



New Hampshire CORE Energy Efficiency Programs

2nd Quarter Report
January 2015 – June 2015

Docket DE 14-216

August 28, 2015



2nd Quarter Report
January 2015 - June 2015

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Program Results
 Company-Specific Programs
 Eversource

Description		Smart Start Program Administration	Customer Engagement Platform	Home Energy Reports	C&I RFP Program	C&I Customer Partnerships	Total
Program Expenses	Budget	\$ 52,000	\$ 550,270	\$ 280,402	\$ 532,143	\$ 19,856	\$ 1,434,671
	Actual	\$ 17,135	\$ 49,469	\$ 128,337	\$ 52,742	\$ -	\$ 247,683
	Percent	33%	9%	46%	10%	-	17%
Program Participation	Goal	-	-	25,000	6	-	25,006
	Actual	-	-	25,000	-	-	25,000
	Percent	-	-	100%	-	-	100%
Annual kWh Savings	Goal	-	-	1,529,834	2,955,931	-	4,485,764
	Actual	-	-	1,278,642	-	-	1,278,642
	Percent	-	-	84%	-	-	29%
Lifetime kWh Savings	Goal	-	-	4,589,501	36,597,730	-	41,187,231
	Actual	-	-	3,507,013	-	-	3,507,013
	Percent	-	-	76%	-	-	9%
Annual MMBtu Savings	Goal	-	-	-	-	-	-
	Actual	-	-	-	-	-	-
	Percent	-	-	-	-	-	-
Lifetime MMBtu Savings	Goal	-	-	-	-	-	-
	Actual	-	-	-	-	-	-
	Percent	-	-	-	-	-	-

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Education Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Program Expenses										
Residential	Budget	\$ -	\$ -	\$ -	\$ 52,776	\$ 52,776	\$ -	\$ 17,000	\$ 17,000	\$ 69,776
	Actual	-	-	-	14,975	14,975	-	5,572	5,572	20,547
	Percent	-	-	-	28%	28%	-	33%	33%	29%
Commercial & Industrial	Budget	\$ 15,414	\$ 30,528	\$ 216,829	\$ 44,936	\$ 307,707	\$ 15,000	\$ 11,000	\$ 26,000	\$ 333,707
	Actual	4,796	9,686	52,014	4,332	70,828	9,291	1,297	10,588	81,416
	Percent	31%	32%	24%	10%	23%	62%	12%	41%	24%
Total	Budget	\$ 15,414	\$ 30,528	\$ 216,829	\$ 97,712	\$ 360,483	\$ 15,000	\$ 28,000	\$ 43,000	\$ 403,483
	Actual	4,796	9,686	52,014	19,306	85,802	9,291	6,869	16,160	101,963
	Percent	31%	32%	24%	20%	24%	62%	25%	38%	25%

Focus Areas

NH Energy Code and Beyond Code

Residential Programs

Commercial, Industrial & Municipal Programs

K-12 Energy Efficiency Education

Activities

- > Conducted three residential workshops in March with 40 attendees.
- > Conducted two commercial workshops with 27 attendees.

- > Conducted "High Efficiency Heat Pump Seminar" to discuss residential air source heating and hot water equipment with 66 attendees (homeowners and contractors).
- > Conducted three Button Up workshops in April with two more planned in the fall.
- > Partnered with Northeast Home Rating System (NEHERS) alliance to host HERS rating course; 10 attendees.

- > Presented on Eversource's Customer Engagement Platform at the Local Energy Solutions Conference.
- > Conducted five energy efficiency workshop for municipalities in Portsmouth, Manchester, Lebanon, North Conway and Keene with 92 attendees.
- > Conducted LED seminar with 70 attendees.
- > Conducted two lighting contractor seminars with 65 attendees.
- > Conducted two Building Operator Certification (BOC) courses with 10 attendees.

- > Completed 42 presentations in 9 schools that reached 1,637 students and 65 educators.

