

SPECIAL CONTRACT FOR SERVICE

Northern New England Telephone Operations LLC
d/b/a FairPoint Communications-NNE

WITH

Echo Consulting

Northern New England Telephone Operations LLC
d/b/a FairPoint Communications-NNE

WITH

Echo Consulting

SPECIAL CONTRACT
SUPPORTING MATERIAL

INDEX

1. CONTRACT OVERVIEW
2. COST STUDY DETAILS
3. CONTRACT

SECTION 1

CONTRACT OVERVIEW

OVERVIEW OF CONTRACT

Echo Consulting

The purpose of this filing package is to 1) provide supporting documentation for the Special Contract for ISDN PRI Services between FairPoint Communications-NNE and Echo Consulting and 2) request full approval of this Agreement from the New Hampshire Public Utilities Commission.

The Contract provides ISDN PRI with Port and LDC. ISDN-PRI services allow the customer to have Caller ID without name and Caller ID with name. The customer is allowed to order additional circuits anytime during the first twelve (12) months of this thirty-six (36) month contract term. At expiration, the Services will revert back to month-to-month tariff rates unless Customer negotiates a new agreement or terminates Services in writing.

SECTION 2

COST STUDY DETAILS

SECTION 3

CONTRACT



SERVICE AGREEMENT
(ICB)

Customer Name: Echo Consulting	Main Billing Tel. No.: 603-447-8600
Address: 15 Washington St. Conway NH 03818	Account No.:

Customer hereby requests and agrees to purchase from the undersigned FairPoint Communications Company ("FairPoint Communications-NNE") the services identified in the Exhibit attached to this Agreement and as further described in FairPoint Communications-NNE's applicable tariffs, (the "Services") for the service period stated in the Exhibit applicable to such Services (the "Service Period"), subject to FairPoint Communications-NNE's receipt of any necessary regulatory and other governmental approvals required to provide the Services under the terms hereof. The Services will be provided under the terms of this Agreement to the Customer locations specified in the attached Exhibit attached to or made a part hereof.

Charges. Customer will pay the rates and charges set forth in the attached Exhibit made a part hereof, and shall also pay all applicable taxes, fees, and charges, including Federal End User Common Line Charges, charged pursuant to applicable law, regulations, or tariffs in connection with the Services. If Customer cancels or terminates this Agreement or any Services prior to expiration of the Service Period, Customer will promptly pay to FairPoint Communications-NNE termination charges as set forth in the applicable Exhibit.

Notices. Notices under this Agreement shall be sent by first-class U.S. mail, postage prepaid, to Customer at the address specified above, and to FairPoint Communications-NNE at Contracts Management, 45 Forest Ave, Portland, ME 04101 with a copy to: FairPoint Communications, Office of the General Counsel, 521 East Morehead Street, Ste. 250, Charlotte, N.C. 28202. Notices shall be deemed effective five business days after such mailing.

Miscellaneous. (a) Neither party will disclose the terms of this Agreement to any other person without the prior written consent of the other party, except as may be necessary to comply with applicable law, regulation, or filing requirements.

(b) In the event of any claim or dispute, the laws of the jurisdiction in which FairPoint Communications-NNE provides to Customer the particular Service that is the subject of such claim or dispute shall apply. This Agreement and its provisions shall not be construed or interpreted for or against any party hereto because that party drafted or caused that party's legal representative to draft any of its provisions.

(c) No liability shall result from Service failures caused by fires, floods, severe weather, acts of government or third parties, strikes, labor disputes, inability to obtain necessary equipment or services, or other causes beyond such party's reasonable control.

(d) If any provision of this Agreement or the provision of any Service under the term hereof is illegal, invalid, or otherwise prohibited under applicable law or regulation in any state or jurisdiction, or does not receive any governmental or regulatory approval required by law in any state or jurisdiction, then this Agreement shall be construed as if not containing such provision or requiring the provision of such invalid, illegal, prohibited, or unapproved Service in such State or jurisdiction.

(e) FairPoint Communications-NNE may assign or transfer part or all of this Agreement to any affiliate or successor to substantially all of its assets in the locations where Service is provided hereunder. Upon reasonable prior written notice to FairPoint Communications-NNE, Customer may assign or transfer this Agreement to any company that is the successor to substantially all of its assets, provided all charges for Services provided prior to such transfer or assignment are paid in full when due. Except as otherwise required by applicable law or regulation, all other attempted assignments shall be void without the prior written consent of the other party.

(f) Except as otherwise required by applicable law or regulation, the Services provided hereunder may not be resold by Customer.

Tariffs and Limitation of Liability. The terms and conditions that shall apply in connection with these Services, and the rights and liabilities of the parties, shall be as set forth herein and in all applicable tariffs now or hereafter filed with the applicable state regulatory commission and/or the Federal Communications Commission. In no event shall FairPoint Communications-NNE be liable for any special, indirect, incidental, or consequential damages arising in connection with this Agreement or the provisions of any Services, whether claim is sought in contract, tort

(including negligence), strict liability or otherwise. This Agreement (including the Exhibit(s) attached hereto and made a part hereof) and all applicable tariffs constitute the entire agreement between the parties and shall supersede all prior oral or written quotations, communications, negotiations, representations, understandings or agreements made by or to any employee, officer, or agent of any party on the subject matter hereof. This Agreement may not be modified or rescinded except by a writing signed by authorized representatives of both parties.

