of thirty proposals to fund. The first nine were approved at the July 15 Governor and Council meeting. Seven awards were approved at the August 19 Governor and Council meeting, and eight, (including this proposal) are being presented at today's meeting. The final six proposals will be presented at the October 21 Governor and Council meeting. In all, the thirty grant awards will amount to more than \$17 million.

¹ The eight categories are: job development, monitoring and measurement, multi-objective, outreach and education, revolving loan fund, public entity, commercial entity, and non-profit/educational entity.

ATTACHMENT B

GREENHOUSE GAS EMISSIONS REDUCTION FUND

RFP GRANT SELECTIONS – PHASE TWO

21 ADDITIONAL PROPOSALS SELECTED FOR FUNDING

Nine Phase One grant awards totaling \$5.36 million were approved by Governor Lynch and the Executive Council on July 15. The Commission then selected an additional 21 proposals to fund, totaling \$12.3 million. Seven grant awards were submitted to the Governor and Executive Council in August, eight in September and six will be submitted at the October 21, 2009 Governor and Council meeting.

Phase One grant awards were foundational in nature and fell within four broad categories: Job Development, Monitoring and Measurement, Outreach and Education, and Revolving Loan Fund. The Phase Two selections primarily fund energy efficiency measures for buildings in the Public, Non-Profit, and Commercial sectors, as well as a Revolving Loan Fund for municipalities, and several Multiple Objective programs including a substantial expansion of the CORE Efficiency Programs.

Commercial

1. Fraser NH

\$470,000

The Fraser paper mill in Gorham will utilize reuse of hot water, hot air and condensate to reduce usage of #6 oil by 729,000 gallons per year through 5 specific projects. Fresh water intake will be reduced by 54 million gallons per year, and greenhouse gas emissions will be reduced by 8,600 metric tons.

2. Propell Energy

\$49,885

Propell will install a high efficiency wood pellet boiler in New England College's Science Building. The pellet boiler will replace an oil-fired system and will provide heat and hot water for the facility. The new heating system will also serve as an educational tool for students.

3. Stonyfield Farm

\$148,927

Grant funds will be used to install a variety of measures that will reduce energy consumption associated with process heat, process cooling, and HVAC systems, resulting in significant reductions in electrical and natural gas use as well as greenhouse gas emissions.

Multiple Objective

1. Clean Air – Cool Planet \$400,000

CA-CP will provide 24 to 48 NH towns with baseline energy information, specific recommendations and on-going support necessary to renovate their most inefficient municipal buildings, with a long-term goal of seeing energy use in those buildings decrease by 50%.

2. NH Electric Utilities \$7,646,020

National Grid, NH Electric Co-op, PSNH, and Unitil will expand the CORE Efficiency Programs by increasing the budget for current programs and adding new program elements. New programs include: fuel-neutral weatherization services for multi-family housing; retro-commissioning for large businesses; no interest loans for efficiency measures through fixed monthly payments on customer bills; air conditioner and refrigerator recycling programs; and expanded job training programs.

3. North Country RC & D \$43,850

North Country RC & D will conduct outreach to NH communities and organizations seeking to pursue district heat/power biomass systems. Communities will be provided with a “roadmap” to help them move from planning to implementation.

Non-Profit

1. Crotched Mountain Rehabilitation Facility \$176,531

Crotched Mountain, located in Greenfield, will upgrade the heating distribution and control system of a building whose occupants are mainly low-income. An oil-fired heating system will be supplanted by connecting the building to a central biomass district heating system.

***2. Dartmouth College \$330,936**

Dartmouth will implement a Campus Energy and Sustainability Management system to achieve reductions in greenhouse gas emissions through improved building energy performance, campus smart-grid technology, and innovative energy feedback systems.

3. Enfield Shaker Museum \$51,354

The Great Stone Dwelling will be retrofitted with insulation, ventilation controls, a heat recovery system, compact fluorescent light bulbs, and energy star appliances. The Museum will also create an educational exhibit on saving energy and reducing greenhouse gas emissions.

