

Utility Specific Programs		Budget Goal (2007)	Thru 3/31/2007				Percent of Budget/Goal
			Actual	In Process	Prospective	Total	
Program Expenses (\$)							
NGRID	Educational Programs	(\$1,532)	\$836	\$0	\$0	\$836	-54.6%
NHEC	Educational Programs	\$30,218	\$3,485	\$1,850	\$13,275	\$18,610	61.6%
PSNH	Educational Programs	\$127,720	\$16,411	\$0	\$0	\$16,411	12.8%
Unitil	Educational Programs	<u>\$24,000</u>	<u>\$220</u>	<u>\$0</u>	<u>\$0</u>	<u>\$220</u>	0.9%
	Total	\$180,406	\$20,952	\$1,850	\$13,275	\$36,077	20.0%
NHEC	Load Management	\$125,219	\$40,079	\$0	\$0	\$40,079	32.0%
NHEC	Smart Start Program	\$39,035	\$60	\$0	\$0	\$60	0.2%
NHEC	High Efficiency Heat Pump Pg	\$95,574	\$16,801	\$29,069	\$14,400	\$60,270	63.1%
PSNH	Smart Start Program	\$50,000	\$19,855	\$29,783	\$29,783	\$79,421	158.8%
PSNH	ES Homes - Geothermal	\$295,213	\$14,893	\$5,580	\$0	\$20,473	6.9%
PSNH	HEA - HEATSMART	\$42,173	\$0	\$0	\$0	\$0	0.0%
PSNH	C&I Customer Partnerships	\$30,000	\$2,500	\$33,000	\$0	\$35,500	118.3%
PSNH	C&I RFP Pilot Program	\$475,579	\$8,616	\$12,625	\$381,665	\$402,906	84.7%
Unitil	EE Website & Home Energy A	<u>\$39,980</u>	<u>\$1,456</u>	<u>\$0</u>	<u>\$0</u>	<u>\$1,456</u>	<u>3.6%</u>
	Total	\$1,192,773	\$104,260	\$110,057	\$425,848	\$640,165	53.7%
Program Participation							
NGRID	Educational Programs	0	0	0	0	0	0.0%
NHEC	Educational Programs	0	2	1	13	16	0.0%
PSNH	Educational Programs	0	0	0	0	0	0.0%
Unitil	Educational Programs	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
	Total	0	2	1	13	16	0.0%
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	1	0	0	1	0.0%
NHEC	High Efficiency Heat Pump Pg	8	1	1	2	4	50.0%
PSNH	Smart Start Program	30	1	6	25	32	106.7%
PSNH	ES Homes - Geothermal	32	1	1	12	14	43.8%
PSNH	HEA - HEATSMART	26	0	6	0	6	23.1%
PSNH	C&I Customer Partnerships	0	1	3	0	4	0.0%
PSNH	C&I RFP Pilot Program	5	0	1	2	3	60.0%
Unitil	EE Website & Home Energy A	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
	Total	101	5	18	41	64	63.4%
Program Savings (Lifetime kWh)							
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	3,427,720	0	0	3,427,720	0.0%
NHEC	High Efficiency Heat Pump Pg	1,810,239	280,000	0	0	280,000	15.5%
PSNH	Smart Start Program	0	0	0	0	0	0.0%
PSNH	ES Homes - Geothermal	12,418,463	306,300	832,075	3,675,600	4,813,975	38.8%
PSNH	HEA - HEATSMART	0	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	0	0	0	0	0	0.0%
PSNH	C&I RFP Pilot Program	19,979,333	0	0	0	0	0.0%
Unitil	EE Website & Home Energy A	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
	Total	34,208,035	4,014,020	832,075	3,675,600	8,521,695	24.9%

Notes

- NHEC Smart Start in process included in small C&I program total in process savings
- PSNH Smart Start does not include \$16,680 In loans paid out of the Revolving Loan Fund.

CORE NH Program Highlights
 (January 1 - March 31, 2007)

NH CORE ENERGY EFFICIENCY PROGRAMS	EXPENSES (\$)		SAVINGS (Lifetime kWh)		NUMBER OF CUSTOMERS	
	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget
RESIDENTIAL (nhsaves@home)						
ENERGY STAR Homes	\$1,258,288	95%	5,506,427	366%	729	141%
Home Energy Solutions	\$504,361	27%	14,099,666	63%	405	43%
Home Energy Assistance	\$822,524	40%	6,401,105	37%	370	38%
ENERGY STAR Lighting	\$603,104	46%	59,588,491	65%	185,606	74%
ENERGY STAR Appliances	\$300,053	35%	16,720,544	52%	4,057	33%
TOTAL RESIDENTIAL	\$3,488,330	47%	102,316,233	62%	191,167	72%
COMMERCIAL & INDUSTRIAL (nhsaves@work)						
Small Business Energy Solutions	\$802,302	26%	37,440,829	39%	220	37%
Large Business Energy Solutions	\$1,101,868	33%	100,790,799	55%	78	41%
New Construction	\$556,430	20%	18,496,755	18%	31	19%
TOTAL COMMERCIAL & INDUSTRIAL	\$2,460,600	27%	156,728,383	41%	329	34%
TOTAL	\$5,948,931	36%	259,044,616	47%	191,496	72%

