

CORE NH Program Highlights
(January 1 - June 30, 2005)

NH CORE ENERGY EFFICIENCY PROGRAMS	EXPENSES (\$)		SAVINGS (Lifetime kWh)		NUMBER OF CUSTOMERS	
	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget
RESIDENTIAL (nhsaves@home)						
ENERGY STAR Homes	\$1,167,049	84%	7,628,350	284%	781	117%
Home Energy Solutions	\$1,247,970	65%	34,663,778	80%	1,309	129%
Home Energy Assistance	\$1,259,050	57%	21,510,699	71%	887	90%
ENERGY STAR Lighting	\$1,193,790	91%	67,893,395	91%	137,916	101%
ENERGY STAR Appliances	\$759,605	103%	25,400,597	112%	10,346	102%
TOTAL RESIDENTIAL	\$5,627,464	74%	157,096,819	91%	151,239	101%
COMMERCIAL & INDUSTRIAL (nhsaves@work)						
Small Business Energy Solutions	\$1,449,074	61%	69,222,315	86%	354	86%
Large Business Energy Solutions	\$4,974,630	129%	388,656,670	160%	278	93%
New Construction	\$2,195,070	81%	173,483,999	74%	210	108%
TOTAL COMMERCIAL & INDUSTRIAL	\$8,618,774	96%	631,362,984	113%	842	93%
TOTAL	\$14,246,237	86%	788,459,803	108%	152,081	101%

nhsaves@home Energy Star Homes	Budget Goal (2005)	Thru 6/30/2005				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
GSECo	\$196,387	\$55,473	\$100,000	\$30,000	\$185,473	94.4%
NHEC	\$54,765	\$27,882	\$8,800	\$7,700	\$44,382	81.0%
PSNH	\$760,109	\$204,621	\$195,059	\$75,939	\$475,619	62.6%
Unitil	\$373,974	\$191,575	\$270,000	\$0	\$461,575	123.4%
Total	\$1,385,235	\$479,551	\$573,859	\$113,639	\$1,167,049	84.2%
Program Participation						
GSECo	110	44	51	15	110	100.0%
NHEC	20	7	8	7	22	110.0%
PSNH	350	121	131	51	303	86.6%
Unitil	188	81	136	129	346	184.0%
Total	668	253	326	202	781	116.9%
Program Savings (Lifetime kWh)						
GSECo	1,063,878	599,000	490,000	145,000	1,234,000	116.0%
NHEC	18,201	99,490	40,000	35,000	174,490	958.7%
PSNH	318,325	1,060,250	1,147,874	446,882	2,655,006	834.1%
Unitil	1,285,645	317,174	3,247,680	0	3,564,854	277.3%
Total	2,686,049	2,075,914	4,925,554	626,882	7,628,350	284.0%

Actual = Homes that have been completed, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer has signed a Builder Participation Agreement and are in process of building the home.
 Prospective = Customer/Builder has the Builder Participation Agreement but has not yet signed, but expects to.

Notes:

nhsaves@home home energy solutions	Budget Goal (2005)	Thru 6/30/2005				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
GSECo	\$45,060	\$18,766	\$0	\$35,700	\$54,466	120.9%
NHEC	\$201,956	\$74,895	\$4,709	\$0	\$79,604	39.4%
PSNH	\$1,520,217	\$715,321	\$166,474	\$96,939	\$978,734	64.4%
Unitil	\$140,000	\$45,166	\$90,000	\$0	\$135,166	96.5%
Total	\$1,907,233	\$854,148	\$261,183	\$132,639	\$1,247,970	65.4%
Program Participation						
GSECo	44	29	0	75	104	236.4%
NHEC	70	77	19	5	101	144.3%
PSNH	795	612	143	83	838	105.4%
Unitil	104	21	245	0	266	255.8%
Total	1,013	739	407	163	1,309	129.2%
Program Savings (Lifetime kWh)						
GSECo	253,044	166,779	0	431,325	598,104	236.4%
NHEC	3,080,042	1,599,479	55,892	0	1,655,371	53.7%
PSNH	34,976,041	21,016,146	4,891,011	2,848,072	28,755,229	82.2%
Unitil	4,900,000	549,378	3,105,696	0	3,655,074	74.6%
Total	43,209,127	23,331,782	8,052,599	3,279,397	34,663,778	80.2%
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)						
GSECo		0	0	0	0	0.0%
NHEC		18,651	0	0	18,651	0.0%
PSNH		521,393	0	0	521,393	0.0%
* Unitil		0	0	0	0	0.0%
Total		540,044	0	0	540,044	0.0%