***4. NH Institute of Art (Manchester) \$146,060**

A renovated historic building and an addition will be transformed into high performance buildings through the use of innovative measures including a geothermal heating and cooling system, premium building envelope measures, and a vegetated roof.

Public

***1. Town of Fremont \$8,000**

The Fremont Safety Complex will be retrofitted by adding insulation to ceiling areas and performing air sealing to eliminate leaks.

2. Town of Gorham \$26,000

The town will replace the heating system in the Gorham Fire Station by installing a high-efficiency oil furnace and a wood pellet boiler.

3. Town of Hancock \$8,500

Energy audits will be performed in each of the town's eight municipal buildings in order to identify ways to improve energy efficiency, lower heating fuel use, reduce electricity used for cooling and other uses, and improve occupant comfort.

4. Town of Jaffrey \$16,250

Energy audits will be performed in each of the town's sixteen municipal buildings to identify opportunities for energy savings and reductions in greenhouse gas emissions.

5. LighTec, Inc. \$316,000

LighTec, and energy services provider, will install high efficiency lighting systems in sixteen schools and town buildings across the state.

***6. City of Rochester \$394,000**

To reduce energy demand at the city's Wastewater Treatment Facility, the City will upgrade the aeration system by replacing a constant speed blower with a single stage centrifugal type blower.

7. SAU 46/Merrimack Valley School District \$83,685

SAU 46 will connect its office building to an existing, central biomass plant that is already providing heat to three nearby schools, and will upgrade lighting fixtures, compressors, air handlers and controls to reduce the use of electricity and natural gas.

***8. Town of Temple**

\$332,100

The town will perform comprehensive, energy-saving retrofits of the Municipal Building and the Mansfield Library, create an energy conservation outreach and education program for homeowners, offer a free home winterization program for low-income residents, implement changes to the town's land use policies to reduce energy use, and establish a pilot recycling program in an elementary school.

9. TriVillage Energy Committee, Town of Walpole

\$138,345

The town will perform comprehensive, energy-saving retrofits of the Walpole Town Hall and the North Walpole Municipal Building. Measures will include air sealing, new insulation, refurbishment of windows and installation of storm windows, door replacements and retrofits, and HVAC upgrades.

***10. Town of Warner**

\$11,150

The funds will be used for energy audits of 13 town buildings. The audits are the first step in an ambitious program developed by the town energy committee. The town's goal is to maximize the efficiency of these buildings consistent with the *New Hampshire Climate Change Action Plan*.

Revolving Loan Fund

1. NH Community Development Finance Authority

\$1,500,000

CDFA will establish a revolving loan fund to finance energy improvements in municipal buildings that will reduce energy usage, energy costs, and greenhouse gas emissions. CDFA will seek additional sources of funding to capitalize the fund at \$5 million.

* Indicates those projects that will be submitted for approval on October 21, 2009.

#

The State of New Hampshire and the Grantee hereby mutually agree as follows:

GENERAL PROVISIONS

1. Identification and Definitions.

1.1. State Agency Name Public Utilities Commission		1.2. State Agency Address 21 S. Fruit Street, Suite 10 Concord, NH 03301	
1.3. Grantee Name NEW HAMPSHIRE COMMUNITY DEVELOPMENT FINANCE AUTHORITY		1.4. Grantee Address 14 Dixon Avenue, Suite 102, Concord, NH 03301	
1.5. Effective Date G&C approval	1.6. Completion Date October 31, 2011	1.7. Audit Date	1.8. Grant Limitation \$1,500,000
1.9. Grant Officer for State Agency Jack Ruderman		1.10. State Agency Telephone No. 603-271-2431	
1.11. Grantee Signature <i>Katharine Bogle Shields</i>		1.12. Name & Title of Grantee Signor Katharine Bogle Shields, Executive Director	
1.13. Acknowledgment: State of <i>New Hampshire</i> , County of <i>Merrimack</i> , on <i>9/19/11</i> Before the undersigned officer, personally appeared the person identified in block 1.11., known to me (or satisfactorily proven) to be the person whose name is signed in block 1.12., and acknowledged that <u>he</u> executed this document in the capacity indicated in block 1.12.			
1.14. Name and Title of Notary Public or Justice of the Peace <i>Thomas B. Getz</i>		1.15. Name & Title of State Agency Signor(s) Thomas B. Getz, Chairman	
1.16. Approval by Attorney General (Form, Substance and Execution) By: <i>[Signature]</i> Assistant Attorney General, On: <i>9/16/09</i>			
1.17. Approval by the Governor and Council <p style="text-align: center;">On: / /</p>			