nhsaves@home Energy Star Homes	Budget Goal (2007)	Thru 3/31/2007				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$205,064	\$121,750	\$0	\$100,000	\$221,750	108.1%
NHEC	\$101,507	\$15,718	\$28,825	\$0	\$44,543	43.9%
PSNH	\$801,293	\$57,819	\$112,480	\$660,080	\$830,379	103.6%
Unitil	\$220,000	\$70,191	\$91,425	\$0	\$161,616	73.5%
Total	\$1,327,864	\$265,478	\$232,730	\$760,080	\$1,258,288	94.8%
Program Participation						
National Grid	85	0	57	50	107	125.9%
NHEC	25	2	0	11	13	52.0%
PSNH	321	0	76	446	522	162.6%
Unitil	87	1	86	0	87	100.0%
Total	518	3	219	507	729	140.7%
Program Savings (Lifetime kWh)						
National Grid	393,192	0	225,000	150,000	375,000	95.4%
NHEC	70,878	17,350	0	25,720	43,070	60.8%
PSNH	908,079	65,217	686,797	4,030,413	4,782,427	526.7%
Unitil	130,957	285,930	20,000	0	305,930	233.6%
Total	1,503,106	368,497	931,797	4,206,133	5,506,427	366.3%

Actual = Homes that have been completed, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer has signed a Builder Participation Agreement and are in process of building the home.
Prospective = Customer/Builder has the Builder Participation Agreement but has not yet signed, but expects to.

Notes:

Other Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)				
National Grid	0	0	0	0
NHEC	0	0	0	0
PSNH	1,380	3,884	22,796	28,060
Unitil	0	0	0	0
Total	1,380	3,884	22,796	28,060

nhsaves@home home energy solutions	Budget Goal (2007)	Thru 3/31/2007				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$52,857	\$7,441	\$0	\$0	\$7,441	14.1%
NHEC	\$100,031	\$30,945	\$0	\$0	\$30,945	30.9%
PSNH	\$1,518,240	\$88,552	\$183,422	\$60,514	\$332,488	21.9%
Unitil	\$180,000	\$21,138	\$112,349	\$0	\$133,487	74.2%
Total	\$1,851,128	\$148,076	\$295,771	\$60,514	\$504,361	27.2%
Program Participation						
National Grid	84	24	0	0	24	28.6%
NHEC	67	20	6	43	69	103.0%
PSNH	698	40	158	52	250	35.8%
Unitil	<u>102</u>	<u>12</u>	<u>50</u>	<u>0</u>	<u>62</u>	<u>60.8%</u>
Total	951	96	214	95	405	42.6%
Program Savings (Lifetime kWh)						
National Grid	509,620	213,000	0	175,000	388,000	76.1%
NHEC	1,383,217	589,213	0	631,713	1,220,926	88.3%
PSNH	17,478,626	1,684,813	5,675,426	2,169,356	9,529,595	54.5%
Unitil	<u>2,961,445</u>	<u>420,687</u>	<u>2,540,458</u>	<u>0</u>	<u>2,961,145</u>	<u>100.0%</u>
Total	22,332,908	2,907,713	8,215,884	2,976,069	14,099,666	63.1%

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer/Utility have signed off on the audit and the job is being scheduled.
 Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

Other Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)				
National Grid	0	0	0	0
NHEC	0	0	0	0
PSNH	1,256	4,902	1,617	7,775
Unitil	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total	1,256	4,902	1,617	7,775

nhsaves@home home energy assistance	Budget Goal (2007)	Thru 3/31/2007				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$140,484	\$20,549	\$4,000	\$0	\$24,549	17.5%
NHEC	\$133,453	\$22,017	\$0	\$0	\$22,017	16.5%
PSNH	\$1,527,416	\$291,996	\$211,964	\$110,869	\$614,829	40.3%
Unitil	<u>\$277,934</u>	<u>\$31,029</u>	<u>\$1,100</u>	<u>\$129,000</u>	<u>\$161,129</u>	<u>58.0%</u>
Total	\$2,079,287	\$365,591	\$217,064	\$239,869	\$822,524	39.6%
Program Participation						
National Grid	38	3	3	0	6	15.8%
NHEC	87	4	1	2	7	8.0%
PSNH	684	119	105	55	279	40.8%
Unitil	<u>159</u>	<u>6</u>	<u>2</u>	<u>70</u>	<u>78</u>	<u>49.1%</u>
Total	968	132	111	127	370	38.2%
Program Savings (Lifetime kWh)						
National Grid	557,588	118,000	70,000	350,000	538,000	96.5%
NHEC	1,492,162	28,380	0	2,368	30,748	2.1%
PSNH	14,231,767	2,388,035	2,112,810	1,105,118	5,605,963	39.4%
Unitil	<u>1,255,210</u>	<u>48,966</u>	<u>39,016</u>	<u>138,412</u>	<u>226,394</u>	<u>18.0%</u>
Total	17,536,727	2,583,381	2,221,826	1,595,898	6,401,105	36.5%

