

**Northern Utilities, Inc. - New Hampshire Division
Energy Efficiency Program Monthly Report
January 2014**

| Month | Actual or Forecast | Beginning Balance (Over)/Under | Rate Per Therm | | DSM Collections | | DSM Expenditures | | | | Ending Balance (Over)/Under | Average Balance (Over)/Under | Interest Prime Rate | Interest @ Prime Rate | Ending Bal. Plus Interest (Over)/Under | Total Therm Sales | # of Days |
|------------|--------------------|--------------------------------|----------------|-------------|-----------------|-------------|------------------|-------------|------------|-----------|-----------------------------|------------------------------|---------------------|-----------------------|--|-------------------|-----------|
| | | | C&I | Residential | C&I | Residential | C&I | Residential | Low-income | Total | | | | | | | |
| January-13 | Actual | \$3,050 | \$0.0118 | \$0.0403 | \$75,587 | \$109,875 | \$40,961 | \$92,199 | \$11,417 | \$144,577 | (\$37,835) | (\$17,393) | 3.25% | (\$46) | (\$37,881) | 9,133,865 | 30 |
| February | Actual | (\$37,881) | \$0.0118 | \$0.0403 | \$80,797 | \$125,104 | \$19,070 | \$43,510 | \$28,641 | \$91,221 | (\$152,562) | (\$95,222) | 3.25% | (\$237) | (\$152,799) | 9,951,512 | 28 |
| March | Actual | (\$152,799) | \$0.0118 | \$0.0403 | \$69,851 | \$99,678 | \$13,680 | \$65,514 | \$21,308 | \$100,502 | (\$221,826) | (\$187,312) | 3.25% | (\$517) | (\$222,343) | 8,392,918 | 31 |
| April | Actual | (\$222,343) | \$0.0118 | \$0.0403 | \$52,060 | \$73,873 | \$21,540 | \$48,597 | \$16,267 | \$86,404 | (\$261,873) | (\$242,108) | 3.25% | (\$647) | (\$262,519) | 6,244,982 | 30 |
| May | Actual | (\$262,519) | \$0.0118 | \$0.0403 | \$35,897 | \$38,301 | \$22,050 | \$22,514 | \$1,084 | \$45,648 | (\$291,069) | (\$276,794) | 3.25% | (\$1,308) | (\$292,368) | 3,992,423 | 31 |
| June | Actual | (\$292,368) | \$0.0118 | \$0.0403 | \$28,205 | \$22,535 | \$18,101 | \$38,967 | \$15,962 | \$73,030 | (\$270,077) | (\$281,223) | 3.25% | (\$755) | (\$270,833) | 2,949,527 | 30 |
| July | Actual | (\$270,833) | \$0.0118 | \$0.0403 | \$22,467 | \$13,943 | \$24,931 | \$20,486 | \$23,853 | \$69,270 | (\$237,972) | (\$254,402) | 3.25% | (\$706) | (\$238,678) | 2,249,655 | 31 |
| August | Actual | (\$238,678) | \$0.0118 | \$0.0403 | \$23,733 | \$13,657 | \$16,435 | \$30,762 | \$11,600 | \$58,797 | (\$217,272) | (\$227,975) | 3.25% | (\$629) | (\$217,901) | 2,350,175 | 31 |
| September | Actual | (\$217,901) | \$0.0118 | \$0.0403 | \$24,828 | \$14,216 | \$53,115 | \$33,233 | \$32,592 | \$118,941 | (\$138,004) | (\$177,952) | 3.25% | (\$475) | (\$138,479) | 2,456,909 | 30 |
| October | Actual | (\$138,479) | \$0.0118 | \$0.0403 | \$30,036 | \$18,833 | \$57,790 | \$23,015 | \$23,513 | \$104,318 | (\$83,030) | (\$110,755) | 3.25% | (\$306) | (\$83,336) | 3,012,769 | 31 |
| November | Actual | (\$83,336) | \$0.0131 | \$0.0393 | \$53,930 | \$51,805 | \$59,522 | \$36,216 | \$10,835 | \$106,574 | (\$82,497) | (\$82,916) | 3.25% | (\$222) | (\$82,719) | 5,564,254 | 30 |
| December | Actual | (\$82,719) | \$0.0131 | \$0.0393 | \$78,001 | \$95,919 | \$107,420 | \$65,779 | \$41,260 | \$214,460 | (\$42,179) | (\$62,449) | 3.25% | (\$198) | (\$42,377) | 8,395,061 | 31 |
| January-14 | Actual | (\$42,551) | \$0.0131 | \$0.0393 | \$101,989 | \$131,098 | \$13,045 | \$25,313 | \$12,171 | \$50,529 | (\$225,109) | (\$133,830) | 3.25% | (\$369) | (\$225,478) | 9,290,173 | 31 |

January 2013 - January 2014/ Y.T.D. Actuals

\$677,379 \$808,837 \$467,662 \$546,104 \$250,504 \$1,264,270