

Attachment 1 - Electricity Aggregator Application Updates

Electric Application Section	Outdated Information	Updated Information
Puc 2006.02(b) Business Address	EnerConnex, LLC 4140 Clark Shaw Road Powell, OH 43065	EnerConnex, LLC Attn: Janet Loop 1 South Jersey Plaza Folsom, NJ 08037
Puc 2006.03(c) Name, Title and Business Address of all Officers/Directors/Partners	Per original filing	See List of Members/Officers attached as Exhibit A for new ownership information.
Puc 2006.02 (d) Name, Title, Toll-Free Number, and Email Address of Customer Service Contact Person	Janet Loop CFO & Managing Partner 44 Portland St, 4 th Floor Worcester, MA 01608 jloop@enerconnex.com (800) 319-0856	Janet Loop Managing Director 44 Portland St, 7 th Floor Worcester, MA 01608 jloop@enerconnex.com (800) 319-0856
Puc 2006.02 (e)(1) Name, Title, Toll-Free Number, and Email Address of Customer Complaints Contact Person	Janet Loop CFO & Managing Partner 44 Portland St, 4 th Floor Worcester, MA 01608 jloop@enerconnex.com (800) 319-0856	Janet Loop Managing Director 44 Portland St, 7 th Floor Worcester, MA 01608 jloop@enerconnex.com (800) 319-0856
Puc 2006.02 (e)(2) Name, Title and Direct Telephone Number and Email Address of Regulatory Contact Person	Janet Loop CFO & Managing Partner 44 Portland St, 4 th Floor Worcester, MA 01608 jloop@enerconnex.com (508) 769-4929	Lauren Long Assistant General Counsel (609) 568-9028, ext. 6877 laurenlong@sjindustries.com
Puc 2006.02 (e)(3) Name, Title and Direct Telephone Number and Email Address of Commission Assessment Payments Contact	Janet Loop CFO & Managing Partner 44 Portland St, 4 th Floor Worcester, MA 01608 jloop@enerconnex.com (508) 769-4929	Lauren Long Assistant General Counsel (609) 568-9028, ext. 6877 laurenlong@sjindustries.com
Puc 2006.02(i) Identify the states in which the Applicant currently provides electricity broker services	The states identified in Exhibit B are the most recent listing of states in which EnerConnex provides brokerage services.	The states identified in Exhibit B are the most recent listing of states in which EnerConnex provides brokerage services and will continue to do so.
Provide a description of corporate structure of applicant	EnerConnex, LLC was a stand-alone limited liability company with no subsidiaries.	EnerConnex, LLC is 100% owned by SJI Energy Investments, LLC. See organization chart attached as Exhibit C

Provide a summary of any history of bankruptcy, dissolution, merger or acquisition of the entity in the last five years	None	SJI Energy Investments, LLC owned 25% of EnerConnex and then acquired the remaining 75% from its other members effective August 7, 2020.
---	------	--

Attachment 2 – Natural Gas Aggregator Application Updates

Gas Application Section	Outdated Information	Updated Information
Business Address	EnerConnex, LLC 4140 Clark Shaw Road Powell, OH 43065	EnerConnex, LLC Attn: Janet Loop 1 South Jersey Plaza Folsom, NJ 08037
Name, Title and Business Address of all Officers/Directors/Partners	Per original filing	See List of Members/Officers attached as Exhibit A for new ownership information.
Name, Title, Toll-Free Number, and Email Address of Customer Service Contact Person	Janet Loop CFO & Managing Partner 44 Portland St, 4 th Floor Worcester, MA 01608 jloop@enerconnex.com (800) 319-0856	Janet Loop Managing Director 44 Portland St, 7 th Floor Worcester, MA 01608 jloop@enerconnex.com (800) 319-0856
Name, Title and Direct Telephone Number and Email Address of Regulatory Contact Person	Janet Loop CFO & Managing Partner 44 Portland St, 4 th Floor Worcester, MA 01608 jloop@enerconnex.com (508) 769-4929	Lauren Long Assistant General Counsel (609) 568-9028, ext. 6877 laurenlong@sjindustries.com
Listing of CNGSs in New Hampshire through which the applicant intends to provide service.	Agera Energy LLC, Direct Energy Business Marketing, LLC, Shell Energy North America, LP and Sprague Operating Resources, LLC.	Direct Energy Business Marketing, LLC, Shell Energy North America, LP, Sprague Operating Resources, LLC, and UGI Energy Services, LLC
Provide a description of the corporate structure of Applicant	EnerConnex, LLC was a stand-alone limited liability company with no subsidiaries.	EnerConnex, LLC is 100% owned by SJI Energy Investments, LLC. See organization chart attached as Exhibit C
Fax Number and Internet Address	Fax: N/A Website: www.enerconnex.com	Fax: N/A Website: www.enerconnex.com

