

**BEFORE THE
PUBLIC UTILITIES COMMISSION
OF NEW HAMPSHIRE**

**PUBLIC SERVICE COMPANY OF NEW
HAMPSHIRE D/B/A/ EVERSOURCE,
REQUEST FOR CHANGE IN DISTRIBUTION)
RATES)**

Docket DE 24-070

**Direct Testimony of
Ben Havumaki**

**On Behalf of
The Office of Consumer Advocate**

January 23, 2025

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Schedule BH-1: Resume of Ben Havumaki

1 **I. INTRODUCTION AND QUALIFICATIONS**

2 **Q Please state your name, title, and employer.**

3 **A Mr. Havumaki:** My name is Ben Havumaki. I am a Principal Associate at Synapse
4 Energy Economics (Synapse), located at 485 Massachusetts Avenue #3, Cambridge, MA
5 02139.

6 **Q Please describe Synapse Energy Economics.**

7 **A** Synapse is a research and consulting firm specializing in electricity and gas industry
8 regulation, planning, and analysis. Our work covers a range of issues, including economic
9 and technical assessments of demand-side and supply-side energy resources; energy
10 efficiency policies and programs; integrated resource planning; electricity market
11 modeling and assessment; renewable resource technologies and policies; and climate
12 change strategies. Synapse works for a wide range of clients, including attorneys general,
13 offices of consumer advocates, public utility commissions, environmental advocates, the
14 U.S. Environmental Protection Agency, the U.S. Department of Energy, the U.S.
15 Department of Justice, the Federal Trade Commission, and the National Association of
16 Regulatory Utility Commissioners. Synapse has over 40 professional staff with extensive
17 experience in the energy industry.

18 **Q Please summarize your professional and educational experience.**

19 **A** Since arriving at Synapse in 2018, I have focused on electric and gas utility regulatory
20 issues, usually in the context of litigated proceedings. I provide technical analysis,
21 consulting, and expert witness support in general rate cases, where I focus on rate design
22 and cost allocation. I also have expertise in performance-based regulation and grid

1 modernization, and I focus on helping stakeholders navigate the many interactions
2 between these emerging paradigms on the one hand, and enduring utility regulatory
3 principles and priorities on the other. I have provided testimony in Georgia, Illinois,
4 Minnesota, Rhode Island, New Hampshire, New Brunswick, Pennsylvania, and West
5 Virginia. I have also drafted comments and contributed to formal reports in numerous
6 other jurisdictions in the United States and Canada. I hold a Bachelor of Arts degree in
7 History from McGill University and a Master of Arts degree in Applied Economics from
8 the University of Massachusetts. My resume is attached as Schedule BH-1.

9 **Q Have you previously testified before the New Hampshire Public Utilities**
10 **Commission?**

11 **A** Yes. I sponsored written testimony before the New Hampshire Public Utilities
12 Commission (the Commission) in Docket DE 21-030, the general rate case of Util
13 Energy Systems, Inc., and in Docket DG 21-104, the general rate case of Northern
14 Utilities, Inc.

15 **Q On whose behalf are you testifying in this case?**

16 **A** I am presenting testimony on behalf of the Office of the Consumer Advocate (OCA).

17 **Q What is the purpose of your testimony?**

18 **A** The purpose of my testimony is to address certain aspects of the distribution rate
19 application of Public Service Company of New Hampshire d/b/a Eversource (hereafter
20 “the Company”). Specifically, my testimony addresses the revenue cap formula and
21 performance mechanisms that are components of the Company’s proposed PBR Plan.

1 **Q What materials did you rely on to develop your testimony?**

2 **A** The sources for my testimony are the Company's application and responses to discovery
3 requests, public documents, and my professional knowledge and experience.

4 **Q Was your testimony prepared by you or under your direction?**

5 **A** Yes.

6 **II. SUMMARY OF CONCLUSIONS AND RECOMMENDATIONS**

7 **Q Please summarize your primary conclusions.**

8 **A** My primary conclusions are as follows:

- 9 1. Adopting a multi-year rate plan (MRP) for Eversource may be reasonable if risks and
10 benefits can be appropriately balanced. Eversource's current proposal unduly shifts
11 risks to ratepayers and should be modified as recommended in my testimony.
- 12 2. In general, linking revenue increases during the MRP term directly to utility spending
13 erodes cost containment incentives for the utility. Thus, the Commission should only
14 accept Eversource's proposal to include a mechanism for supplemental revenues
15 driven by the Company's own spending during the MRP term if the Commission
16 finds that Eversource has demonstrated that such supplemental revenues are truly
17 required due to increases in the level of necessary capital investment.
- 18 3. A K-Bar mechanism, if properly designed, is an acceptable approach for providing
19 supplemental revenue during the term of the next MRP. The K-Bar mechanism
20 proposed by Eversource, as well as alternative mechanisms discussed in my
21 testimony, should not be adopted because each contains significant design flaws that
22 would harm ratepayers.
- 23 4. Eversource's proposed service quality metrics unduly shift risk from the Company to
24 its customers.

