

## Appendix L

Commercial Sector Remaining Factors Derivations

## Phone Surveys

- Electric Model Remaining Factors (Page L-1)
- Electric Model Saturations (Page L-6)
- Non Electric Model Remaining Factors (Page L-9)
- Non Electric Model Saturations (Page L-12)
- Reference Tab (Page L-14)

Site Surveys

- Electric Model Remaining Factors (Page L-64)
- Electric Model Saturations (Page L-69)
- Non Electric Model Remaining Factors (Page L-73)
- Non Electric Model Saturations (Page L-76)
- Reference Tab (Page L-79)

Commercial Electric Model - Remaining Factor Derivation from Phone Surveys

| Commercial - Remaining Factors | Remaining Factors are calculated as (1-saturation factor). ONLY HIGHLITED CELLS ARE STATISTICALLY SIGNIFICANT AND USED IN THE MODEL |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Measure Name | Measure \# | Warehouse | Retail | Grocery | Office | Lodging | Health |  | Education | Other | Total | N |
|  |  |  |  |  |  |  |  | Restaurant |  |  |  |  |
| Appliances, Computers \& Office Equipment |  |  |  |  |  |  |  |  |  |  |  |  |
| Energy Star Compliant Single Door Refrigerator | 101 |  |  |  |  |  |  |  |  |  | 17.2\% | 24 |
| Energy Star office equipment including computers, monitors, copiers, multi-function machines. | 102 |  |  |  |  |  |  |  |  |  |  |  |
| TVs - Energy Star over standard | 103 |  |  |  |  |  |  |  |  |  |  |  |
| Energy Efficient "Smart" Power Strip for PC/Monitor/Printer | 104 |  |  |  |  |  |  |  |  |  |  |  |
| EZ Save Monitor Power Management Software | 105 |  |  |  |  |  |  |  |  |  |  |  |
| Water Heating End Use |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial Dishwasher (Under Counter Hi-Temp, Electric DHW) | 151 |  |  |  |  |  |  |  |  |  | 40.0\% | 33 |
| Commercial Dishwasher (Single Tank Conveyor HiTemp, - Electric DHW) | 152 |  |  |  |  |  |  |  |  |  | 40.0\% | 33 |
| Commercial Dishwasher (Single Tank Conveyor HiTemp, Non-Electric DHW) | 153 |  |  |  |  |  |  |  |  |  | 40.0\% | 33 |
| Commercial Clothes washers (Hotels, Laundromats, Restaurants, etc.) (w/ Electric DHW) | 154 |  |  |  |  |  |  |  |  |  | 40.0\% | 33 |
| Commercial Clothes washers (Hotels, Laundromats, Restaurants, etc.) (w/ Non-Electric DHW) | 155 |  |  |  |  |  |  |  |  |  | 40.0\% | 33 |
| Ozone Commercial Laundry System (Electric HW) | 156 |  |  |  |  |  |  |  |  |  | 40.0\% | 33 |
| Heat Pump Water Heater | 157 |  |  |  | 93.6\% |  |  |  |  | 96.9\% | 95.2\% | 7 |
| Booster Water Heater | 158 |  |  |  | 97.9\% |  |  |  |  | 100.0\% | 96.6\% | 5 |
| Point of Use Water Heater | 159 |  |  |  | 83.0\% |  |  |  |  | 87.5\% | 89.0\% | 16 |
| Solar Water Heating System | 160 |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Electric Water Heater | 161 |  |  |  |  |  |  |  |  |  | 4.8\% | 20 |
| Low Flow Pre-Rinse Spray Nozzle (Included in 2006 Federal Standards) (Electric HW) | 162 |  |  |  |  |  |  |  |  |  |  |  |
| Pools |  |  |  |  |  |  |  |  |  |  |  |  |
| Energy Efficient Pool Pump with controls | 201 |  |  |  |  |  |  |  |  |  |  |  |

