

## **APPENDIX A. MARKET TO BOOK RATIOS AND THE MARKET-BASED COE**

1 **Q. PLEASE EXPLAIN WHY A MARKET TO BOOK RATIO OF SIGNIFICANTLY**  
2 **ABOVE ONE INDICATES THAT THE COST OF EQUITY FOR ELECTRIC**  
3 **UTILITY COMPANIES IS LOWER THAN THE EXPECTED RETURN ON**  
4 **BOOK EQUITY?**

5 **A.** Calculating the cost of equity (investors' equity return expectations) is more complicated  
6 than calculating the return on a rental property, but the same concept applies regarding the  
7 relationship between market returns and book returns. If an investor purchases an  
8 apartment for \$100,000 and expects to receive \$500 per month ( $\$500 \times 12 = \$6,000$  per  
9 year) in rent, he or she will expect an annual return of 6% ( $\$6,000/\$100,000$ ) on their  
10 investment. When the investor purchases the apartment, he would record the book value  
11 as \$100,000 and the market value as \$100,000 unless he determined that the purchase price  
12 was higher or lower than the market value. If the value of the apartment increases to  
13 \$350,000, for example, the market to book ratio would increase to approximately 3.5, and  
14 therefore, his return on book value would remain at about 6% while his return on the market  
15 value of the apartment would decrease to about 1.7%.

16 In this rental property example, an increasing market value results in a lower  
17 expected return on market (1.7%) compared to expected return on book (6%) if the rent  
18 price remains constant. Rent prices do not increase to maintain an expected 6% return on  
19 book value; they are set by what the rental market reasonably can bear. The same is true  
20 of utility stocks. You do not establish an ROE based on a constant return on book  
21 (accounting) returns, it is set based on what investors in the market expect that market to  
22 return. In the case of a utility stock, an increasing market value results in a lower return on

1 market for the same expected return on book. As this rental property example  
2 demonstrates, there is nothing inconsistent about investors expecting a lower return on the  
3 market price of an investment than on the book value of an investment. In fact, with market  
4 to book ratios of electric utility companies significantly above one it would be surprising  
5 if investors expected a return on market equal, or anywhere close, to return on book.

**APPENDIX B. FUTURE-ORIENTED “B X R” METHOD**

1 **Q. ARE YOU AWARE OF CLAIMS ALLEGING THAT THE “BR” APPROACH TO**  
2 **THE CONSTANT GROWTH DCF MODEL IS FLAWED BECAUSE IT RELIES**  
3 **ON THE VALUE OF THE FUTURE EXPECTED RETURN ON BOOK EQUITY**  
4 **“R” TO ESTIMATE WHAT THE EARNED RETURN ON EQUITY SHOULD BE?**

5 **A.** Yes. One common criticism is that it is not reasonable for the DCF to indicate a COE  
6 (market return) that is different (lower or higher) than the expected return on book equity  
7 (accounting). There are multiple reasons why this concern is unfounded:

8 1. The constant growth form of the equation using “br” is:

$$9 \quad k = D/P + (br + sv)$$

10 In this equation, “k” is the variable for the COE, and “r” is the future  
11 expected return on equity. The COE, “k,” is not the same variable as the  
12 future expected earned return on equity, “r.” In fact, there often is a large  
13 difference between the two.

14 2. The correct value to use for “r” is the return on book equity expected by  
15 investors as of the time the stock price and dividend data are used to  
16 quantify the D/P term in the equation. Therefore, even if future events occur  
17 that may change what investors expect for “r,” the computation of the COE  
18 “k” remains correct as of the time the computation was made.

19 3. The ability of a commission’s ROE decision to influence future cash flow  
20 expectations is not unique to the retention growth DCF approach. The five-  
21 year analysts’ earnings per share growth rate is a computation that is directly  
22 influenced by what earnings per share will be in 5 years. Allowed ROEs

1                    impact earning – higher allowed returns lead to higher earnings growth  
2                    because the higher allowed returns the more earnings are available for  
3                    reinvestment.

4    **Q.    CAN CHANGES IN THE ACTUAL EARNED RETURNS IMPACT GROWTH**  
5                    **ABOVE AND BEYOND WHATEVER GROWTH RESULTS FROM EARNINGS**  
6                    **RETENTION?**

7    **A.**    Yes, but large short-term changes in earnings per share caused by a perceived change in  
8                    the future expected earned returns are unsustainable. The new perceived earned return on  
9                    book equity should be part of the computation, but the one-time growth spurt to get there  
10                    is no more indicative of the sustainable growth required in the constant growth DCF  
11                    formula than the temporary negative growth that occurs when a company has a bad year.

12   **Q.    CAN YOU PLEASE SUMMARIZE WHY A FUTURE-ORIENTED “B X R”**  
13                    **METHOD IS SUPERIOR TO A FIVE-YEAR EARNINGS PER SHARE GROWTH**  
14                    **RATE FORECAST IN PROVIDING A LONG-TERM SUSTAINABLE GROWTH**  
15                    **RATE?**

16   **A.**    The primary cause of sustainable earnings growth is the retention of earnings. A company  
17                    is able to create higher future earnings by retaining a portion of the prior year’s earnings in  
18                    the business and purchasing new business assets with those retained earnings. There are  
19                    many factors that can cause short-term swings in earnings growth rates, but the long-term  
20                    sustainable growth is caused by retaining earnings and reinvesting those earnings. Factors  
21                    that cause short-term swings include anything that causes a company to earn a return on  
22                    book equity at a rate different from the long-term sustainable rate. Assume, for example,  
23                    that a particular utility company is regulated so that it is provided with a reasonable

1 opportunity to earn 9% on its equity. Should the company experience an event such as the  
2 loss of several key customers, or unfavorable weather conditions, which cause it to earn  
3 only 6% on equity in a given year, the drop from a 9% earned return on equity to a 6%  
4 earned return on equity would be concurrent with a very large drop in earnings per share.  
5 In fact, if a company did not issue any new shares of stock during the year, a drop from a  
6 9% earned return on book equity to a 6% earned return on book equity would result in a  
7 33.3% decline in earnings per share over the period.<sup>111</sup> However, such a drop in earnings  
8 would not be an indication of what is a long-term sustainable earnings per share growth  
9 rate. If the drop were caused by weather conditions, the drop in earnings would be  
10 immediately offset once normal weather conditions return. If the drop were from the loss  
11 of some key customers, the company would replace the lost earnings by filing for a rate  
12 increase to bring revenues up to the level required for the company to be given a reasonable  
13 opportunity to recover its cost of equity.

14 For the reasons above, changes in earnings per share growth rates that are caused  
15 by non-recurring changes in the earned return on book equity are inconsistent with long-  
16 term sustainable growth, but changes in earnings per share because of the reinvestment of  
17 additional assets is a cause of sustainable earnings growth. The “ $b \times r$ ” term in the DCF  
18 equation computes sustainable growth because it measures only the growth which a  
19 company can expect to achieve when its earned return on book equity “ $r$ ” remains in  
20 equilibrium. If analysts have sufficient data to be able to forecast varying values of “ $r$ ” in  
21 future years, then a complex, or multi-stage DCF method must be used to accurately

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<sup>111</sup> By definition, earned return on equity is earnings divided by book value. Therefore, whatever level of earnings is required to produce earnings of 6% of book would have to be 33.3% lower than the level of earnings required to produce a return on book equity of 9%.

1 quantify the effect. Averaging growth rates over sub-periods, such as averaging growth  
2 over the first five years with a growth rate expected over the subsequent period, will not  
3 provide an appropriate representation of the cash flows expected by investors in the future  
4 and, therefore, will not provide an acceptable method of quantifying the cost of equity  
5 using the DCF method. The choices are either a constant growth DCF, in which one growth  
6 rate derived using “ $b \times r$ ” should be used, or a complex DCF method in which the cash  
7 flow anticipated in each future year is separately estimated. Ms. Bulkley and Mr. Wall  
8 have done neither. Instead, they mechanically adds analysts’ five-year earnings per share  
9 growth rate to the dividend yield.

10 **Q. WHY ARE ANALYSTS’ FIVE-YEAR CONSENSUS GROWTH RATES NOT**  
11 **INDICATIVE OF LONG-TERM SUSTAINABLE GROWTH RATES?**

12 **A.** Analysts’ five-year earnings per share growth rates are earnings per share growth rates that  
13 measure earnings growth from the most currently completed fiscal year to projected  
14 earnings five years into the future. These growth rates are not indicative of future  
15 sustainable growth rates in part because the sources of cash flow to an investor are  
16 dividends and stock price appreciation. While both stock price and dividends are impacted  
17 in the long run by the level of earnings a company is capable of achieving, earnings growth  
18 over a period as short as five years is rarely in synchronization with the cash flow growth  
19 from increases in dividends and stock prices. For example, if a company experiences a  
20 year in which investors perceive that earnings temporarily dipped below normal trend  
21 levels, stock prices generally do not decline at the same percentage that earnings decline,  
22 and dividends are usually not cut just because of a temporary decline in a company’s  
23 earnings. Unless both the stock price and dividends mirror every down swing in earnings,

1 they cannot be expected to recover at the same growth rate that earnings recover.  
2 Therefore, growth rates such as five-year projected growth in earnings per share are not  
3 indicative of long-term sustainable growth rates in cash flow. As a result, they are not  
4 applicable for direct use in the simplified DCF method.

5 **Q. IS THE USE OF FIVE-YEAR EARNINGS PER SHARE GROWTH RATES IN THE**  
6 **DCF MODEL ALSO IMPROPER?**

7 **A.** Yes. A raw, unadjusted, five-year earnings per share growth rate is usually a poor proxy  
8 for either short-term or long-term cash flow growth that an investor expects to receive.  
9 When implementing the DCF method, the time value of money is considered by equating  
10 the current stock price of a company to the present value of the future cash flows that an  
11 investor expects to receive over the entire time that he or they owns the stock. The discount  
12 rate required to make the future cash flow stream, on a net present value basis, equal to the  
13 current stock price is the cost of equity. The only two sources of cash flow to an investor  
14 are dividends and the net proceeds from the sale of stock at whatever time in the future the  
15 investor finally sells. Therefore, the DCF method is discounting future cash flows that  
16 investors expect to receive from dividends and from the eventual sale of the stock. Five-  
17 year earnings growth rate forecasts are especially poor indicators of cash flow growth, even  
18 over the five years being measured by the five-year earnings per share growth rate number.

19 **Q. WHY IS A FIVE-YEAR EARNINGS PER SHARE GROWTH RATE A POOR**  
20 **INDICATOR OF THE FIVE-YEAR CASH DIVIDEND GROWTH**  
21 **EXPECTATIONS?**

22 **A.** The board of directors of a company changes dividend rates based upon long-term earnings  
23 expectations combined with the capital needs of a company. Most companies do not

1 decrease dividends simply because a company has a year in which earnings were below  
2 sustainable trends, and similarly they do not increase dividends simply because earnings  
3 for one year happened to be above long-term sustainable trends. Therefore, over any given  
4 five-year period, earnings growth is frequently very different from dividend growth. In  
5 order for earnings growth to equal dividend growth, at a minimum, earnings per share in  
6 the first year of the five-year earnings growth rate period would have to be exactly on the  
7 long-term earnings trend line expected by investors. Since earnings in most years are above  
8 or below the trend line, the earnings per share growth rate over most five-year periods is  
9 different from what is expected for dividend growth.

10 **Q. WHY IS THE FIVE-YEAR EARNINGS PER SHARE GROWTH RATE A POOR**  
11 **INDICATION OF FUTURE STOCK PRICE GROWTH?**

12 **A.** If a company happens to experience a year in which earnings decline below what investors  
13 believe is consistent with the long-term trend, then the stock price does not drop anywhere  
14 near as much as earnings drop. Similarly, if a company happens to experience a year in  
15 which earnings are higher than the investor-perceived long-term sustainable trend, the  
16 stock price will not increase as much as the earnings. In other words, the P/E ratio of a  
17 company will increase after a year in which investors believe earnings are below  
18 sustainable levels, and the P/E ratio will decline in a year in which investors believe  
19 earnings are higher than expected. Since stock price is one of the important cash flow  
20 sources to an investor, a five-year earnings growth rate is a poor indicator of cash flow,  
21 both because it is a poor indicator of stock price growth over the five years being examined,  
22 and because it is equally a poor predictor of dividend growth over the period.



1 **Q. ARE YOU SAYING THAT ANALYSTS' CONSENSUS EARNINGS PER SHARE**  
2 **GROWTH RATES ARE USELESS AS AN AID TO PROJECTING THE FUTURE?**

3 **A.** No. Analysts' EPS growth rates are, however, very dangerous if used in a simplified DCF  
4 without proper interpretation. While they are not useful if used in their "raw" form, they  
5 can be very useful in computing estimates of what earned return on equity investors expect  
6 will be sustained in the future, and as such, are useful in developing long-term sustainable  
7 growth rates. This is exactly what I do in the application of my Constant Growth DCF  
8 Analysis.

**APPENDIX C. NON-CONSTANT GROWTH FORM OF THE DCF MODEL**

1 **Q. YOUR NON-CONSTANT GROWTH DCF MODEL USES ANNUAL EXPECTED**  
2 **CASH FLOWS. SINCE DIVIDENDS ARE PAID QUARTERLY RATHER THAN**  
3 **ANNUALLY, HOW DOES THIS SIMPLIFICATION IMPACT YOUR RESULTS?**

4 **A.** I used the annual model because it is easier for observers to visualize what is happening.  
5 Modeling cash flows to be annual rather than when they are actually expected to occur  
6 causes a small overstatement of the COE.

7 **Q. WHY IS IT A SMALL OVERSTATEMENT OF THE COE IF YOU HAVE**  
8 **MODELED DIVIDENDS TO BE RECEIVED SOME MONTHS AFTER**  
9 **INVESTORS ACTUALLY EXPECT TO RECEIVE THEM?**

10 **A.** The process of changing from an annual model to a quarterly model would require two  
11 changes, not just one. A quarterly model would show dividends being paid sooner and  
12 would also show earnings being available sooner. A company that receives its earnings  
13 sooner, rather than at the end of the year, has the opportunity to compound them. Since  
14 revenues, and therefore earnings, are essentially received every day, a company that is  
15 supposed to earn an annual rate of 9.00% on equity would have to earn only 8.62% if the  
16 return were compounded daily.<sup>112</sup> This reduction from 9.00% to 8.62% would then be  
17 partially offset by the impact of the quarterly dividend payment to bring the result of  
18 switching from the simplifying annual model closer to, but still a bit below 9.00%.

