Date Request Received: August 04, 2023 Data Request No. DOE 1-003 Date of Response: August 15, 2023 Page 1 of 1

Request from: Department of Energy

Request:

Pursuant to RSA 374-F:3, VI-a(b), "Up to \$400,000 of system benefits charge funds collected annually shall be used to promulgate the benefits of energy efficiency according to guidelines developed as specified in RSA 125-O:5-a, I(c) as determined by the department of energy."

- a. Please provide a calculation, and the live excel spreadsheet, showing that this provision will be met.
- b. Please list any references to any page numbers, etc. where the plan addresses compliance with this provision.

Response:

The Electric Utilities have accounted for the collection and reallocation of \$400,000 annually, as stated on Bates page 14, for the NH DOE to utilize pursuant to RSA 374-F:3, VI-a(b), and have ensured these funds are not counted within the NHSaves program budgets. Table 1-7 on Bates page 23 provides the statewide summary for program funding, while Excel Attachment DOE 1-003 provides the annual amounts for each respective utility as well as the statewide calculation to demonstrate the allocation of \$400,000 annually for the NH DOE. The share that each utility has allocated to the annual \$400,000 was based on each utility's forecasted sales as a share of the statewide total. The sales forecasts were estimates as of mid-May 2023 and have been revised in some cases and may be revised further in the System Benefits Charge ("SBC") calculations to be filed on December 1, 2023. The amount allocated for NH DOE will still amount to \$400,000 annually regardless of any adjustments to utility allocation.

					Forecasted	
		R	SA 125-O:5-a	Share	Sales	Share
	Year		Funding	of Funding	(MWh)	of Sales
System Benefits Charge ("SBC") Calculation						
attachment (E3, F3, G3, H3) column	Col. A		Col. C		Col. I	
Eversource	2024	\$	292,545.57	73%	7,762,885	73%
Liberty	2024	\$	35,238.93	9%	920,392	9%
NHEC	2024	\$	29,874.13	7%	792,729	7%
Unitil	2024	\$	42,341.37	11%	1,123,556	11%
		\$	400,000.00	100%	10,599,562	100%
Eversource	2025	\$	292,140.13	73%	7,716,150	73%
Liberty	2025	\$	35,839.08	9%	935,088	9%
NHEC	2025	\$	30,141.70	8%	796,118	8%
Unitil	2025	\$	41,879.08	10%	1,106,131	10%
		\$	400,000.00	100%	10,553,486	100%
Eversource	2026	\$	292,308.04	73%	7,708,603	73%
Liberty	2026	\$	35,984.95	9%	948,997	9%
NHEC	2026	\$	30,311.60	8%	799,363	8%
Unitil	2026	\$	41,395.41	10%	1,091,659	10%
		\$	400,000.00	100%	10,548,622	100%

Date Request Received: August 04, 2023 Data Request No. DOE 1-004 Date of Response: August 15, 2023 Page 1 of 1

Request from: Department of Energy

Request:

Pursuant to RSA 374-F:3, VI-a(c), "No less than 20 percent of the portion of the funds collected from the system benefit charge for energy efficiency shall be expended on low-income energy efficiency programs."

- a. Please provide a calculation, and the live excel spreadsheet, showing that this provision has been met.
- b. Please list any references to any page numbers, etc. where the plan addresses compliance with this provision.

Response:

Please refer to Excel Attachment DOE 1-004 for the requested Excel calculation, demonstrating compliance with RSA 374-F:3, VI-a(c). Compliance with this statute was stated on Bates page 14 of the Plan filing.

Attachment DOE 2 Docket DE 23-068 Data Request DOE 1-004 Dated 8/04/2023 Attachment DOE 1-004

				2024 Funding			
	Total Funding	PI Pool ²	P	rogram Funding	HEA Allocation	HE/	A Program Funds
Revenue: SBC ¹	\$ 44,499,303.54	\$ 2,318,304.92	\$	42,150,998.62	20.0%	\$	8,430,199.72
Revenue: FCM	\$ 3,370,946.61	\$ 175,736.55	\$	3,195,210.05	20.0%	\$	639,042.01
Revenue: RGGI	\$ 1,871,052.11	\$ 97,543.00	\$	1,773,509.11	18.2%	\$	322,838.16
Carryforward: HEA	\$ 635,864.56	\$ 33,149.34	\$	602,715.22	100.0%	\$	602,715.22
Carryforward: Non-HEA	\$ 2,543,458.23	\$ 132,597.35	\$	2,410,860.88	0.0%	\$	-
Interest	\$ 659,344.97	\$ 34,373.43	\$	624,971.53	20.0%	\$	124,994.31
SmartSTART			\$	30,000.00			
Total	\$ 53,579,970.01	\$ 2,791,704.60	\$	50,788,265.42		\$	10,119,789.42

				2025 Funding			
	Total Funding	PI Pool ²	Pi	ogram Funding	HEA Allocation	HE	A Program Funds
Revenue: SBC ¹	\$ 46,236,242.51	\$ 2,408,856.24	\$	43,797,386.27	20.0%	\$	8,759,477.25
Revenue: FCM	\$ 3,325,117.62	\$ 173,347.36	\$	3,151,770.25	20.0%	\$	630,354.05
Revenue: RGGI	\$ 1,852,406.44	\$ 96,570.95	\$	1,755,835.49	17.4%	\$	305,164.54
Carryforward: HEA	\$ 1,199,424.98	\$ 62,529.26	\$	1,136,895.71	100.0%	\$	1,136,895.71
Carryforward: Non-HEA	\$ 2,797,699.91	\$ 145,851.65	\$	2,651,848.25	0.0%	\$	-
Interest	\$ 369,981.90	\$ 19,288.16	\$	350,693.74	20.0%	\$	70,138.75
SmartSTART			\$	30,000.00			
Total Funding	\$ 55,780,873.35	\$ 2,906,443.63	\$	52,874,429.71		\$	10,902,030.30

				2026 Funding			
	Total Funding	PI Pool ²	Pi	rogram Funding	HEA Allocation	HE	A Program Funds
Revenue: SBC ¹	\$ 47,423,943.74	\$ 2,470,774.32	\$	44,923,169.42	20.0%	\$	8,984,633.88
Revenue: FCM	\$ 3,211,400.20	\$ 167,418.97	\$	3,043,981.23	20.0%	\$	608,796.25
Revenue: RGGI	\$ 1,916,718.22	\$ 99,923.70	\$	1,816,794.52	20.2%	\$	366,123.57
Carryforward: HEA	\$ 1,544,571.61	\$ 80,522.69	\$	1,464,048.92	100.0%	\$	1,464,048.92
Carryforward: Non-HEA	\$ 3,683,260.80	\$ 192,018.34	\$	3,491,242.46	0.0%	\$	-
Interest	\$ 107,445.12	\$ 5,601.40	\$	101,843.72	20.0%	\$	20,368.74
SmartSTART			\$	30,000.00			
Total Funding	\$ 57,887,339.69	\$ 3,016,259.42	\$	54,871,080.28		\$	11,443,971.36

Notes: (1) SBC Revenue net of RSA 125-O:5-a funds (2) PI net of SmartSTART funding

				:	2024 Funding			
	٦	Total Funding	PI Pool	Pr	ogram Funding	HEA Allocation	HE/	A Program Funds
Revenue: SBC ¹	\$	5,360,216.71	\$ 279,442.58	\$	5,080,774.13	20.0%	\$	1,016,154.83
Revenue: FCM	\$	284,546.40	\$ 14,834.17	\$	269,712.23	20.0%	\$	53,942.45
Revenue: RGGI	\$	212,736.73	\$ 11,090.54	\$	201,646.19	18.3%	\$	36,986.65
Carryforward: HEA ²	\$	172,522.74	\$ 8,994.08	\$	163,528.66	100.0%	\$	163,528.66
Carryforward: Non-HEA ²	\$	471,533.39	\$ 24,582.31	\$	446,951.08	0.0%	\$	-
Total	\$	6,501,555.97	\$ 338,943.68	\$	6,162,612.29		\$	1,270,612.58

					2025 Funding			
	т	otal Funding	PI Pool ²	Pr	ogram Funding	HEA Allocation	HE/	A Program Funds
Revenue: SBC ¹	\$	5,672,155.85	\$ 295,704.81	\$	5,376,451.04	20.0%	\$	1,075,290.21
Revenue: FCM	\$	302,781.89	\$ 15,784.84	\$	286,997.05	20.0%	\$	57,399.41
Revenue: RGGI	\$	210,600.55	\$ 10,979.18	\$	199,621.37	17.5%	\$	34,961.83
Carryforward: HEA ²	\$	70,260.67	\$ 3,662.88	\$	66,597.79	100.0%	\$	66,597.79
Carryforward: Non-HEA ²	\$	281,042.68	\$ 14,651.51	\$	266,391.16	20.0%	\$	53,278.23
Total Funding	\$	6,536,841.63	\$ 340,783.21	\$	6,196,058.42		\$	1,287,527.48

				:	2026 Funding			
	٦	Fotal Funding	PI Pool ²	Pr	ogram Funding	HEA Allocation	HEA	A Program Funds
Revenue: SBC ¹	\$	5,838,308.09	\$ 304,366.77	\$	5,533,941.32	20.0%	\$	1,106,788.26
Revenue: FCM	\$	323,041.52	\$ 16,841.03	\$	306,200.49	20.0%	\$	61,240.10
Revenue: RGGI	\$	217,968.57	\$ 11,363.29	\$	206,605.28	20.2%	\$	41,945.74
Carryforward: HEA ²	\$	35,130.33	\$ 1,831.44	\$	33,298.90	100.0%	\$	33,298.90
Carryforward: Non-HEA ²	\$	140,521.34	\$ 7,325.76	\$	133,195.58	0.0%	\$	-
Total Funding	\$	6,554,969.85	\$ 341,728.29	\$	6,213,241.56		\$	1,243,272.99

Notes: (1) SBC Revenue net of RSA 125-O:5-a funds

(2) Interest within Carryforward balances

			:	2024 Funding			
Total Funding		PI Pool	Pr	ogram Funding	HEA Allocation	HEA	A Program Funds
\$ 10,157,197.59	\$	529,522.15	\$	9,627,675.44	20.0%	\$	1,925,535.09
\$ -	\$	-	\$	-	0.0%	\$	-
\$ 315,353.00	\$	16,440.20	\$	298,912.80	20.0%	\$	59,782.56
\$ 10,472,550.59	\$	545,962.35	\$	9,926,588.24		\$	1,985,317.65
\$ \$ \$ \$	\$ - \$ 315,353.00	\$ 10,157,197.59 \$ \$ - \$ \$ 315,353.00 \$	\$ 10,157,197.59 \$ 529,522.15 \$ - \$ - \$ 315,353.00 \$ 16,440.20	Total Funding PI Pool Pr \$ 10,157,197.59 \$ 529,522.15 \$ \$ - \$ - \$ \$ 315,353.00 \$ 16,440.20 \$	\$ 10,157,197.59 \$ 529,522.15 \$ 9,627,675.44 \$ - \$ - \$ - \$ 315,353.00 \$ 16,440.20 \$ 298,912.80	Total Funding PI Pool Program Funding HEA Allocation \$ 10,157,197.59 \$ 529,522.15 \$ 9,627,675.44 20.0% \$ - \$ - \$ 0.0% \$ 315,353.00 \$ 16,440.20 \$ 298,912.80 20.0%	Total Funding PI Pool Program Funding HEA Allocation HEA \$ 10,157,197.59 \$ 529,522.15 \$ 9,627,675.44 20.0% \$ \$ - \$ - \$ - \$ 0.0% \$ \$ 315,353.00 \$ 16,440.20 \$ 298,912.80 20.0% \$

