

April 14, 2021

Debra Howland, Executive Director and Secretary New Hamshire Public Utilities Commission 21 S. Fruit St, Suite 10 Concord, N.H. 03301-2429

Re: Low Income Electric Assistance Program Monthly Reporting Requirements Unitil Energy Systems, Inc. DE 20-123

Dear Director Howland:

Unitil Energy Systems, Inc. ("Unitil") hereby files with the Commission its monthly EAP report for the month of March 2021. Unitil is filing this report electronically in accordance with the Commission's Electronic Report Filing program and temporary pandemic procedures.

The monthly report contains three attachments:

Attachment A – Provides the System Benefits Charge Reconciliation Report for the monthly reporting period showing the amount of funds owed to or from Unitil. Unitil has a balance owed to the State of NH in the amount of \$33,844.87.

Attachment B – Provides the number of active participants enrolled in the program;

Attachment C – Provides the residential aging report and the program participant aging report.

This filing also includes a cumulative quarterly report reflecting the first and second quarters of the program year, October 1, 2020 through March 31, 2021.

Unitil continues to recover its program administrative costs on an ongoing basis. The reporting requirements with the Program Administrator, the Community Action Agency, and Consumer Advocate are being fulfilled by electronic communication.

Thank you for your attention to this matter.

Very truly yours,

Christopher Goulding,

Director, Rates and Revenue Requirements

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Enclosures: Unitil EAP Monthly Report - March 2021

Unitil Energy Systems, Inc. EAP Monthly Report

For the month of March 2021

Unitil Energy Systems, Inc. Attachment A

Electric Assistance Program System Benefits Charge Reconciliation Report

		March 2021				
Retail Delivery KWHs Call-In Sales Company Sales (if not already excluded) Adjustments				104,272,267 - - -		
Adjusted Retail Delivery KWHs				104,272,267		
SBC Low Income EAP Rate			\$	0.0015	(1)	
SBC Low Income EAP Billed Amount Interest on Reserve (effective May 21, 2004) 10% Reserve (discontinued October 1, 2003) Transfer of Utility Held Reserves to State Treasury Net SBC Low Income EAP Funding			\$ \$ \$	156,591.94 8.97 - - 156,600.91	(2)	
EAP Costs Discounts Applied to Customers' Bills Payments to Community Action Programs Pre-Program Arrears Retirement Incremental Administrative Costs Neighbor Helping Neighbor Allocation	\$ \$ \$ \$	107,909.61 14,846.43 - - -				
Cost of Continuance of Interim Program: Interim Participant Credits Total EAP Costs		-	\$	122,756.04		
SBC Low Income EAP Balance			\$	33,844.87		
Program to Date 10% Reserve Balance Cumulative Transfers from Energy Efficiency Program Revenues			\$ \$	57,322.59 -		

⁽¹⁾ Effective July 1, 2011, the low-income portion of the SBC is \$0.00150 per kWh.

⁽²⁾ The three-month LIBOR interest rate for March 2021 is 0.18425%. Interest for the month is calculated as follows: 0.0018425*(31/365) = 0.00015649; 0.00015649* the average reserve balance for March 2021 of \$57,322.59 = \$8.97.

Unitil Energy Systems, Inc. EAP Monthly Report

Attachment B For the month of March 2021

	Active Participants (1)	Discounts (2) \$/Tier	Usage kWh/Tier
Participants Number of active participants enrolled in the program	<u></u>	<u> </u>	
Tier 1 - N/A	0	\$0.00	0
Tier 2 - 8% Discount	952	\$8,347.17	707,119
Tier 3 - 22% Discount	446	\$10,374.73	316,470
Tier 4 - 36% Discount	507	\$19,326.89	358,433
Tier 5 - 52% Discount	550	\$28,671.51	355,007
Tier 6 - 76% Discount	<u>472</u>	<u>\$41,189.31</u>	<u>407,692</u>
Total	2,927	\$107,909.61	2,144,721

⁽¹⁾ Customer charge revenue divided by monthly customer charge of \$16.22.

⁽²⁾ Additional data included per OCA request.

Unitil Energy Systems, Inc.

EAP Monthly Report For the month of March 2021 Attachment C Aging Report (1)

Residential EAP Total Residential 66,159 Number of Accounts (Total) (1) 7,624 Number of Accounts with outstanding AR⁽²⁾ 3,710 59,635 \$ 1,159,384.27 \$ 11,014,289.53 Total AR \$ 319,689.40 Current 27.57% 65.55% 7,220,218.64 Past Due 30-59 Days \$ 170,524.43 14.71% \$ 1,292,596.78 11.74% Past Due 60-89 Days \$ \$ 128,641.41 11.10% 610,545.54 5.54% Past Due 90+ Days \$ \$ 1,890,928.57 540,529.03 46.62% 17.17%

^[1] Counts are as of report run date. For EAP, this reflects total number of EAP participants irrespective of account status or balance. For Total Residential, this reflects the total number of UES Residential Active accounts, irrespective of balance.

Unitil Energy Systems NH-LIEAP Supporting Documentation March 2021

	Billed kWh	LI-EAP \$ Calculated	CIS LI-EAP Revenue		
Class	(b)	[(b) * \$0.0015]	Reported	Variance	
	` '				
D Total	47,144,697.00	70,717.05	70,894.43	\$ (177.38)	
G1 Total	27,626,162.00	41,439.24	41,439.21	\$ 0.03	
G2 Total	28,997,929.00	43,496.89	43,511.10	\$ (14.21)	
OL Total	503,479.00	755.22	747.20	\$ 8.02	
LI-EAP kWh					
Billed	104,272,267.00	\$ 156,408.40	\$ 156,591.94	\$ (183.54)	
¹ Pre					
LI-EAP					
Adjustment	0.00				
Net kWh					
Billed	104,272,267.00				

Note: (b) includes net metering kWh.

Unitil Energy Systems, Inc. Incremental Administrative Costs Quarterly Report

	Q1 October 1, 2020		Q2 January 1, 2021			
	through December			through		
Administrative Costs	31, 2020		March 31, 2021		Total Costs	
Information Technology	\$	-	\$	-	\$	-
Program Administration	\$	-	\$	-	\$	-
Brochures	\$	185.00	\$	-	\$	185.00
Training	\$	-	\$	-	\$	-
Legal	\$	-	\$	-	\$	-
Other	\$	-	\$	-	\$	-
Total EAP Administrative Costs	\$	185.00	\$	-	\$	185.00

SBC Revenues Collected (including Interest on Reserve)

\$850,072.27