

2013 Quarterly Report
 As of June 30, 2013
CORE NH Program Highlights

NH CORE ENERGY EFFICIENCY PROGRAMS	EXPENSES (\$)		SAVINGS (Lifetime kWh)		SAVINGS (Lifetime Gas Pgm MMBTU)		NUMBER OF CUSTOMERS	
	Actual + In Process + Prospective	Percent of Budget						
	RESIDENTIAL (nhsaves@home)							
ENERGY STAR Homes	\$1,092,330	74%	27,826,430	122%	16,059	41%	444	90%
NH Home Performance w/Energy Star	\$2,915,883	87%	4,943,089	87%	296,159	73%	1,410	75%
Home Energy Assistance	\$3,203,589	69%	8,461,961	72%	128,668	117%	720	72%
ENERGY STAR Lighting	\$850,738	66%	25,554,541	77%			157,752	52%
ENERGY STAR Appliances	\$2,094,585	55%	34,950,887	87%	348,105	137%	12,674	51%
TOTAL RESIDENTIAL	\$10,157,124	87%	101,736,908	91%	788,990	98%	173,000	53%
COMMERCIAL & INDUSTRIAL (nhsaves@work)								
Small Business Energy Solutions	\$3,423,377	55%	116,944,101	77%	153,536	34%	562	24%
Large Business Energy Solutions	\$7,015,863	86%	252,838,730	91%	858,436	163%	381	56%
TOTAL COMMERCIAL & INDUSTRIAL	\$10,439,240	88%	369,782,831	87%	1,011,972	104%	943	39%
TOTAL	\$20,596,364	88%	471,519,739	88%	1,800,962	101%	173,943	53%

nhsaves@home Energy Star Homes	Budget Goal (2013)	Thru 6/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
LU	\$68,591	\$44,160	\$17,267	\$0	\$61,427	89.6%
NHEC	\$161,699	\$30,358	\$10,648	\$7,986	\$48,992	30.3%
PSNH	\$892,277	\$374,453	\$397,496	\$87,500	\$859,449	96.3%
Unitil	\$190,000	\$26,563	\$21,661	\$0	\$48,224	25.4%
LU Gas	\$90,000	\$10,753	\$0	\$13,500	\$24,253	26.9%
Unitil Gas	<u>\$80,000</u>	<u>\$49,984</u>	<u>\$0</u>	<u>\$0</u>	<u>\$49,984</u>	<u>62.5%</u>
Total	\$1,482,567	\$536,271	\$447,072	\$108,986	\$1,092,330	73.7%
Program Participation						
LU	41	33	6	0	39	95.1%
NHEC	43	2	4	3	9	20.9%
PSNH	312	152	172	50	374	119.9%
Unitil	47	1	5	0	6	12.8%
LU Gas	37	0	0	9	9	24.3%
Unitil Gas	<u>16</u>	<u>7</u>	<u>0</u>	<u>0</u>	<u>7</u>	<u>43.8%</u>
Total	496	195	187	62	444	89.5%
Annual kWh Savings						
LU	26,543	31,132	5,660	0	36,793	138.6%
NHEC	40,162	2,002	0	0	2,002	5.0%
PSNH	497,397	501,106	567,041	164,838	1,232,985	247.9%
Unitil	450,985	15,187	42,500	0	57,687	12.8%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>7,191</u>	<u>7,209</u>	<u>0</u>	<u>0</u>	<u>7,209</u>	<u>100.3%</u>
Total	1,022,278	556,636	615,201	164,838	1,336,676	130.8%
Lifetime kWh Savings						
LU	510,094	352,752	64,137	0	416,889	81.7%
NHEC	796,573	29,730	58,916	44,187	132,833	16.7%
PSNH	10,586,608	10,493,605	11,874,343	3,451,844	25,819,792	243.9%
Unitil	10,788,284	370,430	935,000	0	1,305,430	12.1%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>132,872</u>	<u>151,486</u>	<u>0</u>	<u>0</u>	<u>151,486</u>	<u>114.0%</u>
Total	22,814,431	11,398,003	12,932,396	3,496,031	27,826,430	122.0%
Annual MMBTU Savings						
LU	678	0	0	0	0	0.0%
NHEC	1,890	163	0	0	163	8.6%
PSNH	8,388	2,341	2,649	770	5,760	68.7%
Unitil	2,357	4	240	0	244	10.4%
LU Gas	995	0	0	243	243	24.4%
Unitil Gas	<u>592</u>	<u>433</u>	<u>0</u>	<u>0</u>	<u>433</u>	<u>73.1%</u>
Total	14,900	2,941	2,889	1,013	6,843	45.9%
Lifetime MMBTU Savings						
LU	24,875	18,465	0	0	18,465	74.2%
NHEC	47,242	4,064	0	0	4,064	8.6%
PSNH	208,596	54,740	61,943	18,007	134,690	64.6%
Unitil	56,295	42	5,900	0	5,942	10.6%
LU Gas	24,875	0	0	6,075	6,075	24.4%
Unitil Gas	<u>14,202</u>	<u>9,984</u>	<u>0</u>	<u>0</u>	<u>9,984</u>	<u>70.3%</u>
Total	376,085	87,295	67,843	24,082	179,220	47.7%