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<sup>112</sup>  $(1+.0862/365)^{365}=1.09=9.00\%$ .

1 **Q. BY USING CASH FLOW EXPECTATIONS AS THE VALUATION PARAMETER,**  
2 **DOES THE NON-CONSTANT DCF MODEL STILL RELY ON EARNINGS?**

3 **A.** Yes. It relies on an expectation of future cash flows. Future cash flows come from  
4 dividends during the time the stock is owned and capital gains from the sale of the stock  
5 once it is sold. Since earnings impact both dividends and stock price, the non-constant  
6 DCF model still relies on earnings.

7 Every dollar of earnings is used for the benefit of stockholders, either in the form  
8 of a dividend payment, or earnings reinvested for future growth in earnings and/or  
9 dividends. Earnings paid out as a dividend have a different value to investors than earnings  
10 retained in the business. Recognizing this difference and properly considering it in the  
11 quantification process is a major strength of the DCF model and is why the non-constant  
12 DCF model as I have set forth is an improvement over either the price-to-earnings ratio  
13 (P/E ratio) or dividend/price (D/P) methods. Comparing the P/E ratios and the dividend  
14 yield (D/P) are helpful as a rule of thumb, but they must be used with caution because,  
15 among other reasons, two companies with the same dividend yield can have a different  
16 COE if they have different retention rates. A DCF model is more reliable than these rules  
17 of thumb because it can account for different retention rates, among other factors.

18 **Q. WHY IS THERE A DIFFERENCE TO INVESTORS IN THE VALUE OF**  
19 **EARNINGS PAID OUT AS A DIVIDEND COMPARED TO THE VALUE OF**  
20 **EARNINGS RETAINED IN THE BUSINESS?**

21 **A.** The return on earnings retained in the business depends upon the opportunities available to  
22 that company. If a regulated utility reinvests earnings in needed “used and useful” utility  
23 assets, then those reinvested earnings have the potential to earn at whatever return is

1 consistent with ratemaking procedures allowed and the skill of management in prudently  
2 operating the system.

3 When an investor receives a dividend, they can either reinvest it in the same or  
4 another company or use it for other things, such as paying down debt or paying living  
5 expenses. Although an investor could theoretically use the proceeds from any dividend  
6 payments to simply buy more stock in the same company, when an investor increases their  
7 investment in a company by purchasing more stock, the transaction occurs at market price.  
8 However, when the same investor sees their investment in a company increase because  
9 earnings are retained rather than paid as a dividend, the reinvestment occurs at book value.  
10 Stated within the context of the DCF terminology: earnings retained in the business earn at  
11 the future expected return on book equity “r,” and dividends used to purchase new stock  
12 earn at the rate “k.” When the market price exceeds book value (that is, the market-to-  
13 book ratio exceeds 1.0), retained earnings are worth more than earnings paid out as a  
14 dividend because “r” will be higher than “k.” Conversely, when the market price is below  
15 book value, “k” will be higher than “r,” meaning that earnings paid out as a dividend earn  
16 a higher rate than retained earnings.

17 **Q. IF RETAINED EARNINGS WERE MORE VALUABLE WHEN THE MARKET-**  
18 **TO-BOOK RATIO IS ABOVE 1.0, WHY WOULD A COMPANY WITH A**  
19 **MARKET-TO-BOOK RATIO ABOVE 1.0 PAY A DIVIDEND RATHER THAN**  
20 **RETAIN ALL OF THE EARNINGS?**

21 **A.** Retained earnings are more valuable than dividends only if there are sufficient  
22 opportunities to profitably reinvest those earnings. Regulated utility companies are  
23 allowed to earn the cost of capital only on assets that are used and useful in providing utility

1 service. Investing in assets that are not needed may not produce any return at all. For  
2 unregulated companies, opportunities to reinvest funds are limited by the demands of the  
3 business. For example, how many new computer chips can Intel profitably develop at the  
4 same time?

5 **Q. UNDER THE NON-CONSTANT DCF MODEL, IS IT NECESSARY FOR**  
6 **EARNINGS AND DIVIDENDS TO GROW AT A CONSTANT RATE FOR THE**  
7 **MODEL TO BE ABLE TO ACCURATELY DETERMINE THE COST OF**  
8 **EQUITY?**

9 **A.** No. Because the non-constant form of the DCF model separately discounts each and every  
10 future expected cash flow, it does *not* rely on any assumptions of constant growth. The  
11 dividend yield can be different from period to period, and growth can bounce around in  
12 any imaginable pattern without harming the accuracy of the answer obtained from  
13 quantifying those expectations. When the non-constant DCF model is correctly used, the  
14 answer obtained is as accurate as the estimates of future cash flow.

**APPENDIX D. CAPITAL ASSET PRICING MODEL****Risk Free Rate**

1  
2 **Q. WHAT IS YOUR RESPONSE TO ANALYSTS WHO CLAIM THAT THE CAPM**  
3 **MUST BE IMPLEMENTED WITH A LONG-TERM INTEREST RATE (E.G.,**  
4 **YIELD ON 30-YEAR TREASURY BOND) AS AN ESTIMATE OF THE RISK-**  
5 **FREE RATE COMPONENT OF THE CAPM?**

6 **A.** When looking for a security to calculate an estimate of the risk-free rate, it could be argued  
7 that it is appropriate to find one with a term or maturity that best matches the life of the  
8 asset being financed. In that sense, the 30-year Treasury bond yield can be argued to be  
9 ideal for this specific application. However, it is equally important to find a security that  
10 has a beta coefficient with the overall market as close to zero as possible, because by the  
11 very definition of the risk-free rate in the CAPM model, its movements should have no  
12 correlation to the movements of the market. And this is where the problem with the 30-  
13 year Treasury bond yield arises, as it has an established non-zero beta. The 3-month  
14 Treasury bill yield has a considerably lower beta, and therefore is superior in that respect  
15 to the 30-year Treasury bond yield. Neither one is a perfect fit on both fronts, which is  
16 why I have chosen to consider both as proxies for the risk-free rate to establish a range for  
17 my CAPM results.

18 **Q. HOW DO YOU RESPOND TO ANALYSTS WHO CLAIM THAT THE RISK-FREE**  
19 **RATE SHOULD BE BASED ON INTEREST RATE FORECASTS FROM FIRMS**  
20 **SUCH AS BLUE CHIP FINANCIAL?**

21 **A.** It is important to recognize that current long-term Treasury bond yields represent a direct  
22 observation of investor expectations and there is no need to use “expert” forecasts such as

1 Blue Chip to determine the appropriate risk-free rate to use in a CAPM analysis or any  
2 other cost of equity calculations.

3 Many economists and forecasters will continue to be quoted in the press  
4 prognosticating on possible developments that are truly unpredictable. The Nobel Laureate  
5 Economist Daniel Kahneman stated the following regarding forecasting:

6 It is wise to take admissions of uncertainty seriously, but declarations of  
7 high confidence mainly tell you that an individual has constructed a  
8 coherent story in his mind, not necessarily that the story is true.<sup>113</sup>

### 9 Historical Beta

10 **Q. PLEASE EXPLAIN HOW YOU CALCULATE HISTORICAL BETAS.**

11 **A.** I calculate historical betas following the methodology used by Value Line, with some  
12 modifications. Specifically, Value Line adheres to the following guidelines:

- 13 1. Returns for each security are regressed against returns for the overall market  
14 in the following form:

$$15 \ln(p^I_t / p^I_{t-1}) = a_I + B_I * \ln(p^m_t / p^m_{t-1})$$

16 Where:

- 17 •  $p^I_t$  is the price of the security I at time t
- 18 •  $p^I_{t-1}$  is the price of the security I one week before time t
- 19 •  $p^m_t$  and  $p^m_{t-1}$  are the corresponding values of the market index
- 20 •  $B_I$  is the regression estimate of Beta for the security against the  
21 market index

- 22 2. The natural log of the price ratio is used as an approximation of each return  
23 and no adjustment is made for dividends paid during the week.

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<sup>113</sup> DANIEL KAHNEMAN, *Thinking Fast and Slow*, p. 212 (New York: Farrar, Straus, and Giroux, 2011).

1                   3. Weekly returns are calculated on one day of the week, with a stated  
2                   preference for Tuesdays to minimize the effect of holidays as much as  
3                   possible.

4                   4. Betas calculated using the regression method above are adjusted as per  
5                   Blume (1971)<sup>114</sup> using the following formula:

$$6 \qquad \qquad \qquad \text{Adjusted } B_1 = 0.35 + 0.67 * \text{Calculated } B_1$$

7                   There are four differences between my historical beta calculations and Value Line's  
8                   calculations:

9                   1. The first significant difference is that whereas Value Line uses the New York  
10                  Stock Exchange Composite Index as the market index, I use the S&P 500  
11                  Index.

12                 2. Another important difference is that whereas Value Line calculates weekly  
13                  returns on one day of the week, with a stated preference for Tuesdays, I  
14                  calculate weekly returns on all days of the week.

15                 3. Value Line only calculates betas every 3 months in their quarterly company  
16                  reports, whereas I use the same consistent methodology to calculate betas  
17                  every week during the most recent 3 complete months (August through  
18                  October 2023).

19                 4. Value Line always uses a 5-year period for the return regression,<sup>115</sup> whereas  
20                  I calculate historical betas for periods of 6 months, 2 years, and 5 years, as  
21                  shown in Chart 15 on page 63.

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<sup>114</sup> M. Blume, On the Assessment of Risk, *The Journal of Finance*, Vol. XXVI (March 1971) available at [www.stat.ucla.edu/~nchristo/Fiatlux/blume2.pdf](http://www.stat.ucla.edu/~nchristo/Fiatlux/blume2.pdf).

<sup>115</sup> They offer betas calculated over different time periods on their website, including 3 years and 10 years.



1           In the following pages, I explain my rationale for making the four modifications  
2           above to Value Line’s beta calculation methodology.

3   **Q.   WHY DO YOU CALCULATE YOUR HISTORICAL BETAS VS. THE S&P 500**  
4   **INDEX INSTEAD OF THE NEW YORK STOCK EXCHANGE (NYSE)**  
5   **COMPOSITE INDEX, AS VALUE LINE DOES?**

6   **A.**   A critical factor in the calculation of a beta coefficient is the choice of index to represent  
7           the overall market. Using exactly the same beta calculation methodology with a different  
8           market index will result in different values of beta for a given company or portfolio –  
9           sometimes drastically different values. It is easy to jump to the conclusion that this points  
10          to a flaw in CAPM theory, as different values of beta would result in a different implied  
11          cost of equity. However, another key component of the CAPM, the market risk premium,  
12          also depends on the choice of the market index, which in theory would have an offsetting  
13          effect on the cost of equity calculation. This points to the most important aspect of selecting  
14          a market index for a CAPM analysis, which is to be consistent and use the same index for  
15          the calculation of beta as for the calculation of the market risk premium. This is a  
16          fundamental concept of the CAPM and using betas based on one index with a market risk  
17          premium based on a different index yields invalid results.

18               As stated above, Value Line calculates its published betas based on the NYSE  
19               Composite Index. Most methodologies used to calculate the market risk premium,  
20               including those I rely on, are based on the S&P 500 Index, so using them in the CAPM  
21               together with Value Line betas exactly as published would yield invalid results.

22               For this reason, I calculate my historical betas versus the S&P 500 Index, making  
23               my CAPM approach entirely consistent.

1           As an aside related to my option-implied betas, using the S&P 500 Index  
2 consistently throughout my CAPM has the added benefit that this index has a much larger  
3 number of options traded, which makes the calculation of option-implied betas more  
4 reliable.

5 **Q. WHY DO YOU CALCULATE YOUR HISTORICAL BETAS USING WEEKLY**  
6 **RETURNS ON EVERY DAY OF THE WEEK AS OPPOSED TO USING ONLY**  
7 **ONE DAY OF THE WEEK, AS VALUE LINE DOES?**

8 **A.** Using one day of the week to calculate weekly returns for use in the regression analysis  
9 used to calculate historical betas has the unintended effect of generating different values of  
10 betas depending on the day of the week that is used. To clarify, if one were to use Value  
11 Line's precise methodology for calculating a 5-year historical beta for a given company  
12 using weekly returns calculated on Tuesdays, the resulting beta value would be different  
13 than the resulting value if one were to use the same exact methodology, but using weekly  
14 returns calculated on Wednesdays, or any other day of the week. Even though 5-year  
15 historical betas should in theory be quite stable and should not change very much from one  
16 day to the next, calculating returns on only one day of the week results in differences that  
17 can be significant and make no sense conceptually.

18           I only became aware of this side-effect recently, but it is easy to understand why it  
19 happens. Even though there is some correlation due to some overlap, the set of weekly  
20 returns calculated on Mondays is a completely different set of numbers than the set of  
21 weekly returns calculated on Tuesdays. As a result, there are five 5-year betas that can  
22 result from Value Line's methodology, and even though the Monday beta for a given

1 company will change slowly from week to week, the change between the Monday beta and  
2 the Tuesday beta, calculated just one trading day apart, can be quite significant.

3 Since I became aware of this undesirable effect, I began calculating my historical  
4 betas based on an all-encompassing set of weekly returns calculated on every trading day  
5 in the beta calculation period. This methodology has the effect of averaging out the five  
6 possible betas that could result from using only one day of the week for the return  
7 calculations,<sup>116</sup> as Value Line does. In this way, a 5-year beta calculated on any two  
8 consecutive trading days would only change minimally, as it should.

9 Using a daily calculation of weekly returns could be criticized for the resulting  
10 overlap in a weekly return from Monday to Monday with that from Tuesday to Tuesday.  
11 However, given that the overlap is consistent and equal for the net effect of every trading  
12 day, no trading day is given undue weight in the regression. Even though the effect of each  
13 trading day appears 5 times in the weekly return data, there are also 5 times the total number  
14 of weekly returns in the overall set used in the regression, so any individual trading day  
15 has the same relative weight than in Value Line's methodology. The fact that the resulting  
16 beta value of this aggregate approach turns out to be a sort of average of the five possible  
17 values that would result from Value Line's methodology on different days of the week is  
18 the final confirmation that this is the superior approach for calculating a historical beta  
19 based on weekly returns.

20 Using a daily calculation of weekly returns has the added marginal benefit of  
21 providing more data pairs to be used in historical beta calculations for shorter periods, such

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<sup>116</sup> The resulting beta is not a direct arithmetic or geometric average of the other five betas, but rather a regression based on the union of all five possible sets of weekly returns.

1 as for 6-month historical betas, where instead of 25 return pairs, the regression is performed  
2 on 117 return pairs.

