

STATE OF NEW HAMPSHIRE  
PUBLIC UTILITIES COMMISSION

Docket DW 20-117  
Hampstead Area Water Company, Inc.  
Request for Change in Rates

REBUTTAL TESTIMONY

OF

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New Hampshire Department of Energy

May 4, 2022

1 **Q. Please state your name, by whom you are employed, on whose behalf you are testifying,**  
2 **and your business address.**

3 A. My Name is Douglas W. Brogan. I am a self-employed engineering consultant to the New  
4 Hampshire Department of Energy. My business address is 4 Russell Street, Concord, NH  
5 03301.

6 **Q. Please indicate your education and professional background.**

7 A. Please see Exhibit DWB-1, Statement of Qualifications, for my employment history and  
8 related background.

9 **Q. Have you previously testified before the New Hampshire Public Utilities Commission?**

10 A. Yes, on many occasions.

11 **Q. What is the purpose of your testimony?**

12 A. A significant portion of the rate increase Hampstead Area Water Company (HAWC or the  
13 Company) is requesting in this case relates to the Southern New Hampshire Regional Water  
14 Project (SNHRWP or Project). This largely State-funded project involved significant additions  
15 and upgrades to HAWC's Atkinson-Hampstead core system as part of bringing water from  
16 Manchester to Derry, Windham, Salem and HAWC, and through HAWC to Plaistow.  
17 Intervenors in the case have made what I view as fairly serious allegations of excess capacity,  
18 imprudence and conflicts of interest in relation to the Project, as well as expressing concerns  
19 about things such as system reliability and adequacy of fire flows.

20 I want to first say I sincerely appreciate the level of effort expended by the intervenors in  
21 expressing those concerns, and the light they have shed on various issues as a result. I also  
22 realize the regulatory process is an imperfect one and can be challenging to navigate at  
23 times. Although it is not my intent to defend the case the Company itself has presented, I  
24 felt compelled nonetheless to provide some perspective on a number of the specific issues  
25 raised in relation to the design, physical and operational aspects of the system.

26 **Q. Please describe the SNHRWP and its impact on HAWC's water systems.**

27 A. The impetus of the Project was to address MbTE contamination as well as supply needs in  
28 the various towns and systems involved. The Project was overseen by the New Hampshire  
29 Department of Environmental Services (NHDES). A Memorandum of Understanding was

1 signed by the various participating entities in September 2018, and the final Southern  
2 Interconnect Agreement (SIA) was signed in April 2019.

3 HAWC itself has 23 separate water systems in southeastern New Hampshire. Of those, the  
4 Atkinson-Hampstead core system is the largest by far, with about 2,800 customers (the next  
5 largest system has under 200 customers), and is the only one impacted by the Project. Prior  
6 to the Project, the core system obtained all of its water from some 30 bedrock wells  
7 scattered throughout the two towns. Physical impacts of the Project on the core system  
8 involved construction of new pump stations at the Salem/Atkinson and Atkinson/Plaistow  
9 town lines, a new 1.0 million gallon (MG) tank in Atkinson (half of the volume allocated to  
10 HAWC and half to Plaistow), and various other facility and water main additions and  
11 upgrades. While a massive project for HAWC (Project-related capital expenditures  
12 approximately equaled total Company-wide capital improvements for the years 2012 - 2019  
13 combined), the Project was largely funded with New Hampshire Drinking Water and  
14 Groundwater Trust Fund (DWGTF) monies. HAWC is currently committed to and is receiving  
15 Phase I Project flows of 250,000 gallons per day (GPD).

