

2013 Quarterly Report
 As of September 30, 2013
CORE NH Program Highlights

NH CORE ENERGY EFFICIENCY PROGRAMS	EXPENSES (\$)		SAVINGS (Lifetime kWh)		SAVINGS (Lifetime Gas Pgm MMBTU)		NUMBER OF CUSTOMERS	
	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget
	RESIDENTIAL (nhsaves@home)							
ENERGY STAR Homes	\$1,226,838	83%	26,169,174	115%	17,664	45%	585	118%
NH Home Performance w/Energy Star	\$2,760,399	82%	6,483,610	114%	381,567	94%	1,398	74%
Home Energy Assistance	\$4,962,738	102%	12,872,506	109%	135,802	98%	962	91%
ENERGY STAR Lighting	\$1,262,642	99%	31,840,723	96%			287,907	96%
ENERGY STAR Appliances	\$3,780,304	100%	19,498,777	49%	288,630	114%	23,733	96%
TOTAL RESIDENTIAL	\$13,992,921	120%	96,864,791	87%	823,663	99%	314,585	97%
COMMERCIAL & INDUSTRIAL (nhsaves@work)								
Small Business Energy Solutions	\$4,875,113	78%	147,788,704	97%	641,145	144%	1,090	46%
Large Business Energy Solutions	\$7,789,110	96%	361,145,891	130%	1,235,731	234%	446	66%
TOTAL COMMERCIAL & INDUSTRIAL	\$12,664,223	107%	508,934,595	120%	1,876,876	193%	1,536	64%
TOTAL	\$26,657,144	113%	605,799,386	113%	2,700,540	149%	316,121	96%

nhsaves@home Energy Star Homes	Budget Goal (2013)	Thru 9/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
LU	\$68,591	\$77,525	\$24,816	\$0	\$102,341	149.2%
NHEC	\$161,699	\$42,518	\$14,585	\$34,032	\$91,135	56.4%
PSNH	\$892,277	\$659,840	\$39,450	\$128,055	\$827,345	92.7%
Unitil	\$190,000	\$38,495	\$50,428	\$0	\$88,923	46.8%
LU Gas	\$90,000	\$17,360	\$13,680	\$5,370	\$36,410	40.5%
Unitil Gas	<u>\$80,000</u>	<u>\$60,399</u>	<u>\$20,285</u>	<u>\$0</u>	<u>\$80,684</u>	<u>100.9%</u>
Total	\$1,482,567	\$896,137	\$163,244	\$167,457	\$1,226,838	82.8%
Program Participation						
LU	41	56	5	0	61	148.8%
NHEC	43	3	3	7	13	30.2%
PSNH	312	371	33	72	476	152.6%
Unitil	47	1	15	0	16	34.0%
LU Gas	37	2	2	0	4	10.8%
Unitil Gas	<u>16</u>	<u>7</u>	<u>8</u>	<u>0</u>	<u>15</u>	<u>93.8%</u>
Total	496	440	66	79	585	117.9%
Annual kWh Savings						
LU	26,543	29,755	33,155	0	62,910	237.0%
NHEC	40,162	3,610	3,610	8,423	15,643	39.0%
PSNH	497,397	961,072	66,337	238,325	1,265,734	254.5%
Unitil	450,985	15,187	36,604	0	51,791	11.5%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>7,191</u>	<u>7,195</u>	<u>0</u>	<u>0</u>	<u>7,195</u>	<u>100.1%</u>
Total	1,022,278	1,016,819	139,706	246,748	1,403,274	137.3%
Lifetime kWh Savings						
LU	510,094	482,888	643,632	0	1,126,520	220.8%
NHEC	796,573	67,114	67,114	156,599	290,827	36.5%
PSNH	10,586,608	19,118,470	522,338	3,710,323	23,351,131	220.6%
Unitil	10,788,284	370,430	879,019	0	1,249,449	11.6%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>132,872</u>	<u>151,247</u>	<u>0</u>	<u>0</u>	<u>151,247</u>	<u>113.8%</u>
Total	22,814,431	20,190,149	2,112,103	3,866,922	26,169,174	114.7%
Annual MMBTU Savings						
LU	678	1,215	0	0	1,215	179.3%
NHEC	1,890	283	283	659	1,225	64.8%
PSNH	8,388	0	0	0	0	0.0%
Unitil	2,357	4	840	0	844	35.8%
LU Gas	995	129	0	0	129	13.0%
Unitil Gas	<u>592</u>	<u>432</u>	<u>288</u>	<u>0</u>	<u>720</u>	<u>121.6%</u>
Total	14,900	2,063	1,411	659	4,133	27.7%
Lifetime MMBTU Savings						
LU	16,825	30,381	0	0	30,381	180.6%
NHEC	47,242	7,064	7,064	16,783	30,911	65.4%
PSNH	208,596	105,366	23,430	20,448	149,244	71.5%
Unitil	56,295	42	21,000	0	21,042	37.4%
LU Gas	24,875	1,937	0	0	1,937	7.8%
Unitil Gas	<u>14,202</u>	<u>9,967</u>	<u>5,760</u>	<u>0</u>	<u>15,727</u>	<u>110.7%</u>
Total	368,035	154,757	57,254	37,231	249,242	67.7%

Actual = Homes that have been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer has signed a Builder Participation Agreement and are in process of building the home.

Prospective = Customer/Builder has the Builder Participation Agreement but has not yet signed, but expects to.

Notes:

nhsaves@home NH Home Performance w/E	Budget Goal (2013)	Thru 9/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
LU	\$165,718	\$32,148	\$70,760	\$0	\$102,908	62.1%
NHEC	\$224,583	\$185,553	\$33,000	\$3,000	\$221,553	98.7%
PSNH	\$1,899,497	\$1,036,874	\$437,651	\$24,972	\$1,499,497	78.9%
Unitil	\$211,011	\$105,668	\$44,861	\$60,692	\$211,221	100.1%
LU Gas	\$730,000	\$323,932	\$320,012	\$0	\$643,944	88.2%
Unitil Gas	<u>\$135,000</u>	<u>\$45,921</u>	<u>\$35,355</u>	<u>\$0</u>	<u>\$81,276</u>	<u>60.2%</u>
Total	\$3,365,809	\$1,730,097	\$941,639	\$88,664	\$2,760,399	82.0%
Program Participation						
LU	108	0	20	0	20	18.5%
NHEC	88	40	11	1	52	59.1%
PSNH	1,050	413	166	0	579	55.1%
Unitil	47	20	16	40	76	161.7%
LU Gas	568	134	519	0	653	115.0%
Unitil Gas	<u>24</u>	<u>5</u>	<u>13</u>	<u>0</u>	<u>18</u>	<u>75.0%</u>
Total	1,885	612	745	41	1,398	74.2%
Annual kWh Savings						
LU	17,459	0	57,044	0	57,044	326.7%
NHEC	44,913	34,333	9,442	858	44,633	99.4%
PSNH	443,696	236,643	94,723	0	331,366	74.7%
Unitil	24,964	6,262	4,057	25,908	36,227	145.1%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
Total	531,032	277,238	165,265	26,766	469,270	88.4%
Lifetime kWh Savings						
LU	182,554	0	1,087,809	0	1,087,809	595.9%
NHEC	470,060	497,207	136,732	12,430	646,369	137.5%
PSNH	4,576,774	3,033,930	1,214,413	0	4,248,343	92.8%
Unitil	480,570	50,872	30,703	419,514	501,089	104.3%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
Total	5,709,958	3,582,009	2,469,657	431,944	6,483,610	113.5%
Annual MMBTU Savings						
LU	886	0	0	0	0	0.0%
NHEC	1,647	922	254	23	1,199	72.8%
PSNH	12,400	12,335	4,938	0	17,273	139.3%
Unitil	1,283	738	351	1,421	2,510	195.6%
LU Gas	18,709	2,188	20,942	0	23,129	123.6%
Unitil Gas	<u>1,323</u>	<u>155</u>	<u>449</u>	<u>0</u>	<u>604</u>	<u>45.7%</u>
Total	36,248	16,337	26,934	1,444	44,715	123.4%
Lifetime MMBTU Savings (from Oil, Natural Gas, Kerosene, Coal, Wood)						
LU	19,666	0	0	0	0	0.0%
NHEC	34,225	18,564	5,105	465	24,134	70.5%
PSNH	259,963	258,469	103,459	0	361,928	139.2%
Unitil	29,457	15,916	7,161	29,492	52,569	178.5%
LU Gas	374,180	4,901	363,344	0	368,245	98.4%
Unitil Gas	<u>29,913</u>	<u>3,256</u>	<u>10,066</u>	<u>0</u>	<u>13,322</u>	<u>44.5%</u>
Total	747,404	301,106	489,135	29,957	820,198	109.7%

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer/Utility have signed off on the audit and the job is being scheduled.
 Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

nhsaves@home home energy assistance	Budget Goal (2013)	Thru 9/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
LU	\$310,949	\$176,475	\$29,111	\$17,991	\$223,577	71.9%
NHEC	\$286,227	\$180,334	\$50,000	\$35,000	\$265,334	92.7%
PSNH	\$2,763,383	\$1,834,692	\$866,453	\$291,301	\$2,992,446	108.3%
Unitil	\$409,344	\$288,302	\$34,865	\$97,734	\$420,901	102.8%
LU Gas	\$939,576	\$413,482	\$0	\$526,093	\$939,575	100.0%
Unitil Gas	\$145,000	\$97,456	\$23,449	\$0	\$120,905	83.4%
Total	\$4,854,479	\$2,990,741	\$1,003,879	\$968,118	\$4,962,738	102.2%
Program Participation						
LU	55	19	20	0	39	70.9%
NHEC	57	28	10	7	45	78.9%
PSNH	657	346	164	55	565	86.0%
Unitil	49	23	14	18	55	112.2%
LU Gas	207	157	0	71	228	110.1%
Unitil Gas	30	20	10	0	30	100.0%
Total	1,055	593	218	151	962	91.2%
Annual kWh Savings						
LU	51,626	46,409	102,324	0	148,733	288.1%
NHEC	88,605	29,361	10,486	7,340	47,187	53.3%
PSNH	619,460	364,809	170,540	57,335	592,684	95.7%
Unitil	81,459	114,278	25,764	24,149	164,191	201.6%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	0	4,160	1,375	0	5,535	0.0%
Total	841,150	559,017	310,489	88,824	958,330	113.9%
Lifetime kWh Savings						
LU	753,061	854,535	1,348,891	0	2,203,426	292.6%
NHEC	975,831	336,679	120,243	84,170	541,092	55.4%
PSNH	9,036,019	4,487,491	2,087,203	701,714	7,276,407	80.5%
Unitil	1,045,304	1,992,420	387,146	357,014	2,736,580	261.8%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	0	92,811	22,190	0	115,001	0.0%
Total	11,810,215	7,763,936	3,965,672	1,142,898	12,872,506	109.0%
Annual MMBTU Savings (from Oil, Natural Gas, Kerosene, Coal, Wood)						
LU	635	149	0	0	149	23.4%
NHEC	1,027	595	213	149	957	93.2%
PSNH	8,841	7,491	3,331	1,120	11,942	135.1%
Unitil	1,152	741	325	569	1,635	141.9%
LU Gas	5,903	4,956	0	1,548	6,504	110.2%
Unitil Gas	1,056	678	240	0	918	86.9%
Total	18,614	14,610	4,109	3,386	22,104	118.7%
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)						
LU	12,893	2,970	0	0	2,970	23.0%
NHEC	12,712	1,686,752	602,411	421,688	2,710,851	21325.1%
PSNH	179,474	98,771	42,878	14,415	156,064	87.0%
Unitil	22,996	13,355	6,220	16,289	35,864	156.0%
LU Gas	118,069	94,669	0	24,030	118,699	100.5%
Unitil Gas	20,710	12,852	4,251	0	17,103	82.6%
Total	366,854	1,909,369	655,760	476,422	3,041,551	829.1%

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer/Utility have signed off on the audit and the job is being scheduled.
 Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

NHEC and PSNH are below their Q3 2013 Goal of 43 and 543 homes by more than 20%.

