

Company

Unitil - UES

Contact Information

Date:

		Jan	Feb	Mar	Apr
1	# of Customers (Active Customers - Excel Revenue Reports)				
	Residential	63,084	63,398	63,394	63,491
	Low Income Residential	2,789	2,480	2,510	2,580
	Medium C&I	10,699	10,698	10,703	10,738
	Large C&I	158	158	160	160
	Total	76,730	76,734	76,767	76,969
2	# of Customers w/ Arrears				
	Residential				
	Low Income Residential				
	Medium C&I				
	Large C&I				
	Total	14,142	14,999	14,706	14,085
3	# Arrears 30-60				
	Residential				
	Low Income Residential				
	Medium C&I				
	Large C&I				
	Total	5,944	7,129	6,744	6,684
4	# Arrears 60-90				
	Residential				
	Low Income Residential				
	Medium C&I				
	Large C&I				

	Total	2,616	2,983	3,258	2,820
5	# Arrears 90>				
	Residential				
	Low Income Residential				
	Medium C&I				
	Large C&I				
	Total	5,582	4,887	4,704	4,581
6	\$ Arrears 30-60 (Created Pivot Table from CF102 files)				
	Residential				
	Low Income Residential				
	Medium C&I				
	Large C&I				
	Total	\$2,036,913	\$2,662,798	\$2,490,758	\$2,158,181
7	\$ Arrears 60-90 (Created Pivot Table from CF102 files)				
	Residential				
	Low Income Residential				
	Medium C&I				
	Large C&I				
	Total	\$806,851	\$954,965	\$1,139,172	\$1,078,119
8	\$ Arrears 90> (Created Pivot Table from CF102 files)				
	Residential				
	Low Income Residential				
	Medium C&I				
	Large C&I				
	Total	\$3,630,899	\$3,379,492	\$3,437,753	\$3,554,916
9	\$ Total Arrears (Formula - do not touch)				
	Residential				
	Low Income Residential				
	Medium C&I				
	Large C&I				
	Total	\$6,474,664	\$6,997,255	\$7,067,684	\$6,791,216
10	Billed Sales kWh or therms (Total Consumption - Excel Revenue Reports)				
	Residential	46,339,434	42,738,951	39,525,386	34,762,508
	Low Income Residential	2,233,705	1,820,586	1,722,688	1,505,399

	Medium C&I	29,861,237	29,599,233	28,674,707	27,462,337
	Large C&I	26,979,309	26,620,046	25,767,182	26,251,027
	Total	105,413,685	100,778,816	95,689,963	89,981,271
11	Billed Total Revenue \$ (Total Billed Revenue less Supplier Revenue - Excel Revenue Reports)				
	Residential	\$8,883,312.02	\$8,277,014.69	\$7,713,972.65	\$6,876,441.56
	Low Income Residential	\$320,027.01	\$260,346.38	\$242,667.70	\$206,051.55
	Medium C&I	\$4,065,469.56	\$4,131,450.59	\$3,966,416.53	\$3,728,756.38
	Large C&I	\$1,761,928.94	\$1,756,301.47	\$1,707,501.96	\$1,679,303.91
	Total	\$15,030,738	\$14,425,113	\$13,630,559	\$12,490,553
12	Supplier Billed Revenue (Excel revenue report - External Supplier revenue)				
	Residential	\$649,980.50	\$610,355.02	\$562,561.44	\$485,011.87
	Low Income Residential	\$15,215.84	\$12,424.61	\$11,076.69	\$10,073.08
	Medium C&I	\$787,649.44	\$797,925.35	\$761,146.80	\$732,564.89
	Large C&I	\$626,946.69	\$623,724.78	\$584,193.19	\$571,672.90
	Total	\$2,079,792	\$2,044,430	\$1,918,978	\$1,799,323
13	Total Revenue Billed \$ (Line 11 + Line 12) (Formulas Total Revenue Plus Supplier Revenue)				
	Residential	\$9,533,293	\$8,887,370	\$8,276,534	\$7,361,453
	Low Income Residential	\$335,243	\$272,771	\$253,744	\$216,125
	Medium C&I	\$4,853,119	\$4,929,376	\$4,727,563	\$4,461,321
	Large C&I	\$2,388,876	\$2,380,026	\$2,291,695	\$2,250,977
	Total	\$17,110,530	\$16,469,543	\$15,549,537	\$14,289,876
14	\$ Revenue (Payments) Received				
	Residential	\$8,349,401	\$8,685,668	\$8,918,911	\$8,306,618
	Low Income Residential	\$241,351	\$297,545	\$330,848	\$274,817
	Medium C&I	\$5,013,341	\$4,901,748	\$5,174,956	\$5,043,301
	Large C&I	\$2,412,182	\$2,350,229	\$2,306,564	\$2,392,568
	Total	\$16,016,275	\$16,235,190	\$16,731,279	\$16,017,304
15	# Revenue (Payments) Received				
	Residential	58,586	54,634	57,964	57,724
	Low Income Residential	2,299	2,290	2,531	2,296
	Medium C&I	10,689	9,859	10,526	10,674
	Large C&I	176	165	166	182
	Total	71,750	66,948	71,187	70,876
16	Difference Between Billed and Received Revenue (Line 13 - Line 14)				

