

**Unitil Energy Systems, Inc.**  
**EAP Monthly Report**

**For the month of March 2013**

**Unitil Energy Systems, Inc.  
Attachment A**

**Electric Assistance Program  
System Benefits Charge Reconciliation Report**

|  | <b>March 2013</b>       |         |
|--|-------------------------|---------|
| Retail Delivery KWHs   |                         |         |
| Call-In Sales  | 93,984,792              |         |
| Company Sales (if not already excluded)                      | -                       |         |
| Adjusted Retail Delivery KWHs                                | 93,984,792              |         |
| <br>SBC Low Income EAP Rate                                  | <br>\$ 0.0015           | <br>(1) |
| SBC Low Income EAP Billed Amount                             | \$ 141,003.51           |         |
| Interest on Reserve (effective May 21, 2004)                 | \$ 13.83                | (2)     |
| 10% Reserve (discontinued October 1, 2003)                   | -                       |         |
| Transfer of Utility Held Reserves to State Treasury          | \$ -                    |         |
| <b>Net SBC Low Income EAP Funding</b>                        | <b>\$ 141,017.34</b>    |         |
| <br>EAP Costs  |                         |         |
| Discounts Applied to Customers' Bills                        | \$ 87,442.81            |         |
| Payments to Community Action Programs                        | \$ 14,680.01            |         |
| Pre-Program Arrears Retirement                               | \$ -                    |         |
| Incremental Administrative Costs                             | \$ -                    |         |
| <br>Cost of Continuance of Interim Program:                  |                         |         |
| Interim Participant Credits                                  | -                       |         |
| <b>Total EAP Costs</b>                                       | <b>102,122.82</b>       |         |
| <br><b>SBC Low Income EAP Balance</b>                        | <br><b>\$ 38,894.52</b> |         |
| <br>Program to Date 10% Reserve Balance                      | <br>\$ 57,322.59        |         |
| Cumulative Transfers from Energy Efficiency Program Revenues | \$ -                    |         |

(1) Effective July 1, 2011, the low-income portion of the SBC is \$0.00150 per kWh.

(2) The three-month LIBOR interest rate for March 2013 is 0.28410%. Interest for the month of March 2013 is calculated as follows:  
 $0.0028410 \times (31/365) = 0.00024129$ ;  $0.00024129 \times$  the average reserve balance for March 2013 of \$57,322.59 = \$13.83.

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## EAP Monthly Report

For the month of March 2013

### Attachment B

| <u>Participants</u>                                   | <u>Active<br/>Participants</u> | <u>Discounts (1)<br/>\$/Tier</u> |
|---|--------------------------------|----------------------------------|
| Number of active participants enrolled in the program |                                |                                  |
| Tier 1 - 5% Discount                                  | 32                             | \$115.78                         |
| Tier 2 - 7% Discount                                  | 490                            | \$2,623.26                       |
| Tier 3 - 18% Discount                                 | 633                            | \$8,339.83                       |
| Tier 4 - 33% Discount                                 | 622                            | \$14,526.36                      |
| Tier 5 - 48% Discount                                 | 657                            | \$22,686.16                      |
| Tier 6 - 70% Discount                                 | <u>693</u>                     | <u>\$39,151.42</u>               |
| Total   | 3,127                          | \$87,442.81                      |

(1) Additional data included per OCA request.

**Unitil Energy Systems, Inc.**  
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**For the month of March 2013**

**Attachment C**

**Aging Report(1)**

|                                 | Residential   |                 |
|---------------------------------|---------------|-----------------|
|                                 | EAP           | Non-EAP         |
| Average Bill (Current Month)    | \$ 72.03      | \$ 92.88        |
| Average Bill Past Due Amount    | \$ 86.64      | \$ 106.54       |
| Total Accounts Receivable(2)(3) | \$ 681,578.91 | \$ 6,999,183.82 |
| Number of Accounts(2)           | 8,235         | 77,262          |
| Percent Past Due                | 71.04% 5,850  | 35.84% 27,690   |
| % Past Due 30 days              | 22.77% 1,332  | 40.08% 11,099   |
| % Past Due 60 days              | 15.23% 891    | 21.78% 6,030    |
| % Past Due 90 days              | 62.00% 3,627  | 38.14% 10,561   |

(1) The format of this report has been changed as requested by Commission Staff.

(2) Statistics based on unadjusted accounts.

(3) Reports prior to January 2005 included only delivery charges. Starting with January 2005, the reports include delivery and supply charges.

**Unitil Energy Systems  
NH-LIEAP Supporting Documentation  
March-13**

| <b>Class</b>                                      | <b>Billed kWh<br/>(b)</b> | <b>LI-EAP \$<br/>Calculated<br/>[(b) * \$0.0015]</b> | <b>CIS LI-EAP<br/>Revenue<br/>Reported</b> | <b>Variance</b> |
|---|---------------------------|--|--|-----------------|
| <b>D Total</b>                                    | 40,540,395.00             | \$ 60,810.62   | \$ 60,826.00                               | \$ (15.38)      |
| <b>G1 Total</b>                                   | 26,240,491.31             | 39,360.73  | 39,360.75                                  | (0.02)          |
| <b>G2 Total</b>                                   | 26,553,415.51             | 39,830.13  | 39,832.21                                  | (2.08)          |
| <b>OL Total</b>                                   | 650,490.65                | 975.74   | 984.55                                     | (8.81)          |
| <b>LI-EAP kWh<br/>Billed</b>                      | 93,984,792.47             | \$ 140,977.22  | \$ 141,003.51                              | \$ (26.29)      |
| <b><sup>1</sup> Pre<br/>LI-EAP<br/>Adjustment</b> | 0.00                      |  |  |                 |
| <b>Net kWh<br/>Billed</b>                         | 93,984,792.47             |  |  |                 |