This reduced completion number is related to:

1. the utilities are spending more CORE funds/project than planned (less WAP collaboration funding).
2. additional funding being spent on replacing heating systems.
3. delay in federal WAP funding being received by NH OEP and then CAAs.

On 11/21/2013, PSNH requested a transfer of \$450,000 from HPwES and ESHomes-Geo to HEA in an effort to in an effort to serve the number of homes originally projected.

Actual heating systems installed by utility are Liberty (Elec: 7/\$24,740, Gas: 11/\$43,400), NHEC (1/\$6,592), PSNH (36/\$135,249) and Unitil (Elec: 7/\$36,804, Gas: 2/\$9,000).

nhsaves@home ENERGY STAR Lighting	Budget Goal (2013)	Thru 9/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
LU	\$102,039	\$62,046	\$12,000	\$23,464	\$97,510	95.6%
NHEC	\$125,766	\$93,357	\$17,815	\$0	\$111,172	88.4%
PSNH	\$882,276	\$703,558	\$115,903	\$102,114	\$921,575	104.5%
Unitil	\$170,000	\$102,451	\$4,934	\$25,000	\$132,385	77.9%
Total	\$1,280,081	\$961,412	\$150,652	\$150,578	\$1,262,642	98.6%
Program Participation						
LU	7,241	1,385	5,126	2,600	9,111	125.8%
NHEC	28,405	19,918	2,851	0	22,769	80.2%
PSNH	236,036	158,558	23,746	20,921	203,225	86.1%
Unitil	29,200	24,220	3,582	25,000	52,802	180.8%
Total	300,882	204,081	35,305	48,521	287,907	95.7%
Annual kWh Savings						
LU	443,805	31,923	118,148	59,927	209,998	47.3%
NHEC	475,293	328,475	45,008	0	373,484	78.6%
PSNH	3,616,687	2,243,531	273,041	334,856	2,851,428	78.8%
Unitil	958,119	573,038	123,609	50,000	746,647	77.9%
Total	5,493,904	3,176,967	559,807	444,783	4,181,557	76.1%
Lifetime kWh Savings						
LU	2,669,519	391,312	1,448,279	734,593	2,574,184	96.4%
NHEC	3,717,590	1,376,887	300,500	0	1,677,387	45.1%
PSNH	21,754,639	16,924,829	3,201,423	2,403,755	22,530,007	103.6%
Unitil	5,132,324	3,891,790	842,355	325,000	5,059,145	98.6%
Total	33,274,072	22,584,818	5,792,557	3,463,348	31,840,723	95.7%

Actual = Lighting products purchased, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
 Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.
 (Participant is expressed as number of items rebated.)

Notes:

nhsaves@home ENERGY STAR Appliances	Budget Goal (2013)	Thru 9/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
LU	\$234,292	\$46,701	\$46,536	\$80,045	\$173,281	74.0%
NHEC	\$278,482	\$322,530	\$42,935	\$0	\$365,465	131.2%
PSNH	\$1,997,726	\$1,733,180	\$241,474	\$79,908	\$2,054,562	102.8%
Unitil	\$280,000	\$179,626	\$10,053	\$0	\$189,679	67.7%
LU Gas	\$730,000	\$414,796	\$5,828	\$275,384	\$696,008	95.3%
Unitil Gas	<u>\$275,000</u>	<u>\$288,175</u>	<u>\$13,134</u>	<u>\$0</u>	<u>\$301,309</u>	<u>109.6%</u>
Total	\$3,795,500	\$2,985,008	\$359,960	\$435,336	\$3,780,304	99.6%
Program Participation						
LU	759	785	194	157	1,136	149.7%
NHEC	2,181	2,095	255	0	2,350	107.7%
PSNH	16,741	12,949	2,365	1,291	16,605	99.2%
Unitil	2,117	2,014	289	0	2,303	108.8%
LU Gas	2,578	557	0	522	1,079	41.9%
Unitil Gas	<u>288</u>	<u>251</u>	<u>9</u>	<u>0</u>	<u>260</u>	<u>90.3%</u>
Total	24,664	18,651	3,112	1,970	23,733	96.2%
Annual kWh Savings						
LU	114,160	156,230	29,166	16,917	202,312	177.2%
NHEC	501,780	196,621	52,289	0	248,911	49.6%
PSNH	2,821,374	1,022,712	-18,845	198,186	1,202,053	42.6%
Unitil	340,067	297,375	51,479	0	348,854	102.6%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
Total	3,777,381	1,672,938	114,089	215,103	2,002,130	53.0%
Lifetime kWh Savings						
LU	1,227,443	1,715,243	322,819	185,727	2,223,789	181.2%
NHEC	4,926,681	1,840,432	387,127	0	2,227,559	45.2%
PSNH	30,263,408	9,843,390	-581,663	2,189,887	11,451,613	37.8%
Unitil	3,703,976	3,070,881	524,935	0	3,595,816	97.1%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
Total	40,121,508	16,469,945	653,218	2,375,614	19,498,777	48.6%
Annual MMBTU Savings						
LU	19,244	0	0	0	0	0.0%
NHEC	2,120	2,324	292	0	2,616	123.4%
PSNH	19,637	13,528	4,385	0	17,913	91.2%
Unitil	1,690	1,005	553	0	1,558	92.2%
LU Gas	12,409	5,730	0	5,901	11,631	93.7%
Unitil Gas	<u>2,402</u>	<u>3,325</u>	<u>130</u>	<u>0</u>	<u>3,455</u>	<u>143.8%</u>
Total	57,502	25,912	5,360	5,901	37,172	64.6%
Lifetime MMBTU Savings						
LU	373,789	0	0	0	0	0.0%
NHEC	34,073	37,618	4,073	0	41,691	122.4%
PSNH	316,118	200,336	65,681	0	266,017	84.2%
Unitil	27,031	14,255	10,083	0	24,338	90.0%
LU Gas	207,589	109,572	0	112,525	222,097	107.0%
Unitil Gas	<u>46,298</u>	<u>63,982</u>	<u>2,551</u>	<u>0</u>	<u>66,533</u>	<u>143.7%</u>
Total	1,004,898	425,763	82,388	112,525	620,676	61.8%

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
 Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

Notes:

nhsaves@work Small Business Energy Sol	Budget Goal (2013)	Thru 9/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
LU	\$507,874	\$159,773	\$0	\$15,918	\$175,691	34.6%
NHEC	\$420,952	\$212,103	\$110,482	\$2,764	\$325,349	77.3%
PSNH	\$3,518,495	\$1,896,706	\$244,703	\$1,046,757	\$3,188,166	90.6%
Unitil	\$477,323	\$273,215	\$42,250	\$27,675	\$343,139	71.9%
LU Gas	\$1,093,289	\$237,189	\$457,420	\$0	\$694,609	63.5%
Unitil Gas	<u>\$210,000</u>	<u>\$130,684</u>	<u>\$17,475</u>	<u>\$0</u>	<u>\$148,159</u>	<u>70.6%</u>
Total	\$6,227,933	\$2,909,670	\$872,330	\$1,093,113	\$4,875,113	78.3%
Program Participation						
LU	183	35	0	0	35	19.1%
NHEC	79	43	21	7	71	89.9%
PSNH	1,610	264	94	352	710	44.1%
Unitil	73	57	10	0	67	91.8%
LU Gas	313	71	119	0	190	60.7%
Unitil Gas	<u>104</u>	<u>14</u>	<u>3</u>	<u>0</u>	<u>17</u>	<u>16.3%</u>
Total	2,362	484	247	359	1,090	46.1%
Annual kWh Savings						
LU	1,013,494	745,706	0	0	745,706	73.6%
NHEC	1,267,838	421,764	406,443	13,650	841,857	66.4%
PSNH	7,900,396	6,615,637	897,754	1,493,963	9,007,354	114.0%
Unitil	873,704	667,185	235,650	0	902,835	103.3%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
Total	11,055,432	8,450,292	1,539,847	1,507,613	11,497,752	104.0%
Lifetime kWh Savings						
LU	13,946,883	9,959,518	0	0	9,959,518	71.4%
NHEC	19,448,489	4,610,732	5,283,757	177,449	10,071,939	51.8%
PSNH	107,385,321	84,902,145	11,750,416	19,337,898	115,990,459	108.0%
Unitil	11,358,421	8,704,118	3,062,670	0	11,766,788	103.6%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
Total	152,139,114	108,176,513	20,096,843	19,515,347	147,788,704	97.1%
Annual MMBTU Savings						
LU	475	0	0	0	0	0.0%
NHEC	0	0	0	0	0	0.0%
PSNH	6,741	312	422	1,324	2,058	30.5%
Unitil	658	0	0	0	0	0.0%
LU Gas	22,711	9,297	23,403	0	32,700	144.0%
Unitil Gas	<u>3,965</u>	<u>3,506</u>	<u>602</u>	<u>0</u>	<u>4,108</u>	<u>103.6%</u>
Total	34,550	13,115	24,427	1,324	38,866	112.5%
LED Lighting Seminar (TBD)						
Lifetime MMBTU Savings						
LU	9,319	0	0	0	0	0.0%
NHEC	0	0	0	0	0	0.0%
PSNH	132,159	6,514	8,899	27,915	43,328	32.8%
Unitil	12,985	0	0	0	0	0.0%
LU Gas	365,747	168,881	388,092	0	556,973	152.3%
Unitil Gas	<u>80,979</u>	<u>81,975</u>	<u>2,197</u>	<u>0</u>	<u>84,172</u>	<u>103.9%</u>
Total	601,189	257,370	399,188	27,915	684,473	113.9%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed off on the audit and the job is being scheduled.

Prospective = An audit has been done, awaiting customer decision/signature.

