

December __, 2013

Account Number: UTCSLC

Dear Customer:

This letter is to inform you that Unitil Energy Systems, Inc. is discontinuing its Renewable Source Option ("RSO") Program effective December 19, 2013. We appreciate your participation in the RSO program, but due to an overall lack of participation, the Company has determined that it is not cost effective to continue providing this to customers.

Given your interest in renewable energy options, we have details available on our website www.unitil.com/greenneighbor that provide information for companies that offer renewable source options.

We thank you for participating in the program and if you have any questions and/or concerns regarding this, please feel free to contact our Customer Service Department at the number listed below.

Sincerely,

Customer Service Department