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer/Utility have signed off on the audit and the job is being scheduled.
 Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)				
National Grid		0	0	0
NHEC		0	0	0
PSNH		65,538	57,985	30,329
Unitil		<u>1,814</u>	<u>273</u>	<u>579,710</u>
Total		67,352	58,258	610,039

nhsaves@home ENERGY STAR Lighting	Budget Goal (2007)	Thru 3/31/2007				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$60,138	\$9,401	\$9,000	\$0	\$18,401	30.6%
NHEC	\$83,322	\$26,819	\$10,932	\$0	\$37,751	45.3%
PSNH	\$969,986	\$189,720	\$76,421	\$70,811	\$336,952	34.7%
Unitil	<u>\$210,000</u>	<u>\$40,136</u>	<u>\$0</u>	<u>\$169,864</u>	<u>\$210,000</u>	<u>100.0%</u>
Total	\$1,323,446	\$266,076	\$96,353	\$240,675	\$603,104	45.6%
Program Participation						
National Grid	7,530	3,387	2,592	0	5,979	79.4%
NHEC	12,349	9,949	3,069	0	13,018	105.4%
PSNH	192,529	71,756	28,904	26,782	127,442	66.2%
Unitil	<u>39,167</u>	<u>5,810</u>	<u>0</u>	<u>33,357</u>	<u>39,167</u>	<u>100.0%</u>
Total	251,575	90,902	34,565	60,139	185,606	73.8%
Program Savings (Lifetime kWh)						
National Grid	2,739,681	1,006,000	893,000	0	1,899,000	69.3%
NHEC	3,764,778	3,640,970	1,106,829	0	4,747,799	126.1%
PSNH	66,626,586	19,486,949	8,443,768	6,965,876	34,896,593	52.4%
Unitil	<u>18,045,099</u>	<u>4,830,162</u>	<u>0</u>	<u>13,214,937</u>	<u>18,045,099</u>	<u>100.0%</u>
Total	91,176,144	28,964,081	10,443,597	20,180,813	59,588,491	65.4%

Actual = Lighting products purchased, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
 Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.
 (Participant is expressed as number of items rebated.)

Notes:

nhsaves@home ENERGY STAR Appliances	Budget Goal (2007)	Thru 3/31/2007				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$67,099	\$11,040	\$6,000	\$0	\$17,040	25.4%
NHEC	\$85,771	\$24,844	\$3,900	\$0	\$28,744	33.5%
PSNH	\$590,427	\$89,688	\$14,938	\$36,535	\$141,161	23.9%
Unitil	<u>\$113,108</u>	<u>\$27,702</u>	<u>\$0</u>	<u>\$85,406</u>	<u>\$113,108</u>	<u>100.0%</u>
Total	\$856,405	\$153,274	\$24,838	\$121,941	\$300,053	35.0%
Program Participation						
National Grid	820	133	86	0	219	26.7%
NHEC	842	290	78	0	368	43.7%
PSNH	9,514	1,495	249	609	2,353	24.7%
Unitil	<u>1,117</u>	<u>313</u>	<u>0</u>	<u>804</u>	<u>1,117</u>	<u>100.0%</u>
Total	12,293	2,231	413	1,413	4,057	33.0%
Program Savings (Lifetime kWh)						
National Grid	3,291,108	691,000	447,000	0	1,138,000	34.6%
NHEC	3,109,011	1,270,780	341,796	0	1,612,576	51.9%
PSNH	20,804,845	5,889,240	984,934	2,405,461	9,279,635	44.6%
Unitil	<u>4,690,333</u>	<u>1,266,398</u>	<u>0</u>	<u>3,423,935</u>	<u>4,690,333</u>	<u>100.0%</u>
Total	31,895,297	9,117,418	1,773,730	5,829,396	16,720,544	52.4%