Total Funding							
rotai runuing		PI Pool ²	Pr	ogram Funding	HEA Allocation	HEA	A Program Funds
10,698,140.11	\$	557,722.94	\$	10,140,417.17	20.0%	\$	2,028,083.43
-	\$	-	\$	-	0.0%	\$	-
-	\$	-	\$	-	0.0%	\$	-
10,698,140.11	\$	557,722.94	\$	10,140,417.17		\$	2,028,083.43
	-	Ŷ	- \$ -	- \$ - \$ - \$ - \$	- \$ - \$ - - \$ - \$ -	- \$ - \$ - 0.0% - \$ - \$ - 0.0%	- \$ - \$ - 0.0% \$ - \$ - \$ - 0.0% \$

				2026 Funding			
	Total Funding	PI Pool ²	Pi	rogram Funding	HEA Allocation	HE/	A Program Funds
Revenue: LDAC	\$ 11,042,646.97	\$ 575,683.02	\$	10,466,963.95	20.0%	\$	2,093,392.79
Carryforward: HEA ¹	\$ -	\$ -	\$	-	0.0%	\$	-
Carryforward: Non-HEA ¹	\$ -	\$ -	\$	-	0.0%	\$	-
Total Funding	\$ 11,042,646.97	\$ 575,683.02	\$	10,466,963.95		\$	2,093,392.79

(1) Interest within Carryforward balances

NHEC - Revised

		2024 Funding										
	Т	otal Funding		PI Pool	Pr	ogram Funding	HEA Allocation	HE	A Program Funds			
Revenue: SBC ¹	\$	4,544,173.71	\$	236,900.05	\$	4,307,273.66	20.0%	\$	861,454.73			
Revenue: FCM	\$	100,000.00	\$	5,213.27	\$	94,786.73	20.0%	\$	18,957.35			
Revenue: RGGI	\$	213,076.36	\$	11,108.25	\$	168,772.26	19.7%	\$	33,195.86			
Carryforward: HEA ²	\$	106,885.19	\$	5,572.21	\$	101,312.97	100.0%	\$	101,312.97			
Carryforward: Non-HEA ²	\$	701,942.81	\$	36,594.18	\$	665,348.64	0.0%	\$	-			
Total	\$	5,666,078.08	\$	295,387.96	\$	5,337,494.26		\$	1,014,920.91			
							•					

		2025 Funding											
	٦	Total Funding		PI Pool ²	Pr	ogram Funding	HEA Allocation	HE	A Program Funds				
Revenue: SBC ¹	\$	4,770,447.10	\$	248,696.29	\$	4,521,750.81	20.0%	\$	904,350.16				
Revenue: FCM	\$	100,000.00	\$	5,213.27	\$	94,786.73	20.0%	\$	18,957.35				
Revenue: RGGI	\$	211,159.12	\$	11,008.30	\$	168,772.26	18.6%	\$	31,378.57				
Carryforward: HEA ²	\$	106,885.19	\$	5,572.21	\$	101,312.97	100.0%	\$	101,312.97				
Carryforward: Non-HEA ²	\$	701,942.81	\$	36,594.18	\$	665,348.64	0.0%	\$	-				
Total Funding	\$	5,890,434.22	\$	307,084.25	\$	5,551,971.41		\$	1,055,999.05				

					2026 Funding	S		
	т	otal Funding	PI Pool ²	Pr	ogram Funding	HEA Allocation	HE/	A Program Funds
Revenue: SBC ¹	\$	4,918,180.46	\$ 256,398.03	\$	4,661,782.42	20.0%	\$	932,356.48
Revenue: FCM	\$	100,000.00	\$ 5,213.27	\$	94,786.73	20.0%	\$	18,957.35
Revenue: RGGI	\$	217,771.98	\$ 11,353.04	\$	168,772.26	22.3%	\$	37,646.68
Carryforward: HEA ²	\$	106,885.19	\$ 5,572.21	\$	101,312.97	100.0%	\$	101,312.97
Carryforward: Non-HEA ²	\$	701,942.81	\$ 36,594.18	\$	665,348.64	0.0%	\$	-
Total Funding	\$	6,044,780.44	\$ 315,130.73	\$	5,692,003.03		\$	1,090,273.49
						:		

Notes: (1) SBC Revenue net of RSA 125-O:5-a funds

(2) Interest within Carryforward balances

Attachment DOE 2 Docket DE 23-068 Data Request DOE 1-004 Dated 8/04/2023 Attachment DOE 1-004

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				2	2024 Funding			
	٦	Fotal Funding	PI Pool	Pr	ogram Funding	HEA Allocation	HEA	Program Funds
Revenue: SBC ¹	\$	6,440,574.22	\$ 335,764.53	\$	6,104,809.69	20%	\$	1,220,962.09
Revenue: FCM	\$	257,009.38	\$ 13,398.59	\$	243,610.78	20%	\$	48,722.27
Revenue: RGGI	\$	278,935.00	\$ 14,541.64	\$	264,393.36	18%	\$	48,495.73
Carryforward: HEA	\$	46,383.70	\$ 2,418.11	\$	43,965.59	100%	\$	43,965.88
Carryforward: Non-HEA	\$	185,535.00	\$ 9,672.44	\$	175,862.56	0%	\$	-
Interest	\$	34,787.77	\$ 1,813.58	\$	32,974.19	20%	\$	6,595.26
Total	\$	7,243,225	\$ 377,609	\$	6,865,616		\$	1,368,741.23

				2	2025 Funding			
	٦	Fotal Funding	PI Pool	Pr	ogram Funding	HEA Allocation	HEA	Program Funds
Revenue: SBC ¹	\$	6,628,091.30	\$ 345,540.30	\$	6,282,550.99	20%	\$	1,256,510.20
Revenue: FCM	\$	296,985.02	\$ 15,482.63	\$	281,502.39	20%	\$	56,300.48
Revenue: RGGI	\$	276,134.00	\$ 14,395.61	\$	261,738.39	18%	\$	45,840.76
Carryforward: HEA	\$	46,383.70	\$ 2,418.11	\$	43,965.59	100%	\$	43,965.59
Carryforward: Non-HEA	\$	185,535.00	\$ 9,672.44	\$	175,862.56	0%	\$	-
Interest	\$	17,393.89	\$ 906.79	\$	16,487.10	20%	\$	3,297.42
Total Funding	\$	7,450,522.90	\$ 388,415.89	\$	7,062,107.01		\$	1,405,914.44

			2	2026 Funding			
	Total Funding	PI Pool	Pr	ogram Funding	HEA Allocation	HE/	A Program Funds
Revenue: SBC ¹	\$ 6,715,975.71	\$ 350,121.96	\$	6,365,853.75	20%	\$	1,273,170.75
Revenue: FCM	\$ 371,632.78	\$ 19,374.22	\$	352,258.55	20%	\$	70,451.71
Revenue: RGGI	\$ 285,795.00	\$ 14,899.27	\$	270,895.73	20%	\$	54,998.10
Carryforward: HEA	\$ 46,383.70	\$ 2,418.11	\$	43,965.59	100%	\$	43,965.59
Carryforward: Non-HEA	\$ 185,535.00	\$ 9,672.44	\$	175,862.56	0%	\$	-
Interest	\$ 4,638.37	\$ 241.81	\$	4,396.56	20%	\$	879.31
Total Funding	\$ 7,609,960.55	\$ 396,727.80	\$	7,213,232.75		\$	1,443,465.47

Notes: (1) SBC Revenue net of RSA 125-O:5-a funds

			2	2024 Funding			
	Total Funding	PI Pool	Pre	ogram Funding	HEA Allocation	HE/	A Program Funds
Revenue: LDAC	\$ 10,157,197.59	\$ 529,522.15	\$	9,627,675.44	20.0%	\$	1,925,535.09
Carryforward: HEA ¹	\$ -	\$ -	\$	-	0.0%	\$	-
Carryforward: Non-HEA ¹	\$ 315,353.00	\$ 16,440.20	\$	298,912.80	20.0%	\$	59,782.56
Total	\$ 10,472,550.59	\$ 545,962.35	\$	9,926,588.24		\$	1,985,317.65

					2025 Funding			
	-	Total Funding	PI Pool ²	Pi	ogram Funding	HEA Allocation	HEA	Program Funds
Revenue: LDAC	\$	10,698,140.11	\$ 557,722.94	\$	10,140,417.17	20.0%	\$	2,028,083.43
Carryforward: HEA ¹	\$	-	\$ -	\$	-	0.0%	\$	-
Carryforward: Non-HEA ¹	\$	-	\$ -	\$	-	0.0%	\$	-
Total Funding	\$	10,698,140.11	\$ 557,722.94	\$	10,140,417.17		\$	2,028,083.43

				2026 Funding			
	Total Funding	PI Pool ²	Pi	ogram Funding	HEA Allocation	HE/	A Program Funds
Revenue: LDAC	\$ 11,042,646.97	\$ 575,683.02	\$	10,466,963.95	20.0%	\$	2,093,392.79
Carryforward: HEA ¹	\$ -	\$ -	\$	-	0.0%	\$	-
Carryforward: Non-HEA ¹	\$ -	\$ -	\$	-	0.0%	\$	-
Total Funding	\$ 11,042,646.97	\$ 575,683.02	\$	10,466,963.95		\$	2,093,392.79

(1) Interest within Carryforward balances

				2	2024 Funding			
	٦	Total Funding	PI Pool	Pr	ogram Funding	HEA Allocation	HEA P	rogram Funds
Revenue: LDAC	\$	2,837,681.72 \$	147,936.01	\$	2,689,745.70	20%	\$	537,949
Carryforward: HEA	\$	(33,021.40) \$	(1,721.49)	\$	(31,299.91)	100%	\$	(31,300)
Carryforward: Non-HEA	\$	(132,086.00) \$	(6,886.00)	\$	(125,200.00)	0%	\$	-
Interest	\$	(4,953.21) \$	(258.22)	\$	(4,694.99)	20%	\$	(939)
Total	\$	2,667,621.11 \$	139,070.29	\$	2,528,550.81		\$	505,710

				2	2025 Funding			
	-	Total Funding	PI Pool	Pr	ogram Funding	HEA Allocation	HEA	Program Funds
Revenue: LDAC	\$	2,987,584.09	\$ 155,750.83	\$	2,831,833.26	20%	\$	566,367
Carryforward: HEA	\$	-	\$ -	\$	-	-	\$	-
Carryforward: Non-HEA	\$	-	\$ -	\$	-	-	\$	-
Interest	\$	-	\$ -	\$	-	-	\$	-
Total Funding	\$	2,987,584.09	\$ 155,750.83	\$	2,831,833.26		\$	566,366.65

				2	2026 Funding			
	٦	Fotal Funding	PI Pool	Pre	ogram Funding	HEA Allocation	HEA	Program Funds
Revenue: LDAC	\$	3,105,974.37	\$ 161,922.83	\$	2,944,051.54	20%	\$	588,810
Carryforward: HEA	\$	-	\$ -	\$	-	-	\$	-
Carryforward: Non-HEA	\$	-	\$ -	\$	-	-	\$	-
Interest	\$	-	\$ -	\$	-	-	\$	-
Total Funding	\$	3,105,974.37	\$ 161,922.83	\$	2,944,051.54		\$	588,810.31

Date Request Received: August 04, 2023 Data Request No. DOE 1-005 Date of Response: August 15, 2023 Page 1 of 2

Request from: Department of Energy

Request:

Pursuant to RSA 374-F:3, VI-a(d) and (d)(1), "Notwithstanding any subsequent [C]ommission order to the contrary, the joint utility energy efficiency plan and programming framework and components, including utility performance incentive payments, lost base revenue calculations, and Evaluation, Measurement, and Verification process that were in effect on January 1, 2021, shall remain in effect until changed by an order or operation of law as authorized in subparagraphs (3) and (5). The joint utilities shall continue to prepare triennial energy efficiency plans with programming and incentive payments at levels optimized to deliver ratepayer savings as made possible by the funding described as follows: (1) Energy efficiency program funding. The budget for joint energy efficiency planning shall be funded through the system benefits charge, local distribution adjustment charges, the energy efficiency fund established pursuant to RSA 125-O:23, revenues available from wholesale energy and ancillary services markets operated by ISO New England, and energy efficiency carry-forward or carry-under balances detailed in the most recent Performance Incentive and Fund Balance reports; however, the joint utilities shall continue to seek alternative sources of funding to supplement the aforementioned funding sources. Total plan overspending shall be treated as a carry-under balance, and not as a charge to utility shareholders."