1 **Q Please summarize your recommendations.**

2 **A** My recommendations are as follows:

3 1. If the Commission approves an MRP for Eversource and determines that Eversource
4 has reasonably demonstrated that it requires supplemental revenues to support
5 necessary capital investment spending during the forthcoming MRP term, then the
6 Commission should approve Eversource's proposed K-Bar mechanism, with the
7 following modifications:

8 a. The Commission should eliminate the variance proposed by the Company that
9 would allow for the total value of new capital additions included in the
10 calculation of the annual K-Bar allowance to exceed the forecasted budget for
11 the given year by up to 10 percent.

12 b. The limit on capital additions that may be included in calculating the K-Bar
13 allowance should be capped at the forecasted budget amount for the given
14 year.

15 c. The Commission should not permit the Company to exclude co-optimization
16 investments from the cap on the annual K-Bar adjustment.

17 2. If the Commission approves the K-Bar mechanism as a component of the revenue cap
18 formula, then the Commission should establish a formal annual review process for
19 capital additions made during the MRP term, as described below.

20 a. The Commission should require the Company to make an annual filing that
21 should include at least the following components:

22 i. A forecast of the capital projects planned to go into service in the rate
23 year, along with the costs of those projects ("Annual MRP Forecast").

24 ii. A detailed comparison between the Annual MRP Forecast and the
25 forecast for the same year provided in the Distribution Solutions Plan
26 (DSP), identifying any projects that appear in one forecast but not the
27 other, any differences in project costs or timing between the two
28 forecasts for projects appearing in both forecasts, and the difference in
29 aggregate costs between the Annual MRP Forecast and the forecast for
30 the same year in the DSP.

31 iii. The actual distribution plant additions reported on FERC Form 1 for
32 the prior calendar year.

1 iv. Workpapers presenting the calculation of the K-Bar allowance and
2 adjustment.

3 b. The Commission should establish a process for this annual review with scope
4 for intervenor participation. Through this process, intervenors should be
5 permitted to ask discovery questions and to address the reasonableness of
6 specific investments through written comments, testimony, or some other
7 formal written submission that would contribute to record development.

8 c. If the Commission determines that any new additions are substantially lacking
9 in merit, to the extent that it appears likely that they would be disallowed in
10 the context of a prudence review, then any such new additions should be
11 placed into a regulatory tracker and excluded from the calculation of the K-
12 Bar adjustment.

13 3. The service quality metrics should be modified as follows:

14 a. The deadband should be constructed to be equal to one standard deviation
15 *above* the target rather than two standard deviations on either side of the
16 target.

17 b. The Company should not be permitted to retain credits for use in offsetting
18 future penalties.

19 **III. A MULTI-YEAR RATE PLAN FOR EVERSOURCE IS REASONABLE**

20 **Q What is a multi-year rate plan?**

21 **A** A multi-year rate plan or MRP is an alternative form of ratemaking with certain features
22 that distinguish it from the traditional, cost-of-service approach. In each year during the
23 term of an MRP, the utility is granted an annual revenue adjustment that is calculated
24 formulaically and used to determine the utility's base revenue requirement for the year. In
25 turn, the utility is not permitted to file a rate case for the duration of the MRP, which is
26 termed the "stay-out" period.

1 **Q How is the annual revenue adjustment for each year determined under the**
2 **Company’s MRP proposal?**

3 **A** The Company has proposed a revenue cap formula as a component of its PBR plan to
4 determine this annual revenue adjustment.¹ At a high level, the adjustment accounts for
5 inflation (I-factor) and productivity trends (X-factor), certain exogenous events (Z-
6 factor), changes in the rolling average of capital investments (K-Bar adjustment), a
7 stretch factor (consumer divided), and an earnings sharing mechanism (ESM).

8 **Q How long is the stay-out period under the Company’s proposal?**

9 **A** The Company proposes a four-year stay-out period. In addition, the Company also
10 proposes that it be permitted to request an extension of the stay-out period for up to
11 another four years.²

12 **Q What is the timeline of rate increases proposed by the Company in the PBR plan?**

13 **A** The Company’s proposed PBR plan provides for four revenue increases: an initial
14 adjustment in the first year, which would be effectuated through a one-time K-Bar
15 increase, followed by annual increases mediated by the whole revenue cap formula that
16 would take effect on August 1 of each year 2026-2028.^{3,4} The Company would be
17 eligible to file for a base rate increase on August 1, 2029.⁵

¹ Direct Testimony of D. Foley, R. Coates, and D. Horton, p. 36 with adjustments based on Attachment ES-EAD-8 pp. 9 – 10.

