

STATE OF NEW HAMPSHIRE
BEFORE THE
PUBLIC UTILITIES COMMISSION

Docket No. DE 23-039

Liberty Utilities (Granite State Electric) Corp. d/b/a Liberty
Distribution Service Rate Case
Regulatory Issues

DIRECT TESTIMONY

OF

ERICA L. MENARD

May 5, 2023



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1 **I. INTRODUCTION**

2 **Q. Please state your full name and business address.**

3 A. My name is Erica L. Menard. My business address is 15 Buttrick Road, Londonderry,
4 New Hampshire.

5 **Q. On whose behalf are you submitting this testimony?**

6 A. I am submitting testimony on behalf of Liberty Utilities (Granite State Electric) Corp.
7 d/b/a Liberty (“Liberty” or “the Company”).

8 **Q. Please describe your educational and professional background.**

9 A. I joined Liberty Utilities Service Corp. (“LUSC”) in March 2022. Prior to joining LUSC,
10 I held various positions at Eversource Energy from 2003 to 2022 with my last position
11 being the Manager of Revenue Requirements for New Hampshire responsible for the rate
12 and regulatory filings presented to the New Hampshire Public Utilities Commission (the
13 “Commission”). I also held various positions at Eversource responsible for financial
14 planning and analysis of operational and capital expenditures, business planning
15 functions, sales forecasting, and performance management. Prior to my employment at
16 Eversource, I was employed by ICF Consulting in Fairfax, Virginia, from 1997 to 2003
17 with responsibilities for implementing load profiling and load settlement software for
18 various utilities worldwide. I hold a Bachelor of Arts in Economics and Business
19 Administration from the University of Maine and a Master of Business Administration
20 from the University of New Hampshire.

1 **Q. Please describe your duties at Liberty.**

2 A. I am employed by LUSC as the Senior Director of Rates and Regulatory Affairs. LUSC
3 provides local utility management, shared services, and support to Liberty and the other
4 regulated water, wastewater, natural gas, and electric utilities commonly owned and
5 operated by Liberty Utilities, Co. as affiliates of the Company. In my position, I am
6 responsible for providing rate-related services to the Company.

7 **Q. Have you previously testified in regulatory proceedings before this Commission?**

8 A. Yes, I have testified on numerous occasions before this Commission.

9 **II. PURPOSE OF TESTIMONY AND EXECUTIVE SUMMARY**

10 **Q. What is the purpose of your testimony?**

11 A. The purpose of my testimony is to discuss Liberty's proposal to streamline the review of
12 rate changes through the introduction of a new reconciling rate mechanism and address
13 changes to the tariff intended to simplify administration of the tariff.

14 **III. ELECTRIC RECONCILIATION ADJUSTMENT MECHANISM**

15 **Q. What is the purpose of this section of your testimony?**

16 A. This section of my testimony describes a new reconciling mechanism to recover specific
17 distribution-related expenses incurred by the company and the reasons for proposing this
18 new mechanism.

19 **Q. Why is the Company proposing a new reconciling mechanism?**

20 A. The Company currently has seven reconciling mechanisms in place to recover various
21 categories of costs. The Company is required to submit, and the Commission must

1 review, petitions for each of these adjustments on at least an annual basis. The Company
2 is also proposing new mechanisms that will reconcile costs associated with several of the
3 Company's proposals outlined in this proceeding (e.g., fee free, MYRP earnings sharing
4 mechanism, etc.). By creating one comprehensive reconciling mechanism that includes
5 all these components, a single, consolidated review of rate adjustments can be performed
6 by the Commission and stakeholders resulting in administrative efficiencies.

7 **Q. Please describe the reconciling cost recovery mechanisms that Liberty has in effect**
8 **today.**

9 A. Liberty has several rates that recover, on a fully reconciling basis, costs incurred by the
10 Company for stranded costs, transmission services, default energy service costs, and
11 distribution operating expenses. The stranded cost and transmission charges are reviewed
12 together in a single retail rate annual reconciliation filing, although there are separate
13 rates for each mechanism.

