

**CORE NH Program Highlights**

(January 1 - December 31, 2005)

NH CORE ENERGY EFFICIENCY PROGRAMS	EXPENSES (\$)		SAVINGS (Lifetime kWh)		NUMBER OF CUSTOMERS	
	Actual	% of Goal	Actual	% of Goal	Actual	% of Goal
<b>RESIDENTIAL (nhsaves@home)</b>						
ENERGY STAR Homes	\$1,144,982	83%	6,986,237	260%	630	94%
Home Energy Solutions	\$2,096,629	110%	48,081,642	111%	1,657	164%
Home Energy Assistance	\$2,220,773	100%	34,322,837	114%	1,226	125%
ENERGY STAR Lighting	\$1,136,069	87%	93,264,171	125%	63,379	160%
ENERGY STAR Appliances	\$894,538	121%	43,227,494	191%	13,248	130%
<b>TOTAL RESIDENTIAL</b>	<b>\$7,492,991</b>	<b>99%</b>	<b>225,882,381</b>	<b>130%</b>	<b>80,140</b>	<b>153%</b>
<b>COMMERCIAL &amp; INDUSTRIAL (nhsaves@work)</b>						
Small Business Energy Solutions	\$2,313,857	98%	151,033,986	188%	851	206%
Large Business Energy Solutions	\$3,783,219	98%	362,070,647	149%	257	86%
New Construction	\$2,825,825	104%	233,048,316	99%	259	133%
<b>TOTAL COMMERCIAL &amp; INDUSTRIAL</b>	<b>\$8,922,901</b>	<b>100%</b>	<b>746,152,949</b>	<b>134%</b>	<b>1,367</b>	<b>151%</b>
<b>TOTAL</b>	<b>\$16,415,891</b>	<b>100%</b>	<b>972,035,330</b>	<b>133%</b>	<b>81,507</b>	<b>153%</b>

nhsaves@home Energy Star Homes	Budget Goal (2005)	Thru 12/31/2005				Total	Percent of Budget/Goal
		Actual	In Process	Prospective			
<b>Program Expenses (\$)</b>							
National Grid	\$196,387	\$143,564	\$0	\$0	\$143,564	73.1%	
NHEC	\$54,765	\$67,108	\$0	\$0	\$67,108	122.5%	
PSNH	\$760,109	\$666,463	\$0	\$0	\$666,463	87.7%	
Unitil	<u>\$373,974</u>	<u>\$267,847</u>	<u>\$0</u>	<u>\$0</u>	<u>\$267,847</u>	<u>71.6%</u>	
<b>Total</b>	<b>\$1,385,235</b>	<b>\$1,144,982</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,144,982</b>	<b>82.7%</b>	
<b>Program Participation</b>							
National Grid	110	96	0	0	96	87.3%	
NHEC	20	24	0	0	24	120.0%	
PSNH	350	423	0	0	423	120.9%	
Unitil	<u>188</u>	<u>87</u>	<u>0</u>	<u>0</u>	<u>87</u>	<u>46.3%</u>	
<b>Total</b>	<b>668</b>	<b>630</b>	<b>0</b>	<b>0</b>	<b>630</b>	<b>94.3%</b>	
<b>Program Savings (Lifetime kWh)</b>							
National Grid	1,063,878	1,551,000	0	0	1,551,000	145.8%	
NHEC	18,201	252,460	0	0	252,460	1387.1%	
PSNH	318,325	4,024,442	0	0	4,024,442	1264.3%	
Unitil	<u>1,285,645</u>	<u>1,158,335</u>	<u>0</u>	<u>0</u>	<u>1,158,335</u>	<u>90.1%</u>	
<b>Total</b>	<b>2,686,049</b>	<b>6,986,237</b>	<b>0</b>	<b>0</b>	<b>6,986,237</b>	<b>260.1%</b>	

Actual = Homes that have been completed, incentives paid and are recorded (booked) in utility accounting system.

In Process = Customer has signed a Builder Participation Agreement and are in process of building the home.

Prospective = Customer/Builder has the Builder Participation Agreement but has not yet signed, but expects to.

