April 14, 2017

Ms. Debra Howland
Executive Director \& Secretary
NHPUC
21 S. Fruit Street, Suite 10
Concord, NH 03301-2429
Dear Ms. Howland:


Enclosed please find a copy of our "Energy Assistance Program" required reports for the quarter ending March, 2017 in accordance with DE 16-777 and the Fiscal Procedures Manual:
$>$ Reconciliation of SBC
$>$ Number of Participants by Discount Tier
$>$ Residential Aging Comparison
> Quarterly report
NHEC has submitted the reconciliation as a receivable for under collections of the SBC in the amount of $\$ 31,721.81$ for the month of March, 2017.

If you should have any questions, please do not hesitate to contact me at 603-536-8788 or hanksk@nhec.com

Sincerely,


Karen B. Hanks
Financial Analyst

Enc.

## NH Electric Cooperative

## Electric Assistance Program

System Benefits Charge Reconciliation Report

| Program fund credits for March 2017 |  |  |  |
| :---: | :---: | :---: | :---: |
| Net Retail Delivery KWHs |  |  | 62,314,148 |
| Less: Group Net Metering kWh | March |  | $(4,379)$ |
|  |  |  | 62,318,527 |
| SBC Low Income EAP Rate per kwhTotal SBC Low Income EAP billed |  | \$ | 0.00150 |
|  |  |  |  | \$ | 93,477.79 |
| Interest on reserve balance 1) | 1) | \$ | 29.58 |
| Corrections/Adjustments |  | \$ | - |
| SBC Low Income EAP Funding |  | \$ | 93,507.37 |
| EAP Program Costs |  |  |  |
| Discounts Applied to Customers' Bills- $\quad$ March 2017 |  | \$ | 111,144.09 |
|  |  | \$ | - |
| Payments to CAA - 3) | 3) | \$ | 14,085.09 |
| Preprogram Arrears current month recovery |  | \$ | - |

Total EAP Costs

$\$ 125,229.18$

## Amount to be submitted by the State of NH Treasury to NHEC

## March 2017

| Program to date Reserve Balance |  |  | \$ | 31,867.54 |
| :---: | :---: | :---: | :---: | :---: |
| Interest on reserve over 365 days | Rate | \# of days |  |  |
|  | 1.09278 | 31 | \$ | 29.58 |

## Incremental Program Expenditures

2) EAP Brochures IGraphic Brokerage

## Payments to CAA

3) Belknap-Merrimack CAP - February 2017
Cummulative Transfers from Energy Efficiency Program Revenues ..... \$ 258,336.81

## NH Electric Cooperative

## Electric Assistance Program

Number of Program Participants by Tier March 2017

| EAP participants | \# of participants | Discounts |
| :--- | ---: | ---: |
| Tier 2 | 672 | $\$ 6,013.11$ |
| Tier 3 | 491 | $\$ 11,584.78$ |
| Tier 4 | 539 | $\$ 20,698.47$ |
| Tier 5 | 541 | $\$ 29,574.60$ |
| Tier 6 | 492 | $\$ 43,273.13$ |
| Total accounts with Discounts | 2735 | $\$ 111,144.09$ |

NH Electric Cooperative
Residential Aging Analysis
Residential - EAP participants