² Direct Testimony of D. Foley, R. Coates, and D. Horton, p. 72, lines 11 – 16.

³ The Company calculated a required distribution revenue increase of \$181,898,881 based on a test-year ending on December 31, 2023.

⁴ Eversource Response to PUC 1-003, pp. 2-3.

⁵ Direct Testimony of D. Foley, R. Coates, and D. Horton, p. 42 lines 6-9.

1 **Q What is the K-Bar mechanism?**

2 **A** The K-Bar mechanism is a supplemental capital mechanism that provides an adjustment
3 to base revenues based upon a rolling three-year historical average of the Company’s
4 actual capital revenue requirement.

5 **Q How does the K-Bar mechanism work?**

6 To determine the K-Bar adjustment for a given year, the Company calculates a parallel
7 K-Bar revenue requirement that is the average of the actual capital revenue requirement
8 for each of the prior three years. The Company proposes that there be a cap on the total
9 value of capital additions made during an MRP year that may included in the K-Bar
10 revenue requirement equal to 10 percent above the forecast capital expenditure for that
11 year in the DSP.⁶

12 **Q Does the Company propose any exceptions in the K-Bar calculation?**

13 **A** Yes. The Company proposes that co-optimization investments be excluded from the K-
14 Bar cap.⁷ This would allow the Company to recover any co-optimization investments that
15 exceed the K-Bar cap through the K-Bar mechanism.

16 **Q What are the benefits that the Company cites for the PBR plan?**

17 **A** The Company states about PBR that it is “the optimal ratemaking mechanism to promote
18 long-term cost control, mitigate bill impacts for customers and avoid the need for
19 multiple, sequential base distribution rate proceedings, as would otherwise be needed to
20 address the rising costs of providing electric service on a distribution system experiencing

⁶ Direct Testimony of D. Foley, R. Coates, and D. Horton, p. 43, lines 7-8.

⁷ Direct Testimony of D. Foley, R. Coates, and D. Horton, p. 59, lines 12-17.

1 increasing investment requirements, largely due to aging infrastructure and the need to
2 modernize the grid, increased customer expectations, and increased system impacts
3 caused by the frequency and magnitude of major storms.”⁸

4 **Q Does the Company specifically address the benefits of its revenue cap formula?**

5 **A** Yes, the Company does address the revenue cap formula in the context of the broader
6 discussion of PBR benefits. The Company states that “the annual revenue adjustments
7 provided each year are intended to track an industry cost trend, providing a revenue
8 ‘allowance’ to the Company to support utility operations while the stay-out term pushes
9 the utility to achieve cost efficiencies in order to maintain financial integrity within the
10 parameters of the annual revenue adjustment.”⁹

11 **Q Do you agree with the Company’s description of the benefits of an MRP?**

12 **A** Yes, I agree with the Company’s description of the *theoretical* benefits of an MRP and
13 revenue cap formula. If properly designed, these ratemaking structures can promote cost
14 control, rate stability, and administrative efficiency. It is critical, however, that the
15 revenue cap formula and other regulatory provisions associated with the MRP strike an
16 appropriate balance between risk and reward for the Company. If the revenue cap
17 formula is appropriately designed, then it should induce the Company to operate more
18 efficiently and should also provide for regulatory efficiency, reducing the frequency of
19 rate cases.

⁸ Direct Testimony of D. Foley, R. Coates, and D. Horton, pp. 36-37.

⁹ Direct Testimony of D. Foley, R. Coates, and D. Horton, p. 39.

1 **Q Should the Commission establish an MRP and revenue cap formula for the**
2 **Company?**

3 **A** I believe that it is reasonable for the Commission to establish an MRP and revenue cap
4 formula for the Company. However, the Company’s proposal suffers from certain flaws.
5 Therefore, while I am supportive of the Commission adopting an MRP for the Company
6 with annual revenue adjustments determined through a revenue cap formula, I do not
7 support every detail of the Company’s proposal.

8 **IV. THE COMMISSION SHOULD ONLY AUTHORIZE THE K-BAR MECHANISM**
9 **UNDER CERTAIN CIRCUMSTANCES**

10 **Q What are your concerns about the Company’s revenue cap formula proposal?**

11 **A** I am mainly concerned about the Company’s proposed K-Bar mechanism. This is not a
12 mainstream or essential element of a revenue cap formula, and I cannot offer unqualified
13 support for it. The K-Bar mechanism should only be adopted in certain limited
14 circumstances. It should not be embraced as an enduring feature of ratemaking in New
15 Hampshire. Further, even if the K-Bar mechanism were to be adopted as a component of
16 the revenue cap formula, I would not recommend that the Commission grant the
17 Company’s specific K-Bar proposal.

