



59 BISSON AVE
LACONIA, NH 03246
(603) 524-4922
1 (800) 639-6700
SALES@IRWINZONE.COM

SCION



LINCOLN



www.irwinzone.com

BUYER(S) Lakes Region Water Co Inc (Lakes Region Water) DOB _____ STOCK NO GFT288
BUYER(S) _____ DOB _____ DATE 04/11/2016
TELEPHONE HOME 4762348 WORK 4762721 SALESPERSON Glenn Buehl
LEGAL ADDRESS PO BOX 389 420 GOV WENTWORTH HIGHW MOULTONBOR E-MAIL Irwater@lakesregionwater.com
MAILING ADDRESS _____ NEW ☐ USED ☐ DEMO ☐

YOU THE BUYER(S) HEREBY AGREE TO PURCHASE FROM SELLER THE FOLLOWING MOTOR VEHICLE

MAKE Ford	MODEL F-150	COLOR Silver	TYPE 4WD Standard Pickup Tr	YEAR 2016													
VIN NO	1	F	T	F	W	1	E	F	5	G	F	B	6	0	1	5	2
CASH PRICE OF VEHICLE				\$53,830.00													
VEHICLE GET-READY INFORMATION																	
DELIVERY DATE _____ TIME _____ MILES _____																	
PRE-DELIVERY PREP. (NEW VEHICLE)																	
STATE INSPECTION																	
OIL AND FILTER CHANGE																	
CLEAN FOR DELIVERY																	
RESISTALL YES _____ NO _____ HOLD _____																	
RETAIL <input type="checkbox"/> LEASE <input type="checkbox"/>																	
MANAGER APPROVAL _____																	
PROGRAM #				REBATE													
PROGRAM #				REBATE													
PROGRAM #				REBATE													
TOTAL																	
TITLE FEE				\$27.00													
ADMINISTRATION FEE				\$472.00													
MILEAGE				(1) TOTAL CASH DELIVERD PRICE													
CASH DEPOSIT SUBMITTED WITH ORDER (MAXIMUM CREDIT CARD DEP. \$2000)																	
CASH ON DELIVERY																	
TRADE ALLOWANCE (CASH VALUE OF TRADE PLUS ANY OVERALL ALLOWANCE)				\$12,599.00													
LESS BALANCE OWING TO																	
NET TRADE ALLOWANCE				\$12,599.00													
LIEN HOLDER				(2) TOTAL DOWN PAYMENT													
ADDRESS																	
DESCRIPTION OF TRADE-IN				AMT. DUE ON DELIVERY (1 less 2)													
MAKE Ford	MODEL F150 Super Cab	TYPE	YEAR 2011	MILEAGE													
VIN NO	1	F	T	F	X	1	E	F	2	B	F	B	5	0	8	0	1
SALVAGE YES NO				CYL													
COLOR				White													

By signing this contract you agree to buy the vehicle described above from the seller, on the terms and conditions listed above and on the back. This contract supersedes all oral representation made by the seller or its agent prior to the execution of this contract.

You agree that the seller may keep the partial payment as liquidated damages if you breach this contract. Some of the ways in which you may breach this contract are cancelling this contract after: 1) the seller may no longer cancel his order from the manufacturer, 2) the seller has performed services on the vehicle, or 3) the seller has taken other actions in reliance on your signing this contract, or 4) you change your mind.

NOTICE TO BUYER: 1. READ THIS CONTRACT BEFORE SIGNING.

2. YOU ARE ENTITLED TO AN EXACT COPY OF THE CONTRACT YOU SIGN.


YOU, THE BUYER, ACKNOWLEDGE THAT YOU HAVE READ THIS CONTRACT AND HAVE RECEIVED A COMPLETED COPY OF THIS CONTRACT. YOU ALSO CERTIFY THAT YOU ARE OF LEGAL AGE TO EXECUTE BINDING CONTRACTS IN THIS STATE. THIS CONTRACT IS NOT BINDING UNTIL APPROVED BY THE SELLER.