	Residential	\$1,183,892	\$201,702	(\$642,377)	(\$945,165)
	Low Income Residential	\$93,892	(\$24,774)	(\$77,104)	(\$58,692)
	Medium C&I	(\$160,222)	\$27,628	(\$447,393)	(\$581,980)
	Large C&I	(\$23,306)	\$29,797	(\$14,869)	(\$141,591)
	Total	\$1,094,255	\$234,353	(\$1,181,742)	(\$1,727,428)
17	Customers Disconnected for Non-Payment				
	Residential	9	10	14	154
	Low Income Residential	3	5	2	22
	Medium C&I	14	8	18	14
	Large C&I	0	0	0	0
	Total	26	23	34	190
18	Customers on Payment Plans				
	Residential	1,187	1,149	1,314	1,327
	Low Income Residential	278	235	281	296
	Medium C&I	7	13	15	18
	Large C&I	0	0	0	0
	Total	1,472	1,397	1,610	1,641

Footnotes (if necessary)

(1) Average Historical Payment Period

Additional Information:

(A) Programs Available for This Customer Class to Manage Arrearages

(B) Description of Process for Calculating Arrearages

(C) Categories of Information (Including Any Above) For Which The Company Can Provide Weekly Updates

(D) For Categories with Monthly Data, General Description of Why Weekly Updates are Not Available (e.g. batch processing limitations/comple

2,662	2,662	2,514	2,015	2,514	2,845	2,571	2,907
4,141	4,040	3,877	3,783	3,351	3,033	3,488	3,950
\$1,961,631	\$1,746,224	\$1,302,370	\$1,877,178	\$2,121,810	\$1,244,213	\$1,380,228	\$1,364,832
\$912,139	\$784,607	\$613,605	\$473,000	\$607,973	\$597,673	\$497,988	\$563,762
\$3,632,864	\$3,632,888	\$3,551,012	\$3,452,061	\$3,251,652	\$3,123,054	\$3,182,080	\$3,125,773
\$6,506,635	\$6,163,718	\$5,466,986	\$5,802,239	\$5,981,435	\$4,964,939	\$5,060,296	\$5,054,367
31,845,594	30,992,250	46,793,803	50,425,977	35,361,245	34,182,569	32,195,721	40,937,209
1,250,327	1,062,050	1,550,233	1,563,381	1,110,403	1,211,633	1,204,238	1,593,811

26,308,676	26,142,400	33,328,954	34,399,113	27,237,124	27,848,901	24,565,834	27,353,550
26,311,636	26,101,159	31,937,058	31,487,105	26,550,095	28,768,997	25,181,926	25,883,060
85,716,233	84,297,859	113,610,048	117,875,576	90,258,867	92,012,100	83,147,719	95,767,630
\$6,387,239.17	\$5,732,987.17	\$7,358,964.44	\$7,899,117.24	\$5,887,413.01	\$5,716,391.87	\$5,436,716.37	\$7,124,106.40
\$168,214.56	\$131,436.35	\$173,418.03	\$174,890.86	\$125,834.89	\$136,837.02	\$136,645.20	\$197,064.49
\$3,626,813.30	\$3,383,401.05	\$3,789,525.63	\$3,944,235.50	\$3,378,249.55	\$3,348,250.50	\$3,019,299.00	\$3,417,002.33
\$1,677,787.97	\$1,609,381.63	\$1,943,448.51	\$1,948,048.56	\$1,787,991.64	\$1,842,070.36	\$1,657,271.16	\$1,740,974.20
\$11,860,055	\$10,857,206	\$13,265,357	\$13,966,292	\$11,179,489	\$11,043,550	\$10,249,932	\$12,479,147
\$438,797.90	\$414,249.39	\$588,043.93	\$614,121.15	\$423,048.26	\$419,370.17	\$400,152.83	\$498,689.03
\$8,747.15	\$7,820.91	\$10,451.99	\$10,871.44	\$7,352.95	\$7,598.61	\$8,135.66	\$10,369.09
\$709,066.05	\$734,193.75	\$925,494.26	\$959,000.80	\$759,279.93	\$790,483.95	\$700,406.48	\$775,338.13
\$584,494.13	\$591,981.80	\$766,802.83	\$753,638.61	\$642,618.15	\$699,900.85	\$616,094.74	\$619,744.58
\$1,741,105	\$1,748,246	\$2,290,793	\$2,337,632	\$1,832,299	\$1,917,354	\$1,724,790	\$1,904,141
\$6,826,037	\$6,147,237	\$7,947,008	\$8,513,238	\$6,310,461	\$6,135,762	\$5,836,869	\$7,622,795
\$176,962	\$139,257	\$183,870	\$185,762	\$133,188	\$144,436	\$144,781	\$207,434
\$4,335,879	\$4,117,595	\$4,715,020	\$4,903,236	\$4,137,529	\$4,138,734	\$3,719,705	\$4,192,340
\$2,262,282	\$2,201,363	\$2,710,251	\$2,701,687	\$2,430,610	\$2,541,971	\$2,273,366	\$2,360,719
\$13,601,160	\$12,605,452	\$15,556,150	\$16,303,924	\$13,011,788	\$12,960,903	\$11,974,721	\$14,383,288
\$7,655,589	\$6,991,460	\$6,972,330	\$7,909,279	\$8,262,352	\$6,947,219	\$5,856,212	\$6,376,513
\$298,734	\$205,641	\$184,923	\$207,248	\$198,756	\$200,027	\$167,569	\$182,739
\$4,581,444	\$4,486,643	\$4,539,455	\$4,880,420	\$5,085,124	\$4,510,615	\$4,120,864	\$4,210,603
\$2,244,176	\$2,263,840	\$2,149,882	\$2,482,281	\$2,831,941	\$2,528,230	\$2,505,961	\$2,224,206
\$14,779,943	\$13,947,584	\$13,846,590	\$15,479,228	\$16,378,173	\$14,186,091	\$12,650,606	\$12,994,061
58,024	57,145	59,048	57,652	59,289	59,867	54,703	58,980
2,751	2,226	2,000	2,064	2,052	2,208	1,921	2,252
10,088	10,346	10,627	10,274	10,796	11,021	10,082	10,952
163	167	175	163	177	184	164	177
71,026	69,884	71,850	70,153	72,314	73,280	66,870	72,361