Commercial Electric Model - Remaining Factor Derivation from Phone Surveys

| High efficiency spas/hot tubs | 202 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Solar Pool Heater | 203 |  |  |  |  |  |  |  |  |  |  |  |
| Heat Pump Pool Heater | 204 |  |  |  |  |  |  |  |  |  |  |  |
| Temperature Control | 205 |  |  |  |  |  |  |  |  |  |  |  |
| Pool Cover | 206 |  |  |  |  |  |  |  |  |  |  |  |
| Liquid Pool Cover | 207 |  |  |  |  |  |  |  |  |  |  |  |
| Building Envelope |  |  |  |  |  |  |  |  |  |  |  |  |
| Integrated Building Design | 301 |  |  |  |  |  |  |  |  |  |  |  |
| Energy Efficient Windows | 302 |  |  |  |  |  |  |  |  |  |  |  |
| Interior Storm Windows (Low-e or double clear film) | 303 |  |  |  |  |  |  |  |  |  |  |  |
| Cool Roofing (White Coatings) | 304 |  |  |  |  |  |  |  |  |  |  |  |
| Ventilation |  |  |  |  |  |  |  |  |  |  |  |  |
| Dual Enthalpy Economizer - from Fixed Damper | 321 |  |  |  |  |  |  |  |  |  |  |  |
| Dual Enthalpy Economizer - from Dry Bulb | 322 |  |  |  |  |  |  |  |  |  |  |  |
| Demand-Controlled Ventilation (CO2 vent control) | 323 |  |  |  |  |  |  |  |  |  |  |  |
| Heat Recovery | 324 |  |  |  |  |  |  |  |  |  |  |  |
| Fan Motor, 40hp, 1800rpm, 94.1\% | 325 |  |  |  |  |  |  |  |  |  |  |  |
| Fan Motor, 15hp, 1800rpm, 92.4\% | 326 |  |  |  |  |  |  |  |  |  |  |  |
| Fan Motor, 5hp, 1800rpm, 89.5\% | 327 |  |  |  |  |  |  |  |  |  |  |  |
| Variable Speed Drive Control, 15 HP | 328 |  |  |  |  |  |  |  |  |  |  |  |
| Variable Speed Drive Control, 5 HP | 329 |  |  |  |  |  |  |  |  |  |  |  |
| Variable Speed Drive Control, 40 HP | 330 |  |  |  |  |  |  |  |  |  |  |  |
| Static Pressure Reset on Fans | 331 |  |  |  |  |  |  |  |  |  |  |  |
| Underfloor Air distribution | 332 |  |  |  |  |  |  |  |  |  |  |  |
| Cold air distribution (reduce fan HP) | 333 |  |  |  |  |  |  |  |  |  |  |  |
| Variable Pitch Fans | 334 |  |  |  |  |  |  |  |  |  |  |  |
| Electronically-Commutated Permanent Magnet Motors (ECPMs) | 335 |  |  |  |  |  |  |  |  |  |  |  |
| Improved Duct Sealing | 336 |  |  |  |  |  |  |  |  |  |  |  |
| Space Cooling - Chillers |  |  |  |  |  |  |  |  |  |  |  |  |
| Centrifugal Chiller, $0.51 \mathrm{~kW} / \mathrm{ton}, 300$ tons | 341 |  |  |  |  |  |  |  |  |  |  |  |
| Centrifugal Chiller, $0.51 \mathrm{~kW} / \mathrm{ton}, 500$ tons | 342 |  |  |  |  |  |  |  |  |  |  |  |
| Centrifugal Chiller, Optimal Design, $0.4 \mathrm{~kW} / \mathrm{ton}$, 500 tons | 343 |  |  |  |  |  |  |  |  |  |  |  |
| Chiller Tune Up/Diagnostics - 300 ton | 344 |  |  |  |  |  |  |  |  |  |  |  |
| Variable Refrigerant Volume/Flow | 345 |  |  |  |  |  |  |  |  |  |  |  |
| Dedicated Outdoor Air System | 346 |  |  |  |  |  |  |  |  |  |  |  |
| Chiller Tune Up/Diagnostics - 500 ton | 347 |  |  |  |  |  |  |  |  |  |  |  |
| HVAC Controls |  |  |  |  |  |  |  |  |  |  |  |  |
| Retrocommissioning | 361 |  |  |  |  |  |  |  |  |  |  |  |