Notes:

nhsaves@work	Budget Goal	Thru 9/30/2013				Percent of
Large Business Retrofit	(2013)	Actual	In Process	Prospective	Total	Budget/Goal
Program Expenses (\$)						
LU	\$665,211	\$277,315	\$26,021	\$170,945	\$474,281	71.3%
NHEC	\$155,906	\$42,668	\$70,496	\$30,577	\$143,741	92.2%
PSNH	\$5,052,887	\$1,932,375	\$2,079,980	\$918,001	\$4,930,356	97.6%
Unitil	\$815,774	\$336,988	\$341,157	\$94,055	\$772,200	94.7%
LU Gas	\$1,184,397	\$667,664	\$9,471	\$552,881	\$1,230,016	103.9%
Unitil Gas	\$280,000	\$95,929	\$112,587	\$30,000	\$238,516	85.2%
Total	\$8,154,175	\$3,352,938	\$2,639,712	\$1,796,459	\$7,789,110	95.5%
Program Participation						
LU	40	20	13	0	33	82.5%
NHEC	11	9	5	3	17	154.5%
PSNH	349	85	136	86	307	87.9%
Unitil	40	14	11	7	32	80.0%
LU Gas	178	24	28	0	52	29.2%
Unitil Gas	58	2	2	1	5	8.6%
Total	676	154	195	97	446	65.9%
Annual kWh Savings						
LU	1,819,460	4,209,151	234,367	0	4,443,518	244.2%
NHEC	729,995	140,825	873,835	125,960	1,140,620	156.3%
PSNH	15,447,756	6,629,814	6,973,839	4,260,880	17,864,534	115.6%
Unitil	2,900,875	1,825,842	1,079,220	110,500	3,015,562	104.0%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	189	0	0	0	0	0.0%
Total	20,898,275	12,805,633	9,161,261	4,497,340	26,464,233	126.6%
Lifetime kWh Savings						
LU	23,689,232	56,371,044	3,046,767	0	59,417,811	250.8%
NHEC	9,489,929	1,830,722	11,359,849	1,637,479	14,828,050	156.3%
PSNH	205,517,772	93,062,393	96,874,748	55,935,692	245,872,833	119.6%
Unitil	39,342,952	23,856,311	15,838,386	1,332,500	41,027,197	104.3%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	3,403	0	0	0	0	0.0%
Total	278,043,288	175,120,470	127,119,750	58,905,671	361,145,891	129.9%
Annual MMBTU Savings						
LU	362	0	0	0	0	0.0%
NHEC	0	0	0	0	0	0.0%
PSNH	7,114	2,494	469	391	3,354	47.1%
Unitil	1,342	0	0	0	0	0.0%
LU Gas	19,125	60,036	26,981	0	87,017	455.0%
Unitil Gas	12,178	412	11,822	5,300	17,534	144.0%
Total	40,121	62,942	39,272	5,691	107,905	268.9%
Lifetime MMBTU Savings						
LU	8,984	0	0	0	0	0.0%
NHEC	0	0	0	0	0	0.0%
PSNH	176,709	21,032	11,316	9,440	41,788	23.6%
Unitil	33,386	0	0	0	0	0.0%
LU Gas	295,915	603,626	279,799	0	883,425	298.5%
Unitil Gas	231,888	9,866	236,440	106,000	352,306	151.9%
Total	746,882	634,524	527,555	115,440	1,277,519	171.0%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

Utility Specific Programs	Budget Goal (2013)	Thru 9/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
LU Educational Programs	\$18,322	\$2,571	\$3,356	\$0	\$5,927	32.3%
NHEC Educational Programs	\$34,300	\$15,944	\$3,043	\$0	\$18,987	55.4%
PSNH Educational Programs	\$191,634	\$84,306	\$29,846	\$55,153	\$169,305	88.3%
Unitil Educational Programs	\$47,066	\$17,884	\$4,400	\$0	\$22,284	47.3%
LU Gas Educational Programs	\$32,314	\$3,115	\$7,493	\$0	\$10,608	32.8%
Unitil Gas Educational Programs	\$12,687	\$1,286	\$3,500	\$1,861	\$6,647	52.4%
Total	\$336,323	\$125,105	\$51,639	\$57,014	\$233,758	69.5%

Notes

1. NH Energy Code (IECC2009) and Beyond Code Workshops (Residential & Business)

Spring Series (funded by RGGI2012)

- May 23: Commercial Energy Code & Beyond Workshops (Portsmouth)
- Jun 18: Commercial Energy Code & Beyond Workshops (Manchester)
- Jun 4: Residential Energy Code & Beyond Workshops (North Woodstock)
- Jun 6: Residential Energy Code & Beyond Workshops (Windham)
- Sep 26: Energy Issues in Existing Homes: What Real Estate Professionals Need to know (Meredith)

Fall Series

- Nov 13: Commercial Energy Code & Beyond Workshops (Concord)
- Nov 19: Commercial Energy Code & Beyond Workshops (Portsmouth)
- Nov 21: Residential Energy Code & Beyond Workshops (Meredith)
- Dec 3: Residential Energy Code & Beyond Workshops (Bretton Woods)
- Dec 5: Residential Energy Code & Beyond Workshops (Portsmouth)

See www.nhenergycode.com**2. Commercial Energy Auditing / BOC Classes, Aug-Dec 2013.**Commercial Energy Auditing (Manchester)

- Sep 19: Intro, Alan Mulak
- Sep 24: Lighting, John Rice
- Oct 23 & 24: HVAC, Bill Turner
- Oct 29: Misc. EE, Alan Mulack
- Oct 30: Tools of the Trade, AJ Ballard
- Nov 21: Oral Presentations, Alan Mulak/All

See <https://www.psnh.com/NewsEvents/Seminars.aspx>Building Operator Certification (Laconia)

- Aug 23: Building Operations and Systems
- Sep 6: Building Energy Conservation
- Sep 20: HVAC Controls and Operation I
- Sep 27: HVAC Controls and Operation II
- Oct 11: Lighting Theory and Efficiency
- Oct 25: Electrical Systems and Distribution
- Nov 8: Indoor Air Quality Theory and Techniques
- Nov 22: Energy Management Planning

See <http://www.lrcc.edu/efficiency-training/calendar>**3. Commercial, Industrial & Municipal Seminars - Fall Series**

- Nov 26: Energy Management Systems Seminar (Portsmouth)
- Nov 27: Energy Management Systems Seminar (Manchester)
- Dec 6: Retro-Commissioning Seminar (Manchester)
- Dec 12: Retro-Commissioning Seminar (Portsmouth)
- LED Lighting Seminar (TBD)

See <https://www.psnh.com/NewsEvents/Seminars.aspx>**4. K-12 Education Programs [Wilson Education Programs, APT's Lights for Learning]**

- Newport Middle High School (Savings Through Energy Management)
- Hooksett Memorial School (Lights for Learning)
- West Moreland Middle School (Lights for Learning)
- Hillside Elementary School (Lights for Learning)
- Idlehurst Elementary School (Lights for Learning)
- 16 Lights for Learning Presentations are scheduled for Oct-Nov at schools around NH.

Utility Specific Programs		Budget Goal (2013)	Thru 9/30/2013				Percent of Budget/Goal
			Actual	In Process	Prospective	Total	
Program Expenses (\$)							
LU	Company Specific Pgms / FCM V	\$25,000	\$0	\$0	\$0	\$0	0.0%
NHEC	Smart Start Program	\$12,500	\$2,973	\$0	\$0	\$2,973	23.8%
NHEC	High Efficiency Heat Pump Pgm	\$107,773	\$3,344	\$0	\$0	\$3,344	3.1%
PSNH	Smart Start Program	\$35,000	\$15,789	\$13,950	\$5,300	\$35,039	100.1%
PSNH	ES Homes - Geothermal	\$378,119	\$74,298	\$101,315	\$0	\$175,613	46.4%
PSNH	Customer Engagement Program	\$252,079	\$238,449	\$16,800	\$6,000	\$261,249	103.6%
PSNH	C&I Customer Partnerships	\$32,750	\$0	\$0	\$0	\$0	0.0%
PSNH	C&I RFP Program	\$561,433	\$45,423	\$390,743	\$0	\$436,166	77.7%
LU Gas	Building Practices & Demo	\$70,000	\$2,154	\$0	\$0	\$2,154	3.1%
Unitil Gas	Building Practices & Demo	\$17,500	\$0	\$0	\$0	\$0	0.0%
Total		\$1,492,154	\$382,430	\$522,808	\$11,300	\$916,538	61.4%
Program Participation							
LU	Company Specific Pgms / FCM V	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	0	1	0	1	0.0%
NHEC	High Efficiency Heat Pump Pgm	14	0	1	1	2	14.3%
PSNH	Smart Start Program	0	9	20	2	31	0.0%
PSNH	ES Homes - Geothermal	69	11	15	0	26	37.7%
PSNH	Customer Engagement Program	25,000	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	3	0	0	0	0	0.0%
PSNH	C&I RFP Program	13	0	12	0	12	96.0%
Unitil Gas	Building Practices & Demo	0	0	0	0	0	0.0%
Total		25,099	20	49	3	72	0.3%
Program Savings (Lifetime kWh)							
LU	Company Specific Pgms / FCM V	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	0	0	0	0	0.0%
NHEC	High Efficiency Heat Pump Pgm	12,207,474	0	0	0	0	0.0%
PSNH	Smart Start Program	0	0	0	0	0	0.0%
PSNH	ES Homes - Geothermal	29,333,578	3,647,075	4,973,284	0	8,620,359	29.4%
PSNH	Customer Engagement Program	2,700,000	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	0	0	0	0	0	0.0%
PSNH	C&I RFP Program	34,723,249	0	29,242,259	0	29,242,259	84.2%
Unitil Gas	Building Practices & Demo	0	0	0	0	0	0.0%
Total		78,964,301	3,647,075	34,215,543	0	37,862,618	47.9%