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Forward Capacity Market (FCM) Proceeds and Expenses

Description	Electric Utilities				Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	
Estimated Annual FCM Proceeds	\$ 128,600	\$ 55,000	\$ 2,235,000	\$ 250,240	\$ 2,668,840
Estimated Annual FCM Expenses	\$ 20,000	\$ 15,000	\$ 160,000	\$ 30,000	\$ 225,000
Actual FCM Proceeds					
Qtr. 1	\$ 48,274	\$ 17,794	\$ 593,398	\$ 62,532	\$ 721,998
Qtr. 2	57,337	13,848	596,649	64,901	732,735
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ 105,611	\$ 31,642	\$ 1,190,048	\$ 127,432	\$ 1,454,733
Actual FCM Expenses					
Financial Assurance					
Qtr. 1	\$ -	\$ -	\$ -	\$ -	\$ -
Qtr. 2	-	-	-	-	-
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ -	\$ -	\$ -	\$ -	\$ -
Other					
Qtr. 1	\$ 2,748	\$ -	\$ 22,595	\$ 3,559	\$ 28,902
Qtr. 2	19,004	11,548	43,196	6,547	80,295
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ 21,752	\$ 11,548	\$ 65,791	\$ 10,106	\$ 109,196
Total Financial Assurance & Other	\$ 21,752	\$ 11,548	\$ 65,791	\$ 10,106	\$ 109,196
Actual Net FCM Proceeds*	\$ 83,859	\$ 20,094	\$ 1,124,257	\$ 117,327	\$ 1,345,537

* The CORE Electric Utilities leverage the Forward Capacity Market which provides additional energy efficiency funds to the NH CORE energy efficiency programs. The FCM proceeds budget and actual FCM proceeds are allocated to the residential and the C&I sectors based on an estimate of each sector's contribution to peak demand reduction (approximately 30% for the Residential sector and 70% for the C&I sector). Initially approved by the Commission in its Order No. 24,930 in DE 08-130 dated January 5, 2009 (2009 CORE Programs) and in all subsequent CORE program Orders.

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Expenses By Activity
Residential Programs

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Home Energy Assistance	Internal Admin	\$ 1,093	\$ 9,117	\$ 40,146	\$ 15,827	\$ 66,183	\$ 1,781	\$ 7,144	\$ 8,925	\$ 75,109
	External Admin	-	4,950	-	1,532	6,482	-	154	154	6,636
	Rebate/Services	60,608	114,204	1,041,162	148,552	1,364,526	333,369	1,384	334,753	1,699,279
	Implementation Services	20,667	18,622	49,713	28,608	117,610	32,559	13,293	45,852	163,462
	Marketing	242	1,077	-	1,250	2,568	471	1,250	1,721	4,289
	EM&V	7,870	4,360	16,797	5,136	34,163	14,575	1,921	16,496	50,659
	Total	\$ 90,480	\$ 152,330	\$ 1,147,818	\$ 200,905	\$ 1,591,533	\$ 382,754	\$ 25,146	\$ 407,901	\$ 1,999,434
EnergyStar® Homes	Internal Admin	\$ 59	\$ 1,559	\$ 15,169	\$ 6,572	\$ 23,358	\$ 39	\$ 2,917	\$ 2,956	\$ 26,314
	External Admin	-	658	-	167	825	-	594	594	1,419
	Rebate/Services	2,840	4,622	245,748	1,856	255,066	56,980	5,343	62,323	317,389
	Implementation Services	15,596	26,385	67,570	10,901	120,452	17,831	5,334	23,165	143,617
	Marketing	797	184	6,945	-	7,926	1,169	-	1,169	9,095
	EM&V	4,311	565	8,399	1,895	15,170	3,240	790	4,030	19,200
	Total	\$ 23,603	\$ 33,973	\$ 343,831	\$ 21,391	\$ 422,798	\$ 79,260	\$ 14,977	\$ 94,237	\$ 517,035
HP w/EnergyStar®	Internal Admin	\$ 875	\$ 6,720	\$ 28,595	\$ 11,259	\$ 47,449	\$ 2,048	\$ 4,473	\$ 6,520	\$ 53,969
	External Admin	-	4,681	52	1,032	5,765	-	277	277	6,042
	Rebate/Services	90,208	72,622	1,170,643	125,426	1,458,898	292,847	10,712	303,559	1,762,457
	Implementation Services	21,551	29,932	123,550	25,224	200,258	48,980	12,549	61,529	261,787
	Marketing	490	793	3,470	-	4,753	10,786	-	10,786	15,539
	EM&V	4,488	3,491	33,636	3,246	44,860	11,517	903	12,419	57,280
	Total	\$ 117,612	\$ 118,238	\$ 1,359,946	\$ 166,187	\$ 1,761,983	\$ 366,177	\$ 28,913	\$ 395,090	\$ 2,157,074
EnergyStar® Products	Internal Admin	\$ 1,402	\$ 7,462	\$ 36,582	\$ 12,420	\$ 57,866	\$ 1,760	\$ 12,085	\$ 13,845	\$ 71,711
	External Admin	\$ -	\$ 3,153	\$ -	\$ 2,597	\$ 5,750	\$ -	\$ 712	\$ 712	\$ 6,462
	Rebate/Services	\$ 80,058	\$ 74,591	\$ 655,124	\$ 92,419	\$ 902,191	\$ 428,134	\$ 154,917	\$ 583,051	\$ 1,485,242
	Implementation Services	\$ 22,383	\$ 43,551	\$ 19,519	\$ 22,160	\$ 107,613	\$ 35,401	\$ 22,096	\$ 57,496	\$ 165,109
	Marketing	\$ 6,793	\$ 3,462	\$ 30,954	\$ 4,303	\$ 45,512	\$ 14,103	\$ 3,691	\$ 17,793	\$ 63,306
	EM&V	\$ 6,801	\$ 2,706	\$ 15,234	\$ 4,068	\$ 28,809	\$ 12,731	\$ 3,277	\$ 16,008	\$ 44,817
	Total	\$ 117,436	\$ 134,925	\$ 757,413	\$ 137,967	\$ 1,147,741	\$ 492,129	\$ 196,778	\$ 688,906	\$ 1,836,647