(\$829,552)	(\$844,223)	\$974,678	\$603,959	(\$1,951,891)	(\$811,457)	(\$19,343)	\$1,246,282
(\$121,772)	(\$66,384)	(\$1,053)	(\$21,486)	(\$65,568)	(\$55,591)	(\$22,788)	\$24,695
(\$245,565)	(\$369,048)	\$175,565	\$22,816	(\$947,595)	(\$371,881)	(\$401,159)	(\$18,263)
\$18,106	(\$62,477)	\$560,369	\$219,406	(\$401,331)	\$13,741	(\$232,595)	\$136,513
(\$1,178,783)	(\$1,342,132)	\$1,709,560	\$824,696	(\$3,366,385)	(\$1,225,188)	(\$675,885)	\$1,389,227
188	206	170	232	168	255	54	4
16	15	17	19	12	20	9	0
19	33	28	36	39	41	32	16
0	0	0	0	0	0	0	0
223	254	215	287	219	316	95	20
1,376	1,361	1,298	1,179	1,111	1,094	934	819
307	286	309	280	264	251	226	218
18	6	12	7	13	6	6	5
0	0	0	0	0	0	0	0
1,701	1,653	1,619	1,466	1,388	1,351	1,166	1,042

xity of modifying IT to produce weekly data, etc.)

		2020					
<i>Jan</i>	<i>Feb</i>	<i>Mar</i>	<i>Apr</i>	<i>May</i>	<i>Jun</i>	<i>Jul</i>	<i>Aug</i>
63,904	63,822	63,849	63,929	64,982	65,042	65,114	65,160
2,531	2,652	2,677	2,705	2,721	2,768	2,739	2,759
10,772	10,778	10,774	10,791	10,910	10,920	10,926	10,956
162	163	163	163	164	164	164	164
77,369	77,415	77,463	77,588	78,777	78,894	78,943	79,039
		10,797	10,540	10,471	9,633	9,726	10,337
		1,157	1,194	1,138	1,076	1,055	1,145
		1,115	1,436	1,349	1,107	1,104	1,097
		14	18	15	14	15	15
11,860	12,636	13,083	13,188	12,973	11,830	11,900	12,594
		5,290	4,658	4,296	3,995	4,301	4,660
		328	325	256	244	239	304
		841	903	685	544	570	571
		9	12	6	8	9	10
5,343	6,589	6,468	5,898	5,243	4,791	5,119	5,545
		2,324	2,173	2,110	1,619	1,528	1,723
		217	196	177	132	137	131
		169	347	307	213	163	164
		4	4	4	1	2	1

2,127	2,242	2,714	2,720	2,598	1,965	1,830	2,019
		3,183	3,709	4,065	4,019	3,897	3,954
		612	673	705	700	679	710
		105	186	357	350	371	362
		1	2	5	5	4	4
4,390	3,805	3,901	4,570	5,132	5,074	4,951	5,030
		\$1,449,516	\$1,356,612	\$1,186,689	\$1,013,517	\$1,073,735	\$1,253,819
		\$124,783	\$121,280	\$88,209	\$77,199	\$78,758	\$90,992
		\$441,252	\$573,985	\$383,724	\$282,064	\$279,761	\$323,374
		\$145,846	\$203,759	\$126,508	\$77,607	\$255,895	\$283,925
\$1,517,317	\$1,962,325	\$2,161,397	\$2,255,635	\$1,785,130	\$1,450,387	\$1,688,148	\$1,952,109
		\$726,621	\$791,196	\$796,839	\$627,128	\$567,839	\$611,707
		\$95,354	\$95,377	\$94,815	\$66,523	\$59,975	\$62,561
		\$55,131	\$199,463	\$251,068	\$141,743	\$108,397	\$107,418
		\$24,856	\$84,774	\$85,785	\$34,133	\$28,038	\$44,641
\$492,829	\$618,799	\$901,962	\$1,170,810	\$1,228,507	\$869,528	\$764,249	\$826,327
		\$2,200,522	\$2,506,984	\$2,794,404	\$3,012,756	\$3,133,687	\$3,279,984
		\$690,601	\$746,210	\$805,758	\$851,027	\$871,298	\$888,146
		\$79,829	\$111,599	\$202,249	\$258,607	\$279,149	\$285,432
		\$4,850	\$1,422	\$51,364	\$85,992	\$80,118	\$96,258
\$3,097,777	\$2,904,534	\$2,975,802	\$3,366,215	\$3,853,776	\$4,208,383	\$4,364,253	\$4,549,820
		\$4,376,659	\$4,654,792	\$4,777,932	\$4,653,402	\$4,775,261	\$5,145,510
		\$910,738	\$962,866	\$988,782	\$994,749	\$1,010,031	\$1,041,699
		\$576,212	\$885,048	\$837,041	\$682,414	\$667,307	\$716,223
		\$175,553	\$289,955	\$263,658	\$197,732	\$364,051	\$424,823
\$5,107,924	\$5,485,658	\$6,039,161	\$6,792,661	\$6,867,414	\$6,528,297	\$6,816,650	\$7,328,255
46,024,469	41,662,062	40,034,975	35,473,470	33,528,397	41,543,815	51,576,987	55,763,555
1,853,193	1,785,258	1,753,419	1,446,264	1,316,758	1,530,396	1,794,493	1,952,279