3 **Q. ARE THERE ADDITIONAL BENEFITS TO DOING YOUR OWN HISTORICAL**  
4 **BETA CALCULATIONS?**

5 **A.** Doing my own historical beta calculations using Value Line's established methodology  
6 allows me to see how beta values change from week to week and to use the most up-to-  
7 date beta calculations instead of relying on stale beta values that can be more than 3 months  
8 old.

9 **Q. HOW MANY DATA POINT PAIRS ARE NECESSARY TO ESTABLISH A**  
10 **STATISTICALLY SIGNIFICANT CORRELATION BETWEEN TWO**  
11 **VARIABLES IN A REGRESSION ANALYSIS, SUCH AS THE ONE USED TO**  
12 **ESTABLISH BETA COEFFICIENTS?**

13 **A.** Establishing a minimum number is somewhat subjective, though various authorities on  
14 statistics argue the number is between 3 and 8 data pairs. While one can broadly correctly  
15 generalize that the more data point pairs one uses, the more certain one can be about the  
16 significance of the results of any correlation analysis, this is very different from stating that  
17 one cannot achieve statistical significance with a relatively low number of data pairs. In  
18 fact, it is important to realize that one can achieve statistical significance with less than 10  
19 data pairs, and that even hundreds of data pairs do not guarantee statistical significance.  
20 For precisely this reason, statisticians have developed a tool that helps determine statistical  
21 significance based on the number of data pairs in a regression analysis.

1 A “table of critical values” of Pearson’s correlation, which can be readily found  
2 online<sup>117</sup> or in most statistics books, tells a statistician that for 25 data point pairs (implying  
3  $N-2=23$  “degrees of freedom”), a correlation, or beta, coefficient of 0.505 or higher will  
4 occur *by chance* with a probability of only 0.01.<sup>118</sup> As explained in more detail in the text  
5 regarding how to use the table of critical values,<sup>119</sup> any beta coefficient above this level,  
6 and certainly above the 0.796 3-month average for the recent 6-month betas for my RFC  
7 Electric Proxy Group, by definition are considered statistically significant. The threshold  
8 for statistical significance for 117 data point pairs (implying 115 “degrees of freedom”), is  
9 so low that it is not even included in the table of critical values. The maximum “degrees  
10 of freedom” listed is 100, with an already very low threshold of 0.254.

### 11 Historical Blended Beta

12 **Q. HOW DID YOU DECIDE ON THE RELATIVE WEIGHTS YOU ALLOCATE TO**  
13 **EACH COMPONENT OF YOUR HISTORICAL BLENDED BETAS? IS THERE**  
14 **ANY ACADEMIC SUPPORT FOR YOUR APPROACH?**

15 **A.** I am not aware of any academic study specifically focused on the optimal relative weight  
16 of historical betas to predict future betas. However, the authors of the paper I relied upon  
17 for guidance on the calculation of my option-implied betas did attempt to quantify the  
18 predictive power of 6-month option-implied (“forward-looking”) betas as well as that of 6-  
19 month (“180-day”), 1-year, and 5-year historical betas by back-testing historical  
20 predictions with actual *expost* results, or “realized” betas, for the 30 companies in the Dow

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<sup>117</sup> University of Connecticut, *r Critical Value Table*, available at:  
[https://researchbasics.education.uconn.edu/r\\_critical\\_value\\_table/#](https://researchbasics.education.uconn.edu/r_critical_value_table/#)

<sup>118</sup> In fact, many researchers use a more lenient “alpha level” of 0.05 for determinations of statistical significance.

<sup>119</sup> University of Connecticut, *Statistical Significance: Is there a relationship (difference) or isn't there a relationship (difference)?* available at [https://researchbasics.education.uconn.edu/statistical\\_significance](https://researchbasics.education.uconn.edu/statistical_significance)

1 Jones Index. In addition to using each of the betas above independently, they also measured  
2 the predictive power of a “mixed” beta consisting of a simple average of the six-month  
3 option-implied beta and the 6-month historical beta.

4 Their conclusions for predicting 6-month future betas are as follows:

5 The forward-looking beta outperforms the other methods ten times, and the  
6 same is true for the 180-day historical beta. The mixed beta is the best  
7 performer in seven cases, and the 1-year historical beta in three cases. The  
8 5-year historical beta is always outperformed by at least one other method,  
9 and it often ranks last. The 180-day historical beta clearly dominates the  
10 two other historical methods.<sup>120</sup>

11 Their conclusions for predicting 1-year and 2-year future betas are as follows:

12 Somewhat unexpectedly, the performance of the forward-looking beta  
13 compared to that of the 180-day historical beta is much better [for the one-  
14 year prediction] than [for the six-month prediction], and this conclusion  
15 carries over to [the two-year prediction]. The mixed beta also perform [sic]  
16 well. It is perhaps not surprising that the performance of the 180-day  
17 historical beta [for the one- and two-year predictions] is poorer than [for the  
18 six-month prediction], because the horizons used in the construction of  
19 realized betas are no longer equal to 180 days. What is harder to explain is  
20 why the correlation between realized beta and forward-looking beta is in  
21 many cases higher [for the one- and two-year predictions] than [for the six-  
22 month prediction]. Finally, it is also interesting that the 1-year and 5-year  
23 historical betas do not perform well [for the one-and two-year predictions].  
24 In summary, [for the one-year prediction] either the forward-looking beta  
25 or the mixed beta is the best performer in nineteen out of thirty cases. [For  
26 the two-year prediction], this the case twenty-two times out of thirty.<sup>121</sup>

27 Their conclusions strongly support the use of 6-month historical betas, 6-month  
28 option-implied betas, and/or an average of the two as predictors of future betas 6 months,  
29 1 year, or 2 years into the future. Therefore, considering a historical blended beta in  
30 conjunction with option-implied betas to calculate the cost of equity is consistent with

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<sup>120</sup> Peter Christoffersen, Kris Jacobs, and Gregory Vainberg, *Forward-Looking Betas*, p. 16 (April 25, 2008) available at [https://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=891467](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=891467).

<sup>121</sup> Peter Christoffersen, Kris Jacobs, and Gregory Vainberg, *Forward-Looking Betas*, p. 17 (April 25, 2008) available at [https://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=891467](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=891467).

1 research findings that coming historical and option-implied betas is the best predictor of  
2 future betas.

3 I decided on the composition of my historical blended betas primarily based on the  
4 conclusions of the authors above. Though the predictive power of longer-term historical  
5 betas seems to be quite reduced, it is not zero, so in an effort to preserve the effect of longer-  
6 term market trends in my historical blended betas, I chose incorporate 5-year historical  
7 betas.

### 8 Market Risk Premium

9 **Q. WHICH CUMULATIVE PROBABILITY DID YOU USE TO ESTIMATE THE**  
10 **OPTION-IMPLIED GROWTH OF THE S&P 500 IN THE CALCULATION OF**  
11 **YOUR MARKET RISK PREMIUM AND WHY?**

12 **A.** I used a cumulative probability of 50.0% in the calculation of my option-implied growth  
13 for the S&P 500, which results in a value of 7.64% as of October 31, 2023 and a value of  
14 7.50% for the weighted average of the 3 months ending on that date. As stated above, a  
15 cumulative probability of 50% represents the median of the probability distribution, or in  
16 this case the option-implied market consensus, which is why I have chosen to use this level.

17 As a matter of fact, using the same probability distribution derived from the options  
18 market described above, one can also calculate the cumulative probability implied by a  
19 given cost of capital. For instance, using the same risk-free rates and betas for the RFC  
20 Electric Proxy Group in my CAPM analysis, Ms. Bulkley and Mr. Wall's mid-point CAPM  
21 COE result of 10.92%<sup>122</sup> implies an average market risk premium of 6.5%, an average

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<sup>122</sup> Ms. Bulkley and Mr. Wall's Direct Testimony, page 47, lines 18-19. (10.92% = (10.41% + 11.43%)/2)

1 overall market return of 11.7%, average growth for the S&P 500 of 10.1%, and a  
2 cumulative probability of 58.0%. In other words, to achieve the required market growth  
3 of 10.1%, reality would have to exceed 58.0% of the scenarios investors currently see as  
4 plausible for the market in aggregate, considerably more than the median market consensus  
5 at 50%. To put this into perspective, it is important to note that values on the tails of the  
6 probability function get increasingly separated, requiring an ever-increasing growth rate  
7 for every additional percentage in the cumulative probability, and making it impossible to  
8 ever arrive at 100%.

9 Using exactly the same methodology using the betas of the RFC Electric Proxy  
10 Group, my recommended 8.45% ROE implies an average market risk premium of 4.1%,  
11 an average overall market return of 9.3%, average growth for the S&P 500 of 7.7%, and a  
12 cumulative probability of 50.7%.

13 **Q. ARE THE CUMULATIVE PROBABILITIES YOU REFER TO IN THIS CASE**  
14 **DIRECTLY COMPARABLE TO THE CUMULATIVE PROBABILITIES YOU**  
15 **HAVE USED OR REFERRED TO IN PRIOR TESTIMONIES YOU HAVE FILED?**

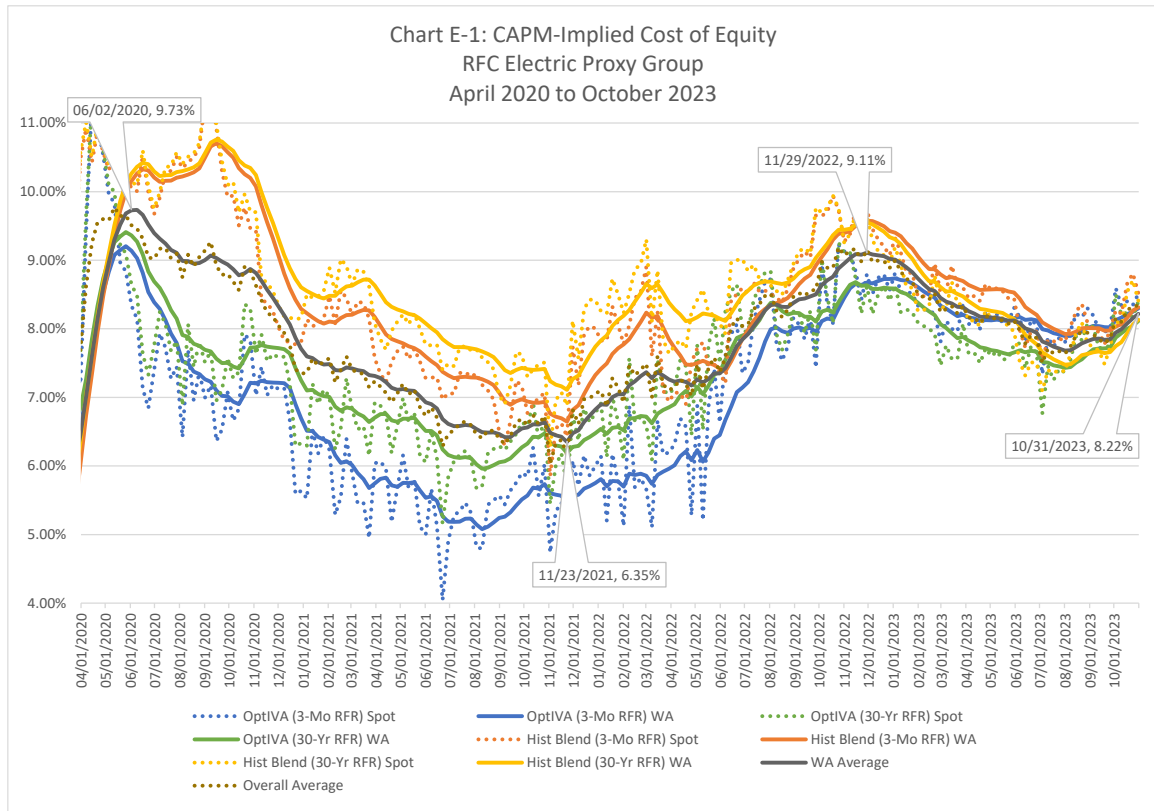
16 **A.** In late 2020, after significant efforts related to the complexities in processing extremely  
17 large volumes of option data, I was finally able to use option-implied volatility and option-  
18 implied skewness to come up with a log-normal function that approximates the probability  
19 distribution of the possible trajectories for the S&P 500 implied by the options market as  
20 of any given day, as explained above. All of the testimonies I have filed since then, starting  
21 in 2021, have used this complete and superior approach along with a cumulative probability  
22 of 50%, representing the median of the probability distribution, or the option-implied



1 market consensus, to estimate expected market growth. Any references to cumulative  
2 probability in these testimonies are directly comparable.

3 Prior to incorporating skewness into the approximation, I used a normal function to  
4 estimate the same probability distribution referred to above. Using a normal distribution  
5 as an approximation is a simplification used commonly in economics, including in the  
6 Black-Scholes formula for a single option. However, unlike a skewed log-normal function,  
7 a normal function has the same median and mean, meaning that when applied in this case,  
8 the option-implied market consensus of this simplified approximation implies market  
9 growth of 0%. As a result, before using log-normal functions, I had to resort to finding an  
10 adequate level of cumulative probability above 50% to estimate market growth, which is  
11 admittedly somewhat subjective. To be conservative, I often used a cumulative probability  
12 of 68.3%, which is the probability found within one standard deviation of the mean of a  
13 normal distribution, which I understood would lead to a conservatively high estimate for  
14 market growth. It is important to point out that the cumulative probabilities of the  
15 simplified normal function approximation I used in cases before 2021 cannot be directly  
16 compared to the cumulative probabilities of the superior log-normal function  
17 approximation, which takes skewness into account. The considerably improved  
18 approximation based on a log-normal function eliminates all subjectivity in arriving at the  
19 implied market consensus and allows a much better measure of implied cumulative  
20 probabilities of deviations from that market consensus.

## APPENDIX E. CAPM-IMPLIED COST OF EQUITY FOR RFC ELECTRIC PROXY GROUP OVER TIME SINCE ONSET OF COVID PANDEMIC



1

**Notes regarding the content of this chart:**

- *The information in this chart is the property of Rothschild Financial Consulting (“RFC”) and may not be used for any purpose without the express written consent of RFC. Even when the underlying data are publicly available from another source, the results of analyses performed by RFC and the way of presenting the data are and remain the property of RFC.*
- *The data presented herein may not agree 100% with past recommendations by RFC for numerous reasons, including differences in the underlying proxy group and the fact that this chart represents only results based on the CAPM, whereas RFC usually bases recommendations on the CAPM and other models, such as various forms of the DCF.*

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## APPENDIX F. RESUME OF AARON L. ROTHSCHILD

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### SUMMARY

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Financial professional providing U.S. public utility commissions financial tools and expert testimony to assist in rate setting for regulated utility companies (e.g., regulated electric distribution providers, natural gas pipelines). Relevant experience includes developing and applying methodologies that directly measure investors' equity return expectations based on stock option prices, applied mathematics research for utility industry as an affiliate of the New England Complex Systems Institute, and serving as Head of Business Analysis for a major U.S. telecom firm in Asia Pacific.