Actual = Homes that have been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer has signed a Builder Participation Agreement and are in process of building the home.

Prospective = Customer/Builder has the Builder Participation Agreement but has not yet signed, but expects to.

Notes:

nhsaves@home NH Home Performance w/E	Budget Goal (2013)	Thru 6/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
LU	\$165,718	\$20,193	\$10,578	\$145,249	\$176,020	106.2%
NHEC	\$224,583	\$109,026	\$68,320	\$45,547	\$222,893	99.2%
PSNH	\$1,899,497	\$681,053	\$692,535	\$245,101	\$1,618,689	85.2%
Unitil	\$211,011	\$68,478	\$25,454	\$115,692	\$209,624	99.3%
LU Gas	\$730,000	\$269,834	\$146,265	\$172,500	\$588,599	80.6%
Unitil Gas	<u>\$135,000</u>	<u>\$34,047</u>	<u>\$35,948</u>	<u>\$30,062</u>	<u>\$100,057</u>	<u>74.1%</u>
Total	\$3,365,809	\$1,182,631	\$979,101	\$754,151	\$2,915,883	86.6%
Program Participation						
LU	108	0	8	66	74	68.5%
NHEC	88	24	24	16	64	72.7%
PSNH	1,050	267	271	96	634	60.4%
Unitil	47	12	9	40	61	129.8%
LU Gas	568	85	420	63	568	100.0%
Unitil Gas	<u>24</u>	<u>4</u>	<u>1</u>	<u>4</u>	<u>9</u>	<u>37.5%</u>
Total	1,885	392	733	285	1,410	74.8%
Annual kWh Savings						
LU	17,459	0	22,891	20,000	42,891	245.7%
NHEC	44,913	17,477	17,477	11,651	46,605	103.8%
PSNH	443,696	119,842	121,863	43,130	284,835	64.2%
Unitil	24,964	3,979	4,057	25,908	33,944	136.0%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
Total	531,032	141,298	166,288	100,689	408,275	76.9%
Lifetime kWh Savings						
LU	182,554	0	412,038	360,000	772,038	422.9%
NHEC	470,060	238,994	380,203	253,469	872,666	185.6%
PSNH	4,576,774	1,367,394	1,390,449	492,106	3,249,949	71.0%
Unitil	480,570	29,941	18,495	0	48,436	10.1%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
Total	5,709,958	1,636,329	2,201,185	1,105,575	4,943,089	86.6%
Annual MMBTU Savings						
LU	886	0	0	0	0	0.0%
NHEC	1,647	811	0	0	811	49.2%
PSNH	12,400	8,036	8,172	2,892	19,100	154.0%
Unitil	1,283	430	351	1,421	2,202	171.6%
LU Gas	18,709	2,049	1,535	15,892	19,476	104.1%
Unitil Gas	<u>1,323</u>	<u>131</u>	<u>24</u>	<u>0</u>	<u>155</u>	<u>11.7%</u>
Total	36,248	11,457	10,082	20,205	41,744	115.2%
Lifetime MMBTU Savings (from Oil, Natural Gas, Kerosene, Coal, Wood)						
LU	19,666	0	0	0	0	0.0%
NHEC	34,225	16,662	0	0	16,662	48.7%
PSNH	259,963	168,824	171,670	60,757	401,251	154.3%
Unitil	29,457	9,522	7,773	31,467	48,761	165.5%
LU Gas	374,180	40,536	13,987	238,380	292,903	78.3%
Unitil Gas	<u>29,913</u>	<u>2,760</u>	<u>496</u>	<u>0</u>	<u>3,256</u>	<u>10.9%</u>
Total	747,404	238,304	193,926	330,604	762,833	102.1%

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have signed off on the audit and the job is being scheduled.

Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

nhsaves@home home energy assistance	Budget Goal (2013)	Thru 6/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
LU	\$310,949	\$185,523	\$0	\$105,000	\$290,523	93.4%
NHEC	\$286,227	\$122,831	\$37,620	\$18,810	\$179,261	62.6%
PSNH	\$2,763,383	\$355,466	\$756,501	\$301,760	\$1,413,727	51.2%
Unitil	\$409,344	\$70,443	\$113,504	\$97,734	\$281,681	68.8%
LU Gas	\$750,000	\$345,760	\$0	\$593,240	\$939,000	125.2%
Unitil Gas	\$145,000	\$54,508	\$20,765	\$24,124	\$99,397	68.5%
Total	\$4,664,903	\$1,134,532	\$928,390	\$1,140,667	\$3,203,589	68.7%
Program Participation						
LU	55	57	0	27	84	152.7%
NHEC	57	23	8	4	35	61.4%
PSNH	657	86	183	73	342	52.1%
Unitil	49	1	21	32	54	110.2%
LU Gas	156	96	0	90	186	119.2%
Unitil Gas	<u>30</u>	<u>10</u>	<u>4</u>	<u>5</u>	<u>19</u>	<u>63.3%</u>
Total	1,004	273	216	231	720	71.7%
Annual kWh Savings						
LU	51,626	124,024	0	60,245	184,269	356.9%
NHEC	88,605	28,938	10,065	5,033	44,036	49.7%
PSNH	619,460	88,263	187,839	74,928	351,030	56.7%
Unitil	81,459	20,370	12,324	49,913	82,607	101.4%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>0</u>	<u>17</u>	<u>0</u>	<u>0</u>	<u>17</u>	<u>0.0%</u>
Total	841,150	261,611	210,229	190,118	661,959	78.7%
Lifetime kWh Savings						
LU	753,061	1,598,141	0	721,815	2,319,956	308.1%
NHEC	975,831	281,261	109,245	54,622	445,128	45.6%
PSNH	9,036,019	1,066,355	2,269,411	905,245	4,241,011	46.9%
Unitil	1,045,304	244,440	163,959	1,047,042	1,455,441	139.2%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>0</u>	<u>425</u>	<u>0</u>	<u>0</u>	<u>425</u>	<u>0.0%</u>
Total	11,810,215	3,190,622	2,542,615	2,728,724	8,461,961	71.6%
Annual MMBTU Savings (from Oil, Natural Gas, Kerosene, Coal, Wood)						
LU	635	0	0	0	0	0.0%
NHEC	1,027	434	0	0	434	42.3%
PSNH	8,841	1,683	3,581	1,428	6,692	75.7%
Unitil	1,152	0	200	894	1,094	95.0%
LU Gas	4,459	3,249	0	3,046	6,294	141.2%
Unitil Gas	<u>1,056</u>	<u>380</u>	<u>104</u>	<u>0</u>	<u>484</u>	<u>45.8%</u>
Total	17,170	5,745	3,885	5,368	14,998	87.3%
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)						
LU	12,893	14,798	0	0	14,798	114.8%
NHEC	12,712	5,968	0	0	5,968	46.9%
PSNH	179,474	22,156	47,152	18,809	88,117	49.1%
Unitil	22,996	0	0	0	0	0.0%
LU Gas	89,172	61,814	0	57,950	119,764	134.3%
Unitil Gas	<u>20,710</u>	<u>7,669</u>	<u>1,235</u>	<u>0</u>	<u>8,904</u>	<u>43.0%</u>
Total	337,957	112,404	48,387	76,759	237,551	70.3%

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer/Utility have signed off on the audit and the job is being scheduled.
 Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

nhsaves@home ENERGY STAR Lighting	Budget Goal (2013)	Thru 6/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
LU	\$102,039	\$49,739	\$2,767	\$35,000	\$87,506	85.8%
NHEC	\$125,766	\$69,813	\$2,747	\$0	\$72,560	57.7%
PSNH	\$882,276	\$513,668	\$72,544	\$18,468	\$604,680	68.5%
Unitil	\$170,000	\$75,131	\$10,861	\$0	\$85,992	50.6%
Total	\$1,280,081	\$708,351	\$88,919	\$53,468	\$850,738	66.5%
Program Participation						
LU	7,241	3,357	481	2,398	6,236	86.1%
NHEC	28,405	14,892	451	0	15,343	54.0%
PSNH	236,036	114,489	14,699	3,742	132,930	56.3%
Unitil	29,200	3,136	107	0	3,243	11.1%
Total	300,882	135,874	15,738	6,140	157,752	52.4%
Annual kWh Savings						
LU	443,805	522,371	33,605	317,700	873,676	196.9%
NHEC	475,293	359,819	61,035	0	420,854	88.5%
PSNH	3,616,687	1,846,173	235,831	62,238	2,144,242	59.3%
Unitil	958,119	500,605	51,302	0	551,907	57.6%
Total	5,493,904	3,228,968	381,773	379,938	3,990,679	72.6%
Lifetime kWh Savings						
LU	2,669,519	2,910,016	174,601	1,056,000	4,140,617	155.1%
NHEC	3,717,590	2,101,700	343,368	0	2,445,068	65.8%
PSNH	21,754,639	13,302,946	1,813,272	471,497	15,587,715	71.7%
Unitil	5,132,324	3,063,779	317,362	0	3,381,141	65.9%
Total	33,274,072	21,378,441	2,648,603	1,527,497	25,554,541	76.8%