29,826,792	29,351,410	28,663,767	21,423,175	20,485,356	25,742,654	29,939,203	31,040,029
27,162,976	27,360,368	27,375,056	23,199,379	23,230,381	27,500,834	29,386,736	29,935,971
104,867,430	100,159,098	97,827,217	81,542,288	78,560,892	96,317,699	112,697,419	118,691,834
\$8,501,588.45	\$7,823,319.25	\$7,541,450.13	\$6,742,199.67	\$6,437,358.75	\$7,101,378.59	\$7,892,067.83	\$8,783,953.84
\$251,911.19	\$245,447.28	\$237,867.71	\$192,499.52	\$174,320.74	\$186,278.20	\$202,346.73	\$228,495.11
\$3,850,857.04	\$3,824,872.59	\$3,724,765.14	\$2,918,917.28	\$2,817,237.10	\$3,218,601.56	\$3,431,454.07	\$3,762,718.21
\$1,865,787.51	\$1,872,338.25	\$1,817,842.77	\$1,632,160.24	\$1,641,322.08	\$1,821,760.30	\$1,929,293.45	\$2,152,606.45
14,470,144.19	\$13,765,977	\$13,321,926	\$11,485,777	\$11,070,239	\$12,328,019	\$13,455,162	\$14,927,774
\$556,573.20	\$508,243.39	\$484,502.79	\$419,533.82	\$388,642.05	\$454,998.23	\$546,505.90	\$583,810.58
\$12,027.07	\$12,462.12	\$12,376.72	\$9,574.34	\$8,656.48	\$9,578.43	\$10,373.33	\$11,668.04
\$807,912.23	\$801,393.75	\$787,797.90	\$568,007.48	\$544,965.39	\$693,981.94	\$798,176.17	\$824,289.09
\$599,762.64	\$594,630.87	\$599,762.64	\$440,226.28	\$431,093.55	\$539,038.20	\$585,490.35	\$605,602.29
\$1,976,275	\$1,916,730	\$1,884,440	\$1,437,342	\$1,373,357	\$1,697,597	\$1,940,546	\$2,025,370
\$9,058,162	\$8,331,563	\$8,025,953	\$7,161,733	\$6,826,001	\$7,556,377	\$8,438,574	\$9,367,764
\$263,938	\$257,909	\$250,244	\$202,074	\$182,977	\$195,857	\$212,720	\$240,163
\$4,658,769	\$4,626,266	\$4,512,563	\$3,486,925	\$3,362,202	\$3,912,584	\$4,229,630	\$4,587,007
\$2,465,550	\$2,466,969	\$2,417,605	\$2,072,387	\$2,072,416	\$2,360,799	\$2,514,784	\$2,758,209
\$16,446,419	\$15,682,708	\$15,206,366	\$12,923,119	\$12,443,596	\$14,025,615	\$15,395,708	\$16,953,144
\$7,710,362	\$8,082,447	\$7,927,435	\$7,825,518	\$6,909,011	\$7,117,919	\$7,598,568	\$8,133,581
\$228,268	\$257,083	\$278,557	\$223,420	\$187,518	\$198,458	\$186,259	\$161,933
\$4,518,757	\$4,518,241	\$4,566,390	\$4,418,357	\$3,629,084	\$3,947,875	\$4,188,796	\$4,363,145
\$2,479,743	\$2,226,262	\$2,406,853	\$2,284,693	\$1,934,577	\$2,170,711	\$2,166,858	\$2,417,675
\$14,937,130	\$15,084,033	\$15,179,235	\$14,751,988	\$12,660,190	\$13,434,964	\$14,140,481	\$15,076,334
56,828	53,981	56,262	58,087	55,086	58,208	58,570	56,511
2,293	2,143	2,596	2,180	2,076	2,226	2,216	1,744
10,446	9,667	10,027	10,108	9,892	10,598	10,299	10,185
178	150	160	168	159	173	176	167
69,745	65,941	69,045	70,543	67,213	71,205	71,261	68,607