2. **SCOPE OF WORK:** In exchange for grant funds provided by the State of New Hampshire, acting through the agency identified in block 1.1 (hereinafter referred to as "the State"), the Grantee identified in block 1.3 (hereinafter referred to as "the Grantee"), shall perform that work identified and more particularly described in the scope of work attached hereto as EXHIBIT A (the scope of work being hereinafter referred to as "the Project"). Except as otherwise specifically provided for herein, the Grantee shall perform the Project in the State of New Hampshire.

3. EFFECTIVE DATE; COMPLETION OF PROJECT.

- 3.1. This Agreement, and all obligations of the parties hereunder, shall become effective on the date in block 1.5 or on the date of approval of this Agreement by the Governor and Council of the State of New Hampshire whichever is later (hereinafter referred to as "the effective date").
 - 3.2. Except as otherwise specifically provided for herein, the Project, including all reports required by this Agreement, shall be completed in its entirety prior to the date in block 1.6 (hereinafter referred to as "the Completion Date").
4. GRANT AMOUNT; MANNER OF PAYMENT; LIMITATIONS.
- 4.1. The Grant Amount is identified and more particularly described in EXHIBIT B, attached hereto.
 - 4.2. The manner of, and schedule of payment shall be as set forth in EXHIBIT B.
 - 4.3. In accordance with the provisions set forth in EXHIBIT B, and in consideration of the satisfactory performance of the Project, as determined by the State, and as limited by subparagraph 4.5 of these general provisions, the State shall pay the Grantee the Grant Amount. The State shall withhold from the amount otherwise payable to the Grantee those sums required, or permitted, to be withheld pursuant to N.H. RSA 80:7 through 7-c.
 - 4.4. The payment by the State of the Grant amount shall be the only, and the complete payment to the Grantee for all expenses, of whatever nature, incurred by the Grantee in the performance hereof, and shall be the only, and the complete, compensation to the Grantee for the Project. The State shall have no liabilities to the Grantee other than the Grant Amount.
 - 4.5. Notwithstanding anything in this Agreement to the contrary, and notwithstanding unexpected circumstances, in no event shall the total of all payments authorized, or actually made, hereunder exceed the Grant limitation set forth in block 1.8 of these general provisions.

5. SPECIAL CONDITIONS. Modifications to these General Conditions and any additional grant conditions shall be set forth in Exhibit C attached hereto.

6. COMPLIANCE BY GRANTEE WITH LAWS AND REGULATIONS. In connection with the performance of the Project, the Grantee shall comply with all applicable statutes, regulations, and orders of federal, state, county, or municipal authorities that impose any legal obligations or duty upon the Grantee, including the acquisition of any and all necessary permits.

7. RECORDS AND ACCOUNTS.

- 7.1. Between the Effective Date and the date seven (7) years after the Completion Date the Grantee shall keep detailed accounts of all expenses incurred in connection with the Project, including, but not limited to, costs of administration, transportation, insurance, telephone calls, and clerical materials and services. Such accounts shall be supported by receipts, invoices, bills and other similar documents.
- 7.2. Between the Effective Date and the date seven (7) years after the Completion Date, at any time during the Grantee's normal business hours, and as often as the State shall demand, the Grantee shall make available to the State all records pertaining to matters covered by this Agreement. The Grantee shall permit the State to audit, examine, and reproduce such records, and to make audits of all contracts, invoices, materials, payrolls, records of personnel, data (as that term is hereinafter defined), and other information relating to all matters covered by this Agreement. As used in this paragraph, "Grantee" includes all persons, natural or fictional, affiliated with, controlled by, or under common ownership with, the entity identified as the Grantee in block 1.3 of these general provisions.