Commercial Electric Model - Remaining Factor Derivation from Phone Surveys

| Programmable Thermostat | 362 | 75.0\% | 52.2\% | 53.8\% | 36.7\% | 50.0\% | 50.0\% | 50.0\% | 40.0\% | 51.2\% | 44.2\% | 87 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EMS install | 363 |  |  |  |  |  |  |  |  |  |  |  |
| EMS Optimization | 364 |  |  |  |  |  |  |  |  |  |  |  |
| System/Component Diagnostics | 365 |  |  |  |  |  |  |  |  |  |  |  |
| LEED Enhanced Commissioning | 366 |  |  |  |  |  |  |  |  |  |  |  |
| Hotel Guest Room Occupancy Control System | 367 |  |  |  |  |  |  |  |  |  |  |  |
| Space Cooling - Unitary \& Split AC |  |  |  |  |  |  |  |  |  |  |  |  |
| HVAC Advanced Tune-Up | 381 |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency AC - Unitary and Split Systems (Tier 2) | 382 |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency AC - Unitary \& Split AC Systems (Tier 3) | 383 |  |  |  |  |  |  |  |  |  |  |  |
| Ductless (mini split) | 384 |  |  |  |  |  |  |  |  |  |  |  |
| Comprehensive Track Proper HVAC Sizing | 385 |  |  |  |  |  |  |  |  |  |  |  |
| Improved Duct Sealing | 386 |  |  |  |  |  |  |  |  |  |  |  |
| Radiant Ceiling Cooling | 387 |  |  |  |  |  |  |  |  |  |  |  |
| Dedicated Outdoor Air System | 388 |  |  |  |  |  |  |  |  |  |  |  |
| Ground Source Heat Pump - Cooling | 389 |  |  |  |  |  |  |  |  |  |  |  |
| Cooking |  |  |  |  |  |  |  |  |  |  |  |  |
| HE Steamer | 401 |  |  |  |  |  |  |  |  |  |  |  |
| HE Combination Oven | 402 |  |  |  |  |  |  |  |  |  |  |  |
| HE Holding Cabinet | 403 |  |  |  |  |  |  |  |  |  |  |  |
| HE Fryer - Electric | 404 |  |  |  |  |  |  |  |  |  |  |  |
| Demand Ventilation Control | 405 |  |  |  |  |  |  |  |  |  |  |  |
| Induction Cooktops | 406 |  |  |  |  |  |  |  |  |  |  |  |
| Lighting |  |  |  |  |  |  |  |  |  |  |  |  |
| Lamp \& Ballast Retrofit (HP T8 Replacing T12) | 501 |  |  |  |  |  |  |  |  |  |  |  |
| Lamp \& Ballast Retrofit (HP T8 Replacing Standard T8) | 502 |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Fluorescent Fixtures (HP T8 Troffer Replacing T12) | 503 |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Fluorescent Fixtures (Low Glare Troffer HPT8/T5 Replacing T12) | 504 |  |  |  |  |  |  |  |  |  |  |  |
| High Intensity Fluorescent Fixtures (replacing HID) <br> - Hi \& Low Bay | 505 |  |  |  |  |  |  |  |  |  |  |  |
| Fluorescent Fixtures with Reflectors | 506 |  |  |  | 22.2\% |  |  |  |  | 47.7\% | 33.1\% | 107 |
| CFL Fixture | 507 |  |  |  |  |  |  |  |  |  |  |  |
| Replace Exterior Quartz Halogen w/PSMH or HPS | 508 |  |  |  |  |  |  |  |  |  |  |  |
| Replace Exterior Metal Halide w/PSMH | 509 |  |  |  |  |  |  |  |  |  |  |  |
| LED Exit Sign | 510 |  |  |  | 64.2\% |  |  |  |  | 81.0\% | 65.6\% | 56 |
| LEC Exit Sign | 511 |  |  |  | 80.4\% |  |  |  |  | 82.1\% | 79.7\% | 29 |
| LED Traffic / Pedestrian Signals | 512 |  |  |  |  |  |  |  |  |  |  |  |