\$1,347,800	\$249,116	\$98,518	(\$663,785)	(\$83,010)	\$438,457	\$840,005	\$1,234,184
\$35,670	\$826	(\$28,313)	(\$21,346)	(\$4,541)	(\$2,602)	\$26,461	\$78,230
\$140,012	\$108,025	(\$53,827)	(\$931,432)	(\$266,882)	(\$35,292)	\$40,834	\$223,862
(\$14,193)	\$240,707	\$10,752	(\$212,306)	\$137,839	\$190,088	\$347,926	\$340,534
\$1,509,289	\$598,675	\$27,131	(\$1,828,869)	(\$216,594)	\$590,652	\$1,255,227	\$1,876,810
3	3	2	0	0	0	0	0
2	0	0	0	0	0	0	0
21	17	11	0	0	0	0	0
0	0	0	0	0	0	0	0
26	20	13	0	0	0	0	0
821	850	683	428	355	306	326	369
216	193	157	125	108	106	87	92
7	6	4	3	4	8	15	58
0	0	0	0	0	0	0	2
1,044	1,049	844	556	467	420	428	521

<i>Sep</i>	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Mar</i>	<i>Apr</i>	<i>May</i>	<i>Jun</i>
65,025	64,272	64,201	64,190	455	438	489	402
2,745	2,753	2,754	2,787	167	125	129	225
10,946	10,825	10,807	10,818	71	53	60	55
164	164	163	163	3	3	5	4
78,880	78,014	77,925	77,958	696	619	683	686
10,724	11,065	10,229	10,341	0	0	0	0
1,176	1,192	1,215	1,319	0	0	0	0
1,244	1,002	1,021	890	0	0	0	0
18	10	13	15	0	0	0	0
13,162	13,269	12,478	12,565	(1,623)	(897)	(895)	(2,123)
4,872	4,807	4,266	4,261	0	0	0	0
285	268	235	303	0	0	0	0
725	613	631	511	0	0	0	0
13	7	8	11	0	0	0	0
5,895	5,695	5,140	5,086	(276)	(786)	(1,822)	(2,460)
1,805	1,973	2,040	1,997	0	0	0	0
174	161	157	140	0	0	0	0
155	138	127	166	0	0	0	0
1	0	2	0	0	0	0	0

2,135	2,272	2,326	2,303	(544)	(100)	(64)	(697)
4,047	4,285	3,923	4,083	0	0	0	0
717	763	823	876	0	0	0	0
364	251	263	213	0	0	0	0
4	3	3	4	0	0	0	0
5,132	5,302	5,012	5,176	(803)	(11)	991	1,034
\$1,420,352	\$1,226,176	\$863,318	\$878,461	\$0	\$0	\$0	\$0
\$107,676	\$92,020	\$72,079	\$81,567	\$0	\$0	\$0	\$0
\$472,873	\$290,977	\$256,131	\$193,843	\$0	\$0	\$0	\$0
\$406,364	\$258,291	\$290,141	\$291,459	\$0	\$0	\$0	\$0
\$2,407,265	\$1,867,463	\$1,481,669	\$1,445,330	(\$329,361)	\$97,455	(\$176,501)	(\$295,837)
\$677,162	\$808,309	\$616,115	\$515,345	\$0	\$0	\$0	\$0
\$70,661	\$86,870	\$77,635	\$63,614	\$0	\$0	\$0	\$0
\$123,228	\$84,589	\$93,080	\$55,311	\$0	\$0	\$0	\$0
\$55,304	\$43,558	\$59,075	\$147,841	\$0	\$0	\$0	\$0
\$926,356	\$1,023,324	\$845,906	\$782,111	(\$237,210)	\$92,691	\$316,368	\$84,921
\$3,419,690	\$3,621,348	\$3,517,954	\$3,547,839	\$0	\$0	\$0	\$0
\$908,611	\$941,967	\$1,004,398	\$1,051,767	\$0	\$0	\$0	\$0
\$267,490	\$203,804	\$241,803	\$207,517	\$0	\$0	\$0	\$0
\$93,883	\$103,003	\$125,804	\$149,911	\$0	\$0	\$0	\$0
\$4,689,674	\$4,870,122	\$4,889,959	\$4,957,034	(\$461,951)	(\$188,701)	\$220,912	\$575,495
\$5,517,204	\$5,655,833	\$4,997,387	\$4,941,646	\$0	\$0	\$0	\$0
\$1,086,948	\$1,120,857	\$1,154,112	\$1,196,948	\$0	\$0	\$0	\$0
\$863,591	\$579,369	\$591,015	\$456,671	\$0	\$0	\$0	\$0
\$555,551	\$404,852	\$475,020	\$589,211	\$0	\$0	\$0	\$0
\$8,023,294	\$7,760,910	\$7,217,535	\$7,184,476	(\$1,028,522)	\$ 1,444.82	\$ 360,778.89	\$ 364,578.74
43,456,725	30,824,181	33,550,169	43,231,116	509,589	710,962	1,682,803	10,551,565
1,522,996	1,185,212	1,346,820	1,811,583	30,731	(59,135)	66,431	468,346