Notes

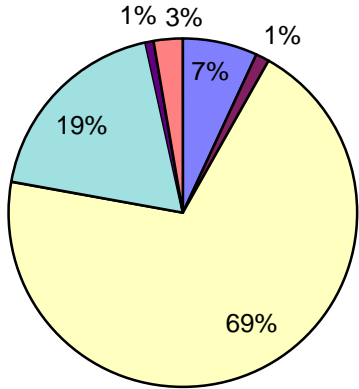
Jan-Sep 2013

NH CORE Energy Efficiency Program - 2013 Expenditures

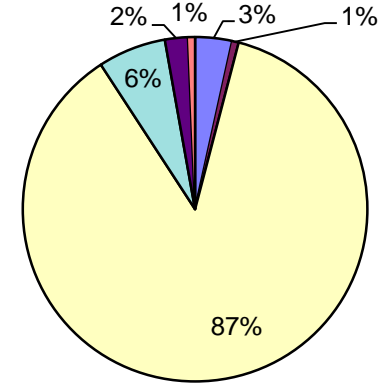
	(see Note 1)						
	<u>Internal Adm</u>	<u>External Adm</u>	<u>Cust Rebts/Services</u>	<u>Internal Impl.</u>	<u>Marketing</u>	<u>Evaluation</u>	<u>Total</u>
ENERGY STAR Homes	\$ 35,218	\$ 15,190	\$ 630,830	\$ 119,933	\$ 4,674	\$ 12,009	\$ 817,853
Liberty Utilities	3,052	13,489	54,304	5,394	1,040	246	77,525
NHEC	2,688	1,554	14,585	22,374	293	499	41,993
PSNH	24,823		554,809	68,752	2,613	8,843	659,840
Unitil	4,656	147	7,133	23,412	728	2,421	38,495
Home Performance w/Energy Star	\$ 93,984	\$ 17,131	\$ 945,739	\$ 254,026	\$ 10,278	\$ 36,525	\$ 1,357,684
Liberty Utilities	19,245	6,488	1,117	2,050	2,680	567	32,148
NHEC	13,110	9,780	109,824	44,311	1,847	4,121	182,993
PSNH	53,576	34	782,237	167,033	4,378	29,616	1,036,874
Unitil	8,053	829	52,561	40,631	1,373	2,221	105,668
Energy Star Appliances	\$ 78,756	\$ 14,282	\$ 1,977,920	\$ 145,205	\$ 49,335	\$ 14,958	\$ 2,280,457
Liberty Utilities	9,538	6,224	24,674	2,698	2,663	904	46,701
NHEC	8,093	4,679	273,879	30,099	2,696	1,503	320,950
PSNH	56,058		1,570,398	58,687	38,263	9,774	1,733,180
Unitil	5,067	3,378	108,969	53,721	5,714	2,777	179,626
Home Energy Assistance	\$ 109,937	\$ 29,786	\$ 2,176,908	\$ 124,279	\$ 4,011	\$ 32,268	\$ 2,477,189
Liberty Utilities	11,165	20,301	133,081	8,393	2,445	1,090	176,475
NHEC	13,381	7,737	128,214	22,651	1,566	4,172	177,721
PSNH	78,081		1,682,986	51,467	-	22,158	1,834,692
Unitil	7,310	1,748	232,627	41,769		4,849	288,302
ENERGY STAR Lighting	\$ 44,069	\$ 10,518	\$ 630,619	\$ 124,157	\$ 142,670	\$ 8,069	\$ 960,102
Liberty Utilities	8,601	4,459	25,874	2,725	19,933	453	62,046
NHEC	6,708	3,879	57,665	18,965	3,584	1,246	92,047
PSNH	24,836		501,874	62,391	109,956	4,501	703,558
Unitil	3,924	2,180	45,206	40,076	9,197	1,869	102,451
Other Residential Programs	\$ 22,478	\$ 1,595	\$ 203,495	\$ 101,837	\$ 518	\$ 1,104	\$ 331,028
Liberty Utilities							-
NHEC	168	97	-	2,995	18	31	3,311
PSNH	22,310		203,495	85,369	500	1,073	312,747
Unitil (Home Energy Suite)		1,497		13,473			14,970
Total Residential Programs	\$ 384,442	\$ 88,502	\$ 6,565,511	\$ 869,439	\$ 211,486	\$ 104,935	\$ 8,224,314
Large Business Energy Solutions	\$ 214,749	\$ 5,247	\$ 1,599,551	\$ 707,590	\$ 10,025	\$ 51,618	\$ 2,588,780
Liberty Utilities	45,902	-	186,266	33,568	6,676	4,902	277,315
NHEC	2,893	1,673	24,478	12,093	430	537	42,103
PSNH	148,260		1,197,037	549,755	2,919	34,403	1,932,374
Unitil	17,694	3,574	191,770	112,174	-	11,775	336,988
Small Business Energy Solutions	\$ 161,141	\$ 10,888	\$ 1,813,650	\$ 490,520	\$ 25,563	\$ 37,364	\$ 2,539,126
Liberty Utilities	38,712	2,270	87,265	24,277	5,226	2,024	159,773
NHEC	13,679	7,909	102,326	80,947	2,031	2,541	209,432
PSNH	98,774	58	1,414,212	341,651	16,609	25,402	1,896,706
Unitil	9,977	651	209,848	43,645	1,697	7,398	273,215
Other C&I Programs	\$ 18,522	\$ 1,013	\$ 83,183	\$ 58,642	\$ 6,714	\$ 1,601	\$ 169,675
Liberty Utilities	1,502	-	417	-	-	652	2,571
NHEC	1,248	721	9,706	6,581	185	232	18,673
PSNH (Education, RFP, Smart Start)	15,773		73,060	49,439	6,529	717	145,517
Unitil (Education, C&I Energy Suite)		292		2,622			2,914
Total Non-Residential Programs	\$ 394,413	\$ 17,148	\$ 3,496,384	\$ 1,256,752	\$ 42,302	\$ 90,584	\$ 5,297,582
TOTAL (Both Sectors)	\$ 778,854	\$ 105,650	\$ 10,061,896	\$ 2,126,191	\$ 253,788	\$ 195,518	\$ 13,521,896

Note 1: Evaluation amounts are based on 5% of total budgets. Actual program expenses will vary from numbers shown.

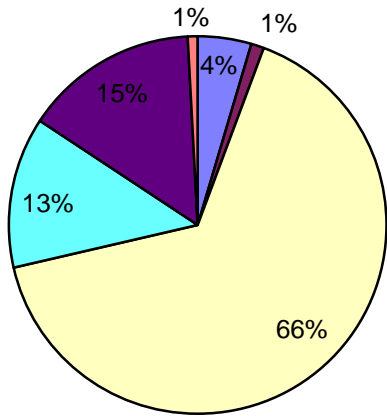
Home Performance w/Energy Star



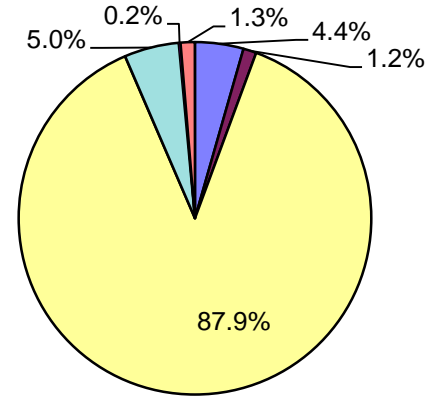
Energy Star Appliances



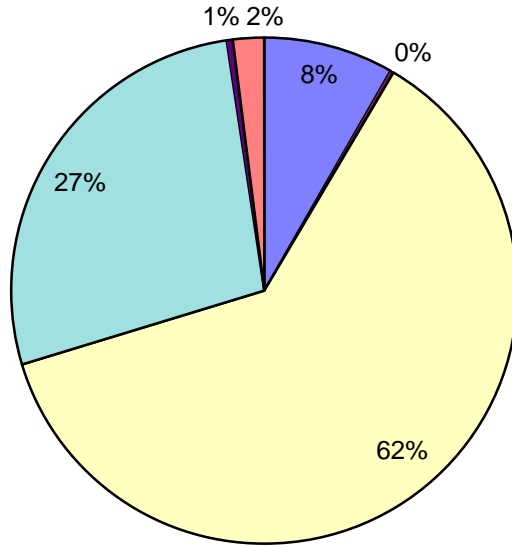
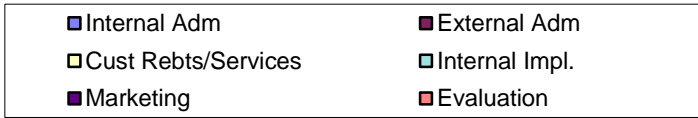
Energy Star Lighting



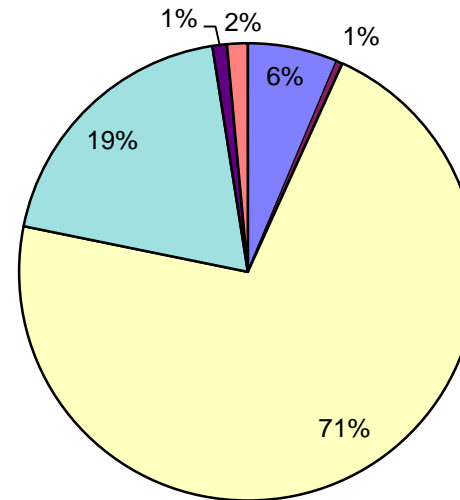
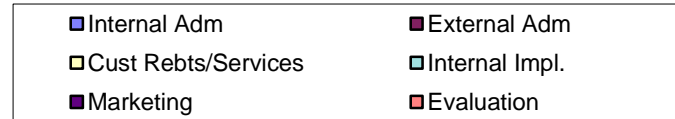
Home Energy Assistance



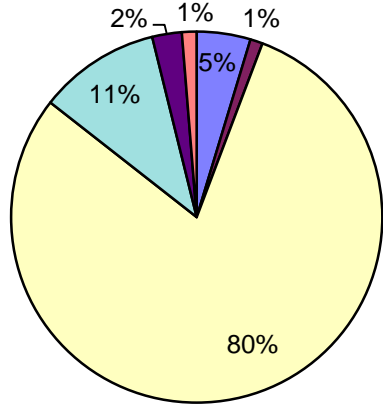
Large Business Energy Solutions



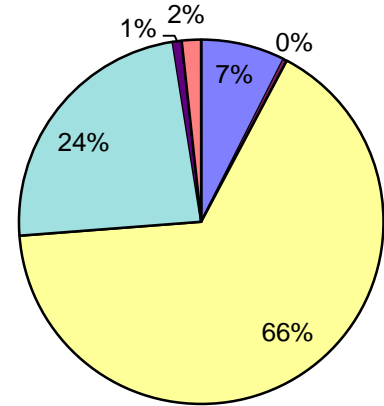
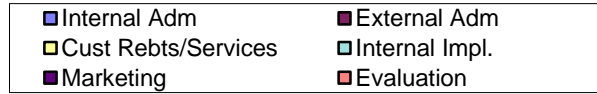
Small Business Energy Solutions



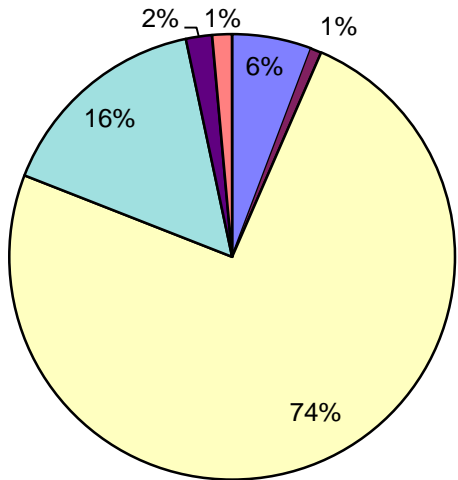
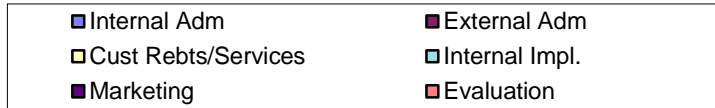
Total Residential Programs