Commercial Electric Model - Remaining Factor Derivation from Phone Surveys

| HID Fixture - Pulse Start Metal Halide (Interior) | 513 |  |  |  |  |  |  |  |  |  |  |  |
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| Specialty Fixtures - Halogen Infra-Red Bulb | 514 |  |  |  |  |  |  |  |  |  |  |  |
| Specialty Fixtures - Integrated Ballast 25W MH | 515 |  |  |  |  |  |  |  |  |  |  |  |
| Specialty Fixtures - Induction Fluorescent 23W | 516 |  |  |  |  |  |  |  |  |  |  |  |
| Specialty Fixtures - Metal Halide Track | 517 |  |  |  |  |  |  |  |  |  |  |  |
| Cold Cathode Screw In | 518 |  |  |  |  |  |  |  |  |  |  |  |
| LED Screw In | 519 |  |  |  |  |  |  |  |  |  |  |  |
| CFL Screw-in | 520 | 100.0\% | 52.4\% | 58.3\% | 57.4\% | 16.7\% | 53.8\% | 37.5\% | 60.0\% | 55.3\% | 53.8\% | 73 |
| LED Christmas type - decorative lighting | 521 |  |  |  |  |  |  |  |  |  |  |  |
| Lighting Controls |  |  |  |  |  |  |  |  |  |  |  |  |
| Controls for HID - Hi/Lo | 551 |  |  |  |  |  |  |  |  |  |  |  |
| Controls for HIF- Remote Mount Occupancy Sensor | 552 |  |  |  |  |  |  |  |  |  |  |  |
| Remote Mounted Occupancy Sensor - Non HIF | 553 | 75.0\% | 87.0\% | 46.2\% | 83.3\% | 66.7\% | 92.9\% | 70.0\% | 80.0\% | 79.5\% | 77.0\% | 35 |
| Switch Mounted Occupancy Sensor | 554 |  |  |  |  |  |  |  |  |  |  |  |
| Daylight Controlled Dimming Ballast | 555 | 100.0\% | 100.0\% | 84.6\% | 96.4\% | 100.0\% | 100.0\% | 100.0\% | 80.0\% | 97.8\% | 96.6\% | 29 |
| Daylight Dimming - New Construction | 556 |  |  |  |  |  |  |  |  |  |  |  |
| 5\% More Efficient Lighting Design - Existing Construction | 557 |  |  |  |  |  |  |  |  |  |  |  |
| 10\% More Efficient Lighting Design - Existing Construction | 558 |  |  |  |  |  |  |  |  |  |  |  |
| 15\% More Efficient Design - New Construction | 559 |  |  |  |  |  |  |  |  |  |  |  |
| Dimming controls (night glare \& roads/areas not used often) | 560 |  |  |  |  |  |  |  |  |  |  |  |
| 30\% More Efficient Design - New Construction | 561 |  |  |  |  |  |  |  |  |  |  |  |
| Refrigeration |  |  |  |  |  |  |  |  |  |  |  |  |
| Vending Miser for Soft Drink Vending Machines | 601 |  |  |  |  |  |  |  |  |  |  |  |
| Vending Miser for Non-Refrigerated Machines | 602 |  |  |  |  |  |  |  |  |  |  |  |
| Refrigerated Case Covers | 603 |  |  |  |  |  |  |  |  |  |  |  |
| Refrigeration Economizer | 604 |  |  |  |  |  |  |  |  |  |  |  |
| Commercial Reach-In Cooler | 605 |  |  |  |  |  |  |  |  |  |  |  |
| Commercial Reach-In Freezer | 606 |  |  |  |  |  |  |  |  |  |  |  |
| Commercial Ice-makers | 607 |  |  |  |  |  |  |  |  |  | 83.3\% | 21 |
| Evaporator Fan Motor Controls | 608 | 100.0\% | 93.3\% | 92.3\% | 100.0\% | 75.0\% | 100.0\% | 66.7\% | 100.0\% | 95.5\% | 93.8\% | 7 |
| H.E. Evaporative Fan Motors | 609 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 75.0\% | 95.5\% | 98.2\% | 2 |


| Zero-Energy Doors - Coolers | 610 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Zero-Energy Doors - Freezers | 611 |  |  |  |  |  |  |  |  |  |  |  |
| Door Heater Controls | 612 |  |  |  |  |  |  |  |  |  |  |  |
| Discuss Compressor | 613 |  |  |  |  |  |  |  |  |  |  |  |
| Scroll Compressor | 614 |  |  |  |  |  |  |  |  |  |  |  |
| Floating Head Pressure Control | 615 |  |  |  |  |  |  |  |  |  |  |  |
| ECM Motors | 616 |  |  |  |  |  |  |  |  |  |  |  |
| Air Curtains (replacing electric door heaters) | 617 |  |  |  |  |  |  |  |  |  |  |  |
| High efficiency designs for large refrigeration freezer system | 618 |  |  |  |  |  |  |  |  |  |  |  |
| LED lighting retrofits in refrigeration enduses/display cases | 619 |  |  |  |  |  |  |  |  |  |  |  |
| Compressed Air |  |  |  |  |  |  |  |  |  |  |  |  |
| Compressed Air - Non-Controls | 701 |  |  |  |  |  |  |  |  |  |  |  |
| Compressed Air - Controls | 702 |  |  |  |  |  |  |  |  |  |  |  |
| Transformers |  |  |  |  |  |  |  |  |  |  |  |  |
| Energy Efficient Transformers | 716 |  |  |  |  |  |  |  |  |  |  |  |
| Space Heating |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Heat Pump | 741 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 0 |
| Water Source Heat Pump | 742 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 0 |
| Ground Source Heat Pump | 743 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 97.8\% | 100.0\% | 0 |
| Non-HVAC Motors |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficient Motors | 781 |  |  |  |  |  |  |  |  |  | 37.5\% | 5 |
| Variable Frequency Drives (VFD) | 782 |  |  |  |  |  |  |  |  |  |  |  |