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

Notes:

nhsaves@work Small Business Energy Sol	Budget Goal (2007)	Thru 3/31/2007				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$389,335	\$57,823	\$0	\$0	\$57,823	14.9%
NHEC	\$96,621	\$12,468	\$13,864	\$40,000	\$66,332	68.7%
PSNH	\$2,191,060	\$197,726	\$97,552	\$72,428	\$367,706	16.8%
Unitil	<u>\$407,335</u>	<u>\$133,751</u>	<u>\$70,000</u>	<u>\$106,690</u>	<u>\$310,441</u>	<u>76.2%</u>
Total	\$3,084,351	\$401,768	\$181,416	\$219,118	\$802,302	26.0%
Program Participation						
National Grid	48	12	0	0	12	25.0%
NHEC	16	5	3	19	27	168.8%
PSNH	452	31	40	24	95	21.0%
Unitil	<u>86</u>	<u>39</u>	<u>47</u>	<u>0</u>	<u>86</u>	<u>100.0%</u>
Total	602	87	90	43	220	36.5%
Program Savings (Lifetime kWh)						
National Grid	8,598,481	1,090,000	0	0	1,090,000	12.7%
NHEC	2,135,758	482,976	89,985	659,801	1,232,762	57.7%
PSNH	72,353,278	6,207,614	12,211,124	3,387,487	21,806,225	30.1%
Unitil	<u>13,311,842</u>	<u>8,868,382</u>	<u>4,443,460</u>	<u>0</u>	<u>13,311,842</u>	<u>100.0%</u>
Total	96,399,359	16,648,972	16,744,569	4,047,288	37,440,829	38.8%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer/Utility have a signed off on the audit and the job is being scheduled.
Prospective = An audit has been done, awaiting customer decision/signature.

Notes:

nhsaves@work Large Business Retrofit	Budget Goal (2007)	Thru 3/31/2007				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$415,712	\$33,969	\$0	\$100,000	\$133,969	32.2%
NHEC	\$125,724	\$36,092	\$32,320	\$62,203	\$130,615	103.9%
PSNH	\$2,225,030	\$238,239	\$323,136	\$0	\$561,375	25.2%
Unitil	<u>\$523,716</u>	<u>\$173,908</u>	<u>\$102,000</u>	<u>\$0</u>	<u>\$275,908</u>	<u>52.7%</u>
Total	\$3,290,182	\$482,209	\$457,456	\$162,203	\$1,101,868	33.5%
Program Participation						
National Grid	27	2	0	2	4	14.8%
NHEC	10	2	3	9	14	140.0%
PSNH	137	15	30	0	45	32.8%
Unitil	<u>18</u>	<u>10</u>	<u>5</u>	<u>0</u>	<u>15</u>	<u>83.3%</u>
Total	192	29	38	11	78	40.6%
Program Savings (Lifetime kWh)						
National Grid	29,745,059	1,369,000	0	8,500,000	9,869,000	33.2%
NHEC	9,900,716	1,880,775	5,108,355	0	6,989,130	70.6%
PSNH	115,255,327	20,820,593	41,641,186	0	62,461,779	54.2%
Unitil	<u>29,039,467</u>	<u>18,670,890</u>	<u>2,800,000</u>	<u>0</u>	<u>21,470,890</u>	<u>73.9%</u>
Total	183,940,569	42,741,258	49,549,541	8,500,000	100,790,799	54.8%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.

nhsaves@work New Construction	Budget Goal (2007)	Thru 3/31/2007				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$504,496	\$29,508	\$0	\$0	\$29,508	5.8%
NHEC	\$124,926	\$0	\$40,000	\$52,350	\$92,350	73.9%
PSNH	\$1,902,316	\$78,596	\$237,154	\$0	\$315,750	16.6%
Unitil	<u>\$232,763</u>	<u>\$63,822</u>	<u>\$55,000</u>	<u>\$0</u>	<u>\$118,822</u>	<u>51.0%</u>
Total	\$2,764,501	\$171,926	\$332,154	\$52,350	\$556,430	20.1%
Program Participation						
National Grid	40	1	0	0	1	2.5%
NHEC	14	0	3	3	6	42.9%
PSNH	102	3	18	0	21	20.6%
Unitil	<u>10</u>	<u>1</u>	<u>2</u>	<u>0</u>	<u>3</u>	<u>30.0%</u>
Total	166	5	23	3	31	18.7%
Program Savings (Lifetime kWh)						
National Grid	33,702,777	1,643,000	0	0	1,643,000	4.9%
NHEC	5,931,749	0	1,194,880	0	1,194,880	20.1%
PSNH	44,911,029	358,080	2,148,480	0	2,506,560	5.6%
Unitil	<u>19,056,502</u>	<u>1,152,315</u>	<u>12,000,000</u>	<u>0</u>	<u>13,152,315</u>	<u>69.0%</u>
Total	103,602,057	3,153,395	15,343,360	0	18,496,755	17.9%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer/Utility have a signed rebate form.
Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.