

Exhibit List

CENH-KB-1

Resume of K. Buchanan

CENH-KB-2

NHPUC Staff Data Requests, Request No. DOE 3-30

Kelly Buchanan
 Concord, NH
 Kell.a.buchanan@gmail.com
 303-956-1246

EDUCATION

University of Colorado at Boulder
 B.A. in Environmental Studies, Magna Cum Laude
 Minor in Political Science

December 2016

EXPERIENCE

Clean Energy NH

Director of Legislative & Regulatory Affairs
Director of Regulatory Affairs

Concord, NH
September 2021- Present
March 2020 – August 2021

- Represented CENH's interests in dockets at the NH PUC and in other regulatory matters, such as those involving energy storage, utility rate cases, electric vehicles, energy efficiency, offshore wind, environmental regulations (permitting for alteration of terrain, stormwater, etc.) and building code reforms.
- Led CENH's legislative policy work by maintaining important ally relationships and ensuring key policy outcomes in line with the organization's mission.
- Acted as the key media contact on legislative and regulatory matters of interest to CENH.
- Fostered strong relationships to build and lead coalitions of diverse interests to achieve specific outcomes, amplify influence, and share resources.
- Assisted with CENH's Young Professionals in Energy group and planned engaging networking opportunities, energy facility tours, and other professional development opportunities.

NH LAKES

Advocacy Program Coordinator
Research Assistant

Concord, NH
December 2017 – March 2020
June - October 2017

- Led policy research and analysis to create a more pro-active strategy for state and local policy initiatives.
 - Successfully secured sponsors for priority bills and supported their progress.
 - Directed the development of a municipal advocacy program, which resulted in local policy adoption and an increase in organization membership and donations.
- Became the sought-out lobbyist and source of information for lawmakers, state agency employees and non-profit partners on lake-related topics.
- Demonstrated excellent relationship building skills, emotional intelligence and tact in the legislative arena.
- Utilized exceptional organizational skills to track legislation and report back to the organization.
- Became the go-to public speaker for NH LAKES by delivering effective and dynamic presentations.
- Co-authored a feasibility study produced for the Department of Environmental Services (NHDES) which led to:
 - an in-depth policy analysis to support the creation of new state programs,
 - increased opportunities for competitive grant proposals for NH LAKES, and;
 - a strategic platform for NHDES to introduce additional prevention technologies for aquatic invasive species to NH.

Unitil Energy Systems, Inc.
Docket No. DE 21-030
NHPUC Staff Data Requests – Set 3

Date Request Received: 07/07/2021
Request No. DOE 3-30

Date of Response: 07/21/2021
Witness: Timothy S. Lyons

REQUEST:

Reference Lyons Testimony, Bates p. 1469, Lines 15-16 and p. 1470, Lines 1-3.
Please explain the rationale for excluding Lighting and Electric Vehicle rate classes from revenue decoupling allocation treatment and application of the revenue decoupling adjustment mechanism.

RESPONSE:

The Lighting rate class was excluded from the Revenue Decoupling Adjustment Clause since their revenues do not vary with changes in usage levels.

The Electric Vehicle (EV) rate class was excluded from the Revenue Decoupling Adjustment Clause since their revenue per customer was difficult to estimate as EVs are an emerging market.