Actual = Lighting products purchased, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
 Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.
 (Participant is expressed as number of items rebated.)

Notes:

nhsaves@home ENERGY STAR Appliances	Budget Goal (2013)	Thru 6/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
LU	\$234,292	\$17,249	\$19,526	\$131,500	\$168,275	71.8%
NHEC	\$278,482	\$83,567	\$12,166	\$0	\$95,733	34.4%
PSNH	\$1,997,726	\$412,603	\$180,966	\$149,275	\$742,844	37.2%
Unitil	\$280,000	\$74,127	\$42,561	\$0	\$116,688	41.7%
LU Gas	\$730,000	\$313,296	\$74,614	\$300,000	\$687,910	94.2%
Unitil Gas	<u>\$275,000</u>	<u>\$225,983</u>	<u>\$57,152</u>	<u>\$0</u>	<u>\$283,135</u>	<u>103.0%</u>
Total	\$3,795,500	\$1,126,826	\$386,984	\$580,775	\$2,094,585	55.2%
Program Participation						
LU	759	440	236	555	1,231	162.2%
NHEC	2,181	869	506	0	1,375	63.0%
PSNH	16,741	4,848	1,751	1,252	7,851	46.9%
Unitil	2,117	728	390	0	1,118	52.8%
LU Gas	2,578	289	191	400	880	34.1%
Unitil Gas	<u>288</u>	<u>217</u>	<u>2</u>	<u>0</u>	<u>219</u>	<u>76.0%</u>
Total	24,664	7,391	3,076	2,207	12,674	51.4%
Annual kWh Savings						
LU	114,160	91,495	20,477	254,580	366,552	321.1%
NHEC	501,780	141,829	59,913	0	201,742	40.2%
PSNH	2,821,374	666,448	98,614	104,053	869,115	30.8%
Unitil	340,067	143,979	45,036	0	189,015	55.6%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
Total	3,777,381	1,043,751	224,040	358,633	1,626,424	43.1%
Lifetime kWh Savings						
LU	1,227,443	941,156	227,194	543,248	1,711,598	139.4%
NHEC	4,926,681	1,556,651	215,595	0	1,772,246	36.0%
PSNH	30,263,408	7,977,295	20,347,322	1,118,710	29,443,327	97.3%
Unitil	3,703,976	1,582,226	441,490	0	2,023,716	54.6%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
Total	40,121,508	12,057,328	21,231,601	1,661,958	34,950,887	87.1%
Annual MMBTU Savings						
LU	19,244	0	0	0	0	0.0%
NHEC	2,120	646	0	0	646	30.5%
PSNH	19,637	1,377	711	0	2,088	10.6%
Unitil	1,690	362	0	0	362	21.4%
LU Gas	12,409	5,460	3,608	7,556	16,624	134.0%
Unitil Gas	<u>2,402</u>	<u>2,790</u>	<u>42</u>	<u>0</u>	<u>2,832</u>	<u>117.9%</u>
Total	57,502	10,635	4,361	7,556	22,552	39.2%
Lifetime MMBTU Savings						
LU	373,789	0	0	0	0	0.0%
NHEC	34,073	12,489	0	0	12,489	36.7%
PSNH	316,118	26,237	13,543	0	39,780	12.6%
Unitil	27,031	4,401	0	0	4,401	16.3%
LU Gas	207,589	96,436	63,733	133,472	293,641	141.5%
Unitil Gas	<u>46,298</u>	<u>53,620</u>	<u>844</u>	<u>0</u>	<u>54,464</u>	<u>117.6%</u>
Total	1,004,898	193,183	78,120	133,472	404,775	40.3%

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
 Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