**Notes:**

nhsaves@home home energy solutions	Budget Goal (2005)	Thru 12/31/2005				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$45,060	\$186,891	\$0	\$0	\$186,891	414.8%
NHEC	\$201,956	\$171,690	\$0	\$0	\$171,690	85.0%
PSNH	\$1,520,217	\$1,602,130	\$0	\$0	\$1,602,130	105.4%
Unitil	<u>\$140,000</u>	<u>\$135,918</u>	<u>\$0</u>	<u>\$0</u>	<u>\$135,918</u>	<u>97.1%</u>
<b>Total</b>	<b>\$1,907,233</b>	<b>\$2,096,629</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,096,629</b>	<b>109.9%</b>
Program Participation						
National Grid	44	266	0	0	266	604.5%
NHEC	70	114	0	0	114	162.9%
PSNH	795	1,155	0	0	1155	145.3%
Unitil	<u>104</u>	<u>122</u>	<u>0</u>	<u>0</u>	<u>122</u>	<u>117.3%</u>
<b>Total</b>	<b>1,013</b>	<b>1,657</b>	<b>0</b>	<b>0</b>	<b>1,657</b>	<b>163.6%</b>
Program Savings (Lifetime kWh)						
National Grid	253,044	2,259,000	0	0	2,259,000	892.7%
NHEC	3,080,042	2,652,746	0	0	2,652,746	86.1%
PSNH	34,976,041	41,134,290	0	0	41,134,290	117.6%
Unitil	<u>4,900,000</u>	<u>2,035,606</u>	<u>0</u>	<u>0</u>	<u>2,035,606</u>	<u>41.5%</u>
<b>Total</b>	<b>43,209,127</b>	<b>48,081,642</b>	<b>0</b>	<b>0</b>	<b>48,081,642</b>	<b>111.3%</b>
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)						
National Grid		0	0	0	0	
NHEC		18,651	0	0	18,651	
PSNH		49,401	0	0	49,401	
Unitil		<u>321</u>	<u>0</u>	<u>0</u>	<u>321</u>	
<b>Total</b>		<b>68,373</b>	<b>0</b>	<b>0</b>	<b>68,373</b>	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system.  
 In Process = Customer/Utility have signed off on the audit and the job is being scheduled.  
 Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

**Notes:**

nhsaves@home home energy assistance	Budget Goal (2005)	Thru 12/31/2005				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
National Grid	\$87,549	\$73,339	\$0	\$0	\$73,339	83.8%
NHEC	\$145,384	\$135,649	\$0	\$0	\$135,649	93.3%
PSNH	\$1,611,201	\$1,650,065	\$0	\$0	\$1,650,065	102.4%
Unitil	<u>\$378,753</u>	<u>\$361,720</u>	<u>\$0</u>	<u>\$0</u>	<u>\$361,720</u>	<u>95.5%</u>
<b>Total</b>	<b>\$2,222,887</b>	<b>\$2,220,773</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,220,773</b>	<b>99.9%</b>
<b>Program Participation</b>						
National Grid	31	39	0	0	39	125.8%
NHEC	40	76	0	0	76	190.0%
PSNH	673	854	0	0	854	126.9%
Unitil	<u>240</u>	<u>257</u>	<u>0</u>	<u>0</u>	<u>257</u>	<u>107.1%</u>
<b>Total</b>	<b>984</b>	<b>1,226</b>	<b>0</b>	<b>0</b>	<b>1,226</b>	<b>124.6%</b>
<b>Program Savings (Lifetime kWh)</b>						
National Grid	584,506	731,000	0	0	731,000	125.1%
NHEC	1,690,706	2,099,373	0	0	2,099,373	124.2%
PSNH	22,517,733	25,463,958	0	0	25,463,958	113.1%
Unitil	<u>5,316,729</u>	<u>6,028,506</u>	<u>0</u>	<u>0</u>	<u>6,028,506</u>	<u>113.4%</u>
<b>Total</b>	<b>30,109,674</b>	<b>34,322,837</b>	<b>0</b>	<b>0</b>	<b>34,322,837</b>	<b>114.0%</b>
<b>Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)</b>						
National Grid		0	0	0	0	
NHEC		14,545	0	0	14,545	
PSNH		204,950	0	0	204,950	
* Unitil	<u>15,227</u>	<u>18,019</u>	<u>0</u>	<u>0</u>	<u>18,019</u>	
<b>Total</b>	<b>15,227</b>	<b>237,514</b>	<b>0</b>	<b>0</b>	<b>237,514</b>	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system  
 In Process = Customer/Utility have signed off on the audit and the job is being scheduled.  
 Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

