

CORE NH Program Highlights
 (January 1 - March 31, 2008)

NH CORE ENERGY EFFICIENCY PROGRAMS	EXPENSES (\$)		SAVINGS (Lifetime kWh)		NUMBER OF CUSTOMERS	
	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget
RESIDENTIAL (nhsaves@home)						
ENERGY STAR Homes	\$1,189,399	82%	9,623,425	358%	620	112%
Home Energy Solutions	\$1,111,183	57%	13,490,971	48%	559	37%
Home Energy Assistance	\$1,044,918	43%	7,840,961	44%	459	48%
ENERGY STAR Lighting	\$455,126	34%	50,346,339	53%	174,238	54%
ENERGY STAR Appliances	\$355,683	40%	9,440,265	57%	4,134	31%
TOTAL RESIDENTIAL	\$4,156,309	51%	90,741,961	57%	180,010	53%
COMMERCIAL & INDUSTRIAL (nhsaves@work)						
Small Business Energy Solutions	\$1,012,050	32%	42,095,155	40%	249	41%
Large Business Energy Solutions	\$1,897,724	59%	95,102,435	45%	169	87%
New Construction	\$1,288,414	46%	54,998,796	51%	101	52%
TOTAL COMMERCIAL & INDUSTRIAL	\$4,198,189	46%	192,196,387	45%	519	52%
TOTAL	\$8,354,498	48%	282,938,347	48%	180,529	53%

nhsaves@home Energy Star Homes	Budget Goal (2008)	Thru 3/31/2008				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$263,337	\$27,324	\$236,013	\$0	\$263,337	100.0%
NHEC	\$114,847	\$18,269	\$42,936	\$0	\$61,205	53.3%
PSNH	\$858,826	\$67,684	\$398,400	\$185,400	\$651,484	75.9%
Unitil	\$221,500	\$19,373	\$194,000	\$0	\$213,373	96.3%
Total	\$1,458,510	\$132,650	\$871,349	\$185,400	\$1,189,399	81.5%
Program Participation						
National Grid	89	7	108	0	115	129.2%
NHEC	29	2	10	5	17	58.6%
PSNH	365	21	199	103	323	88.5%
Unitil	<u>71</u>	<u>3</u>	<u>162</u>	<u>0</u>	<u>165</u>	<u>232.4%</u>
Total	554	33	479	108	620	111.9%
Program Savings (Lifetime kWh)						
National Grid	290,757	227,000	353,124	0	580,124	199.5%
NHEC	187,159	9,972	64,530	0	74,502	39.8%
PSNH	1,314,857	985,957	4,671,558	2,417,942	8,075,457	614.2%
Unitil	<u>893,342</u>	<u>256,193</u>	<u>637,149</u>	<u>0</u>	<u>893,342</u>	<u>100.0%</u>
Total	2,686,115	1,479,122	5,726,361	2,417,942	9,623,425	358.3%
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)						
National Grid		13,476	0	0	13,476	
NHEC		65	327	0	392	
PSNH		42,019	398,180	206,093	646,292	
Unitil		<u>5,387</u>	<u>0</u>	<u>0</u>	<u>5,387</u>	
Total		60,947	398,507	206,093	665,547	

Actual = Homes that have been completed, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer has signed a Builder Participation Agreement and are in process of building the home.
Prospective = Customer/Builder has the Builder Participation Agreement but has not yet signed, but expects to.

Notes:

nhsaves@home home energy solutions	Budget Goal (2008)	Thru 3/31/2008				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$43,290	\$1,403	\$2,995	\$2,500	\$6,898	15.9%
NHEC	\$119,755	\$32,670	\$46,531	\$0	\$79,201	66.1%
PSNH	\$1,627,249	\$160,497	\$204,470	\$482,127	\$847,094	52.1%
Unitil	\$166,500	\$17,990	\$160,000	\$0	\$177,990	106.9%
Total	\$1,956,794	\$212,560	\$413,996	\$484,627	\$1,111,183	56.8%
Program Participation						
National Grid	87	25	1	5	31	35.6%
NHEC	81	3	17	30	50	61.7%
PSNH	1,278	36	172	163	371	29.0%
Unitil	82	0	107	0	107	130.5%
Total	1,528	64	297	198	559	36.6%
Program Savings (Lifetime kWh)						
National Grid	1,324,409	323,000	12,920	64,600	400,520	30.2%
NHEC	1,775,005	174,822	535,094	0	709,916	40.0%
PSNH	24,055,277	1,423,414	3,409,652	6,372,607	11,205,673	46.6%
Unitil	1,174,862	0	1,174,862	0	1,174,862	100.0%
Total	28,329,553	1,921,236	5,132,528	6,437,207	13,490,971	47.6%
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)						
National Grid		0	0	0	0	
NHEC		248	1,405	2,480	4,133	
PSNH		10,683	15,138	47,828	73,649	
Unitil						
Total		10,931	16,543	50,308	77,782	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have signed off on the audit and the job is being scheduled.

Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

nhsaves@home home energy assistance	Budget Goal (2008)	Thru 3/31/2008				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$173,675	\$20,968	\$12,500	\$0	\$33,468	19.3%
NHEC	\$148,421	\$48,130	\$25,531	\$868	\$74,529	50.2%
PSNH	\$1,822,620	\$171,848	\$438,610	\$30,168	\$640,626	35.1%
Unitil	<u>\$296,296</u>	<u>\$22,389</u>	<u>\$3,970</u>	<u>\$269,937</u>	<u>\$296,296</u>	<u>100.0%</u>
Total	\$2,441,012	\$263,334	\$480,611	\$300,973	\$1,044,918	42.8%
Program Participation						
National Grid	48	14	5	0	19	39.6%
NHEC	75	28	3	3	34	45.3%
PSNH	756	59	218	15	292	38.6%
Unitil	<u>76</u>	<u>19</u>	<u>5</u>	<u>90</u>	<u>114</u>	<u>150.0%</u>
Total	955	120	231	108	459	48.1%
Program Savings (Lifetime kWh)						
National Grid	1,213,394	199,000	115,000	0	314,000	25.9%
NHEC	1,215,014	559,188	89,759	15,307	664,254	54.7%
PSNH	13,612,881	1,249,710	4,625,970	318,178	6,193,858	45.5%
Unitil	<u>1,802,484</u>	<u>126,817</u>	<u>33,373</u>	<u>508,659</u>	<u>668,849</u>	<u>37.1%</u>
Total	17,843,773	2,134,715	4,864,102	842,144	7,840,961	43.9%
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)						
National Grid		3,936	0	0	3,936	
NHEC		1,788	192	192	2,172	
PSNH		26,866	99,449	6,840	133,155	
* Unitil	<u>29,481</u>	<u>649</u>	<u>171</u>	<u>66,988</u>	<u>67,807</u>	
Total	29,481	33,239	99,812	74,020	207,071	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have signed off on the audit and the job is being scheduled.

Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

nhsaves@home ENERGY STAR Lighting	Budget Goal (2008)	Thru 3/31/2008				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$49,702	\$14,187	\$6,661	\$0	\$20,848	41.9%
NHEC	\$90,503	\$27,776	\$26,289	\$0	\$54,065	59.7%
PSNH	\$1,039,631	\$100,856	\$166,686	\$64,097	\$331,640	31.9%
Unitil	<u>\$174,071</u>	<u>\$25,687</u>	<u>\$22,887</u>	<u>\$0</u>	<u>\$48,574</u>	<u>27.9%</u>
Total	\$1,353,907	\$168,506	\$222,523	\$64,097	\$455,126	33.6%
Program Participation						
National Grid	8,920	3,859	5,448	0	9,307	104.3%
NHEC	14,094	16,129	3,347	0	19,476	138.2%
PSNH	242,772	41,093	67,915	26,116	135,124	55.7%
Unitil	<u>54,939</u>	<u>6,663</u>	<u>3,668</u>	<u>0</u>	<u>10,331</u>	<u>18.8%</u>
Total	320,725	67,744	80,378	26,116	174,238	54.3%
Program Savings (Lifetime kWh)						
National Grid	3,289,707	1,068,000	2,009,408	0	3,077,408	93.5%
NHEC	4,083,602	4,197,037	855,460	0	5,052,497	123.7%
PSNH	72,965,127	11,284,444	17,304,940	6,816,413	35,405,797	48.5%
Unitil	<u>14,308,748</u>	<u>5,561,704</u>	<u>1,248,932</u>	<u>0</u>	<u>6,810,636</u>	<u>47.6%</u>
Total	94,647,184	22,111,185	21,418,740	6,816,413	50,346,339	53.2%

Actual = Lighting products purchased, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.
(Participant is expressed as number of items rebated.)

Notes:

nhsaves@home ENERGY STAR Appliances	Budget Goal (2008)	Thru 3/31/2008			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
Program Expenses (\$)						
National Grid	\$61,770	\$17,050	\$2,180	\$0	\$19,230	31.1%
NHEC	\$87,811	\$22,920	\$22,384	\$0	\$45,304	51.6%
PSNH	\$632,819	\$111,326	\$89,159	\$52,350	\$252,835	40.0%
Unitil	<u>\$109,503</u>	<u>\$23,062</u>	<u>\$15,252</u>	<u>\$0</u>	<u>\$38,314</u>	<u>35.0%</u>
Total	\$891,903	\$174,358	\$128,975	\$52,350	\$355,683	39.9%
Program Participation						
National Grid	710	182	40	0	222	31.3%
NHEC	961	290	60	0	350	36.4%
PSNH	10,586	1,361	1,090	640	3,091	29.2%
Unitil	<u>1,083</u>	<u>384</u>	<u>87</u>	<u>0</u>	<u>471</u>	<u>43.5%</u>
Total	13,340	2,217	1,277	640	4,134	31.0%
Program Savings (Lifetime kWh)						
National Grid	1,468,274	968,000	82,704	0	1,050,704	71.6%
NHEC	1,506,044	671,646	138,961	0	810,607	53.8%
PSNH	12,003,536	2,920,978	2,339,358	1,363,355	6,623,691	55.2%
Unitil	<u>1,689,301</u>	<u>782,531</u>	<u>172,732</u>	<u>0</u>	<u>955,263</u>	<u>56.5%</u>
Total	16,667,155	5,343,155	2,733,755	1,363,355	9,440,265	56.6%

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
 Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

Notes:

nhsaves@work Small Business Energy Sol	Budget Goal (2008)	Thru 3/31/2008				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$425,376	\$48,955	\$49,297	\$0	\$98,252	23.1%
NHEC	\$94,747	\$10,931	\$32,553	\$17,600	\$61,084	64.5%
PSNH	\$2,374,171	\$264,031	\$140,922	\$147,758	\$552,711	23.3%
Unitil	<u>\$300,000</u>	<u>\$45,451</u>	<u>\$176,752</u>	<u>\$77,800</u>	<u>\$300,003</u>	<u>100.0%</u>
Total	\$3,194,294	\$369,368	\$399,524	\$243,158	\$1,012,050	31.7%
Program Participation						
National Grid	72	13	11	0	24	33.3%
NHEC	20	5	5	16	26	130.0%
PSNH	460	67	54	25	146	31.7%
Unitil	<u>60</u>	<u>3</u>	<u>40</u>	<u>10</u>	<u>53</u>	<u>88.3%</u>
Total	612	88	110	51	249	40.7%
Program Savings (Lifetime kWh)						
National Grid	9,606,055	2,111,490	1,177,260	0	3,288,750	34.2%
NHEC	2,544,318	61,956	1,325,753	0	1,387,709	54.5%
PSNH	82,147,746	12,872,522	10,093,871	6,044,801	29,011,194	35.3%
Unitil	<u>11,597,792</u>	<u>1,171,976</u>	<u>7,235,516</u>	<u>10</u>	<u>8,407,502</u>	<u>72.5%</u>
Total	105,895,911	16,217,944	19,832,400	6,044,811	42,095,155	39.8%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed off on the audit and the job is being scheduled.

Prospective = An audit has been done, awaiting customer decision/signature.

Notes:

nhsaves@work Large Business Retrofit	Budget Goal (2008)	Thru 3/31/2008				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$347,897	\$20,356	\$36,095	\$59,967	\$116,418	33.5%
NHEC	\$132,328	\$2,563	\$57,500	\$42,500	\$102,563	77.5%
PSNH	\$2,448,364	\$377,464	\$512,324	\$559,441	\$1,449,229	59.2%
Unitil	<u>\$306,171</u>	<u>\$127,714</u>	<u>\$101,800</u>	<u>\$0</u>	<u>\$229,514</u>	<u>75.0%</u>
Total	\$3,234,760	\$528,097	\$707,719	\$661,908	\$1,897,724	58.7%
Program Participation						
National Grid	23	2	4	14	20	87.0%
NHEC	13	0	6	8	14	107.7%
PSNH	144	28	46	52	126	87.5%
Unitil	<u>15</u>	<u>4</u>	<u>5</u>	<u>0</u>	<u>9</u>	<u>60.0%</u>
Total	195	34	61	74	169	86.7%
Program Savings (Lifetime kWh)						
National Grid	17,929,408	195,029	5,339,760	15,594,800	21,129,589	117.8%
NHEC	11,111,906	0	5,275,480	0	5,275,480	47.5%
PSNH	167,755,620	38,795,137	7,457,471	8,430,184	54,682,792	32.6%
Unitil	<u>15,915,355</u>	<u>10,514,574</u>	<u>3,500,000</u>	<u>0</u>	<u>14,014,574</u>	<u>88.1%</u>
Total	212,712,289	49,504,740	21,572,711	24,024,984	95,102,435	44.7%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.