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### EXPERIENCE

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**Rothschild Financial Consulting, Ridgefield, CT** **November 2001- present**

Independent consulting firm specializing in utility sector

***President***

- Provide financial expert testimony (e.g., rate of return and M&A) to regulators, policy makers, foundations, and consumer groups in utility rate case proceedings, including representing the California Public Advocates Office and the Wild Tree Foundation in the ongoing California water and energy cost of capital proceedings
- Developed cost of equity models that have been adopted by the Public Service Commission of South Carolina in 2020 (decision upheld by the South Carolina Supreme Court in September 2021) and the Connecticut Public Utilities Regulatory Authority in September 2021
- Developing market-based cost of equity methodology in ongoing regulated natural gas pipeline case before the Federal Energy Regulatory Commission (FERC), including proposing replacing equity analyst earnings per-share forecasts (IBES, Value Line) with options-implied growth expectations to determine authorized return on equity (ROE)
- Present at utility regulation conferences (NARUC/NASUCA and MARC) regarding rate of return, power purchase agreements, complex systems science, and subsidy auctions

**360 Networks, Hong Kong** **January 2001 - October 2001**

Pioneer of the fiber optic telecommunications industry

***Senior Manager***

- Business development and investment evaluation
- Negotiated landing rights and formed local partnerships in Korea, Japan, Singapore, and Hong Kong for \$1 billion undersea cable project
- Structured fiber optic bandwidth swapping agreement with Enron and Global Crossing
- Established relationships with Hong Kong based Investment Bankers to communicate Asia Pacific objectives and accomplishments to Wall Street

**Dantis, Chicago, IL** **July 2000- December 2000**

Start-up managed data-hosting services provider

***Director***

- Built capital raise valuation models and negotiated with potential investors
- Team raised \$100M from venture capital firm through valuation negotiations and internal strategic analysis

**MFS, MCI-WorldCom, Chicago, Hong Kong, Tokyo      September 1996- July 2000**

American Telecommunications Company

***Head of Business Analysis for Japan operations***

- Managed staff of 5 business development analysts
- Raised \$80M internally for Japanese national fiber network expansion plan by conducting an investment evaluation and presenting findings to CEO of international operations in London, UK
- Built financial model for local fiber optic investment evaluation that was used by business development offices in Oak Brook, IL and Sydney, Australia

## **EDUCATION**

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**Vanderbilt University, Nashville, TN**

**1994-1996**

***MBA, Finance***

- Completed business plan for Nextlink Communications in support of their national fiber optic network expansion, including identifying opportunities from passage of Telecom Act of 1996
- Developed analytical framework to evaluate predictability of rare events
- Provided financial and accounting analysis to Chicago's consumer advocate, the Citizens Utility Board (CUB) as a summer intern

**Clark University, Worcester, MA**

**1990 - 1994**

***BA, Mathematics***

## **APPENDIX G. TESTIFYING EXPERIENCE OF AARON L. ROTHSCHILD**

### **Filed Rate of Return Testimonies:**

#### **California**

- Liberty Utilities, Application A.23-05-004, Rate of Return, August 2023
- San Gabriel Water Company, Application 23-05-001, Rate of Return, August 2023
- Suburban Water Company, Application 23-05-003, Rate of Return, August 2023
- Great Oaks Water Company, Application 23-05-002, Rate of Return, August 2023
- Incumbent Local Exchange Carriers (ILECs), Application 22-09-003, Rate of Return, May 2023
- Pacific Gas and Electric Company, Application 22-04-008, Rate of Return, August 2022
- Southern California Edison, Application 22-04-009, Rate of Return, August 2022
- San Diego Gas & Electric Company, Application 22-04-012, Rate of Return, August 2022
- California American Water Company, Application 21-05-001, Rate of Return, January 2022
- California Water Service Company, Application 21-05-002, Rate of Return, January 2022
- Golden State Water Company, Application 21-05-003, Rate of Return, January 2022
- San Jose Water Company, Application 21-05-004, Rate of Return, January 2022
- Southern California Edison, Application 21-08-013, Rate of Return/Cost of Capital Mechanism, January 2022
- San Diego Gas & Electric Company, Application 21-08-014, Rate of Return/Cost of Capital Mechanism, January 2022
- Pacific Gas and Electric Company, Application 21-08-015, Rate of Return/Cost of Capital Mechanism, January 2022
- Pacific Gas and Electric Company, Application 21-01-004, Securitization, February 2021
- Pacific Gas and Electric Company, Application 20-04-023, Securitization, October 2020
- Southern California Edison, Application 20-07-008, Securitization, September 2020
- San Diego Gas & Electric Company, Application 19-04-017, Rate of Return, August 2019
- Southern California Gas Company, Application 19-04-016, Rate of Return, August 2019
- Pacific Gas and Electric Company, Application 19-04-015, Rate of Return, August 2019
- Southern California Edison, Application 19-04-014, Rate of Return, August 2019
- Liberty Utilities, Application A.18-05-006, Rate of Return, August 2018
- San Gabriel Water Company, Application 18-05-005, Rate of Return, August 2018
- Suburban Water Company, Application 18-05-004, Rate of Return, August 2018
- Great Oaks Water Company, Application 18-05-001, Rate of Return, August 2018
- California Water Service Company, Application 17-04-006, Rate of Return, August 2017
- California American Water Company, Application 17-04-003, Rate of Return, August 2017
- Golden State Water Company, Application 17-04-002, Rate of Return, August 2017
- San Jose Water Company, Application 17-04-001, Rate of Return, August 2017

#### **Colorado**

- Public Service Company of Colorado, Docket No. 11AL-947E, Rate of Return, March 2012

**Connecticut**

- United Illuminating Company, Docket No. 22-08-08, Rate of Return, December 2022
- Aquarion Water Company of Connecticut, Docket No. 22-07-01, Rate of Return, October 2022
- Eversource and United Illuminating, Docket No. 17-12-03RE11, Rate of Return / Interim Rate Reduction, April 2021
- United Water Connecticut, Docket No. 07-05-44, Rate of Return, November 2008
- Valley Water Systems, Docket No. 06-10-07, Rate of Return, May 2007

**Delaware**

- Tidewater Utilities, Inc., PSC Docket No. 11-397, Rate of Return, April 2012

**District of Columbia**

- Washington Gas Light Company, Formal Case No. 1169, Rate of Return, May 2023

**Florida**

- Florida Power & Light (FPL), Docket No. 070001-EI, October 2007
- Florida Power Corp., Docket No. 060001 Fuel Clause, September 2007

**New Jersey**

- Aqua New Jersey, Inc., BPU Docket No. WR11120859, Rate of Return, April 2012

**Maryland**

- Delmarva Power & Light, Case No. 9317, Rate of Return, June 2013
- Columbia Gas of Maryland, Case No. 9316, Rate of Return, May 2013
- Potomac Electric Power Company, Case No. 9286, Rate of Return, March 2012
- Delmarva Power & Light, Case No. 9285, Rate of Return, March 2012

**North Dakota**

- Montana-Dakota Utilities Co., Case No. PU-20-379, Rate of Return, January 2021
- Otter Tail Power Company, Case No. PU-17-398, Rate of Return, May 2018
- Montana-Dakota Utilities Co., Case No. PU-15-90, Rate of Return, August 2015
- Northern States Power, Case No. PU-400-04-578, Rate of Return, March 2005

**Pennsylvania**

- UGI Utilities, Inc. – Electric Division, Docket No. R-2022-3037368, Rate of Return, April 2023
- Pennsylvania American Water Company, Docket No. R-2022-3031672 and R-2022-3031673, Rate of Return, July 2022
- UGI Utilities, Inc. – Electric Division, Docket No. R-2021-3023618, Rate of Return, May 2021
- Pennsylvania American Water Company, Docket No. P-2021-3022426, Rate of Return, February 2021
- Audubon Water Company, Docket No. R-2020-3020919, Rate of Return, November 2020
- Pennsylvania American Water Company, Docket No. R-2020-3019369 and R-2020-3019371, Rate of Return, September 2020
- Twin Lakes Utilities, Inc., Docket No. R-2019-3010958, Rate of Return, October 2019
- City of Lancaster Sewer Fund, Docket No. R-2019-3010955, Rate of Return, October 2019
- Community Utilities of Pennsylvania Inc. Wastewater Division, Docket No. R-2019-3008948, Rate of Return, July 2019

- Community Utilities of Pennsylvania Inc. Water Division, Docket No. R-2019-3008947, Rate of Return, July 2019
- Newtown Artesian Water Company, Docket No. R-20019-3006904, Rate of Return, May 2019
- Hidden Valley Utility Services, L.P. – Wastewater Division, Docket No. R-2018-3001307, Rate of Return, September 2018
- Hidden Valley Utility Services, L.P. – Water Division, Docket No. R-2018-3001306, Rate of Return, September 2018
- The York Water Company, Docket No. R-2018-3000019, Rate of Return, August 2018
- SUEZ PA Pennsylvania, Inc., Docket No. R-2018-000834, Rate of Return, July 2018
- UGI Utilities, Inc. – Electric Division, Docket No. R-2017-2640058, Rate of Return, April 2018
- Wellsboro Electric Company, Docket No. R-2016-2531551, Rate of Return, December 2016
- Citizens’ Electric Company of Lewisburg, PA, Docket No. R-2016-2531550, Rate of Return, December 2016
- Columbia Gas of Pennsylvania, Inc., Docket No. R-2016-2529660, Rate of Return, June 2016
- Columbia Gas of Pennsylvania, Inc., Docket No. R-2015-2468056, Rate of Return, June 2015
- Pike County Light & Power Company, Docket No. R-2013-2397353 (gas), Rate of Return, April 2014
- Pike County Light & Power Company, Docket No. R-2013-2397237 (electric), Rate of Return, April 2014
- Columbia Water Company, Docket No. R-2013-2360798, Rate of Return, August 2013
- Peoples TWP LLC, Docket No. R-2013-2355886, Rate of Return, July 2013
- City of Dubois – Bureau of Water, Docket No. R-2013-2350509, Rate of Return, July 2013
- City of Lancaster – Sewer Fund, Docket No. R-2012-2310366, Rate of Return, December 2012
- Wellsboro Electric Company, Docket No. R-2010-2172665, Rate of Return, September 2010
- Citizens’ Electric Company of Lewisburg, PA, Docket No. R-2010-2172662, Rate of Return, September 2010
- T.W. Phillips Gas and Oil Company, Docket No. R-2010-2167797, Rate of Return, August 2010
- York Water Company, Docket No. R-2010-2157140, Rate of Return, August 2010
- Joint Application of The Peoples Natural Gas Company, Dominion Resources, Inc. and Peoples Hope Gas Company LLC, Docket No. A-2008-2063737, Financial Analysis, December 2008
- York Water Company, Docket No. R-2008-2023067, Rate of Return, August 2008

### **South Carolina**

- Duke Energy Progress, LLC., Docket No. 2023-89-E, Securitization, September 2023
- Dominion Energy South Carolina, Inc., Docket No. 2023-170-G, Rate of Return, July 2023
- Duke Energy Progress, LLC., Docket No. 2022-254-E, Rate of Return, December 2022
- Daufuskie Island Utility Company, Inc., Docket No. 22-142-WS, Rate of Return, September 2022
- Piedmont Natural Gas Company, Inc., Docket No. 22-89-G, Rate of Return, July 2022
- Kiawah Island Utility, Inc., Docket No. 2021-324-WS, Rate of Return, February 2022
- Palmetto Wastewater Reclamation, Inc., Docket No. 2021-153-S, Rate of Return, September 2021
- Dominion Energy South Carolina, Inc., Docket No. 2020-125-E, Rate of Return, November 2020
- Palmetto Utilities, Inc., Docket No. 2019-281-S, Rate of Return, May 2020
- Palmetto Utilities, Inc., Docket No. 2019-281-S, Accounting, May 2020
- Blue Granite Water Company, Docket No. 2019-290-WS, Rate of Return, January 2020

**Tennessee**

- Kingsport Power Company D/B/A AEP Appalachian Power, Docket No. 21-00107, Rate of Return, March 2022

**Vermont**

- Central Vermont Public Service Corp., Docket No. 7321, Rate of Return, September 2007

**Wisconsin**

- American Transmission Company, LLC, ITC, Midwest, LLC, Case No. 19-CV-3418, financial and regulatory analysis regarding requested temporary injunction to halt the construction in Wisconsin of the proposed Cardinal-Hickory Creek transmission line, October 2021



## Exhibit ALR-1

**OVERALL COST OF CAPITAL**  
**Liberty Utilities (Granite State Electric) Corp.**

	<u>Ratios</u>		<u>Cost Rate</u>		<u>Weighted Cost Rate</u>
					[D]
<b>Long-Term Debt</b>	53.88%	[A]	6.03%	[B]	3.25%
<b>Short-Term Debt</b>	0.00%	[B]	0.00%	[B]	0.00%
<b>Preferred Equity</b>	0.00%	[B]	0.00%	[B]	0.00%
<b>Common Equity</b>	46.12%	[A]	8.45%	[C]	3.90%
	100.00%				<b>7.15%</b>
<b><u>RECOMMENDED RANGES</u></b>					
			<u>Low</u>		<u>High</u>
<b>Proxy Group Cost of Equity Range</b>			8.31%		8.60%
<b>Proxy Group Cost of Equity</b>				8.45%	
<b>Based on RFC Capital Structure Recommendation</b>					
<b>Capital Structure Risk Adjustment</b>		[E]		0.00%	
<b>Adjusted Recommended Cost of Equity Range</b>			<b>8.31%</b>		<b>8.60%</b>
<b>Company Specific Cost of Equity Recommendation</b>				<b>8.45%</b>	
<b>Cost of Capital Range</b>			7.08%		7.21%
<b>Based on Ms. Bulkley and Mr. Wall's Capital Structure Recommendation</b>					
<b>Capital Structure Risk Adjustment</b>		[F]		-0.36%	
<b>Adjusted Recommended Cost of Equity Range</b>			<b>7.95%</b>		<b>8.24%</b>
<b>Company Specific Cost of Equity Recommendation</b>				<b>8.10%</b>	
<b>Cost of Capital Range</b>			7.09%		7.25%
<b>Comprehensive Cost of Capital Range</b>					
<b>Cost of Debt Range</b>			6.03%		0.00%
<b>Common Equity Ratio Range</b>			46.12%		44.13%
<b>Comprehensive Cost of Capital Range</b>			7.08%		3.80%

## Sources:

- [A] Recommendation based on Proxy Group capital structures  
[B] Direct Testimony of K. M. Jardin and D. Dane, page 24, Table 2 (Year 1).  
[C] Company Specific Cost of Equity Recommendation based on RFC Capital Structure Recommendation  
[D] Ratios times Cost Rate  
[E] Not applicable because of recommended Capital Structure within Proxy Group range.  
[F] Based on estimate of 0.04% change in Cost of Equity for each 1% difference in Common Equity Ratio compared to the Proxy Group (Exhibit ALR-1 vs. Exhibit ALR-5, page 4).