- a. Please provide a summary and detailed explanation of the budget showing each of the funding sources listed above. Please provide the supporting calculation and live spreadsheets.
- b. Please provide a detailed explanation of any alternative funding sources and explain if and how the utilities continue to try to seek alternative funding sources.
- c. Please list any references to any page numbers, etc. where the plan addresses compliance with this provision.

Date Request Received: August 04, 2023 Data Request No. DOE 1-005 Date of Response: August 15, 2023 Page 2 of 2

Response:

Please refer to Attachments E through J of the Plan filing made on June 30, 2023 for the calculations supporting each utility's budget, including all funding sources, for the 2024-2026 Plan. Please refer to Bates pages 23-27 for the statewide aggregated budgets as well as descriptions for each funding source incorporated into the Plan. For information on other alternative funding sources, please refer to the response to OCA 1-021.

Date Request Received: August 04, 2023 Data Request No. DOE 1-007 Date of Response: August 15, 2023 Page 1 of 1

Request from: Department of Energy

Request:

Pursuant to RSA 374-F:3, VI-a(d)(5), "Up to 5 percent of the overall program budget shall be expended on Evaluation, Measurement, and Verification studies, which the department or joint utilities shall contract for as the department deems necessary to assure program funds are optimized to deliver ratepayer savings and to secure funds available from wholesale energy and ancillary services markets."

- a. Please explain how the EM&V funds will assure program funds are optimized "to secure funds available from wholesale energy and ancillary markets." RSA 374-F:3, VI-a(d)(5).
- b. Please list any references to any page numbers, etc. where the plan provides details on this provision.

Response:

RSA 374-F:3, VI entitled 'Benefits for All Consumers' anticipates the use of SBC revenues "to fund public benefits related to the provision of electricity" including, among other things, "support for research and development". The proposed evaluation, measurement and verification efforts help to ensure that the savings claimed by the Utilities are accurate and reflective of actual program intervention and therefore reflect an appropriate use of ratepayer funds, and also provide recommendations for improving the energy efficiency programs' design and deployment, as outlined in Chapter 7 of the Plan, Bates pages 97-100. The programs' EM&V efforts also enable the NHSaves programs to bid their savings into the FCM, as described on Bates 655, procuring an additional funding stream for the programs.

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Request from: Department of Energy

Request:

The Public Utilities Commission's (PUC's or Commission's) Order commencing the adjudicative proceeding states that issues the PUC will consider when reviewing the plan, include "whether the joint utilities' Plan offers benefits consistent with RSA 374-F's policy 'to develop a more efficient industry structure and regulatory framework that results in a more productive economy by reducing costs to consumers while maintaining safe and reliable electric service with minimum adverse impacts on the environment.' RSA 374-F:1."

- a. Please explain how this provision will be met.
- b. Please list any references to any page numbers, etc. where the plan addresses this provision.

Response:

RSA 374-F:1's stated intent of developing "a more efficient industry structure and regulatory framework" is consistent with the NHSaves programs, which are available to all retail customers in New Hampshire, regardless of whether they receive supply on the electric utilities' default rate or from an external supplier. The NHSaves programs promote awareness of energy use and conservation and provide incentives for more efficient use of a finite resource that all utility customers share. The program portfolio also has a benefit cost ratio of 2.27, which is exemplary of a more efficient industry: for every dollar spent, there is a greater value of benefits yielded.

The 2024-2026 Plan is designed to build upon the success of the existing plan framework, which has enabled participants and non-participants to realize reduced costs and benefits that exceed the cost of funding and running the programs. The programs are also delivered with no detriment to the safety or reliability of the grid and provide environmental benefits to New Hampshire. Please refer to Bates 9-14 for an overview of the benefits generated under the plan framework.

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Request from: Department of Energy

Request:

Pursuant to RSA 374-F:4, VIII(e), "Targeted conservation, energy efficiency, and load management programs and incentives that are part of a strategy to minimize distribution costs may be included in the distribution charge or the system benefits charge, provided that system benefits charge funds are only used for customer-based energy efficiency measures, and such funding shall not exceed 10 percent of the energy efficiency portion of a utility's annual system benefits charge funds. A proposal for such use of system benefits charge funds shall be presented to the [C]ommission for approval. Any such approval shall initially be on a pilot program basis and the results of each pilot program proposal shall be subject to evaluation by the [C]ommission."

- a. Please provide a summary of any programs that are targeted to minimize distribution costs.
- Please provide a calculation showing that any system benefit charge funds used for such targeted programs does not exceed 10 percent of the energy efficiency portion of the SBC funds.
- c. Please list any references to any page numbers, etc. where the plan provides details regarding this provision.

Response:

The Plan contains no "geotargeted" programs designed to address specific distribution system constraints, as contemplated by RSA 374-F:4, VIII(e).

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Request from: Department of Energy

Request:

Pursuant to RSA 374-F:4, VIII-a, "Any electric utility that collects funds for energy efficiency programs that are subject to the [C]ommission's approval, shall include in its plans to be submitted to the [C]ommission program design, and/or enhancements, and estimated participation that maximize energy efficiency benefits to public schools, including measures that help enhance the energy efficiency of public school construction or renovation projects that are designed to improve indoor air quality."

- a. Please provide a summary of the program design, and/or enhancements, and estimated participation that maximize energy efficiency benefits to public schools, including measures to improve indoor air quality.
- b. Please list any references to any page numbers, etc. where the plan provides details regarding this provision.

Response:

- a. The Electric Utilities continue to offer their Municipal program offerings, which include dedicated funding for municipalities and their schools to access technical assistance, funding and incentives to pursue energy efficiency projects. If funding within the Municipal program is fully expended, public schools are eligible for their projects to be served by the NHSaves C&I programs to ensure they continue to have access to technical assistance and energy efficiency measures, including those that result in improved indoor air quality as a result of the reduction of fossil fuel use, application of high efficiency air conditions, tightening of building shell, etc. While the energy efficiency programs offered by the Gas Utilities have historically provided similar support to municipalities and public schools throughout the state, the 2024-2026 Plan proposes a dedicated Municipal program for the two Gas Utilities (Liberty and Unitil). As with the electric portfolio, public schools will be eligible to utilize the Large and Small C&I programs should Municipal program funding be exhausted during the term. For more information on the Municipal programs, please refer to Bates pages 38-39 and 44-47.
- b. Please refer to the response provided to Part A.

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Request from: Department of Energy

Request:

Pursuant to RSA 374-F:3, VI-a(d)(4) Cost effectiveness. "For the purpose of the March 1, 2022 filing, and future plan offerings, the [C]ommission's review of the cost effectiveness shall be based upon the latest completed and available Avoided Energy Supply Cost Study for New England, the results of any Evaluation, Measurement, and Valuation studies [as known as ("EM&V")] contracted for by the department of energy or joint utilities, incorporate savings impacts associated with free-ridership for those programs and measures where such free-ridership may have a material impact on savings figures, and use the Granite State Test as the primary test, with the addition of the Total Resource Cost test as a secondary test. The [C]ommission shall use benefit per unit cost as only one factor in considering whether the utilities have prioritized program offerings appropriately among and within customer classes. In no instance shall an electric utility's planned electric system savings fall below 65 percent of its overall planned energy savings."

- a. Please provide a summary of the EM&V studies for which the results were incorporated for the first time into this plan. Please provide a brief explanation of the study and a summary of the results that were incorporated into this plan. If the study was not provided with the plan, please provide a copy of the study.
- b. Please provide a summary of the measures and programs where "free-ridership may have a material impact on savings figures" and provide a summary of the savings impact associated with the free-ridership.
- c. Please list other factors that the Commission could use in addition to the benefit cost test to determine whether program offerings have been "prioritized...appropriately among and within customer classes."
- d. Please provide a summary table showing how each of the electric utility's planned electric system savings do not fall below 65 percent of overall planned energy savings. Please indicate whether this calculation is for annual savings and/or lifetime savings, and please provide a live excel spreadsheet.

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- e. The Commission's August 2nd 2023 Prehearing Order states that in reviewing the costeffectiveness, the Commission will verify "each utility's application or use of all other variable inputs with reference to New Hampshire Cost-Effectiveness Review." Please provide an explanation and summary of "each utility's application or use of all other variable inputs with reference to New Hampshire Cost-Effectiveness Review."
- f. Please list any references to any page numbers, etc. where the plan addresses compliance with these provisions.

Response:

a. The Utilities incorporated results from the following EM&V studies into the 2024-2026 Plan:

Large C&I Custom Impact Evaluation. The main objectives of this study are to verify gross energy savings for Large C&I custom electric and gas measures and to update realization rates assumptions. The evaluation utilized a combination of desk reviews, virtual on-site inspections and metering to assess energy savings for a sample of 2020/2021 NH projects. For planning purposes, the Utilities used interim realization rates (96% for electric and 79% for gas) to update the savings assumptions in the 2024-2026 BC Model for non-lighting custom measures offered through the Large C&I Existing Building program. The evaluation report is expected in Q3 2023 and final results will be utilized when reporting on savings for relevant custom measures.

Delivered Energy Insights Impact Evaluation. The study estimated savings attributed to the Eversource Delivered Energy Insights pilot designed to encourage energy savings actions through personalized reports. The study found small (0.27%) but statistically significant electric savings for New Hampshire. Eversource plans to continue to offer these reports and to monitor the impact of this offering across its service territory. See link below for the evaluation report:

https://energizect.com/sites/default/files/documents/R2212 REVIEW DRAFT 051723.docx

MA Pool Pump Savings Analysis. The analysis provided an updated estimate of annual energy savings for pool pumps installed in MA. The EM&V Working Group leveraged this analysis to develop savings (157.62 kWh) adjusted to the pool pump offering in NH. See link below for the MA Pool Pump analysis:

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https://api-plus.anbetrack.com/etrm-

gateway/etrm/api/v1/etrm/documents/60f6e55a3879986b71019df2/view?authToken=33d930 ded149ea52dc0fd92abaf7b81c79e5c2686b8f3d9fbf33211ee8072b58d8a5c3badda4538435df bdd028bccd42183238a90c43f6cfda523bbe31bddd1811dc0baa9bdf35

Economic Impacts of NHSaves Program (Attachment M). The study analyzed the economic impacts of the 2021 and 2022 NHSaves programs. The study informed the estimates of job creation and maintenance as cited in the Plan narrative.