Buyer's Signature _____ Date 04/11/2016
Co-Buyer's Signature _____ Date 04/11/2016
Approval of Order _____ Date 04/11/2016
By Seller _____ Dealer's Authorized Agent

DEAL#: 93939
 NEW HAMPSHIRE VEHICLE RETAIL INSTALLMENT CONTRACT

CUST#: 71691

DATE 04/15/2016

1-800-727-7000  FORD CREDIT www.fordcredit.com	Buyer (and Co-Buyer) Name and Address (Including County and Zip Code) LAKES REGION WATER CO INC PO BOX 389 420 GOV WENTWORTH HIGHW MOULTONBORO NH 03254	CREDITOR (Seller Name and Address) ROBERT H. IRWIN MOTORS, INC BISSON AVE. LACONIA, NH 03246
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You, the Buyer (and Co-Buyer, if any), may buy the vehicle described below for cash or on credit. The cash price is shown below as "Cash Price." The credit price is shown below as "Total Sale Price." By signing this contract, you choose to buy the vehicle on credit under the agreements on the front and back of this contract.

New/Used	Mileage	Year and Make	Model	Vehicle Identification Number	Use For Which Purchased
NEW	14	2016 FORD	F150 PICKUP	1FTFW1EF5GFB60152	<input type="checkbox"/> Personal <input type="checkbox"/> Agricultural <input type="checkbox"/> Commercial

Trade-in 2011 FORD \$ 12599.00 N/A
 Year and Make Gross Allowance Amount Owning

ITEMIZATION OF AMOUNT FINANCED

- Cash Price \$ 54329.00(1)
- Down Payment
 - Third Party Rebate Assigned to Creditor \$ N/A
 - Cash Down Payment \$ N/A
 - Trade-in (description above) \$ 12599.00
 - Total Down Payment \$ 12599.00(2)
- Unpaid Balance of Cash Price (1 minus 2) \$ 41730.00(3)
- Amounts paid on your behalf (Seller may be retaining a portion of these amounts)
 - To Public Officials
 - (i) for license, title & registration fees \$ N/A ;
 - (ii) for official fees \$ N/A ;
 - (iii) for taxes (not in Cash Price) \$ N/A
 - To Insurance Companies for:
 - Credit Life Insurance \$ N/A
 - Credit Disability Insurance \$ N/A
 - To N/A for N/A \$ N/A
 - To N/A for N/A \$ N/A
 - To N/A for N/A \$ N/A
 - To N/A for N/A \$ N/A
 - To N/A for N/A \$ N/A
 - To N/A for N/A \$ N/A
 - To N/A for N/A \$ N/A
 - To N/A for N/A \$ N/A
 - Total \$ 41730.00(4)
- Amount Financed (3 plus 4) \$ 41730.00(5)

INSURANCE

YOU ARE REQUIRED TO INSURE THE VEHICLE. YOU MAY OBTAIN VEHICLE INSURANCE FROM A PERSON OF YOUR CHOICE.
LIABILITY INSURANCE COVERAGE FOR BODILY INJURY AND PROPERTY DAMAGE CAUSED TO OTHERS IS NOT INCLUDED.
CREDIT LIFE, CREDIT DISABILITY AND OTHER OPTIONAL INSURANCE ARE NOT REQUIRED TO OBTAIN CREDIT AND WILL NOT BE PROVIDED UNLESS YOU SIGN AND AGREE TO PAY THE PREMIUM.

Credit	N/A
<input type="checkbox"/> Life	N/A
Insurance Company	\$ N/A
Premium	Insured(s)
You want Credit Life Insurance.	
Buyer Signs	
Co-Buyer Signs	

Credit	N/A
<input type="checkbox"/> Disability	N/A
Insurance Company	\$ N/A N/A
Premium	Insured(s)
You want Credit Disability Insurance.	
Buyer Signs	
Co-Buyer Signs	

FEDERAL TRUTH-IN-LENDING DISCLOSURES

ANNUAL PERCENTAGE RATE	FINANCE CHARGE	Amount Financed	Total of Payments	Total Sale Price
The cost of your credit as a yearly rate	The dollar amount the credit will cost you	The amount of credit provided to you or on your behalf	The amount you will have paid when you have made all scheduled payments	The total cost of your purchase on credit, including your downpayment
0.00 %	\$ 0.00	\$ 41730.00	\$ 41730.00	\$ 54329.00