28,905,850	22,523,857	22,954,133	26,200,595	(10,940)	(6,039,162)	(5,823,320)	(399,746)
29,722,799	24,642,676	24,432,498	25,817,785	1,607,874	(3,051,648)	(3,081,255)	1,399,675
103,608,370	79,175,926	82,283,620	97,061,079	2,137,254	(8,438,983)	(7,155,341)	12,019,840
\$7,322,006.87	\$5,487,371.55	\$5,879,164.10	\$7,702,287.69	(\$172,523)	(\$134,242)	\$50,120	\$1,368,391
\$182,895.80	\$144,999.21	\$164,290.97	\$236,819.83	(\$4,800)	(\$13,552)	\$6,106	\$54,842
\$3,684,322.75	\$3,105,647.16	\$3,070,108.87	\$3,501,315.46	(\$241,651)	(\$809,839)	(\$809,576)	(\$164,799)
\$2,268,898.78	\$1,955,327.49	\$1,922,266.30	\$2,028,206.76	\$110,341	(\$47,144)	(\$36,466)	\$212,379
\$13,458,124	\$10,693,345	\$11,035,830	\$13,468,630	(\$308,633)	(\$1,004,777)	(\$789,816)	\$1,470,812
\$442,949.41	\$324,127.38	\$358,178.20	\$465,341.90	(\$78,059)	(65,478)	(50,156)	\$40,749
\$9,291.40	\$7,507.42	\$8,711.47	\$11,302.76	\$1,300	(499)	(91)	\$1,758
\$774,765.37	\$614,498.55	\$624,590.78	\$706,755.47	\$26,651	(164,557)	(164,101)	(\$40,212)
\$612,235.61	\$527,813.74	\$529,262.78	\$543,934.10	\$15,569	(131,447)	(153,401)	(\$52,944)
\$1,839,242	\$1,473,947	\$1,520,743	\$1,727,334	(\$34,538)	(361,981)	(367,748)	(\$50,649)
\$7,764,956	\$5,811,499	\$6,237,342	\$8,167,630	(\$250,581)	(\$199,720)	\$36	\$1,409,140
\$192,187	\$152,507	\$173,002	\$248,123	(\$3,500)	(\$14,051)	(\$6,016)	\$56,599
\$4,459,088	\$3,720,146	\$3,694,700	\$4,208,071	(\$215,000)	(\$974,397)	\$973,677	(\$205,011)
\$2,881,134	\$2,483,141	\$2,451,529	\$2,572,141	\$125,910	(\$178,590)	\$189,866	\$159,435
\$15,297,366	\$12,167,293	\$12,556,573	\$15,195,964	(\$343,171)	(\$1,366,758)	\$1,157,564	\$1,420,163
\$8,704,188	\$7,551,756	\$6,600,308	\$6,532,546	(\$991,476)	(\$481,100)	(\$746,578)	\$126,459
\$184,703	\$165,831	\$132,618	\$150,688	(\$52,291)	(\$51,397)	(\$111,216)	(\$7,183)
\$4,624,597	\$5,054,378	\$3,883,450	\$4,188,223	(\$608,566)	(\$624,944)	(\$952,360)	(\$538,768)
\$2,510,971	\$3,089,876	\$2,339,971	\$2,325,111	\$100,289	(\$107,875)	(\$309,599)	(\$93,129)
\$16,024,459	\$15,861,841	\$12,956,346	\$13,196,568	(\$1,552,044)	(\$1,265,316)	(\$2,119,753)	(\$512,620)
57,297	59,589	57,540	55,914	(1,702)	363	(2,938)	1,063
1,848	1,863	1,746	1,781	65	(116)	(675)	0
10,104	11,104	10,168	10,777	(499)	(566)	(196)	252
163	185	167	173	(6)	(14)	(4)	6
69,412	72,741	69,621	68,645	(2,142)	(333)	(3,813)	1,321

(\$939,232)	(\$1,740,257)	(\$362,965)	\$1,635,084	\$740,894.83	\$281,380.06	\$746,541.73	\$1,282,681
\$7,484	(\$13,325)	\$40,384	\$97,435	\$48,791.04	\$37,346.23	\$117,231.51	\$63,782
(\$165,509)	(\$1,334,233)	(\$188,750)	\$19,848	\$393,565.71	(\$349,452.51)	(\$21,316.86)	\$333,756
\$370,164	(\$606,734)	\$111,558	\$247,030	\$25,621.26	(\$70,715.29)	\$119,732.53	\$252,564
(\$727,093)	(\$3,694,549)	(\$399,773)	\$1,999,396	\$1,208,873	(\$101,442)	\$962,189	\$1,932,784
0	0	0	1	(12)	(154)	(188)	(206)
0	0	0	0	(2)	(22)	(16)	(15)
0	26	12	4	(7)	(14)	(19)	(33)
0	0	0	0	0	0	0	0
0	26	12	5	(21)	(190)	(223)	(254)
436	520	1,300	1,287	(631)	(899)	(1,021)	(1,055)
98	91	88	84	(124)	(171)	(199)	(180)
21	83	58	57	(11)	(15)	(14)	2
0	0	0	0	0	0	0	0
555	694	1,446	1,428	(766)	(1,085)	(1,234)	(1,233)



2019 / 2020 Variance					
<i>Jul</i>	<i>Aug</i>	<i>Sep</i>	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>
267	187	360	292	264	278
227	312	326	321	330	304
46	71	64	69	40	52
3	3	3	3	2	1
543	573	753	685	636	635
0	0	0	0	0	0
0	0	0	0	0	0
0	0	0	0	0	0
0	0	0	0	0	0
(664)	(618)	(818)	1,471	(712)	0
0	0	0	0	0	0
0	0	0	0	0	0
0	0	0	0	0	0
0	0	0	0	0	0
(1,054)	(1,869)	(2,220)	(225)	(1,991)	0
0	0	0	0	0	0
0	0	0	0	0	0
0	0	0	0	0	0
0	0	0	0	0	0