nhsaves@work New Construction	Budget Goal (2008)	Thru 3/31/2008				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$409,073	\$25,093	\$74,781	\$40,961	\$140,835	34.4%
NHEC	\$134,679	\$20,321	\$56,200	\$45,000	\$121,521	90.2%
PSNH	\$2,077,399	\$124,451	\$452,406	\$379,706	\$956,563	46.0%
Unitil	<u>\$150,000</u>	<u>\$25,495</u>	<u>\$44,000</u>	<u>\$0</u>	<u>\$69,495</u>	<u>46.3%</u>
Total	\$2,771,151	\$195,360	\$627,387	\$465,667	\$1,288,414	46.5%
Program Participation						
National Grid	34	1	6	7	14	41.2%
NHEC	16	1	7	3	11	68.8%
PSNH	140	8	24	39	71	50.7%
Unitil	<u>6</u>	<u>1</u>	<u>4</u>	<u>0</u>	<u>5</u>	<u>83.3%</u>
Total	196	11	41	49	101	51.5%
Program Savings (Lifetime kWh)						
National Grid	23,049,600	132,098	9,357,650	268,280	9,758,028	42.3%
NHEC	7,936,054	494,000	1,418,020	0	1,912,020	24.1%
PSNH	72,926,467	4,539,330	13,617,990	22,129,234	40,286,554	55.2%
Unitil	<u>4,891,688</u>	<u>1,566,195</u>	<u>1,476,000</u>	<u>0</u>	<u>3,042,195</u>	<u>62.2%</u>
Total	108,803,809	6,731,623	25,869,660	22,397,514	54,998,796	50.5%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.

Utility Specific Programs		Budget Goal (2008)	Thru 3/31/2008				Percent of Budget/Goal
			Actual	In Process	Prospective	Total	
Program Expenses (\$)							
NGRID	Educational Programs	(\$1,532)	\$0	\$0	\$0	\$0	0.0%
NHEC	Educational Programs	\$43,263	\$1,010	\$0	\$0	\$1,010	2.3%
PSNH	Educational Programs	\$127,720	\$51,950	\$32,699	\$47,775	\$132,424	103.7%
Unitil	Educational Programs	\$15,000	\$0	\$0	\$0	\$0	0.0%
	Total	\$184,451	\$52,960	\$32,699	\$47,775	\$133,434	72.3%
NHEC	Load Management	\$105,514	\$36,794	\$9,852	\$0	\$46,646	44.2%
NHEC	Smart Start Program	\$20,510	\$237	\$0	\$0	\$237	1.2%
NHEC	High Efficiency Heat Pump Pgm	\$116,936	\$6,362	\$75,000	\$0	\$81,362	69.6%
PSNH	Smart Start Program	\$50,000	\$13,740	\$13,740	\$27,480	\$54,960	109.9%
PSNH	ES Homes - Geothermal	\$316,410	\$17,091	\$0	\$0	\$17,091	5.4%
PSNH	HEA - HEATSMART	\$0	\$0	\$0	\$0	\$0	0.0%
PSNH	C&I Customer Partnerships	\$30,000	\$8,182	\$0	\$0	\$8,182	27.3%
PSNH	C&I RFP Pilot Program	\$519,350	\$9,535	\$9,097	\$528,678	\$547,310	105.4%
Unitil	EE Website & Home Energy Au	\$39,000	\$14,040	\$0	\$0	\$14,040	36.0%
Unitil	ISO-Related Expenses	\$42,050	\$4,818	\$0	\$0	\$4,818	11.5%
	Total	\$1,239,770	\$110,799	\$107,689	\$556,158	\$774,646	62.5%
Program Participation							
NGRID	Educational Programs	0	0	0	0	0	0.0%
NHEC	Educational Programs	0	0	0	0	0	0.0%
PSNH	Educational Programs	0	0	0	0	0	0.0%
Unitil	Educational Programs	0	0	0	0	0	0.0%
	Total	0	0	0	0	0	0.0%
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	0	1	0	1	0.0%
NHEC	High Efficiency Heat Pump Pgm	12	0	10	8	18	150.0%
PSNH	Smart Start Program	0	11	20	18	49	0.0%
PSNH	ES Homes - Geothermal	34	3	41	0	44	129.4%
PSNH	HEA - HEATSMART	0	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	0	0	0	0	0	0.0%
PSNH	C&I RFP Pilot Program	3	1	1	3	5	166.7%
Unitil	EE Website & Home Energy Au	0	0	0	0	0	0.0%
	Total	49	15	73	29	117	238.8%
Program Savings (Lifetime kWh)							
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	0	335,925	0	335,925	0.0%
NHEC	High Efficiency Heat Pump Pgm	4,273,326	0	3,561,100	0	3,561,100	83.3%
PSNH	Smart Start Program	0	0	0	0	0	0.0%
PSNH	ES Homes - Geothermal	15,282,147	41,147	184,500	90,000	315,647	2.1%
PSNH	HEA - HEATSMART	0	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	0	0	0	0	0	0.0%
PSNH	C&I RFP Pilot Program	27,376,636	6,060,470	6,060,470	18,181,410	30,302,350	110.7%
Unitil	EE Website & Home Energy Au	0	0	0	0	0	0.0%
	Total	46,932,109	6,101,617	10,141,995	18,271,410	34,515,022	73.5%

Notes

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