Market Barriers to Energy Efficiency (Attachment N). The study identified market barriers addressed by the NHSaves programs and the extent to which select energy efficiency programs have overcome such barriers. The study informed the design of programs, including planned activities and expenditures associated with workforce development.

The EM&V Working Group also reviewed and updated the Technical Reference Manual for any applicable new federal, state or ENERGY STAR standards and program qualifications (Attachment S).

b. The BC model "Inputs Yr 1" "Inputs Yr 2" and "Inputs Yr 3" worksheets list all measures for which the NHSaves programs offer a rebate during the 2024-2026 term. These tabs also include all associated impact factors, including free-ridership, which is displayed in column M. Filtering for non-zero values in the free-ridership field returns a list of 220 measures in the electric model and 50 measures in the gas model. The Input worksheets are the source of the detail listed in the Utilities' "Program Summary' attachments to the Plan, which display 'net to gross' (the combined impact of free-ridership and spillover). Please see Attachment DOE 1-006 for a full list of measures where a free-ridership factor adjusts gross savings assumptions. Gas and electric measures are included on separate worksheets Each utility populates the BC model based on its own territory specific measure mix, and the impact of free-ridership on adjusted gross savings will vary based on each utility's specific plan. Actual measure mix is also expected to vary from plan, and therefore free-ridership may have more or less of an impact based on the demand for and deployment of measures utility by utility.

To quantify the impact of free-ridership on each utility's planned annual and lifetime electricity, the total net energy savings (which includes the impact of free-ridership and spillover) can be compared to the total adjusted gross energy savings (which does not include the impact of free-ridership and spillover). Net and adjusted gross annual savings are

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displayed in columns X and Y respectively in the Primary Data worksheet of each electric utility's BC model. Net and adjusted gross lifetime savings are displayed in columns Z and AA respectively.

For each of the natural gas utilities, annual natural gas savings is shown in columns AD (net savings, inclusive of free-ridership and spillover) and AE (adjusted gross savings, which excludes the impact of free-ridership and spillover), and for lifetime natural gas savings values are displayed in columns AF and AG.

Utility	Total Adjusted Gross Annual Savings	Total Net Annual Savings	% Difference
	2024		
LU-Electric (MWh)	7,424	7,254	-2.3%
NHEC (MWh)	7,501	7,335	-2.2%
Eversource (MWh)	81,907	74,998	-8.4%
Unitil Electric (MWh)	12,672	11,434	-9.8%
LU-Gas (MMBtu)	125,307	124,252	-0.8%
Unitil Gas (MMBtu)	38,287	37,914	-1%
	2025		
LU-Electric (MWh)	6,947	6,790	-2.3%
NHEC (MWh)	8,022	7,855	-2.1%
Eversource (MWh)	80,989	74,300	-8.3%
Unitil Electric (MWh)	8,367	7,768	-7.2%
LU-Gas (MMBtu)	128,469	127,274	-0.9%
Unitil Gas (MMBtu)	38,409	38,036	-1%
	2026		
LU-Electric (MWh)	6,442	6,306	-2.1%
NHEC (MWh)	7,863	7,700	-2.1%
Eversource (MWh)	80,635	74,086	-8.1%
Unitil Electric (MWh)	12,684	11,447	-9.8%
LU-Gas (MMBtu)	129,862	128,795	-0.8%
Unitil Gas (MMBtu)	39,069	38,696	-1.0%.

c. The Utilities balance the cost efficiency of capturing all available energy efficiency opportunities at a customer site with the equitable approach of achieving broad customer

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participation. Additionally, the Utilities ensure that all rate classes have access to the programs and, aside from legislatively mandated funding allocation, all C&I and Residential customer revenues are redeployed to the benefit of the respective C&I and Residential sector programs. Diversity of program offerings also ensures that the programs allow for participation by a wide variety of customers and building types requiring more or less customer investment of effort and funding. Such diversity of program offerings fosters appropriate levels of access among and within customer classes.

The Utilities currently provide robust planning detail and subsequent reporting of actual impact on a quarterly and annual basis that extends well beyond the costs and benefits of programs. This includes an accounting of the number of customers served by each program and the average cost per customer and sector, the MMBtu, kWh and peak kW savings per program on both an annual and lifetime basis, and the geographic distribution of services and spending in the income eligible program.

- d. Please refer to the Cost Effectiveness tabs within each Electric Utility's Excel BC Model, which were included with the Plan's filing package on June 30, 2023, and correspond to Attachments E1, F1, G1, and H1. No Electric Utility's planned annual kWh savings falls below 65 percent of total annual energy savings, in compliance with SB 113.
- e. The Utilities' BC models (electric and natural gas) are designed to reference the value of each of the components included in the Granite State Test, which parallels the approved BC Working Group recommendations.
- f. Section 6.3 of the Plan, starting on page 83 (Bates page 87) described in detail the Benefit-Cost Testing framework on which the Utilities' 2024-2026 Plan is based. In addition, the BC models calculations worksheets reference the values derived from the 2021 AESC study, including those elements of the Granite State Test that the Working Group recommended be included in the calculation of benefits for cost-testing.