| Commercial - Saturation | Saturation is defined as the percentage of installed appliances that already incorporate the listed measure, not the percentage of facilities that utilize the electric end use. ONLY HIGHLITED CELLS ARE STATISTICALLY SIGNIFICANT AND USED IN THE MODEL |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Neasure\# | Warehouse | Retail | Grocery | Office | Lodging | Health | Restaurant | Education | Other | Saturation Source | Total | N | Comment |
| Appliances, Computers \& Office Equipment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Energy Star Compliant Single Door Refrigerator | 101 |  |  |  |  |  |  |  |  |  | Q74A_4, Q74B_4 | 82.8\% | 24 |  |
| Energy Star office equipment including computers, monitors, copiers, multi-function machines. | 102 |  |  |  |  |  |  |  |  |  |  |  |  | Only information available is whether computers purchased in the last 5 years were specified as energy efficient (Q74A_6, Q74B_6) |
| TVS - Energy Star over standard | 103 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Energy Efficient "Smart" Power Strip for PC/Monitor/Printer | 104 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| EZ Save Monitor Power Management Software | 105 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Water Heating End Use |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial Dishwasher (Under Counter Hi-Temp, Electric DHW) | 151 |  |  |  |  |  |  |  |  |  |  | 60.0\% | 33 | Saturation based on \% of facilities remodeled in past 5 years that used energy efficient appliances. Applies to measures 151-156 |
| Commercial Dishwasher (Single Tank Conveyor HiTemp, - Electric DHW) | 152 |  |  |  |  |  |  |  |  |  |  | 60.0\% | 33 |  |
| Commercial Dishwasher (Single Tank Conveyor HiTemp, Non-Electric DHW) | 153 |  |  |  |  |  |  |  |  |  |  | 60.0\% | 33 |  |
| Commercial Clothes washers (Hotels, Laundromats, Restaurants, etc.) (w/ Electric DHW) | 154 |  |  |  |  |  |  |  |  |  |  | 60.0\% | 33 |  |
| Commercial Clothes washers (Hotels, Laundromats, Restaurants, etc.) (w/ Non-Electric DHW) | 155 |  |  |  |  |  |  |  |  |  |  | 60.0\% | 33 |  |
| Ozone Commercial Laundry System (Electric HW) | 156 |  |  |  |  |  |  |  |  |  |  | 60.0\% | 33 |  |
| Heat Pump Water Heater | 157 |  |  |  | 6.4\% |  |  |  |  | 3.1\% | Q31_1 | 4.8\% | 7 |  |
| Booster Water Heater | 158 |  |  |  | 2.1\% |  |  |  |  | 0.0\% | Q31_1 | 3.4\% | 5 |  |
| Point of Use Water Heater | 159 |  |  |  | 17.0\% |  |  |  |  | 12.5\% | Q31_1 | 11.0\% | 16 |  |
| Solar Water Heating System | 160 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Electric Water Heater | 161 |  |  |  |  |  |  |  |  |  | Q74A_3, Q74B_3 | 95.2\% | 20 | Saturation is based on \% of facilities that installed new water heater in past 5 years and specified energy efficient models |
| Low Flow Pre-Rinse Spray Nozzle (Included in 2006 Federal Standards) (Electric HW) | 162 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pools |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Energy Efficient Pool Pump with controls | 201 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High efficiency spas/hot tubs | 202 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Solar Pool Heater | 203 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Heat Pump Pool Heater | 204 |  |  |  |  |  |  |  |  |  |  |  |  | (lodging). Referer to Q50. Unclear how best to represent satuation |
| Temperature Control | 205 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pool Cover | 206 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Liquid Pool Cover | 207 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Building Envelope |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Integrated Building Design | 301 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Energy Efficient Windows | 302 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interior Storm Windows (Low-e or double clear film) | 303 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cool Roofing (White Coatings) | 304 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ventilation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dual Enthalpy Economizer - from Fixed Damper | 321 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dual Enthalpy Economizer - from Dry Bulb | 322 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand-Controlled Ventilation (CO2 vent control) | ${ }^{323}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Heat Recovery | 324 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fan Motor, 40hp, 1800rpm, 94.1\% | 325 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fan Motor, 15hp, 1800rpm, 92.4\% | 326 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fan Motor, 5hp, 1800rpm, 89.5\% | 327 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Variable Speed Drive Control, 15 HP | 328 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Variable Speed Drive Control, 5 HP | 329 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Variable Speed Drive Control, 40 HP | 330 331 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Static Pressure Reset on Fans | 331 |  |  |  |  |  |  |  |  |  |  |  |  |  |