8. PERSONNEL.

- 8.1. The Grantee shall, at its own expense, contract for or provide all personnel necessary to perform the Project. The Grantee warrants that all personnel engaged in the Project shall be qualified to perform such Project, and shall be properly licensed and authorized to perform such Project under all applicable laws.
- 8.2. The Grantee shall not hire, and it shall not permit any subcontractor, subgrantee, or other person, firm or corporation with whom it is engaged in a combined effort to perform the Project, to hire any person who is a State officer or employee, elected or appointed.
- 8.3. The Grant Officer shall be the representative of the State hereunder. In the event of any dispute hereunder, the interpretation of this Agreement by the Grant Officer, and his/her decision on any dispute, shall be final.

9. DATA; RETENTION OF DATA; ACCESS.

- 9.1. As used in this Agreement, the word "data" shall mean all information and things developed or obtained during the performance of, or acquired or developed by reason of, this Agreement, including, but not limited to, all studies, reports, files, formulae, surveys, maps, charts, sound recordings, video recordings, pictorial reproductions, drawings, analyses, graphic representations, computer programs or data, computer printouts, notes, letters, memoranda, papers, and documents, all whether finished or unfinished.
- 9.2. Between the Effective Date and the Completion Date the Grantee shall grant to the State, or any person designated by it, unrestricted access to all data for examination, duplication, publication, translation, sale, disposal, or for any other purpose whatsoever.

9.3. No data shall be subject to copyright in the United States or any other country by anyone other than the State, unless otherwise specified in Exhibit C.

10. CONDITIONAL NATURE OR AGREEMENT. Notwithstanding anything in this Agreement to the contrary, all obligations of the State hereunder, including, without limitation, the continuance of payments hereunder, are contingent upon the availability or continued appropriation of funds, and in no event shall the State be liable for any payments hereunder in excess of such available or appropriated funds. In the event of a reduction or termination of those funds, the State shall have the right to withhold payment until such funds become available, if ever, and shall have the right to terminate this Agreement immediately upon giving the Grantee notice of such termination.

11. EVENT OF DEFAULT; REMEDIES.

11.1. Any one or more of the following acts or omissions of the Grantee shall constitute an event of default hereunder (hereinafter referred to as "Events of Default"):

- 11.1.1. failure to perform the Project satisfactorily or on schedule; or
 - 11.1.2. failure to submit any report required hereunder; or
 - 11.1.3. failure to maintain, or permit access to, the records required hereunder; or
 - 11.1.4. failure to perform any of the other covenants and conditions of this Agreement.
- 11.2. Upon the occurrence of any Event of Default, the State may take any one, or more, or all, of the following actions:
- 11.2.1. give the Grantee a written notice specifying the Event of Default and requiring it to be remedied within, in the absence of a greater or lesser specification of time, thirty (30) days from the date of the notice; and if the Event of Default is not timely remedied, terminate this Agreement, effective two (2) days after giving the Grantee notice of termination; and
 - 11.2.2. give the Grantee a written notice specifying the Event of Default and suspending all payments to be made under this Agreement and ordering that the portion of the Grant Amount which would otherwise accrue to the grantee during the period from the date of such notice until such time as the State determines that the Grantee has cured the Event of Default shall never be paid to the Grantee; and
 - 11.2.3. set off against any other obligation the State may owe to the Grantee any damages the State suffers by reason of any Event of Default; and
 - 11.2.4. treat the agreement as breached and pursue any of its remedies at law or in equity, or both.