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Expenses by Activity
Residential Programs (Continued)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Other*	Internal Admin	\$ 3,255	\$ 763	\$ 4,234	\$ 4,689	\$ 12,941	\$ 3,754	\$ -	\$ 3,754	\$ 16,695
	External Admin	-	-	\$ -	-	-	-	-	-	-
	Rebate/Services	-	-	\$ 124,073	14,518	138,591	124,829	-	124,829	263,420
	Implementation Services	-	-	\$ 5,636	-	5,636	6,553	6,400	12,953	18,589
	Marketing	-	-	\$ -	457	457	4,186	457	4,643	5,100
	EM&V	6,098	2,124	\$ 33,918	1,000	43,141	7,528	-	7,528	50,669
	Total	\$ 9,353	\$ 2,887	\$ 167,862	\$ 20,664	\$ 200,766	\$ 146,850	\$ 6,857	\$ 153,707	\$ 354,472
Total Residential	Internal Admin	\$ 6,684	\$ 25,620	\$ 124,725	\$ 50,767	\$ 207,797	\$ 9,382	\$ 26,618	\$ 36,000	\$ 243,798
	External Admin	-	13,442	52	5,328	18,822	-	1,737	1,737	20,559
	Rebate/Services	233,713	266,038	3,236,750	382,771	4,119,272	1,236,159	172,356	1,408,515	5,527,787
	Implementation Services	80,198	118,490	265,988	86,893	551,568	141,324	59,672	200,996	752,564
	Marketing	8,321	5,516	41,369	6,010	61,217	30,714	5,397	36,111	97,328
	EM&V	29,568	13,247	107,985	15,345	166,144	49,590	6,891	56,481	222,625
	Total	\$ 358,484	\$ 442,354	\$ 3,776,869	\$ 547,113	\$ 5,124,820	\$ 1,467,170	\$ 272,671	\$ 1,739,841	\$ 6,864,661
Total %	Internal Admin	1.9%	5.8%	3.3%	9.3%	4.1%	0.6%	9.8%	2.1%	3.6%
	External Admin	0.0%	3.0%	0.0%	1.0%	0.4%	0.0%	0.6%	0.1%	0.3%
	Rebate/Services	65.2%	60.1%	85.7%	70.0%	80.4%	84.3%	63.2%	81.0%	80.5%
	Implementation Services	22.4%	26.8%	7.0%	15.9%	10.8%	9.6%	21.9%	11.6%	11.0%
	Marketing	2.3%	1.2%	1.1%	1.1%	1.2%	2.1%	2.0%	2.1%	1.4%
	EM&V	8.2%	3.0%	2.9%	2.8%	3.2%	3.4%	2.5%	3.2%	3.2%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Expenses by Activity
C&I and Municipal Programs