14 **Q. What types of costs are recovered through each of the current reconciling**
15 **mechanisms?**

16 A. The Stranded Cost charge recovers the costs associated with the Contract Termination
17 Charge from New England Power Company due to restructuring. The Transmission
18 Charge recovers costs for transmission-related services. In addition to transmission
19 services, the Transmission Charge also includes the Regional Greenhouse Gas ("RGGI")
20 refund as approved in Order No. 26,664 (May 9, 2014). The Transmission Charge
21 includes the RGGI refund because, at the time this was approved, the retail rate was the

1 only means by which Liberty could rebate the available RGGI amounts on a per kWh
2 basis to all customers. The Transmission Charge also recovers municipal property taxes
3 above the level established in distribution rates through the Property Tax Adjustment
4 Mechanism (“PTAM”). The Company recovers Vegetation Management Program
5 (“VMP”) costs above the amount established in distribution rates through a separate
6 reconciling mechanism and recovers any variance between actual and allowed
7 distribution revenues through a Revenue Decoupling Adjustment Factor (“RDAF”)
8 reconciling mechanism, both of which are an adjustment to distribution rates. The Storm
9 Recovery Adjustment Factor (“SRAF”) reconciling mechanism collects or returns
10 approved storm costs as a separate rate. Finally, the Energy Service (“ES”) rate
11 reconciles and recovers power supply costs for customers served through default service
12 as well as program administration costs.

13 **Q. How does the Company recover differences between approved permanent rates and**
14 **approved temporary rates and approved expenses related to rate cases?**

15 A. Historically, the Company has recovered any differences between approved permanent
16 rates and temporary rates, also known as recoupment, through its base distribution rate
17 without any reconciliation. The Company has also been permitted to recover approved
18 rate case expenses through base distribution rates without any reconciliation.

1 **Q. Does the Company recommend any changes to the manner in which approved**
2 **recoupment and rate case expenses are recovered?**

3 A. Yes. The current method of increasing and decreasing base distribution rates is
4 problematic in that it requires a temporary increase in base distribution rates followed by
5 a similar decrease in base distribution rates once the cost is fully recovered. This
6 approach causes the base revenue per customer used in the revenue decoupling analysis
7 to change as the base distribution rates are adjusted. The Company's natural gas affiliate
8 EnergyNorth recovers temporary rates through a separate recovery mechanism instead of
9 adjusting base distribution rates. The Company is recommending moving to this
10 recovery mechanism approach, as detailed below.

11 **Q. Please explain the Company's proposal for a new reconciling mechanism.**

12 A. The Company is proposing a new non-bypassable reconciling rate called the Electric
13 Reconciliation Adjustment Mechanism ("ERAM"). The ERAM is intended to reconcile
14 distribution-related costs that are included in base costs set in the MYRP and fall into the
15 following criteria:

- 16 1) cannot be known with certainty or are beyond the Company's control,
- 17 2) have no earnings opportunity,
- 18 3) can be demonstrated in advance the manner (and thus the reasonableness of the
19 manner) in which the costs will be incurred, even though the magnitude of the
20 costs is not yet known, and

1 4) benefit customers and support the provision of service in the normal course of
2 business.

3 **Q. What are the benefits of having a mechanism like the ERAM in place?**

4 A. There are several reasons why implementing the ERAM is appropriate. One is that
5 utilizing a single factor to accommodate multiple rate-making matters is an efficient
6 approach, as it reduces the need to have multiple tariffs for different policy or business
7 purposes and creates a streamlined, predictable approach for both Company preparation
8 and Commission review. In addition, establishing a reconciling mechanism outside of
9 base distribution rates will allow for greater transparency in the rate-setting process for
10 certain, discrete items that are subject to variability. The use of a single ERAM rate will
11 also allow the distribution rate and associated revenue decoupling calculations to be
12 undisturbed by changes to agreed-upon reconciling items related to distribution rates.

13 **Q. Is there a precedent for this kind of mechanism?**

14 A. Yes. Unitil has a mechanism called the External Delivery Charge and Eversource has a
15 mechanism called the Regulatory Reconciliation Adjustment mechanism that provides
16 for the recovery and/or reconciliation of cost items similar to what the Company is
17 proposing.¹

¹ See Eversource Order No. 26,433 (December 15, 2020) in Docket No. DE 19-057 and Unitil Order No. 26,655 (July 28, 2022) in Docket No. DE 22-038.