(684)	4	(379)	(573)	(245)	0
0	0	0	0	0	0
0	0	0	0	0	0
0	0	0	0	0	0
0	0	0	0	0	0
1,074	1,247	1,781	2,269	1,524	0
\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0
\$385,779	\$74,931	\$285,455	\$623,251	\$101,441	\$0
\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0
\$150,644	\$353,327	\$318,382	\$425,652	\$347,918	\$0
\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0
\$813,241	\$1,097,758	\$1,438,021	\$1,747,068	\$1,707,879	\$0
\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0	\$0
\$ 1,349,663.87	\$ 1,526,016.83	\$ 2,041,859.13	\$ 2,795,970.74	\$ 2,157,238.36	\$0
4,783,184	5,337,578	8,095,480	(3,358,388)	1,354,448	2,293,907
244,260	388,898	412,593	(26,421)	142,582	217,772

(3,389,751)	(3,359,084)	1,668,726	(5,325,044)	(1,611,701)	(1,152,955)
(2,550,322)	(1,551,134)	3,172,704	(4,126,321)	(749,428)	(65,275)
(912,629)	816,258	13,349,503	(12,836,174)	(864,099)	1,293,449
\$533,103	\$884,837	\$1,434,594	(\$229,020)	\$442,448	\$578,181
\$28,929	\$53,604	\$57,061	\$8,162	\$27,646	\$39,755
(\$358,072)	(\$181,517)	\$306,073	(\$242,603)	\$50,810	\$84,313
(\$14,155)	\$204,558	\$480,907	\$113,257	\$264,995	\$287,233
\$189,805	\$961,481	\$2,278,635	(\$350,204)	\$785,899	\$989,482
(\$41,538)	(\$30,311)	\$19,901	(\$95,243)	(\$41,975)	(\$33,347)
(\$79)	\$797	\$1,938	(\$91)	\$576	\$934
(\$127,318)	(\$134,712)	\$15,485	(\$175,985)	(\$75,816)	(\$68,583)
(\$181,312)	(\$148,036)	(\$30,383)	(\$172,087)	(\$86,832)	(\$75,810)
(\$350,247)	(\$312,262)	\$6,942	(\$443,406)	(\$204,046)	(\$176,807)
\$491,565	\$854,526	\$1,454,495	(\$324,263)	\$400,473	\$544,834
\$28,850	\$54,401	\$58,999	\$8,071	\$28,222	\$40,689
(\$485,390)	(\$316,229)	\$321,559	(\$418,589)	(\$25,006)	\$15,730
(\$195,468)	\$56,522	\$450,525	(\$58,830)	\$178,163	\$211,422
(\$160,442)	\$649,219	\$2,285,578	(\$793,611)	\$581,852	\$812,676
\$626,238	\$224,302	\$441,836	\$604,537	\$744,096	\$156,033
\$1,336	(\$45,315)	(\$14,053)	(\$34,196)	(\$34,951)	(\$32,051)
(\$350,659)	(\$517,275)	(\$460,527)	\$543,763	(\$237,414)	(\$22,380)
\$16,976	(\$64,606)	(\$320,970)	\$561,646	(\$165,990)	\$100,905
\$293,891	(\$402,894)	(\$353,714)	\$1,675,750	\$305,740	\$202,507
(478)	(1,141)	(1,992)	(278)	2,837	(3,066)
216	(320)	(204)	(345)	(175)	(471)
(328)	(89)	(692)	83	86	(175)
1	4	(14)	1	3	(4)
(589)	(1,546)	(2,902)	(539)	2,751	(3,716)

(\$134,673)	\$630,224	\$1,012,659	(\$928,800)	(\$343,622)	\$388,801
\$27,514	\$99,716	\$73,052	\$42,267	\$63,172	\$72,740
(\$134,731)	\$201,046	\$782,086	(\$962,352)	\$212,408	\$38,110
(\$212,443)	\$121,128	\$771,495	(\$620,476)	\$344,154	\$110,517
(\$454,333)	\$1,052,114	\$2,639,292	(\$2,469,361)	\$276,112	\$610,169
0	0	0	0	0	(3)
0	0	0	0	0	0
0	0	0	(15)	(20)	(12)
0	0	0	0	0	0
0	0	0	(15)	(20)	(15)
(972)	(810)	(675)	(574)	366	468
(222)	(188)	(166)	(160)	(138)	(134)
3	51	8	77	52	52
0	2	0	0	0	0
(1,191)	(945)	(833)	(657)	280	386

AR and Customer Behavior Impact from COVID19 Pandemic - since March 2020 (NHPUC 1-1)

Each month's entries are compared to MARCH 2020

UES	Mar 20 vs May 20		Mar 20 vs Jun 20		Mar 20 vs Jul 20		Mar 20 v
	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears
	% Change	% Change	% Change	% Change	% Change	% Change	% Change
Percent Change of Past Due CUSTOMERS							
RES	-3%	26%	-10%	24%	-10%	21%	-4%
COM	21%	242%	-1%	235%	-1%	254%	-2%
Total	-1%	32%	-10%	30%	-9%	27%	-4%