18 **Q Under what circumstances should the Commission approve a K-Bar mechanism as**
19 **a part of the revenue cap formula?**

20 **A** The Commission should only approve a K-Bar mechanism if the Commission finds that
21 the Company has demonstrated the reasonableness of its capital investment spending
22 plans for the forthcoming MRP term. In such a case, the Commission may choose to

1 approve the K-Bar mechanism, but only if it also makes the specific modifications to the
2 K-Bar mechanism that I recommend in the next section.

3 **Q Why would it be acceptable for the Commission to approve a K-Bar mechanism in**
4 **this limited case?**

5 **A** If the Company's spending forecast is reasonable and the Company goes forward with
6 the forecast level of spending without any supplemental revenue mechanism included as
7 a part of the revenue cap formula, then its earned ROE would be expected to fall
8 significantly over the term of the next MRP. The K-Bar mechanism would help to stem
9 this earnings erosion.¹⁰

10 **Q Would the Company actually proceed with its spending plans if the Commission**
11 **were not to approve the proposed K-Bar mechanism?**

12 **A** It is not possible to say. A key premise of alternative ratemaking is that the ratemaking
13 structure itself affects the extent to which the subject Company seeks to minimize costs
14 and find efficiencies.¹¹ Furthermore, the Company's discussion of certain types of
15 contemplated investments, including co-optimization investments and grid modernization
16 projects, acknowledges that the Company necessarily exercises some discretion in which
17 projects it chooses to pursue.¹²

¹⁰ Eversource Response to OCA 1-081, Attachment OCA 1-081(a)

¹¹ An Overview of Performance Based Regulation and Its Application. M. Kolesar and A. Ros, pp. 7-11.

¹² Direct Testimony of D. Foley, R. Coates, and D. Horton, pp. 58-61.

1 **Q What is the implication of your observation that ratemaking structures may affect**
2 **investment behavior?**

3 **A** For the present case, the implication is that the Commission’s approval of the K-Bar
4 mechanism as a component of the revenue cap formula is also an endorsement in some
5 fashion of the Company’s spending program. Approving the K-Bar mechanism could
6 catalyze an increase in investment activity to an extent that might not occur under a
7 different ratemaking structure.

8 **Q Why do you offer qualified support for the K-Bar mechanism rather than for**
9 **another alternative to provide supplemental revenues during the term of the MRP?**

10 **A** While the K-Bar mechanism suffers from certain deficiencies in attenuating the cost
11 control incentives associated with the MRP, it is as good as or better than several flawed
12 options for providing supplemental revenues during the MRP term.

13 **Q Why do you find that the alternatives to the K-Bar mechanism are no better or**
14 **possibly worse than a properly designed K-Bar mechanism?**

15 **A** I focus on two main alternatives: the system of step-increases under which the Company
16 previously operated, and an alternative capital tracker that would provide for recovery of
17 new investments in a dollar-for-dollar manner. Step increases may be worse than the K-
18 Bar mechanism because they are unlikely to provide for as much regulatory lag as would
19 the K-Bar mechanism; the K-Bar adjustment is based upon a historical average, whereas
20 step increases are based on specific-year capital needs. Meanwhile, capital trackers that
21 provide dollar-for-dollar recovery of additions made during the stay-out period are likely
22 worse than the K-Bar mechanism because they effectively remove regulatory lag.

1 **Q Why is regulatory lag desirable?**

2 **A** From the customer’s perspective, regulatory lag is desirable because it means that the
3 utility must put its own dollars at risk and wait some period before it can begin recovery
4 of an investment, encouraging financial discipline and cost control.

5 **Q Do you agree with the Company’s justifications for the K-Bar mechanism?**

6 **A** Not entirely. I find certain aspects of the Company’s defense of its K-Bar mechanism
7 proposal to be problematic. The Company suggests that it is opting for the K-Bar
8 mechanism rather than a negative X-factor because “a negative X-factor may be
9 unpalatable for the Commission.”¹³ The Company further states that “it is proposing to
10 set the X-factor to zero and to substitute the K-bar mechanism to create a tighter link to
11 capital expenditures.”¹⁴

12 **Q Why do you take issue with the Company’s suggestion that it is proposing a K-Bar**
13 **mechanism as a substitute for a negative productivity factor?**

14 **A** Because this statement makes a category error. The K-Bar mechanism is fundamentally
15 unlike the X-Factor and is not a substitute for a negative X-Factor in either concept or
16 effect. The X-Factor supports the PBR objective of uncoupling utility revenues from
17 utility spending; the K-Bar mechanism strengthens the link between utility spending and
18 utility revenues during an MRP. All else equal, strengthening this link is not desirable
19 during an MRP. In effect, the Company would need a very negative X-factor to provide
20 the level of revenue support that its proposed K-Bar mechanism is expected to yield.

¹³ Direct Testimony of D. Foley, R. Coates, and D. Horton, p. 48 lines 16-18.