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Large Business Energy Solutions	Internal Admin	\$ 2,245	\$ 4,444	\$ 76,004	\$ 16,995	\$ 99,687	\$ 2,684	\$ 8,371	\$ 11,055	\$ 110,742
	External Admin	-	1,878	-	330	2,207	-	386	386	2,594
	Rebate/Services	14,468	47,455	1,397,855	177,629	1,637,408	463,368	7,368	470,736	2,108,144
	Implementation Services	67,706	12,244	264,503	28,694	373,147	53,242	13,848	67,090	440,237
	Marketing	2,345	601	2,352	-	5,298	12,530	-	12,530	17,828
	EM&V	28,035	10,035	84,142	6,734	128,946	43,695	2,374	46,069	175,015
	Total	\$ 114,799	\$ 76,657	\$ 1,824,856	\$ 230,382	\$ 2,246,694	\$ 575,519	\$ 32,347	\$ 607,866	\$ 2,854,560
Small Business Energy Solutions	Internal Admin	\$ 2,602	\$ 3,875	\$ 36,233	\$ 16,012	\$ 58,722	\$ 1,850	\$ 8,143	\$ 9,992	\$ 68,715
	External Admin	-	1,637	-	101	1,739	-	265	265	2,004
	Rebate/Services	173,870	32,303	1,027,460	284,615	1,518,249	758,131	71,228	829,359	2,347,607
	Implementation Services	36,587	36,863	178,730	29,652	281,833	40,463	17,352	57,815	339,648
	Marketing	11,781	524	2,420	-	14,725	9,292	610	9,901	24,626
	EM&V	10,224	1,405	23,567	5,794	40,989	16,318	2,035	18,353	59,342
	Total	\$ 235,064	\$ 76,608	\$ 1,268,411	\$ 336,174	\$ 1,916,257	\$ 826,053	\$ 99,632	\$ 925,685	\$ 2,841,942
Municipal	Internal Admin	\$ 106	\$ 3,052	\$ 22,699	\$ 5,466	\$ 31,324	\$ -	\$ -	\$ -	\$ 31,324
	External Admin	-	1,290	-	297	1,587	-	-	-	1,587
	Rebate/Services	8,618	32,945	452,532	56,173	550,268	-	-	-	550,268
	Implementation Services	9,992	14,851	19,507	8,473	52,823	-	-	-	52,823
	Marketing	401	1,913	685	472	3,471	-	-	-	3,471
	EM&V	3,234	1,107	1,130	2,197	7,668	-	-	-	7,668
	Total	\$ 22,350	\$ 55,158	\$ 496,553	\$ 73,078	\$ 647,140	\$ -	\$ -	\$ -	\$ 647,140
Other*	Internal Admin	\$ 4,315	\$ 2,853	\$ 8,335	\$ 4,417	\$ 19,920	\$ -	\$ -	\$ -	\$ 19,920
	External Admin	-	239	-	-	239	-	84	84	323
	Rebate/Services	4,790	7,215	100,967	3,875	116,847	6,195	756	6,951	123,798
	Implementation Services	-	1,386	37,464	-	38,850	-	-	-	38,850
	Marketing	6	76	287	457	827	3,096	457	3,553	4,380
	EM&V	8,084	6,578	50,573	-	65,234	-	-	-	65,234
	Total	\$ 17,195	\$ 18,347	\$ 197,626	\$ 8,748	\$ 241,916	\$ 9,291	\$ 1,297	\$ 10,588	\$ 252,504

