

EVERSOURCE NH Electric Forecasted Calendar Sales (MWH) 2021-2022

Year	Month	Date	Residential	Commercial	Industrial	Street Lighting	Total Retail
2021	1	Jan-21	367,693	260,553	92,041	1,332	721,619
2021	2	Feb-21	293,451	232,791	97,719	1,062	625,023
2021	3	Mar-21	312,751	252,031	104,499	929	670,208
2021	4	Apr-21	240,247	235,524	98,525	863	575,159
2021	5	May-21	219,373	249,632	109,297	582	578,884
2021	6	Jun-21	255,870	268,832	109,552	526	634,781
2021	7	Jul-21	332,837	288,453	114,285	601	736,176
2021	8	Aug-21	316,875	282,191	116,610	648	716,323
2021	9	Sep-21	237,080	258,294	105,988	786	602,148
2021	10	Oct-21	230,374	255,913	109,725	1,042	597,054
2021	11	Nov-21	246,247	241,344	102,631	1,041	591,264
2021	12	Dec-21	308,825	261,590	92,649	1,195	664,259
2022	1	Jan-22	340,283	266,835	90,113	1,270	698,502
2022	2	Feb-22	278,082	238,563	96,913	1,006	614,564
2022	3	Mar-22	298,565	258,465	103,667	878	661,574
2022	4	Apr-22	237,416	246,610	97,690	816	582,532
2022	5	May-22	217,968	254,905	107,961	538	581,373
2022	6	Jun-22	250,092	274,209	108,087	485	632,873
2022	7	Jul-22	321,878	295,950	113,007	561	731,396
2022	8	Aug-22	306,542	289,369	115,335	609	711,855
2022	9	Sep-22	237,958	260,532	105,790	748	605,029
2022	10	Oct-22	232,016	256,618	109,434	1,005	599,073
2022	11	Nov-22	245,527	243,907	102,384	1,005	592,824
2022	12	Dec-22	307,132	263,951	92,614	1,160	664,856

2021 NH Electric Monthly Forecast					
Total	Residential	Commercial	Industrial	Street Lighting	
7,712,898	3,361,623	3,087,150	1,253,519	10,606	7,712,898

2022 NH Electric Monthly Forecast					
Total	Residential	Commercial	Industrial	Street Lighting	
7,676,452	3,273,460	3,149,914	1,242,995	10,082	7,676,451

**EVERSOURCE
ELECTRIC ASSISTANCE PROGRAM (EAP)
ESTIMATED ONGOING ADMINISTRATION COSTS
Program Year 2021-2022**

ONGOING ADMINISTRATION COSTS - Eversource	Budget Incremental (1)	Budget Non-Incremental (2)	Budget Total Administration Costs
Information Technology Maintenance & Support		\$ 6,000	\$ 6,000
Customer Service Administration	\$ -	\$ 27,814	\$ 27,814
Maintenance & Support	\$ -	\$ 69,300	\$ 69,300
Brochures, marketing materials	\$ 7,700	\$ -	\$ 7,700
Employee expenses (mileage, tolls)	\$ -	\$ -	\$ -
TOTAL ANNUAL ADMINISTRATION COSTS - Eversource	\$ 7,700	\$ 103,114	\$ 110,814
CAA Ongoing Administration Costs as presented to the EAP Advisory Board on 2021	2,003,960	\$	\$ 2,003,960

- (1) Only recovery of the incremental costs are sought from the System Benefits Charge.
(2) Includes estimated additional funds that may be necessary to implement program changes and change in SBC rate.

**Liberty Utilities kWh Sales Forecast
for New Hampshire
October 2021 to September 2022**

<u>Month</u>	<u>Year</u>	<u>Forecasted kWhs</u>
October	2021	70,874,348
November	2021	70,456,112
December	2021	76,702,344
January	2022	79,594,066
February	2022	71,076,683
March	2022	75,531,527
April	2022	68,916,449
May	2022	71,832,609
June	2022	78,205,037
July	2022	87,509,289
August	2022	87,594,831
September	2022	74,311,118
	Total	912,604,413

LIBERTY ESTIMATED ON-GOING INCREMENTAL ADMINISTRATIVE COSTS

Marketing Support		
Brochures & Posters	\$	210.00
Employee Expense		
Mileage/Tolls	\$	<u>123.00</u>
Sub-Total Annual Administration Costs - GSE	\$	333.00
CAA Ongoing Administration Costs as Budgeted**	\$	<u>140,678.02</u>
Total Annual On-Going Administration Costs	\$	<u>141,011.02</u>

NOTES:

* Granite State Electric only seeks recovery of incremental costs through the System Benefits charge.