¹⁴ Direct Testimony of D. Foley, R. Coates, and D. Horton, p. 48 lines 16-18.

1 Making the X-factor so negative would be arbitrary and would likely result in
2 controversy.

3 **Q Why do you take issue with the Company's portrayal of a tighter link between**
4 **actual capital expenditures and revenues?**

5 **A** All else equal, this tighter link is *undesirable* in the context of PBR. The tighter link
6 between revenues and spending that the K-Bar mechanism provides relative to a negative
7 X-factor or step increases is only a benefit if there is a concession to the need for
8 supplemental revenues. In other words, once it has been determined that the revenue cap
9 formula will need to include some supplemental revenue mechanism, then providing for
10 sufficient linking between actual spending and supplemental revenues is desirable. In this
11 context, it is also necessary to ensure sufficient transparency into, and accountability for
12 the spending that is driving these supplemental revenues. I address the need for
13 transparency and accountability in the next section on recommended modifications to the
14 K-Bar mechanism.

15 **Q Do you support making the K-Bar mechanism an enduring feature of the**
16 **Company's revenue cap formula?**

17 **A** No. My support for the K-Bar mechanism is conditional. The K-Bar mechanism should
18 be approved only on an as-needed basis in special cases where the Company's forecast
19 capital spending *needs* significantly exceed those of its utility peers.

1 **V. THE COMMISSION SHOULD MODIFY THE K-BAR MECHANISM IF**
2 **ADOPTED TO ENHANCE TRANSPARENCY AND INCREASE**
3 **ACCOUNTABILITY**

4 **Q What are the specific features of the Company’s proposed K-Bar mechanism design**
5 **that raise concerns?**

6 **A** The Company’s proposal does not provide for sufficient review of new capital additions
7 during the term of the MRP. The proposal is also overly flexible, both in providing for a
8 variance that would allow spending in excess of forecast levels to count in the calculation
9 of the K-Bar revenue requirement, and in excluding co-optimization investments from the
10 K-Bar cap.

11 **Q Why are review and accountability important for new capital additions made**
12 **during the term of the MRP?**

13 **A** Without a supplemental capital support mechanism, there is less concern about capital
14 investments during the term of an MRP because the subject utility is structurally
15 incentivized not to spend wastefully. With the K-Bar mechanism included as a
16 component of the revenue cap formula, however, the cost control incentives inherent in
17 an MRP may be attenuated since new capital additions will drive an increase in
18 supplemental revenues through the K-Bar up to the cap established on the K-Bar
19 adjustment. Moreover, the expected scale of supplemental revenues provided by the K-
20 Bar mechanism is very significant.

1 **Q How much additional revenue is the K-Bar mechanism expected to provide?**

2 **A** According to the Company’s projection, about \$300 million in supplemental revenues is
3 expected to flow through the K-Bar mechanism between 2025–2028.¹⁵

4 **Q How do you recommend that the Commission strengthen transparency and**
5 **accountability for new capital additions made during the MRP?**

6 **A** I recommend that the Commission establish an annual review process with scope for
7 stakeholder participation. As a component of this annual process, the Company would be
8 required to make a filing including at least the following components:

- 9 ○ A forecast of the capital projects planned to go into service in the rate year, along
10 with the costs of those projects (“Annual MRP Forecast”).
- 11 ○ A detailed comparison between the Annual MRP Forecast and the forecast for
12 the same year provided in the Distribution Solutions Plan (DSP), identifying any
13 projects that appear in one forecast but not the other, any differences in project
14 costs or timing between the two forecasts for projects appearing in both
15 forecasts, and the difference in aggregate costs between the Annual MRP
16 Forecast and the forecast for the same year in the DSP.
- 17 ○ The actual distribution plant additions reported on FERC Form 1 for the prior
18 calendar year.
- 19 ○ Workpapers detailing the calculation of the K-Bar adjustment for the
20 forthcoming year.

21 **Q How would the review process work?**

22 **A** After the Company makes each annual filing, the Commission should establish a review
23 process with scope for stakeholder participation. The Commission should then use its
24 discretion to selectively review certain new capital additions. Intervenors might also

¹⁵ Eversource Response to TS1-002, p. 2.

1 petition the Commission for more intensive review of specific capital additions. If any
2 new additions are found to be substantially lacking in merit, to the extent that it appears
3 likely that they would be disallowed in the context of a prudence review, then any such
4 new additions should be placed into a regulatory tracker and excluded from the
5 calculation of the K-Bar adjustment.

6 **Q Please explain your concern with the 10-percent variance proposed for spending**
7 **above forecast levels.**

8 **A** This variance would enable the Company to recover through the K-Bar mechanism a
9 portion of investment spending exceeding the forecast level in the DSP. The Company
10 has not provided justification for this variance. As it stands, the K-Bar mechanism should
11 be viewed as an exception to the ideal revenue cap formula. It is therefore necessary to
12 establish tight guardrails around this supplemental revenue mechanism.