16 **Q. What is the first issue you wish to address?**

17 A. Intervenor Karen Steele makes certain claims in her testimony of excess capacity and of  
18 SNHRWP plant not being used and useful (p. 2, lines 6 - 11 and 20-21; p. 4, line 15 through p.  
19 5, line 13). In particular, she suggests that ultimate (combined Phase I and II) Project flows  
20 of 750,000 GPD into HAWC's core system will more than triple the amount of water  
21 currently sold there (358,502 GPD in 2019); and that Project infrastructure was significantly  
22 oversized to accommodate these excessive flows. There are a number of problems with this  
23 analysis:

- 24 1) The appropriate comparison for design purposes (per 2003 'Ten State Standards' criteria  
25 adopted by NHDES) is to compare total future supply with the largest well out of service,  
26 to the future maximum day demand (not average day demand as used by Ms. Steele).  
27 Maximum day demand is in turn based not on customer consumption alone (again as  
28 used by Ms. Steele), but on the totality of demands the supply must meet (total  
29 production). For a sense of the magnitudes involved, maximum day demand in 2020

1 was 636,048 GPD; average day demand was 429,947 GPD; and average consumption  
2 (volume sold) was 359,493 GPD. The difference between production and consumption  
3 is water used for filter backwashing (about 18,000 GPD), and lost or unaccounted-for  
4 water (averaging 14 percent of production from 2015 - 2020, not an unreasonable  
5 number in my view). Both are real contributions to demand requirements.

6 2) Ms. Steele's assessment assumes the full SNHRWP flows will be added on top of existing  
7 capacity and flows (flows from the Project itself did not begin until 2020). However, a  
8 review of relevant documents clearly anticipates taking a number of wells offline as a  
9 result of the Project (see, for example, Exhibit DWB-2, letter of support from NHDES  
10 Commissioner Robert R. Scott in docket DW 19-147).

11 3) The analysis fails to recognize increases in future demand either from normal system  
12 growth over the forecast period or from a lessening of water use restrictions as a result  
13 of the availability of Project water.

14 4) The Company, as noted by Ms. Steele, is under no obligation to take all, or even any  
15 part, of future Phase II flows. However, even assuming those full flows are one day  
16 received by HAWC, they would need to be reduced for design purposes (as noted  
17 above) by assuming the largest remaining well (Angle Pond #3) is out of service - a  
18 reduction of 163,000 GPD.

19 5) As the Windham portion of the SNHRWP contains no storage, water flowing through  
20 that portion (upstream of HAWC) must meet all peak hour demands in that section (vs.  
21 only maximum day demands) - which during brief periods could leave less than HAWC's  
22 allotted water available to it.

23 6) As far as physical oversizing, while it is true that Project infrastructure was designed  
24 (under a "no regrets" policy) to accommodate full future Phase II flows, the following  
25 comments are relevant:

26 a) The Project includes several thousand feet of new 12-inch main installed in, or in  
27 conjunction with, HAWC's core system. However, to lay a smaller (for example, 10-  
28 inch) main under these circumstances, given the small potential cost savings and very

1 long life of the asset, would be more likely to be imprudent than laying the 12-inch  
2 main itself.

3 b) Although pump station footprints and associated piping were sized to accommodate  
4 future flows (a relatively minimal impact), interior components such as pumps and  
5 valves are to be upgraded later as necessary to accommodate those flows.

6 **Q. What are your comments in relation to the 1.0 MG tank constructed in Atkinson as part of**  
7 **the SNHRWP?**

8 A. I first need to introduce Ms. Steele's own comments on the tank as found on page 8, lines  
9 12-18 of her testimony:

10 The pipeline project determined that Plaistow needed both a 400,000 gallon tank in  
11 Plaistow and a 500,000 gallon tank in Atkinson. Both these tanks were paid for with  
12 funds from the state. But then HAWC made the decision to increase the Atkinson tank  
13 from 500,000 gallons to 1 million gallons and took on the additional expense of \$1  
14 million. This additional 500,000 gallon capacity does not fall under "used and useful" for  
15 HAWC's existing customers, thereby violating RSA 378:28. Again, this is spend for future  
16 customers which HAWC is trying to get current customers to pay for with these unjust  
17 and unreasonable rate increase requests.