**Notes:**

\*Unitil - MMBTU Natural Gas Savings

nhsaves@home ENERGY STAR Lighting	Budget Goal (2005)	Thru 12/31/2005				Percent of Budget/Goal	Number of Participants
		Actual	In Process	Prospective	Total		
Program Expenses (\$)							
National Grid	\$61,798	\$64,855	\$0	\$0	\$64,855	104.9%	
NHEC	\$52,516	\$104,267	\$0	\$0	\$104,267	198.5%	
PSNH	\$1,055,707	\$806,417	\$0	\$0	\$806,417	76.4%	
Unitil	\$140,000	\$160,530	\$0	\$0	\$160,530	114.7%	
<b>Total</b>	<b>\$1,310,021</b>	<b>\$1,136,069</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,136,069</b>	<b>86.7%</b>	
Program Participation							
National Grid	1,998	7,987	0	0	7,987	163.2%	3,260
NHEC	13,200	23,668	0	0	23,668	179.3%	4,778
PSNH	106,660	164,258	0	0	164,258	154.0%	49,304
Unitil	14,528	27,227	0	0	27,227	187.4%	6,037
<b>Total</b>	<b>136,386</b>	<b>223,140</b>	<b>0</b>	<b>0</b>	<b>223,140</b>	<b>160.2%</b>	<b>63,379</b>
Program Savings (Lifetime kWh)							
National Grid	2,580,273	4,561,000	0	0	4,561,000	176.8%	
NHEC	4,913,267	9,493,926	0	0	9,493,926	193.2%	
PSNH	60,446,374	69,695,337	0	0	69,695,337	115.3%	
Unitil	6,856,742	9,513,908	0	0	9,513,908	138.8%	
<b>Total</b>	<b>74,796,656</b>	<b>93,264,171</b>	<b>0</b>	<b>0</b>	<b>93,264,171</b>	<b>124.7%</b>	

Actual = Lighting products purchased, incentives paid and are recorded (booked) in utility accounting system  
 In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.  
 Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.  
 For 2005, Participant is expressed as number of items rebated.

**Notes:**

National Grid filed the number of participants, not lighting products, as its goal in 2005  
 (National Grid's 163.2% participation is calculated using 3,260 participants divided by the 1,998 goal)

nhsaves@home ENERGY STAR Appliances	Budget Goal (2005)	Thru 12/31/2005				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$70,032	\$58,605	\$0	\$0	\$58,605	83.7%
NHEC	\$55,785	\$98,329	\$0	\$0	\$98,329	176.3%
PSNH	\$548,967	\$619,208	\$0	\$0	\$619,208	112.8%
Unitil	<u>\$65,000</u>	<u>\$118,396</u>	<u>\$0</u>	<u>\$0</u>	<u>\$118,396</u>	<u>182.1%</u>
<b>Total</b>	<b>\$739,784</b>	<b>\$894,538</b>	<b>\$0</b>	<b>\$0</b>	<b>\$894,538</b>	<b>120.9%</b>
Program Participation						
National Grid	550	841	0	0	841	152.9%
NHEC	931	1,234	0	0	1,234	132.5%
PSNH	7,775	9,767	0	0	9,767	125.6%
Unitil	<u>932</u>	<u>1,406</u>	<u>0</u>	<u>0</u>	<u>1,406</u>	<u>150.9%</u>
<b>Total</b>	<b>10,188</b>	<b>13,248</b>	<b>0</b>	<b>0</b>	<b>13,248</b>	<b>130.0%</b>
Program Savings (Lifetime kWh)						
National Grid	1,912,600	2,968,000	0	0	2,968,000	155.2%
NHEC	2,445,318	4,443,841	0	0	4,443,841	181.7%
PSNH	17,389,170	34,337,725	0	0	34,337,725	197.5%
Unitil	<u>893,996</u>	<u>1,477,928</u>	<u>0</u>	<u>0</u>	<u>1,477,928</u>	<u>165.3%</u>
<b>Total</b>	<b>22,641,084</b>	<b>43,227,494</b>	<b>0</b>	<b>0</b>	<b>43,227,494</b>	<b>190.9%</b>

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system  
 In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.  
 Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

**Notes:**

NHEC - Lifetime kWh has been updated to incorporate split between air conditioners and washers.