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have signed off on the audit and the job is being scheduled.

Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

* Unitil does not have a MMBTU Savings Goal

nhsaves@home home energy assistance	Budget Goal (2005)	Thru 6/30/2005				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
GSECo	\$87,549	\$15,131	\$6,366	\$2,100	\$23,597	27.0%
NHEC	\$145,384	\$28,869	\$3,199	\$0	\$32,068	22.1%
PSNH	\$1,611,201	\$534,360	\$145,120	\$135,896	\$815,376	50.6%
Unitil	<u>\$378,753</u>	<u>\$128,009</u>	<u>\$260,000</u>	<u>\$0</u>	<u>\$388,009</u>	<u>102.4%</u>
Total	\$2,222,887	\$706,369	\$414,685	\$137,996	\$1,259,050	56.6%
Program Participation						
GSECo	31	17	5	1	23	74.2%
NHEC	40	49	6	10	65	162.5%
PSNH	673	326	89	83	498	74.0%
Unitil	<u>240</u>	<u>125</u>	<u>176</u>	<u>0</u>	<u>301</u>	<u>125.4%</u>
Total	984	517	276	94	887	90.1%
Program Savings (Lifetime kWh)						
GSECo	584,506	318,000	139,000	27,000	484,000	82.8%
NHEC	1,690,706	1,457,894	102,285	0	1,560,179	92.3%
PSNH	22,517,733	9,293,085	2,523,795	2,363,376	14,180,256	63.0%
Unitil	<u>5,316,729</u>	<u>4,266,264</u>	<u>1,020,000</u>	<u>0</u>	<u>5,286,264</u>	<u>99.4%</u>
Total	30,109,674	15,335,243	3,785,080	2,390,376	21,510,699	71.4%
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)						
GSECo		0	0	0	0	
NHEC		14,545	0	0	14,545	
PSNH		386,450	0	0	386,450	
* Unitil	<u>15,227</u>	<u>2,340</u>	<u>43,428</u>	<u>0</u>	<u>45,768</u>	
Total	15,227	403,335	43,428	0	446,763	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have signed off on the audit and the job is being scheduled.

Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

*Unitil - MMBTU Natural Gas Savings

nhsaves@home ENERGY STAR Lighting	Budget Goal (2005)	Thru 6/30/2005				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
GSECo	\$61,798	\$25,743	\$773	\$35,282	\$61,798	100.0%
NHEC	\$52,516	\$45,521	\$2,644	\$0	\$48,165	91.7%
PSNH	\$1,055,707	\$315,365	\$46,837	\$581,624	\$943,827	89.4%
Unitil	<u>\$140,000</u>	<u>\$87,757</u>	<u>\$4,500</u>	<u>\$47,743</u>	<u>\$140,000</u>	<u>100.0%</u>
Total	\$1,310,021	\$474,386	\$54,754	\$664,649	\$1,193,790	91.1%
Program Participation						
GSECo	1,998	966	81	951	1,998	100.0%
NHEC	13,200	6,930	868	0	7,798	59.1%
PSNH	106,660	37,955	5,637	70,000	113,592	106.5%
Unitil	<u>14,528</u>	<u>10,695</u>	<u>900</u>	<u>2,933</u>	<u>14,528</u>	<u>100.0%</u>
Total	136,386	56,546	7,486	73,884	137,916	101.1%
Program Savings (Lifetime kWh)						
GSECo	2,580,273	1,761,000	105,000	1,220,000	3,086,000	119.6%
NHEC	4,913,267	3,322,006	388,361	0	3,710,367	75.5%
PSNH	60,446,374	18,186,333	2,513,094	33,540,859	54,240,286	89.7%
Unitil	<u>6,856,742</u>	<u>4,555,730</u>	<u>241,290</u>	<u>2,059,722</u>	<u>6,856,742</u>	<u>100.0%</u>
Total	74,796,656	27,825,069	3,247,745	36,820,581	67,893,395	90.8%

