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**STATE OF NEW HAMPSHIRE**

**PUBLIC UTILITIES COMMISSION**

**September 7, 2022** - 1:31 p.m.  
21 South Fruit Street  
Suite 10  
Concord, NH

**RE: DW 22-032**  
**PENNICHUCK WATER WORKS, INC.:**  
Request for Change in Rates.  
**(Prehearing conference)**

**PRESENT:** Cmsr. Pradip K. Chattopadhyay, Presiding  
Commissioner Carleton B. Simpson

Tracey Russo, Clerk

**APPEARANCES:** **Reptg. Pennichuck Water Works, Inc.:**  
Marcia A. Brown, Esq. *(NH Brown Law)*

**Reptg. Residential Ratepayers:**  
Donald M. Kreis, Esq., Consumer Adv.  
Maureen Reno, Dir./Rates & Markets  
Office of Consumer Advocate

**Reptg. New Hampshire Dept. of Energy:**  
Christopher Tuomala, Esq.  
Jayson Laflamme, Director/Water Group  
Anthony Leone, Analyst/Water Group  
*(Regulatory Support Division)*

Court Reporter: Steven E. Patnaude, LCR No. 52

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**P R O C E E D I N G**

CMSR. CHATTOPADHYAY: Good morning, everyone. I am Commissioner Chattopadhyay. I will be presiding today. With me is my esteem colleague, Commissioner Simpson.

So, we are here this morning -- sorry, this afternoon for a prehearing conference noticed by Order Number 26,652, in Docket Number DW 22-032. This prehearing was rescheduled pursuant to a motion by the Petitioner.

We hope that this prehearing conference will help move matters forward, particularly given the adjudicative issues at hand, and whether the proposed percentage increase and the current revenue requirement, as well as an adjustment to the Material Operating Expense Factor, MOEF, and reallocation of its Rate Stabilization Fund, or RSF, accounts are in the public interest.

So, let's begin with appearances first. For the Company, please?

MS. BROWN: Good morning, Commissioners. Thank you for your time this afternoon. And, again, thank you for moving the

1 prehearing to today. The Company greatly  
2 appreciates that.

3 My name is Marcia Brown, with NH Brown  
4 Law, representing Pennichuck. To my immediate  
5 right is Larry Goodhue, who is the -- is  
6 Pennichuck's Chief Executive Officer and Chief  
7 Financial Officer; to his right is Don Ware, who  
8 is Pennichuck's Chief Operating Officer; and  
9 behind us, immediately behind me, is George  
10 Torres, who is Corporate Controller and Treasurer  
11 and Chief Accounting Officer; and to his right is  
12 Jay Kerrigan, who is a Regulatory/Treasury  
13 Financial Analyst.

14 Thank you.

15 CMSR. CHATTOPADHYAY: Thank you. Let's  
16 go to Office of Consumer Advocate please.

17 MR. KREIS: Thank you, Commissioner  
18 Chattopadhyay. And, good afternoon, Commissioner  
19 Simpson. I am Donald Kreis, the Consumer  
20 Advocate. We represent the interests of the  
21 residential customers of this and every other  
22 public utility in New Hampshire. With me today  
23 is Maureen Reno, who is our Director of Rates and  
24 Markets.

1           And we're looking for a new Director of  
2 Economics and Finance, in case anybody is  
3 interested in a retirement gig.

4           CMSR. CHATTOPADHYAY: Thank you. So,  
5 let's go to New Hampshire DOE.

6           MR. TUOMALA: Good afternoon,  
7 Commissioners. Christopher Tuomala, representing  
8 the New Hampshire Department of Energy. To my  
9 left is Jayson Laflamme, he is the Director of  
10 the Water Group in the Regulatory Support  
11 Division at the Department of Energy; and to his  
12 left is Anthony Leone, an Analyst in the same  
13 Water Group.

14           CMSR. CHATTOPADHYAY: Thank you.  
15 Sorry. Thank you. I know there might be  
16 preliminary matters, other than the one I'm going  
17 to talk about.

18           So, the Company had filed a Motion for  
19 Protective Order and Confidential Treatment of  
20 Compensation and Payroll Information. So, I  
21 would like to know if the OCA has a position or  
22 the DOE has any position on it?

23           MR. KREIS: Commissioner, I try to pick  
24 my battles as best I can. And, even though I

1 abhor almost every confidentiality motion, it's  
2 my understanding that the Commission has  
3 typically granted confidential treatment for  
4 information such as the information that is at  
5 issue here. And, so, I don't have a objection to  
6 articulate.

7 CMSR. CHATTOPADHYAY: How about DOE?

8 MR. TUOMALA: The DOE does not have a  
9 position at this time on that matter.

10 *[Commissioner Chattopadhyay and*  
11 *Commissioner Simpson conferring.]*

12 CMSR. CHATTOPADHYAY: So, the  
13 Commission grants the Motion for Protective Order  
14 and Confidential Treatment of Compensation and  
15 Payroll Information as was filed by the Company.

16 So, let's go to the preliminary  
17 positions. Let's start with the Company.

18 MS. BROWN: Yes. Thank you,  
19 Chairman -- I'm sorry "Chairman", Commissioner  
20 Chattopadhyay.

21 I would also like to just put onto the  
22 record that Pennichuck checked the Commission's  
23 website and did not see any public comments, nor  
24 have we seen any intervenors. So, we're not

1           aware of the need to put any position on any  
2           interventions at this time.

3                       So, we would just like to move into our  
4           prepared remarks.

5                       CMSR. CHATTOPADHYAY:   Since you're  
6           there, I will notice that I looked at the  
7           webpage, and I didn't see the Petition being --  
8           the Petition itself, for the rate case, being  
9           filed there.  The updated scheduling, that is  
10          shown in the webpage.  But just letting you know  
11          that, you know, I didn't see it there.  But  
12          just -- so, I wanted to simply point that.

13                      MS. BROWN:   Just to follow up, you're  
14          talking about the Company's webpage for the  
15          order?