| Underfloor Air distribution | 332 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cold air distribution (reduce fan HP) | 333 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Variable Pitch Fans | 334 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Electronically-Commutated Permanent Magnet Motors (ECPMs) | 335 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Improved Duct Sealing | 336 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Space Cooling - Chillers |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Centrifugal Chiller, $0.51 \mathrm{~kW} /$ ton, 300 tons | 341 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Centrifugal Chiller, $0.51 \mathrm{~kW} /$ ton, 500 tons | 342 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Centrifugal Chiller, Optimal Design, $0.4 \mathrm{~kW} /$ ton, 500 tons | ${ }^{34}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Chiller Tune Up/Diagnostics - 300 ton | 344 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Variable Refrigerant Volume/Flow | 345 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dedicated Outdoor Air System | 346 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Chiller Tune Up/Diagnostics- 500 ton | 347 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| HVAC Controls |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retrocommissioning | 361 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Programmable Thermostat | 362 | 25.0\% | 47.8\% | 46.2\% | 63.3\% | 50.0\% | 50.0\% | 50.0\% | 60.0\% | 48.8\% | Q 20, Q21 | 55.8\% | 87 |  |
| EMS install | 363 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| EMS Optimization | 364 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| System/Component Diagnostics | 365 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| LEED Enhanced Commissioning | 366 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Hotel Guest Room Occupancy Control System | 367 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Space Cooling - Unitary \& Split AC |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| HVAC Advanced Tune-Up | 381 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency AC - Unitary and Split Systems (Tier 2) | 382 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency AC - Unitary \& Split AC Systems (Tier 3) | 383 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ductess (mini split) | 384 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Comprehensive Track Proper HVAC Sizing | 385 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Improved Duct Sealing | 386 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Radiant Ceiling Cooling | 387 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dedicated Outdoor Air System | 388 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ground Source Heat Pump - Cooling | 389 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cooking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| HE Steamer | 401 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| HE Combination Oven | 402 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| HE Holding Cabinet | 403 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| HE Fryer - Electric | 404 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand Ventilation Control | 405 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Induction Cooktops | 406 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lighting |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lamp \& Ballast Retrofit (HP T8 Replacing T12) | 501 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lamp \& Ballast Retrofit (HP T8 Replacing Standard T8) | 502 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Fluorescent Fixtures (HP T8 Troffer Replacing T12) | 503 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Fluorescent Fixtures (Low Glare Troffer HPT8/T5 Replacing T12) | 504 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High Intensity Fluorescent Fixtures (replacing HID) - Hi \& Low Bay | 505 |  |  |  |  |  |  |  |  |  |  |  |  | Q61 5 addresses the usage of high intensity discharge lighting and results indicate it is present in only $2.7 \%$ of facilities. |
| Fluorescent Fixtures with Reflectors | 506 |  |  |  | 77.8\% |  |  |  |  | 52.3\% | Q66H | 66.9\% | 107 |  |
| CFL Fixture | 507 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Replace Exterior Quartz Halogen w/PSMH or HPS | 508 |  |  |  |  |  |  |  |  |  |  |  |  | Q61_3 addresses the presence of Halogen lighting but is not specific to Exterior Quartz Halogen and is also not cross tabulated. Questions 66G \& 66F |
| Replace Exterior Metal Halide w/PSMH | 509 |  |  |  |  |  |  |  |  |  |  |  |  | address the presence and control of exterior HID lighting but not PSMH or HPS. |
| LED Exit Sign | 510 |  |  |  | 35.8\% |  |  |  |  | 19.0\% | Q66D | 34.4\% | 56 |  |
| LEC Exit Sign | 511 |  |  |  | 19.6\% |  |  |  |  | 17.9\% | Q66E | 20.3\% | 29 |  |
| LED Traffic / Pedestrian Signals | 512 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| HID Fixture - Pulse Start Metal Halide (Interior) | 513 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Specialty Fixtures - Halogen Infra-Red Bulb | 514 |  |  |  |  |  |  |  |  |  |  |  |  | Q61_3 addresses the presence of Halogen lighting but is not specific to intrared bulbs and is also not cross tabulated. |
| Specialty Fixtures - Integrated Ballast 25W MH | 515 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Specialty Fixtures - Induction Fluorescent 23W | 516 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Specialty Fixtures - Metal Halide Track | 517 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cold Cathode Screw In | 518 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| LED Screw In | 519 |  |  |  |  |  |  |  |  |  |  |  |  |  |