Exhibit A

EnerConnex, LLC – Members/Officers

- The sole member of EnerConnex, LLC is SJI Energy Investments, LLC
- The following are the Executive Committee Members and Officers of EnerConnex, LLC:

Name	Title	Address/Phone Number/Email
Michael J. Renna	Executive Committee Chairman	300 Route 73 South, Suite 308 Mt Laurel, NJ 08054 (609) 561-9000 mrenna@sjindustries.com
Leonard Brinson, Jr.	Executive Committee Member	300 Route 73 South, Suite 308 Mt Laurel, NJ 08054 (609) 561-9000 lbrinson@sjindustries.com
Kathleen Larkin	Executive Committee Member	300 Route 73 South, Suite 308 Mt Laurel, NJ 08054 (609) 561-9000 klarkin@sjindustries.com
Scott Barr	Treasurer & Secretary	1 South Jersey Plaza Folsom, NJ 08037 (609) 568-9028 sbarr@sjindustries.com
Rick Gallagher	Vice President	1 South Jersey Plaza Folsom, NJ 08037 (609) 568-9028 rgallagher@sjindustries.com

Exhibit B

Listing of States in Which EnerConnex, LLC has Broker Licenses

IL	Electric Broker/Aggregator	16-0543
MA	Electric Broker/Aggregator	EB-390
MA	Retail Agent Nat Gas	RA-172
MD	Electric Broker/Aggregator	IR-4132
MD	Nat Gas Broker/Aggregator	IR-4131
ME	CEP Electric	2019-00330
NH	Electric Broker/Aggregator	DM 19-071
NH	Nat Gas Broker/Aggregator	DM 18-170
NJ	Energy Agent	EA-0452
NJ	Energy Consultant	EC-0147
NJ	Private Aggregator	PA-0200
OH	Electric Broker/Aggregator	16-1091E(3)
OH	Nat Gas Broker/Aggregator	16-525G(3)
PA	Electric Broker/Aggregator	A-2019-3009680
PA	Nat Gas Broker/Aggregator	A-2019-3009685
TX	Electric Broker/Aggregator	BR190159
VA	Electric/Nat Gas Aggregator	PUR 2019-00210: No. A-88