16                      CMSR. CHATTOPADHYAY:   Yes.

17                      MS. BROWN:   I did find it yesterday.  
18          There was a specific hyperlink.  There's a splash  
19          page at the very beginning, when you open up the  
20          first page.

21                      CMSR. CHATTOPADHYAY:   Uh-huh.

22                      MS. BROWN:   But, if you go into "All  
23          News", then it has this particular rate case,  
24          with a express hyperlink to the order.  It states

1           that today's prehearing is happening.

2                       CMSR. CHATTOPADHYAY: Okay. I think --

3                       MS. BROWN: So, I can amend our  
4 affidavit of posting publication, if you wish,  
5 because it also -- this case was noticed to the  
6 public by newspaper publication.

7                       CMSR. CHATTOPADHYAY: Yes. So, per the  
8 order, you know, the Company did what it was  
9 supposed to do. I'm just simply pointing out  
10 that, even when I went to that exhaustive list, I  
11 didn't notice anything other than the updated,  
12 sort of the scheduling order. I didn't see the  
13 Petition by the Company. So, I may be looking,  
14 you know, just --

15                      MS. BROWN: Yes. It's in two different  
16 places. Yes, there is a hyperlink for the  
17 docket, --

18                      CMSR. CHATTOPADHYAY: Okay.

19                      MS. BROWN: -- hearing guidelines, and  
20 then another page has more specific information  
21 about today's hearing and the order.

22                      CMSR. CHATTOPADHYAY: Okay. We note  
23 that. And I will certainly take a look later.  
24 Yes. Thank you.



1 MS. BROWN: Okay. Thank you for  
2 raising that. If I can just start with our  
3 prepared remarks?

4 As the Commission noted in its order,  
5 and, in particular, cited Mr. Ware's testimony,  
6 that Pennichuck's revenue requirement needs to  
7 increase by 13.06, and that's -- by 13.06 percent  
8 on the revenue. And I'll talk about the rate  
9 impact later, because the 3.06 [13.06?] is a  
10 overall rate impact that customers will see.  
11 And, so, also Mr. Ware's testimony discusses the  
12 revenue deficiency is about 4.7 million.

13 And, with respect to the 13.06 percent  
14 increase sought in the permanent rates, I'd like  
15 to just dissect that a bit, in that the Qualified  
16 Capital Project Adjustment Charge, the QCPAC that  
17 the Commission approves every year, comprises  
18 more than half of that 13 percent, and that stems  
19 from a docket from 2000 [2020?], where the  
20 approved QCPAC was 3.9 percent, and that's for  
21 2019 assets. The 2021 docket, the Commission  
22 approved a 1.56 percent increase. And then,  
23 there is a pending case, Docket DW 22-006, where  
24 there's a pending 1.74 -- I'm sorry, 1.75

1 percent.

2 So, combined, it's about a 7.21 percent  
3 that's attributed to the QCPACs of this 13.06  
4 percent overall permanent rate. So, I just  
5 wanted to bring that point to the record.

6 Now, Mr. Goodhue explained that  
7 Pennichuck's authorized revenue needs are about  
8 40,883,431, and that is shown on Schedule 9,  
9 which is the Report of Proposed Rate Change,  
10 which is at Tab 5. It's actually Bates Page 016  
11 for the Schedule 9 pro forma permanent rate  
12 schedule. It is also shown on Schedule A, which  
13 is the computation of revenue deficiency, which  
14 is at Tab 11, which is Bates Page 113.

15 As Mr. Ware explained in his testimony,  
16 the 2021 revenues did not cover 2021 expenses.  
17 He also explained that the projected --

18 *(Interruption due to the Hearing Room*  
19 *telephone ringing.)*

20 MS. BROWN: -- the projected 2022  
21 revenues also are expected to fall about 1.05  
22 million short of the 2022 expenses. And, in  
23 speaking with Mr. Ware today, he also is looking  
24 at the 2023 revenues and expenses, and they're

1 still falling short.

2 Thank goodness the Company has the Rate  
3 Stabilization Fund that this Commission has  
4 approved in the past, because it is utilizing  
5 those. And, as Commissioner Chattopadhyay  
6 mentioned in opening remarks, the Company, as  
7 part of this rate filing, seeks to redistribute  
8 the funds among the Rate Stabilization Funds,  
9 because some of the funds are being depleted,  
10 some are overtopped their target imprest level at  
11 the moment. But that is part -- the reallocation  
12 is part of this case.

13 Now, the drivers of this rate case, as  
14 Mr. Ware explained, are property taxes, debt  
15 service costs for the capital that was added  
16 under the QCPAC Program for the years, 2019, 2020  
17 assets, and 20 -- I'm sorry, 2021 assets. And  
18 combined, there was about 26 million of plant  
19 that was added that was driving some of the  
20 property tax and debt service cost increases.

21 Operating expenses increased 1.7  
22 million. There were increases in production  
23 expenses, chemical costs, costs of electricity,  
24 and then there were some smaller increases

1 attributed to staff benefits and payroll taxes.

2 Now, I'd like to turn to temporary  
3 rates. And, now that the Commission has  
4 suspended the taking effect of the permanent  
5 rates, the temporary rate petition, which was  
6 filed, is now teed up. The request is 7.21,  
7 which, by no coincidence, is the same percentage,  
8 if all the QCPACs that I mentioned earlier are  
9 approved, it would equate to the QCPACs.

10 And just to touch upon, converting the  
11 QCPACs to a temporary rate, what's driving that  
12 is, when customers look at their bills, there's a  
13 myriad of line items. And, if the bills can be  
14 simplified, that would be a benefit to the  
15 customers.

16 And meanwhile, the temporary rate  
17 increase would substitute for the QCPAC, so that  
18 the Company would still be made whole, but, you  
19 know, the primary driver is it's a lot simpler  
20 for customers to look at fewer line items. At  
21 the tail-end of the case, having a temporary -- a  
22 clean temporary/permanent recoupment is also  
23 time-saving, and a lot easier to calculate, than  
24 having numerous QCPACs coming in.