AGREED AND ACCEPTED:

Customer: Echo Consulting	Northern New England Telephone Operations LLC d/b/a FairPoint Communications-NNE
By: <i>Karen Milford</i>	By: <i>Tom Rowell</i>
Name: <i>Karen Milford</i>	Name: <i>Tom Rowell</i>
Title: <i>VP Finance Admin</i>	Title: <i>Sales Mgr</i>
Date: <i>10/24/08</i>	Date: <i>10/30/08</i>

Exhibit A

FairPoint name: Northern New England Telephone Operations LLC d/b/a FairPoint Communications-NNE

State:

Customer name:

1. **Service, Rates and Quantity Commitment.** Customer agrees to purchase Integrated Services Digital Network ("ISDN") Primary Rate Interface ("PRI") (the "Service") from FairPoint Communications-NNE at the rates and in quantities set forth below for the Service Period identified below. Any other work, services or facilities required will be provided subject to prevailing tariffs rates and charges, or if no tariff is applicable, at FairPoint Communications-NNE's then-current retail rate. Customer shall provide to FairPoint Communications-NNE at each Customer location suitable and secure space, with suitable environmental conditions and uninterruptible power supply, building entrance facilities and conduit, for placement of the facilities and equipment to be used by FairPoint Communications-NNE to provide such Service.
2. **Rates and Quantity Commitments.** Customer agrees to purchase the Service from FairPoint Communications-NNE at the rates set forth below and in quantities set forth below for the Service Period identified below.

Minimum Quantity	Service Item	NRC (Each)	NRC Total	Monthly Unit Rate (Each)	Total Monthly Rate
1	PRI ISDN PORT			\$304.65	
	Local Loop			\$150.00	
	Caller ID			\$30.00	
	Total:			\$484.65	\$484.65

3. **Service Period.** Customer shall purchase the Service for a period of thirty-six (36) consecutive months following the execution of this Agreement, the installation of the Service (if not previously installed and cutover), and receipt of all necessary regulatory and other governmental approvals that may be required prior to the provision of such Services under the terms hereof ("Service Period"). The Service ordered hereunder shall be scheduled to be installed before the completion of 6 months of the Service Period. Customer may order additional Service at the rates set forth above during the first twelve (12) months of the Service Period. The Service Period for all Services ordered hereunder shall be coterminous. Termination charges will apply to all Service disconnected prior to the end of the Service Period.
4. **Minimum Quantity and Shortfall.** The rates herein are contingent upon Customer purchasing at least the quantity of service set forth above as the Minimum Quantity. FairPoint Communications-NNE will review Customer's account on each annual anniversary of the commencement of the Service Period and if the quantity of Service installed is less than the Minimum Quantity, Customer shall pay to FairPoint Communications-NNE an amount equal to the difference between the amount actually billed and paid for such Service and the amounts that would have been billed hereunder for that service under FairPoint Communications-NNE's tariff or non-discounted retail rate, whichever is applicable (the "Shortfall Amount"). FairPoint Communications-NNE shall issue an invoice for such Shortfall Amount and Customer shall pay such invoice within thirty (30) days of issuance.
5. **Termination Charges.** If Customer cancels this Agreement in whole or in part or terminates any Service prior to the expiration of the Service Period, Customer shall pay to FairPoint Communications-NNE a termination charge equal to one hundred percent (100%) of the applicable monthly rate for the terminated Service

multiplied by the number of months remaining in the unexpired portion of the Service Period. Any such termination liability charge shall be due and payable in one lump sum within thirty (30) days of billing.

6. Additional Provisions.

a. Conditions. The parties acknowledge that the rates and other terms of this Agreement are premised on Customer's commitments, unique network design requirements, and Customer's service mix, usage patterns and concentration, and other characteristics.

b. Service Continuation. If, at the time of the expiration of the Service Period, a new agreement with FairPoint Communications-NNE for the Services is not effective, and Customer does not request discontinuance of the Services in writing, then the Services will be continued on a month-to-month basis at the tariff rates then applicable to such Service, or, if no tariff is applicable to such Service, at FairPoint Communications-NNE's then-current retail rate, except that Services shall then be subject to termination by either party upon thirty (30) days prior written notice to the other party.

c. Detariffing. In the event any of the Services are hereafter detariffed, then the terms of the tariffs in effect immediately prior to such detariffing shall be deemed to be incorporated by reference and shall continue to apply to the provision of the Service to the same extent as such tariffs applied hereunder prior to such detariffing.

d. Facilities. Additional charges may be required if suitable facilities are not available to provide Service at any locations, or if any additional work, services, or quantities of Services are provided. In the event installation of additional network facilities is required to provide Service, FairPoint Communications-NNE will inform Customer of such applicable charges, and FairPoint Communications-NNE will install such facilities only upon mutual written agreement of the parties to such additional charges. If Customer does not agree to pay such additional charges, then this Agreement will be subject to termination by FairPoint Communications-NNE without application of the termination charges described above.

e. Locations. The Services shall be provided to Customer under the terms hereof at the following locations. Other locations may be added to this Agreement only upon mutual assent of the parties.

Quantity	Service Item	Address	City/State
1	PRI ISDN	15 Washington St.	Conway NH 03818