| CFL Screw-in | 520 | 0.0\% | 47.6\% | 41.7\% | 42.6\% | 83.3\% | 46.2\% | 62.5\% | 40.0\% | 44.7\% | Q59 | 46.2\% | 73 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LED Christmas type - decorative lighting | 521 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lighting Controls |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Controls for HID - Hi/Lo | 551 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Controls for HIF- Remote Mount Occupancy Sensor | 552 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Remote Mounted Occupancy Sensor - Non HIF | 553 | 25.0\% | 13.0\% | 53.8\% | 16.7\% | 33.3\% | 7.1\% | 30.0\% | 20.0\% | 20.5\% | Q66A | 23.0\% | 35 |  |
| Switch Mounted Occupancy Sensor | 554 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Daylight Controlled Dimming Ballast | 555 | 0.0\% | 0.0\% | 15.4\% | 3.6\% | 0.0\% | 0.0\% | 0.0\% | 20.0\% | 2.2\% | Q67E | 3.4\% | 29 |  |
| Daylight Dimming - New Construction | 556 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5\% More Efficient Lighting Design - Existing Construction | 557 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $10 \%$ More Efficient Lighting Design - Existing Construction | 558 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 15\% More Efficient Design - New Construction | 559 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dimming controls (night glare \& roads/areas not used often) | 560 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 30\% More Efficient Design - New Construction | 561 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Refrigeration |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Vending Miser for Soft Drink Vending Machines | 601 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Vending Miser for Non-Refrigerated Machines | 602 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Refrigerated Case Covers | 603 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Refrigeration Economizer | 604 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial Reach-In Cooler | 605 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial Reach-In Freezer | 606 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial Ice-makers | 607 | 16.7\% |  |  |  |  |  |  |  |  | Q34_7 | 16.7\% | 21 | No cross tabulation provided. Saturation is based on facilities reporting use of one or more commercial icemakers |
| Evaporator Fan Motor Controls | 608 | 0.0\% | 6.7\% | 7.7\% | 0.0\% | 25.0\% | 0.0\% | 33.3\% | 0.0\% | 4.5\% | Q37_1 | 6.3\% | 7 |  |
| H.E. Evaporative Fan Motors | 609 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 25.0\% | 4.5\% | Q37_1 | 1.8\% | 2 |  |
| Zero-Energy Doors - Coolers | 610 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Zero-Energy Doors - Freezers | 611 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Door Heater Controls | 612 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Discuss Compressor | 613 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Scroll Compressor | 614 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Floating Head Pressure Control | 615 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ECM Motors | 616 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Air Curtains (replacing electric door heaters) | 617 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High efficiency designs for large refrigeration freezer system | 618 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| LED lighting retrofits in refrigeration enduses/display cases | 619 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Compressed Air |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Compressed Air - Non-Controls | 701 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Compressed Air - Controls | 702 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transformers |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Energy Efficient Transformers | 716 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Space Heating |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Heat Pump | 741 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | Q14_1 |  |  | Survey question only addresses the "primary" mode for heating the space. |
| Water Source Heat Pump | 742 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | Q14_1 |  |  | These saturations do not necessarily indicate the presence of any of these |
| Ground Source Heat Pump | 743 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 2.2\% | Q14_1, Q15 |  |  |  |
| Non-HVAC Motors |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficient Motors | 781 | 33.3\% |  |  |  |  |  |  |  |  | Q74A_7, Q74B_7 | 62.5\% | 5 | Saturation is based upon \% of facilities that installed new motor within the past 5 years times the percentage of those facilities that specified energy efficient models |
| Variable Frequency Drives (VFD) | 782 |  |  |  |  |  |  |  |  |  |  |  |  |  |