1           So, those are some of the drivers of  
2 asking that the temporary rate be set at -- I  
3 guess it would be almost at equivalent to set  
4 temporary rates at existing, because you've got  
5 the QCPACs coming in, and that's the 7.21  
6 percent.

7           Now, with respect to the pending QCPAC  
8 case, 22-006, even though that is pending, the  
9 Company is hoping that that will eventually come  
10 to conclusion, and that it can be rolled into  
11 discussions in this case, when we start talking  
12 about the temporary rates and how to phase in the  
13 rate bumps that customers will see. Because I  
14 would also like to note that, in the last rate  
15 case, 19-084, the Commission approved an annual  
16 rate adjustment that hits -- that happens in  
17 November, and it hits the customer books --  
18 customer bills in December. That is scheduled  
19 this fall as well.

20           So, in the technical session, the  
21 Company would like to talk with Staff, OCA, to  
22 get their opinions on what's best for the  
23 customers in phasing in these multiple increases.  
24 So, the Company expects that, after the tech

1 session, we will have some kind of a conceptual  
2 plan to propose to the Commission, that may  
3 deviate slightly from what was initially proposed  
4 in the temporary rate petition, but we look  
5 forward to presenting that to you.

6 I'd like to put into the record next  
7 the notices that the Company has undertaken. As  
8 the Commission knows, that there was a Notice of  
9 Intent that was filed on May 19th. Then, the  
10 Company filed its rate schedules on June 27th,  
11 giving more than 30 days notice to customers for  
12 the effective date of August 1, 2022 permanent  
13 rates.

14 When the Company filed its rate filing,  
15 Mr. Goodhue personally sent out letters to every  
16 single town official and state legislators, to  
17 make sure that people were aware of this case.  
18 So, in addition to the Commission ordering, you  
19 know, newspaper, legal publication as notice to  
20 the public, the Company has also had direct  
21 mailings, bill stuffers went out, starting with  
22 the late June bills, continuing into July. So,  
23 customers have had actual notice through bill  
24 stuffers, town officials, state representatives,

1 legal publication in the newspapers. We think  
2 there's more than adequate notice of this case,  
3 and just wanted to put this into the record.

4 So, with that, the Company looks  
5 forward to working with the parties, it being  
6 presently Department of Energy and Office of  
7 Consumer Advocate, through this rate case.

8 Thank you very much.

9 CMSR. CHATTOPADHYAY: Thank you. For  
10 the OCA?

11 MR. KREIS: Thank you.

12 I do have a preliminary matter that  
13 occurred to me after I had already forgone my  
14 opportunity to raise preliminary matters. But  
15 I'll mention it here.

16 When you look on the page for this case  
17 in the Commission's Virtual File Room, in the --  
18 well, towards the end of the list of the links to  
19 various aspects of the rate case filing, there's  
20 testimony from Gregg Therrien, and that is not  
21 included in the hard copy of the rate case filing  
22 that I received from the Company. It doesn't  
23 appear in the index of items in the rate case  
24 filing. And, when you click on the link, you'd

1 see that what actually appears there is testimony  
2 that Mr. Therrien filed in the last rate case,  
3 which makes sense, because he is the author of  
4 the cost of service study that the Company  
5 conducted in connection with the last rate case.

6 I don't know how Mr. Therrien's  
7 testimony got into this rate case filing, or even  
8 if it was in this case's -- in this docket's rate  
9 case filing, that should be clarified. And, if  
10 the Company intends to present Mr. Therrien as a  
11 witness in this case, that should be clarified  
12 one way or the other.

13 Beyond that, I would like to say, on  
14 behalf of the Office of the Consumer Advocate,  
15 that there is a predictable, I think, raft of  
16 issues that we intend to explore and potentially  
17 testify about, given our intention of  
18 participating fully in the rate case. And I  
19 guess it would be useful if I rattled off at  
20 least a partial list of those things. And it's,  
21 as I said, pretty predictable.

22 You know, we're concerned about the  
23 level of the Company's capital expenditures, and  
24 their effect on the debt service and property



1 taxes that the Company pays. We are concerned  
2 about compounding annual increases to certain  
3 operating expenses since the last rate case,  
4 particularly increased production expenses that  
5 are driven by soaring chemical costs and soaring  
6 electrical supply costs -- electric supply costs,  
7 an issue in which everybody in the Commission is  
8 well familiar, and the Department. We're  
9 concerned about increases in staff salary,  
10 benefits, payroll taxes.

11 We, of course, need to verify, as I  
12 assume the Department does as well, that the  
13 current filing meets all of the various  
14 constraints and rules that are incorporated into  
15 the various rate mechanisms.

16 The Company is proposing a drastic  
17 increase in its miscellaneous fees. Now, you'll  
18 recall that the Company previously made that  
19 proposal in an independent filing, and we said,  
20 at the time "That's appropriate for the rate  
21 case." But what I meant by "That's appropriate  
22 for the rate case" is "put it in the rate case  
23 and then support it." Don't just say "Oh, by the  
24 way, we'd like to drastically increase our

1           miscellaneous fees", without providing any  
2           evidence for where those fees fall into the  
3           universe of cost of service issues with respect  
4           to the Company's revenue requirement.

5                         And then, of course, we're interested,  
6           because the OCA is always interested in rate  
7           design issues, and whether it would make sense to  
8           change the Company's rate structure to encourage  
9           water conservation, at a time when the extent of  
10          our water resources in the state are of interest  
11          and a concern to everybody.

12                        On the question of temporary rates, I  
13          regret to point out that I do not believe that  
14          this Company is authorized to seek or gain  
15          approval of temporary rates under the temporary  
16          rate statute, which is RSA 378:27. That statute  
17          provides that "temporary rates must be sufficient  
18          to yield not less than a reasonable return on the  
19          cost of the property of the utility used and  
20          useful in the public service less accrued  
21          depreciation." As everybody well knows, this  
22          Company doesn't have profit-maximizing  
23          shareholders. So, therefore -- and it doesn't  
24          rely on equity in its capital structure. And,

1           so, therefore, there is no return to be covered  
2           or no under earning issues to be addressed on a  
3           temporary basis via temporary rates.