12. TERMINATION.

- 12.1. In the event of any early termination of this Agreement for any reason other than the completion of the Project, the Grantee shall deliver to the Grant Officer, not later than fifteen (15) days after the date of termination, a report (hereinafter referred to as the "Termination Report") describing in detail all Project Work performed, and the Grant Amount earned, to and including the date of termination.
- 12.2. In the event of Termination under paragraphs 10 or 12.4 of these general provisions, the approval of such a termination Report by the State shall entitle the Grantee to receive that portion of the Grant amount earned to and including the date of termination.
- 12.3. In the event of Termination under paragraphs 10 or 12.4 of these general provisions, the approval of such a Termination Report by the State shall in no event relieve the Grantee from any and all liability for damages sustained or incurred by the State as a result of the Grantee's breach of its obligations hereunder.
- 12.4. Notwithstanding anything in this Agreement to the contrary, either the State or, except where notice default has been given to the Grantee hereunder, the Grantee, may terminate this Agreement without cause upon thirty (30) days written notice.

13. CONFLICT OF INTEREST. No representative, officer, member or employee of the Grantee, and no representative, officer or employee of the State of New Hampshire or of the governing body of the locality or localities in which the Project is to be performed, who exercises any functions or responsibilities in the review or approval of the undertaking or carrying out of such Project, shall participate in any decision relating to this Agreement which affects his or her personal interest or the interest of any corporation, partnership, or association in which he or she is directly or indirectly interested, nor shall he or she have any personal or pecuniary interest, direct or indirect, in this Agreement or the proceeds thereof.

14. GRANTEE'S RELATION TO THE STATE. In the performance of this Agreement the Grantee, its employees, and any contractor, subcontractor or subgrantee of the Grantee are in all respects independent contractors, and are neither agents nor employees of the State. Neither the Grantee nor any of its representatives, officers, employees, agents, members, subcontractors or subgrantees, shall have authority to bind the State nor are they entitled to any of the benefits, worker's compensation or emoluments provided by the State to its employees.

15. ASSIGNMENT AND SUBCONTRACTS. The Grantee shall not assign, or otherwise transfer any interest in this Agreement without the prior written consent of the State.

16. INDEMNIFICATION. The Grantee shall defend, indemnify and hold harmless the State, its officers and employees, from and against any and all losses

suffered by the State, its officers and employees, and any and all claims, liabilities or penalties asserted against the State, its officers and employees, by or on behalf of any person, on account of, based on, resulting from, arising out of (or which may be claimed to arise out of) the acts or omissions of the Grantee or its contractors, subcontractor, or subgrantee or other agent of the Grantee in the performance of the Project. Notwithstanding the foregoing, nothing herein contained shall be deemed to constitute a waiver of the sovereign immunity of the State, which immunity is hereby reserved to the State. This covenant shall survive the termination of this agreement.

17. INSURANCE AND BOND.

17.1. The Grantee shall, at its sole expense, obtain and maintain in force, or shall require any subcontractor, subgrantee or assignee performing Project work to obtain and maintain in force, both for the benefit of the State, the following insurance:

17.1.1 statutory worker's compensation and employees liability insurance for all employees engaged in the performance of the Project, and

17.1.2 comprehensive general liability insurance for all claims of bodily injuries, death or property damage, in amounts not less than \$2,000,000 for bodily injury or death any one incident, and \$500,000 for property damage in any one incident; and

17.2 The policies described in subparagraph 17.1 of this paragraph shall be the standard form employed in the State of New Hampshire, issued by underwriters acceptable to the State, and authorized to do business in the State of New Hampshire. Each policy shall contain a clause prohibiting cancellation or modification of the policy earlier than ten (10) days after written notice thereof has been received by the State. A certificate of insurance demonstrating compliance with subparagraphs 17.1 and 17.2 shall be attached to this Grant Agreement.

18. WAIVER OF BREACH. No failure by the State to enforce any provisions hereof after any Event of Default shall be deemed a waiver of its rights with regard to that Event, or any subsequent Event. No express waiver of any Event of Default shall be deemed a waiver of any provisions hereof. No such failure or waiver shall be deemed a waiver of the right of the State to enforce each and all of the provisions hereof upon any further or other default on the part of the Grantee.

19. NOTICE. Any notice by a party hereto to the other party shall be deemed to have been duly delivered or given at the time of mailing by certified mail, postage prepaid, in a United States Post Office addressed to the parties at the addresses first above given.