Your Payment Schedule will be:

OTHER OPTIONAL INSURANCE	
Coverage and Insurance Company	Premium and Term in Months
N/A	\$ N/A
N/A	N/A

		<input checked="" type="checkbox"/> Monthly <input type="checkbox"/> Semi-Annually <input type="checkbox"/> Annually
60	695.50	starting 05/30/2016
N/A	N/A	N/A
N/A	N/A	N/A
N/A	N/A	N/A

Prepayment: If you pay off your debt early, you will not have to pay a penalty.

Late Payment: You must pay a late charge on the portion of each payment received more than 10 days late. The charge is 5 percent of the late amount.

Security Interest: You are giving a security interest in the vehicle being purchased.

Contract: Please see this contract for additional information on security interest, nonpayment, default, the right to require repayment of your debt in full before the scheduled date, and prepayment penalty.

N/A \$ N/A

By N/A N/A

You want the optional insurance for which premiums are included above.

Buyer Signs

Co-Buyer Signs

Credit Life and Credit Disability Insurance are for the term of the contract. The amount and coverages are shown in a notice or agreement given to you today.

Anti-Theft Product (Optional)

☐ If this box is checked you purchased the anti-theft product(s) listed below. The purchase of anti-theft product(s) is optional and not required to obtain credit, even if the product(s) is already installed on the vehicle you selected. You may purchase anti-theft product(s) from the person of your choice. By signing below, you agree to purchase the anti-theft product(s) at the price disclosed.

N/A	\$	N/A	Term	N/A
N/A	\$	N/A	Term	N/A
N/A	\$	N/A	Term	N/A

Buyer Signs **X**

☐ Debt Cancellation Waiver Addendum (Optional)

If this box is checked you have purchased a debt cancellation waiver. Purchase of this coverage is optional and is not required to obtain credit. The terms and conditions of the debt cancellation waiver are set forth in the attached Addendum which is incorporated into this contract. The price for the debt cancellation waiver is set forth on this contract in the Itemization of Amount Financed under section 4.

Buyer Signs

Any change in this contract must be in writing and signed by you and the Creditor.

Buyer **X**
Signs

LAKE REGION WATER CO INC

Co-Buyer **X**
Signs

YOU ACKNOWLEDGE THAT YOU HAVE READ AND AGREE TO BE BOUND BY THE ARBITRATION PROVISION ON THE REVERSE SIDE OF THIS CONTRACT.

The Annual Percentage Rate may be negotiated with the Seller. The Seller may assign this contract and may retain its right to receive a portion of the Finance Charge.

NOTICE TO THE BUYER

1. Read this contract before signing.
2. You are entitled to an exact copy of the contract you sign.

Buyer (and Co-Buyer) acknowledge that (i) before signing this contract, Buyer (and Co-Buyer) received and reviewed a true and completely filled in copy of this contract and (ii) at the time of signing this contract, Buyer (and Co-Buyer) received a true and completely filled in copy of this contract.

Buyer **X**
Signs

LAKE REGION WATER CO INC

Co-Buyer **X**
Signs

Seller By **X**

Title

THIS CONTRACT IS NOT VALID UNTIL YOU AND SELLER SIGN IT.

ASSIGNMENT

Seller may transfer this contract to another person. That person will then have all Seller's rights, privileges, and remedies. By signing below, the Seller assigns this contract to FORD MOTOR CREDIT CO ("Assignee").

To contact Assignee about this contract, call 800-727-7000, or visit their website at WWW.FORDCREDIT.COM.