Notes:

nhsaves@work Small Business Energy Solutions	Budget Goal (2013)	Thru 6/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
LU	\$507,874	\$89,370	\$40,116	\$5,580	\$135,066	26.6%
NHEC	\$420,952	\$119,858	\$87,720	\$105,326	\$312,904	74.3%
PSNH	\$3,518,495	\$1,000,387	\$189,967	\$886,179	\$2,076,533	59.0%
Unitil	\$477,323	\$131,145	\$59,031	\$0	\$190,176	39.8%
LU Gas	\$1,093,289	\$137,859	\$452,071	\$0	\$589,930	54.0%
Unitil Gas	<u>\$210,000</u>	<u>\$77,693</u>	<u>\$41,075</u>	<u>\$0</u>	<u>\$118,768</u>	<u>56.6%</u>
Total	\$6,227,933	\$1,556,312	\$869,980	\$997,085	\$3,423,377	55.0%
Program Participation						
LU	183	8	21	2	31	16.9%
NHEC	79	24	19	36	79	100.0%
PSNH	1,610	135	45	170	350	21.7%
Unitil	73	34	10	0	44	60.3%
LU Gas	313	7	39	2	48	15.3%
Unitil Gas	<u>104</u>	<u>7</u>	<u>3</u>	<u>0</u>	<u>10</u>	<u>9.6%</u>
Total	2,362	215	137	210	562	23.8%
Annual kWh Savings						
LU	1,013,494	136,991	352,261	21,289	510,541	50.4%
NHEC	1,267,838	144,942	327,871	215,380	688,193	54.3%
PSNH	7,900,396	2,841,361	1,022,646	1,281,292	5,145,299	65.1%
Unitil	873,704	283,708	192,626	0	476,334	54.5%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
Total	11,055,432	3,407,002	1,895,404	1,517,961	6,820,367	61.7%
Lifetime kWh Savings						
LU	13,946,883	1,798,975	4,530,422	280,126	6,609,523	47.4%
NHEC	19,448,489	1,722,780	4,262,328	2,799,940	8,785,048	45.2%
PSNH	107,385,321	36,505,642	11,802,576	46,661,347	94,969,565	88.4%
Unitil	11,358,421	3,723,657	2,856,308	0	6,579,965	57.9%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
Total	152,139,114	43,751,054	23,451,634	49,741,413	116,944,101	76.9%
Annual MMBTU Savings						
LU	475	0	0	0	0	0.0%
NHEC	0	0	0	0	0	0.0%
PSNH	6,741	0	0	0	0	0.0%
Unitil	658	0	0	0	0	0.0%
LU Gas	22,711	579	8,325	0	8,904	39.2%
Unitil Gas	<u>3,965</u>	<u>1,601</u>	<u>358</u>	<u>0</u>	<u>1,959</u>	<u>49.4%</u>
Total	34,550	2,180	8,683	0	10,863	31.4%
Lifetime MMBTU Savings						
LU	9,319	0	0	0	0	0.0%
NHEC	0	0	0	0	0	0.0%
PSNH	132,159	0	0	0	0	0.0%
Unitil	12,985	0	0	0	0	0.0%
LU Gas	365,747	7,053	101,402	0	108,454	29.7%
Unitil Gas	<u>80,979</u>	<u>37,397</u>	<u>7,685</u>	<u>0</u>	<u>45,082</u>	<u>55.7%</u>
Total	601,189	44,450	109,087	0	153,536	25.5%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed off on the audit and the job is being scheduled.

Prospective = An audit has been done, awaiting customer decision/signature.

Notes:

nhsaves@work Large Business Energy Solutions	Budget Goal (2013)	Thru 6/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
LU	\$665,211	\$291,761	\$14,641	\$2,850	\$309,252	46.5%
NHEC	\$155,906	\$8,883	\$13,978	\$53,054	\$75,915	48.7%
PSNH	\$5,052,887	\$835,757	\$2,207,273	\$1,343,766	\$4,386,796	86.8%
Unitil	\$815,774	\$100,697	\$360,707	\$150,000	\$611,403	74.9%
LU Gas	\$1,184,397	\$360,232	\$1,042,826	\$0	\$1,403,058	118.5%
Unitil Gas	\$280,000	\$54,439	\$135,000	\$40,000	\$229,439	81.9%
Total	\$8,154,175	\$1,651,769	\$3,774,425	\$1,589,670	\$7,015,863	86.0%
Program Participation						
LU	40	13	2	2	17	42.5%
NHEC	11	2	3	17	22	200.0%
PSNH	349	29	90	110	229	65.5%
Unitil	40	4	12	15	31	77.5%
LU Gas	178	43	22	0	65	36.5%
Unitil Gas	<u>58</u>	<u>1</u>	<u>15</u>	<u>1</u>	<u>17</u>	<u>29.3%</u>
Total	676	92	144	145	381	56.3%
Annual kWh Savings						
LU	1,819,460	3,062,011	181,412	9,760	3,253,183	178.8%
NHEC	729,995	4,603	85,829	447,220	537,652	73.7%
PSNH	15,447,756	2,048,877	5,218,298	6,340,439	13,607,613	88.1%
Unitil	2,900,875	895,388	941,308	60,000	1,896,696	65.4%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>189</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
Total	20,898,275	6,010,879	6,426,847	6,857,419	19,295,145	92.3%
Lifetime kWh Savings						
LU	23,689,232	40,166,272	126,879	126,879	40,420,030	170.6%
NHEC	9,489,929	59,845	1,115,777	5,813,861	6,989,483	73.7%
PSNH	205,517,772	26,307,078	69,781,743	84,563,963	180,652,783	87.9%
Unitil	39,342,952	11,640,041	12,356,393	780,000	24,776,434	63.0%
LU Gas	0	0	0	0	0	0.0%
Unitil Gas	<u>3,403</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
Total	278,043,288	78,173,235	83,380,792	91,284,703	252,838,730	90.9%
Annual MMBTU Savings						
LU	362	0	0	0	0	0.0%
NHEC	0	0	0	0	0	0.0%
PSNH	7,114	0	0	0	0	0.0%
Unitil	1,342	0	0	0	0	0.0%
LU Gas	19,125	11,711	69,439	0	81,150	424.3%
Unitil Gas	<u>12,178</u>	<u>31</u>	<u>0</u>	<u>0</u>	<u>31</u>	<u>0.3%</u>
Total	40,121	11,742	69,439	0	81,181	202.3%
Lifetime MMBTU Savings						
LU	8,984	0	0	0	0	0.0%
NHEC	0	0	0	0	0	0.0%
PSNH	176,709	0	0	0	0	0.0%
Unitil	33,386	0	0	0	0	0.0%
LU Gas	295,915	123,828	734,241	0	858,069	290.0%
Unitil Gas	<u>231,888</u>	<u>367</u>	<u>0</u>	<u>0</u>	<u>367</u>	<u>0.2%</u>
Total	746,882	124,195	734,241	0	858,436	114.9%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

Utility Specific Programs	Budget Goal (2013)	Thru 6/30/2013				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
LU Educational Programs	\$18,322	\$2,571	\$0	\$0	\$2,571	14.0%
NHEC Educational Programs	\$34,300	\$12,769	\$0	\$0	\$12,769	37.2%
PSNH Educational Programs	\$191,634	\$68,938	\$60,215	\$40,000	\$169,153	88.3%
Unitil Educational Programs	\$47,066	\$16,788	\$0	\$0	\$16,788	35.7%
LU Gas Educational Programs	\$32,314	\$2,525	\$0	\$0	\$2,525	7.8%
Unitil Gas Educational Programs	<u>\$12,687</u>	<u>\$1,286</u>	<u>\$0</u>	<u>\$0</u>	<u>\$1,286</u>	<u>10.1%</u>
Total	\$336,323	\$104,876	\$60,215	\$40,000	\$205,091	61.0%