Actual = Lighting products purchased, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.
For 2004, Participant is expressed as number of items rebated (not number of customers as in 2003)

Notes:

nhsaves@home ENERGY STAR Appliances	Budget Goal (2005)	Thru 6/30/2005			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
Program Expenses (\$)						
GSECo	\$70,032	\$28,450	\$1,774	\$40,025	\$70,249	100.3%
NHEC	\$55,785	\$45,806	\$2,125	\$0	\$47,931	85.9%
PSNH	\$548,967	\$258,695	\$65,730	\$252,000	\$576,425	105.0%
Unitil	\$65,000	\$52,405	\$5,000	\$7,595	\$65,000	100.0%
Total	\$739,784	\$385,356	\$74,629	\$299,620	\$759,605	102.7%
Program Participation						
GSECo	550	358	52	200	610	110.9%
NHEC	931	549	63	0	612	65.7%
PSNH	7,775	3,653	939	3,600	8,192	105.4%
Unitil	932	660	100	172	932	100.0%
Total	10,188	5,220	1,154	3,972	10,346	101.6%
Program Savings (Lifetime kWh)						
GSECo	1,912,600	1,542,000	180,000	695,000	2,417,000	126.4%
NHEC	2,445,318	2,308,193	116,125	0	2,424,318	99.1%
PSNH	17,389,170	15,582,237	2,351,446	1,731,600	19,665,283	113.1%
Unitil	893,996	772,308	121,282	406	893,996	100.0%
Total	22,641,084	20,204,738	2,768,853	2,427,006	25,400,597	112.2%

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

Notes:

NHEC - Lifetime kWh has been updated to incorporate split between air conditioners and washers.

nhsaves@work Small Business Energy Sol	Budget Goal (2005)	Thru 6/30/2005				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
GSECo	\$256,540	\$128,602	\$0	\$10,776	\$139,378	54.3%
NHEC	\$116,196	\$27,604	\$10,038	\$68,487	\$106,129	91.3%
PSNH	\$1,647,888	\$536,545	\$58,028	\$316,899	\$911,472	55.3%
Unitil	<u>\$339,415</u>	<u>\$229,462</u>	<u>\$62,633</u>	<u>\$0</u>	<u>\$292,095</u>	<u>86.1%</u>
Total	\$2,360,039	\$922,213	\$130,699	\$396,162	\$1,449,074	61.4%
Program Participation						
GSECo	45	14	0	2	16	35.6%
NHEC	30	8	5	24	37	123.3%
PSNH	259	162	24	53	239	92.3%
Unitil	<u>80</u>	<u>55</u>	<u>7</u>	<u>0</u>	<u>62</u>	<u>77.5%</u>
Total	414	239	36	79	354	85.5%
Program Savings (Lifetime kWh)						
GSECo	6,131,799	2,589,000	0	272,000	2,861,000	46.7%
NHEC	4,656,900	588,715	864,255	4,446,705	5,899,675	126.7%
PSNH	55,796,489	30,121,000	3,507,000	8,678,000	42,306,000	75.8%
Unitil	<u>13,630,745</u>	<u>14,370,420</u>	<u>3,785,220</u>	<u>0</u>	<u>18,155,640</u>	<u>133.2%</u>
Total	80,215,933	47,669,135	8,156,475	13,396,705	69,222,315	86.3%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed off on the audit and the job is being scheduled.