Seller ROBERT H. IRWIN MOTORS, INC By **X**

Title



Go Further

ford.com

VEHICLE DESCRIPTION

F-150

2016 F-150 4X4 SUPERCREW
157" WHEELBASE
5.0L V8 FFV ENGINE
ELEC 6-SPEED AUTO W/TOW MOD

EXTERIOR
INGOT SILVER
INTERIOR
BLACK LTHR TRIM BUCKET SEAT

GF B60152

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

INTERIOR

BOXLINK
EASY FUEL CAPLESS FILLER
FOG LAMPS
FULLY BOXED STEEL FRAME
LED BOX LIGHTING
LOCKING REMOVABLE TAILGATE
PICKUP BOX TIE DOWN HOOKS
POWER SLIDING REAR WINDOW
W/DEFROST & PRIVACY TINT
SPARE TIRE & WHEEL LOCK
TOW HOOKS
WHEEL LIP MOLDINGS - BODY
COLOR

INTERIOR

• 8.0" CTR STACK TOUCH SCRIN
• 8.0" PRODUCTIVITY SCREEN
• 10-WAY PWR DRV/PASS SEATS
• A/C W/DUAL CLIMATE CONTROL
• ADJUST PEDALS W/MEMORY
• AMBIENT LIGHTING
• AUTO DIM REARVIEW MIRROR
• COLOR COORDINATED CARPET
AND FLOOR MATS
• HTD/COOLED DVR/PASS SEATS
• LEATHER TRIMMED SEATS
• LEATHER WRAPPED STR WHEEL
• MEMORY DRIVER SEAT
• SIRIUS SAT SVC N/A AK&HI
• TILT/TELESCOPE STR COLUMN

FUNCTIONAL

• 12V AUXILIARY POWER POINT
• AUTOLAMP-AUTO ON/OFF HDLMP
• CLASS IV TRAILER HITCH W/
SMART TRLR TOW CONNECTOR
• HILL START ASSIST
• INTELLIGENT ACCESS W/PUSH
BUTTON START
• OUTBOARD MNTD REAR SHOCKS
• POWER TAILGATE LOCK
• PWR FOLD/HEAT/SIG/MEM MIRR
• REAR VIEW CAMERA
• SELECTSHIFT TRANSMISSION
• SYNC® 3
• TRAILER SWAY CONTROL
• WIPER ACTIVATED HEADLAMPS

SAFETY/SECURITY

• ADVANCED SECURITY PACK
• ADVANCETRAC WITH RSC
• AIRBAGS - FRONT SEAT
MOUNTED SIDE IMPACT
• AIRBAGS - SAFETY CANOPY
• CTR HIGH MOUNT STOP LAMP
• INTELLIGENT ACCESS W/
PUSH BUTTON START
• MYKEY
• SOS POST CRASH ALERT SYS
• TIRE PRESSURE MONITOR SYS

WARRANTY

• 3YR/36,000 BUMPER / BUMPER
• 5YR/60,000 POWERTRAIN
• 5YR/60,000 ROADSIDE ASSIST

INCLUDED ON THIS VEHICLE

(MSRP)

EQUIPMENT GROUP 502A

6,995.00

ARIAT SERIES
BLIS (BLIND SPOT INFO SYSTEM)
REMOTE START SYSTEM
REVERSE SENSING SYSTEM
LED SIDE-MIRROR SPOTLIGHTS
10V/400W OUTLET
ONY SINGLE CD W/ HD RADIO
VOICE-ACTIVATED NAVIGATION

OPTIONAL EQUIPMENT/OTHER

ELECTSHIFT TRANSMISSION
5.0L V8 FFV ENGINE
5/55R20 OWL ALL-TERRAIN
31 ELECTRONIC LOCK RR AXLE
150# GVWR PACKAGE
FRONT LICENSE PLATE BRACKET
CALIFORNIA EMISSIONS SYSTEM
VIN PANEL MOONROOF
TAILGATE STEP
18" CHROME-LIKE PVD WHEELS
GAL EXTENDED RANGE FUEL TANK
TEGRADED TRAILER BRAKE CONT
TECHNOLOGY PACKAGE
ARIAT CHROME APPEARANCE PKG
CHROME ANGULAR STEP BAR
RAY-IN BED LINER *ACCY
ELEX FUEL VEHICLE