Notes

Utility Specific Programs		Budget Goal (2013)	Thru 6/30/2013				Percent of Budget/Goal
			Actual	In Process	Prospective	Total	
Program Expenses (\$)							
LU	Company Specific Pgms / FCM W	\$25,000	\$0			\$0	0.0%
NHEC	Smart Start Program	\$12,500	\$1,725	\$0	\$0	\$1,725	13.8%
NHEC	High Efficiency Heat Pump Pgm	\$107,773	\$3,415	\$4,150	\$0	\$7,565	7.0%
PSNH	Smart Start Program	\$35,000	\$10,245	\$17,328	\$7,427	\$35,000	100.0%
PSNH	ES Homes - Geothermal	\$378,119	\$60,822	\$74,234	\$68,000	\$203,056	53.7%
PSNH	Customer Engagement Program	\$252,079	\$195,423	\$48,000	\$8,500	\$251,923	99.9%
PSNH	C&I Customer Partnerships	\$32,750	\$0	\$0	\$0	\$0	0.0%
PSNH	C&I RFP Program	\$561,433	\$37,470	\$466,933	\$0	\$504,403	89.8%
LU Gas	Building Practices & Demo	\$70,000	\$11,994	\$0	\$0	\$11,994	17.1%
Unitil Gas	Building Practices & Demo	\$17,500	\$0	\$0	\$0	\$0	0.0%
Total		\$1,492,154	\$321,093	\$610,645	\$83,927	\$1,015,665	68.1%
Program Participation							
LU	Company Specific Pgms / FCM W	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	0	0	0	0	0.0%
NHEC	High Efficiency Heat Pump Pgm	14	0	1	0	1	7.1%
PSNH	Smart Start Program	0	3	14	6	23	0.0%
PSNH	ES Homes - Geothermal	69	10	17	15	42	60.9%
PSNH	Customer Engagement Program	25,000	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	3	0	0	0	0	0.0%
PSNH	C&I RFP Program	13	0	12	0	12	96.0%
Unitil Gas	Building Practices & Demo	0	0	0	0	0	0.0%
Total		25,099	13	44	21	78	0.3%
Program Savings (Lifetime kWh)							
LU	Company Specific Pgms / FCM W	0	0			0	0.0%
NHEC	Smart Start Program	0	0	0	0	0	0.0%
NHEC	High Efficiency Heat Pump Pgm	12,207,474	0	312,500	0	312,500	2.6%
PSNH	Smart Start Program	0	0	0	0	0	0.0%
PSNH	ES Homes - Geothermal	29,333,578	3,105,825	5,279,903	4,658,738	13,044,466	44.5%
PSNH	Customer Engagement Program	2,700,000	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	0	0			0	0.0%
PSNH	C&I RFP Program	34,723,249	0	29,242,259	0	29,242,259	84.2%
Unitil Gas	Building Practices & Demo	0	0	0	0	0	0.0%
Total		78,964,301	3,105,825	34,834,662	4,658,738	42,599,225	53.9%

Notes

Total CORE Energy Efficiency Program Results
Allocation between SBC and EEF (RGGI)

Allocation Between System Benefit Charge and Energy Efficiency Fund (RGGI)
As filed with the NHPUC on September 17, 2012

Utility	Total Funds	Total Funds Net of Loan Funding	Total SBC	Total RGGI Funds	RGGI Loan Funding ¹	RGGI Funds Net of Loan Funding	SBC Percent ²	RGGI Percent ²
LU-Electric	\$2,263,836	\$2,263,836	\$1,752,525	\$ 511,311.000	\$ -	\$ 511,311.000	77.41%	22.59%
NHEC	\$2,052,843	\$1,952,843	\$1,635,686	\$ 417,157.000	\$ 100,000.000	\$ 317,157.000	83.76%	16.24%
PSNH	\$20,131,360	\$20,131,360	\$15,749,267	\$ 4,382,093.000	\$ -	\$ 4,382,093.000	78.23%	21.77%
Unitil	\$2,967,864	\$2,852,864	\$2,278,143	\$ 689,721.000	\$ 115,000.000	\$ 574,721.000	79.85%	20.15%
Total	\$27,415,903	\$27,200,903	\$21,415,621	\$ 6,000,282.000	\$ 215,000.000	\$ 5,785,282.000	78.73%	21.27%

¹NHEC and Unitil are removing the funding for their Revolving Loan Fund from RGGI before calculating the split.

²These percentages are used to allocate program results attributable to the corresponding funding source for each utility.