Total Non-Residential Programs



Total Residential and Non-Residential Programs

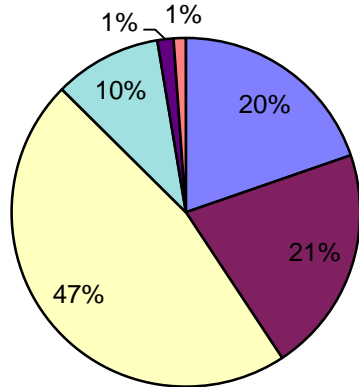


Jan-Sep 2013
NH CORE Energy Efficiency Program - GAS

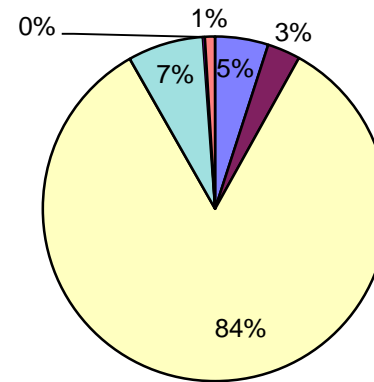
		(see Note 1)						
	<u>Internal Adm</u>	<u>External Adm</u>	<u>Cust Rebts/Services</u>	<u>Internal Impl.</u>	<u>Marketing</u>	<u>Evaluation</u>	<u>Total</u>	
ENERGY STAR Homes	\$ 9,723	\$ 1,740	\$ 36,524	\$ 26,692	\$ 1,393	\$ 1,687	\$ 77,759	
Liberty Gas	6,598	1,679	-	7,669	1,166	249	17,360	
Unitil Gas	3,125	61	36,524	19,023	228	1,438	60,399	
Home Performance w/Energy Star	\$ 72,824	\$ 77,721	\$ 172,811	\$ 36,792	\$ 5,485	\$ 4,219	\$ 369,853	
Liberty Gas	66,680	77,322	163,421	8,791	5,485	2,233	323,932	
Unitil Gas	6,145	399	9,390	28,002	-	1,986	45,921	
Energy Star Appliances	\$ 35,087	\$ 21,628	\$ 588,350	\$ 49,847	\$ 1,388	\$ 6,671	\$ 702,971	
Liberty Gas	28,124	20,158	356,355	7,054	1,364	1,741	414,796	
Unitil Gas	6,963	1,470	231,995	42,793	24	4,930	288,175	
Home Energy Assistance	\$ 29,217	\$ 82,581	\$ 347,203	\$ 45,429	\$ 1,592	\$ 4,917	\$ 510,938	
Liberty Gas	25,180	81,732	283,341	19,391	1,592	2,247	413,482	
Unitil Gas	4,037	849	63,862	26,038	-	2,670	97,456	
Other Residential Programs	\$ 1,386	\$ 667	\$ -	\$ 1,158	\$ 165	\$ 65	\$ 3,440	
Liberty Gas	1,257	667	-	-	165	65	2,154	
Unitil Gas (Home Energy Suite)	129	-	-	1,158	-	-	1,286	
<u>Total Residential Programs</u>	\$ 148,237	\$ 184,338	\$ 1,144,888	\$ 159,918	\$ 10,023	\$ 17,558	\$ 1,664,961	
Large Business Energy Solutions	\$ 75,552	\$ 119,520	\$ 455,719	\$ 82,943	\$ 5,046	\$ 24,813	\$ 763,593	
Liberty Gas	65,934	118,635	435,469	22,902	5,046	19,678	667,664	
Unitil Gas	9,618	885	20,250	60,041	-	5,135	95,929	
Small Business Energy Solutions	\$ 60,395	\$ 58,457	\$ 180,534	\$ 49,844	\$ 11,467	\$ 7,177	\$ 367,873	
Liberty Gas	54,396	58,284	89,254	20,514	11,467	3,274	237,189	
Unitil Gas	5,999	172	91,280	29,331	-	3,903	130,684	
Other C&I Programs	\$ 615	\$ 2,500	\$ -	\$ -	\$ -	\$ -	\$ 3,115	
Liberty Gas	615	2,500	-	-	-	-	3,115	
Unitil Gas	-	-	-	-	-	-	-	
<u>Total Non-Residential Programs</u>	\$ 136,561	\$ 180,477	\$ 636,253	\$ 132,787	\$ 16,513	\$ 31,990	\$ 1,134,581	
TOTAL (Both Sectors)	\$ 284,798	\$ 364,815	\$ 1,781,141	\$ 292,705	\$ 26,536	\$ 49,547	\$ 2,799,542	

Note 1: Evaluation amounts are based on 5% of total budgets. Actual program expenses will vary from numbers shown.

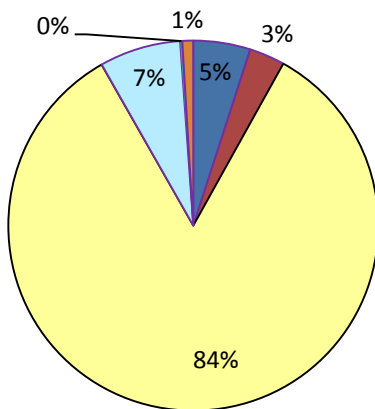
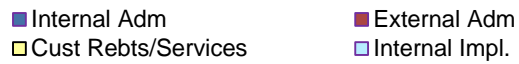
Home Performance w/Energy Star



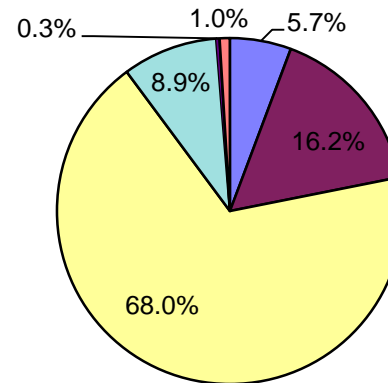
Energy Star Appliances



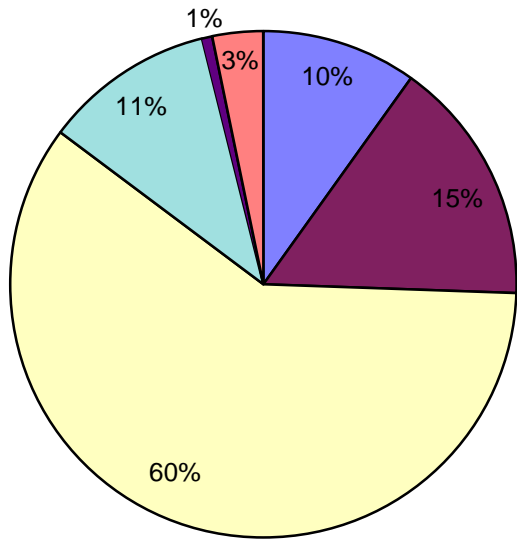
Energy Star Lighting



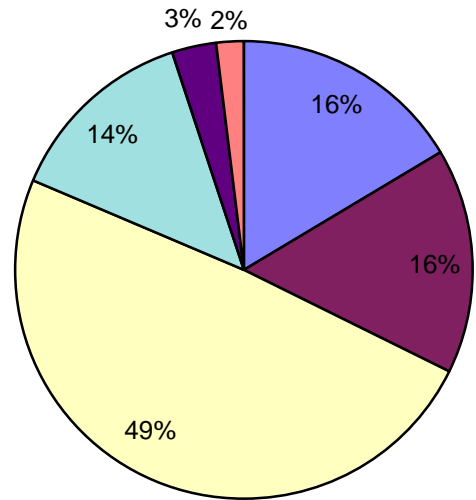
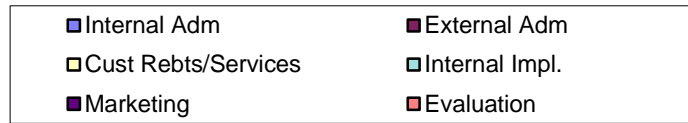
Home Energy Assistance



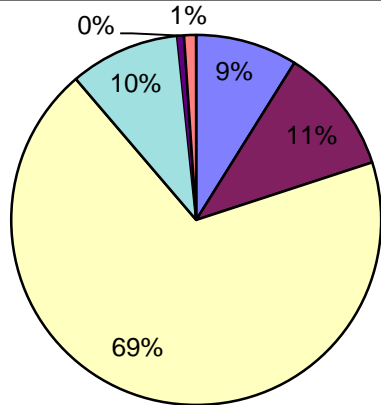
Large Business Energy Solutions



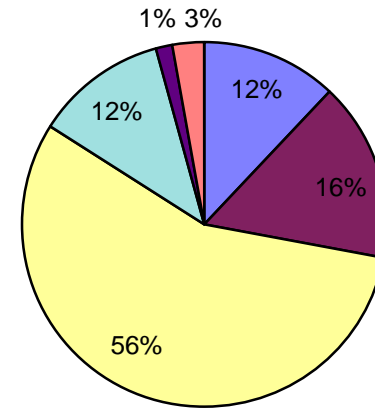
Small Business Energy Solutions



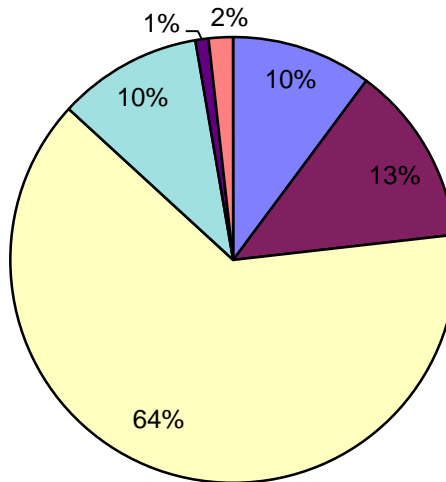
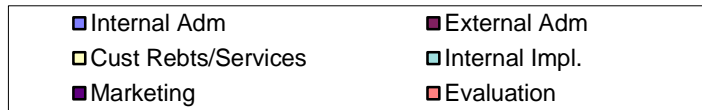
Total Residential Programs



Total Non-Residential Programs



Total Residential and Non-Residential Programs



Home Energy Assistance CORE/DOE Combined Funding Effort

Completions as of Tuesday, October 01, 2013

<i>CompanyName</i>	<i>Funding Source SBC/LDAC Combined</i>	<i>Program Year 2013 CORE only</i>	<i>Total</i>	<i>% Collaboration</i>
Statewide	322	339	661	49%
Liberty Utilities	10	59	69	14%
Liberty Utilities-GAS	90	48	138	65%
NHEC	24	7	31	77%
PSNH	174	196	370	47%
UNITIL	13	19	32	41%
UNITIL-GAS	11	10	21	52%

Note: 660 HEA jobs were completed by CAA's. Only 1 jobs, or 0.1% % were completed by non CAA contractors.

