

2010 Quarterly Report

**CORE NH Program Highlights**  
(January 1 - December 31, 2010)

NH CORE ENERGY EFFICIENCY PROGRAMS	EXPENSES (\$)		SAVINGS (Lifetime kWh)		NUMBER OF CUSTOMERS	
	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget
<b>RESIDENTIAL (nhsaves@home)</b>						
ENERGY STAR Homes	\$1,621,594	110%	48,014,485	850%	664	129%
NH Home Performance w/Energy Star	\$1,907,641	93%	15,994,759	144%	1,832	79%
Home Energy Assistance	\$3,003,023	109%	35,392,774	145%	1,238	122%
ENERGY STAR Lighting	\$1,084,329	88%	84,223,541	101%	388,298	115%
ENERGY STAR Appliances	\$1,082,740	107%	33,171,947	154%	17,891	125%
<b>TOTAL RESIDENTIAL</b>	<b>\$8,699,327</b>	<b>102%</b>	<b>216,797,507</b>	<b>148%</b>	<b>409,923</b>	<b>115%</b>
<b>COMMERCIAL &amp; INDUSTRIAL (nhsaves@work)</b>						
Small Business Energy Solutions	\$2,829,338	94%	112,100,442	99%	764	131%
Large Business Energy Solutions	\$3,072,395	90%	252,602,118	112%	198	71%
New Construction	\$2,453,798	95%	146,897,191	141%	164	77%
<b>TOTAL COMMERCIAL &amp; INDUSTRIAL</b>	<b>\$8,355,531</b>	<b>93%</b>	<b>511,599,751</b>	<b>115%</b>	<b>1,126</b>	<b>105%</b>
<b>TOTAL</b>	<b>\$17,054,858</b>	<b>97%</b>	<b>728,397,258</b>	<b>124%</b>	<b>411,049</b>	<b>115%</b>

nhsaves@home Energy Star Homes	Budget Goal (2010)	Thru 12/31/2010				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
National Grid	\$184,309	\$137,350	\$0	\$0	\$137,350	74.5%
NHEC	\$116,499	\$95,102	\$0	\$0	\$95,102	81.6%
PSNH	\$945,047	\$1,118,858	\$0	\$0	\$1,118,858	118.4%
Unitil	\$223,000	\$270,284	\$0	\$0	\$270,284	121.2%
<b>Total</b>	<b>\$1,468,855</b>	<b>\$1,621,594</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,621,594</b>	<b>110.4%</b>
<b>Program Participation</b>						
National Grid	69	107	0	0	107	155.1%
NHEC	28	29	0	0	29	103.6%
PSNH	350	455	0	0	455	130.0%
Unitil	<u>67</u>	<u>73</u>	<u>0</u>	<u>0</u>	<u>73</u>	<u>109.0%</u>
<b>Total</b>	<b>514</b>	<b>664</b>	<b>0</b>	<b>0</b>	<b>664</b>	<b>129.2%</b>
<b>Program Savings (Lifetime kWh)</b>						
National Grid	816,237	2,482,000	0	0	2,482,000	304.1%
NHEC	270,604	820,699	0	0	820,699	303.3%
PSNH	4,101,556	37,386,451	0	0	37,386,451	911.5%
Unitil	<u>460,744</u>	<u>7,325,335</u>	<u>0</u>	<u>0</u>	<u>7,325,335</u>	<u>1589.9%</u>
<b>Total</b>	<b>5,649,141</b>	<b>48,014,485</b>	<b>0</b>	<b>0</b>	<b>48,014,485</b>	<b>849.9%</b>
<b>Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)</b>						
		<b>Actual</b>	<b>In Process</b>	<b>Prospective</b>	<b>Total</b>	
National Grid		71,093	0	0	71,093	
NHEC		9,835	0	0	9,835	
PSNH		225,875	0	0	225,875	
Unitil		<u>65,792</u>	<u>0</u>	<u>0</u>	<u>65,792</u>	
<b>Total</b>		<b>372,594</b>	<b>0</b>	<b>0</b>	<b>372,594</b>	

Actual = Homes that have been completed, incentives paid and are recorded (booked) in utility accounting system  
 In Process = Customer has signed a Builder Participation Agreement and are in process of building the home.  
 Prospective = Customer/Builder has the Builder Participation Agreement but has not yet signed, but expects to.