| MONTH | \# accts | Total AR | current bills (0-30 days) |  | 30-60 days |  | 60-90 days |  | Over 90 days |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ENDING |  |  | \$'s | \% of Total | \$'s | \% of Total | \$'s | \% of total | \$'s | \% of total |
| Jan-16 | 3,000 | \$496,993 | \$269,609 | 54.25\% | \$108,794 | 21.89\% | \$52,283 | 10.52\% | \$66,307 | 13.34\% |
| Feb-16 | 2,966 | \$468,836 | \$218,983 | 46.71\% | \$124,831 | 26.63\% | \$51,636 | 11.01\% | \$73,386 | 15.65\% |
| Mar-16 | 2,830 | \$419,484 | \$192,595 | 45.91\% | \$95,727 | 22.82\% | \$60,512 | 14.43\% | \$70,650 | 16.84\% |
| Apr-16 | 2,820 | \$417,086 | \$203,882 | 48.88\% | \$93,791 | 22.49\% | \$48,311 | 11.58\% | \$71,102 | 17.05\% |
| May-16 | 2,803 | \$329,688 | \$127,259 | 38.60\% | \$99,986 | 30.33\% | \$39,127 | 11.87\% | \$63,316 | 19.20\% |
| Jun-16 | 2,735 | \$265,018 | \$113,274 | 42.74\% | \$59,904 | 22.60\% | \$40,372 | 15.23\% | \$51,468 | 19.42\% |
| Jul-16 | 2,703 | \$273,727 | \$139,701 | 51.04\% | \$55,484 | 20.27\% | \$24,857 | 9.08\% | \$53,686 | 19.61\% |
| Aug-16 | 2,670 | \$257,232 | \$130,014 | 50.54\% | \$60,318 | 23.45\% | \$20,752 | 8.07\% | \$46,148 | 17.94\% |
| Sep-16 | 2,625 | \$259,285 | \$139,728 | 53.89\% | \$54,610 | 21.06\% | \$21,674 | 8.36\% | \$43,273 | 16.69\% |
| Oct-16 | 2,616 | \$225,889 | \$110,716 | 49.01\% | \$57,407 | 25.41\% | \$19,072 | 8.44\% | \$38,694 | 17.13\% |
| Nov-16 | 2,585 | \$260,286 | \$143,536 | 55.15\% | \$48,839 | 18.76\% | \$27,858 | 10.70\% | \$40,053 | 15.39\% |
| Dec-16 | 2,584 | \$330,606 | \$184,419 | 55.78\% | \$66,708 | 20.18\% | \$29,359 | 8.88\% | \$50,121 | 15.16\% |
| Jan-17 | 2,675 | \$390,014 | \$208,644 | 53.50\% | \$87,049 | 22.32\% | \$38,501 | 9.87\% | \$55,820 | 14.31\% |
| Feb-17 | 2,734 | \$399,654 | \$185,503 | 46.42\% | \$104,096 | 26.05\% | \$49,400 | 12.36\% | \$60,656 | 15.18\% |
| Mar-17 | 2,732 | \$361,753 | \$161,372 | 44.61\% | \$88,356 | 24.42\% | \$53,792 | 14.87\% | \$58,233 | 16.10\% |