Sector (Dropdown)	Program (Dropdown)	Subprogram (Dropdown)	Measure	Measure ID	End Use (Dropdo wn)	Measure Life	ee-Ridership Rate	Spillover [Participant] Rate	pillover [Non- Participant] Rate	Net to Gross	-Service Rate	kWh Realization Rate	kW Winter Realization Rate	kW Summer Realization Rate	Non Electric Realization Rate
A - Residential	A3 - Energy Star Products	A3b - ES Appliances and Products	LED Bulb. General Service Lamps	EA3a001	Lighting	1.0	<u>문</u> 77.0%	0.0%	0.0%	23.0%	<u>≐</u> 86.0%	100.0%	100.0%	100.0%	100.0%
	A3 - Energy Star Products	A3b - ES Appliances and Products	LED Bulb, Linear	EA3a001	Lighting	7.0	77.0%	0.0%	0.0%	23.0%	89.0%	100.0%	100.0%	100.0%	100.0%
A - Residential	A3 - Energy Star Products	A3b - ES Appliances and Products	LED Bulb, Other Specialty	EA3a003	Lighting	3.0	77.0%	0.0%	0.0%	23.0%	89.0%	100.0%	100.0%	100.0%	100.0%
	A3 - Energy Star Products	A3b - ES Appliances and Products	LED Bulb, Reflector	EA3a004	Lighting	1.0	77.0%	0.0%	0.0%	23.0%	89.0%	100.0%	100.0%	100.0%	100.0%
	A3 - Energy Star Products	A3b - ES Appliances and Products	LED Bulb, General Service Lamps (Hard to Reach)	EA3a005	Lighting	1.0	57.0%	0.0%	0.0%	43.0%	86.0%	100.0%	100.0%	100.0%	100.0%
A - Residential	A3 - Energy Star Products	A3b - ES Appliances and Products	LED Bulb, Linear (Hard to Reach)	EA3a006	Lighting	7.0	57.0%	0.0%	0.0%	43.0%	89.0%	100.0%	100.0%	100.0%	100.0%
A - Residential	A3 - Energy Star Products	A3b - ES Appliances and Products	LED Bulb, Other Specialty (Hard to Reach)	EA3a007	Lighting	3.0	57.0%	0.0%	0.0%	43.0%	89.0%	100.0%	100.0%	100.0%	100.0%
	A3 - Energy Star Products	A3b - ES Appliances and Products	LED Bulb, Reflector (Hard to Reach)	EA3a008	Lighting	1.0	57.0%	0.0%	0.0%	43.0%	89.0%	100.0%	100.0%	100.0%	100.0%
	A3 - Energy Star Products	A3b - ES Appliances and Products	LED Fixture	EA3a009	Lighting	3.0	77.0%	0.0%	0.0%	23.0%	100.0%	100.0%	100.0%	100.0%	100.0%
A - Residential	A3 - Energy Star Products	A3b - ES Appliances and Products	LED Fixture (Hard to Reach)	EA3a010	Lighting	3.0	57.0%	0.0%	0.0%	43.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	A3 - Energy Star Products	A3b - ES Appliances and Products	ECM Motor for FWH Circulating Pump	EA3b013	Motors/Driv	15.0	40.0%	9.0%	0.0%	69.0%	100.0%	100.0%	100.0%	100.0%	100.0%
A - Residential	A3 - Energy Star Products	A3c - ES HVAC Systems	Heat Pump Water Heater, <55 gal - Midstream	EA3b035	Hot Water	15.0	23.0%	0.0%	0.0%	77.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	A3 - Energy Star Products	A3c - ES HVAC Systems	Heat Pump Water Heater, >55 gal - Midstream	EA3b036	Hot Water	15.0	23.0%	0.0%	0.0%	77.0%	100.0%	100.0%	100.0%	100.0%	100.0%
C - Commercial & Industrial C - Commercial & Industrial	C1 - Large Business Energy Solutions C1 - Large Business Energy Solutions	C1a - LCI Retrofit	Custom Large Lighting Retro - Interior	EC1a004	Lighting		11.0%	5.0% 5.0%	0.0%	94.0%	100.0%	99.9% 99.9%	100.0%	100.0% 100.0%	87.0% 87.0%
		C1a - LCI Retrofit C1a - LCI Retrofit	Custom Large Lighting Retro - Exterior	EC1a047	Lighting	8.0	11.0%		0.0%	94.0%	100.0%	99.9% 99.9%	100.0% 100.0%		87.0%
	C1 - Large Business Energy Solutions C1 - Large Business Energy Solutions	C1a - LCI Retrolit	Custom Large Lighting Retro - Controls Daylight Dimming	EC1a048 EC1a009	Lighting Lighting	9.0	11.0% 11.0%	5.0% 5.0%	0.0%	94.0% 94.0%	100.0% 100.0%	99.9% 99.9%	100.0%	100.0% 100.0%	100.0%
	C1 - Large Business Energy Solutions	C1a - LCI Retrofit	Lighting Fixture - Exterior w/ Controls	EC1a009	Lighting	9.0	11.0%	5.0%	0.0%	94.0%	100.0%	99.9% 99.9%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions C1 - Large Business Energy Solutions	C1a - LCI Retrolit C1a - LCI Retrolit	Lighting Fixture - Exterior w/o Controls	EC1a010 EC1a011	Lighting	9.0 5.0	11.0%	5.0%	0.0%	94.0% 94.0%	100.0%	99.9% 99.9%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions C1 - Large Business Energy Solutions	C1a - LCI Retrofit	Lighting Fixture - Exterior w/o Controls	EC1a011 EC1a012	Lighting	9.0	11.0%	5.0%	0.0%	94.0% 94.0%	100.0%	99.9% 99.9%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1a - LCI Retrofit	Lighting Fixture - Interior w/o Controls	EC1a012 EC1a013	Lighting	5.0	11.0%	5.0%	0.0%	94.0%	100.0%	99.9% 99.9%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1a - LCI Retrofit	Lighting Occupancy Sensors	EC1a013	Lighting	9.0	11.0%	5.0%	0.0%	94.0%	100.0%	99.9%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1b - LCI New Equipment and Construction	Custom Large Lighting New - Interior	EC1b004	Lighting	15.0	11.0%	5.0%	0.0%	94.0%	100.0%	99.9%	100.0%	100.0%	87.0%
	C1 - Large Business Energy Solutions	C1b - LCI New Equipment and Construction	Custom Large Lighting New - Exterior	EC1b054	Lighting	15.0	11.0%	5.0%	0.0%	94.0%	100.0%	99.9%	100.0%	100.0%	87.0%
	C1 - Large Business Energy Solutions	C1b - LCI New Equipment and Construction	Custom Large Lighting New - Controls	EC1b055	Lighting	10.0	11.0%	5.0%	0.0%	94.0%	100.0%	99.9%	100.0%	100.0%	87.0%
	C1 - Large Business Energy Solutions	C1b - LCI New Equipment and Construction	Daylight Dimming	EC1b009	Lighting	10.0	11.0%	5.0%	0.0%	94.0%	100.0%	99.9%	100.0%	100.0%	100.0%
C - Commercial & Industrial	C1 - Large Business Energy Solutions	C1b - LCI New Equipment and Construction	Performance Lighting - Exterior w/ Controls	EC1b010	Lighting	15.0	11.0%	5.0%	0.0%	94.0%	100.0%	99.9%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1b - LCI New Equipment and Construction	Performance Lighting - Exterior w/o Controls	EC1b011	Lighting	15.0	11.0%	5.0%	0.0%	94.0%	100.0%	99.9%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1b - LCI New Equipment and Construction	Performance Lighting - Interior w/ Controls	EC1b012	Lighting	15.0	11.0%	5.0%	0.0%	94.0%	100.0%	99.9%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1b - LCI New Equipment and Construction	Performance Lighting - Interior w/o Controls	EC1b013	Lighting	15.0	11.0%	5.0%	0.0%	94.0%	100.0%	99.9%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1b - LCI New Equipment and Construction	Lighting Occupancy Sensors	EC1b014	Lighting	10.0	11.0%	5.0%	0.0%	94.0%	100.0%	99.9%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Circulator Pump		HVAC	20.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Demand Control Ventilation	EC1c002	HVAC	10.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream DMSHP Systems	EC1c003	HVAC	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Dual Enthalpy Economizer Controls	EC1c004	HVAC	10.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
C - Commercial & Industrial C - Commercial & Industrial	C1 - Large Business Energy Solutions C1 - Large Business Energy Solutions	C1c - LCI Midstream C1c - LCI Midstream	Midstream ECM Fan Motors Midstream Heat Pump Systems	EC1c005 EC1c006	HVAC HVAC	20.0 12.0	22.5% 22.5%	8.5% 8.5%	0.0% 0.0%	86.0% 86.0%	100.0% 100.0%	100.0% 100.0%	100.0% 100.0%	100.0% 100.0%	100.0% 100.0%
	C1 - Large Business Energy Solutions C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Unitary Air Conditioners	EC1c006 EC1c007	HVAC	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream VRF	EC1c007 EC1c008	HVAC	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Water Source Heat Pump Systems	EC1c000	HVAC	25.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream LED Downlight	EC1c003	Lighting	1.0	27.0%	11.0%	0.0%	84.0%	85.9%	126.7%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream LED Exterior	EC1c011	Lighting	5.0	27.0%	11.0%	0.0%	84.0%	95.5%	98.9%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream LED High Bay/Low Bay	EC1c012	Lighting	7.0	27.0%	11.0%	0.0%	84.0%	99.6%	74.7%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream LED Linear Fixture	EC1c013	Lighting	6.0	27.0%	11.0%	0.0%	84.0%	97.1%	113.5%	100.0%	100.0%	100.0%
C - Commercial & Industrial	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream LED Linear Fixture with Controls	EC1c014	Lighting	6.0	27.0%	11.0%	0.0%	84.0%	97.1%	113.5%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream LED Linear Lamp	EC1c015	Lighting	6.0	27.0%	11.0%	0.0%	84.0%	97.1%	113.5%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream LED Screw In	EC1c016	Lighting	1.0	50.0%	23.0%	0.0%	73.0%	71.4%	171.2%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream LED Stairwell Kit	EC1c017	Lighting	5.0	27.0%	11.0%	0.0%	84.0%	95.5%	98.9%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Combination Oven, Electric	EC1c018	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Convection Oven, Electric	EC1c019	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Conveyor Broiler	EC1c047	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream C1c - LCI Midstream	Midstream Deck Oven, Electric	EC1c050	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0% 100.0%	100.0% 100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions C1 - Large Business Energy Solutions	C1c - LCI Midstream C1c - LCI Midstream	Midstream Dishwasher - High Temp Door Type Midstream Dishwasher - High Temp Multi Tank Conveyor	EC1c020 EC1c021	Food Servi Food Servi	15.0 20.0	22.5% 22.5%	8.5% 8.5%	0.0% 0.0%	86.0% 86.0%	100.0% 100.0%	100.0% 100.0%	100.0% 100.0%	100.0% 100.0%	100.0% 100.0%
	C1 - Large Business Energy Solutions C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Dishwasher - High Temp Pot, Pan, Utensil	EC1c021 EC1c022	Food Servi	20.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Dishwasher - High Temp Pot, Pan, Otensil Midstream Dishwasher - High Temp Single Tank Conveyor	EC1c022 EC1c023	Food Servi	20.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Dishwasher - High Temp Under Counter	EC1c023 EC1c024	Food Servi	10.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Dishwasher - Low Temp Door Type	EC1c024	Food Servi	15.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Dishwasher - Low Temp Multi Tank Conveyor	EC1c025	Food Servi	20.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Dishwasher - Low Temp Single Tank Conveyor	EC1c027	Food Servi	20.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Dishwasher - Low Temp Under Counter	EC1c028	Food Servi	10.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
C - Commercial & Industrial	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Freezer - Solid Door	EC1c029	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
C - Commercial & Industrial	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Freezer - Glass Door	EC1c030	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Fryer Large Vat, Electric	EC1c031	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Fryer Standard Vat, Electric	EC1c032	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Griddle, Electric	EC1c033	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Hand-Wrap Machine	EC1c051	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream High Efficiency Condensing Unit	EC1c052	Food Servi	13.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Hot Food Holding Cabinet 3/4 Size	EC1c034	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Hot Food Holding Cabinet Full Size	EC1c035	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Hot Food Holding Cabinet Half Size	EC1c036	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
C - Commercial & Industrial	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Ice Machine Ice Making Head	EC1c037	Food Servi	8.0	22.5%	8.5% 8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	C1 - Large Business Energy Solutions C1 - Large Business Energy Solutions	C1c - LCI Midstream C1c - LCI Midstream	Midstream Ice Machine Remote Cond/Split Unit Batch Midstream Ice Machine Remote Cond/Split Unit Continuous	EC1c038 EC1c039	Food Servi Food Servi	8.0 8.0	22.5% 22.5%	8.5% 8.5%	0.0% 0.0%	86.0% 86.0%	100.0% 100.0%	100.0% 100.0%	100.0% 100.0%	100.0% 100.0%	100.0% 100.0%
	C1 - Large Business Energy Solutions C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Ice Machine Remote Cond/Split Unit Continuous	EC1c039 EC1c040	Food Servi Food Servi	8.0	22.5% 22.5%	8.5% 8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
C - Commercial & Industrial	C1 - Large Business Energy Solutions C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Refrigerated Chef Base	EC1c040 EC1c053	Food Servi	8.0 12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
C Commercial & Industrial	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Refrigerator - Glass Door		Food Servi		22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
							22.070	0.070	0.070	00.070					