18  
19 Ms. Steele subsequently answered questions about these statements in her response to DOE  
20 1-6 (Exhibit DWB-3). In part to eliminate confusion and clarify some of the issues in my own  
21 mind, especially given the gravity of the allegations, I emailed Michael Unger, P.E., at NHDES  
22 with a number of related questions - see Exhibit DWB-4 (Unger Email) for the questions and  
23 his February 21, 2022 responses. Mr. Unger has been the point person at NHDES  
24 responsible for shepherding the overall Project in recent years. While I believe the email  
25 exchange speaks for itself, I offer the following additional comments:

26 1) Both Ms. Steele's response to DOE 1-6 and the Unger Email reference an earlier HAWC  
27 email exchange (Exhibit DWB-5) involving two engineering firms (Tank Email; originally  
28 provided as an attachment to the Company's response to Staff 3-27 a). In particular, the  
29 Steele and Unger documents allude to wording in the Tank Email at about the middle of  
30 the first page saying "We're considering if the Atkinson tank could or should be smaller."  
31 Without getting overly involved in the details of these documents and exchanges, I

1 believe the 'smaller tank' wording is in reference to reducing the size of the tank down  
2 from a previously contemplated 2.0 MG to the 1.0 MG that was ultimately built; not to  
3 reducing the 1.0 MG to half of that, as suggested by Ms. Steele; and therefore does not  
4 support her conclusions about the Company doubling the size of the tank.

5 2) The Tank Email uses actual current average daily flows in its page 1 table in arriving at a  
6 1.0 MG size; not, for example, projections inflated to account for future HAWC  
7 development (see later below).

8 3) While the Company lacks in-house engineering staff, it has indicated that it employed a  
9 reputable engineering firm (Lewis Engineering - unrelated to the Lewis family owners of  
10 HAWC) in assessing the need for and size and design of the tank. For example, its  
11 response to Staff 2-32 b) stated:

12 As Part of the SNHRWP the Company retained Bruce Lewis of Lewis Engineering, PLLC  
13 to review the core system storage needs. While there is no formal study his analysis  
14 indicated that a 1 MG Tank in addition to the Westside Dr. Booster Station would  
15 provide adequate storage and system flow capacity for at least the next 10 years.  
16

17 4) The overall Project was complex, involving input from many different engineers  
18 assessing a variety of factors including things such as water age. While I am unable to  
19 fill in specific gaps in any of the information the Company has provided, the 0.5 MG  
20 portion of the tank allotted to HAWC does not seem unreasonable on its face, given the  
21 0.5 MG tank at the other end of the system and the 0.4 MG of existing pumped storage  
22 in Atkinson.

23 5) As noted in a different letter of support from NHDES Commissioner Robert R. Scott (this  
24 one in DW 18-138, see Exhibit DWB-6), it is less expensive to build one tank now, half of  
25 which would accommodate HAWC's own needs, than to add a separate HAWC tank  
26 later. HAWC also gains access to additional storage in a crisis beyond its 0.5 MG  
27 allotment, that it would not otherwise have.

28 6) The new tank provides the sole gravity storage in the Atkinson portion of the system.  
29 The only other gravity storage is some 3.5 miles away and at the far opposite end of the  
30 system in Hampstead.

1 **Q. Ms. Steele suggests throughout her testimony that future SNHRWP flows to the two**  
2 **towns are solely intended for anticipated Lewis Builders development in southwest**  
3 **Atkinson; and that the Company's investment in the Project is compromised by conflicts of**  
4 **interest with its parent and affiliated companies and their development interests. What**  
5 **are your thoughts in these regards?**