4                   I think that's a problem, and I think  
5           it's a problem that we're all going to have to  
6           think about.

7                   I think that's all I have to say at  
8           this point by way of initial comments.

9                   CMSR. CHATTOPADHYAY: Thank you.  
10          Sorry. Thank you for going over the list. I  
11          think those list -- that the topics that you  
12          raised are important ones.

13                   I'm going to let the Company respond to  
14          the point that the Consumer Advocate was making  
15          about the material from DW 19-084.

16                   MS. BROWN: Yes. Thank you for that  
17          opportunity, Commissioner Chattopadhyay.

18                   The Company did notice that that is how  
19          the information was posted on the Commission's  
20          website. Mr. Therrien's testimony was provided  
21          in Tab 21, because it is the most recent cost of  
22          service study.

23                   How it ended up being specifically  
24          culled out as testimony in support of this rate

1 case on the Commission's website? I don't know  
2 how it got, you know, to that point, because it's  
3 not in the index specifically. It's tucked in as  
4 a cost of service study. And it's the latest  
5 cost of service study, and that was required to  
6 be provided.

7 So, it is not that Mr. Therrien's 2019  
8 testimony was intended to be testimony supporting  
9 this rate increase. It was just simply included,  
10 at Tab 21 of the rate filing binder, because it  
11 was required under the Commission's rules. And  
12 that rule was Puc 1604.01(a)(7).

13 And I appreciate the OCA reminding me  
14 of that, because I neglected to raise that  
15 initially.

16 MR. KREIS: So, just by way of  
17 clarification, --

18 CMSR. CHATTOPADHYAY: Sure.

19 MR. KREIS: -- the only issue I have  
20 with any of that is, does the Company intend to  
21 rely on Mr. Therrien as a witness? And I think  
22 what Ms. Brown just suggested is "no". At least  
23 they don't currently plan on doing that?

24 MS. BROWN: That is correct. Thank

1           you.

2                       CMSR. CHATTOPADHYAY: Okay. So, for my  
3           own clarification, the testimony by Mr. Therrien,  
4           and the supporting material, you know, the ACOS  
5           filings, as well as the allocation filings, the  
6           Excel files, those are essentially provided as  
7           part of the package, to indicate that, you know,  
8           that the latest cost of service that the Company  
9           has relied on is the ones that you are sharing  
10          with us? That's how I'm viewing it.

11                      MS. BROWN: That is correct. Because  
12          it's part of the full rate case schedules  
13          required under 1604.01(a).

14                      CMSR. CHATTOPADHYAY: Okay. Thank you.  
15                      So, let's proceed with DOE's  
16          preliminary position.

17                      MR. TUOMALA: Thank you again,  
18          Commissioners.

19                      The Department has begun its review of  
20          the rate case filing, and anticipates joining  
21          with the parties, currently the OCA and the  
22          Company, in the technical session to follow this  
23          prehearing conference, and discuss a number of  
24          issues, some of which were touched upon by the

1 OCA.

2 The preliminary issue being the  
3 appropriateness of their temporary rate filing  
4 request, in conjunction with their current QCPAC  
5 request that Attorney Brown had mentioned  
6 earlier. We'd also like to discuss the  
7 anticipated filing of the tariff in November,  
8 pursuant to the Settlement Agreement that was  
9 approved in 19-084, which Attorney Brown had also  
10 mentioned. And a discussion of a possible  
11 procedural schedule agreement to be filed with  
12 the Commission at that time.

13 Thank you.

14 CMSR. CHATTOPADHYAY: Thank you. So,  
15 I'm going to go to the Commissioners' questions.  
16 Commissioner Simpson please.

17 CMSR. SIMPSON: Thank you, Commissioner  
18 Chattopadhyay. A few questions for the Company,  
19 just preliminarily.

20 Can you explain the Company's proposal  
21 with respect to the QCPAC? It's stated that it  
22 would be "suspended", and I'm curious if that  
23 means it would be eliminated? So, can you  
24 explain the mechanism that's sought by the

1 Commission with respect to the QCPAC?

2 MS. BROWN: Sure. And I don't think  
3 "elimination" of the program is what is intended.  
4 It's just calling the line item of revenues  
5 something simpler.

6 The QCPAC revenues coming in will not  
7 evaporate. They're just going to be transformed  
8 into a easier calculation to reconcile at the end  
9 of this rate case. So, are they going away?  
10 Well, the line item is going away on the  
11 customer's bill. The revenues are not going to  
12 go away. Those revenues still need to come in.

13 So, that's why, for simplicity of the  
14 billing reconciliation, the Company is proposing  
15 just substituting the QCPAC and temporary rates,  
16 which, if the Commission approves the 2022  
17 filing, would be 7.21 percent.

18 CMSR. SIMPSON: Okay.

19 MS. BROWN: If we could elaborate on  
20 that?

21 CMSR. SIMPSON: Just looking for  
22 clarity.

23 MR. GOODHUE: I think it's really  
24 important to also remind everybody why the QCPAC

1 Program exists. The Company is a debt-only  
2 financed entity, must invest in capital projects,  
3 infrastructure replacement, various capital  
4 projects, in order to meet its regulatory  
5 requirements in treating water and flowing that  
6 to customers.

7 In borrowing money on an annual basis,  
8 we must have the revenues to cover the principal  
9 and interest to repay those debts. So, the QCPAC  
10 Program, as originally introduced and approved  
11 over several dockets now, must continue on in  
12 continuum, you know, number one.

13 One of the things that we're sensitive  
14 to is not overly confusing our customers. And,  
15 so, you know, in the proposal, and in our  
16 temporary rate requirement is to have a temporary  
17 rate that's matching with those aggregate  
18 surcharges since the last rate case. Because the  
19 QCPAC is a surcharge over and above current  
20 approved rates, that will be eliminated, embedded  
21 into the next permanent rate approval, you know,  
22 every three years.