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Expenses by Activity
C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Total C&I and Municipal	Internal Admin	\$ 9,268	\$ 14,225	\$ 143,271	\$ 42,890	\$ 209,653	\$ 4,534	\$ 16,514	\$ 21,047	\$ 230,700
	External Admin	-	5,043	-	728	5,771	-	735	735	6,507
	Rebate/Services	201,747	119,919	2,978,814	522,291	3,822,771	1,227,695	79,352	1,307,047	5,129,817
	Implementation Services	114,285	65,345	500,204	66,820	746,653	93,706	31,199	124,905	871,557
	Marketing	14,533	3,114	5,745	929	24,321	24,918	1,067	25,984	50,305
	EM&V	49,576	19,125	159,412	14,725	242,838	60,012	4,409	64,422	307,260
	Total		\$ 389,409	\$ 226,770	\$ 3,787,446	\$ 648,382	\$ 5,052,006	\$ 1,410,864	\$ 133,276	\$ 1,544,140
Total C&I and Municipal %	Internal Admin	2.4%	6.3%	3.8%	6.6%	4.1%	0.3%	12.4%	1.4%	3.5%
	External Admin	0.0%	2.2%	0.0%	0.1%	0.1%	0.0%	0.6%	0.0%	0.1%
	Rebate/Services	51.8%	52.9%	78.6%	80.6%	75.7%	87.0%	59.5%	84.6%	77.8%
	Implementation Services	29.3%	28.8%	13.2%	10.3%	14.8%	6.6%	23.4%	8.1%	13.2%
	Marketing	3.7%	1.4%	0.2%	0.1%	0.5%	1.8%	0.8%	1.7%	0.8%
	EM&V	12.7%	8.4%	4.2%	2.3%	4.8%	4.3%	3.3%	4.2%	4.7%
	Total		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 15,953	\$ 39,845	\$ 267,996	\$ 93,656	\$ 417,450	\$ 13,916	\$ 43,132	\$ 57,048	\$ 474,498
	External Admin	-	18,485	52	6,056	24,593	-	2,472	2,472	27,065
	Rebate/Services	435,459	385,957	6,215,565	905,062	7,942,043	2,463,854	251,708	2,715,561	10,657,605
	Implementation Services	194,482	183,834	766,192	153,713	1,298,221	235,030	90,871	325,901	1,624,122
	Marketing	22,854	8,630	47,114	6,939	85,537	55,632	6,464	62,096	147,633
	EM&V	79,144	32,372	267,396	30,069	408,982	109,602	11,301	120,903	529,885
	Total		\$ 747,892	\$ 669,124	\$ 7,564,315	\$ 1,195,495	\$ 10,176,827	\$ 2,878,033	\$ 405,947	\$ 3,283,980
Grand Total % (Residential, C&I and Municipal)	Internal Admin	2.1%	6.0%	3.5%	7.8%	4.1%	0.5%	10.6%	1.7%	3.5%
	External Admin	0.0%	2.8%	0.0%	0.5%	0.2%	0.0%	0.6%	0.1%	0.2%
	Rebate/Services	58.2%	57.7%	82.2%	75.7%	78.0%	85.6%	62.0%	82.7%	79.2%
	Implementation Services	26.0%	27.5%	10.1%	12.9%	12.8%	8.2%	22.4%	9.9%	12.1%
	Marketing	3.1%	1.3%	0.6%	0.6%	0.8%	1.9%	1.6%	1.9%	1.1%
	EM&V	10.6%	4.8%	3.5%	2.5%	4.0%	3.8%	2.8%	3.7%	3.9%
	Total		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

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Evaluation, Monitoring and Verification (EM&V)

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Annual Budget ¹	\$ 148,594	\$ 82,189	\$ 893,712	\$ 161,275	\$ 1,285,770	\$ 253,950	\$ 67,977	\$ 321,927	\$ 1,607,696
Actual Expenses ²									
Qtr. 1	\$ 50,517	\$ 13,589	\$ 80,810	\$ 18,240	\$ 163,156	\$ 81,996	\$ 6,686	\$ 88,682	\$ 251,838
Qtr. 2	28,627	18,783	186,586	11,829	245,826	27,606	4,614	32,221	\$ 278,046
Qtr. 3	-	-	-	-	-	-	-	-	\$ -
Qtr. 4	-	-	-	-	-	-	-	-	\$ -
Total	\$ 79,144	\$ 32,372	\$ 267,396	\$ 30,069	\$ 408,982	\$ 109,602	\$ 11,301	\$ 120,903	\$ 529,885

Notes:

- (1) The Evaluation, Monitoring and Verification budget is based on 5% of the annual NH CORE Energy Efficiency Program budget.
(2) The actual EM&V expenses for each program are included in the expense totals reported for each program.
(3) Status of EM&V Studies:

	Est. Cost	Vendor	Status
NE Avoided Energy Supply Cost Study (2015)	\$38,000	TCR	Complete: Q2, 2015
- Peak/Super Peak Avoided Cost Study	\$10,000	TCR	ECD: Q3, 2015
Treat/Otter Auditing/Tracking Software	\$150,000	PSD	Annual cost billed monthly
NEEP/CEE Regional/National M&E:	\$157,065	NEEP	Ongoing
- Net Savings Project (started in 2013)			ECD: Q4, 2015
- Measure Life Research (started in 2014)			ECD: Q4, 2015
- Regional EE Database (REED)			ECD: Q4, 2015
- EM&V Methods			ECD: Q4, 2015
- Changing EM&V Paradigm			ECD: Q4, 2015
- Incremental Cost Study (Emerging Tech)			ECD: Q3, 2016
- Home Energy Mgmt Research			ECD: Q4, 2015
- Loadshape Data Catalog			ECD: Q3, 2016
Energy Star Homes - Impact Evaluation	tbd	tbd	ECD: 2016
Large Business (Ret/New/RFP) Program - Impact Evaluation	\$550,000	DNV Kema	Complete: Q2, 2015
Energy Star Appliance Program - Impact Evaluation	tbd	tbd	ECD: 2015-2016
Early Replacement Measures, Phase 2 (Gas)	tbd	Evergreen Economics	ECD: 2015
Home Energy Reports Pilot Program Evaluation (Eversource)	\$61,000	Navigant	ECD: Q3, 2015

Evaluations available at: http://www.puc.state.nh.us/Electric/Monitoring%20and%20Evaluation%20Reports/Monitoring_Evaluation_Report_List.htm

2nd Quarter Report
January 2015 - June 2015

Revolving Loan Fund (RLF)

Description	Electric Utilities			
	Liberty Utilities	NHEC	Eversource	Unitil
Amount Available to Loan				
Revolving Loan Fund ¹	\$ 303,000	\$ 300,000	\$ 690,000	\$ 855,707
Less: Loans	391,750	513,889	1,327,655	1,135,504
Plus: Loan Payments Received	145,915	270,097	689,207	429,141
Current Balance	57,166	56,208	51,551	149,344
Less: Loans in Process	-	31,500	49,000	3,706
Less: Potential Loans	-	-	-	-
Amount Available to Loan	\$ 57,166	\$ 24,708	\$ 2,551	\$ 145,638
Maximum Loans and Maximum Term				
Residential	Maximum Loan Maximum Term	\$ 500 2 Years	\$ 7,500 7 Years	\$ 7,500 7 Years
Municipal and C&I ²	Maximum Loan Maximum Term	\$ 50,000 2 years	Smart Start	\$ 50,000 10 Years
Year-to-date Project Financing Information				
Residential	No. of Projects Financed Average Loan Amount	- N/A	12 \$ 3,486	31 \$ 4,081
Municipal and C&I ²	No. of Projects Financed Average Loan Amount	6 \$ 3,867	- na	- N/A

Notes:

(1) Includes funds from a RGGI-funded grant awarded to the Electric Utilities in 2009 and CORE Program funds.

(2) Not applicable to the NHEC and Eversource. Utilize SmartStart Loan Program.

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January 2015 - June 2015

Smart Start Revolving Loan Program

Description	NHEC	Eversource
Year-to-Date Amount Available to Loan		
Loan Fund Balance ¹	\$ 746,017	\$ 534,942
Less: Loans	61,696	306,465
Plus: Loan Repayments (excluding reserve for bad debt)	39,613	193,096
Current Balance	\$ 723,934	\$ 421,573
Less: Loans in Process	-	580,730
Less: Potential Loans	9,197	220,838
Add: Anticipated Loan Repayments Thr Year End	-	414,000
Amount Available to Loan	\$ 714,738	\$ 34,005
Year-to-Date Reserve for Bad Debt (Uncollectibles)		
Initial Balance	Not Applicable	\$ 173,971
Plus: Bad Debt Collections ²		18,935
Less: Bad Debt Charges		
Ending Balance		\$ 192,906
Year-to-date Administrative and Implementation Expenses ³	\$ -	\$ 17,135
Year-to-date Payments to Contractors Supporting Customer Projects	\$ 61,696	\$ 466,742
Year-to-date Performance Incentive ⁴	Not Applicable	\$ 22,722
Year-to-date Project Financing Information		
Municipal and C&I ⁵	No. of Projects Financed	1 23
	Total Loan Amount	\$ 61,696 \$ 587,441
	Average Loan Amount	\$ 61,696 \$ 25,541
	Lifetime kWh Savings ⁶	1,350,659 11,602,890
	Lifetime MMBTU Savings ⁶	- Not Applicable
	Lifetime kWh Savings ⁷	- -
	Lifetime MMBTU Savings ⁷	- Not Applicable
	Lifetime Electric Bill Savings	\$ 181,583 \$ 1,851,142

Notes:

- (1) As of January 1, 2015. The beginning loan balance for NHEC has been revised to \$746,017 compared to what was reported in the 4th Qtr report of \$746,118, a difference of \$101.
- (2) 5% of the loan amount is reserved for uncollectibles.
- (3) NHEC's Annual Goal: \$5,000 (see page 15); Eversource's Annual Goal: \$52,000 (see page 16).
- (4) The performance incentive is based on 6% of the loan repayments, excluding the reserve for bad debt.
- (5) C&I not applicable to Eversource; Municipal only.
- (6) Also reported in the applicable C&I program report.
- (7) Incremental savings not reported elsewhere.