NO CHARGE
NO CHARGE
420.00
NO CHARGE
NO CHARGE
1,295.00
375.00
995.00
395.00
275.00
905.00
NO CHARGE
495.00

PRICE INFORMATION

BASE PRICE \$46,780.00
TOTAL OPTIONS/OTHER 12,150.00
TOTAL VEHICLE & OPTIONS/OTHER \$58,930.00
DESTINATION & DELIVERY 1,195.00
TOTAL BEFORE DISCOUNTS 60,125.00
LAR LUX CHROME OR SPRT - 1,500.00
TOTAL SAVINGS - 1,500.00

(MSRP)

	RAMP ONE		TOTAL MSRP \$58,625.00
	CA04		
	RAMP TWO	FINAL ASSEMBLY PLANT	This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.
		DEARBORN	
	METHOD OF TRANSP.	ITEM #: 11-Z701 O/T 2	
	CONVOY		GC031 N RB 2X 640 002044 03 03 16

EPA DOT Fuel Economy and Environment



Flexible-Fuel Vehicle
Gasoline-Ethanol (E85)

Fuel Economy
17 MPG
combined city/hwy
15 city
21 highway
5.9 gallons per 100 miles

Standard Pickup Trucks range from 15 to 24 MPG. The best vehicle rates 119 MPGe. Values are based on gasoline and do not reflect performance and ratings based on E85.

You spend \$4,250 more in fuel costs over 5 years
compared to the average new vehicle.

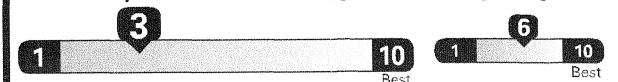
Driving Range

Gasoline: 609 miles

Ethanol (E85): 485 miles

Annual fuel cost \$2,650

Fuel Economy & Greenhouse Gas Rating (tailpipe only) Smog Rating (tailpipe only)



This vehicle emits 522 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 25 MPG and costs \$9,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$3.00 per gallon. This is a dual fueled automobile. MPGe is miles per gasoline-gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash Driver ★★★★★ Passenger ★★★★★

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash Front seat ★★★★★ Rear seat ★★★★★

Based on the risk of injury in a side impact.

Rollover ★★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.

Source: National Highway Traffic Safety Administration (NHTSA).

www.safercar.gov or 1-888-327-4236



1FTFW1EF5GFB60152



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Choose the vehicle you want. Whether you decide to lease or finance, you'll find the choices that are right for you. See your Ford Dealer for details or visit www.FordCredit.com



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39 YEARS

FORD F-SERIES

AMERICA'S BEST SELLING TRUCKS



60 Month
0.06

Finance Payment Options

Customer Name **Lakes Region Water Co Inc** Deal Date **04/05/16 5:21PM**
 Address **PO BOX 389 420 GOV WENTWORTH HIGHW** Home Phone **(476) 234-8**
MOULTONBORO, NH 03254 Work Phone **(476) 272-1**
 Email Address **lrwater@lakesregionwater.com** Cell Phone

Stock # **GFT288** VIN **1FTFW1EF5GFB60152** Salesperson **Glenn Buehl**

Year **2016** Make **Ford** Model **F-150** Trim **4WD SuperCrew 157" L..** Odometer **0**

Trade Vehicles

Year **2011** Make **Ford** Model **F150 Super Cab XLT Pick...** VIN **1FTFX1EF2BFB50801** Odometer **106,700**

Payment Options

Loan

Term	Cash Down			
	0	1,000	2,000	3,000
60	706-716	689-699	673-683	656-666

OK!
WITH
PMU

Loan Details

Market Value	\$	60,125.00
Savings	\$	5,695.00
Rebate	\$	
Accessories	\$	
Adj. Sale Price	\$	54,430.00
Trade Value	\$	12,599.00
Sales Sub Total	\$	41,831.00
Tax	\$	
Doc Fee	\$	472.00
Fees	\$	27.00
Trade Balance	\$	
Net Sales Price	\$	42,330.00
Cash Down	\$	
Amount Financed	\$	42,330.00
Days to First Payment		45

Payment Options

Loan/Lease

Desired Payment \$ _____

Cash Down \$ _____

☐ _____
Customer's Signature

☐ _____
Manager's Signature