

## Bedford Waste Services Corp.

P. O. Box 2400  
Biddeford, Me. 04005  
603-668-5788

June 18, 2013

Debra A. Howland  
Executive Director  
Public Utilities Commission  
21 S. Fruit Street, Suite 10  
Concord, N. H. 03301-2429

Re: DW 12-346 Bedford Waste Services Corp.  
Petition for Approval of Financing



Dear Ms. Howland:

On June 7, 2013 the Commission asked “why Bedford feels the proposed loan from its owner, a 15 year term loan at 8% is reasonable at this time in light of the marked decline in interest rates overall over recent years?” The proposed loan is reasonable because it is the only loan available to the Company. The Company attempted to obtain financing from 4 financial institutions, but was unable to. A low interest rate loan is not available to the Company. Arguably, the interest rate could be higher in light of Bedford’s missed loan payments. Also, please see page 6 of my testimony, which addresses why an 8% interest rate is appropriate in today’s low interest rate environment.

The Company attempted to structure the loan in such a way as to pay a portion of the rejuvenation of the leach field, to add the missed payments to the loan and to refinance the existing loan. The Company also was attempting to pay debt service at approximately the same debt service of the existing note so as to not adversely impact cash flow and rates. This can only be done by extending the loan period.

The last rate increase was effective February 1, 2005, more than 8 years ago. The Company is not proposing an increase in rates as a result of the rejuvenation of the leach field or the financing / refinancing.

The proposed loan is reasonable because it accomplishes the Company’s desire to partially pay for the rejuvenation and refinance the missed loan payments, and yet maintain present cash flow and rates.

I trust that you find the Company’s response helpful. If you have any questions or comments, please call me at 207-423-0215 or email me at [stephenpstcyr@yahoo.com](mailto:stephenpstcyr@yahoo.com).

Sincerely,

A handwritten signature in black ink that reads "Stephen P. St. Cyr".

Stephen P. St. Cyr

Cc: Service List (Electronically)