Exhibit C – Organization Chart

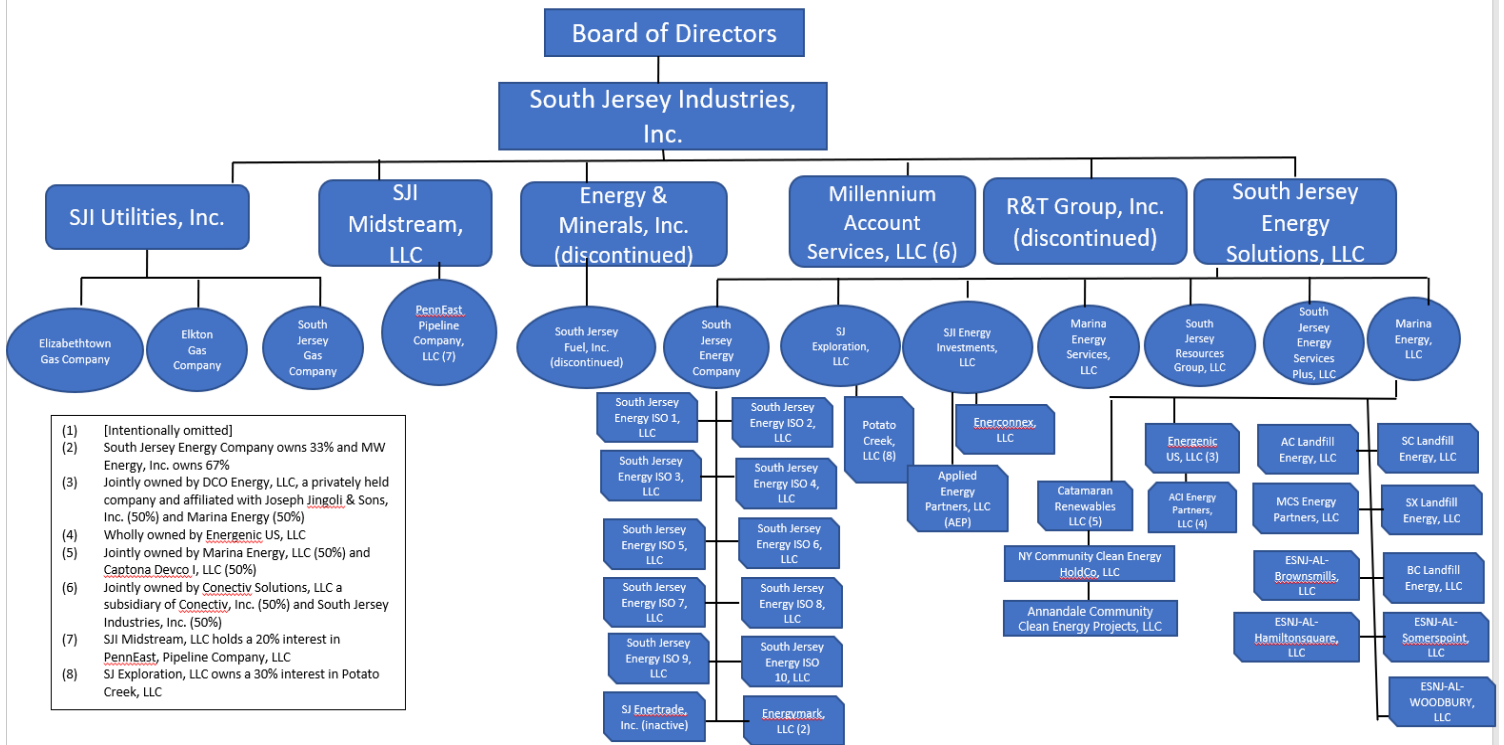


Exhibit D – Employee Bios

Rick Gallagher, Vice President

Rick is the Vice President of Applied Energy Partners, as well as the Vice President of Sales & Business development of South Jersey Industries, Inc. (“SJI”), EnerConnex’s ultimate parent company. Rick has served in various capacities throughout his 14-year career at SJI including, solar and renewable development, retail energy, and utility sales. Rick has experience working with large industrials, universities, hospitals, and municipalities.

In his current capacity, Rick formed SJI Energy Advisors (the trade name for SJI Energy Investments, LLC, which is the direct parent company of EnerConnex, LLC) an energy procurement and consulting firm to more effectively service the energy needs of industrial and commercial energy users.

Rick graduated from Denison University and later received his Juris Doctor from Syracuse University College of Law.

Brian Dafferner, Managing Director of EnerConnex

Brian Dafferner is an established retail energy sales leader with over nineteen years of experience in the industry working in various roles for energy suppliers and brokerage firms. Helped found, build, oversee and eventually sell an energy brokerage company with over 10M in annual sales. Involved in energy procurement, efficiency, and sustainability services for large commercial and industrial customers since California deregulated in 1998.

Brian started his career within the retail energy sector in a sales role at Reliant Energy in 1998. After subsequent stops at Enron and Shell Trading, he helped to launch GSE Consulting in 2002 where he served as President for over nine years. GSE Consulting was eventually sold to World Energy Solutions in late 2011.

One of the founding members of TEPA (The Energy Professionals Association) formed in 2005, a 501 (c) organization specializing in providing market knowledge to energy consumers while upholding the integrity of the deregulated retail energy markets. Helped develop a standardized code of conduct and bylaws for member aggregators, brokers and consultants. Received a Bachelors in Business Administration at the University of Colorado in Boulder.

Eric Niemeyer, Managing Director

Eric Niemeyer is an accomplished retail energy sales leader with 20+ years of experience in developing long term business-to-business relationships. He has worked in numerous leadership roles for energy suppliers and brokerage companies while maintaining one of the largest books of business in the industry. Areas of expertise include; electricity and natural gas procurement, energy conservation, demand response, and distributed generation.