20. AMENDMENT. This Agreement may be amended, waived or discharged only by an instrument in writing signed by the parties hereto and only after approval of such amendment, waiver or discharge by the Governor and Council of the State of New Hampshire.

21. CONSTRUCTION OF AGREEMENT AND TERMS. This Agreement shall be construed in accordance with the law of the State of New Hampshire, and is binding upon and inures to the benefit of the parties and their respective successors and assignees. The captions and contents of the "subject" blank are used only as a matter of convenience, and are not to be considered a part of this Agreement or to be used in determining the intent of the parties hereto.

22. THIRD PARTIES. The parties hereto do not intend to benefit any third parties and this Agreement shall not be construed to confer any such benefit.

23. ENTIRE AGREEMENT. This Agreement, which may be executed in a number of counterparts, each of which shall be deemed an original, constitutes the entire agreement and understanding between the parties, and supersedes all prior agreements and understandings relating hereto.

EXHIBIT A

SCOPE OF SERVICES

In exchange for receiving grant funds in the amount of \$1,500,000 from the New Hampshire Public Utilities Commission (Commission), New Hampshire Community Development Finance Authority (CDFA or Grantee) agrees to develop a program to finance energy efficiency improvements in buildings in New Hampshire municipalities. The CDFA intends to grow this loan fund to a \$3 million corpus. The specific tasks that the CDFA will accomplish are set forth in its proposal to the Commission dated March 23, 2009, and revised budget submitted August 4, both of which are hereby incorporated by reference. Also incorporated by reference is the Commission's Request for Proposals dated February 23, 2009. CDFA agrees to undertake any additional measures necessary to achieve the program goals set forth in its proposal. The following is intended as a summary of the proposal.

Phase 1. Loan fund development and program administration

Task 1.1: Develop loan program guidelines tailored to meet requirements of New Hampshire municipalities including training staff to ensure quality underwriting of the loans.

Task 1.2: Establish monitoring and accounting systems for the Revolving Loan Fund (RLF) and create form loan documents, including a Loan Agreement, Note and Security Agreement in partnership with CDFA's legal counsel.

Task 1.3: Market the RLF through partnerships with utility audit programs to insure that the program maintains a consistent marketing presence and steady source of municipal borrowers. Potential borrowers will be identified by previous energy audits coordinated by utility audit programs and other non-profit programs performing energy audits for municipalities.

Task 1.4: Review each loan application and prioritize loan applications.

Task 1.5: Close each approved loan by completing legal documents, and recording various documents.

Phase 2: Set a capitalization plan in place and create a revolving loan fund (RLF).

Task 2.1 Raise capital from other sources including federal and foundations and develop a diverse funding base for the program to assure long-term stability.

Task 2.2 Grow the loan fund to a \$3 million corpus where it will begin to reach a level of self-sufficiency.

Grantee Initials JK *for KBS*
Date 9-10-2009

This phase would operate for an additional two and a half years.

DELIVERABLES

1. The grantee agrees to prepare and submit quarterly reports to the PUC, in a form and manner prescribed by the PUC, beginning 90 days from the date of Governor and Council approval of this grant agreement and continuing throughout the life of the grant. Reports shall include a detailed summary of all work completed, including an account of milestones achieved, and a description of any obstacles encountered as well as any planned milestones that were not achieved. Within thirty (30) days of the conclusion of the grant award, in lieu of a quarterly report, Grantee shall submit a final report providing a detailed summary of the results of the grant project, obstacles encountered, and any work from the Scope of Services that was not completed.

2. The grantee agrees to carefully track any and all reductions in energy use resulting from the programs and activities funded herein. Grantee will take all steps necessary to document pre-project (baseline) energy use and energy expenditures based on at least three years of data. In addition, Grantee will report on reductions in energy use on a quarterly basis to the PUC and the University of New Hampshire, Carbon Solutions New England (CSNE), for purposes of documenting reductions in energy use and greenhouse gas emission reductions. Energy reductions shall be reported, in a format provided by CSNE, for the following fuels as appropriate: electricity, natural gas, distillate fuel oil (#1, 2 & 4), residual fuel oil (#5 & 6), kerosene, and LPG (propane).