** The CAA Budget for PY '20-'21 is \$2,003,960.38. Granite State Electric's share of that budget is 7.02%, which equals an annual dollar share in the amount of \$140,678.02.

**NEW HAMPSHIRE ELECTRIC COOPERATIVE, INC.
DOCKET DE
STATEWIDE ENERGY ASSISTANCE PROGRAM
BUDGET FOR INCREMENTAL ADMINISTRATIVE COSTS
PROGRAM YEAR OCTOBER 1, 2021 - SEPTEMBER 30, 2022**

Estimated budget for 2021 - 2022 program year administrative costs

Program education materials

Brochure reprint and target mailings \$ 250.00

Legal consultants relative to EAP \$ 500.00

NH Electric Cooperative share of CAA administrative costs \$ 191,177.82

Total estimated budget \$ 191,927.82

**NEW HAMPSHIRE ELECTRIC COOPERATIVE, INC.
DOCKET DE 20-132
STATEWIDE ENERGY ASSISTANCE PROGRAM
ACTUAL INCREMENTAL ADMINISTRATIVE COSTS
PROGRAM YEAR OCTOBER 1, 2020 - SEPTEMBER 30, 2021
(Through July 2021)**

Program education materials	
Brochure reprint and targeted mailings	\$ 185.00
Legal consultants relative to EAP	\$ -
NH Electric Cooperative share of CAA administrative costs	<u>\$ 154,945.12</u>
Total 2020 - 2021 Program Year to-date through July, 2021	<u>\$ 155,130.12</u>

**NEW HAMPSHIRE ELECTRIC COOPERATIVE, INC.
DOCKET DE
STATEWIDE ENERGY ASSISTANCE PROGRAM
FORECAST RETAIL SALES
PROGRAM YEAR OCTOBER 1, 2021 - SEPTEMBER 30, 2022**

<u>Month</u>	<u>kWh Sales</u>
Oct-21	53,334,780
Nov-21	52,964,143
Dec-21	70,739,574
Jan-22	85,018,963
Feb-22	77,371,341
Mar-22	66,071,511
Apr-22	63,807,217
May-22	50,289,390
Jun-22	52,273,037
Jul-22	66,356,871
Aug-22	64,447,941
Sep-22	67,306,033
Total	<u><u>769,980,800</u></u>

Based on NHEC preliminary forecast for 2022

Unitil Energy Systems, Inc.

Attachment A

EAP Projected System Benefits Charge Revenue

20th Program Year: October 2021 through September 2022

	Estimate	Estimate
	Total kWh Sales	Total Revenues (kWh Sales times \$0.00150 per kWh)
Oct-21	84,285,840	\$126,428.76
Nov-21	87,780,214	\$131,670.32
Dec-21	101,475,205	\$152,212.81
Jan-22	102,718,442	\$154,077.66
Feb-22	99,460,809	\$149,191.21
Mar-22	94,174,092	\$141,261.14
Apr-22	93,868,248	\$140,802.37
May-22	89,119,921	\$133,679.88
Jun-22	91,210,123	\$136,815.19
Jul-22	108,227,429	\$162,341.14
Aug-22	119,375,481	\$179,063.22
Sep-22	100,356,817	\$150,535.23
Program Year	1,172,052,623	\$1,758,078.93

Unitil Energy Systems, Inc.

Attachment B

LI-EAP Estimated Incremental Ongoing Administrative Costs(1)

20th Program Year: October 2021 through September 2022

	Budget Estimate Total Annual Administrative Costs
<u>Incremental Administration Costs</u>	
Brochures and Printing Costs(2)	\$ 250.00
Legal Costs(3)	<u>\$ 2,500.00</u>
Total Incremental Ongoing Administrative Costs	\$ 2,750.00
CAA Administrative Costs(4)	\$ 214,624.16

Notes:

- (1) This budget is based on the assumption that the program will be in effect through September 2022.
- (2) Estimate of printing costs for brochures in 2021-2022 program year.
- (3) Estimate of legal costs for 2021-2022 program year.
- (4) Estimate of Program Administrator (CAA) Budget for the Program Year October 2021 - September 2022 is \$2,003,960. Unitil's share is 10.71% yielding an annual dollar share for Unitil in the amount of \$214,624.16.