Prospective = An audit has been done, awaiting customer decision/signature.

Notes:

nhsaves@work Large Business Retrofit	Budget Goal (2005)	Thru 6/30/2005				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
GSECo	\$318,644	\$82,495	\$43,865	\$138,700	\$265,060	83.2%
NHEC	\$127,875	\$66,719	\$46,605	\$25,200	\$138,524	108.3%
PSNH	\$2,815,142	\$1,034,153	\$1,288,708	\$1,903,659	\$4,226,520	150.1%
Unitil	\$591,505	\$211,721	\$132,805	\$0	\$344,526	58.2%
Total	\$3,853,166	\$1,395,088	\$1,511,983	\$2,067,559	\$4,974,630	129.1%
Program Participation						
GSECo	28	4	6	14	24	85.7%
NHEC	24	0	5	3	8	33.3%
PSNH	232	91	82	56	229	98.7%
Unitil	15	12	5	0	17	113.3%
Total	299	107	98	73	278	93.0%
Program Savings (Lifetime kWh)						
GSECo	21,918,117	2,226,000	6,805,000	23,181,000	32,212,000	147.0%
NHEC	13,846,896	0	6,958,645	2,136,330	9,094,975	65.7%
PSNH	170,259,681	82,049,275	190,256,903	50,491,862	322,798,040	189.6%
Unitil	36,606,550	16,198,320	8,353,335	0	24,551,655	67.1%
Total	242,631,244	100,473,595	212,373,883	75,809,192	388,656,670	160.2%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

GSE - Budgets for the Municipal Program included in the Large C&I Retrofit and New Equipment & Construct

nhsaves@work New Construction	Budget Goal (2005)	Thru 6/30/2005				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
GSECo	\$447,532	\$113,821	\$136,286	\$83,659	\$333,766	74.6%
NHEC	\$128,163	\$22,278	\$13,140	\$20,000	\$55,418	43.2%
PSNH	\$1,922,536	\$460,928	\$742,998	\$497,925	\$1,701,851	88.5%
Unitil	<u>\$220,000</u>	<u>\$37,879</u>	<u>\$66,156</u>	<u>\$0</u>	<u>\$104,035</u>	<u>47.3%</u>
Total	\$2,718,231	\$634,906	\$958,580	\$601,584	\$2,195,070	80.8%
Program Participation						
GSECo	40	15	16	12	43	107.5%
NHEC	20	3	3	2	8	40.0%
PSNH	127	57	62	35	154	121.3%
Unitil	<u>8</u>	<u>4</u>	<u>1</u>	<u>0</u>	<u>5</u>	<u>62.5%</u>
Total	195	79	82	49	210	107.7%
Program Savings (Lifetime kWh)						
GSECo	34,609,454	3,286,000	14,223,000	5,591,000	23,100,000	66.7%
NHEC	9,372,790	24,675,320	120,000	0	24,795,320	264.5%
PSNH	172,489,442	24,637,794	68,798,225	15,128,470	108,564,489	62.9%
Unitil	<u>19,303,132</u>	<u>3,766,545</u>	<u>13,257,645</u>	<u>0</u>	<u>17,024,190</u>	<u>88.2%</u>
Total	235,774,818	56,365,659	96,398,870	20,719,470	173,483,999	73.6%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

GSE - Budgets for the Municipal Program included in the Large C&I Retrofit and New Equipment & Construct