23 CMSR. SIMPSON: Uh-huh.

24 MR. GOODHUE: So, I understood



1 Mr. Kreis's comments there about, you know, a  
2 prudence test and how the law is specified, and I  
3 can't repeat exactly how he said it, and he's  
4 probably glad I can't. But, I mean, the thing  
5 that's there is, this is based on assets that are  
6 deployed used and useful on an annual basis,  
7 there's a whole test and there's a process that  
8 goes on. And, so, it's very important to do  
9 that.

10 What we're looking at here is just, for  
11 simplicity sake for the customers, is if you  
12 could take, instead of having three lines on a  
13 bill that shows three different QCPACs, that add  
14 up to the same dollars in one line that says a  
15 "temporary rate increase", it's just, basically,  
16 instead of embedding those QCPACs into the  
17 permanent rates, you're embedding them into the  
18 temporary rates in pendency for the next  
19 permanent case. So, it's just -- it's more kind  
20 of a simplification for the customers while we're  
21 promulgating a case.

22 We're very sensitive to the fact that,  
23 whenever we do a rate case, we put out Frequently  
24 Asked Questions, we entertain calls from our

1 customers, because they're really trying to  
2 understand what's going on. And you can  
3 appreciate this that, in the environment we're  
4 in, in our state and in our country, with  
5 everything changing, and all kinds of economic  
6 pressures, simplification of a messaging is very  
7 important to customers.

8 CMSR. SIMPSON: Okay. Thank you.  
9 That's helpful.

10 And I can say, I appreciate the  
11 additional outreach that Attorney Brown mentioned  
12 that you provided to elected officials in this  
13 state. I think that's really important. And it  
14 helps educate policymakers on this process that  
15 can be complex and confusing for many.

16 MR. GOODHUE: And, as a point of  
17 clarification on that, I reached out to every one  
18 of the towns, --

19 CMSR. SIMPSON: Uh-huh.

20 MR. GOODHUE: -- both their state  
21 delegation and their local of the communities  
22 served by Pennichuck Water Works.

23 CMSR. SIMPSON: That's what I  
24 presumed --

1           MR. GOODHUE: Okay. I just wanted to  
2           make sure that was clear. So, it wasn't that we  
3           reached out to how many towns now are in the  
4           State of New Hampshire.

5           CMSR. SIMPSON: Yes.

6           MR. GOODHUE: And this is the normal  
7           process we do for every rate case that we file  
8           for PWW or its sister subsidiaries. Whenever we  
9           do one of those filings, we have made it our  
10          habit to reach out, so that those people in those  
11          positions have that information prior to the  
12          residents in their town, should they be asked  
13          some questions.

14          CMSR. SIMPSON: You mention in your  
15          testimony some changes to your Standard & Poor's  
16          rating and outlook. Any update on that?

17                 It's an interesting topic, just  
18          generally speaking.

19          MR. GOODHUE: Yes. You know, our  
20          credit rating was affirmed in the most recent  
21          bond issuance in April of this year. The outlook  
22          did improve -- or, actually, I guess it's the  
23          same as it was the year before. I've got to get  
24          my years right here. But we are still an A-rated

1 credit, with a stable outlook.

2 One of the things that they mentioned  
3 was, and it's interesting to discuss things with  
4 an entity like Standard & Poor's, because they  
5 look at us a credit, but they look at us also in  
6 an environment with our peers and with what we  
7 can or cannot control. And, so, one of the  
8 things they stated was, is that the moves that we  
9 have made within our rate structure are looked  
10 upon favorably in our credit profile.

11 Specifically, the introduction of the MOEF in the  
12 last rate cases went a long way in affirming and  
13 stabilizing that credit rating.

14 But, as you can imagine, over the last  
15 couple of years, between COVID and supply chain  
16 disruption and economic changes and inflation,  
17 there's a lot of pressure downward on all credit  
18 ratings. And, so, they actually indicated that  
19 the structure that we've adopted, the financial  
20 picture that is there, you know, basically,  
21 dollar-for-dollar coverage on a cash flow basis,  
22 affirmed our credit rating, didn't improve it,  
23 but not because of us, more because of the  
24 factors that surround us within our state,

1 country, and worldwide, that we have no influence  
2 or control over.

3 CMSR. SIMPSON: And your financial  
4 structure is somewhat unique. Are your peers  
5 investor-owned utilities? Are they  
6 municipally-owned?

7 MR. GOODHUE: When you look at that  
8 industry, yes.

9 CMSR. SIMPSON: All of --

10 MR. GOODHUE: The peers would be  
11 investor-owned utilities or municipals.

12 CMSR. SIMPSON: Okay.

13 MR. GOODHUE: And, you know, municipals  
14 are going to have a better credit rating than we  
15 are, for the simple reason that their cash  
16 reserves will far exceed what ours would be, when  
17 you look at the average municipality, because  
18 they can set their own rates, they can  
19 pre-collect dollars. And many of them will have  
20 cash reserves that are anywhere from six months'  
21 to two years' worth of cash needs as cash  
22 reserves. Our RSF funds don't nearly approach  
23 those kinds of levels.

24 And, so, many of the credit ratings

1           that you'll see for a municipality, I'll use the  
2           City of Nashua as an example, because we know  
3           that they actually get rated by Fitch, Standard &  
4           Poor's, and Moody's, and they're like a AAA  
5           credit, you know, with Standard & Poor's, and one  
6           of the highest on all of those, is because they  
7           have such enormous cash reserves relative to  
8           their cash requirements.

9                        CMSR. SIMPSON:   Hmm.   Thank you for  
10           that.

11                       With respect to the cost of service  
12           study, recognizing the six-year requirement that  
13           was part of the last case, can you elaborate on  
14           why the Company remains confident in leveraging  
15           that cost of service study, and why you feel that  
16           it wouldn't be appropriate to update it at this  
17           point?