13 **Q What is your recommendation concerning this variance?**

14 **A** I recommend that this variance be eliminated and that the K-Bar cap be set at the level of
15 investment forecast in the DSP.

16 **Q What is your concern about excluding co-optimization projects from the K-Bar**
17 **cap?**

18 **A** The Company has not fully justified the need for these exclusions. To the maximum
19 extent possible, these projects should be included in the Company's investment plans so
20 that they can be reviewed during the instant proceeding. To the extent that given projects
21 may not be included in the DSP –as, for example, in the case of certain co-optimization
22 projects where the opportunity is emergent without significant lead time– the Company
23 should still proceed with these projects to the extent that they appear reasonable to the

1 Company, even without prior authorization and even if this means that the K-Bar cap will
2 be exceeded and that the Company will be able to recover a comparatively smaller share
3 of its new capital investments during the term of its MRP.

4 **Q Are you concerned that the Company will not pursue beneficial projects if not**
5 **granted the requested exclusions?**

6 **A** I recognize that this is a possibility, though I'm not sure that it would reflect well on the
7 Company if it skipped projects merely because of regulatory lag or the absence of prior
8 authorization.

9 **VI. THE COMMISSION SHOULD MODIFY THE SERVICE QUALITY METRICS**

10 **Q Please summarize the Company's performance metrics proposal.**

11 **A** The Company proposes seven total metrics, including two metrics with penalties, which
12 the Company refers to as the "service quality metrics" and five reporting metrics. The
13 service quality metrics address the reliability outcomes of SAIDI and MBI, and the
14 reporting metrics cover customer satisfaction, solar interconnection, customer work
15 requests, and active demand response.¹⁶

16 **Q Which portions of the Company's performance metrics proposal do you address**
17 **through your recommendations?**

18 **A** I have focused on the proposed service quality metrics, since these are specified with
19 penalties. I do not have any specific concerns about the proposed reporting metrics; in

¹⁶ Direct Testimony of D. Foley, R. Coates, and D. Horton, p. 31.

1 general, I believe that reporting metrics are a low risk and potentially high reward part of
2 the regulatory framework.

3 **Q Please summarize the Company’s service quality metric proposals.**

4 **A** The Company proposes two incentive mechanisms, for System Average Interruption
5 Duration Index (SAIDI) and for Months Between Interruptions (MBI), which is
6 equivalent to the System Average Interruption Frequency Index (SAIFI) metric. For each
7 of these metrics, the Company proposes to establish the target for a given year based
8 upon a five-year rolling historical average of performance that is *inclusive* of the given
9 year. Around this average, the Company proposes to construct a deadband that is equal to
10 two standard deviations on either side, calculated from the same five-year sample of
11 performance. For the given measurement year, only performance above the penalty
12 threshold (calculated as the target for the same year plus two standard deviations) would
13 result in a penalty. The Company proposes to set the penalty at \$1.5 million. Finally, the
14 Company proposes that it be permitted to retain a credit for any year in which its
15 performance is better than the target *minus* two standard deviations; this credit could then
16 be used to offset a future penalty, should any be incurred.¹⁷

17 **Q Do you support the Company’s service quality metric proposals?**

18 **A** I support these proposals in concept. Establishing accountability for service reliability
19 through penalty-only mechanisms is an establish practice that can help to ensure that a
20 given utility assigns sufficient priority to reliability performance – especially during the

¹⁷ Direct Testimony of R. Coates, P. Renaud, B. Dickie, W. Boutin, S. O’Brien, and A. Findlay, pp. 12-17.

1 stay-out term of an MRP when the incentives to cut spending may be at cross purposes
2 from achieving sound reliability.

3 **Q Do you have any concerns about the Company's proposed service quality metrics?**

4 **A** Yes. While I support the Company's proposal for these metrics in concept, I do not agree
5 with certain details in this proposal. Specifically, I do not support the proposed provision
6 for retaining credits from good performance to offset future penalties incurred for poor
7 performance. Further, I find that the proposed deadband is too large. Finally, I am
8 concerned about the Company's proposal to include given-year performance results when
9 setting the performance target and calculating the deadband for the same year. Rectifying
10 these issues is critical if the service quality metrics are to serve their purpose as a bulwark
11 against poor performance.

12 **Q What are your specific concerns about the proposed crediting approach?**

13 **A** As proposed by the Company, the crediting approach would render the two service
14 quality metrics quasi-symmetrical; if the Company is able to retain credits from good
15 performance years for use in bad performance years, then these metrics cannot truly be
16 considered to be penalty-only in their structure. The purpose of the service quality
17 metrics is not to induce reliability performance improvements so much as to backstop
18 against eroding performance. Under the Company's proposal, a year of very good
19 performance would offset a year of very bad performance. But from the customer's
20 perspective, such an outcome is hardly desirable, since a good performance year does not
21 redeem a bad one.