nhsaves@work Small Business Energy Sol	Budget Goal (2005)	Thru 12/31/2005				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$256,540	\$206,312	\$0	\$0	\$206,312	80.4%
NHEC	\$116,196	\$59,850	\$0	\$0	\$59,850	51.5%
PSNH	\$1,647,888	\$1,637,491	\$0	\$0	\$1,637,491	99.4%
Unitil	<u>\$339,415</u>	<u>\$410,204</u>	<u>\$0</u>	<u>\$0</u>	<u>\$410,204</u>	<u>120.9%</u>
<b>Total</b>	<b>\$2,360,039</b>	<b>\$2,313,857</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,313,857</b>	<b>98.0%</b>
Program Participation						
National Grid	45	28	0	0	28	62.2%
NHEC	30	24	0	0	24	80.0%
PSNH	259	719	0	0	719	277.6%
Unitil	<u>80</u>	<u>80</u>	<u>0</u>	<u>0</u>	<u>80</u>	<u>100.0%</u>
<b>Total</b>	<b>414</b>	<b>851</b>	<b>0</b>	<b>0</b>	<b>851</b>	<b>205.6%</b>
Program Savings (Lifetime kWh)						
National Grid	6,131,799	5,731,000	0	0	5,731,000	93.5%
NHEC	4,656,900	2,499,596	0	0	2,499,596	53.7%
PSNH	55,796,489	119,609,715	0	0	119,609,715	214.4%
Unitil	<u>13,630,745</u>	<u>23,193,675</u>	<u>0</u>	<u>0</u>	<u>23,193,675</u>	<u>170.2%</u>
<b>Total</b>	<b>80,215,933</b>	<b>151,033,986</b>	<b>0</b>	<b>0</b>	<b>151,033,986</b>	<b>188.3%</b>

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed off on the audit and the job is being scheduled.

Prospective = An audit has been done, awaiting customer decision/signature.

**Notes:**

<a href="#">nhsaves@work</a> Large Business Retrofit	Budget Goal (2005)	Thru 12/31/2005				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$318,644	\$224,836	\$0	\$0	\$224,836	70.6%
NHEC	\$127,875	\$93,985	\$0	\$0	\$93,985	73.5%
PSNH	\$2,815,142	\$2,939,128	\$0	\$0	\$2,939,128	104.4%
Unitil	\$591,505	\$525,270	\$0	\$0	\$525,270	88.8%
<b>Total</b>	<b>\$3,853,166</b>	<b>\$3,783,219</b>	<b>\$0</b>	<b>\$0</b>	<b>\$3,783,219</b>	<b>98.2%</b>
Program Participation						
National Grid	28	9	0	0	9	32.1%
NHEC	24	7	0	0	7	29.2%
PSNH	232	214	0	0	214	92.2%
Unitil	15	27	0	0	27	180.0%
<b>Total</b>	<b>299</b>	<b>257</b>	<b>0</b>	<b>0</b>	<b>257</b>	<b>86.0%</b>
Program Savings (Lifetime kWh)						
National Grid	21,918,117	9,261,000	0	0	9,261,000	42.3%
NHEC	13,846,896	11,336,920	0	0	11,336,920	81.9%
PSNH	170,259,681	297,800,122	0	0	297,800,122	174.9%
Unitil	36,606,550	43,672,605	0	0	43,672,605	119.3%
<b>Total</b>	<b>242,631,244</b>	<b>362,070,647</b>	<b>0</b>	<b>0</b>	<b>362,070,647</b>	<b>149.2%</b>

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

**Notes:**

GSE - Budgets for the Municipal Program included in the Large C&I Retrofit and New Equipment & Construction program budgets.

<a href="mailto:nhsaves@work">nhsaves@work</a> New Construction	Budget Goal (2005)	Thru 12/31/2005			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
Program Expenses (\$)						
National Grid	\$447,532	\$401,145	\$0	\$0	\$401,145	89.6%
NHEC	\$128,163	\$91,630	\$0	\$0	\$91,630	71.5%
PSNH	\$1,922,536	\$2,275,406	\$0	\$0	\$2,275,406	118.4%
Unitil	\$220,000	\$57,644	\$0	\$0	\$57,644	26.2%
<b>Total</b>	<b>\$2,718,231</b>	<b>\$2,825,825</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,825,825</b>	<b>104.0%</b>
Program Participation						
National Grid	40	45	0	0	45	112.5%
NHEC	20	13	0	0	13	65.0%
PSNH	127	192	0	0	192	151.2%
Unitil	8	9	0	0	9	112.5%
<b>Total</b>	<b>195</b>	<b>259</b>	<b>0</b>	<b>0</b>	<b>259</b>	<b>132.8%</b>
Program Savings (Lifetime kWh)						
National Grid	34,609,454	26,767,000	0	0	26,767,000	77.3%
NHEC	9,372,790	27,896,691	0	0	27,896,691	297.6%
PSNH	172,489,442	157,427,285	0	0	157,427,285	91.3%
Unitil	19,303,132	20,957,340	0	0	20,957,340	108.6%
<b>Total</b>	<b>235,774,818</b>	<b>233,048,316</b>	<b>0</b>	<b>0</b>	<b>233,048,316</b>	<b>98.8%</b>

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

**Notes:**

GSE - Budgets for the Municipal Program included in the Large C&I Retrofit and New Equipment & Construction program budgets.