Utility Specific Programs		Budget Goal (2005)	Thru 6/30/2005				Percent of Budget/Goal
			Actual	In Process	Prospective	Total	
Program Expenses (\$)							
GSE	Educational Programs	\$10,140	\$356	\$0	\$0	\$356	3.5%
NHEC	Educational Programs	\$17,881	\$18,480	\$0	\$0	\$18,480	103.3%
PSNH	Educational Programs	\$152,720	\$83,038	\$45,845	\$10,000	\$138,883	90.9%
Unitil	Educational Programs	\$19,800	\$13,829	\$0	\$0	\$13,829	69.8%
	Total	\$200,541	\$115,703	\$50,845	\$0	\$166,548	83.0%
GSE	Home Energy Management	\$9,293	\$6,962	\$0	\$0	\$6,962	74.9%
NHEC	Load Management	\$102,120	\$61,990	\$0	\$0	\$61,990	60.7%
NHEC	Smart Start Program	\$75,000	\$11,676	\$0	\$0	\$11,676	15.6%
NHEC	High Efficiency Heat Pump Pgm	\$132,155	\$34,452	\$22,500	\$37,500	\$94,452	71.5%
PSNH	Smart Start Program	\$650,000	\$109,148	\$990,922	\$137,311	\$1,237,381	190.4%
PSNH	ES Homes - Geothermal	\$295,598	\$72,581	\$71,931	\$29,994	\$174,506	59.0%
PSNH	HEA - HEATSMART	\$42,228	\$0	\$0	\$0	\$0	0.0%
PSNH	C&I Customer Partnerships	\$30,000	\$10,000	\$18,000	\$2,500	\$30,500	101.7%
PSNH	C&I RFP Pilot Program	\$480,634	\$124,745	\$488,057	\$0	\$612,802	127.5%
Unitil	EE Website & Home Energy Auc	\$24,000	\$27,500	\$0	\$0	\$27,500	114.6%
	Total	\$1,841,028	\$459,054	\$1,591,410	\$207,305	\$2,257,769	122.6%
Program Participation							
GSE	Educational Programs	0	0	0	0	0	0.0%
NHEC	Educational Programs	0	0	0	0	0	0.0%
PSNH	Educational Programs	0	0	0	0	0	0.0%
Unitil	Educational Programs	0	0	0	0	0	0.0%
	Total	0	0	0	0	0	0.0%
GSE	Home Energy Management	0	0	0	0	0	0.0%
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	0	1	0	1	0.0%
NHEC	High Efficiency Heat Pump Pgm	12	1	3	5	9	75.0%
PSNH	Smart Start Program	28	7	23	21	51	182.1%
PSNH	ES Homes - Geothermal	34	3	14	6	23	67.6%
PSNH	HEA - HEATSMART	26	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	5	1	1	1	3	60.0%
PSNH	C&I RFP Pilot Program	2	0	3	0	3	150.0%
Unitil	EE Website & Home Energy Auc	0	0	0	0	0	0.0%
	Total	107	12	45	33	90	84.1%
Program Savings (Lifetime kWh)							
GSE	Educational Programs	0	0	0	0	0	0.0%
NHEC	Educational Programs	0	0	0	0	0	0.0%
PSNH	Educational Programs	0	0	0	0	0	0.0%
Unitil	Educational Programs	0	0	0	0	0	0.0%
	Total	0	0	0	0	0	0.0%
GSE	Home Energy Management	0	0	0	0	0	0.0%
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	0	85,110	0	85,110	0.0%
NHEC	High Efficiency Heat Pump Pgm	3,979,689	465,200	0	0	465,200	11.7%
PSNH	Smart Start Program	0	903,991	39,141,700	5,854,217	45,899,908	0.0%
PSNH	ES Homes - Geothermal	10,823,773	1,593,450	7,436,100	3,186,900	12,216,450	112.9%
PSNH	HEA - HEATSMART	0	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	0	0	0	0	0	0.0%
PSNH	C&I RFP Pilot Program	27,866,366	0	40,359,855	0	40,359,855	144.8%
Unitil	EE Website & Home Energy Auc	0	0	0	0	0	0.0%
	Total	42,669,828	2,962,641	87,022,765	9,041,117	99,026,523	232.1%

Notes

NHEC Smart Start in process included in Small C&I program total in process savings