1 The service quality metrics proposed by the Company would have large deadbands, and
2 these metrics are normalized to exclude major event days, so the threshold for incurring a
3 penalty under the Company's proposal is very high. Things would have to go very poorly
4 in order for the Company to be penalized. It is not clear why the Company would require
5 further insulation from the incurrence of penalties through the crediting approach that it
6 has proposed.

7 **Q What do you recommend concerning the proposed crediting approach?**

8 **A** I recommend that the Company not be permitted to retain credits from good performance
9 years for potential use in offsetting future penalties.

10 **Q What are your specific concerns about the proposed deadband?**

11 **A** The deadbands that have been proposed by the Company for the service quality metrics
12 are very large. The Company has proposed a deadband of plus or minus two standard
13 deviations around the performance target for each service quality metric. If the
14 Company's statistical approach is taken to be valid –there may be statistical issues with
15 calculating standard deviations from such a small sample that is representative of a
16 population that may not even be normally distributed– then the two standard deviations
17 represent about 96 percent of total outcomes. In other words, the theoretical implication
18 of the Company's proposal with respect to the deadband is that, under its proposed
19 approach, the Company would only incur penalties or receive credits in about one out of
20 every 25 years. This assessment is supported by the Company's own analysis of how it
21 would have fared in past years had these service quality metrics been in effect, which is

1 provided in the direct testimony of Coates, et al.¹⁸ Per the Company's analysis, under its
2 proposal, it would have been neither penalized nor rewarded on either of its service
3 quality metric in any of the years between 2016-2023.

4 **Q What do you recommend in regard to the proposed deadbands?**

5 **A** I recommend that the deadbands be reduced to one standard deviation, which is
6 consistent with the approach employed for reliability incentive mechanisms in Hawaii.¹⁹ I
7 would further clarify that were these service quality metrics to be rendered as truly
8 penalty-only, as I recommend, through eliminating the crediting approach that the
9 Company has proposed, then the deadband should only be added to the target to set the
10 threshold for penalties. There would be no need for a deadband below the target to set
11 any threshold for earning credits.

12 **Q Should the Company be permitted to retain credits for good performance if the**
13 **deadband is reduced in size?**

14 **A** No, the crediting scheme proposed by the Company would still be unwarranted even with
15 a reduced (but still adequate) deadband.

16 **Q Why do you object to the Company's approach to setting targets and deadbands**
17 **that is inclusive of the given year's performance?**

18 **A** This approach is problematic since it results in a correlation between the given year's
19 performance and the applicable performance target and deadband. Stated plainly, the

¹⁸ Direct Testimony of D. Foley, R. Coates, and D. Horton, p. 15-16.

¹⁹ Hawaiian Electric Company. Performance Incentive Mechanism Provision. June 1, 2021. Revised Sheet No. 98C.

1 Company benefits from this approach following bad performance, since a decline in
2 performance results in a higher threshold for penalization.

3 **Q What is your recommendation regarding the approach to establishing targets and**
4 **deadbands?**

5 **A** I recommend that performance targets and the standard deviations used to establish
6 deadbands be calculated from a trailing five-year sample, with the given year's
7 performance excluded. So, for example, to establish the performance targets and
8 deadbands for 2024, historical data for the period 2019-2023 would be considered.

9 **VII. SUMMARY OF FINDINGS AND RECOMMENDATIONS**

10 **Q Please summarize your primary conclusions.**

11 **A** My primary conclusions are as follows:

- 12 1. Adopting a multi-year rate plan (MRP) for Eversource may be reasonable if risks and
13 benefits can be appropriately balanced. Eversource's current proposal unduly shifts
14 risks to ratepayers and should be modified as recommended in my testimony.
- 15 2. In general, linking revenue increases during the MRP term directly to utility spending
16 erodes cost containment incentives for the utility. Thus, the Commission should only
17 accept Eversource's proposal to include a mechanism for supplemental revenues
18 driven by the Company's own spending during the MRP term if the Commission
19 finds that Eversource has demonstrated that such supplemental revenues are truly
20 required due to increases in the level of necessary capital investment.
- 21 3. A K-Bar mechanism, if properly designed, is an acceptable approach for providing
22 supplemental revenue during the term of the next MRP. The K-Bar mechanism
23 proposed by Eversource, as well as alternative mechanisms discussed in my
24 testimony, should not be adopted because each contains significant design flaws that
25 would harm ratepayers.
- 26 4. Eversource's proposed reliability PIMs unduly shift risk from the Company to its
27 customers.

1 **Q Please summarize your recommendations.**

2 **A** My recommendations are as follows:

3 1. It is reasonable for the Commission to approve an MRP for Eversource.