Allocation Results are on the next two pages

Actual Expenditures Through June 30, 2013

PROGRAMS	LU Electric		NHEC		PSNH		UNITIL		TOTALS	
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	26	273,079	2	24,902	119	8,209,410	1	295,805	147	8,803,196
Actual \$ Spent / Lifetime MMBTU Savings	\$34,186	0	\$25,428	3,404	\$292,944	42,824	\$21,211	34	\$373,769	46,262
ENERGY STAR Lighting										
Number of Units / Lifetime kWh Savings	2,599	2,252,758	12,473	1,760,367	89,568	10,407,228	2,504	2,446,568	107,144	16,866,922
Actual \$ Spent / Lifetime MMBTU Savings	\$38,505	0	\$58,475	0	\$401,856	0	\$59,995	0	\$558,830	0
ENERGY STAR Appliances										
Number of Rebates / Lifetime kWh Savings	341	728,586	728	1,303,839	3,793	6,240,838	581	1,263,480	5,443	9,536,743
Actual \$ Spent / Lifetime MMBTU Savings	\$13,353	0	\$69,995	10,461	\$322,790	20,526	\$59,194	3,514	\$465,332	34,501
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	0	0	20	200,180	209	1,069,747	10	23,909	239	1,293,836
Actual \$ Spent / Lifetime MMBTU Savings	\$15,633	0	\$91,319	13,956	\$532,805	132,075	\$54,683	7,604	\$694,439	153,635
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	44	1,237,184	19	235,582	67	834,236	1	195,197	131	2,502,199
Actual \$ Spent / Lifetime MMBTU Savings	\$143,621	0	\$102,883	4,999	\$278,090	17,333	\$56,252	0	\$580,846	22,332
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	10	31,094,300	2	50,126	23	20,580,686	3	9,295,108	38	61,020,219
Actual \$ Spent / Lifetime MMBTU Savings	\$225,864	0	\$7,440	0	\$653,834	0	\$80,411	0	\$967,549	0
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	6	1,392,658	20	1,442,987	106	20,580,686	27	2,973,511	159	26,389,842
Actual \$ Spent / Lifetime MMBTU Savings	\$69,185	0	\$100,392	0	\$782,628	0	\$104,726	0	\$1,056,930	0
Educational Programs										
Actual \$ Spent / Lifetime MMBTU Savings	\$1,990		\$10,695		\$53,932		\$13,406		\$80,023	
Company Specific Programs / ISO-NE FCM Work										
Number of Participants / Lifetime kWh Savings			0	0	8	2,429,765			8	2,429,765
Actual \$ Spent / Lifetime MMBTU Savings	\$0		\$2,860	0	\$280,721	0	\$5,778		\$289,359	0
Smart Start (NHEC/PSNH), RGGI RLF (NHEC/UES)										
Number of Participants / Planned Budget			\$1,445		\$8,015		\$0		\$9,460	
Total SBC Spent Through June 30, 2013	\$542,336		\$470,932		\$3,607,612		\$455,656		\$5,076,537	

Actual Expenditures Through June 30, 2013

PROGRAMS	LU Electric		NHEC		PSNH		UNITIL		TOTALS	
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	7	79,673	0	4,828	33	2,284,195	0	74,625	41	2,443,321
Actual \$ Spent / Lifetime MMBTU Savings	\$9,974	0	\$4,930	660	\$81,509	11,916	\$5,351	8	\$101,765	12,584
ENERGY STAR Lighting										
Number of Units / Lifetime kWh Savings	758	657,257	2,419	341,333	24,921	2,895,718	632	617,211	28,730	4,511,519
Actual \$ Spent / Lifetime MMBTU Savings	\$11,234	0	\$11,338	0	\$111,813	0	\$15,135	0	\$149,520	0
ENERGY STAR Appliances										
Number of Rebates / Lifetime kWh Savings	99	212,570	141	252,812	1,055	1,736,457	147	318,746	1,442	2,520,585
Actual \$ Spent / Lifetime MMBTU Savings	\$3,896	0	\$13,572	2,028	\$89,813	5,711	\$14,933	887	\$122,214	8,626
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	0	0	4	38,815	58	297,647	2	6,032	64	342,494
Actual \$ Spent / Lifetime MMBTU Savings	\$4,561	0	\$17,707	2,706	\$148,248	36,749	\$13,795	1,918	\$184,311	41,373
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	13	360,957	4	45,679	19	232,119	0	49,243	36	687,998
Actual \$ Spent / Lifetime MMBTU Savings	\$41,902	0	\$19,949	969	\$77,376	4,823	\$14,191	0	\$153,418	5,792
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	3	9,071,972	0	9,719	6	5,726,392	1	2,344,933	10	17,153,017
Actual \$ Spent / Lifetime MMBTU Savings	\$65,897	0	\$1,443	0	\$181,923	0	\$20,286	0	\$269,549	0
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	2	406,317	4	279,793	29	5,726,392	7	750,146	42	7,162,648
Actual \$ Spent / Lifetime MMBTU Savings	\$20,185	0	\$19,466	0	\$217,759	0	\$26,420	0	\$283,830	0
Educational Programs										
Actual \$ Spent	\$581		\$2,074		\$15,006		\$3,382		\$21,042	
Company Specific Programs / ISO-NE FCM Work										
Number of Participants / Lifetime kWh Savings			0	0	2	676,060			2	676,060
Actual \$ Spent / Lifetime MMBTU Savings	\$0		\$555	0	\$78,108	0	\$1,458		\$80,120	
Smart Start (NHEC/PSNH), RGGI RLF (NHEC/UES)										
Actual \$ Spent			\$280		\$2,230		\$0		\$2,510	
Total RGGI Spent Through June 30, 2013	\$158,230		\$91,313		\$1,003,786		\$114,951		\$1,368,280	