**Notes:**

PSNH predicts it will slightly exceed 2010 ESHomes budget due to increasing number of 2011 homes completing earlier than planned. (Q3)

nhsaves@home NH Home Performance w/E	Budget Goal (2010)	Thru 12/31/2010				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
National Grid	\$57,186	\$59,044	\$0	\$0	\$59,044	103.2%
NHEC	\$143,030	\$90,319	\$0	\$0	\$90,319	63.1%
PSNH	\$1,620,080	\$1,485,435	\$0	\$0	\$1,485,435	91.7%
Unitil	<u>\$234,270</u>	<u>\$272,843</u>	<u>\$0</u>	<u>\$0</u>	<u>\$272,843</u>	<u>116.5%</u>
<b>Total</b>	<b>\$2,054,566</b>	<b>\$1,907,641</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,907,641</b>	<b>92.8%</b>
<b>Program Participation</b>						
National Grid	66	39	0	0	39	59.1%
NHEC	24	27	0	0	27	112.5%
PSNH	2,120	1,712	0	0	1712	80.8%
Unitil	<u>97</u>	<u>54</u>	<u>0</u>	<u>0</u>	<u>54</u>	<u>55.7%</u>
<b>Total</b>	<b>2,307</b>	<b>1,832</b>	<b>0</b>	<b>0</b>	<b>1,832</b>	<b>79.4%</b>
<b>Program Savings (Lifetime kWh)</b>						
National Grid	1,196,738	1,632,207	0	0	1,632,207	136.4%
NHEC	2,887,716	2,538,912	0	0	2,538,912	87.9%
PSNH	6,138,426	11,562,202	0	0	11,562,202	188.4%
Unitil	<u>870,035</u>	<u>261,438</u>	<u>0</u>	<u>0</u>	<u>261,438</u>	<u>30.0%</u>
<b>Total</b>	<b>11,092,915</b>	<b>15,994,759</b>	<b>0</b>	<b>0</b>	<b>15,994,759</b>	<b>144.2%</b>
<b>Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)</b>						
National Grid		0	0	0	0	
NHEC		4,072	0	0	4,072	
PSNH		206,694	0	0	206,694	
Unitil		<u>64,470</u>	<u>0</u>	<u>0</u>	<u>64,470</u>	
<b>Total</b>		<b>275,236</b>	<b>0</b>	<b>0</b>	<b>275,236</b>	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have signed off on the audit and the job is being scheduled.

Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

**Notes:**

Includes HES Fuel Neutral Pilot Projects for PSNH and Unitil.

PSNH updated Participation (685 to 2,120) and Lifetime kWh Savings (3,298,735 -> 6,138,426)

to reflect change in fuel neutral from 545 to 288.

nhsaves@home home energy assistance	Budget Goal (2010)	Thru 12/31/2010			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
Program Expenses (\$)						
National Grid	\$200,859	\$213,486	\$0	\$0	\$213,486	106.3%
NHEC	\$171,354	\$168,174	\$0	\$0	\$168,174	98.1%
PSNH	\$2,001,201	\$2,223,065	\$0	\$0	\$2,223,065	111.1%
Unitil	\$371,514	\$398,299	\$0	\$0	\$398,299	107.2%
<b>Total</b>	<b>\$2,744,928</b>	<b>\$3,003,023</b>	<b>\$0</b>	<b>\$0</b>	<b>\$3,003,023</b>	<b>109.4%</b>
Program Participation						
National Grid	45	50	0	0	50	111.1%
NHEC	72	69	0	0	69	95.8%
PSNH	816	1,034	0	0	1,034	126.7%
Unitil	83	85	0	0	85	102.4%
<b>Total</b>	<b>1,016</b>	<b>1,238</b>	<b>0</b>	<b>0</b>	<b>1,238</b>	<b>121.9%</b>
Program Savings (Lifetime kWh)						
National Grid	1,010,312	1,334,389	0	0	1,334,389	132.1%
NHEC	1,211,703	1,050,127	0	0	1,050,127	86.7%
PSNH	11,432,655	14,527,950	0	0	14,527,950	127.1%
Unitil	10,762,879	18,480,308	0	0	18,480,308	171.7%
<b>Total</b>	<b>24,417,549</b>	<b>35,392,774</b>	<b>0</b>	<b>0</b>	<b>35,392,774</b>	<b>144.9%</b>
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)						
National Grid		15,217	0	0	15,217	
NHEC		39,057	0	0	39,057	
PSNH		495,376	0	0	495,376	
* Unitil		57,832	0	0	57,832	
		<b>607,482</b>	<b>0</b>	<b>0</b>	<b>607,482</b>	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have signed off on the audit and the job is being scheduled.

Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

**Notes:**

nhsaves@home ENERGY STAR Lighting	Budget Goal (2010)	Thru 12/31/2010				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$54,582	\$40,730	\$0	\$0	\$40,730	74.6%
NHEC	\$93,810	\$74,775	\$0	\$0	\$74,775	79.7%
PSNH	\$859,568	\$801,403	\$0	\$0	\$801,403	93.2%
Unitil	<u>\$220,000</u>	<u>\$167,421</u>	<u>\$0</u>	<u>\$0</u>	<u>\$167,421</u>	<u>76.1%</u>
<b>Total</b>	<b>\$1,227,960</b>	<b>\$1,084,329</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,084,329</b>	<b>88.3%</b>
Program Participation						
National Grid	8,933	16,296	0	0	16,296	182.4%
NHEC	22,020	18,697	0	0	18,697	84.9%
PSNH	244,483	308,059	0	0	308,059	126.0%
Unitil	<u>62,498</u>	<u>45,246</u>	<u>0</u>	<u>0</u>	<u>45,246</u>	<u>72.4%</u>
<b>Total</b>	<b>337,934</b>	<b>388,298</b>	<b>0</b>	<b>0</b>	<b>388,298</b>	<b>114.9%</b>
Program Savings (Lifetime kWh)						
National Grid	2,773,390	3,788,000	0	0	3,788,000	136.6%
NHEC	5,623,584	4,060,957	0	0	4,060,957	72.2%
PSNH	56,436,972	64,769,377	0	0	64,769,377	114.8%
Unitil	<u>18,938,241</u>	<u>11,605,207</u>	<u>0</u>	<u>0</u>	<u>11,605,207</u>	<u>61.3%</u>
<b>Total</b>	<b>83,772,187</b>	<b>84,223,541</b>	<b>0</b>	<b>0</b>	<b>84,223,541</b>	<b>100.5%</b>

Actual = Lighting products purchased, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.

Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

(Participant is expressed as number of items rebated.)

**Notes:**

nhsaves@home ENERGY STAR Appliances	Budget Goal (2010)	Thru 12/31/2010			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
Program Expenses (\$)						
National Grid	\$59,236	\$57,279	\$0	\$0	\$57,279	96.7%
NHEC	\$96,810	\$88,326	\$0	\$0	\$88,326	91.2%
PSNH	\$630,031	\$759,070	\$0	\$0	\$759,070	120.5%
Unitil	<u>\$223,003</u>	<u>\$178,066</u>	<u>\$0</u>	<u>\$0</u>	<u>\$178,066</u>	<u>79.8%</u>
<b>Total</b>	<b>\$1,009,080</b>	<b>\$1,082,740</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,082,740</b>	<b>107.3%</b>
Program Participation						
National Grid	626	973	0	0	973	155.4%
NHEC	982	1,032	0	0	1,032	105.1%
PSNH	10,190	13,752	0	0	13,752	135.0%
Unitil	<u>2,511</u>	<u>2,134</u>	<u>0</u>	<u>0</u>	<u>2,134</u>	<u>85.0%</u>
<b>Total</b>	<b>14,309</b>	<b>17,891</b>	<b>0</b>	<b>0</b>	<b>17,891</b>	<b>125.0%</b>
Program Savings (Lifetime kWh)						
National Grid	1,268,963	1,526,441	0	0	1,526,441	120.3%
NHEC	1,431,540	1,596,000	0	0	1,596,000	111.5%
PSNH	14,577,389	26,533,651	0	0	26,533,651	182.0%
Unitil	<u>4,249,139</u>	<u>3,515,856</u>	<u>0</u>	<u>0</u>	<u>3,515,856</u>	<u>82.7%</u>
<b>Total</b>	<b>21,527,031</b>	<b>33,171,947</b>	<b>0</b>	<b>0</b>	<b>33,171,947</b>	<b>154.1%</b>

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.

Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

**Notes:**

PSNH predicts exceeding this program budget by possibly 10-17% in 2010. (Q3)

