<table>
<thead>
<tr>
<th>Program Category</th>
<th>Subcategory</th>
<th>Percentage of Budget</th>
<th>Actual Expense</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Energy Solutions</strong></td>
<td></td>
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</tr>
<tr>
<td>Home Energy Assistance</td>
<td>National Grid</td>
<td>20%</td>
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</tr>
<tr>
<td></td>
<td>NHEC</td>
<td>15%</td>
<td>7,500</td>
</tr>
<tr>
<td></td>
<td>PSNH</td>
<td>10%</td>
<td>5,000</td>
</tr>
<tr>
<td></td>
<td>Unitil</td>
<td>5%</td>
<td>2,500</td>
</tr>
<tr>
<td><strong>Energy Star Lighting</strong></td>
<td>National Grid</td>
<td>20%</td>
<td>10,000</td>
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<tr>
<td></td>
<td>NHEC</td>
<td>15%</td>
<td>7,500</td>
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<tr>
<td></td>
<td>Unitil</td>
<td>5%</td>
<td>2,500</td>
</tr>
<tr>
<td><strong>Other Residential Programs</strong></td>
<td>National Grid</td>
<td>20%</td>
<td>10,000</td>
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<tr>
<td></td>
<td>NHEC</td>
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<tr>
<td><strong>Total Residential Programs</strong></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Large C&amp;I Retrofit</td>
<td>National Grid</td>
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<td></td>
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<tr>
<td></td>
<td>Unitil</td>
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</tr>
<tr>
<td><strong>Small Business Energy Solutions</strong></td>
<td>National Grid</td>
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<td>10,000</td>
</tr>
<tr>
<td></td>
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<tr>
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<tr>
<td></td>
<td>Unitil</td>
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<tr>
<td><strong>Total Non-Residential Programs</strong></td>
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</tr>
<tr>
<td><strong>Total (Both Sectors)</strong></td>
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</tbody>
</table>

Note 1: Evaluation amounts are based on 5% of total budgets. Actual program expenses will vary from numbers shown.
Energy Star Homes

- Internal Adm: 15%
- External Adm: 3%
- Cust Rebts/Services: 2%
- Internal Impl.: 1%
- Marketing: 2%
- Evaluation: 0%

Total: 79%
Home Energy Solutions

- 35% Internal Adm
- 48% External Adm
- 0% Cust Rebs/Services
- 8% Internal Impl.
- 7% Marketing
- 2% Evaluation

Legend:
- Internal Adm
- External Adm
- Cust Rebs/Services
- Internal Impl.
- Marketing
- Evaluation
Energy Star Appliances

- Internal Adm: 17%
- External Adm: 4%
- Cust Rebts/Services: 3%
- Internal Impl.: 5%
- Marketing: 0%
- Evaluation: 0%
- Total: 71%
Home Energy Assistance

- Internal Adm: 76.09%
- External Adm: 2.81%
- Cust Rebts/Services: 3.75%
- Internal Impl.: 16.79%
- Marketing: 0.48%
- Evaluation: 0.08%
Large Business Energy Solutions

- Internal Adm: 24%
- External Adm: 2%
- Cust Rebts/Services: 5%
- Internal Impl.: 1%
- Marketing: 0%
- Evaluation: 68%
Small Business Energy Solutions

- Internal Adm: 27%
- External Adm: 5%
- Customer Rebts/Services: 2%
- Internal Impl.: 1%
- Marketing: 0%
- Evaluation: 65%
Total Non-Residential Programs

- 62% Internal Impl.
- 29% Internal Adm
- 5% Marketing
- 2% External Adm
- 2% Cust. Rebts/Services
- 0% Evaluation
Total Residential and Non-Residential Programs