1 **Q. What costs does the Company anticipate will be included in the ERAM?**

2 A. The ERAM is designed as a single volumetric-based rate allocated on an equal cents per
3 kilowatt-hour basis that will recover or refund the costs associated with multiple
4 programs. The Company is proposing to include the following nine components in the
5 ERAM:

6 • First, the Property Tax Adjustment Mechanism (“PTAM”) is currently a
7 component in the Transmission rate. The PTAM is designed to recover or refund
8 any variances in property tax expenses as compared to the assumed level in base
9 distribution rates. The Company is not requesting a change to the PTAM
10 mechanism, rather is proposing that the recovery or refund of the PTAM be
11 moved from the Transmission rate to the ERAM and for interest to be calculated
12 using the current monthly prime rate.

13 • Second, the RGGI Refund (“RGGI”) is designed to refund RGGI auction
14 proceeds to customers. The RGGI Refund is currently a component in the
15 Transmission rate. The Company is not requesting a change to the RGGI Refund
16 mechanism, rather is proposing that the RGGI Refund be moved from the
17 Transmission rate to the ERAM.

18 • Third, Net Metering (“NM”) costs are the payments made customers related to
19 generation output from their distributed generated system. These costs are
20 currently a component of the energy service rate and are included in the annual
21 reconciliation factor within energy service rates. The Company is proposing that
22 recovery of the NM expense be moved from the Energy Service rate to the

1 ERAM. This would result in NM costs being recovered from all customers on an
2 equal cents per kilowatt hour basis by rate class.

- 3 • Fourth, the Regulatory Reconciliation Adjustment (“RRA”) is a new component
4 intended to recover (1) changes in the Commission assessment from the level in
5 base rates, (2) the DOE and the OCA consultant expenses related to docketed
6 proceedings, and (3) other Commission-approved consultant costs the Company
7 incurs as directed by the Commission and/or related to consultant expenses
8 incurred to respond to Commission dockets (i.e., data platform, battery storage
9 consultants).
- 10 • Fifth, Rate Case Expense (“RCE”) recovers amortized rate case expense as
11 approved by the Commission in a general rate case proceeding. Amortized rate
12 case expense is currently recovered through base distribution rates and is
13 allocated according to the rate design approved in the most recent rate case.
- 14 • Sixth, Recoupment Factor (“RF”) is recovers or refunds amortized recoupment
15 revenue related to the difference between temporary and permanent distribution
16 rates as approved in a general rate case. Amortized recoupment revenue is
17 currently recovered through base distribution rates and is allocated according to
18 the rate design approved in the most recent rate case.
- 19 • Seventh, the Residential Assistance Factor (“RAF”) recovers the costs associated
20 with the portions of past due balances forgiven as proposed in the Arrearage
21 Management Program (“AMP”) and program implementation costs.

- 1 • Eighth, the Fee Free Adjustment (“FFA”) recovers the difference between the
2 estimated Fee Free Payment Program Costs included in base rates with the actual
3 cost of credit card and debit card fees waived and program implementation costs.
- 4 • Ninth, the Revenue Adjustment Charge (“RAC”) recovers or refunds the
5 variances between proposed and actual revenues, expenses, return, and plant in
6 service and incentives or penalties as presented in the annual reconciliation as
7 outlined in the Direct Testimony of Messrs. DeCoursey and Therrien² and the
8 Direct Testimony of Ms. Menard³.

9 **A. Rate Case Expense**

10 **Q. Please describe the nature of rate case expenses.**

11 A. The costs to be incurred for the rate case are incremental, external costs that are primarily
12 for services such as outside consulting services and legal expenses to assist with the
13 preparation and presentation of this rate case, including the development of studies on
14 various matters required to establish appropriate rates for the Company’s customers. The
15 Company obtained competitive bids for these services consistent with the Puc 1900 rules.
16 Also included will be copying expenses, the cost of legal notices, and the cost of the court
17 reporter. A list of these outside services and their estimated costs are shown in
18 Attachment ELM-RI-1.

² DeCoursey-Therrien Direct Testimony, p. 14–15

³ Menard Direct Testimony (Performance Based Ratemaking and Performance Incentive Mechanisms), p. 32

1 **Q. How does the Company propose to recover rate case expenses incurred in this**
2 **proceeding?**

3 A. The Company proposes to recover the total cost associated with this rate case, which is
4 currently estimated to be \$1,639,260, over a twenty-four-month period without carrying
5 charges. As described above, the Company is proposing to recover rate case expenses
6 through the ERAM charge assessed to all rate classes on an equal cent per kilowatt-hour
7 basis.

8 **Q. How does the Company account for rate case expenses?**

9 A. The Company defers for future recovery all costs associated with the case as they are
10 incurred during the proceeding without interest charges per Puc 1907.01(f).