4 2. If the Commission approves an MRP for Eversource and determines that Eversource
5 has reasonably demonstrated that it requires supplemental revenues to support
6 necessary capital investment spending during the forthcoming MRP term, then the
7 Commission should approve Eversource's proposed K-Bar, with the following
8 modifications:

9 a. The Commission should eliminate the variance proposed by the Company that
10 would allow for the total value of new capital additions included in the
11 calculation of the annual K-Bar allowance to exceed the forecasted budget for
12 the given year by up to 10 percent.

13 b. The limit on capital additions that may be included in calculating the K-Bar
14 allowance should be capped at the forecasted budget amount for the given
15 year.

16 c. The Commission should not permit the Company to exclude co-optimization
17 investments from the cap on the annual K-Bar adjustment.

18 3. If the Commission approves the K-Bar as a component of the revenue cap formula,
19 then the Commission should establish a formal annual review process for capital
20 additions made during the MRP term, as described below.

21 a. The Commission should require the Company to make an annual filing that
22 should include at least the following components:

23 i. A forecast of the capital projects planned to go into service in the rate
24 year, along with the costs of those projects ("Annual MRP Forecast").

25 ii. A detailed comparison between the Annual MRP Forecast and the
26 forecast for the same year provided in the Distribution Solutions Plan
27 (DSP), identifying any projects that appear in one forecast but not the
28 other, any differences in project costs or timing between the two
29 forecasts for projects appearing in both forecasts, and the difference in
30 aggregate costs between the Annual MRP Forecast and the forecast for
31 the same year in the DSP.

32 iii. The actual distribution plant additions reported on FERC Form 1 for
33 the prior calendar year.

1 iv. Workpapers presenting the calculation of the K-Bar allowance and
2 adjustment.

3 b. The Commission should establish a process for this annual review with scope
4 for intervenor participation. Through this process, intervenors should be
5 permitted to ask discovery questions and to address the reasonableness of
6 specific investments through written comments, testimony, or some other
7 formal written submission that would contribute to record development.

8 c. If the Commission determines that any new additions are substantially lacking
9 in merit, to the extent that it appears likely that they would be disallowed in
10 the context of a prudence review, then any such new additions should be
11 placed into a regulatory tracker and excluded from the calculation of the K-
12 Bar adjustment.

13 4. The PIMs for SAIDI and MBI should be modified as follows:

14 a. The deadband should be constructed to be equal to one standard deviation
15 *above* the target rather than two standard deviations on either side of the
16 target.

17 b. The Company should not be permitted to retain credits for use in offsetting
18 future penalties.

19 **Q Does this conclude your testimony?**

20 **A Yes.**

21



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PROFESSIONAL EXPERIENCE

Synapse Energy Economics, Inc., Cambridge, MA. *Principal Associate*, April 2024 – Present; *Senior Associate*, June 2021 – April 2024; *Associate*, July 2018 – June 2021.

- Provides research, analysis, and consulting services, frequently in the context of regulated proceedings, with expertise in the following topic areas:
 - Rate design and performance-based regulation: Evaluates utility proposals and formulates new recommendations based on best practices and informed by innovative emerging models. Evaluates rate designs for consistency with policy goals using quantitative modeling and jurisdictional data. Provides expert testimony and other formal input in the context of regulated proceedings.
 - Benefit-cost analysis: Evaluates utility BCAs with reference to best practices, including emerging standards for grid modernization and distributed energy resources. Engaged in the development of new BCA practices in the arenas of grid modernization and resilience.
 - Macroeconomic analysis: Uses the IMPLAN model in conjunction with primary research and analysis and core economic principles to evaluate the GDP, job, and income implications of major grid changes.
- Contributing author to reports covering a range of topics including plant decommissioning, transportation electrification, and distributed energy resources (DER) growth.

University of Massachusetts Boston, MA. *Graduate Teaching and Research Assistant*, 2017 – 2018

- Led ecosystem-valuation workshops for EPA-funded initiative to shape resilience policymaking in the Great Bay region of New Hampshire.
- Served as a teaching assistant in graduate econometrics course and undergraduate macroeconomics and urban economics courses.

Notre Dame Education Center and Jewish Vocational Service Boston, MA. *Math Instructor*, 2012 – 2017

- Taught foundational math to adult learners and standard high school math curriculum to students in non-traditional school program.

The City of New York New York, NY. *Senior Investigator*, 2007 – 2010

- Investigated complaints against officers of the New York City Police Department and issued disciplinary recommendations in formal reports to the agency board.

EDUCATION

University of Massachusetts, Boston, Boston, MA

Master of Arts in Applied Economics, 2018

Recipient of the Arthur MacEwan Award for Excellence in Political Economy

McGill University, Montreal, Quebec

Bachelor of Arts in History, 2007

PUBLICATIONS

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