Home Energy Assistance Statewide County Summary

661 Completions as of Tuesday, October 01, 2013

Program Year: 2013

Funding Source: SBC/LDAC

<i>County (Totals)</i>	<i>Contract Coordinator</i>	<i>Customers Served</i>
BELKNAP (53)	Belknap-Merrimack Counties CAP	52
	Tri-County Community Action	1
CARROLL (19)	Tri-County Community Action	19
CHESHIRE (23)	Southwestern Community Services Inc	23
COOS (42)	Tri-County Community Action	42
GRAFTON (70)	Tri-County Community Action	70
HILLSBOROUGH (263)	Southern NH Services	263
MERRIMACK (86)	Belknap-Merrimack Counties CAP	86
ROCKINGHAM (72)	Southern NH Services	71
	Unitil-CC	1
STRAFFORD (22)	Strafford County Community Action Weatherization	22
SULLIVAN (11)	Southwestern Community Services Inc	11

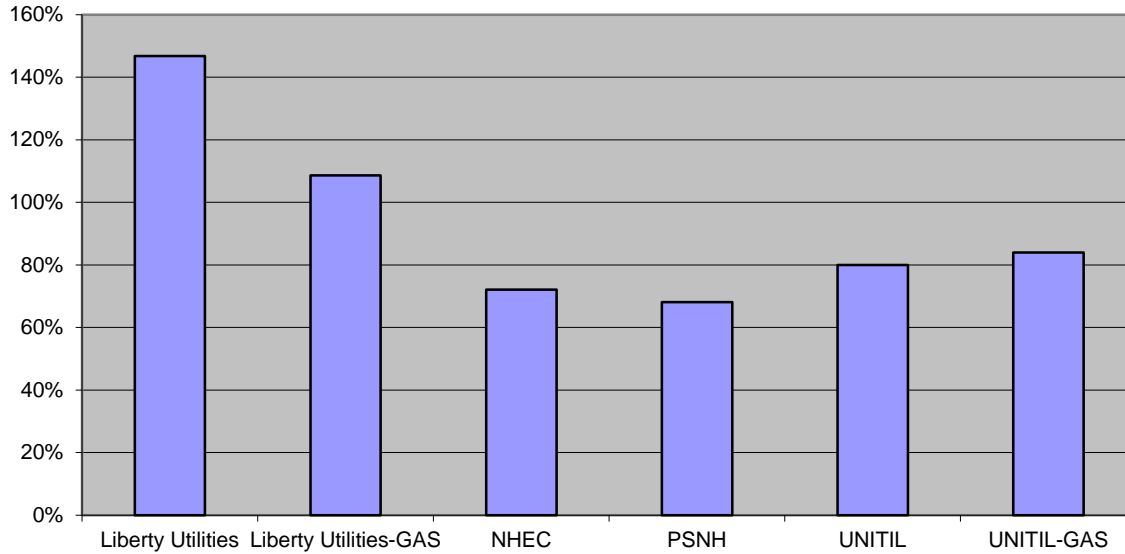
2013 Home Energy Assistance Dwelling Mix

Completions as of Tuesday, October 01, 2013

Funding Source: SBC/LDAC

<i>Company</i>	<i>Dwelling Type</i>	<i>Jobs</i>
Statewide	Multi-family	173
	Single family	488
	State Total	661
Liberty Utilities	Single family	19
	Multi-family	50
	Liberty Utilities Total	69
Liberty Utilities-GAS	Single family	64
	Multi-family	74
	Liberty Utilities-GAS Total	138
NHEC	Single family	29
	Multi-family	2
	NHEC Total	31
PSNH	Single family	324
	Multi-family	46
	PSNH Total	370
UNITIL	Single family	31
	Multi-family	1
	UNITIL Total	32
UNITIL-GAS	Single family	21
	UNITIL-GAS Total	21

**Home Energy Assistance
Completions
% of 2013 Q3 Goal
As of October 1, 2013**



CompanyName	Completions To Date	Qtr 3 Goal	% Of Goal
Liberty Utilities	69	47	147%
Liberty Utilities-GAS	138	127	109%
NHEC	31	43	72%
PSNH	370	543	68%
UNITIL	32	40	80%
UNITIL-GAS	21	25	84%
State	661	493	134%

NHSaves Residential Financial Summary

HEA Results as of 10/01/2013

ProgramYear: 2013

Funding Source: SBC/LDAC

Liberty Utilities 69 Customers Served

	<i>Installed Measures</i>	+	<i>Heating Systems</i>	=	<i>Total CORE</i>	+	<i>Collaborated Funds</i>	+	<i>Co-Pay</i>	=	<i>Total Funds</i>
<i>Total</i>	\$171,100		\$24,740		\$195,840		\$18,400.32		\$0		\$214,240
<i>Average</i>	\$2,480		\$3,534		\$2,838		\$266.67		\$0		\$3,105

Liberty Utilities-GAS 138 Customers Served

	<i>Installed Measures</i>	+	<i>Heating Systems</i>	=	<i>Total CORE</i>	+	<i>Collaborated Funds</i>	+	<i>Co-Pay</i>	=	<i>Total Funds</i>
<i>Total</i>	\$350,656		\$43,400		\$394,056		\$117,268.30		\$0		\$511,324
<i>Average</i>	\$2,541		\$3,945		\$ 2,855		\$849.77		\$0		\$3,705

NHEC 31 Customers Served

	<i>Installed Measures</i>	+	<i>Heating Systems</i>	=	<i>Total CORE</i>	+	<i>Collaborated Funds</i>	+	<i>Co-Pay</i>	=	<i>Total Funds</i>
<i>Total</i>	\$144,211		\$6,592		\$150,803		\$65,149.92		\$0		\$215,953
<i>Average</i>	\$4,652		\$6,592		\$4,865		\$2,101.61		\$0		\$6,966

PSNH 370 Customers Served

	<i>Installed Measures</i>	+	<i>Heating Systems</i>	=	<i>Total CORE</i>	+	<i>Collaborated Funds</i>	+	<i>Co-Pay</i>	=	<i>Total Funds</i>
<i>Total</i>	\$1,638,868		\$135,249		\$1,774,117		\$330,866.86		\$0		\$2,104,984
<i>Average</i>	\$4,429		\$3,757		\$4,794.91		\$894.23		\$0		\$5,689

UNITIL 32 Customers Served

	<i>Installed Measures</i>	+	<i>Heating Systems</i>	=	<i>Total CORE</i>	+	<i>Collaborated Funds</i>	+	<i>Co-Pay</i>	=	<i>Total Funds</i>
<i>Total</i>	\$126,611		\$36,804		\$163,415		\$14,830.62		\$16,650		\$194,896
<i>Average</i>	\$3,957		\$5,258		\$5,107		\$463.46		\$520		\$6,090

UNITIL-GAS 21 Customers Served

	<i>Installed Measures</i>	+	<i>Heating Systems</i>	=	<i>Total CORE</i>	+	<i>Collaborated Funds</i>	+	<i>Co-Pay</i>	=	<i>Total Funds</i>
<i>Total</i>	\$74,803		\$9,000		\$83,803		\$8,193.98		\$0		\$91,997
<i>Average</i>	\$3,562		\$4,500		\$3,991		\$390.19		\$0		\$4,381

Home Energy Assistance Q3-2013
Measures Installed by County and Dwelling Type

County	DwellingType	Measure Type Category	Liberty Utilities	Liberty Utilities-GAS	NHEC	PSNH	UNITIL	UNITIL-GAS	Grand Total	
Belknap	Single family	Appliances			1	7			8	
		Custom			6	34			40	
		Health and Safety		1	6	42			49	
		Heating and Cooling		3	21	152			176	
		Hot Water			6	38			44	
		Lighting		1	6	41			48	
Carroll	Single family	Appliances			2	4			6	
		Custom			1	2			3	
		Health and Safety			2	17			19	
		Heating and Cooling			6	58			64	
		Hot Water			2	23			25	
		Lighting			4	27			31	
Cheshire	Multi-family	Health and Safety	3						3	
		Heating and Cooling	6						6	
		Hot Water	3						3	
		Lighting	3						3	
	Single family	Appliances	1				7			8
		Custom	1				1			2
		Health and Safety	3				17			20
		Heating and Cooling	7				51			58
		Hot Water	3				12			15
		Lighting	3				16			19
Coos	Multi-family	Appliances				9			9	
		Health and Safety				11			11	
		Heating and Cooling				20			20	
		Hot Water				11			11	
		Lighting				22			22	
	Single family	Appliances					16			16
		Health and Safety					30			30
		Heating and Cooling					103			103
		Hot Water					32			32
		Lighting					55			55
Grafton	Multi-family	Appliances			1				1	
		Health and Safety	20		2				22	
		Heating and Cooling	69		4				73	
		Hot Water	82		4				86	
		Lighting	70		4				74	
	Single family	Appliances			5	5			10	
		Custom			5	1			6	
		Health and Safety			8	12			20	
		Heating and Cooling			25	42			67	
		Hot Water			15	21			36	
Hillsborough	Multi-family	Appliances		31		30			61	
		Custom		4					4	
		Health and Safety		70		35			105	
		Heating and Cooling		126		86			212	
		Hot Water		52		37			89	
		Lighting		37		14			51	
	Single family	Appliances	2	3		45			50	
		Custom	2	13		13			28	
		Health and Safety	5	49		89			143	
		Heating and Cooling	16	126		260			402	
		Hot Water	4	13		49			66	
		Lighting	5	17		94			116	

Home Energy Assistance Q3-2013
Measures Installed by County and Dwelling Type

County	DwellingType	Measure Type Category	Liberty Utilities	Liberty Utilities-GAS	NHEC	PSNH	UNITIL	UNITIL-GAS	Grand Total
Merrimack	Single family	Appliances			1	9	2		12
		Custom		5	1	26	7		39
		Health and Safety		3	2	48	13		66
		Heating and Cooling		26	6	171	50		253
		Hot Water		8	1	46	16		71
		Lighting		3	1	47	20		71
Rockingham	Multi-family	Heating and Cooling					2		2
	Single family	Appliances	4		1	16	4		25
		Custom	4		2	11	1	3	21
		Health and Safety	7		5	29	7	14	62
		Heating and Cooling	24		16	100	27	34	201
		Hot Water	3		4	17	4	2	30
Lighting	7		5	31	7		50		
Strafford	Single family	Appliances				10			10
		Custom				9			9
		Health and Safety				16			16
		Heating and Cooling				58		6	64
		Hot Water				23		1	24
		Lighting				18			18
Sullivan	Single family	Appliances	2		3	1			6
		Custom			1	1			2
		Health and Safety	4		5	1			10
		Heating and Cooling	11		12	5			28
		Hot Water	3		3	1			7
		Lighting	3		4	2			9