11 **B. Assessments and Consultant Costs**

12 **Q. Provide an explanation of NHPUC assessments incurred since the last rate case.**

13 A. Pursuant to RSA chapter 363-A, Liberty is responsible for a share of the Commission's
14 annual expenses. In 2014, RSA chapter 363-A was amended to provide that the amounts
15 assessed to utilities such as Liberty are recoverable through distribution rates. See RSA
16 363-A:6, I. In accordance with RSA 363-A:6⁴, Liberty may request a rate recovery
17 mechanism to refund or recover variances between actual annual assessment costs and
18 amounts included in base distribution rates. Liberty does not currently have a mechanism
19 in place to reconcile assessment costs. The level of annual assessment costs in base rates

⁴ The commission shall by order establish rate recovery mechanisms for any public utility that is not either an excepted local exchange carrier, as defined in RSA 362:7, I(c), or a rural electric cooperative for which a certificate of deregulation is on file with the commission. Such rate recovery mechanisms shall adjust annually to recover any change in a utility's annual assessment.

1 as established in the DE 19-064 rate case is \$453,765. The 2022 calendar test year
2 amount is \$651,654, which is based on the Fiscal Year 2022 quarter 3 and quarter 4 and
3 Fiscal Year 2023 quarter 1 and quarter 2 invoice amounts. Liberty has not deferred any
4 costs above the amount in base rates and has not requested a cost recovery mechanism
5 between the last rate case and this rate case because the annual assessments had not been
6 materially higher than the amount in base rates. However, the 2022 test year assessment
7 level has increased by approximately 26 percent over the amount in base distribution
8 rates as shown in the table below. As a result of this significant increase, Liberty is now
9 proposing an annual rate recovery mechanism going forward.

Table 1. Commission Assessment Fees

Fiscal Year	Assessment
TY 2018 (FY 2019 July 2018 – June 2019)	\$453,765
FY 2020 (July 2019 – June 2020)	\$498,146
FY 2021 (July 2020 – June 2021)	\$531,245
FY 2022 (July 2021 – June 2022)	\$625,836
FY 2023 (July 2022 – June 2023)	\$628,226

11

12 **Q. Provide the total amount of the assessments and a proposed recovery of these**
13 **assessments.**

14 A. The annual assessment included in permanent distribution base rates for all rate years is
15 \$628,226 based on Fiscal Year 2023 assessment less \$10,000 allocated to Energy
16 Service. On a calendar year basis, the Company will compare actual annual assessment
17 costs to the amount approved in base distribution rates. Any variances will be refunded

1 or recovered from customers through the ERAM on an equal cents per kilowatt-hour
2 basis from all rate classes with interest applied at the prime rate.

3 **Q. Provide an explanation of Commission, DOE, and OCA expert outside services**
4 **charges incurred since the last rate case.**

5 A. As previously explained in this testimony in Section III, Regulatory Asset and Liabilities,
6 Liberty is assessed fees related to experts employed by the Commission, DOE, and OCA.
7 For deferred costs through December 31, 2022, the Company is proposing recovery
8 through amortization of a regulatory asset over the three-year rate period. Effective
9 January 1, 2023, the Company proposes an annual reconciling mechanism to recover any
10 expert outside service costs assessed to Liberty. Examples of expert outside consultant
11 costs include consultants hired for proceedings such as LCIRP, Net Metering, and EV
12 Time of Use rates.

13 **Q. Please explain what other Commission-approved costs would be recovered through**
14 **the ERAM that have not been discussed.**

15 A. The Company may incur incremental costs associated with investigations or changes to
16 rules or laws that require the Company to incur incremental costs outside of a general
17 distribution rate case. Examples include the online data platform, battery storage pilot
18 program, and net metering. The Company is proposing to recover incremental costs
19 incurred with interest at the prime rate on an annual basis through the ERAM with
20 interest calculated on any over or under recoveries at the prime rate.

1 **C. AMP (Arrearage Management Plan)**

2 **Q. Please explain why the AMP is being included for recovery in the ERAM as the**
3 **RAF.**

4 A. The Company is proposing to implement an AMP for eligible low-income customers.
5 The AMP provides payment assistance for qualifying residential customers struggling
6 with past-due utility bills. Eligible customers participating in the AMP will receive \$100
7 in monthly arrearage forgiveness for each timely payment of their current monthly bill,
8 unless the remaining arrearage balance is less than \$100, for a total forgiveness of up to
9 \$1,200. More discussion of this proposed program can be found in the Direct Testimony
10 of Lauren Preston.