Percent Change of Past Due AMOUNTS	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears
	% Change	% Change	% Change	% Change	% Change	% Change	% Change
	RES	9%	25%	7%	34%	9%	39%
COM	46%	199%	17%	307%	37%	324%	52%
Total	14%	30%	8%	41%	13%	47%	21%

Percent Change to <u>NUMBER</u> of payments received	Mar 20 vs May 20		Mar 20 vs Jun 20		Mar 20 vs Jul 20		Mar 20 v
	RES	-3%		3%		3%	
COM	-1%		6%		3%		2
Total	-3%		3%		3%		-1

Percent Change to <u>DOLLAR AMOUNT</u> of payments received	Mar 20 vs May 20		Mar 20 vs Jun 20		Mar 20 vs Jul 20		Mar 20 v
	RES	-14%		-11%		-5%	
COM	-20%		-12%		-9%		-3
Total	-17%		-11%		-7%		-1

Percent Change to <u>AVERAGE PAYMENT AMOUNT</u> by Cust Payment	Mar 20 vs May 20		Mar 20 vs Jun 20		Mar 20 vs Jul 20		Mar 20 v
	RES	-13%		-15%		-14%	
COM	-19%		-17%		-18%		-4
Total	-14%		-14%		-10%		0

Change to number of cust on PAYMENT PLANS	Mar 20 vs May 20		Mar 20 vs Jun 20		Mar 20 vs Jul 20		Mar 20 v
	# of Plans	% Change	# of Plans	% Change	# of Plans	% Change	# of Plans
	844 plans in March	467	-45%	420	-50%	428	-49%

s Aug 20	Mar 20 vs Sep 20		Mar 20 vs Oct 20		Mar 20 vs Nov 20		Mar 20 vs Dec 20	
90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears
% Change	% Change	% Change	% Change	% Change	% Change	% Change	% Change	% Change
23%	0%	26%	3%	33%	-4%	25%	-2%	31%
245%	12%	247%	-10%	140%	-8%	151%	-20%	105%
29%	1%	32%	1%	36%	-5%	28%	-4%	33%

90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears	30+ Arrears	90+ Arrears
% Change	% Change	% Change	% Change	% Change	% Change	% Change	% Change	% Change
44%	25%	50%	28%	58%	16%	56%	16%	59%
351%	89%	327%	31%	262%	42%	334%	39%	322%
53%	33%	58%	29%	64%	20%	64%	19%	67%

s Aug 20	Mar 20 vs Sep 20	Mar 20 vs Oct 20	Mar 20 vs Nov 20	Mar 20 vs Dec 20
%	0%	4%	1%	-2%
%	1%	11%	1%	7%
%	1%	5%	1%	-1%

s Aug 20	Mar 20 vs Sep 20	Mar 20 vs Oct 20	Mar 20 vs Nov 20	Mar 20 vs Dec 20
%	8%	-6%	-18%	-19%
%	2%	17%	-11%	-7%
%	6%	4%	-15%	-13%

s Aug 20	Mar 20 vs Sep 20	Mar 20 vs Oct 20	Mar 20 vs Nov 20	Mar 20 vs Dec 20
%	1%	-13%	-23%	-19%
%	2%	11%	-7%	-11%
%	5%	-1%	-15%	-13%

s Aug 20	Mar 20 vs Sep 20		Mar 20 vs Oct 20		Mar 20 vs Nov 20		Mar 20 vs Dec 20	
% Change	# of Plans	% Change	# of Plans	% Change	# of Plans	% Change	# of Plans	% Change
-38%	555	-34%	694	-18%	1446	71%	1428	68%

Payment Data year over year comparison (NHPUC 1-2)

UES		MAR		APR		MAY		JUN	
		# Cust Not Paying*	% of Cust Not Paying	# Cust Not Paying*	% of Cust Not Paying	# Cust Not Paying*	% of Cust Not Paying	# Cust Not Paying*	% of Cust Not Paying
2019	RES	5,409	8%	6,051	9%	6,310	9%	7812	12%
	COM	171	2%	42	0%	758	7%	512	5%
	Total	7,151	9%	7,660	10%	8,632	11%	8324	11%
2020	RES	7,668	12%	6,367	10%	10,541	16%	7376	11%
	COM	750	7%	678	6%	1,023	9%	313	3%
	Total	9,973	13%	8,597	11%	13,115	16%	7689	10%

* = "# of Customers not paying" is approximate and an assumption based upon the number of payments

JUL		AUG		SEP		OCT		NC
# Cust Not Paying*	% of Cust Not Paying	# Cust Not Paying*	% of Cust Not Paying	# Cust Not Paying*	% of Cust Not Paying	# Cust Not Paying*	% of Cust Not Paying	# Cust Not Paying*
6311	9%	7704	11%	5743	9%	4,337	7%	9,737
239	2%	609	6%	70	1%	-228	-3%	682
6550	8%	8313	11%	5813	7%	4,049	5%	10,419
7067	10%	9664	14%	8625	13%	5,573	8%	7,669
615	6%	768	7%	843	8%	-300	-3%	635
7682	10%	10432	13%	9468	12%	5,273	7%	8,304

JV	DEC	
% of Cust Not Paying	# Cust Not Paying*	% of Cust Not Paying
15%	5,163	8%
6%	-201	-2%
13%	4,962	6%
11%	9,282	14%
6%	31	0%
11%	9,313	12%