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C-Commercial Anutarial C1 - Large Busienes Entrog Solutions C1 - LCI Metheam Midstream Midstream Commercial & Nutarial C1 - Large Busienes Entrog Solutions C1 - CLI Metheam Midstream Midstream Commercial & Nutarial C1 - Large Busienes Entrog Solutions C1 - CLI Metheam Midstream Midstream Commercial & Nutarial C1 - Large Busienes Entrog Solutions C1 - CLI Metheam Midstream	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$
C - Commercial Andustrui C1 - Large Buienses Energy Solutions C1 - C1 Mdstream Middream Heal Parry Water Heater, 20 galons E1C - C1045 Feod Sen (15, 0) 82.0% 0.0% 80.0% 10.0% <th< td=""><td>$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$</td></th<>	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$
C - Commercial A Industrial C1-Lip Business Entropy Solutions C1-Lip Madream Heal Pumy Water Healer, 50 gallons EC1044 Hold Water 1.30 22.5% 8.5% 0.0% 88.0% 100.0% C - Commercial A Industrial C1-Ling Business Entropy Solutions	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$
C - Commercial & Industrial C1 - Large Business Energy Solutions C1 - LC Middream Midstream Heater, 60 gallons EC 1044 Hol Water 1.3.0 22.5% 8.5% 0.0% 88.0% 100.0% 100.0% C - Commercial & Industrial C1 - Large Business Energy Solutions C1 - LC Middream OMP Room AP Partier EC 1051 H/V/C 3.0 22.5% 8.5% 0.0% 88.0% 100.0% 100.0% C - Commercial & Industrial C1 - Large Business Energy Solutions C1 - LC Middream OMP Exor-Flow Showerhead, elbrit EC 1056 H/V/L Water 10.0 22.5% 8.5% 0.0% 88.0% 100.0% 100.0% C - Commercial & Industrial C1 - Lori Middream OMP Exor-Flow Showerhead, elbrit EC 1056 H/W Water 10.0 22.5% 8.5% 0.0% 88.0% 100.0% 1	$\begin{array}{ccccc} 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 87.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 10$
C - Commercial & Idustria C1 - Lege Buaness Energy Solutions C1 - LCI Midsteam Midsteam Hear Pump Water Heater, 80 gallons EC 1036 H / Water 13.0 22.5% 8.5% 0.0% 80.0% 10.00% C - Commercial & Industria C1 - Lunge Buaness Energy Solutions C1 - LCI Midsteam OutP Sons, Fish, Ter 1 EC 1035 H / Water 10.0 22.5% 8.5% 0.0% 86.0% 10.0.0% C - Commercial & Industria C1 - LCI Midsteam OutP Euro-Flow Shownhead, Electric EC 1035 H / Water 10.0 22.5% 8.5% 0.0% 86.0% 10.0.0% 10.0.0% C - Commercial & Industria C1 - Lege Buaness Energy Solutions C1 - LCI Midsteam OVP Euro-Flow Shownhead (Electric EC 10369 HeV Water 10.0 22.5% 8.5% 0.0% 86.0% 10.0.0% </td <td>$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$</td>	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$
C-Commercial & Industrial C1-LCI Midstream OMP Smart Step, Ter 1 EC10368 Process 5.0 2.25% 8.5% 0.0% 80.0% 100.0% C-Commercial & Industrial C1-Large Buistess Energy Solution C1-LCI Midstream OMP Low-Flow Showerhead, Hith Thermetatite Valve, Electric EC10368 HoW Water 10.0 2.25% 8.5% 0.0% 86.0% 100.0% 100.0% C-Commercial & Industrial C1-Loi Midstream OMP Low-Flow Showerhead, With Thermetatite Valve, Electric EC10368 HoW Water 10.0 2.25% 8.5% 0.0% 86.0% 100.0% 100.0% C-Commercial & Industrial C1-Loi Midstream OMP Fearware Aeritor, Electric EC10368 HoW Water 10.0 2.25% 8.5% 0.0% 86.0% 100.0%	$\begin{array}{cccccc} 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 87.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 1$
C - Commercial & Industrial C - L-LIM disteram OMP Encirity E C - Color Formation E C - Color	$\begin{array}{cccccc} 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & $
C- Commercial & Industral C1 - L2 Midstream OMP Low-Flow Showshead with Thermostatic Value, Electric EC 1:057 Hot Water 10.0 2.5 % 6.5 % 0.0 % 86.0 % 10.0 % C- Commercial & Industral C1 - L2 Midstream OMP Low-Flow Showshead with Thermostatic Value, Electric EC 1:069 Hot Water 10.0 2.5 % 8.5 % 0.0 % 86.0 % 10.0 % 10.0 % C- Commercial & Industral C1 - L2 Midstream OMP Fauot Arange, Electric EC 1:060 Hot Water 10.0 2.2 5 % 8.5 % 0.0 % 86.0 % 10.0 % 10.0 % C- Commercial & Industral C1 - L2 Midstream OMP Fauot Arange EC 1:000 10.0 % 2.2 5 % 8.5 % 0.0 % 86.0 % 10.0 % <td>$\begin{array}{c ccccc} 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 87.0\% \\ 100.0\% & 100.0\% & 87.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 1$</td>	$\begin{array}{c ccccc} 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 100.0\% & 87.0\% \\ 100.0\% & 100.0\% & 87.0\% \\ 100.0\% & 100.0\% & 100.0\% \\ 100.0\% & 1$
C- Commercial & Industrial C1 - L21 Midstream OMP Thermostatic Value, Electric EC 1058 Het Water 10.0 80.0% 80	100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 87.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%
C - Commercial & Industrial C1 - Large Business Energy Solutions C1 - Large Business Energy Solutio	100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 87.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%
C - Commercial & Industria C1 - Large Business Entrary Solutions C1 - LCI Midsteam OMP Pipe Wrap. Electric EC1002 How Water 5.0 2.25% 5.5% 0.0% 66.0% 100.0% C - Commercial & Industria C1 - LCI Midsteam OMP Pipe Mirap. Electric EC1028 How Water 5.0 22.5% 5.5% 0.0% 66.0% 100.0% C - Commercial & Industria C1 - LCI Midsteam OMP Pipe Mirap. Electric Resistance EC10064 Food Saver 12.0 22.5% 8.5% 0.0% 66.0% 100.0% C - Commercial & Industria C1 - LCI Midsteam Custom Large Laping Direct Install - Electric Resistance EC10064 Liphting 11.0% 5.0% 0.0% 84.0% 100.0% 89.9% C - Commercial & Industria C1 - LCI Direct Install Custom Large Lapings Direct Install - Controls EC10010 Liphting Pitture - Electric / Controls EC10112 Liphting Pitture - Electric / Controls EC1012 Liphting Pitture - Electric / Controls <td>100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 87.0% 100.0% 100.0% 87.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%</td>	100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 87.0% 100.0% 100.0% 87.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%
C - Commercial & Industrial C 1 - Large Business Energy Solutions C 1 - LDI Mdstream OMP Pre-Rines Spray Valve, Electric EC 1002 Hot Water 8.0 2.2.5% 8.5% 0.0% 86.0% 100.0% 100.0% C - Commercial & Industrial C 1 - Large Business Energy Solutions C 1 - LDI Mdstream OWP Pre-Rines Spray Valve, Electric Resistance EC 1006 Hophing 12.0 22.5% 8.5% 0.0% 86.0% 100.0% 100.0% C - Commercial & Industrial C 1 - Large Business Energy Solutions C 1 - LDI Prect Install Custom Large Lighting Direct Install - Exterior EC 10005 Lighting 11.0% 5.0% 0.0% 94.0% 100.0% 99.9% C - Commercial & Industrial C 1 - LDI Prect Install Custom Large Lighting Direct Install - Controls EC 10010 Lighting 11.0% 5.0% 0.0% 94.0% 100.0% 99.9% C - Commercial & Industrial C 1 - Large Business Energy Solutions C 1 - LDI Prect Install Lighting Pitter - Enterior w/ Controls EC 10101 Lighting 11.0% 5.0% 0.0% 94.0% 100.0% 99.9% C- Commercial &	100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 87.0% 100.0% 100.0% 100.0% 100.0% 100.0% 87.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%
C - Commercial & Mudstrail C 1 - Large Business Energy Solutions C 1 - LCI Mdstream OMP ES Dehumidifier EC1006 HVAC 12.0 22.5% 8.5% 0.0% 80.6% 100.0% C - Commercial & Mudstrail C 1 - Large Business Energy Solutions C 1 - LCI Mdstream Mudstrail C 1 - Large Business Energy Solutions C 1 - LCI Mdstream Mudstrail Mudstrail C 1 - LCI Mdstream Mudstrail C 1 - LCI Mdstream </td <td>100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 87.0% 100.0% 100.0% 87.0% 100.0% 100.0% 87.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%</td>	100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 87.0% 100.0% 100.0% 87.0% 100.0% 100.0% 87.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%
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C - Commercial & Industrial C2 - Small Business Energy Solutions C2c - SCI Midstream Midstream Dishwasher - High Temp Door Type EC2c020 Food Serv 15.0 22.5% 8.5% 0.0% 86.0% 100.0%<	100.0% 100.0% 100.0% 100.0% 100.0% 100.0%
C - Commercial & Industrial (2 - Small Business Energy Solutions) C2 - S-GL Midstream Midstream Dishwasher - High Temp Put, Pan, Utensi EC2022 Food Serv 10.0 22.5% 8.5% 0.0% 86.0% 100.0% 100.0% 100.0%	100.070 100.070 100.07
C - Commercial & Industrial C2 - Small Business Energy Solutions C2c - SCI Midstream Midstream Dishwasher - High Temp Single Tank Conveyor EC2c023 Food Serv 20.0 22.5% 8.5% 0.0% 86.0% 100.0%	100.0% 100.0% 100.0%
C - Commercial & Industrial C2 - Small Business Energy Solutions C2c - SCI Midstream Midstream Dishwasher - High Temp Under Counter EC2c024 Food Serv 10.0 22.5% 8.5% 0.0% 86.0% 100.0% 100.0%	100.0% 100.0% 100.0% 100.0% 100.0% 100.0%
C - Commercial & Industrial C2 - Small Business Energy Solutions C2c - SCI Midstream Midstream Dishwasher - Low Temp Door Type EC2c025 Food Serv 15.0 22.5% 8.5% 0.0% 86.0% 100.0% 100.0%	100.0% 100.0% 100.0% 100.0% 100.0% 100.0%
C - Commercial & Industrial C2 - Small Business Energy Solutions C2c - SCI Midstream Midstream Dishwasher - Low Temp Multi Tank Conveyor EC2c026 Food Serv 20.0 22.5% 8.5% 0.0% 86.0% 100.0% 100.0% C - Commercial & Industrial C2 - Small Business Energy Solutions C2c - SCI Midstream Midstream Dishwasher - Low Temp Single Tank Conveyor EC2c027 Food Serv 20.0 22.5% 8.5% 0.0% 86.0% 100.0% 100.0%	100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%
C - Commercial & Industrial (2 - Small Business Energy Solutions) C2 - Sci Midstream Midstream Dishwasher - Low Temp Dingle Intx Conveyor EL220/2 (Food Serv 2:0) 22.5% 8.5% 0.0% 80.0% 100.0% 100.0% 100.0% C - Commercial & Industrial C2 - Small Business Energy Solutions C2 - Sci Midstream Midstream Dishwasher - Low Temp Under Counter EC2028 Food Serv 10.0 22.5% 8.5% 0.0% 80.0% 100.0% 100.0%	100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%
C - Commercial & Industrial C2 - Small Business Energy Solutions C2c - SCI Midstream Freezer - Solid Door EC2c029 Food Serv 12.0 22.5% 8.5% 0.0% 86.0% 100.0%	100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%
C - Commercial & Industrial C2 - Small Business Energy Solutions C2c - SCI Midstream Midstream Freezer - Glass Door EC2c030 Food Serv 12.0 22.5% 8.5% 0.0% 86.0% 100.0%	100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%
C - Commercial & Industrial C2 - Small Business Energy Solutions C2c - SCI Midstream Midstream Fryer Large Vat, Electric EC2c031 Food Serv 12.0 22.5% 8.5% 0.0% 86.0% 100.0% 100.0%	100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%