Program Details by County						
Liberty Utilities Gas Low Income Weatherization	Budget/ Goal	1/01/13 through 9/30/13				Percent of Actual to Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)	\$939,576	\$413,482	\$0	\$526,093	\$939,575	100.0%
Program Participation	207	157	0	71	228	110.1%
Hillsborough County		137	0	62		
Merrimack County		14	0	6		
Belknap County		6	0	3		
Program Savings (annual mmbtu)	4,459	4,956	0	1,548	6,504	145.9%
Hillsborough County		4,316	0	952		
Merrimack County		496	0	453		
Belknap County		144	0	143		
Program Savings (Lifetime mmbtu)	89,172	94,669	0	24,030	118,699	133.1%
Hillsborough County		82,689	0	16,543		
Merrimack County		9,142	0	5,831		
Belknap County		2,838	0	1,657		

<u>Average Expenditure per Project</u>	<u># of Projects</u>	<u>Project Cost/# of projects</u>
Single Family	120	\$3,100
Multi-Family	37	\$ 1,100

Detailed Program Budget							
<u>Liberty Utilities Gas</u>	Internal Admin	External Admin	Rebates/ Services	Int Implem Svcs	Marketing	Evaluation	Total
Budget (Jan 1, 2013- Dec 31, 2013)	\$ 60,000	\$ 99,305	\$ 675,271	\$ 67,500	\$ -	\$ 37,500	\$ 939,576
Actual Expenditures	\$ 25,180	\$ 81,732	\$ 283,341	\$ 19,391	\$ 1,592	\$ 2,247	\$ 413,482
Actual as a % of total expenditures	6%	20%	69%	5%	0%	1%	100%
Actual as a % of Budget	42%	82%	42%	0%	0%	6%	44%

Program Details by County						
Unitil Gas Low Income Weatherization	Budget/ Goal	1/01/13 through 9/30/13				Percent of Actual to Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)	\$145,000	\$97,456	\$23,449	\$0	\$120,905	83.4%
Program Participation	30	20	10	0	30	100.0%
Strafford County		3	6	0		
Rockingham County		17	4	0		
Program Savings (annual mmbtu)	1,056	678	240	0	918	86.9%
Strafford County		55	161	0		
Rockingham County		623	79	0		
Program Savings (Lifetime mmbtu)	20,710	12,852	4,251	0	17,103	82.6%
Strafford County		969	3,079	0		
Rockingham County		11,883	1,172	0		

<u>Average Expenditure per Project</u>	<u># of Projects</u>	<u>Project Cost/# of projects</u>
Single Family	17	\$ 4,987
Multi-Family	3	\$ 4,223

Notes:

Detailed Program Budget							
Unitil	Internal Admin	External Admin	Rebates/ Services	Int Implem Svcs	Marketing	Evaluation	Total
Budget (Jan 1, 2013- Dec 31, 2013)	\$ 11,264	\$ 1,736	\$ 74,195	\$ 44,956	\$ 1,250	\$ 11,600	\$ 145,000
Actual Expenditures	\$ 4,037	\$ 849	\$ 63,862	\$ 26,038	\$ -	\$ 2,670	\$ 97,456
Actual as a % of total expenditures	4%	1%	66%	27%	0%	3%	100%
Actual as a % of Budget	36%	49%	86%	58%	0%	23%	67%

NH CORE Energy Efficiency FCM Budget & Expenses
(January 1 - September 30, 2013)

Category	Liberty	NHEC	PSNH	UES	Total
FCM Payments estimated for 2013	\$140,000	\$60,000	\$1,900,000	\$165,937	\$2,265,937
FCM Payments from ISO-NE					
Q1 2013	\$23,271	\$15,618	\$476,945	\$39,059	\$554,892
Q2 2013	\$31,401	\$158	\$487,761	\$42,762	\$562,083
Q3 2013	\$28,814	\$4,581	\$543,569	\$50,560	\$627,524
Q4 2013	\$0	\$0	\$0	\$0	\$0
TOTAL Payments	\$83,486	\$20,358	\$1,508,275	\$132,381	\$1,744,499
FCM Expenses					
Financial Assurance					
Q1 2013	\$0	\$0	\$0	\$0	\$0
Q2 2013	\$0	\$0	\$0	\$0	\$0
Q3 2013	\$0	\$0	\$0	\$0	\$0
Q4 2013	\$0	\$0	\$0	\$0	\$0
Other (Admin, Reporting, M&V, etc.)					
Q1 2013	\$237	\$761	\$33,524	\$2,404	\$36,925
Q2 2013	\$543	\$13,687	\$31,591	\$4,831	\$50,651
Q3 2013	\$378	\$0	\$18,286	\$10,862	\$29,526
Q4 2013	\$0	\$0	\$0	\$0	\$0
TOTAL Expenses	\$1,157	\$14,448	\$83,400	\$18,097	\$117,102
Payments - Expenses =	\$82,329	\$5,910	\$1,424,875	\$114,284	\$1,627,397

Note:

Category	Electric Companies					Natural Gas Companies			Grand Total
	Liberty	NHEC	PSNH	UES	Total	Liberty	Unitil	Total	
2013 M&E Budgets Approved by the Commission (1)	\$103,650	\$82,773	\$922,880	\$200,531	\$1,309,834	\$234,000	\$86,090	\$320,090	\$1,629,924
Actual Quarterly Reporting									
Q1 2013	\$2,096	\$5,631	\$11,244	\$8,795	\$27,766	\$18,402	\$5,343	\$23,745	\$51,511
Q2 2013	\$5,268	\$7,252	\$93,342	\$11,665	\$117,527	\$9,711	\$7,430	\$17,141	\$134,667
Q3 2013	\$3,474	\$2,947	\$31,902	\$12,850	\$51,173	\$1,373	\$7,289	\$8,662	\$59,835
Q4 2013	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	\$10,838	\$15,830	\$136,487	\$33,310	\$196,466	\$29,485	\$20,062	\$49,547	\$246,013

Status Of M&E Studies:	Est. Cost	Vendor	Status
Weatherization "Ancillary Services" Evaluation	\$ 49,140	Cadmus	Complete (Q2 2013)
NE Avoided Energy Supply Cost Study (2013)	\$ 40,873	Synapse	Complete (7/12/2013)
Liberty Wifi Thermostat Pilot Program Evaluation	\$ 36,815	Cadmus	Complete (7/22/2013)
C&I New Equip. & Construction Baseline Update	\$ 129,920	ERS	ECD: Q4, 2013 (In Process)
Treat/Otter Auditing/Tracking Software	\$ 150,000	PSD	Monthly
NEEP/CEE Regional/National M&E	\$ 158,876	NEEP	Ongoing
Multi-Year M&E Planning Study	\$ 100,000	Est. Cost	Finalizing RFP
HEA Impact Evaluation	tbd		
Energy Star Homes - Impact Evaluation	tbd		
Large Business (Ret/New/RFP) Program - Impact Evaluation	\$ 550,000	DNV Kema	ECD: Q2, 2014
Energy Star Appliance Program - Impact Evaluation	tbd		
Other Natural Gas Studies	tbd	Est. Cost	TBD
Total	\$ 1,215,624		

Notes:

(1) Source: Electric: DE 12-262, 2013 Core Energy Efficiency Programs, page 134, filed with NHPUC 09/17/2012

Nat. Gas: DE 12-262, Joint Proposal Gas Energy Efficiency Programs, page 138.

RE-CORE RGGI Funded Revolving Loan Fund (RLF)

RLF Terms				
	Liberty	NHEC	PSNH	Unitil
Customer Segment	(Max Loan)	(Max Loan)	(Max Loan)	(Max Loan)
	(Max Term)	(Max Term)	(Max Term)	(Max Term)
Residential	\$500	\$7,500	\$7,500	\$7,500
	2 years	7 years	7 years	7 years
Municipal	\$50,000			\$50,000
	2 years	Smart Start	Smart Start	10 years
RLF Information (From inception Through September 30, 2013)				
RGGI Funds for Revolving Loan Fund	Liberty	NHEC	PSNH	Unitil
Total \$ of Revolving Loan Fund	\$303,000	\$300,000	\$500,000	\$800,250
Less Loans paid out	\$265,991	\$308,320	\$793,378	\$661,485
Plus \$ repaid	<u>\$101,934</u>	<u>\$129,696</u>	<u>\$369,435</u>	<u>\$184,775</u>
Current Balance	\$138,944	\$121,376	\$76,057	\$323,540
Less \$ In Process	\$0	\$52,162	\$26,696	\$78,762
Less Potential	<u>\$0</u>	<u>\$17,323</u>	<u>\$0</u>	<u>\$100,000</u>
Amount Available to Loan out	\$138,944	\$51,891	\$49,361	\$144,778
Project Financing Information (2013 Results)				
<u>Residential Projects</u>				
Total Number of Projects Financed	9	36	55	17
2013 Average Loan Made	\$4,662	\$3,308	\$3,219	\$3,496
<u>Municipal & C&I Projects</u>				
Total Number of Projects Financed	0	0	0	0
2013 Average Loan Made	na	na	na	na

On October 25, 2013, the Commission approved PSNH's request to move \$190,000 from their 2012 Energy Efficiency Carryover to this revolving loan fund so there is an additional \$190,000 available.

**RGGI Expansion of
 NH CORE Energy Efficiency Programs
 for 2012-2013
 As of September 30, 2013**

RGGI 2012 ENERGY EFFICIENCY PROGRAMS	EXPENSES (\$)		SAVINGS (Lifetime Actual + In Process + Prospective	NUMBER OF CUSTOMER Actual + In Process + Prospective
	Actual + In Process + Prospective	Percent of Budget		
RESIDENTIAL (nhsaves@home)				
NH Home Performance w/Energy Star	\$17,749	100%	74,188	1
Home Energy Assistance	\$1,510,588	101%	4,309,547	264
ENERGY STAR Appliances	\$46,352	93%	-118,015	133
TOTAL RESIDENTIAL	\$1,574,689	101%	4,265,720	398
COMMERCIAL & INDUSTRIAL (nhsaves@work)				
Small Business Energy Solutions	\$282,958	103%	14,523,837	48
Large Business Energy Solutions	\$757,182	99%	73,192,748	63
New Construction	\$418,453	95%	26,089,333	38
Education	\$25,579	102%		
TOTAL COMMERCIAL & INDUSTRIAL	\$1,484,172	99%	113,805,918	149
TOTAL	\$3,058,861	100%	118,071,638	547

nhsaves@home NH Home Performance w/En	Budget Goal (RGGI 2012)	Thru 9/30/2013			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
Program Expenses (\$)						
Liberty	\$17,749	\$17,749	\$0	\$0	\$17,749	100.0%
NHEC	\$0	\$0	\$0	\$0	\$0	0.0%
PSNH	\$0	\$0	\$0	\$0	\$0	0.0%
Unitil	\$0	\$0	\$0	\$0	\$0	0.0%
Total	\$17,749	\$17,749	\$0	\$0	\$17,749	100.0%
Program Participation						
Liberty		1	0	0	1	
NHEC		0	0	0	0	
PSNH		0	0	0	0	
Unitil		0	0	0	0	
Total		1	0	0	1	
Program Savings (Lifetime kWh)						
Liberty		74,188	0	0	74,188	
NHEC		0	0	0	0	
PSNH		0	0	0	0	
Unitil		0	0	0	0	
Total		74,188	0	0	74,188	
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)						
Liberty		6,780	0	0	6,780	
NHEC		0	0	0	0	
PSNH		0	0	0	0	
Unitil		0	0	0	0	
Total		6,780	0	0	6,780	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer/Utility have signed off on the audit and the job is being scheduled.
Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