18                       And, Mr. Ware, please feel free.

19                       MR. GOODHUE:   And Mr. Ware will answer  
20           that one, yes.   Thank you.

21                       MR. WARE:   So, Commissioner Simpson, a  
22           number -- Commissioner Simpson, there are a  
23           number of factors that play into that.   First of  
24           all, as part of the Settlement in DW 19-084, it

1 was agreed that the next cost of service study  
2 would be in two rate cases. They're expensive  
3 cost of service studies. But one of the reasons  
4 for that shift over two cases was the amount of  
5 movement that was required to change the rate  
6 structure to match that, that the cost of service  
7 study deemed was appropriate amongst customer  
8 classes. And the parties at the table agreed to  
9 a six-year transition in order to make that  
10 transition between rate cases palatable to all  
11 parties, and then to review that again with a  
12 cost of service study in the rate case that, in  
13 theory, would be based on a 2024 test year.

14 And, so, that's why we are living with  
15 that cost of service study. It was to allow the  
16 incorporation of the shifts that resulted from  
17 that to take place over time. We're also  
18 confident that the shift is going to -- it had a  
19 lot to do with investment or replacement of aging  
20 infrastructure, that was smaller in diameter, and  
21 for domestic purposes only. And, over the years,  
22 as that infrastructure that's 120-130 years old  
23 that's been replaced, it's been replaced  
24 primarily with larger size pipes in order to

1 deliver today's required fire protection flows.

2 And that's why, at the time the cost of  
3 service study was done, there was a greater shift  
4 in revenue requirement to public fire. Because  
5 the investment in that infrastructure was driven,  
6 you know, where a four-inch pipe would serve the  
7 domestic needs, you needed a twelve-inch pipe for  
8 the fire needs. And, so, again, that was why the  
9 shift was needed.

10 You know, based on the amount of pipe  
11 that's being done now, per year, you know, going  
12 three years wasn't going to make a big shift in  
13 that pushing more to the public fire. You know,  
14 getting out six years, we'll see where we are. I  
15 believe that we're going to be fairly close, at  
16 six years, relative to the cost -- or, the  
17 revenue requirement across the various customer  
18 classes by making the shifts that we have been  
19 making.

20 CMSR. SIMPSON: Okay. Thank you, Mr.  
21 Ware. Thank you, Mr. Goodhue.

22 I don't have any further questions,  
23 Commissioner Chattopadhyay.

24 CMSR. CHATTOPADHYAY: Thank you,



1 Commissioner. So, I have several questions.

2 First, I would like to go back to the  
3 cost of service study that Mr. Therrien did. So,  
4 I would request the Company to provide the Excel  
5 file for the ACOS-1 through ACOS-6, and the  
6 A-L-L-O-C, or ALLOC-1 through 5. So, you know,  
7 it would be -- that would be part of a record  
8 request. So, --

9 MS. BROWN: Commissioner Chattopadhyay?

10 CMSR. CHATTOPADHYAY: Yes.

11 MS. BROWN: The Excel document or  
12 workbook is one.

13 CMSR. CHATTOPADHYAY: That's fine.

14 MS. BROWN: So, we'll be giving you the  
15 whole electronic Excel.

16 CMSR. CHATTOPADHYAY: Yes. That would  
17 be absolutely fine. I am just, because I was  
18 going through different pages, I just mentioned  
19 those to be more specific, that's all. But I  
20 understand, generally, you have the entire Excel  
21 file in one go.

22 MS. BROWN: Okay. Thank you very much.  
23 We're clear on this record request.

24 CMSR. CHATTOPADHYAY: Yes.

1           So, let's go to -- I know we can't say  
2 exhibit numbers at this stage, but let's go to  
3 Bates Page -- I think the Page number is 76 for  
4 Mr. Donald Ware's testimony, and it's "Page 26 of  
5 32", the way you paged the number. And let me  
6 know when you're there.

7           MS. BROWN: Okay. I believe we're all  
8 here.

9           CMSR. CHATTOPADHYAY: Okay. So, you  
10 have -- if you go through the Lines 11 through  
11 17, and then also go to the -- I think it was the  
12 Tab 6, which was the customer notice, okay? And,  
13 if you go to Page 20 there, let me know when  
14 you're there. If you compare the percentage  
15 increases, they are different. They're slightly  
16 different. And I just -- I'm trying to  
17 understand why. Is there a reason behind it?

18           MS. BROWN: Commissioner Chattopadhyay,  
19 if you could turn to Tab 6, --

20           CMSR. CHATTOPADHYAY: Yes.

21           MS. BROWN: -- the tab cover sheet?

22           CMSR. CHATTOPADHYAY: Yes.

23           MS. BROWN: And it notes that  
24 "regarding the mailing of the notice to the

1 customers, the Customer Notice attached hereto  
2 went to print prior to the recent revisions that  
3 slightly lowered the percent increase." It was a  
4 timing issue. So, that's why the notice is  
5 slightly different.

6 CMSR. CHATTOPADHYAY: Okay.

7 MS. BROWN: Because they had to get it  
8 to the printers to coincide with the notice going  
9 out, once the case was filed on June 27th. So,  
10 that's why there's a little bit of a difference  
11 there.

12 CMSR. CHATTOPADHYAY: Okay.

13 MS. BROWN: It didn't have the most  
14 recent, you know, you catch a few nits and errors  
15 in your calculation, and then they flow through.  
16 And, so, that's the explanation.

17 CMSR. CHATTOPADHYAY: Okay. Thank you.

18 So, let's go back to the topic of  
19 "QCPAC" again. So, I'm just trying to make sure  
20 I followed the thread. When was QCPAC created  
21 first, as a --

22 MR. GOODHUE: 16-806.

23 MR. WARE: Yes.

24 CMSR. CHATTOPADHYAY: 2016, right?

1 MR. GOODHUE: Docket DW 16-806.

2 CMSR. CHATTOPADHYAY: Okay. And then,  
3 in 2019, you had a rate case.

4 MR. GOODHUE: DW 19-084.

5 CMSR. CHATTOPADHYAY: How did you  
6 handle the prior year's QCPAC, you know, in the  
7 rate case of 2019?

8 MR. GOODHUE: Yes. Let me -- let me  
9 say that Docket DW 19-084 was not a normal  
10 process docket because of COVID-19, you know, to  
11 be very honest and very frank with you. You  
12 know, the Governor's Emergency Orders allowed for  
13 a 12-month period to be elongated 18-month.