	Sector (Dropdown)	Program (Dropdown)	Subprogram (Dropdown)	Measure	Measure ID	End Use (Dropdo wn)	Measure Life	Free-Ridership Rate	Spillover [Participant] Rate	Spillover [Non Participant] Rate	Net to Gross	In-Service Rate	kWh Realization Rate	ž	kW Summer Realization Rate	No Re
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Fryer Standard Vat, Electric	EC2c032	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Griddle, Electric	EC2c033	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Hand-Wrap Machine	EC2c051	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream High Efficiency Condensing Unit		Food Servi	13.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions C2 - Small Business Energy Solutions	C2c - SCI Midstream C2c - SCI Midstream	Midstream Hot Food Holding Cabinet 3/4 Size Midstream Hot Food Holding Cabinet Full Size	EC2c034 EC2c035	Food Servi Food Servi	12.0 12.0	22.5% 22.5%	8.5% 8.5%	0.0% 0.0%	86.0%	100.0% 100.0%	100.0% 100.0%	100.0% 100.0%	100.0%	100.0% 100.0%
		C2 - Small Business Energy Solutions C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Hot Food Holding Cabinet Full Size	EC2c035 EC2c036	Food Servi	12.0	22.5%	8.5%	0.0%	86.0% 86.0%	100.0%	100.0%	100.0%	100.0% 100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Ice Machine Ice Making Head	EC2c030 EC2c037	Food Servi	8.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Ice Machine Remote Cond/Split Unit Batch	EC2c037	Food Servi	8.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Ice Machine Remote Cond/Split Unit Continuous	EC2c039	Food Servi	8.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Ice Machine Self Contained	EC2c040	Food Servi	8.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
C - Con	nmercial & Industrial	C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Refrigerated Chef Base	EC2c053	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
C - Con	nmercial & Industrial	C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Refrigerator - Glass Door	EC2c041	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Refrigerator - Solid Door	EC2c042	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Steam Cooker, Electric	EC2c043	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Ultra Low-Temp Freezer	EC2c048	Food Servi	15.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Heat Pump Water Heater, 120 gallons	EC2c044	Hot Water	13.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Heat Pump Water Heater, 50 gallons	EC2c045	Hot Water	13.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Heat Pump Water Heater, 80 gallons	EC2c046	Hot Water	13.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	OMP Room Air Purifier	EC2c054	HVAC	3.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	OMP Smart Strip, Tier 1	EC2c055	Process	5.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	OMP Smart Strip, Tier 2	EC2c056	Process	5.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	OMP Low-Flow Showerhead, Electric	EC2c057	Hot Water	10.0	22.5%	8.5% 8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0% 100.0%
		C2 - Small Business Energy Solutions C2 - Small Business Energy Solutions	C2c - SCI Midstream C2c - SCI Midstream	OMP Low-Flow Showerhead with Thermostatic Valve, Electric OMP Thermostatic Shut-off Valve, Electric	EC2c058 EC2c059	Hot Water Hot Water	10.0 15.0	22.5% 22.5%	8.5%	0.0% 0.0%	86.0% 86.0%	100.0% 100.0%	100.0% 100.0%	100.0% 100.0%	100.0% 100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	OMP Faucet Aerator, Electric	EC2c059 EC2c060	Hot Water	10.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	OMP Pipe Wrap, Electric	EC2c000	Hot Water	15.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	OMP Pre-Rinse Spray Valve, Electric	EC2c062	Hot Water	8.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	OMP ES Dehumidifier	EC2c063	HVAC	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Induction Cooktop Displacing Electric Resistance	EC2c064	Food Servi	12.0	22.5%	8.5%	0.0%	86.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2d - SCI Direct Install	Custom Small Lighting Direct Install - Interior	EC2d004	Lighting		11.0%	5.0%	0.0%	94.0%	100.0%	106.6%	100.0%	100.0%	87.0%
C - Con	nmercial & Industrial	C2 - Small Business Energy Solutions	C2d - SCI Direct Install	Custom Small Lighting Direct Install - Exterior	EC2d005	Lighting		11.0%	5.0%	0.0%	94.0%	100.0%	102.7%	100.0%	100.0%	87.0%
		C2 - Small Business Energy Solutions	C2d - SCI Direct Install	Custom Small Lighting Direct Install - Controls	EC2d006	Lighting		11.0%	5.0%	0.0%	94.0%	100.0%	100.0%	100.0%	100.0%	87.0%
		C2 - Small Business Energy Solutions	C2d - SCI Direct Install	Daylight Dimming	EC2d011	Lighting	9.0	11.0%	5.0%	0.0%	94.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2d - SCI Direct Install	Lighting Fixture - Exterior w/ Controls	EC2d012	Lighting	9.0	11.0%	5.0%	0.0%	94.0%	100.0%	102.7%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions	C2d - SCI Direct Install	Lighting Fixture - Exterior w/o Controls	EC2d013	Lighting	5.0	11.0%	5.0%	0.0%	94.0%	100.0%	102.7%	100.0%	100.0%	100.0%
		C2 - Small Business Energy Solutions C2 - Small Business Energy Solutions	C2d - SCI Direct Install C2d - SCI Direct Install	Lighting Fixture - Interior w/ Controls Lighting Fixture - Interior w/o Controls	EC2d014 EC2d015	Lighting Lighting	9.0	11.0% 11.0%	5.0% 5.0%	0.0% 0.0%	94.0% 94.0%	100.0% 100.0%	106.6% 106.6%	100.0% 100.0%	113.5% 113.5%	100.0% 100.0%
		C2 - Small Business Energy Solutions C2 - Small Business Energy Solutions	C2d - SCI Direct Install C2d - SCI Direct Install	Lighting Occupancy Sensors	EC2d015 EC2d016	Lighting	5.0 9.0	11.0%	5.0%	0.0%	94.0% 94.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C3 - Municipal Energy Solutions	C3a - Muni Retrofit	Custom Muni Lighting Retro - Interior	EC3a004	Lighting	5.0	11.0%	5.0%	0.0%	94.0%	100.0%	106.6%	100.0%	100.0%	87.0%
		C3 - Municipal Energy Solutions	C3a - Muni Retrofit	Custom Muni Lighting Retro - Exterior	EC3a004 EC3a091	Lighting		11.0%	5.0%	0.0%	94.0%	100.0%	100.0%	100.0%	100.0%	87.0%
		C3 - Municipal Energy Solutions	C3a - Muni Retrofit	Custom Muni Lighting Retro - Controls	EC3a092	Lighting		11.0%	5.0%	0.0%	94.0%	100.0%	100.0%	100.0%	100.0%	87.0%
		C3 - Municipal Energy Solutions	C3a - Muni Retrofit	Daylight Dimming	EC3a009	Lighting	9.0	11.0%	5.0%	0.0%	94.0%	100.0%	100.0%	100.0%	100.0%	100.0%
C - Con		C3 - Municipal Energy Solutions	C3a - Muni Retrofit	Lighting Fixture - Exterior w/ Controls	EC3a010	Lighting	9.0	11.0%	5.0%	0.0%	94.0%	100.0%	102.7%	100.0%	100.0%	100.0%
C - Con	nmercial & Industrial	C3 - Municipal Energy Solutions	C3a - Muni Retrofit	Lighting Fixture - Exterior w/o Controls	EC3a011	Lighting	5.0	11.0%	5.0%	0.0%	94.0%	100.0%	102.7%	100.0%	100.0%	100.0%
		C3 - Municipal Energy Solutions	C3a - Muni Retrofit	Lighting Fixture - Interior w/ Controls		Lighting	9.0	11.0%	5.0%	0.0%	94.0%	100.0%	106.6%	100.0%	113.5%	100.0%
		C3 - Municipal Energy Solutions	C3a - Muni Retrofit	Lighting Fixture - Interior w/o Controls		Lighting	5.0	11.0%	5.0%	0.0%	94.0%	100.0%	106.6%	100.0%	113.5%	100.0%
		C3 - Municipal Energy Solutions	C3a - Muni Retrofit	Lighting Occupancy Sensors	EC3a014	Lighting	9.0	11.0%	5.0%	0.0%	94.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C3 - Municipal Energy Solutions	C3b - Muni New Equipment and Construction	Custom Muni Lighting New - Interior	EC3b004	Lighting	15.0	11.0%	5.0%	0.0%	94.0%	100.0%	106.6%	100.0%	100.0%	87.0%
		C3 - Municipal Energy Solutions	C3b - Muni New Equipment and Construction	Custom Muni Lighting New - Exterior			15.0	11.0%	5.0%	0.0%	94.0%	100.0%	102.7%	100.0%	100.0%	87.0%
		C3 - Municipal Energy Solutions	C3b - Muni New Equipment and Construction	Custom Muni Lighting New - Controls	EC3b086		10.0	11.0%	5.0%	0.0%	94.0%	100.0%	100.0%	100.0%	100.0%	87.0%
		C3 - Municipal Energy Solutions	C3b - Muni New Equipment and Construction C3b - Muni New Equipment and Construction	Daylight Dimming			10.0 15.0	11.0%	5.0% 5.0%	0.0% 0.0%	94.0% 94.0%	100.0%	100.0%	100.0% 100.0%	100.0%	100.0% 100.0%
		C3 - Municipal Energy Solutions C3 - Municipal Energy Solutions	C3b - Muni New Equipment and Construction	Performance Lighting - Exterior w/ Controls Performance Lighting - Exterior w/o Controls	EC3b010 EC3b011	Lighting	15.0	11.0% 11.0%	5.0%	0.0%	94.0% 94.0%	100.0% 100.0%	102.7% 102.7%	100.0%	100.0% 100.0%	100.0%
		C3 - Municipal Energy Solutions	C3b - Muni New Equipment and Construction	Performance Lighting - Extend w/o Controls	EC3b011 EC3b012		15.0	11.0%	5.0%	0.0%	94.0%	100.0%	102.7%	100.0%	113.5%	100.0%
		C3 - Municipal Energy Solutions	C3b - Muni New Equipment and Construction	Performance Lighting - Interior w/o Controls			15.0	11.0%	5.0%	0.0%	94.0%	100.0%	106.6%	100.0%	113.5%	100.0%
		C3 - Municipal Energy Solutions	C3b - Muni New Equipment and Construction	Lighting Occupancy Sensors		Lighting	10.0	11.0%	5.0%	0.0%	94.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C3 - Municipal Energy Solutions	C3d - Muni Direct Install	Custom Muni Lighting Direct Install - Interior				11.0%	5.0%	0.0%	94.0%	100.0%	106.6%	100.0%	100.0%	87.0%
		C3 - Municipal Energy Solutions	C3d - Muni Direct Install	Custom Muni Lighting Direct Install - Exterior	EC3d005			11.0%	5.0%	0.0%	94.0%	100.0%	102.7%	100.0%	100.0%	87.0%
		C3 - Municipal Energy Solutions	C3d - Muni Direct Install	Custom Muni Lighting Direct Install - Controls				11.0%	5.0%	0.0%	94.0%	100.0%	100.0%	100.0%	100.0%	87.0%
C - Con	nmercial & Industrial	C3 - Municipal Energy Solutions	C3d - Muni Direct Install	Daylight Dimming		Lighting	9.0	11.0%	5.0%	0.0%	94.0%	100.0%	100.0%	100.0%	100.0%	100.0%
		C3 - Municipal Energy Solutions	C3d - Muni Direct Install	Lighting Fixture - Exterior w/ Controls	EC3d012			11.0%	5.0%	0.0%	94.0%	100.0%	102.7%	100.0%	100.0%	100.0%
		C3 - Municipal Energy Solutions	C3d - Muni Direct Install	Lighting Fixture - Exterior w/o Controls	EC3d013			11.0%	5.0%	0.0%	94.0%	100.0%	102.7%	100.0%	100.0%	100.0%
		C3 - Municipal Energy Solutions	C3d - Muni Direct Install	Lighting Fixture - Interior w/ Controls	EC3d014			11.0%	5.0%	0.0%	94.0%	100.0%	106.6%	100.0%	113.5%	100.0%
		C3 - Municipal Energy Solutions	C3d - Muni Direct Install	Lighting Fixture - Interior w/o Controls	EC3d015			11.0%	5.0%	0.0%	94.0%	100.0%	106.6%	100.0%	113.5%	100.0%
C - Con	nmercial & Industrial	C3 - Municipal Energy Solutions	C3d - Muni Direct Install	Lighting Occupancy Sensors	EC3d016	Lighting	9.0	11.0%	5.0%	0.0%	94.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Sector (Dropdo wn)	Program (Dropdown)	Subprogram (Dropdown)	Measure	Measure ID	End Use (Dropdown)	Measure Life	Free-Ridership Rate	Spillover [Participant] Rate	Spillover [Non- Participant] Rate	Net to Gross
	C1 - Large Business Energy Solutions	C1b - LCI New Equipment and Construction	Indirect Water Heater, Gas	GC1b028	Hot Water	15.0	23.7%	7.0%	0.0%	83.3%
	C1 - Large Business Energy Solutions	C1b - LCI New Equipment and Construction	On Demand Tankless Water Heater, Gas	GC1b029	Hot Water	20.0	23.7%	7.0%	0.0%	83.3%
	C1 - Large Business Energy Solutions	C1b - LCI New Equipment and Construction	Volume Water Heater, Gas	GC1b030	Hot Water	15.0	23.7%	7.0%	0.0%	83.3%
	C1 - Large Business Energy Solutions	C1b - LCI New Equipment and Construction	Condensing Gas Water Heater	GC1b031	Hot Water	15.0	23.7%	7.0%	0.0%	83.3%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Combination Oven, Gas	GC1c001	Food Service	12.0	23.7%	7.0%	0.0%	83.3%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Convection Oven, Gas	GC1c002	Food Service	12.0	23.7%	7.0%	0.0%	83.3%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Conveyor Oven, Gas	GC1c003	Food Service	12.0	23.7%	7.0%	0.0%	83.3%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Fryer, Gas	GC1c004	Food Service	12.0	23.7%	7.0%	0.0%	83.3%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Griddle, Gas	GC1c005	Food Service	12.0	23.7%	7.0%	0.0%	83.3%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Pre-Rinse Spray Valve, Gas	GC1c006	Hot Water	8.0	23.7%	7.0%	0.0%	83.3%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Rack Oven, Gas	GC1c007	Food Service	12.0	23.7%	7.0%	0.0%	83.3%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Steam Cooker, Gas	GC1c008	Food Service	12.0	23.7%	7.0%	0.0%	83.3%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Indirect Water Heater, Gas	GC1c009	Hot Water	15.0	70.0%	0.0%	0.0%	30.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream On Demand Tankless Water Heater, Gas		Hot Water	20.0	40.0%	0.0%	0.0%	60.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Volume Water Heater, Gas	GC1c011	Hot Water	15.0	40.0%	0.0%	0.0%	60.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Midstream Condensing Gas Water Heater	GC1c012	Hot Water	15.0	70.0%	0.0%	0.0%	30.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	OMP Thermostatic Shut-off Valve, Gas	GC1c013	Hot Water	15.0	23.0%	9.0%	0.0%	86.0%
C - Comme	C1 - Large Business Energy Solutions	C1c - LCI Midstream	OMP Low-Flow Showerhead, Gas	GC1c014	Hot Water	10.0	23.0%	9.0%	0.0%	86.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	OMP Low-Flow Showerhead with Thermostatic Valve, Gas		Hot Water	10.0	23.0%	9.0%	0.0%	86.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	OMP Faucet Aerator, Gas	GC1c016	Hot Water	10.0	23.0%	9.0%	0.0%	86.0%
C - Comme	C1 - Large Business Energy Solutions	C1c - LCI Midstream	OMP Pipe Wrap, Gas	GC1c017	Hot Water	15.0	23.0%	9.0%	0.0%	86.0%
C - Comme	C1 - Large Business Energy Solutions	C1c - LCI Midstream	OMP Pre-Rinse Spray Valve, Gas	GC1c018	Hot Water	8.0	23.0%	9.0%	0.0%	86.0%
C - Comme	C1 - Large Business Energy Solutions	C1c - LCI Midstream	OMP Programmable Thermostat, Gas	GC1c019	HVAC	15.0	23.0%	9.0%	0.0%	86.0%
	C1 - Large Business Energy Solutions	C1c - LCI Midstream	OMP Wi-Fi Thermostat	GC1c020	HVAC	15.0	23.0%	9.0%	0.0%	86.0%
C - Comme	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Underfired Broiler	GC1c021	Food Service	15.0	23.0%	9.0%	0.0%	86.0%
C - Comme	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Clothes Washer, High Speed, Gas	GC1c022	Hot Water	7.0	23.0%	9.0%	0.0%	86.0%
C - Comme	C1 - Large Business Energy Solutions	C1c - LCI Midstream	Pasta Cooker, Gas	GC1c023	Food Service	12.0	23.0%	9.0%	0.0%	86.0%
C - Comme	C2 - Small Business Energy Solutions	C2b - SCI New Equipment and Construction	Indirect Water Heater, Gas	GC2b028	Hot Water	15.0	23.7%	7.0%	0.0%	83.3%
C - Comme	C2 - Small Business Energy Solutions	C2b - SCI New Equipment and Construction	On Demand Tankless Water Heater, Gas	GC2b029	Hot Water	20.0	23.7%	7.0%	0.0%	83.3%
	C2 - Small Business Energy Solutions	C2b - SCI New Equipment and Construction	Volume Water Heater, Gas	GC2b030	Hot Water	15.0	23.7%	7.0%	0.0%	83.3%
	C2 - Small Business Energy Solutions	C2b - SCI New Equipment and Construction	Condensing Gas Water Heater	GC2b031	Hot Water	15.0	23.7%	7.0%	0.0%	83.3%
C - Comme	C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Combination Oven, Gas	GC2c001	Food Service	12.0	23.7%	7.0%	0.0%	83.3%
C - Comme	C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Convection Oven, Gas	GC2c002	Food Service	12.0	23.7%	7.0%	0.0%	83.3%
C - Comme	C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Conveyor Oven, Gas	GC2c003	Food Service	12.0	23.7%	7.0%	0.0%	83.3%
C - Comme	C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Fryer, Gas	GC2c004	Food Service	12.0	23.7%	7.0%	0.0%	83.3%
C - Comme	C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Griddle, Gas	GC2c005	Food Service	12.0	23.7%	7.0%	0.0%	83.3%
C - Comme	C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Pre-Rinse Spray Valve, Gas	GC2c006	Hot Water	8.0	23.7%	7.0%	0.0%	83.3%
C - Comme	C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Rack Oven, Gas	GC2c007	Food Service	12.0	23.7%	7.0%	0.0%	83.3%
C - Comme	C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Steam Cooker, Gas	GC2c008	Food Service	12.0	23.7%	7.0%	0.0%	83.3%
C - Comme	C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Indirect Water Heater, Gas	GC2c009	Hot Water	15.0	70.0%	0.0%	0.0%	30.0%
C - Comme	C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream On Demand Tankless Water Heater, Gas	GC2c010	Hot Water	20.0	40.0%	0.0%	0.0%	60.0%
C - Comme	C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Volume Water Heater, Gas	GC2c011	Hot Water	15.0	40.0%	0.0%	0.0%	60.0%
C - Comme	C2 - Small Business Energy Solutions	C2c - SCI Midstream	Midstream Water Heater, Condensing Gas	GC2c012	Hot Water	15.0	70.0%	0.0%	0.0%	30.0%
C - Comme	C2 - Small Business Energy Solutions	C2c - SCI Midstream	Clothes Washer, High Speed, Gas	GC2c022	Hot Water	7.0	23.0%	9.0%	0.0%	86.0%
	C2 - Small Business Energy Solutions	C2c - SCI Midstream	Pasta Cooker, Gas	GC2c023	Food Service	12.0	23.0%	9.0%	0.0%	86.0%
	C3 - Municipal Energy Solutions	C3b - Muni New Equipment and Construction	Indirect Water Heater, Gas	GC3b028	Hot Water	15.0	23.7%	7.0%	0.0%	83.3%
	C3 - Municipal Energy Solutions	C3b - Muni New Equipment and Construction	On Demand Tankless Water Heater, Gas	GC3b029	Hot Water	20.0	23.7%	7.0%	0.0%	83.3%
C - Comme	C3 - Municipal Energy Solutions	C3b - Muni New Equipment and Construction	Volume Water Heater, Gas	GC3b030	Hot Water	15.0	23.7%	7.0%	0.0%	83.3%
C - Comme	C3 - Municipal Energy Solutions	C3b - Muni New Equipment and Construction	Condensing Gas Water Heater	GC3b031	Hot Water	15.0	23.7%	7.0%	0.0%	83.3%

