March 26, 2019

Debra Howland
Executive Director \& Secretary
Public Utilities Commission
21 S. Fruit Street, Suite 10
Concord, N. H. 03301-2429
Re: DW 18-138 - Hampstead Area Water Company ("HAWC") Petition for Approval of Financing and Step Increase in Rates Company response to Staff Report regarding Financing Impact on Capital Structure

Dear Ms. Howland:
At the Commission's request, on March 19, 2019, Mr. LaFlamme filed a report regarding the financing impact on HAWC's capital structure. Mr. Laflamme used HAWC's 2017 PUC Annual Report to determine the proforma 2017 capital structure and ratios. HAWC is in the process of finalizing its 2018 financial statements. Based on its preliminary 2018 financial statements, the 2018 debt to equity ratio is $57 \%$ to $43 \%$. On a proforma basis, taking into consideration the proposed $\$ 2,020,000$ debt financings, the debt to equity ratio is $67 \%$ to $33 \%$. See attached Preliminary Proforma Capital Structure and Ratios.

HAWC's shareholder has a long history of contributing cash equity into HAWC including $\$ 400,000$ in both 2017 and in 2018. In addition, she will commit to contributing a total of at least $\$ 750,000$ to HAWC over the next 3 years. It is not likely that HAWC will ever fully draw the $\$ 1$ million line of credit.

The preliminary 2018 financial statement partially reflect the impact of the two rate increases recently approved in DW 17-118, but do not reflect the rate increases related to the Atkinson tank or any other additions to plant that will eventually to place in rate base and reflected in rates.

If you, the Commissioners, PUC Staff and / or any other parties have questions and comments, please contact John Sullivan at John@hampsteadwater.com or 603-362-5333.


AA/ja
Enclosures

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cc: HAWC
    Service List (electronic)
    Stephen P. St. Cyr
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Preliminary Proforma Capital Structure

| Line | Account Title (Number) |
| :--- | :---: |
| No. | (a) |

## EQUITY CAPITAL

1 Common Stock Issued (201)
2 Preferred Stock Issued (204)
3 Capital Stock Subscribed $(202,205)$
4 Stock Liability for Conversion $(203,206)$
5 Premium on Capital Stock (207)
6 Installments Received On Capital Stock (208)
7 Other Paid-In Capital $(209,211)$
8 Discount on Capital Stock (212)
9 Capital Stock Expense(213)
10 Retained Earnings (214-215)
11 Reacquired Capital Stock (216)
12 Total Equity Capital
LONG TERM DEBT
Bonds (221)
14 Reacquired Bonds (222)
15 Advances from Associated Companies (223)
16 Other Long-Term Debt (224)
17 Total Long-Term Debt Total Capitalization

## Preliminary Proforma Capital Structure Ratios

## EQUITY CAPITAL

1 Common Stock Issued (201)
2 Preferred Stock Issued (204)
3 Capital Stock Subscribed $(202,205)$
4 Stock Liability for Conversion $(203,206)$
Premium on Capital Stock (207)
Installments Received On Capital Stock (208)
Other Paid-In Capital $(209,211)$
Discount on Capital Stock (212)
Capital Stock Expense(213)
Retained Earnings (214-215)
Reacquired Capital Stock (216)
Total Equity Capital
LONG TERM DEBT

## 13 Bonds (221)

14 Reacquired Bonds (222)
15 Advances from Associated Companies (223)
16 Other Long-Term Debt (224)
17 Total Long-Term Debt
Total Capitalization

| Ref. | Current Year | Previous Year | Increase or |
| :---: | :---: | :---: | :---: |
| Sch. | End Balance | End Balance | Decrease |
| (b) | (c) | (d) | (e) |


| F-31 | \$ 16,767 | \$ 16,767 |
| :---: | :---: | :---: |
| F-31 |  |  |
| F-32 |  |  |
| F-32 |  |  |
| F-31 |  |  |
| F-32 |  |  |
| F-33 | 3,554,354 | 3,554,354 |
| F-34 |  |  |
| F-34 |  |  |
| F-3 | $(820,317)$ | $(820,317)$ |
| F-31 |  |  |
|  | \$ 2,750,804 | \$ 2,750,804 |

```
F-35
```

F-35
F-35
F-35 3,658,170 2,020,000 5,678,170

| $\$$ | $3,658,170$ | $\$$ | $2,020,000$ | $\$$ | $5,678,170$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $\$$ | $6,408,974$ | $\$$ | $2,020,000$ | $\$$ | $8,428,974$ |


| F-31 | $0.26 \%$ | $0.20 \%$ |
| :--- | :---: | :---: |
| F-31 |  |  |
| F-32 |  |  |
| F-32 |  |  |
| F-31 |  | $42.17 \%$ |
| F-32 |  |  |
| F-33 | $55.46 \%$ | $-9.73 \%$ |
| F-34 |  |  |
| F-34 |  |  |
| F-3 | $-12.80 \%$ | $32.64 \%$ |
| F-31 |  |  |


| F-35 |  |  |  |
| :--- | ---: | ---: | ---: |
| F-35 |  |  |  |
| F-35 |  |  |  |
| F-35 | $57.08 \%$ | $100.00 \%$ | $67.36 \%$ |
|  | $57.08 \%$ | $100.00 \%$ | $67.36 \%$ |
| $100.00 \%$ | $100.00 \%$ | $100.00 \%$ |  |

SPSt. Cyr
3/19/2019