11 **Q. What costs related to the AMP is the Company seeking to recover?**

12 A. The Company is seeking to recover the costs associated with the portions of the past due
13 balance that will be forgiven (as described above) and the program implementation costs.
14 As discussed in Ms. Preston's testimony, the Company estimates that it will cost
15 approximately \$1.1 million to implement the AMP, which includes the forgiven past due
16 balance amounts, legal fees, IT costs, and communication costs.

17 **Q. Please explain the Company's proposal for recovering the AMP costs.**

18 A. The Company is seeking to recover 100 percent of the forgiven past due balance amounts
19 for customers enrolled in the AMP through the ERAM. As part of the ERAM filing, the
20 Company will submit the tracked costs for inclusion in the next ERAM rate adjustment.
21 The RAF would also include an estimate of AMP costs for the next 12-month period

1 which would be reconciled with actual costs in the following year's ERAM filing. Any
2 variances will be refunded to or recovered from customers through the ERAM on an
3 equal cents per kilowatt-hour bases from all rate classes with interest applied at the prime
4 rate.

5 **D. FFA (Fee Free Adjustment)**

6 **Q. Please explain why the FFA is being included for recovery in the ERAM.**

7 A. The Company is proposing to implement a Fee Free program to eliminate convenience
8 fees for credit and debit cards.

9 **Q. What costs related to the FFA is the Company seeking to recover?**

10 A. The FFA is intended to reconcile the estimated Fee Free Payment Program costs included
11 in base rates with the actual costs of credit card, debit card, and electronic check payment
12 fees waived. As discussed in the testimony of Ms. Preston, the Company included
13 estimated annual waived fees of \$78,538 in base rates. This amount assumes up to 7
14 percent of residential customers and 5 percent of commercial customers use the Fee Free
15 Payment Program.

16 **Q. Please explain the Company's proposal for reconciling the FFA costs.**

17 A. The Company is seeking to recover 100 percent of the waived fees. Since the proposed
18 base rates include an estimate of \$78,538, the Company seeks to reconcile the estimate to
19 actual costs through the ERAM. Any variances will be refunded or recovered from
20 customers through the ERAM on an equal cents per kilowatt-hour basis from all rate
21 classes with interest applied at the prime rate.

1 **E. RAC (Revenue Adjustment Charge)**

2 **Q. Please explain why the RAC is being included for recovery in the ERAM.**

3 A. As described in the Direct Testimony of Messrs. DeCoursey and Therrien, as part of PBR
4 and MYRP the Company proposes to make an annual reconciliation filing on September
5 1⁵. The RAC is a new component intended to reconcile and recover or refund the
6 following items⁶:

- 7 • Full reconciliation of OpEx related to Vegetation Management Program,
8 Cybersecurity, and Pension and OPEB costs
- 9 • Capital plant in service variances
- 10 • Earning Sharing Mechanism
- 11 • PIM incentive or penalties

12 **Q. How does the Company propose the ERAM components be reviewed and**
13 **approved?**

14 A. On an annual basis, after the rate year is complete, on September 1 Liberty would file a
15 report for each of the components identified above with supporting documentation and
16 calculations to support the increase or decrease in base distribution rates associated with
17 each component. The DOE, OCA, and interested parties would review the report over 60
18 days with an opportunity for discovery to be issued to the Company. At the end of the
19 discovery period, if all costs were found to be prudent, then the variance between the

⁵ DeCoursey-Therrien Direct Testimony, p. 49

⁶ *Id.*, p. 49

1 amount included in the RY and the actual costs in the report would be used to establish a
2 rate for the next 12-month period, without the need for a hearing. The rate would be a
3 fully reconciling rate with monthly carrying charges calculated at the prime rate.

4 The table below provides a comparison of each component described above, the current
5 rate recovery mechanism, and the future proposed rate recovery mechanism.