## Exhibit ALR-2

## COST OF EQUITY SUMMARY

## RFC Electric Proxy Group (17 Companies)

		<u>Low</u>	<u>High</u>
<b>DCF</b>			
<b>Constant Growth - Sustainable Growth</b>	[A]	8.32%	8.58%
<b>Constant Growth - Option-Implied Growth</b>	[B]	8.67%	9.45%
<b>Non-Constant Growth</b>	[C]	8.42%	8.87%
<b>CAPM</b>			
<b>3-Mo. Weighted Average (Aug. to Oct. 2023)</b>			
3-Month Treasury Bill Risk-Free Rate	[D]	8.30%	8.31%
30-Year Treasury Bond Risk-Free Rate	[D]	8.11%	8.13%
<b>Spot (Oct. 31, 2023)</b>			
3-Month Treasury Bill Risk-Free Rate	[E]	8.52%	8.52%
30-Year Treasury Bond Risk-Free Rate	[E]	8.40%	8.40%
<b>Average</b>		<b>8.39%</b>	<b>8.61%</b>
<b>Outer Quartile Range</b>		<b>8.31%</b>	<b>8.60%</b>
<b>Proxy Group Cost of Equity</b>		<b>8.45%</b>	

## Sources:

- [A] Exhibit ALR-3, page 1
- [B] Exhibit ALR-3, page 2
- [C] Exhibit ALR-3, page 3 and Exhibit ALR-3, page 4
- [D] Exhibit ALR-4, page 1
- [E] Exhibit ALR-4, page 5

**CONSTANT GROWTH DISCOUNTED CASH FLOW (DCF) - INDICATED COST OF EQUITY  
RFC Electric Proxy Group (17 Companies)**

		<b>Based on Average Market Price For Year Ending 10/31/2023</b>	<b>Based On Market Price As Of 10/31/2023</b>
1 Dividend Yield On Market Price	[A]	3.91%	4.32%
2 Retention Rate:			
a) Market-to-Book Ratio	[A]	1.77	1.58
b) Dividend Yield on Book	[B]	6.90%	6.84%
c) Expected Return on Equity	[C]	10.30%	10.30%
d) Retention Rate	[D]	33.00%	33.58%
3 Reinvestment Growth	[E]	3.40%	3.46%
4 New Financing Growth	[F]	0.93%	0.71%
5 Total Estimate of Investor Anticipated Growth	[G]	4.33%	4.17%
6 Increment to Dividend Yield for Growth to Next Year	[H]	0.08%	0.09%
<b>7 Indicated Cost of Equity</b>	<b>[I]</b>	<b>8.32%</b>	<b>8.58%</b>

Sources:

[A] Exhibit ALR-5, page 1

[B] Line 1 x Line 2a

[C] Some of the considerations for determining Future Expected Return on Equity:

	<u>Median</u>	<u>Mean</u>	<u>From</u>
Value Line Expectation	<b>10.00%</b>	<b>10.38%</b>	Exhibit ALR-5, page 2
Return on Equity to Achieve <u>Zacks</u> Growth	10.20%	10.44%	Exhibit ALR-5, page 3
Average Historical Growth	10.09%	10.46%	
Earned Return on Equity in 2022	9.43%	10.75%	Exhibit ALR-5, page 2
Earned Return on Equity in 2021	10.53%	10.71%	Exhibit ALR-5, page 2
Earned Return on Equity in 2020	10.29%	9.92%	Exhibit ALR-5, page 2

[D] 1 - Line 2b / Line 2c

[E] Line 2c x Line 2d

[F]  $S \times V = (\text{Ext. Fin Rate}) \times (\text{Line 2a} - 1)$  Ext. Fin. Rate = 1.22% From Exhibit ALR-3, page 5

S = rate of continuous new stock financing

V = fraction of funds raised by sale of stock that increases the book value of existing shareholders' common equity

[G] Line 3 + Line 4

[H] Line 1 x one-half of Line 5

[I] Line 1 + Line 5 + Line 6

**Exhibit ALR-3, page 2**

**CONSTANT GROWTH DISCOUNTED CASH FLOW (DCF) - INDICATED COST OF EQUITY  
RFC Electric Proxy Group (17 Companies)**

		<b>Based On Weighted Averages As Of 10/31/2023</b>	<b>Based On Spot Market Values As Of 10/31/2023</b>
1 Dividend Yield On Market Price	[A]	3.91%	4.32%
2 Total Estimate of Investor Anticipated Growth	[B]	4.67%	5.02%
3 Increment to Dividend Yield for Growth to Next Year	[C]	0.09%	0.11%
<b>4 Indicated Cost of Equity</b>	<b>[D]</b>	<b>8.67%</b>	<b>9.45%</b>

Sources:

- [A] Exhibit ALR-5, page 1
- [B] 6-Month Option-Implied Growth
- [C] Line 1 x one-half of Line 2
- [D] Line 1 + Line 2 + Line 3

**NON-CONSTANT GROWTH DISCOUNTED CASH FLOW (DCF) - INDICATED COST OF EQUITY**  
**(BASED ON VALUE LINE FORECASTS AND CLOSING STOCK PRICE)**  
**RFC Electric Proxy Group**

		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]	[12]	[13]	[14]	[15]	[16]
		Forecasted Dividends per Share					Growth	Book Value		Closing Stock Price		Cash Flow From Buying and Selling Stock (At Closing Price)					
		2023	2024	2025	2026	2027	2024-27	10/31/23	10/31/27	10/31/2023	10/31/2027	2023	2024	2025	2026	2027	IRR / DCF
		[A]	[A]	[B]	[B]	[A]	[B]	[C]	[C]	[D]	[E]	[F]	[F]	[F]	[F]	[F]	[G]
ALLETE	ALE	\$2.71	\$2.79	\$2.86	\$2.93	\$3.00	2.45%	\$48.75	\$53.62	\$53.54	\$58.88	(\$52.86)	\$2.79	\$2.86	\$2.93	\$61.13	7.69%
ALLIANT ENERGY	LNT	\$1.81	\$1.92	\$2.04	\$2.16	\$2.29	6.05%	\$26.28	\$31.58	\$48.79	\$58.62	(\$48.34)	\$1.92	\$2.04	\$2.16	\$60.34	8.73%
AMEREN	AEE	\$2.52	\$2.65	\$2.85	\$3.07	\$3.30	7.59%	\$40.18	\$54.98	\$75.71	\$103.58	(\$75.08)	\$2.65	\$2.85	\$3.07	\$106.06	11.66%
AMERICAN ELEC. PWR.	AEP	\$3.35	\$3.52	\$3.72	\$3.93	\$4.16	5.73%	\$51.58	\$61.34	\$75.54	\$89.83	(\$74.70)	\$3.52	\$3.72	\$3.93	\$92.95	9.21%
AVISTA CORP.	AVA	\$1.84	\$1.92	\$2.01	\$2.10	\$2.20	4.64%	\$31.73	\$36.86	\$31.69	\$36.81	(\$31.23)	\$1.92	\$2.01	\$2.10	\$38.46	10.03%
DUKE ENERGY	DUK	\$4.06	\$4.14	\$4.19	\$4.25	\$4.30	1.27%	\$63.99	\$69.45	\$88.89	\$96.47	(\$87.88)	\$4.14	\$4.19	\$4.25	\$99.69	6.73%
EDISON INTERNAT'L	EIX	\$2.99	\$3.14	\$3.30	\$3.48	\$3.66	5.24%	\$35.33	\$42.34	\$63.06	\$75.58	(\$62.31)	\$3.14	\$3.30	\$3.48	\$78.33	9.71%
ENTERGY CORP.	ETR	\$4.30	\$4.45	\$4.63	\$4.81	\$5.00	3.96%	\$62.60	\$73.61	\$95.59	\$112.40	(\$94.52)	\$4.45	\$4.63	\$4.81	\$116.15	8.83%
EVERSOURCE ENERGY	ES	\$2.70	\$2.86	\$3.05	\$3.26	\$3.48	6.76%	\$45.31	\$55.27	\$53.79	\$65.61	(\$53.12)	\$2.86	\$3.05	\$3.26	\$68.22	10.58%
EVERGY, INC.	EVRG	\$2.49	\$2.61	\$2.75	\$2.90	\$3.05	5.33%	\$42.56	\$47.34	\$49.14	\$54.66	(\$48.52)	\$2.61	\$2.75	\$2.90	\$56.95	8.25%
IDA CORP, INC.	IDA	\$3.20	\$3.40	\$3.63	\$3.88	\$4.15	6.87%	\$56.62	\$65.74	\$94.71	\$109.95	(\$93.91)	\$3.40	\$3.63	\$3.88	\$113.07	7.56%
NEXTERA ENERGY	NEE	\$1.87	\$2.06	\$2.27	\$2.49	\$2.74	9.98%	\$21.78	\$29.43	\$58.30	\$78.78	(\$57.83)	\$2.06	\$2.27	\$2.49	\$80.84	11.47%
NORTHWESTERN	NWE	\$2.56	\$2.60	\$2.65	\$2.71	\$2.76	2.01%	\$47.01	\$51.76	\$48.01	\$52.86	(\$47.37)	\$2.60	\$2.65	\$2.71	\$54.93	7.90%
OGE ENERGY CORP.	OGE	\$1.66	\$1.78	\$1.80	\$1.83	\$1.85	1.29%	\$22.20	\$25.94	\$34.20	\$39.96	(\$33.79)	\$1.78	\$1.80	\$1.83	\$41.35	9.06%
OTTERTAIL CORP.	OTTR	\$1.75	\$1.81	\$1.93	\$2.06	\$2.20	6.72%	\$29.70	\$34.14	\$76.94	\$88.43	(\$76.50)	\$1.81	\$1.93	\$2.06	\$90.08	6.00%
PORTLAND GENERAL	POR	\$1.88	\$1.98	\$2.10	\$2.23	\$2.36	6.03%	\$33.47	\$38.15	\$40.02	\$45.62	(\$39.55)	\$1.98	\$2.10	\$2.23	\$47.39	8.50%
XCEL ENERGY	XEL	\$2.08	\$2.22	\$2.36	\$2.50	\$2.66	6.21%	\$31.30	\$38.01	\$59.27	\$71.97	(\$58.75)	\$2.22	\$2.36	\$2.50	\$73.97	8.81%
Maximum		\$4.30	\$4.45	\$4.63	\$4.81	\$5.00	9.98%	\$63.99	\$73.61	\$95.59	\$112.40	(\$31.23)	\$4.45	\$4.63	\$4.81	\$116.15	11.66%
Minimum		\$1.66	\$1.78	\$1.80	\$1.83	\$1.85	1.27%	\$21.78	\$25.94	\$31.69	\$36.81	(\$94.52)	\$1.78	\$1.80	\$1.83	\$38.46	6.00%
Median		\$2.52	\$2.61	\$2.75	\$2.90	\$3.00	5.73%	\$40.18	\$47.34	\$58.30	\$71.97	(\$57.83)	\$2.61	\$2.75	\$2.90	\$73.97	8.81%
<b>Average</b>		\$2.57	\$2.70	\$2.83	\$2.98	\$3.13	5.18%	\$40.61	\$47.62	\$61.60	\$72.94	(\$60.96)	\$2.70	\$2.83	\$2.98	\$75.29	<b>8.87%</b>

## Sources:

- [A] Value Line: Most current data available at time of schedule preparation. 2027 data is VL forecast for 2026-28.
- [B] Straight line interpolation based on Value Line data, assuming constant dividend growth for 2024-27.
- [C] Straight line interpolation based on Value Line data, assuming constant book value growth for 2024-27.
- [D] EOD Data: Market Data as of October 31, 2023.
- [E] Stock Price projected assuming constant Market to Book Ratio (Exhibit ALR-5, page 1) and using VL projected Book Value.
- [F] Cash Flow from purchasing stock on November 1, 2023, receiving dividends through 2027, and selling on October 31, 2027. Negative number in 2023 reflects cash outflow required to purchase stock. Cash flow sources are 1) dividends and 2) proceeds of stock sale. 1 of 4 dividends assumed received in 2023 and 3 of 4 in 2027 based on purchase and sale date.
- [G] Total return on equity to investor who purchased, held, and sold stock as described above, assuming Value Line projections of Dividends and Book Value are correct and assuming Stock Price grows at same rate as Book Value.
- DCF result is an Internal Rate of Return computation made using the "IRR" function built into Microsoft Excel based on projected cash flows from 2023 to 2027.