14 CMSR. CHATTOPADHYAY: Uh-huh.

15 MR. GOODHUE: You know, recoupment  
16 periods got elongated. And we actually had  
17 delays in the processing of the QCPAC dockets  
18 between 16-806 and 19-084.

19 So, the way that they were handled in  
20 that case, I would not want to use as a template  
21 going forward. We needed to get back onto a new  
22 normal. Because we had a situation there, in  
23 discussions with the parties to the case, as to  
24 how to properly adjudicate that case and complete

1           that case in DW 19-084, given the fact that we  
2           had multiple QCPACs that were still in pendency.

3                       This time around, we have two of the  
4           three years already in place, with the third year  
5           in pendency. So, I'm going to say that this is  
6           more representative of the process that needs to  
7           be adhered to going forward, versus 19-084. I  
8           hope none of us ever have to repeat that again.

9                       CMSR. CHATTOPADHYAY: Understood. Can  
10          you give me a sense of how does the QCPAC appear  
11          in a customer's bill?

12                      MR. WARE: Yes. So, if you look at a  
13          typical customer bill, right now there is the  
14          rate -- so, you see the fixed charge, or the --  
15          which is related to the meter size, then you see  
16          the volumetric charge. The volumetric charge is  
17          based on the rates approved in DW 19-084 per CCF.  
18          And then, you see the "QCPAC" line in this case  
19          that's related to DW, I believe it was 20-019 or  
20          20-020, which is the 3.90 percent. That 3.0 --  
21          that shows as a dollar amount, it says "3.90  
22          percent", and that's times the total of those  
23          first two lines. Then, you see the next "QCPAC"  
24          line for DW 21-023, which was the 1.56 percent.

1           And, again, let's make it easy, if that was \$100,  
2           of the first two lines, that line would be  
3           "\$1.56", the first line would be "3.90". So, you  
4           would have a line for the meter, "\$25";  
5           volumetric, "75"; the first QCPAC associated --  
6           at 3.9 percent, would be "\$3.90"; the next one,  
7           at 1.56 percent, would be "\$1.56". Currently, I  
8           think we're coming in at a dollar -- at 1.8  
9           percent, I believe is the final number in the  
10          Settlement, because the cost of capital was  
11          higher than what was anticipated when we filed,  
12          so that would show up as "\$1.80". And then, you  
13          would have the sum of those is the customer's  
14          total bill.

15                   CMSR. CHATTOPADHYAY: Okay. So, --

16                   MR. WARE: And --

17                   CMSR. CHATTOPADHYAY: Sorry. Go ahead.

18                   MR. WARE: If what was proposed was,  
19           you replace the permanent rates with temporary  
20           rates, you would have one line, which would be  
21           equal to the sum of the volumetric charge and the  
22           corresponding QCPACs.

23                   CMSR. CHATTOPADHYAY: So, yes. I'm  
24           still a little bit confused, I think. So, the

1           proposal here is to take those three QCPACs, add  
2           them up, and be part of the base rates, as you --  
3           so, did I get that right?

4                     MR. WARE:    Yes.

5                     CMSR. CHATTOPADHYAY:  So, okay.  So,  
6           really, QCPAC will disappear, but the QCPAC, as a  
7           mechanism, stays in place?

8                     MR. WARE:  Correct.

9                     CMSR. CHATTOPADHYAY:  So, when you're  
10          saying it's "suspended", it's really going to be  
11          not visible for -- within quotes -- "not visible"  
12          for the -- when you come up with the rates after  
13          the rate case is over, okay?  But, in the future,  
14          you're going to again have a QCPAC come in.

15                    So, one question I have is, understood  
16          that, if you -- right now, as I grasped what you  
17          were trying to say, the three QCPACs, they're  
18          appearing in the bill separately, right?  Is that  
19          correct?

20                    MR. WARE:  Yes.

21                    CMSR. CHATTOPADHYAY:  So that, itself,  
22          is kind of cumbersome.  So, you -- as opposed to  
23          you could have had just one QCPAC that gets  
24          adjusted every year and adds the additional QCPAC

1 coming in. So, it's not like that. It's you  
2 have three different QCPACs coming in. All of  
3 that will go away.

4 And then, so, the question is, after  
5 that, in the future, when the QCPAC again comes  
6 back, wouldn't that also confuse the customers?

7 MR. WARE: You're always -- the way the  
8 QCPAC process is set up, it's an annual  
9 surcharge. We have to do them by each year  
10 because of the difference in percentages, and how  
11 the revenues break out, the revenues that come in  
12 from the QCPAC get split between the DSRR account  
13 and the MOERR account. And, since that  
14 percentage varied, dependent upon each filing,  
15 you need to apply that separately.

16 Then, what happens in this case, when  
17 we get permanent rates, let's say the QCPAC did  
18 not go away, and we kept temporary rates at  
19 permanent rates, the QCPACs would continue to be  
20 there until we got the new permanent rates. The  
21 Schedule 9 in this filing has the associated  
22 capital or the bonds that were issued for those  
23 three QCPACs built into the principal and  
24 interest schedule. So, when we get permanent



1 rates, those go away. Now, we're going to  
2 sell -- we're doing capital this year. We're  
3 going to sell the bonds to fund that capital in  
4 2023. That will be the first QCPAC on top of the  
5 new permanent rates.