nhsaves@home home energy assistance	Budget Goal (RGGI 2012)	Thru 9/30/2013			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
Program Expenses (\$)						
Liberty	\$106,932	\$105,009	\$0	\$0	\$105,009	98.2%
NHEC	\$135,841	\$158,173	\$0	\$0	\$158,173	116.4%
PSNH	\$989,642	\$989,376	\$0	\$0	\$989,376	100.0%
Unitil	<u>\$257,585</u>	<u>\$258,030</u>	<u>\$0</u>	<u>\$0</u>	<u>\$258,030</u>	<u>100.2%</u>
Total	\$1,490,000	\$1,510,588	\$0	\$0	\$1,510,588	101.4%
Program Participation						
Liberty		21	0	0	21	
NHEC		18	0	0	18	
PSNH		177	0	0	177	
Unitil		<u>48</u>	<u>0</u>	<u>0</u>	<u>48</u>	
Total		264	0	0	264	
Program Savings (Lifetime kWh)						
Liberty		1,013,369	0	0	1,013,369	
NHEC		295,064	0	0	295,064	
PSNH		2,570,210	0	0	2,570,210	
Unitil		<u>430,904</u>	<u>0</u>	<u>0</u>	<u>430,904</u>	
Total		4,309,547	0	0	4,309,547	
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)						
Liberty		373,362	0	0	373,362	
NHEC		7,560	0	0	7,560	
PSNH		68,938	0	0	68,938	
* Unitil		<u>26,753</u>	<u>0</u>	<u>0</u>	<u>26,753</u>	
		476,614	0	0	476,614	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer/Utility have signed off on the audit and the job is being scheduled.
Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

nhsaves@home ENERGY STAR Appliances	Budget Goal (RGGI 2012)	Thru 9/30/2013			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
Program Expenses (\$)						
Liberty	\$4,261	\$5,001	\$0	\$0	\$5,001	117.4%
NHEC	\$3,476	\$3,960	\$0	\$0	\$3,960	113.9%
PSNH	\$36,517	\$36,517	\$0	\$0	\$36,517	100.0%
Unitil	\$5,745	\$873	\$0	\$0	\$873	15.2%
Total	\$50,000	\$46,352	\$0	\$0	\$46,352	92.7%
Program Participation						
Liberty		61	0	0	61	
NHEC		4	0	0	4	
PSNH		68	0	0	68	
Unitil		0	0	0	0	
Total		133	0	0	133	
Program Savings (Lifetime kWh)						
Liberty		74,753	0	0	74,753	
NHEC		0	0	0	0	
PSNH		-192,768	0	0	-192,768	
Unitil		0	0	0	0	
Total		-118,015	0	0	-118,015	
Program Savings (Lifetime MMBTU)						
Liberty		0	0	0	0	
NHEC		0	0	0	0	
PSNH		8,453	0	0	8,453	
Unitil		0	0	0	0	
Total		8,453	0	0	8,453	

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

Notes:

nhsaves@work Small Business Energy Sol	Budget Goal (RGGI 2012)	Thru 9/30/2013			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
Program Expenses (\$)						
Liberty	\$10,000	\$0	\$0	\$0	\$0	0.0%
NHEC	\$34,225	\$45,148	\$0	\$0	\$45,148	131.9%
PSNH	\$230,000	\$237,810	\$0	\$0	\$237,810	103.4%
Unitil	\$0	\$0	\$0	\$0	\$0	0.0%
Total	\$274,225	\$282,958	\$0	\$0	\$282,958	103.2%
Program Participation						
Liberty		0	0	0	0	
NHEC		19	0	0	19	
PSNH		29	0	0	29	
Unitil		0	0	0	0	
Total		48	0	0	48	
Program Savings (Lifetime kWh)						
Liberty		0	0	0	0	
NHEC		1,860,031	0	0	1,860,031	
PSNH		12,663,806	0	0	12,663,806	
Unitil		0	0	0	0	
Total		14,523,837	0	0	14,523,837	

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer/Utility have a signed off on the audit and the job is being scheduled.
Prospective = An audit has been done, awaiting customer decision/signature.

Notes:

Liberty's Small Business funds are actually being spent in the C&I New Equipment & Construction Program.

nhsaves@work Large Business Retrofit	Budget Goal (RGGI 2012)	Thru 9/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
Liberty	\$10,000	\$7,640	\$0	\$0	\$7,640	76.4%
NHEC	\$0	\$0	\$0	\$0	\$0	0.0%
PSNH	\$651,847	\$629,674	\$0	\$0	\$629,674	96.6%
Unitil	<u>\$103,000</u>	<u>\$119,868</u>	<u>\$0</u>	<u>\$0</u>	<u>\$119,868</u>	<u>116.4%</u>
Total	\$764,847	\$757,182	\$0	\$0	\$757,182	99.0%
Program Participation						
Liberty		0	0	0	0	
NHEC		0	0	0	0	
PSNH		60	0	0	60	
Unitil		<u>3</u>	<u>0</u>	<u>0</u>	<u>3</u>	
Total		63	0	0	63	
Program Savings (Lifetime kWh)						
Liberty		0	0	0	0	
NHEC		0	0	0	0	
PSNH		66,204,949	0	0	66,204,949	
Unitil		<u>6,987,799</u>	<u>0</u>	<u>0</u>	<u>6,987,799</u>	
Total		73,192,748	0	0	73,192,748	

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer/Utility have a signed rebate form.
 Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

nhsaves@work New Construction	Budget Goal (RGGI 2012)	Thru 9/30/2013			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
Program Expenses (\$)						
Liberty	\$90,000	\$103,408	\$0	\$0	\$103,408	114.9%
NHEC	\$70,000	\$19,424	\$0	\$1,060	\$20,484	29.3%
PSNH	\$213,000	\$227,899	\$0	\$0	\$227,899	107.0%
Unitil	<u>\$69,253</u>	<u>\$66,663</u>	<u>\$0</u>	<u>\$0</u>	<u>\$66,663</u>	<u>96.3%</u>
Total	\$442,253	\$417,393	\$0	\$1,060	\$418,453	94.6%
Program Participation						
Liberty		6	0	0	6	
NHEC		8	0	1	9	
PSNH		19	0	0	19	
Unitil		<u>4</u>	<u>0</u>	<u>0</u>	<u>4</u>	
Total		37	0	1	38	
Program Savings (Lifetime kWh)						
Liberty		10,710,000	0	0	10,710,000	
NHEC		1,467,145	0	0	1,467,145	
PSNH		7,979,110	0	0	7,979,110	
Unitil		<u>5,933,078</u>	<u>0</u>	<u>0</u>	<u>5,933,078</u>	
Total		26,089,333	0	0	26,089,333	

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer/Utility have a signed rebate form.
 Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

nhsaves@work C&I Education	Budget Goal (RGGI 2012)	Thru 9/30/2013			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
Program Expenses (\$)						
Liberty	\$2,130	\$2,056	\$0	\$0	\$2,056	96.5%
NHEC	\$1,738	\$2,440	\$0	\$0	\$2,440	140.4%
PSNH	\$18,259	\$18,244	\$0	\$0	\$18,244	99.9%
Unitil	<u>\$2,873</u>	<u>\$2,839</u>	<u>\$0</u>	<u>\$0</u>	<u>\$2,839</u>	<u>98.8%</u>
Total	\$25,000	\$25,579	\$0	\$0	\$25,579	102.3%

Notes:

NH Energy Code and Beyond Code Workshops scheduled:

1. May 23: Commercial Energy Code, Urban Forestry Center, Portsmouth, NH, 9:00am - 4:00pm
2. Jun 18: Commercial Energy Code, PSNH Energy Park, 780 North Commercial St., Manchester, NH, 9:00am - 4:00pm
3. Jun 4: Residential Energy Code, Woodstock Inn Station & Brewery, North Woodstock, NH, 8:30am - 3:30pm
4. Jun 6: Residential Energy Code, Searles School and Chapel, Windham, NH, 8:30am - 3:30pm

NH CO2 Annual Emission Reductions

Energy Efficiency Fund (Regional Greenhouse Gas Initiative)
 CORE Energy Efficiency Programs Expansion
 October 17, 2012 - September 30, 2013 Reporting Period

Method # 2, using MWH & MMBtu (million Btus)					
Reductions from	Enter Reductions in Units shown in next Column (Annual MMBtu savings)	Units	CO2 Emission Factors in lbs/unit	Estimated CO2 Emission Reductions in pounds (lbs.)	Estimated CO2 Emission Reductions in Metric Tons
Electricity	8,941	MWH	1,087	9,719,305	4,407.85
Natural Gas	752	MMBtu	117.1	88,011	39.91
Distillate Fuel Oil (#1, 2 & 4)	22,598	MMBtu	161.4	3,647,367	1,654.13
Residual Fuel Oil (#5 & 6)	0	MMBtu	173	0	0.00
Kerosene	1,037	MMBtu	159.5	165,411	75.02
LPG	0	MMBtu	139	0	0.00
Propane	492	MMBtu	139.2	68,510	31.07
Wood or Wood Pellet	389	MMBtu		0	0.00
Other	0	MMBtu			
TOTAL					6,207.98

Electric Line Loss 1.08

Source of CO2 Emission Factors in lbs/unit: <http://www.eia.doe.gov/cneaf/electricity/epa/epata3.html>

NH CO2 Lifetime Emission Reductions

Energy Efficiency Fund (Regional Greenhouse Gas Initiative)
 CORE Energy Efficiency Programs Expansion
 October 17, 2012 - September 30, 2013 Reporting Period

Method # 2, using MWH & MMBtu (million Btus)					
Reductions from	Enter Reductions in Units shown in next Column (Annual MMBtu savings)	Units	CO2 Emission Factors in lbs/unit	Estimated CO2 Emission Reductions in pounds (lbs.)	Estimated CO2 Emission Reductions in Metric Tons
Electricity	118,072	MWH	1,087	128,343,871	58,205.84
Natural Gas	14,914	MMBtu	117.1	1,746,377	792.01
Distillate Fuel Oil (#1, 2 & 4)	433,786	MMBtu	161.4	70,013,120	31,751.98
Residual Fuel Oil (#5 & 6)	0	MMBtu	173	0	0.00
Kerosene	19,150	MMBtu	159.5	3,054,439	1,385.23
LPG	0	MMBtu	139	0	0.00
Propane	9,822	MMBtu	139.2	1,367,170	620.03
Wood or Wood Pellet	6,945	MMBtu		0	0.00
Other	0	MMBtu			
TOTAL					92,755.09

Electric Line Loss 1.08

Source of CO2 Emission Factors in lbs/unit: <http://www.eia.doe.gov/cneaf/electricity/epa/epata3.html>