**NON-CONSTANT GROWTH DISCOUNTED CASH FLOW (DCF) - INDICATED COST OF EQUITY**  
**(BASED ON VALUE LINE FORECASTS AND LTM AVERAGE STOCK PRICE)**  
**RFC Electric Proxy Group**

		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]	[12]	[13]	[14]	[15]	[16]
		Forecasted Dividends per Share					Growth	LTM Avg. Book Value		LTM Avg. Stock Price		Cash Flow From Buying and Selling Stock (At LTM Average Price)					
		2023	2024	2025	2026	2027	2024-27	2023	2027	10/31/23	10/31/27	2023	2024	2025	2026	2027	IRR / DCF
		[A]	[A]	[B]	[B]	[A]	[B]	[C]	[C]	[D]	[E]	[F]	[F]	[F]	[F]	[F]	[G]
ALLETE	ALE	\$2.71	\$2.79	\$2.86	\$2.93	\$3.00	2.45%	\$47.76	\$52.53	\$58.37	\$64.20	(\$57.69)	\$2.79	\$2.86	\$2.93	\$66.45	7.24%
ALLIANT ENERGY	LNT	\$1.81	\$1.92	\$2.04	\$2.16	\$2.29	6.05%	\$25.55	\$30.69	\$51.34	\$61.68	(\$50.88)	\$1.92	\$2.04	\$2.16	\$63.40	8.53%
AMEREN	AEE	\$2.52	\$2.65	\$2.85	\$3.07	\$3.30	7.59%	\$39.94	\$54.64	\$81.08	\$110.92	(\$80.45)	\$2.65	\$2.85	\$3.07	\$113.40	11.43%
AMERICAN ELEC. PWR.	AEP	\$3.35	\$3.52	\$3.72	\$3.93	\$4.16	5.73%	\$48.91	\$58.16	\$84.85	\$100.90	(\$84.01)	\$3.52	\$3.72	\$3.93	\$104.02	8.68%
AVISTA CORP.	AVA	\$1.84	\$1.92	\$2.01	\$2.10	\$2.20	4.64%	\$31.35	\$36.42	\$37.91	\$44.04	(\$37.45)	\$1.92	\$2.01	\$2.10	\$45.69	9.00%
DUKE ENERGY	DUK	\$4.06	\$4.14	\$4.19	\$4.25	\$4.30	1.27%	\$62.75	\$68.11	\$94.75	\$102.82	(\$93.73)	\$4.14	\$4.19	\$4.25	\$106.05	6.44%
EDISON INTERNAT'L	EIX	\$2.99	\$3.14	\$3.30	\$3.48	\$3.66	5.24%	\$35.59	\$42.65	\$65.80	\$78.86	(\$65.05)	\$3.14	\$3.30	\$3.48	\$81.61	9.49%
ENTERGY CORP.	ETR	\$4.30	\$4.45	\$4.63	\$4.81	\$5.00	3.96%	\$61.66	\$72.50	\$103.94	\$122.21	(\$102.87)	\$4.45	\$4.63	\$4.81	\$125.96	8.45%
EVERSOURCE ENERGY	ES	\$2.70	\$2.86	\$3.05	\$3.26	\$3.48	6.76%	\$44.69	\$54.51	\$69.96	\$85.34	(\$69.29)	\$2.86	\$3.05	\$3.26	\$87.95	9.30%
EVERGY, INC.	EVRG	\$2.49	\$2.61	\$2.75	\$2.90	\$3.05	5.33%	\$42.08	\$46.81	\$56.15	\$62.47	(\$55.53)	\$2.61	\$2.75	\$2.90	\$64.75	7.55%
IDA CORP, INC.	IDA	\$3.20	\$3.40	\$3.63	\$3.88	\$4.15	6.87%	\$55.84	\$64.83	\$100.53	\$116.71	(\$99.73)	\$3.40	\$3.63	\$3.88	\$119.82	7.34%
NEXTERA ENERGY	NEE	\$1.87	\$2.06	\$2.27	\$2.49	\$2.74	9.98%	\$20.69	\$27.96	\$67.88	\$91.73	(\$67.41)	\$2.06	\$2.27	\$2.49	\$93.78	10.95%
NORTHWESTERN	NWE	\$2.56	\$2.60	\$2.65	\$2.71	\$2.76	2.01%	\$45.70	\$50.31	\$53.61	\$59.02	(\$52.97)	\$2.60	\$2.65	\$2.71	\$61.09	7.32%
OGE ENERGY CORP.	OGE	\$1.66	\$1.78	\$1.80	\$1.83	\$1.85	1.29%	\$21.93	\$25.63	\$36.13	\$42.21	(\$35.71)	\$1.78	\$1.80	\$1.83	\$43.60	8.79%
OTTERTAIL CORP.	OTTR	\$1.75	\$1.81	\$1.93	\$2.06	\$2.20	6.72%	\$29.01	\$33.35	\$72.67	\$83.52	(\$72.23)	\$1.81	\$1.93	\$2.06	\$85.17	6.15%
PORTLAND GENERAL	POR	\$1.88	\$1.98	\$2.10	\$2.23	\$2.36	6.03%	\$32.23	\$36.74	\$44.80	\$51.06	(\$44.33)	\$1.98	\$2.10	\$2.23	\$52.83	7.94%
XCEL ENERGY	XEL	\$2.08	\$2.22	\$2.36	\$2.50	\$2.66	6.21%	\$30.68	\$37.26	\$63.36	\$76.94	(\$62.84)	\$2.22	\$2.36	\$2.50	\$78.93	8.56%
Maximum		\$4.30	\$4.45	\$4.63	\$4.81	\$5.00	9.98%	\$62.75	\$72.50	\$103.94	\$122.21	(\$35.71)	\$4.45	\$4.63	\$4.81	\$125.96	11.43%
Minimum		\$1.66	\$1.78	\$1.80	\$1.83	\$1.85	1.27%	\$20.69	\$25.63	\$36.13	\$42.21	(\$102.87)	\$1.78	\$1.80	\$1.83	\$43.60	6.15%
Median		\$2.52	\$2.61	\$2.75	\$2.90	\$3.00	5.73%	\$39.94	\$46.81	\$65.80	\$78.86	(\$65.05)	\$2.61	\$2.75	\$2.90	\$81.61	8.53%
<b>Average</b>		<b>\$2.57</b>	<b>\$2.70</b>	<b>\$2.83</b>	<b>\$2.98</b>	<b>\$3.13</b>	<b>5.18%</b>	<b>\$39.79</b>	<b>\$46.65</b>	<b>\$67.24</b>	<b>\$79.68</b>	<b>(\$66.60)</b>	<b>\$2.70</b>	<b>\$2.83</b>	<b>\$2.98</b>	<b>\$82.03</b>	<b>8.42%</b>

## Sources:

- [A] Value Line: Most current data available at time of schedule preparation. 2027 data is VL forecast for 2026-28.
- [B] Straight line interpolation based on Value Line data, assuming constant dividend growth for 2024-27.
- [C] Straight line interpolation based on Value Line data, assuming constant book value growth for 2024-27.
- [D] EOD Data: Market Data as of October 31, 2023.
- [E] Stock Price projected assuming constant Market to Book Ratio (Exhibit ALR-5, page 1) and using VL projected Book Value.
- [F] Cash Flow from purchasing stock on November 1, 2023, receiving dividends through 2027, and selling on October 31, 2027. Negative number in 2023 reflects cash outflow required to purchase stock. Cash flow sources are 1) dividends and 2) proceeds of stock sale. 1 of 4 dividends assumed received in 2023 and 3 of 4 in 2027 based on purchase and sale date.
- [G] Total return on equity to investor who purchased, held, and sold stock as described above, assuming Value Line projections of Dividends and Book Value are correct and assuming Stock Price grows at same rate as Book Value.
- DCF result is an Internal Rate of Return computation made using the "IRR" function built into Microsoft Excel based on projected cash flows from 2023 to 2027.

**CAPITAL STRUCTURE WITH SHORT TERM DEBT**  
**RFC Electric Proxy Group**

		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]	[12]	[13]	[14]	[15]
		% Common Equity					(\$ millions)					Percentage				
		2018	2019	2020	2021	2022	Total Debt	LT Debt	ST Debt	Pfd Stock	Equity	Total Capital	LT Debt	ST Debt	Pfd Stock	Equity Ratio
		[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[B]	[B]	[B]	[B]
ALLETE	ALE	60.1%	61.4%	59.0%	57.8%	59.6%	\$ 1,801.3	\$ 1,685.9	\$ 115.4	\$ -	\$ 2,487.1	\$ 4,288.4	39.3%	2.7%	0.0%	58.0%
ALLIANT ENERGY	LNT	45.7%	47.6%	44.9%	47.1%	45.0%	\$ 8,986.0	\$ 8,186.0	\$ 800.0	\$ -	\$ 6,697.6	\$ 15,683.6	52.2%	5.1%	0.0%	42.7%
AMEREN	AEE	48.8%	47.1%	44.3%	43.3%	43.4%	\$ 16,007.0	\$ 14,328.0	\$ 1,679.0	\$ 129.0	\$ 11,085.4	\$ 27,221.4	52.6%	6.2%	0.5%	40.7%
AMERICAN ELEC. PWR.	AEP	46.8%	43.9%	41.5%	41.7%	42.0%	\$ 44,009.0	\$ 36,762.0	\$ 7,247.0	\$ -	\$ 26,620.8	\$ 70,629.8	52.0%	10.3%	0.0%	37.7%
AVISTA CORP.	AVA	49.5%	50.6%	49.6%	52.5%	49.6%	\$ 2,791.5	\$ 2,530.0	\$ 261.5	\$ -	\$ 2,489.8	\$ 5,281.3	47.9%	5.0%	0.0%	47.1%
DUKE ENERGY	DUK	46.2%	44.1%	44.4%	43.1%	42.0%	\$ 72,437.0	\$ 69,107.0	\$ 3,330.0	\$ 1,962.0	\$ 51,463.8	\$ 125,862.8	54.9%	2.6%	1.6%	40.9%
EDISON INTERNAT'L	EIX	38.3%	39.9%	39.5%	33.2%	30.6%	\$ 33,480.0	\$ 29,430.0	\$ 4,050.0	\$ 3,879.0	\$ 14,686.7	\$ 52,045.7	56.5%	7.8%	7.5%	28.2%
ENERGY CORP.	ETR	35.9%	37.1%	33.7%	31.7%	35.2%	\$ 27,279.0	\$ 24,322.0	\$ 2,957.0	\$ 254.4	\$ 13,350.1	\$ 40,883.5	59.5%	7.2%	0.6%	32.7%
EVERSOURCE ENERGY	ES	46.9%	46.6%	47.1%	45.3%	43.3%	\$ 23,806.0	\$ 20,952.0	\$ 2,854.0	\$ 155.6	\$ 16,119.2	\$ 40,080.8	52.3%	7.1%	0.4%	40.2%
EVERGY, INC.	EVRG	60.0%	49.4%	48.7%	49.9%	48.0%	\$ 10,186.5	\$ 10,097.1	\$ 89.4	\$ -	\$ 9,320.4	\$ 19,506.9	51.8%	0.5%	0.0%	47.8%
IDA CORP, INC.	IDA	56.4%	58.7%	56.1%	57.2%	56.1%	\$ 2,605.6	\$ 2,482.4	\$ 123.2	\$ -	\$ 3,172.3	\$ 5,777.9	43.0%	2.1%	0.0%	54.9%
NEXTERA ENERGY	NEE	56.0%	49.6%	46.5%	42.2%	41.5%	\$ 72,173.0	\$ 60,982.0	\$ 11,191.0	\$ -	\$ 43,260.7	\$ 115,433.7	52.8%	9.7%	0.0%	37.5%
NORTHWESTERN	NWE	47.8%	47.5%	47.2%	47.8%	51.8%	\$ 2,668.5	\$ 2,565.4	\$ 103.1	\$ -	\$ 2,757.0	\$ 5,425.5	47.3%	1.9%	0.0%	50.8%
OGE ENERGY CORP.	OGE	58.0%	56.4%	51.0%	47.4%	52.4%	\$ 4,757.1	\$ 4,339.0	\$ 418.1	\$ -	\$ 4,776.5	\$ 9,533.6	45.5%	4.4%	0.0%	50.1%
OTTERTAIL CORP.	OTTR	55.3%	53.1%	58.2%	57.4%	58.3%	\$ 823.9	\$ 823.9	\$ -	\$ -	\$ 1,151.9	\$ 1,975.8	41.7%	0.0%	0.0%	58.3%
PORTLAND GENERAL	POR	53.5%	48.7%	46.4%	43.2%	43.0%	\$ 3,938.0	\$ 3,778.0	\$ 160.0	\$ -	\$ 2,850.1	\$ 6,788.1	55.7%	2.4%	0.0%	42.0%
XCEL ENERGY	XEL	43.6%	43.2%	42.6%	41.8%	42.2%	\$ 25,610.0	\$ 24,015.0	\$ 1,595.0	\$ -	\$ 17,533.4	\$ 43,143.4	55.7%	3.7%	0.0%	40.6%
Maximum		60.1%	61.4%	59.0%	57.8%	59.6%	\$ 72,437.0	\$ 69,107.0	\$ 11,191.0	\$ 3,879.0	\$ 51,463.8	\$ 125,862.8	59.5%	10.3%	7.5%	58.3%
Minimum		35.9%	37.1%	33.7%	31.7%	30.6%	\$ 823.9	\$ 823.9	\$ -	\$ -	\$ 1,151.9	\$ 1,975.8	39.3%	0.0%	0.0%	28.2%
Median		48.8%	47.6%	46.5%	45.3%	43.4%	\$ 10,186.5	\$ 10,097.1	\$ 800.0	\$ -	\$ 9,320.4	\$ 19,506.9	52.2%	4.4%	0.0%	42.0%
Average		49.9%	48.5%	47.1%	46.0%	46.1%	\$ 20,785.8	\$ 18,610.9	\$ 2,174.9	\$ 375.3	\$ 13,519.0	\$ 34,680.1	50.6%	4.6%	0.6%	44.1%

Sources:

[A] Value Line: Most current data available at time of schedule preparation.

[B] Percentage calculated on Total Capital including Short Term Debt.