Grantee Initials JK for KBS
Date 9-10-2009

EXHIBIT B
GRANT AMOUNT, TERMS AND METHODS OF PAYMENT

1. In consideration of the satisfactory performance of the services described in Exhibit A, as determined by the State, the State agrees to pay the New Hampshire Community Development Finance Authority an amount not to exceed \$1,500,000.
2. All obligations of the State, including the continuance of any payments, are contingent on the availability of funds derived from the Greenhouse Gas Emissions Reduction Fund pursuant to RSA 125-O:23.
3. Upon approval of this grant award by Governor and Council, Grantee will invoice the New Hampshire Public Utilities Commission (PUC) in the amount of 50% of the grant or \$750,000. In January of 2010, Grantee will invoice the PUC in the amount of \$675,000. Payment of the final 5%, or \$75,000, will be made after Grantee provides a final grant report, no later than 30 days from completion of the project, or from the end date of this grant agreement, October 31, 2011, whichever comes first.
4. These funds are granted for use as lending capital for a revolving loan fund for energy efficiency measures. Upon repayment of loans to the Grantee, if the funds are no longer to be used for additional loans for the same purposes as originally approved or authorized by an amendment to the grant agreement, such funds will be repaid to the Public Utilities Commission, along with any related interest paid to such loan fund subsequent to said loan funds being repaid to the PUC.
5. Invoices will be reviewed and measured against the scope of services by the Director of the Sustainable Energy Division or his designee.
6. The State agrees to make payments to the Grantee within 30 days from the receipt of approved invoices.
7. Invoices will be submitted to: Business Office, New Hampshire Public Utilities Commission, 21 South Fruit Street, Suite 10, Concord, New Hampshire, 03301-2429.

Grantee Initials TK for KAS
Date 9-10-2009

EXHIBIT C

SPECIAL PROVISIONS

“No other Provisions Necessary”

Grantee Initials CB
Date 9/09/09

State of New Hampshire Department of State

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that COMMUNITY DEVELOPMENT FINANCE AUTHORITY was established, and made a body corporate and politic effective July 1, 1983 under the laws of 1983.



In TESTIMONY WHEREOF, I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 12th day of August, A.D. 2009

A handwritten signature in cursive script, appearing to read "Wm Gardner".

William M. Gardner
Secretary of State

CERTIFICATE

I, Daniel R. Gray, Chair of the Community Development Finance Authority do hereby certify that: (1) I am the duly elected and acting Chair of the Community Development Finance Authority, a New Hampshire nonprofit corporation and public authority ("The Corporation"); I am familiar with the minute books of the Corporation (3) I am duly authorized to issue certificates with respect to the contents of such books; (4) the following are true, accurate and complete copies of the resolutions adopted by the Board of Directors of the Corporation at a meeting of the said Board of Directors held on the 12th of December, 2006 which meeting was duly held in accordance with New Hampshire law and the by-laws of the Corporation.

Resolved: That this Corporation authorize Executive Director, Katharine Bogle Shields on behalf of this Corporation to take any and all such actions and to execute, acknowledge and deliver for and on behalf of this Corporation any and all documents, agreements and other instruments (and any amendments, revisions or modifications thereto) as she may deem necessary, desirable or appropriate, in the negotiation and execution of any and all contractual obligations and letter agreements.

Resolved: That the signature of the Executive Director of this Corporation affixed to any instrument or document described in or contemplated by these resolutions shall be conclusive evidence of the authority of said officers to bind this Corporation thereby:

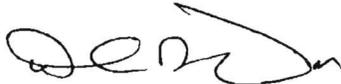
Resolved: That the Corporation shall be bound by any decision made by a State of New Hampshire court, or any agreement entered into by the individuals authorized above.