Table 2. ERAM Components

Charge	Current Recovery Rate	Current Date Filed / Effective Date	Proposed Recovery Rate	Cost Review Period	Proposed Date Filed / Effective Date
PTAM	Transmission	Mar 15 / May 1	Distribution – ERAM	Apr 1 – Mar 30	Sep 1 / Nov 1
RGGI	Transmission	Mar 15 / May 1	Distribution – ERAM	Jan 1 – Dec 31	Sep 1 / Nov 1
NM	Energy Service	Jun 15 / Aug 1	Distribution – ERAM	Jan 1 – Dec 31	Sep 1 / Nov 1
RRA	N/A	N/A	Distribution – ERAM	Jan 1 – Dec 31	Sep 1 / Nov 1
RCE	Base Distribution Rates	Apr 6 / Jul 1	Distribution – ERAM	Jan 1 – Dec 31	Sep 1 / Nov 1
RF	Base Distribution Rates	Apr 6 / Jul 1	Distribution – ERAM	Jan 1 – Dec 31	Sep 1 / Nov 1
RAF	N/A	N/A	Distribution – ERAM	Jan 1 – Dec 31	Sep 1 / Nov 1
FFA	N/A	N/A	Distribution – ERAM	Jan 1 – Dec 31	Sep 1 / Nov 1
RAC	N/A	N/A	Distribution – ERAM	Jul 1 – Jun 30	Sep 1 / Nov 1

7
8 **Q. Is the Company proposing any changes to the Revenue Decoupling Adjustment**
9 **Factor?**

10 A. No. The Revenue Decoupling Adjustment Factor (“RDAF”) is a component of the
11 distribution rate where actual revenues per customer are compared to allowed revenues
12 per customer on an annual basis. The Company is not requesting a change to the RDAF

1 mechanism and would continue to calculate a separate rate for the RDAF which will be
2 included in distribution rates. The RDAF would continue to be calculated based upon a
3 July 1 through June 30 decoupling year, a filing on September 1, and rates effective on
4 November 1.

5 **Q. Please explain why the Company recommends this approach to reconciling**
6 **distribution costs and why it is in the best interest of customers.**

7 A. One of the guiding principles in the performance-based ratemaking methodology Liberty
8 has proposed in this rate case is to create administrative efficiencies. This approach
9 achieves that by allowing for quick and efficient review through the submission of
10 agreed-upon documentation necessary to review previously established costs and agreed-
11 upon reconciliation methodologies allowing for expeditious review of costs that are pass-
12 through in nature. These costs are mainly outside of the Company's control and if they
13 were prudently incurred and supported, the review process should be efficient, allowing
14 for the Company to implement the resulting change in rates with less administrative
15 burden for all parties.

16 **IV. TARIFF CHANGES**

17 **Q. Please explain the purpose of this section of your testimony.**

18 A. This section of my testimony is intended to explain changes to certain elements within
19 the Company's tariff and present the proposed Tariff No. 23. Specifically, the Company
20 is proposing changes to certain non-recurring charges, changes to the line extension

1 policy, and an overall reformatting of the tariff to allow for the more efficient
2 administration of the tariff.

3 **Q. What are the proposed changes to the line extension policy?**

4 A. The Company is revising its line extension policy in the Company's tariff to be more in
5 line with the other investor-owned utilities in New Hampshire. The following is a
6 summary of the changes:

- 7 • *First*, four policies (Individual Residential Customers, Residential Developments,
8 Individual Commercial and Industrial Customers, and Commercial and Industrial
9 Developments) are combined into one policy based on the type of service (single-
10 phase and three-phase). This change provides ease of administration because rate
11 class no longer dictates policy; policy is dictated by the type of service.
- 12 • *Second*, the 100-foot credit per home built for residential developments is
13 removed.
- 14 • *Third*, the 300 feet without an additional charge policy is applied consistently
15 across all customer classes and the Contribution in Aid of Construction ("CIAC")
16 calculation for Commercial customers is being removed.
- 17 • *Fourth*, terms and conditions related to demolitions, service size upgrades, and
18 multi-unit dwellings are added to clarify when the 300-foot credit applies.
- 19 • *Fifth*, the \$4,500 credit per lot for commercial developments is removed.

1 **Q. Do these changes to policy benefit customers?**

2 A. Yes. The policy is structured such that a customer is charged based on the type of service
3 required, rather than rate class. All customers are treated equally by receiving up to 300
4 feet without an additional charge as part of basic service, regardless of the service being
5 single phase or three phase. The DOE has noted concern in previous dockets such as DE
6 21-004 and DE 19-064 that the CIAC calculation relies on the customer providing
7 expected loads in the determination of the expected contribution offset which has the
8 potential to inflate expected revenues resulting in a lower contribution offset. If the
9 expected loads do not materialize, it results in all other customers paying the difference in
10 cost through distribution rates. Removing the CIAC from the line extension policy
11 avoids this issue and brings the line extension policy in line with the other investor-
12 owned utilities in New Hampshire. In summary, the changes to the line extension policy
13 will make administration easier for the Company, be consistent with other investor-
14 owned utilities in New Hampshire, and allow for consistent application and cost recovery
15 removing the potential for cost-shifting to other customers.