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January 2015 - June 2015
Electric Programs

Actual Customers Served, Program Expenses, Lifetime kWh and MMBtu Savings

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	8	213,938	22	431,929	271	5,132,895	27	416,537	328	6,195,299
Expenses / Lifetime MMBtu Savings	\$90,480	3,376	\$152,330	10,831	\$1,147,818	66,315	\$200,905	13,725	\$1,591,533	94,247
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	31	914,516	28	504,544	1,425	19,022,475	198	3,335,286	1,682	23,776,821
Expenses / Lifetime MMBtu Savings	\$117,612	11,290	\$118,238	17,164	\$1,359,946	175,097	\$166,187	14,598	\$1,761,983	218,150
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	0	0	1	386,402	56	4,619,026	0	0	57	5,005,428
Expenses / Lifetime MMBtu Savings	\$23,603	0	\$33,973	0	\$343,831	57,141	\$21,391	0	\$422,798	57,141
ENERGY STAR Products										
Number of Rebates / Lifetime kWh Savings	12,063	5,258,930	12,090	5,541,948	24,372	34,043,976	3,742	6,679,253	40,206	47,895,800
Expenses / Lifetime MMBtu Savings	\$117,436	880	\$134,925	1,472	\$757,413	3,366	\$137,967	742	\$1,147,741	5,580
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	2	1,630,623	5	6,573,958	91	75,299,881	2	84,138,155	139	172,917,218
Expenses / Lifetime MMBtu Savings	\$114,799	0	\$76,657	0	\$1,824,856	0	\$230,382	0	\$2,246,694	0
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	41	6,905,223	10	3,360,410	216	69,729,560	56	12,430,411	323	92,425,604
Expenses / Lifetime MMBtu Savings	\$235,064	0	\$76,608	0	\$1,268,411	0	\$336,174	0	\$1,916,257	0
Municipal Program										
Number of Participants / Lifetime kWh Savings	2	178,875	8	1,252,184	49	18,623,800	1	186,030	60	20,240,889
Expenses / Lifetime MMBtu Savings	\$22,350	5,255	\$55,158	2,584	\$496,553	4,116	\$73,078	0	\$647,140	11,955
Educational Programs										
Expenses	\$4,796		\$9,686		\$52,014		\$19,306		\$85,802	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	0	0	0	0	74,469	3,507,013	0	0	74,469	3,507,013
Expenses / Lifetime MMBtu Savings	\$21,752	0	\$11,548	0	\$296,339	0	\$10,106	0	\$339,744	0
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$0		\$17,135		\$0		\$17,135	
Total Program Expenses	\$747,892		\$669,124		\$7,564,315		\$1,195,495		\$10,176,827	

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January 2015 - June 2015
Electric Programs