<a href="#">nhsaves@work</a> Small Business Energy Sol	Budget Goal (2010)	Thru 12/31/2010				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
National Grid	\$160,653	\$160,387	\$0	\$0	\$160,387	99.8%
NHEC	\$95,872	\$71,714	\$0	\$0	\$71,714	74.8%
PSNH	\$2,313,641	\$2,174,534	\$0	\$0	\$2,174,534	94.0%
Unitil	\$442,374	\$422,703	\$0	\$0	\$422,703	95.6%
<b>Total</b>	<b>\$3,012,540</b>	<b>\$2,829,338</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,829,338</b>	<b>93.9%</b>
<b>Program Participation</b>						
National Grid	31	21	0	0	21	67.7%
NHEC	24	15	0	0	15	62.5%
PSNH	465	678	0	0	678	145.8%
Unitil	63	50	0	0	50	79.4%
<b>Total</b>	<b>583</b>	<b>764</b>	<b>0</b>	<b>0</b>	<b>764</b>	<b>131.0%</b>
<b>Program Savings (Lifetime kWh)</b>						
National Grid	5,992,478	2,983,237	0	0	2,983,237	49.8%
NHEC	2,688,170	1,665,428	0	0	1,665,428	62.0%
PSNH	84,843,464	93,074,790	0	0	93,074,790	109.7%
Unitil	19,633,065	14,376,986	0	0	14,376,986	73.2%
<b>Total</b>	<b>113,157,177</b>	<b>112,100,442</b>	<b>0</b>	<b>0</b>	<b>112,100,442</b>	<b>99.1%</b>

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed off on the audit and the job is being scheduled.

Prospective = An audit has been done, awaiting customer decision/signature.

**Notes:**

NGRID - Moved \$68,000 from Small Business to C&I New Equipment & Construction on 10/28/2010.  
[\$228,653 - \$68,000 = \$160,653]

<a href="#">nhsaves@work</a> Large Business Retrofit	Budget Goal (2010)	Thru 12/31/2010				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$458,910	\$421,719	\$0	\$0	\$421,719	91.9%
NHEC	\$131,127	\$104,007	\$0	\$0	\$104,007	79.3%
PSNH	\$2,366,743	\$2,056,327	\$0	\$0	\$2,056,327	86.9%
Unitil	\$464,987	\$490,342	\$0	\$0	\$490,342	105.5%
<b>Total</b>	<b>\$3,421,767</b>	<b>\$3,072,395</b>	<b>\$0</b>	<b>\$0</b>	<b>\$3,072,395</b>	<b>89.8%</b>
Program Participation						
National Grid	27	43	0	0	43	159.3%
NHEC	19	7	0	0	7	36.8%
PSNH	212	133	0	0	133	62.7%
Unitil	19	15	0	0	15	78.9%
<b>Total</b>	<b>277</b>	<b>198</b>	<b>0</b>	<b>0</b>	<b>198</b>	<b>71.5%</b>
Program Savings (Lifetime kWh)						
National Grid	50,325,274	42,827,441	0	0	42,827,441	85.1%
NHEC	5,879,337	7,480,737	0	0	7,480,737	127.2%
PSNH	146,871,876	181,315,222	0	0	181,315,222	123.5%
Unitil	22,473,855	20,978,718	0	0	20,978,718	93.3%
<b>Total</b>	<b>225,550,342</b>	<b>252,602,118</b>	<b>0</b>	<b>0</b>	<b>252,602,118</b>	<b>112.0%</b>

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

**Notes:**

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.



<a href="#">nhsaves@work</a> New Construction	Budget Goal (2010)	Thru 12/31/2010				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$209,500	\$277,580	\$0	\$0	\$277,580	132.5%
NHEC	\$133,332	\$25,875	\$0	\$0	\$25,875	19.4%
PSNH	\$1,933,466	\$1,973,573	\$0	\$0	\$1,973,573	102.1%
Unitil	<u>\$294,545</u>	<u>\$176,770</u>	<u>\$0</u>	<u>\$0</u>	<u>\$176,770</u>	<u>60.0%</u>
<b>Total</b>	<b>\$2,570,843</b>	<b>\$2,453,798</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,453,798</b>	<b>95.4%</b>
Program Participation						
National Grid	6	21	0	0	21	350.0%
NHEC	22	3	0	0	3	13.6%
PSNH	173	128	0	0	128	74.0%
Unitil	<u>13</u>	<u>12</u>	<u>0</u>	<u>0</u>	<u>12</u>	<u>92.3%</u>
<b>Total</b>	<b>214</b>	<b>164</b>	<b>0</b>	<b>0</b>	<b>164</b>	<b>76.6%</b>
Program Savings (Lifetime kWh)						
National Grid	4,587,025	16,039,696	0	0	16,039,696	349.7%
NHEC	15,966,338	660,144	0	0	660,144	4.1%
PSNH	73,725,472	118,699,306	0	0	118,699,306	161.0%
Unitil	<u>10,214,550</u>	<u>11,498,045</u>	<u>0</u>	<u>0</u>	<u>11,498,045</u>	<u>112.6%</u>
<b>Total</b>	<b>104,493,385</b>	<b>146,897,191</b>	<b>0</b>	<b>0</b>	<b>146,897,191</b>	<b>140.6%</b>

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

**Notes:**

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.