**CAPITAL STRUCTURE WITHOUT SHORT TERM DEBT  
RFC Electric Proxy Group**

		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]	[12]	[13]	[14]	[15]
		% Common Equity					(\$ millions)					Percentage				
		2018	2019	2020	2021	2022	Total Debt	LT Debt	ST Debt	Pfd Stock	Equity	Total Capital	LT Debt	ST Debt	Pfd Stock	Equity Ratio
		[A]	[A]	[A]	[A]	[A]	[A]	[A]	[B]	[A]	[A]	[A]	[B]	[B]	[B]	[B]
ALLETE	ALE	60.1%	61.4%	59.0%	57.8%	59.6%	\$ 1,801.3	\$ 1,685.9	\$ -	\$ 2,487.1	\$ 4,173.0	40.4%	0.0%	0.0%	59.6%	
ALLIANT ENERGY	LNT	45.7%	47.6%	44.9%	47.1%	45.0%	\$ 8,986.0	\$ 8,186.0	\$ -	\$ 6,697.6	\$ 14,883.6	55.0%	0.0%	0.0%	45.0%	
AMEREN	AEE	48.8%	47.1%	44.3%	43.3%	43.4%	\$ 16,007.0	\$ 14,328.0	\$ 129.0	\$ 11,085.4	\$ 25,542.4	56.1%	0.0%	0.5%	43.4%	
AMERICAN ELEC. PWR.	AEP	46.8%	43.9%	41.5%	41.7%	42.0%	\$ 44,009.0	\$ 36,762.0	\$ -	\$ 26,620.8	\$ 63,382.8	58.0%	0.0%	0.0%	42.0%	
AVISTA CORP.	AVA	49.5%	50.6%	49.6%	52.5%	49.6%	\$ 2,791.5	\$ 2,530.0	\$ -	\$ 2,489.8	\$ 5,019.8	50.4%	0.0%	0.0%	49.6%	
DUKE ENERGY	DUK	46.2%	44.1%	44.4%	43.1%	42.0%	\$ 72,437.0	\$ 69,107.0	\$ 1,962.0	\$ 51,463.8	\$ 122,532.8	56.4%	0.0%	1.6%	42.0%	
EDISON INTERNAT'L	EIX	38.3%	39.9%	39.5%	33.2%	30.6%	\$ 33,480.0	\$ 29,430.0	\$ 3,879.0	\$ 14,686.7	\$ 47,995.7	61.3%	0.0%	8.1%	30.6%	
ENERGY CORP.	ETR	35.9%	37.1%	33.7%	31.7%	35.2%	\$ 27,279.0	\$ 24,322.0	\$ 254.4	\$ 13,350.1	\$ 37,926.5	64.1%	0.0%	0.7%	35.2%	
EVERSOURCE ENERGY	ES	46.9%	46.6%	47.1%	45.3%	43.3%	\$ 23,806.0	\$ 20,952.0	\$ 155.6	\$ 16,119.2	\$ 37,226.8	56.3%	0.0%	0.4%	43.3%	
EVERGY, INC.	EVRG	60.0%	49.4%	48.7%	49.9%	48.0%	\$ 10,186.5	\$ 10,097.1	\$ -	\$ 9,320.4	\$ 19,417.5	52.0%	0.0%	0.0%	48.0%	
IDA CORP, INC.	IDA	56.4%	58.7%	56.1%	57.2%	56.1%	\$ 2,605.6	\$ 2,482.4	\$ -	\$ 3,172.3	\$ 5,654.7	43.9%	0.0%	0.0%	56.1%	
NEXTERA ENERGY	NEE	56.0%	49.6%	46.5%	42.2%	41.5%	\$ 72,173.0	\$ 60,982.0	\$ -	\$ 43,260.7	\$ 104,242.7	58.5%	0.0%	0.0%	41.5%	
NORTHWESTERN	NWE	47.8%	47.5%	47.2%	47.8%	51.8%	\$ 2,668.5	\$ 2,565.4	\$ -	\$ 2,757.0	\$ 5,322.4	48.2%	0.0%	0.0%	51.8%	
OGE ENERGY CORP.	OGE	58.0%	56.4%	51.0%	47.4%	52.4%	\$ 4,757.1	\$ 4,339.0	\$ -	\$ 4,776.5	\$ 9,115.5	47.6%	0.0%	0.0%	52.4%	
OTTERTAIL CORP.	OTTR	55.3%	53.1%	58.2%	57.4%	58.3%	\$ 823.9	\$ 823.9	\$ -	\$ 1,151.9	\$ 1,975.8	41.7%	0.0%	0.0%	58.3%	
PORTLAND GENERAL	POR	53.5%	48.7%	46.4%	43.2%	43.0%	\$ 3,938.0	\$ 3,778.0	\$ -	\$ 2,850.1	\$ 6,628.1	57.0%	0.0%	0.0%	43.0%	
XCEL ENERGY	XEL	43.6%	43.2%	42.6%	41.8%	42.2%	\$ 25,610.0	\$ 24,015.0	\$ -	\$ 17,533.4	\$ 41,548.4	57.8%	0.0%	0.0%	42.2%	
Maximum		60.1%	61.4%	59.0%	57.8%	59.6%	\$ 72,437.0	\$ 69,107.0	\$ 3,879.0	\$ 51,463.8	\$ 122,532.8	64.1%	0.0%	8.1%	59.6%	
Minimum		35.9%	37.1%	33.7%	31.7%	30.6%	\$ 823.9	\$ 823.9	\$ -	\$ 1,151.9	\$ 1,975.8	40.4%	0.0%	0.0%	30.6%	
Median		48.8%	47.6%	46.5%	45.3%	43.4%	\$ 10,186.5	\$ 10,097.1	\$ -	\$ 9,320.4	\$ 19,417.5	56.1%	0.0%	0.0%	43.4%	
Average		49.9%	48.5%	47.1%	46.0%	46.1%	\$ 20,785.8	\$ 18,610.9	\$ 375.3	\$ 13,519.0	\$ 32,505.2	53.2%	0.0%	0.7%	46.1%	

Sources:

[A] Value Line: Most current data available at time of schedule preparation.

[B] Percentage calculated on Total Capital excluding Short Term Debt.



Exhibit ALR-4, page 1

**CAPITAL ASSET PRICING MODEL (CAPM) - INDICATED COST OF EQUITY**

WEIGHTED - All Inputs Weighted From August to October 2023  
 RFC Electric Proxy Group

	<u>3-Month Treasury Bill</u>		<u>30-Year Treasury Bond</u>	
	<u>Historical Blended Beta</u>	<u>Forward Beta</u>	<u>Historical Blended Beta</u>	<u>Forward Beta</u>
Risk-Free Rate	5.57%	5.57%	4.73%	4.73%
Beta	0.78	0.78	0.78	0.78
Risk Premium	3.50%	3.50%	4.34%	4.34%
<b>CAPM (Weighted)</b>	<b>8.31%</b>	<b>8.30%</b>	<b>8.13%</b>	<b>8.11%</b>

Exhibit ALR-4, page 2

**CAPITAL ASSET PRICING MODEL (CAPM) - RISK-FREE RATE**

<b>Spot (Oct. 31, 2023)</b>	
3-Month Treasury Bill	5.59%
30-Year Treasury Bond	5.04%
<b>3-Mo. Weighted Average (Aug. to Oct. 2023)</b>	
3-Month Treasury Bill	5.57%
30-Year Treasury Bond	4.73%

Source: [www.treasury.gov](http://www.treasury.gov)

**CAPITAL ASSET PRICING MODEL (CAPM) - BETAS**  
 (BASED ON HISTORICAL AND OPTION-IMPLIED RETURNS)  
 RFC Electric Proxy Group

Betas	08/01/2023	08/08/2023	08/15/2023	08/22/2023	08/29/2023	09/05/2023	09/12/2023	09/19/2023	09/26/2023	10/03/2023	10/10/2023	10/17/2023	10/24/2023	10/31/2023	Average	Time Avg.
Forward (6 months)	0.69	0.69	0.75	0.71	0.83	0.86	0.78	0.79	0.72	0.86	0.83	0.76	0.72	0.80	0.770	0.780
Historical (6 months)	0.62	0.65	0.75	0.76	0.77	0.82	0.79	0.71	0.67	0.77	0.81	0.87	0.89	0.81	0.763	0.796
Historical (2 yrs)	0.73	0.74	0.74	0.74	0.74	0.74	0.73	0.73	0.74	0.74	0.75	0.75	0.75	0.75	0.741	0.744
Historical (5 yrs)	0.80	0.81	0.81	0.81	0.81	0.81	0.81	0.81	0.81	0.82	0.82	0.82	0.83	0.82	0.812	0.816
<b>Weighting</b>																
Forward (6 months)	50%	50%	50%	50%	50%	50%	50%	50%	50%	50%	50%	50%	50%	50%		
Historical (6 months)	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%		
Historical (2 yrs)	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%		
Historical (5 yrs)	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%		
<b>Historical Blended Beta</b>	<b>0.69</b>	<b>0.71</b>	<b>0.76</b>	<b>0.76</b>	<b>0.77</b>	<b>0.79</b>	<b>0.77</b>	<b>0.74</b>	<b>0.72</b>	<b>0.77</b>	<b>0.79</b>	<b>0.83</b>	<b>0.84</b>	<b>0.80</b>	0.766	0.784
<b>Slope</b>	15%															
<b>Points</b>	0.00	1.00	1.15	1.32	1.52	1.75	2.01	2.31	2.66	3.06	3.52	4.05	4.65	5.35		
<b>Time Weight</b>	0.0%	2.9%	3.3%	3.8%	4.4%	5.1%	5.9%	6.7%	7.7%	8.9%	10.2%	11.8%	13.5%	15.6%		

CAPM Betas	Spot (Oct 31, 2023)	Weighted (Aug - Oct 2023)
Forward	0.80	0.78
Historical Blended	0.80	0.78

Note: Historical betas are calculated on Tuesdays, following Value Line's methodology. Forward (option-implied) betas are also calculated on Tuesdays for the sake of compatibility.

## Exhibit ALR-4, page 4

**CAPITAL ASSET PRICING MODEL (CAPM) - MARKET RISK PREMIUM**

WEIGHTED - All Inputs Weighted From August to October 2023

Cumulative Probability	50.00%		
S&P 500 Option-Implied Growth Rate	7.50%		
S&P 500 Dividend Yield	1.57%		
S&P 500 Market Return	9.07%		
		<b><u>3-Month Treasury Bill</u></b>	<b><u>30-Year Treasury Bond</u></b>
Risk-Free Rate	5.57%	5.57%	4.73%
Option-Implied Market Risk Premium (Weighted)	3.50%	3.50%	4.34%

**Exhibit ALR-4, page 5**

**CAPITAL ASSET PRICING MODEL (CAPM) - INDICATED COST OF EQUITY**

SPOT - All Inputs Based on Last Available Data as of October 31, 2023

RFC Electric Proxy Group

	<u>3-Month Treasury Bill</u>		<u>30-Year Treasury Bond</u>	
	<u>Historical Blended Beta</u>	<u>Forward Beta</u>	<u>Historical Blended Beta</u>	<u>Forward Beta</u>
Risk-Free Rate	5.59%	5.59%	5.04%	5.04%
Beta	0.80	0.80	0.80	0.80
Risk Premium	3.67%	3.67%	4.22%	4.22%
<b>CAPM (Spot)</b>	<b>8.52%</b>	<b>8.52%</b>	<b>8.40%</b>	<b>8.40%</b>

## Exhibit ALR-4, page 6

**CAPITAL ASSET PRICING MODEL (CAPM) - MARKET RISK PREMIUM**

SPOT - All Inputs Based on Last Available Data as of October 31, 2023

Cumulative Probability	50.00%		
S&P 500 Option-Implied Growth Rate	7.64%		
S&P 500 Dividend Yield	1.62%		
S&P 500 Market Return	9.26%		
		<b><u>3-Month Treasury Bill</u></b>	<b><u>30-Year Treasury Bond</u></b>
Risk-Free Rate	5.59%	5.59%	5.04%
Option-Implied Market Risk Premium (Spot)	3.67%	3.67%	4.22%

## MARKET TO BOOK RATIO AND DIVIDEND YIELD

RFC Electric Proxy Group

		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]	[12]	[13]	[14]	[15]	[16]
		Book Value per Share							Market Price			Mkt. to Book Ratio		Dividend Rate		Dividend Yield	
		Actual			Estimated												
		12/31/19	12/31/20	12/31/21	12/31/22	10/31/22	10/31/23	12/31/23	10/31/23	LTM High	LTM Low	10/31/23	LTM Avg.	MRQ	Annual	10/31/23	LTM Avg.
		[A]	[A]	[A]	[A]	[B]	[B]	[A]	[C]	[C]	[C]	[D]	[D]	[A]	[E]	[F]	[F]
ALLETE	ALE	\$43.17	\$44.04	\$45.36	\$47.06	\$46.77	\$48.75	\$49.10	\$53.54	\$67.45	\$49.29	1.10	1.22	\$0.678	\$2.710	5.06%	4.64%
ALLIANT ENERGY	LNT	\$21.24	\$22.76	\$23.91	\$24.99	\$24.81	\$26.28	\$26.55	\$48.79	\$57.52	\$45.15	1.86	2.01	\$0.453	\$1.810	3.71%	3.53%
AMEREN	AEE	\$32.73	\$35.29	\$37.64	\$40.11	\$39.69	\$40.18	\$40.20	\$75.71	\$92.44	\$69.71	1.88	2.03	\$0.630	\$2.520	3.33%	3.11%
AMERICAN ELEC. PWR.	AEP	\$39.73	\$41.38	\$44.49	\$46.60	\$46.24	\$51.58	\$52.60	\$75.54	\$100.32	\$69.38	1.46	1.73	\$0.830	\$3.320	4.40%	3.91%
AVISTA CORP.	AVA	\$28.87	\$29.31	\$30.14	\$31.15	\$30.98	\$31.73	\$31.85	\$31.69	\$45.29	\$30.53	1.00	1.21	\$0.460	\$1.840	5.81%	4.85%
DUKE ENERGY	DUK	\$61.20	\$59.82	\$61.55	\$61.51	\$61.52	\$63.99	\$64.50	\$88.89	\$106.43	\$83.06	1.39	1.51	\$1.005	\$4.020	4.52%	4.24%
EDISON INTERNAT'L	EIX	\$36.75	\$37.08	\$36.57	\$35.70	\$35.85	\$35.33	\$35.25	\$63.06	\$74.92	\$56.67	1.79	1.85	\$0.738	\$2.950	4.68%	4.48%
ENERGY CORP.	ETR	\$51.34	\$54.56	\$57.42	\$61.40	\$60.72	\$62.60	\$62.85	\$95.59	\$120.78	\$87.10	1.53	1.69	\$1.070	\$4.280	4.48%	4.12%
EVERSOURCE ENERGY	ES	\$38.29	\$41.01	\$42.39	\$44.41	\$44.07	\$45.31	\$45.50	\$53.79	\$87.71	\$52.21	1.19	1.57	\$0.675	\$2.700	5.02%	3.86%
EVERGY, INC.	EVERG	\$37.82	\$38.50	\$40.32	\$41.86	\$41.60	\$42.56	\$42.70	\$49.14	\$65.39	\$46.92	1.15	1.33	\$0.613	\$2.450	4.99%	4.36%
IDA CORP, INC.	IDA	\$48.88	\$50.73	\$52.82	\$55.52	\$55.06	\$56.62	\$56.85	\$94.71	\$112.96	\$88.10	1.67	1.80	\$0.830	\$3.320	3.51%	3.30%
NEXTERA ENERGY	NEE	\$18.92	\$18.63	\$18.95	\$19.74	\$19.61	\$21.78	\$22.20	\$58.30	\$88.61	\$47.15	2.68	3.28	\$0.468	\$1.870	3.21%	2.75%
NORTHWESTERN	NWE	\$40.42	\$41.10	\$43.28	\$44.61	\$44.38	\$47.01	\$47.50	\$48.01	\$61.24	\$45.97	1.02	1.17	\$0.640	\$2.560	5.33%	4.78%
OGE ENERGY CORP.	OGE	\$20.69	\$18.15	\$20.27	\$21.95	\$21.66	\$22.20	\$22.25	\$34.20	\$41.00	\$31.25	1.54	1.65	\$0.414	\$1.656	4.84%	4.59%
OTTERTAIL CORP.	OTTR	\$19.46	\$21.00	\$23.84	\$29.24	\$28.32	\$29.70	\$29.80	\$76.94	\$92.74	\$52.60	2.59	2.50	\$0.438	\$1.750	2.27%	2.41%
PORTLAND GENERAL	POR	\$28.99	\$29.18	\$30.28	\$31.13	\$30.99	\$33.47	\$33.95	\$40.02	\$51.58	\$38.01	1.20	1.39	\$0.475	\$1.900	4.75%	4.24%
XCEL ENERGY	XEL	\$25.24	\$27.12	\$28.70	\$30.34	\$30.06	\$31.30	\$31.50	\$59.27	\$72.99	\$53.73	1.89	2.07	\$0.520	\$2.080	3.51%	3.28%
	Maximum	\$61.20	\$59.82	\$61.55	\$61.51	\$61.52	\$63.99	\$64.50	\$95.59	\$120.78	\$88.10	2.68	3.28	\$1.070	\$4.280	5.81%	4.85%
	Minimum	\$18.92	\$18.15	\$18.95	\$19.74	\$19.61	\$21.78	\$22.20	\$31.69	\$41.00	\$30.53	1.00	1.17	\$0.414	\$1.656	2.27%	2.41%
	Median	\$36.75	\$37.08	\$37.64	\$40.11	\$39.69	\$40.18	\$40.20	\$58.30	\$74.92	\$52.21	1.53	1.69	\$0.630	\$2.520	4.52%	4.12%
	<b>Average</b>	\$34.93	\$35.86	\$37.53	\$39.25	\$38.96	\$40.61	\$40.89	\$61.60	\$78.79	\$55.70	1.58	1.77	\$0.643	\$2.573	4.32%	3.91%

## Sources:

[A] Value Line: Most current data available at time of schedule preparation.

