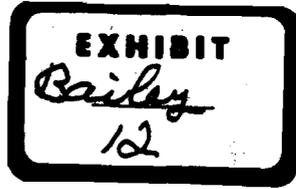


BAILEY EX. 12



Kearsarge Telephone Company
Wilton Telephone Company
Hollis Telephone Company
Merrimack County Telephone Company
Docket No. DT 07-027
Company Responses
To Staff Set 1 Data Requests
September 4, 2007

STAFF 1-27: Reed Testimony, Page 8, line 16. Please explain how the significant loss in intrastate access revenue data as provided in Attachments A through D can help in determining whether competitive wireline, wireless or broadband services are available to the majority of customers in each exchange served by the Companies.

Response:

Inclusion of the impacts of competition is an attempt to provide *additional* detail to the commission regarding the true picture of competition, competitive choices, and trends in customer usage, in New Hampshire. The data shows the *impacts* of competition in addition to the availability of competitive services as required by RSA 374:3-b. If there is a significant loss of intrastate access revenues, along with loss of intrastate access minutes, then competitive alternatives are not only available, but customers are using alternative services to make long distance calls.

Michael C. Reed is responsible for this response.