Utility Specific Programs	Budget Goal (2005)	Thru 12/31/2005				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
NGRID Educational Programs	\$10,140	\$0	\$0	\$0	\$0	0.0%
NHEC Educational Programs	\$17,881	\$22,066	\$0	\$0	\$22,066	123.4%
PSNH Educational Programs	\$152,720	\$119,718	\$0	\$0	\$119,718	78.4%
Unitil Educational Programs	\$19,800	\$13,829	\$0	\$0	\$13,829	69.8%
<b>Total</b>	<b>\$200,541</b>	<b>\$155,613</b>	<b>\$0</b>	<b>\$0</b>	<b>\$155,613</b>	<b>77.6%</b>
NGRID Home Energy Management	\$9,293	\$9,265	\$0	\$0	\$9,265	99.7%
NHEC Load Management	\$102,120	\$120,378	\$0	\$0	\$120,378	117.9%
NHEC Smart Start Program	\$75,000	\$21,131	\$0	\$0	\$21,131	28.2%
NHEC High Efficiency Heat Pump Pgm	\$132,155	\$54,085	\$0	\$0	\$54,085	40.9%
PSNH Smart Start Program	\$650,000	\$867,718	\$0	\$0	\$867,718	133.5%
PSNH ES Homes - Geothermal	\$295,598	\$132,306	\$0	\$0	\$132,306	44.8%
PSNH HEA - HEATSMART	\$42,228	\$0	\$0	\$0	\$0	0.0%
PSNH C&I Customer Partnerships	\$30,000	\$42,654	\$0	\$0	\$42,654	142.2%
PSNH C&I RFP Pilot Program	\$480,634	\$602,092	\$0	\$0	\$602,092	125.3%
Unitil EE Website & Home Energy Aur	\$24,000	\$27,500	\$0	\$0	\$27,500	114.6%
<b>Total</b>	<b>\$1,841,028</b>	<b>\$1,857,794</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,857,794</b>	<b>100.9%</b>
<b>GRAND TOTAL</b>	<b>\$2,041,569</b>	<b>\$2,013,407</b>			<b>\$2,013,407</b>	<b>98.6%</b>
<b>Program Participation</b>						
NGRID Educational Programs						
NHEC Educational Programs						
PSNH Educational Programs						
Unitil Educational Programs						
NGRID Home Energy Management	0	0	0	0	0	0.0%
NHEC Load Management	0	0	0	0	0	0.0%
NHEC Smart Start Program	0	0	0	0	0	0.0%
NHEC High Efficiency Heat Pump Pgm	12	3	0	0	3	25.0%
PSNH Smart Start Program	28	25	0	0	25	89.3%
PSNH ES Homes - Geothermal	34	16	0	0	16	47.1%
PSNH HEA - HEATSMART	26	24	0	0	24	92.3%
PSNH C&I Customer Partnerships	5	4	0	0	4	80.0%
PSNH C&I RFP Pilot Program	2	2	0	0	2	100.0%
Unitil EE Website & Home Energy Aur	0	0	0	0	0	0.0%
<b>Total</b>	<b>107</b>	<b>74</b>	<b>0</b>	<b>0</b>	<b>74</b>	<b>69.2%</b>
<b>Program Savings (Lifetime kWh)</b>						
NGRID Educational Programs						
NHEC Educational Programs						
PSNH Educational Programs						
Unitil Educational Programs						
NGRID Home Energy Management	0	0	0	0	0	0.0%
NHEC Load Management	0	0	0	0	0	0.0%
NHEC Smart Start Program **	0	0	0	0	0	0.0%
NHEC High Efficiency Heat Pump Pgm	3,979,689	827,305	0	0	827,305	20.8%
PSNH Smart Start Program **	0	40,190,838	0	0	40,190,838	0.0%
PSNH ES Homes - Geothermal	10,823,773	7,357,368	0	0	7,357,368	68.0%
PSNH HEA - HEATSMART	0	0	0	0	0	0.0%
PSNH C&I Customer Partnerships	0	0	0	0	0	0.0%
PSNH C&I RFP Pilot Program	27,866,366	41,611,200	0	0	41,611,200	149.3%
Unitil EE Website & Home Energy Aur	0	0	0	0	0	0.0%
<b>Total (excluding Smart Start)</b>	<b>42,669,828</b>	<b>49,795,873</b>	<b>0</b>	<b>0</b>	<b>49,795,873</b>	<b>116.7%</b>

Notes

\*\*Lifetime savings for Smart Start projects also included in Large C&I and Small Business programs.