[B] Straight-line interpolation of Actual and Estimated VL year-end values.

[C] EOD Data: Market Data as of October 31, 2023.

[D] Market Price divided by Book Value per Share.

[E] Most Recent Quarterly Dividend multiplied by 4.

[F] Dividend Rate divided by Market Price.

Exhibit ALR-5, page 2

**EARNINGS PER SHARE AND RETURN ON EQUITY**  
RFC Electric Proxy Group

	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	
	Earnings per Share				Return on Equity				
	2019	2020	2021	2022	2020	2021	2022	VL Future Exp.	
	[A]	[A]	[A]	[A]	[B]	[B]	[B]	[A]	
ALLETE	ALE	\$3.33	\$3.35	\$3.23	\$3.38	7.68%	7.23%	7.31%	9.00%
ALLIANT ENERGY	LNT	\$2.33	\$2.47	\$2.63	\$2.73	11.23%	11.27%	11.17%	12.00%
AMEREN	AEE	\$3.35	\$3.50	\$3.84	\$4.14	10.29%	10.53%	10.65%	10.00%
AMERICAN ELEC. PWR.	AEP	\$4.08	\$4.42	\$4.96	\$5.09	10.90%	11.55%	11.18%	11.00%
AVISTA CORP.	AVA	\$2.97	\$1.90	\$2.10	\$2.12	6.53%	7.06%	6.92%	7.50%
DUKE ENERGY	DUK	\$5.06	\$5.12	\$5.24	\$5.27	8.46%	8.63%	8.56%	9.00%
EDISON INTERNAT'L	EIX	\$4.70	\$4.52	\$4.59	\$4.63	12.24%	12.46%	12.81%	12.50%
ENTERGY CORP.	ETR	\$6.30	\$6.90	\$6.87	\$5.37	13.03%	12.27%	9.04%	8.50%
EVERSOURCE ENERGY	ES	\$3.45	\$3.64	\$3.86	\$4.09	9.18%	9.26%	9.42%	10.00%
EVERGY, INC.	EVRG	\$2.79	\$2.72	\$3.83	\$3.26	7.13%	9.72%	7.93%	10.00%
IDA CORP, INC.	IDA	\$4.61	\$4.69	\$4.85	\$5.11	9.42%	9.37%	9.43%	9.50%
NEXTERA ENERGY	NEE	\$1.94	\$2.31	\$2.55	\$2.90	12.30%	13.57%	14.99%	14.50%
NORTHWESTERN	NWE	\$3.53	\$3.21	\$3.50	\$3.29	7.88%	8.30%	7.49%	8.00%
OGE ENERGY CORP.	OGE	\$2.24	\$2.08	\$2.36	\$2.25	10.71%	12.29%	10.66%	13.00%
OTTERTAIL CORP.	OTTR	\$2.17	\$2.34	\$4.23	\$6.78	11.57%	18.87%	25.55%	11.50%
PORTLAND GENERAL	POR	\$2.39	\$2.75	\$2.72	\$2.74	9.46%	9.15%	8.92%	9.50%
XCEL ENERGY	XEL	\$2.64	\$2.79	\$2.96	\$3.17	10.66%	10.61%	10.74%	11.00%
Maximum		\$6.30	\$6.90	\$6.87	\$6.78	13.03%	18.87%	25.55%	14.50%
Minimum		\$1.94	\$1.90	\$2.10	\$2.12	6.53%	7.06%	6.92%	7.50%
Median		\$3.33	\$3.21	\$3.83	\$3.38	10.29%	10.53%	9.43%	10.00%
<b>Average</b>		\$3.40	\$3.45	\$3.78	\$3.90	9.92%	10.71%	10.75%	10.38%

Sources:

[A] Value Line: Most current data available at time of schedule preparation.

[B] Earnings per Share divided by average Book Value. Book Values shown on Exhibit ALR-5, page 1.



## RETURN ON EQUITY IMPLIED BY ZACKS GROWTH RATES

RFC Electric Proxy Group

		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]
		Book Value	EPS	Annual Dividend	Analyst 5 Year Growth Rate	Analyst-Implied Book Value before SV		Analyst-Implied Book Value Incl. SV		Implied EPS	Analyst-Implied ROE
		12/31/22	2022	Rate	Growth Rate	12/31/2026	12/31/2027	12/31/2026	12/31/2027	2027	ROE
		[A]	[A]	[A]	[B]	[C]	[C]	[C]	[C]	[C]	[C]
ALLETE	ALE	\$47.06	\$3.38	\$2.710	8.10%	\$50.33	\$51.32	\$53.19	\$54.99	\$4.99	9.22%
ALLIANT ENERGY	LNT	\$24.99	\$2.73	\$1.810	6.30%	\$29.29	\$30.54	\$29.54	\$30.87	\$3.71	12.27%
AMEREN	AEE	\$40.11	\$4.14	\$2.520	6.60%	\$47.73	\$49.96	\$53.93	\$58.20	\$5.70	10.17%
AMERICAN ELEC. PWR.	AEP	\$46.60	\$5.09	\$3.320	4.80%	\$54.57	\$56.81	\$58.73	\$62.28	\$6.43	10.63%
AVISTA CORP.	AVA	\$31.15	\$2.12	\$1.840	5.90%	\$32.45	\$32.82	\$35.81	\$37.13	\$2.82	7.74%
DUKE ENERGY	DUK	\$61.51	\$5.27	\$4.020	6.10%	\$67.32	\$69.00	\$67.32	\$69.00	\$7.09	10.40%
EDISON INTERNAT'L	EIX	\$35.70	\$4.63	\$2.950	3.70%	\$43.07	\$45.08	\$44.27	\$46.66	\$5.55	12.21%
ENTERGY CORP.	ETR	\$61.40	\$5.37	\$4.280	5.80%	\$66.43	\$67.87	\$74.12	\$77.84	\$7.12	9.37%
EVERSOURCE ENERGY	ES	\$44.41	\$4.09	\$2.700	5.00%	\$50.70	\$52.47	\$52.16	\$54.37	\$5.22	9.80%
EVERGY, INC.	EVRG	\$41.86	\$3.26	\$2.450	4.80%	\$45.51	\$46.53	\$45.51	\$46.53	\$4.12	8.96%
IDA CORP., INC.	IDA	\$55.52	\$5.11	\$3.320	3.70%	\$63.37	\$65.51	\$67.56	\$70.98	\$6.13	8.85%
NEXTERA ENERGY	NEE	\$19.74	\$2.90	\$1.870	8.20%	\$24.78	\$26.30	\$25.60	\$27.40	\$4.30	16.23%
NORTHWESTERN	NWE	\$44.61	\$3.29	\$2.560	5.20%	\$47.93	\$48.87	\$47.93	\$48.87	\$4.24	8.76%
OGE ENERGY CORP.	OGE	\$21.95	\$2.25	\$1.656	3.70%	\$24.55	\$25.26	\$24.55	\$25.26	\$2.70	10.83%
OTTERTAIL CORP.	OTTR	\$29.24	\$6.78	\$1.750	NA	NA	NA	NA	NA	NA	NA
PORTLAND GENERAL	POR	\$31.13	\$2.74	\$1.900	6.00%	\$35.03	\$36.15	\$35.23	\$36.42	\$3.67	10.24%
XCEL ENERGY	XEL	\$30.34	\$3.17	\$2.080	6.10%	\$35.41	\$36.87	\$36.43	\$38.21	\$4.26	11.42%
Maximum		\$61.51	\$6.78	\$4.280	8.20%	\$67.32	\$69.00	\$74.12	\$77.84	\$7.12	16.23%
Minimum		\$19.74	\$2.12	\$1.656	3.70%	\$24.55	\$25.26	\$24.55	\$25.26	\$2.70	7.74%
Median		\$40.11	\$3.38	\$2.520	5.85%	\$46.62	\$47.70	\$46.72	\$47.77	\$4.65	10.20%
Average		\$39.25	\$3.90	\$2.573	5.63%	\$44.90	\$46.34	\$46.99	\$49.06	\$4.88	10.44%

## Sources:

[A] Value Line: Most current data available at time of schedule preparation.

[B] Zacks: Data as of various dates since November 07, 2023.

[C] Analyst-Implied Book Value and Return on Equity is obtained by escalating both Dividends and Earnings per Share by the stated Analyst Growth Rate and adding Earnings and subtracting Dividends for each projected year.

"SV" =  $S \times V$ , where S = rate of continuous new stock financing and V = rate of return on common equity investment.

**COMMON SHARES OUTSTANDING AND EXTERNAL FINANCING RATE**  
**RFC Electric Proxy Group**

		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]
		<b>Common Stock Outstanding (Millions of Shares)</b>								<b>Annual Growth Rate</b>		
		<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2027</b>	<b>2018-22</b>	<b>2022-27</b>	<b>2018-27</b>
		[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[B]	[B]	[B]
ALLETE	ALE	51.5	51.7	52.1	53.2	56.0	58.0	59.0	61.0	2.12%	1.72%	1.90%
ALLIANT ENERGY	LNT	236.1	245.0	249.9	250.5	251.1	255.8	256.0	257.0	1.56%	0.46%	0.95%
AMEREN	AEE	244.5	246.2	253.3	257.7	262.0	267.0	269.0	285.0	1.74%	1.70%	1.72%
AMERICAN ELEC. PWR.	AEP	493.3	494.2	496.6	504.2	513.9	523.0	530.0	550.0	1.03%	1.37%	1.22%
AVISTA CORP.	AVA	65.7	67.2	69.2	71.5	75.0	77.0	78.5	85.0	3.35%	2.55%	2.90%
DUKE ENERGY	DUK	727.0	733.0	769.0	769.0	770.0	770.0	770.0	770.0	1.45%	0.00%	0.64%
EDISON INTERNAT'L	EIX	325.8	362.0	378.9	380.4	382.2	384.0	386.0	390.0	4.07%	0.40%	2.02%
ENTERGY CORP.	ETR	189.1	199.2	200.2	202.7	211.2	214.0	218.0	230.0	2.80%	1.72%	2.20%
EVERSOURCE ENERGY	ES	316.9	329.9	343.0	344.4	348.4	351.5	355.0	360.0	2.40%	0.65%	1.43%
EVERGY, INC.	EVRG	255.3	226.6	226.8	229.3	229.9	230.0	230.0	230.0	-2.59%	0.01%	-1.15%
IDA CORP, INC.	IDA	50.4	50.4	50.5	50.5	50.6	51.0	51.5	53.0	0.07%	0.95%	0.56%
NEXTERA ENERGY	NEE	1,912.0	1,956.0	1,960.0	1,963.0	1,987.0	2,025.0	2,025.0	2,050.0	0.97%	0.63%	0.78%
NORTHWESTERN	NWE	50.3	50.5	50.6	54.1	59.7	62.0	62.0	62.0	4.38%	0.75%	2.35%
OGE ENERGY CORP.	OGE	199.7	200.1	200.1	200.1	200.2	200.2	200.2	200.2	0.06%	0.00%	0.03%
OTTERTAIL CORP.	OTTR	39.7	40.2	41.5	41.6	41.6	41.9	42.0	42.5	1.22%	0.41%	0.77%
PORTLAND GENERAL	POR	89.3	89.4	89.5	89.4	89.3	101.5	102.0	102.0	0.00%	2.70%	1.49%
XCEL ENERGY	XEL	514.0	524.5	537.4	544.0	549.6	551.6	553.0	560.0	1.69%	0.38%	0.96%
Maximum		1,912.0	1,956.0	1,960.0	1,963.0	1,987.0	2,025.0	2,025.0	2,050.0	4.38%	2.70%	2.90%
Minimum		39.7	40.2	41.5	41.6	41.6	41.9	42.0	42.5	-2.59%	0.00%	-1.15%
Median		236.1	226.6	226.8	229.3	229.9	230.0	230.0	230.0	1.56%	0.65%	1.22%
<b>Average</b>		<b>338.9</b>	<b>345.1</b>	<b>351.1</b>	<b>353.3</b>	<b>357.5</b>	<b>362.6</b>	<b>364.0</b>	<b>369.9</b>	<b>1.55%</b>	<b>0.96%</b>	<b>1.22%</b>
												<b>Sustainable Growth [C]</b>
												<b>1.22%</b>

## Sources:

- [A] Value Line: Most current data available at time of schedule preparation.  
[B] Annualized Growth Rate calculation.  
[C] Estimated Sustainable Growth in Common Stock based on analysis of historical and projected growth rates.