NGRID - Moved \$68,000 from Small Business to C&I New Equipment & Construction on 10/28/2010.

[\$141,500 + \$68,000 = \$209,500]

Utility Specific Programs		Budget Goal (2010)	Thru 12/31/2010			Percent of Budget/Goal	
			Actual	In Process	Prospective		Total
<b>Program Expenses (\$)</b>							
NGRID	Educational Programs	\$0	\$0	\$0	\$0	\$0	0.0%
NHEC	Educational Programs	\$35,566	\$11,493	\$0	\$0	\$11,493	32.3%
PSNH	Educational Programs	\$157,507	\$103,819	\$0	\$0	\$103,819	65.9%
Unitil	Educational Programs	<u>\$40,000</u>	<u>\$15,848</u>	<u>\$0</u>	<u>\$0</u>	<u>\$15,848</u>	<u>39.6%</u>
	<b>Total</b>	<b>\$233,073</b>	<b>\$131,160</b>	<b>\$0</b>	<b>\$0</b>	<b>\$131,160</b>	<b>56.3%</b>
NHEC	Load Management	\$100,707	\$124,385	\$0	\$0	\$124,385	123.5%
NHEC	Smart Start Program	\$8,372	\$1,122	\$0	\$0	\$1,122	13.4%
NHEC	High Efficiency Heat Pump Pgm	\$97,482	\$44,837	\$0	\$0	\$44,837	46.0%
PSNH	Smart Start Program	\$50,000	\$10,847	\$0	\$0	\$10,847	21.7%
PSNH	ES Homes - Geothermal	\$360,018	\$362,183	\$0	\$0	\$362,183	100.6%
PSNH	HEA - HEATSMART	\$0	\$0	\$0	\$0	\$0	0.0%
PSNH	C&I Customer Partnerships	\$30,000	\$14,911	\$0	\$0	\$14,911	49.7%
PSNH	C&I RFP Pilot Program	\$507,859	\$504,734	\$0	\$0	\$504,734	99.4%
Unitil	EE Website & Home Energy Auc	\$44,500	\$38,720	\$0	\$0	\$38,720	87.0%
Unitil	ISO-Related Expenses	<u>\$14,000</u>	<u>\$15,975</u>	<u>\$0</u>	<u>\$0</u>	<u>\$15,975</u>	<u>114.1%</u>
	<b>Total</b>	<b>\$1,212,938</b>	<b>\$1,117,715</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,117,715</b>	<b>92.1%</b>
						<b>\$1,248,875</b>	
<b>Program Participation</b>							
NGRID	Educational Programs	0	0	0	0	0	0.0%
NHEC	Educational Programs	0	0	0	0	0	0.0%
PSNH	Educational Programs	0	0	0	0	0	0.0%
Unitil	Educational Programs	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	0	0	0	0	0.0%
NHEC	High Efficiency Heat Pump Pgm	13	8	0	0	8	61.5%
PSNH	Smart Start Program	0	32	0	0	32	0.0%
PSNH	ES Homes - Geothermal	48	54	0	0	54	112.5%
PSNH	HEA - HEATSMART	0	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	3	0	0	0	0	0.0%
PSNH	C&I RFP Pilot Program	0	3	0	0	3	0.0%
Unitil	EE Website & Home Energy Auc	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
	<b>Total</b>	<b>64</b>	<b>97</b>	<b>0</b>	<b>0</b>	<b>97</b>	<b>151.6%</b>
<b>Program Savings (Lifetime kWh)</b>							
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	0	0	0	0	0.0%
NHEC	High Efficiency Heat Pump Pgm	7,279,361	4,051,375	0	0	4,051,375	55.7%
PSNH	Smart Start Program	0	0	0	0	0	0.0%
PSNH	ES Homes - Geothermal	20,590,605	34,258,900	0	0	34,258,900	166.4%
PSNH	HEA - HEATSMART	0	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	0	0	0	0	0	0.0%
PSNH	C&I RFP Pilot Program	27,144,006	26,776,225	0	0	26,776,225	98.6%
Unitil	EE Website & Home Energy Auc	0	0	0	0	0	0.0%
	<b>Total</b>	<b>55,013,972</b>	<b>65,086,500</b>	<b>0</b>	<b>0</b>	<b>65,086,500</b>	<b>118.3%</b>

Notes