



NHPUC 1JUN18PM4:14

June 1, 2018

**Via Overnight and Electronic Mail**

Debra A. Howland  
Executive Director and Secretary  
N.H. Public Utilities Commission  
21 South Fruit Street, Suite 10  
Concord, N.H. 03301

**RE: Docket DE 14-216: CORE Energy Efficiency Programs**

Dear Ms. Howland,

On behalf of Unitil Energy Systems, Inc. and Northern Utilities, Inc. (collectively, the "Companies") I enclose four (4) copies of the Companies' Annual Reports and Performance Incentives calculations for the Companies' 2017 energy efficiency programs. The Commission approved the 2017 programs in Order No. 25,976 (December 23, 2016).

The 2017 Plan introduced certain program changes, including the implementation of a lost base revenue ("LBR") mechanism. DE 14-216 Settlement Agreement at 2 (December 12, 2016). The Settlement Agreement submitted by the parties to DE 14-216 and approved by the Commission required, *inter alia*, that the Companies provide "Average Distribution Rate for Lost Revenue" calculations with supporting workpapers and a detailed description of the calculations. Id. at 3-4. The Companies have included their respective calculations and supporting workpapers with this filing.

Regards,

A handwritten signature in blue ink, appearing to read "Patrick Taylor", written over a horizontal line.

Patrick Taylor  
Senior Counsel

Enclosures

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Patrick Taylor  
Senior Counsel  
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