(5) the foregoing resolutions have not been revoked, annulled, or amended in any manner whatsoever, and remain in full force and in effect as of the date hereof:

(6) the following person(s) have been duly appointed to and now occupy the Office(s) indicated below:

Katharine Bogle Shields, Executive Director

IN WITNESS WHEREOF, I have hereunto set my hand as the Chairman of the Corporation this 12 day of December, 2006.


_____, Chair
Daniel R. Gray

State of New Hampshire

County of MERRIMACK

On this the 12 day of Dec, 2006 before me, the undersigned officer, personally appeared Daniel R. Gray, who acknowledged himself to be the Chair of the Community Development Finance Authority, a non-profit corporation, and that he as such Chair being authorized so to do, executed the foregoing instrument for the purposes therein contained, by signing the name of the organization by himself as Chair.

In witness whereof I hereunto set my hand and official seal.

My commission expires:

CHERYL ANN CARLSON, Notary Public
My Commission Expires March 10, 2009

Cheryl Ann Carlson
Notary Public



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
8/12/2009 8:55 AM

PRODUCER (603) 643-4540
A. B. Gile, Inc.
 PO Box 66
 Hanover, NH 03755

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

INSURED **New Hampshire Community Development Finance Authority**
 14 Dixon Ave Suite 102
 Concord, NH 03301

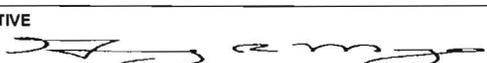
INSURERS AFFORDING COVERAGE		NAIC #
INSURER A:	Peerless Ins Co.	24198
INSURER B:		
INSURER C:		
INSURER D:		
INSURER E:		

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR ADD'L LTR INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS	
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC	CBP8159008	5/26/2009	5/26/2010	EACH OCCURRENCE	\$ 1,000,000
	DAMAGE TO RENTED PREMISES (Ea occurrence)				\$ 100,000	
					MED EXP (Any one person)	\$ 5,000
					PERSONAL & ADV INJURY	\$ 1,000,000
					GENERAL AGGREGATE	\$ 2,000,000
					PRODUCTS - COMP/OP AGG	\$ 2,000,000
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS				COMBINED SINGLE LIMIT (Ea accident)	\$
					BODILY INJURY (Per person)	\$
					BODILY INJURY (Per accident)	\$
					PROPERTY DAMAGE (Per accident)	\$
	GARAGE LIABILITY <input type="checkbox"/> ANY AUTO				AUTO ONLY - EA ACCIDENT	\$
					OTHER THAN AUTO ONLY: EA ACC	\$
					AGG	\$
A	EXCESS / UMBRELLA LIABILITY <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE <input type="checkbox"/> DEDUCTIBLE <input type="checkbox"/> RETENTION \$	CU8152910	5/26/2009	5/26/2010	EACH OCCURRENCE	\$ 1,000,000
	AGGREGATE				\$ 1,000,000	
						\$
						\$
						\$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under SPECIAL PROVISIONS below Y/N <input checked="" type="checkbox"/> N	WC8284916	5/26/2009	5/26/2010	<input checked="" type="checkbox"/> WC STATUTORY LIMITS	OTHER
					E.L. EACH ACCIDENT	\$ 100,000
					E.L. DISEASE - EA EMPLOYEE	\$ 100,000
					E.L. DISEASE - POLICY LIMIT	\$ 500,000
	OTHER					

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS
Workers Compensation Covered States - 3.A. Part One - NH; 3.C. Part Three - All States Except ND,OH,WA,WV,WY and States designated in Item 3.A.
 No Excluded Officers. Cancellation for non-payment is 10 days except for Workers Comp. Evidence of Insurance.

CERTIFICATE HOLDER	CANCELLATION
Public Utilities Commission Attn: Diane Bateman 21 South Fruit Street, Ste. 10 Concord, NH 03301	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL <u>10</u> DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES. AUTHORIZED REPRESENTATIVE 

IMPORTANT

If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

DISCLAIMER

This Certificate of Insurance does not constitute a contract between the issuing insurer(s), authorized representative or producer, and the certificate holder, nor does it affirmatively or negatively amend, extend or alter the coverage afforded by the policies listed thereon.