Eric began his career in the energy industry at Enron Energy Services working in various sales roles. As Director of Sales he was responsible for growing new and emerging markets and maximizing electricity & natural gas market share. Eric joined Energy Gateway in 2002 where

he was a Managing Partner & Vice President. Eric was instrumental in helping to build the company and contributed to creating one of the very first online exchanges for electricity and natural gas transactions. In 2007 Energy Gateway was acquired by World Energy Solutions. During his eight years at World Energy Solutions, Eric was VP of Sales where he continued in developing relationships with his customers – some of whom he had worked with for over a decade and a half.

Eric firmly believes in taking care of the customer which has translated into firm and longstanding relationships over the years. He has brought this same customer-centric approach with him in his role as Managing Director at EnerConnex.

Eric received a Bachelors in Marketing from Ohio University.

Janet Loop, Managing Director

Janet is an energy industry veteran with over 30 years of experience in the electricity and natural gas markets. She has been involved in utility rate/tariff design, energy efficiency program implementation, de-regulation rule setting, regulatory compliance and most importantly electricity and natural gas procurement.

Janet began her career working for Boston Edison (now known as Eversource Energy) where she learned the intricacies of the retail energy markets including; pricing design, regulatory compliance, energy efficiency programs along with the workings of unregulated subsidiaries. In 2001, she joined SmartEnergy, an electricity supply leader in the early days of deregulation. It was here that Janet became versed in electricity and natural gas procurement. In 2004, Janet joined World Energy Solutions as a Market Director. During her 12 years with World Energy Solutions, Janet procured energy for customers in the NY, New England, PJM, Texas and Canadian markets. She handled one of the largest back office operations books in the industry while implementing a proactive, educational, and customer-centric procurement practice. While with World Energy Solutions, Janet handled the electricity and natural gas procurements for the Commonwealth of MA, the Commonwealth of PA, and GSA's New England and New York regions. In addition, her regulatory experience with Boston Edison, allowed Janet to create all of the regulatory filings needed for World Energy Solutions to obtain and maintain its broker licenses across multiple jurisdictions.

Janet received a Bachelor's of Science in Finance from Boston College and a MBA from Babson College.

Vitana Melesiute, Managing Director

Vitana is an established leader in the retail energy industry with more than 17 years of experience marketing energy commodity products and services to large C&I customers. She has worked with Fortune 500 companies in developing customized strategies for energy procurement, demand side management, and energy efficiency planning and implementation.

Prior to joining EnerConnex, Vitana worked in various roles at World Energy Solutions, a leading energy brokerage firm that pioneered the use of the auction platform. Since inception, she was an integral part of World Energy's evolution into one of the largest energy brokerage companies in the country. Vitana was the first employee hired by the founder of World Energy

Solutions and helped to build it into a publicly traded company with over 120 employees when it was sold to EnerNOC in 2015. Vitana directed World Energy's new market entrance program, while transacting over 50 TWh in energy contracts for commercial, industrial, and government clients. Vitana trained numerous sales and analyst personnel in the intricacies of the energy markets and the energy brokerage world. As a Market Director over the PJM, MISO, NYISO, CAISO and ERCOT markets, her extensive market expertise enabled her to drive customer success by taking advantage of market opportunities while advocating on behalf of the client. While with World Energy Solutions, Vitana handled procurements for the State of Maryland (DGS), Montgomery County Public Schools, and Adventist Healthcare.

Vitana received a Bachelor of Business Administration from Kaunas University of Technology in Lithuania.

Tony Barnhart, Managing Director

Tony is a proven leader with nearly thirty years in the retail and wholesale energy markets. Serving in various roles in Executive Management, Sales, Regulatory and General Management, he has dedicated his career to assisting utilities, industrial and commercial customers manage energy requirements enabling them to reduce costs and mitigate risk.

Throughout his career, Tony has held senior executive roles at several leading energy companies; from start-ups with successful exits, to major firms leading a divestiture. He has in-depth experience on both the supply side and brokerage side of the business. Tony helped co-found and grow a retail energy supplier that eventually was acquired by a larger supplier. He also helped build an energy brokerage company as a member of the leadership team tripling the company's energy procurement revenues while broadening its service offerings and later positioning the company for acquisition at 18x EBITDA. More recently, Tony helped lead an Australian energy software company's US entry by establishing organic sales while acquiring an energy efficiency rebate management firm. Under his leadership, the firm went from negative to positive earnings in less than a year.

Tony received a Bachelors Degree in Business Administration from The Ohio State University.