

New Hampshire Electric Cooperative

	2021 Actual + Forecast	2022 Forecast	2023 Forecast
kWh sales	796,824,844	786,598,955	777,382,385
<i>source of assumption</i>	New Hampshire Electric Cooperative actual sales through November 2021, plus Company forecast for December 2021.	Company forecast	Company forecast
SBC Rate	\$0.00528	\$0.00373	\$0.00275
<i>source of assumption</i>	NH PUC Order 26-553	NH PUC Order 26-553	NH PUC Order 26-553
SBC Revenues	\$4,207,235	\$2,934,014	\$2,137,802
FCM Revenues	\$105,325	\$100,000	\$100,000
<i>source of assumption</i>	Actual FCM revenues through Q3 2021, plus forecast for Q4 2021	FCM revenue forecast for 2022 based on payment rates from ISO FCTS	FCM revenue forecast for 2023 based on payment rates from ISO FCTS
RGGI revenues	\$217,812	\$207,011	\$207,485
<i>source of assumption</i>	Estimated auction proceeds available for program funding through Q3 2021, plus forecast for Q4.	Department of Energy forecast (2021)	PUC Staff forecast (2020)
Carryover from prior years	\$1,326,020		
<i>Source of assumption</i>	Annual PI/reconciliation filings.		
Other			
<i>Source of assumption</i>			
Total Revenues	\$5,856,392	\$3,241,026	\$2,445,286
Residential Portion	\$2,941,870	\$1,514,144	\$1,099,196
HEA Portion	\$1,013,315	\$647,909	\$482,172
C&I Portion	\$1,726,957	\$913,067	\$691,045
Municipal Portion	\$174,250	\$165,905	\$172,873

The revenues depicted for 2021 are a combination of YTD actuals and estimates for the remainder of the year, including December. The 2021 budget was filed on August 13, 2021 in Docket No. DE 17-136 and reflects a direct copy of the approved 2020 Plan to reflect the 2020 Program rates and structure. The above figures reflect total program budgets including performance incentive, where applicable.