Actual Customers Served, Program Expenses, Lifetime kWh and MMBtu Savings

(System Benefits Charge, Forward Capacity Market and Interest Funds Only) *

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	7	195,920	19	377,305	237	4,489,485	24	369,671	288	5,432,380
Expenses / Lifetime MMBtu Savings	\$82,859	3,092	\$133,066	9,461	\$1,003,938	58,002	\$178,300	12,181	\$1,398,164	82,736
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	31	914,516	28	504,544	1,425	19,022,475	198	3,335,286	1,651	22,862,305
Expenses / Lifetime MMBtu Savings	\$117,612	11,290	\$118,238	17,164	\$1,359,946	175,097	\$166,187	14,598	\$1,761,983	206,859
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	0	0	1	386,402	56	4,619,026	0	0	57	5,005,428
Expenses / Lifetime MMBtu Savings	\$23,603	0	\$33,973	0	\$343,831	57,141	\$21,391	0	\$422,798	57,141
ENERGY STAR Products										
Number of Rebates / Lifetime kWh Savings	12,063	5,258,930	12,090	5,541,948	24,372	34,043,976	3,742	6,679,253	40,206	47,895,800
Expenses / Lifetime MMBtu Savings	\$117,436	880	\$134,925	1,472	\$757,413	3,366	\$137,967	742	\$1,147,741	5,580
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	2	1,630,623	5	6,573,958	91	75,299,881	2	84,138,155	139	172,917,218
Expenses / Lifetime MMBtu Savings	\$114,799	0	\$76,657	0	\$1,824,856	0	\$230,382	0	\$2,246,694	0
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	41	6,905,223	10	3,360,410	216	69,729,560	56	12,430,411	323	92,425,604
Expenses / Lifetime MMBtu Savings	\$235,064	0	\$76,608	0	\$1,268,411	0	\$336,174	0	\$1,916,257	0
Municipal Program										
Number of Participants / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
Educational Programs										
Expenses	\$4,796		\$9,686		\$52,014		\$19,306		\$85,802	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	0	0	0	0	74,469	3,507,013	0	0	74,469	3,507,013
Expenses / Lifetime MMBtu Savings	\$21,752	0	\$11,548	0	\$296,339	0	\$10,106	0	\$339,744	0
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$0		\$17,135		\$0		\$17,135	
Total Program Expenses	\$717,921		\$594,701		\$6,923,883		\$1,099,813		\$9,336,318	

*Details of the allocation can be found in Attachment H2 (2015), page 2 of 5, 2015-2016 NH Statewide CORE Energy Efficiency Plan

2nd Quarter Report
January 2015 - June 2015
Electric Programs

Actual Customers Served, Program Expenses, Lifetime kWh and MMBtu Savings

(Energy Efficiency Fund Only - Regional Greenhouse Gas Initiative) *

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	1	18,019	3	54,625	34	643,410	3	46,866	40	762,919
Expenses / Lifetime MMBtu Savings	\$7,621	284	\$19,265	1,370	\$143,879	8,313	\$22,605	1,544	\$193,369	11,511
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
ENERGY STAR Products										
Number of Rebates / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
Municipal Program										
Number of Participants / Lifetime kWh Savings	2	178,875	8	1,252,184	49	18,623,800	1	186,030	60	20,240,889
Expenses / Lifetime MMBtu Savings	\$22,350	5,255	\$55,158	2,584	\$496,553	4,116	\$73,078	0	\$647,140	11,955
Educational Programs										
Expenses	\$0		\$0		\$0		\$0		\$0	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$0		\$0		\$0		\$0	
Total Program Expenses	\$29,971		\$74,423		\$640,433		\$95,682		\$840,509	

*Details of the allocation can be found in Attachment H2 (2015), page 2 of 5, 2015-2016 NH Statewide CORE Energy Efficiency Plan

2nd Quarter Report
January 2015 - June 2015
Gas Programs

Actual Customers Served, Program Expenses, Lifetime kWh and MMBtu Savings

	LU-Gas		Unitil-Gas		Total	
Home Energy Assistance						
Number of Units	132		0		132	
Expenses / Lifetime MMBtu Savings	\$382,754	49,871	\$25,146	0	\$407,901	49,871
Home Performance w/ENERGY STAR						
Number of Units	313		6		319	
Expenses / Lifetime MMBtu Savings	\$366,177	188,315	\$28,913	2,211	\$395,090	190,526
ENERGY STAR Homes						
Number of Homes	34		0		34	
Expenses / Lifetime MMBtu Savings	\$79,260	35,488	\$14,977	0	\$94,237	35,488
ENERGY STAR Products						
Number of Rebates	839		179		1,018	
Expenses / Lifetime MMBtu Savings	\$492,129	237,054	\$196,778	43,845	\$688,906	280,899
Large Business Energy Solutions						
Number of Participants	13		1		14	
Expenses / Lifetime MMBtu Savings	\$575,519	155,369	\$32,347	6,950	\$607,866	162,319
Small Business Energy Solutions						
Number of Participants	83		15		98	
Expenses / Lifetime MMBtu Savings	\$826,053	353,849	\$99,632	40,925	\$925,685	394,774
Educational Programs						
Expenses	\$9,291		\$6,869		\$16,160	
Company Specific Programs / FCM Expenses						
Number of Participants	25,000		0		25,000	
Expenses / Lifetime MMBtu Savings	\$146,850	40,944	\$1,285	0	\$148,135	40,944
Total Program Expenses	\$2,878,033		\$405,947		\$3,283,980	