6 A. In large part I do not share those concerns, and would offer the following:

- 7 1) Her concerns about Lewis Builders' development plans do not appear to be supported  
8 by the historic pace of that entity's development efforts. As noted by Ms. Steele herself,  
9 "The 800 condos were planned in 1988, 288 condos were approved in 2006, but they  
10 didn't start building any of them until 2020" (p. 7, lines 20-21). In fact, only the first two  
11 buildings, with 64 total units, have now been constructed (p. 10, lines 21-22).
- 12 2) Contrary to assertions about otherwise limited development potential in the two towns,  
13 it seems reasonable to expect normal customer growth to be a continuing contributor  
14 to system demands. The increase in number of customers averaged just over 2 percent  
15 per year from 2013 through 2020, and just under 3 percent annually over the last three  
16 of those years.
- 17 3) As noted previously, Ms. Steele's conclusions rely on flawed assessments of overall  
18 supply vs. demand.
- 19 4) Her conclusions are also based on what I believe is a misinterpretation, or at least  
20 oversimplification, of a chloramine map provided in one of the Project-related  
21 engineering studies (her Exhibit KS-11). Again without getting into extensive detail and  
22 use of citations: demands in the underlying hydraulic model were placed throughout the  
23 two towns based purely on actual current demands, not forecast demands projecting  
24 future Lewis resort development; a significant reason for the placement of the Phase II  
25 line is simply that there is a much greater well supply to begin with in Hampstead than  
26 in Atkinson; and the referenced option was a conceptual one that was rejected by the  
27 Company because the Company did not want to revert from a single large system and  
28 the many advantages it offers, to two smaller ones.

1 5) Contrary to Ms. Steele’s suggestion that the Commission may be unaware of the inter-  
2 related ownership of the various Lewis family companies (“There is a very unique  
3 conflict of interest happening of which the PUC may not be aware”, p. 3, line 10), the  
4 Commission has long been aware of those realities and has attempted to manage  
5 potential impacts on both the water Company and customers accordingly. While  
6 HAWC’s situation is unique, opposing interests involving parent companies,  
7 shareholders, profit motives vs. customer interests and other matters are hardly rare  
8 and must be appropriately balanced. While HAWC can be viewed through many  
9 different lenses, I fail to see a determinantal conflict of interest in HAWC’s ownership  
10 situation. Certainly, much of the respective towns’ tax base - and even the water  
11 system itself - would likely not exist apart from those relationships.

12 **Q. How do you view the SNHRWP as a whole?**

13 A. As noted earlier, the Project was a large, multi-town effort shepherded by NHDES and  
14 funded by DWGTF money to address MtBE and other concerns. However, I believe some of  
15 the benefits to HAWC’s own core system have tended to be overlooked:

- 16 1) The Project helps in reducing the cost, complexity and liability of continuing to operate a  
17 small system with 30 separate wells, a number of which have significant water quality  
18 concerns.
- 19 2) The Project provides an alternative to hoping to find additional groundwater supply to  
20 meet future demands in an area that really is not water-rich. For comparison, Aquarion  
21 Water Company of New Hampshire’s largest bedrock well (Well 22 in Hampton) is  
22 capable of producing nearly seven times what HAWC’s largest ‘once in a lifetime’ well  
23 (Angle Pond #3) can produce.
- 24 3) Things such as the Kent Farm saga and its very real impacts on residents (Steele  
25 testimony p. 4, lines 4 - 14), heightened citizen concerns over Company withdrawals,  
26 ongoing Company water use restrictions, and even the prospect of HAWC turning down  
27 other developers for lack of water, would all seem to suggest that additional water is a  
28 good thing.

29 **Q. What is your position on prudence and the recovery of Project costs through rates?**



1 A. As elaborated throughout my testimony above, I do not believe oversizing and related  
2 concerns begin to rise to the level of imprudence. Obviously the Company will need to  
3 justify its decisions regarding future uses of the SNHRWP when the time comes. On the cost  
4 side, I believe the existence of substantial post-test year Project and other activities and  
5 investments, the resulting uncertainty around expense estimates, and temporary 'used and  
6 useful' concerns related to the absence of flows from HAWC to Plaistow (which are likely to  
7 begin this year), all support spreading cost recovery out over a few years; not denial of that  
8 recovery.

9 **Q. Does this conclude your testimony?**

10 A. Yes.