Residential exclusive of EAP

| MONTH | \# accts | Total A/R | current bills (0-30 days) |  | 30-60 days |  | 60-90 days |  | Over 90 days |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ENDING |  |  | \$'s | \% of Total | \$'s | \% of Total | \$'s | \% of total | \$'s | \% of total |
| Jan-16 | 66,710 | \$8,003,443 | \$6,285,076 | 78.53\% | \$986,380 | 12.32\% | \$323,768 | 4.05\% | \$408,219 | 5.10\% |
| Feb-16 | 66,737 | \$7,203,452 | \$5,351,900 | 74.30\% | \$1,118,448 | 15.53\% | \$327,157 | 4.54\% | \$405,947 | 5.64\% |
| Mar-16 | 66,906 | \$6,579,943 | \$5,000,126 | 75.99\% | \$976,858 | 14.85\% | \$363,097 | 5.52\% | \$239,862 | 3.65\% |
| Apr-16 | 66,916 | \$6,564,620 | \$5,002,847 | 76.21\% | \$997,919 | 15.20\% | \$311,457 | 4.74\% | \$252,398 | 3.84\% |
| May-16 | 67,412 | \$4,797,640 | \$3,355,784 | 69.95\% | \$992,075 | 20.68\% | \$245,543 | 5.12\% | \$204,238 | 4.26\% |
| Jun-16 | 67,255 | \$4,429,881 | \$3,300,142 | 74.50\% | \$647,501 | 14.62\% | \$250,481 | 5.65\% | \$231,757 | 5.23\% |
| Jul-16 | 67,345 | \$5,261,984 | \$4,143,546 | 78.74\% | \$652,395 | 12.40\% | \$199,156 | 3.78\% | \$266,887 | 5.07\% |
| Aug-16 | 67,595 | \$4,927,865 | \$3,859,275 | 78.32\% | \$649,853 | 13.19\% | \$144,009 | 2.92\% | \$274,728 | 5.57\% |
| Sep-16 | 67,550 | \$5,210,314 | \$4,204,131 | 80.69\% | \$689,415 | 13.23\% | \$156,240 | 3.00\% | \$160,527 | 3.08\% |
| Oct-16 | 67,630 | \$4,278,112 | \$3,232,240 | 75.55\% | \$711,468 | 16.63\% | \$167,379 | 3.91\% | \$167,025 | 3.90\% |
| Nov-16 | 67,728 | \$4,946,569 | \$3,893,528 | 78.71\% | \$650,812 | 13.16\% | \$219,916 | 4.45\% | \$182,313 | 3.69\% |
| Dec-16 | 67,600 | \$6,315,550 | \$4,998,596 | 79.15\% | \$788,235 | 12.48\% | \$266,608 | 4.22\% | \$262,111 | 4.15\% |
| Jan-17 | 67,450 | \$7,195,667 | \$5,735,657 | 79.71\% | \$865,276 | 12.02\% | \$288,897 | 4.01\% | \$305,836 | 4.25\% |
| Feb-17 | 67,336 | \$6,972,550 | \$5,261,481 | 75.46\% | \$1,065,660 | 15.28\% | \$314,331 | 4.51\% | \$331,078 | 4.75\% |
| Mar-17 | 67,405 | \$6,007,295 | \$4,563,309 | 75.96\% | \$890,745 | 14.83\% | \$340,678 | 5.67\% | \$212,563 | 3.54\% |


| NH Electric Cooperative |  |  |  |
| :---: | :---: | :---: | :---: |
| Electric Assistance Program |  |  |  |
| Quarterly Report - Start Up \& Admin. Cost and SBC revenues to dateMarch 15, 2017 |  |  |  |
|  |  |  |  |
|  | January | February | March |
| Administrative |  |  |  |
| Legal |  | \$ 189.46 | \$ 1,062.83 |
| EAP Brochures (BGG) | \$ 572.60 |  |  |
| Postage |  |  |  |
| SBC revenues for Jan - Dec., 2003 |  |  | \$ 786,369.18 |
| SBC revenues for Jan - Dec., 2004 |  |  | \$ 1,099,182.16 |
| SBC revenues for Jan - Dec,, 2005 |  |  | \$ 1,102,928.87 |
| SBC revenues for Jan - Dec., 2006 |  |  | \$ 891,421.43 |
| SBC revenues for Jan - Dec., 2007 |  |  | \$ 901,456.47 |
| SBC revenues for Jan - Dec., 2008 |  |  | \$ 944,173.84 |
| SBC revenues for Jan - Dec, 2009 |  |  | \$ 1,068,692.97 |
| SBC revenues for Jan - Dec, 2010 |  |  | \$ 1,316,753.05 |
| SBC revenues for Jan - Dec, 2011 |  |  | \$ 1,231,912.09 |
| SBC revenues for Jan - Dec, 2012 |  |  | \$ 1,126,257.98 |
| SBC revenues for Jan - Dec, 2013 |  |  | \$ 1,150,325.39 |
| SBC revenues for Jan - Dec, 2014 |  |  | \$ 1,154,554.39 |
| SBC revenues for Jan- Dec, 2015 |  |  | \$ 1,141,292.15 |
| SBC revenues for Jan- Dec 2016 |  |  | \$ 1,121,807.83 |
| SBC revenues for Jan- Dec 2017 |  |  | \$ 328,786.05 |
| Reserve Balance |  |  | \$ 31,867.54 |

