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July 28, 2017

## State of New Hampshire Public Utilities Commission

DE-17-113 Eversource Petition for Approval of Energy Service Supply Proposal

## Petition for Intervention

EnerNOC, Inc. respectfully submits this Petition for Intervention in the above referenced docket, and states the following:

- 1. EnerNOC is a leading provider of energy intelligence software ("EIS") and demand response solutions, serving customers throughout New England, and in several markets around the country as well as internationally.
- 2. In 2015, EnerNOC completed the acquisition of World Energy Solutions, Inc., an energy management software and services firm that helps enterprises and utilities optimize energy procurement processes through a suite of Software-as-a-Service ("SaaS") tools. This suite of tools includes a cloud-based Auction Platform, the EnerNOC Exchange, designed to procure electricity, natural gas and other commodities for some of the largest end-users of those products in the country including the federal government, several state governments, large commercial and industrial entities and utilities. Distribution utilities across the country leverage the EnerNOC exchange to drive competition, reduce costs, and increase transparency.
- 3. As stated in the Notice from the Commission, Eversource proposes "a competitive power procurement process no later than six months following the final financial closing resulting from divestiture. Under its proposal, every 6 months, Eversource would issue Requests for Proposal (RFPs) for 50% of a one-year power supply requirement and establish fixed rates for a 6-month period, for customers..." EnerNOC has significant expertise and interest in achieving optimal consumer outcomes for competitive power procurement processes, and believes that the Commission will benefit from this input, and consideration of alternatives to RFPs.
- 4. EnerNOC's participation in the proceeding is in the interest of justice and will not disrupt the orderly conduct of this proceeding, or delay the proceedings.

EnerNOC respectfully requests that it be granted full intervener status in this proceeding.

Respectfully submitted,

Greg Geller Director, Regulatory Affairs