6 CMSR. CHATTOPADHYAY: Yes. And I am --  
7 I understand the process. I think what I'm  
8 pointing out is, for customers, for a while the  
9 "QCPAC" line would not be there, and -- but it's  
10 a mirage, because it's going to show up next  
11 time, --

12 MR. GOODHUE: True.

13 CMSR. CHATTOPADHYAY: -- you know, like  
14 there will be a "QCPAC" line. So, I'm just  
15 trying to understand how that can be conveyed to  
16 the customers that this is -- you know, I think  
17 that's enough of --

18 MR. GOODHUE: Understood.

19 MR. WARE: Yes.

20 MR. KREIS: It's like a new moon. You  
21 know, the moon doesn't go away, but you just  
22 can't see it.

23 CMSR. CHATTOPADHYAY: Yes. Yes, I'm  
24 not a writer, you can tell.

1           So, just confirm again, I think I  
2 understood this, but I want to make sure I got it  
3 right. The "7.21 percent" that you were talking  
4 about, that includes the 2022 006 docket's number  
5 as well?

6           MR. GOODHUE: Yes, it does.

7           CMSR. CHATTOPADHYAY: Is, because that  
8 has not yet been approved, right, it's still --  
9 the docket is live, can you give me a sense of,  
10 you know, with whatever the base rates currently  
11 are, that you added the two QCPACs that have been  
12 approved, relative to that amount, what you're  
13 asking right now, what is the percentage  
14 increase?

15          MR. WARE: The projected increase  
16 associated with the DW 22-006 filing is now at  
17 1.80 percent. So, we had a 3.90 percent, a 1.56  
18 percent, and now a 1.80 percent, and those are  
19 the percentages of the base rates.

20          CMSR. CHATTOPADHYAY: Okay. But my  
21 question is, as a customer, --

22          MR. WARE: So, for a typical bill, I  
23 believe it worked out to, and if I had the QCPAC  
24 filing, I could tell you, I think it's a dollar

1 more per month for the DW 22-006 filing.

2 CMSR. CHATTOPADHYAY: Yes. So, I think  
3 what I am asking is, right now, what are the  
4 customers paying? And give me the average  
5 number, this is what they're paying. Relative to  
6 that, what you have filed in this rate case, it's  
7 a \$62 something, that percentage increase? I  
8 mean, I could do it, but if you -- you should  
9 know.

10 MR. GOODHUE: So, we're opening up a  
11 file. We're opening up a file to get that for  
12 you.

13 CMSR. CHATTOPADHYAY: Okay.

14 MR. GOODHUE: I mean, we appreciate and  
15 understand your question. And we're just looking  
16 it up before we can answer that.

17 CMSR. CHATTOPADHYAY: Absolutely. I'm  
18 waiting. So, that's fine. Thank you for doing  
19 this.

20 MS. BROWN: While Mr. Ware is opening  
21 up the document, I'd also like to interject that,  
22 when the Company had circulated a draft proposed  
23 procedural schedule, and it's contemplated that  
24 the temporary rate would occur after the present

1 QCPAC that's pending would be completed.

2 CMSR. CHATTOPADHYAY: Okay.

3 MS. BROWN: So that we would know what  
4 that firm number is. Because right in this rate  
5 filing is projected at 1.75, which was as it was  
6 filed in February.

7 CMSR. CHATTOPADHYAY: Uh-huh.

8 MS. BROWN: But we now know it's 1.8.  
9 You know, the timing, we're hoping to complete  
10 the QCPAC, get that approval, and then temporary  
11 rates would come later.

12 That's our proposal anyway.

13 CMSR. CHATTOPADHYAY: And then, the  
14 reason I'm asking the question is, when you read  
15 the filing, you might think that it's -- the rate  
16 increase is 13 percent, right, rough,  
17 13.something. But it's important to know what a  
18 typical customer currently is paying, relative to  
19 that, what are you proposing the rates are going  
20 to be?

21 So, that's exactly what I'm trying to  
22 get a sense of.

23 MR. WARE: So, currently, the current  
24 customer is paying \$58.69, that's the average

1 customer, with the two QCPACs in effect. When we  
2 add the third, it will go to \$59.69, with the  
3 three QCPACs in effect.

4 MR. GOODHUE: So, it's \$1.00.

5 CMSR. CHATTOPADHYAY: So, relative to  
6 "58.69", I think that's what you mentioned, --

7 MR. GOODHUE: The \$58.69 --

8 CMSR. CHATTOPADHYAY: -- and relative  
9 to that, what was --

10 MR. GOODHUE: That's the permanent  
11 rates, plus the first two QCPACs.

12 CMSR. CHATTOPADHYAY: Yes.

13 MR. GOODHUE: The third QCPAC that's in  
14 pendency adds one more dollar to an average bill,  
15 to make it \$59.69.

16 CMSR. CHATTOPADHYAY: And then, what is  
17 the proposed rates in this rate case, and what  
18 would be the average? 62. --

19 [Short pause.]

20 CMSR. CHATTOPADHYAY: I think it's --  
21 what I've seen in the --

22 MR. WARE: It's on Page, I'm assuming  
23 that that's "Bates 018"?

24 MS. BROWN: Yes.

1 MR. WARE: Bates 018.

2 MS. BROWN: Of Tab 5.

3 CMSR. CHATTOPADHYAY: I just -- I just  
4 need the number. So, is it 62.79?

5 MR. WARE: 62. -- well, it will be 79.

6 CMSR. CHATTOPADHYAY: Okay.

7 MR. WARE: Yes.

8 CMSR. CHATTOPADHYAY: I think that's  
9 good enough. Thank you. I can figure it out  
10 from there.

11 MR. WARE: Okay.

12 CMSR. CHATTOPADHYAY: I think that's  
13 all I have. Is there anything else we need to  
14 cover today?

15 MS. BROWN: None that the Company is  
16 aware of.

17 CMSR. CHATTOPADHYAY: Okay. Okay. So,  
18 thank you, everyone.

19 Do you have anything else?

20 CMSR. SIMPSON: No thank you.

21 CMSR. CHATTOPADHYAY: Okay. So, we  
22 will let the parties present here proceed to  
23 their technical session.

24 This prehearing conference is

1           adjourned. Thank you.

2                           *(Whereupon the prehearing conference*  
3                           *was adjourned at 2:26 p.m., and a*  
4                           *technical session was held thereafter.)*

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