16 **Q. Are there any other changes to the Company's existing tariff that the Company**
17 **would like to address?**

18 A. Yes. The Company reviewed several non-recurring charges in the Company's tariff and
19 proposes changes to bring costs more in line with the Company's actual costs.

1 **Q. Please describe the proposing changes to miscellaneous charges?**

2 A. Liberty is proposing revisions to the following nonrecurring charges as shown in the table
3 below:

4 ***Table 3. Nonrecurring Charges***

	Current Charge	Revised Charge
Service Connection Fees – Field Visit	\$35	\$ 0
Service Connection Fees – No Field Visit	\$20	\$ 0
Reconnection Fee	\$35	\$50
Reconnection Fee – After Hours	\$70	\$80
Collection Fee	\$35	\$50
Meter Test Fee	\$20	\$50

5

6 **Q. Explain why the Company is proposing to eliminate the Service Connection Fees.**

7 A. The Service Connection is included in base distribution rates since a service connection is
8 a daily business function and therefore should no longer be collected as a separate fee.

9 **Q. What information is used to support the proposed nonrecurring charge revisions?**

10 A. The Company calculated the nonrecurring charges based upon actual expenses incurred.
11 The labor calculations use a fully loaded labor rate for craft labor and estimated labor
12 hours to complete the request. The estimated completion times are based on management
13 expertise. The estimated mileage is based on the average round trip and the most current
14 published Internal Revenue Service business standard mileage rate.

15 **Q. Why is the Company requesting to revise these charges?**

16 A. It has been some time since the Company last evaluated these charges. Increases in labor
17 wage and benefit costs, transportation costs, and material charges are not reflected in the

1 current charges. Costs should be borne by the cost causer and thus should reflect as such
2 and not be overly subsidized by base rates.

3 **Q. Do the changes to the nonrecurring charges result in a change in the miscellaneous**
4 **revenue?**

5 A. Yes. The proposed nonrecurring charges will result in a decrease in miscellaneous
6 revenues and a corresponding increase in rate revenue of \$14,700, as illustrated in the
7 table below.

8 *Table 4. Miscellaneous Revenue*

	Current Charge	2016-2019 Average Occurrences	Test Year Revenue	Revised Charge	Adjustment	Pro Forma
Service Connection – No Field Visit	\$20	7,843	\$47,580	\$0	(\$47,580)	\$0
Service Connection – Field Visit	\$35	0	\$0	\$0	\$0	\$0
Reconnection	\$35	589	\$0	\$50	\$29,440	\$29,440
Reconnection – After Hours	\$70	43	\$0	\$80	\$3,440	\$3,440
Collection Fee	\$35	0	\$0	\$50	\$0	\$0
Meter Tests	\$20	0	\$0	\$50	\$0	\$0
Total			\$47,580		(\$14,700)	\$32,880

9

10 **Q. Why do the number of occurrences represent the average between 2016 and 2019**
11 **and not the test year?**

12 A. Due to the conversion to a new billing system, the Company suspended most
13 nonrecurring charges in October 2022. Therefore, the Company believes the test year
14 revenue and occurrences are understated.

1 **Q. Why did the Company choose to use the average between 2016 and 2019?**

2 A. The years 2016 through 2019 provided a four-year average to base the analysis on. The
3 Company did not include the Years 2020 and 2021 as they are not representative of a
4 typical year due to the COVID-19 moratorium.

5 **Q. Please describe the Company's reformatting of the tariff.**

6 A. The Company modified the formatting of the tariff to allow for more efficient
7 administration. Rates for Delivery Service were moved from each individual rate
8 schedule to a summary of rates page. A clean and redlined version of Tariff No. 23 is
9 being provided with the Company's application.

10 **V. CONCLUSION**

11 **Q. Do you believe that Liberty's proposal as outlined in your testimony will allow**
12 **Liberty to continue to provide safe and reliable service?**

13 A. Yes.

14 **Q. Does this conclude your pre-filed Direct Testimony?**

15 A. Yes.