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Request from: Department of Energy

Request:

Reference Section 2.1.5 "Performance Incentive" at Bates 34. Is it a correct understanding that each utility will file only "illustrative" Performance Incentive (PI) calculations following each calendar year but will not actually book any Performance Incentive amounts on its financial records until the completion of the 2024-2026 three-year plan period? If this is not correct, please explain further in more detail.

Response:

Each utility will file its illustrative performance incentive annually on June 1 and will book the estimated amount recognized in the filing, which will then be trued up to the actual performance incentive earned at the conclusion of the term.

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Request from: Department of Energy

Request:

ADR: Reference Attachment Q, Bates 673, 1st paragraph. "The program will be designed" This statement suggests there are no existing program designs, and there are no details of the ADR program design provided in the Plan or Attachments.

- a. Given the joint utilities plan to move from Pilot to full programs, please provide descriptions, even if preliminary, of these programs (or reference to them), including how estimates of performance, as well as evaluation of actual performance, will be addressed. Specifically, please provide descriptions regarding how demand reduction savings are calculated. While this can be deduced on some level from the Benefit Cost Models (BCT), having written descriptions will greatly improve the Department's ability to better understand this program.
- b. Please provide back-up assumptions, calculations, etc. that support the data included on Table 5-1: C&I ADR Program Savings, reference the Plan on page 75, Bates 79, and support the basis for the PI calculation for ADR.

Response:

a. Chapter Five of the 2024-2026 Plan (Bates pages 77-81) provides an overview of the proposed ADR Programs. The language in Attachment Q contains previously filed descriptions of these offerings, as the Utilities intend to operate the ADR programs without significant change.

Please also refer to the response to DOE 1-017 for the savings calculation methodology for the ADR programs, including reference to the active demand measure entries in the 2024 NH TRM, as well as the January 28, 2019 and February 28, 2020 filings in Docket No. DE 17-136 for additional details on the Commercial and Industrial Demand Reduction Initiative and the Residential Demand Reduction Initiative.

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b. For Table 5-1, the 2020-2022 savings were pulled from the Utilities Q4 Reports, while the 2024-2026 savings are comprised of the C&I ADR savings within each utility's BC Model. The 2020-2022 savings are based on vendor reports of customer enrollment and actual performance as well as calculations applying the scaling factor to C&I performance. This data is shared with third-party evaluators to measure program impact.

Because the performance incentive is designed to be equal to 5.5% of the portfolio expenditures, the amount of PI associated with the active demand programs is equal to 5.5% of the budget for those offerings.

Benefits associated with the ADR programs are derived from the same avoided cost streams from the AESC, and subject to the same evaluation methodologies, as those associated with all other energy efficiency programs, and largely derive from avoided capacity costs. Consistent with prior plans, each of the electric utilities with ADR offerings have filed a specific ADR benefit cost model reflecting the costs and benefits associated with their programs. Within those models, the worksheet "Att Ben" displays the total benefits from the offerings in net present value (2024\$) for each year of the plan. The "Calcs" worksheets display the benefits of each type of active demand measure, which in turn reference the avoided cost tables developed by the third-party AESC vendor. These benefits from the ADR model are then brought into the comprehensive EE benefit cost model Ben(efits) worksheet as well as the Cost Eff(ectiveness) worksheet, which shows costs and benefits for each program, each sector, and portfolio as a whole.

The costs and benefits of the portfolio are displayed in the P(erformance)I(ncentive) worksheet, and design level PI is equal to 5.5% of the planned budget (actual PI is calculated based on actual spending and the proportionate achievement of savings targets). ADR programs are treated like all other energy efficiency programs for the purpose of estimating PI, with associated costs and benefits included in the overall calculation. The summer kW savings associated with the ADR programs is not included in the target summer peak demand kW, and were excluded for two primary reasons, 1) to preserve the PI framework as originally developed and 2) to avoid having a disproportionately large amount of performance incentive tied to the performance of the ADR programs. As shown in the Attachment, Active Demand as included in the Utilities' statewide electric portfolio accounts for 2.7% of planned spending, 3.7% of planned benefits and 2.7% of planned PI.

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Request from: Department of Energy

Request:

Reference Plan at Bates 40, SmartSTART program, and the Commission's Order No. 26,621 dated April 29, 2022, in Docket DE 20-092, where the Commission stated at page 27: "According to testimony at hearing, the Smart[]Start Performance incentive is in addition to the overall performance incentive of up to 6.875%, which is calculated based on program dollars spent and savings achieved. We share the DOE's concern that Eversource is already adequately incentivized through the overall performance incentive to use energy efficiency funds to support the SmartStart program, we therefore expect that this specific incentive shall be eliminated in the next triennium" At the Technical Session held in this docket on July 27, 2023, Eversource represented that it would eliminate the 6% performance incentive for the SmartStart program. Please confirm that Eversource will terminate the performance incentive for the SmartStart program.

Response:

Eversource will terminate the performance incentive for the SmartSTART program as part of the 2024-2026 Plan.