Non Electric Model - Remaining Factor Derivation from Phone Surveys

| Commercial - Remaining Factors | Remaining Factors are calculated as (1-saturation factor) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Measure Name |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Measure\# | Warehouse | Retail | Grocery | Office | Lodging | Health | Restaurant | Education | Other | Total | N |
| Water Heating |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Clothes Washer | 100 |  |  |  |  |  |  |  |  |  |  |  |
| Natural gas Clothes Dryer | 101 |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Water Heater>=62\% | 102 |  |  |  |  |  |  |  |  |  | 4.8\% | 22 |
| On Demand Water Heater | 103 |  |  |  |  |  |  |  |  |  | 97.2\% | 109 |
| Pipe Insulation | 104 |  |  |  |  |  |  |  |  |  |  |  |
| Tank Insulation | 105 |  |  |  |  |  |  |  |  |  |  |  |
| Low Flow Shower Heads | 106 |  |  |  |  |  |  |  |  |  |  |  |
| Low Flow Pre-Rinse Spray Nozzle | 107 |  |  |  |  |  |  |  |  |  |  |  |
| Faucet Aerator | 108 |  |  |  |  |  |  |  |  |  |  |  |
| Modulate Water Temp | 109 |  |  |  |  |  |  |  |  |  |  |  |
| Circulation Pump Time clocks | 110 |  |  |  |  |  |  |  |  |  |  |  |
| Mainline Air vent | 111 |  |  |  |  |  |  |  |  |  |  |  |
| Thermostatic vents | 112 |  |  |  |  |  |  |  |  |  |  |  |
| Indirect Fired Water Heating Systems | 113 |  |  |  |  |  |  |  |  |  |  |  |
| Indirect Fired Water Heating Systems MF | 114 |  |  |  |  |  |  |  |  |  |  |  |
| Ozone Commercial Laundry System (Electric HW) | 115 |  |  |  |  |  |  |  |  |  |  |  |
| Solar Water Heating System | 116 |  |  |  |  |  |  |  |  |  |  |  |
| Pools |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Spa/Hot Tub Heater | 200 |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency (95\%) Gas Pool Water Heater | 201 |  |  |  |  |  |  |  |  |  |  |  |
| Temperature control | 202 |  |  |  |  |  |  |  |  |  |  |  |
| Pool Cover | 203 |  |  |  |  |  |  |  |  |  |  |  |
| Solar Pool Heater | 204 |  |  |  |  |  |  |  |  |  |  |  |
| Building Envelope |  |  |  |  |  |  |  |  |  |  |  |  |
| Integrated Building Design (30\% > code) | 300 |  |  |  |  |  |  |  |  |  |  |  |
| Energy Efficient Windows | 301 |  |  |  |  |  |  |  |  |  |  |  |
| Energy Efficient Windows | 301_MF |  |  |  |  |  |  |  |  |  |  |  |
| Interior Storm Windows (Low-e or double clear film) | 302 |  |  |  |  |  |  |  |  |  |  |  |
| Loading dock Seals | 303 |  |  |  |  |  |  |  |  |  |  |  |
| Air curtains | 304 |  |  |  |  |  |  |  |  |  |  |  |
| Exterior Door Insulation (New, Replacement, Retrofit) | 305 |  |  |  |  |  |  |  |  |  |  |  |
| Exhaust hood makeup air (expand with direct fired make-up systems) | 306 |  |  |  |  |  |  |  |  |  |  |  |

Non Electric Model - Remaining Factor Derivation from Phone Surveys

| Demand-Controlled Ventilation (CO2 vent control) | 307 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Insulated Overhead Doors | 308 |  |  |  |  |  |  |  |  |  |  |  |
| Reflective rollout radiant barriers | 309 |  |  |  |  |  |  |  |  |  |  |  |
| Integration of Passive Solar heating, cooling \& ventilation | 310 |  |  |  |  |  |  |  |  |  |  |  |
| Roof Insulation (only when re-roofing) | 311 |  |  |  |  |  |  |  |  |  |  |  |
| Wall Insulation | 312 |  |  |  |  |  |  |  |  |  |  |  |
| Roof Insulation (only when re-roofing) | 311_MF |  |  |  |  |  |  |  |  |  |  |  |
| Wall Insulation - MF | 312_MF |  |  |  |  |  |  |  |  |  |  |  |
| Space heating |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficient Furnace Fan (Non-Electric Furnace) | 400 |  |  |  |  |  |  |  |  |  | 31.8\% | 45 |
| Gas-Fired Absorption Heat Pump (for hot water \& chilled water) | 401 |  |  |  |  |  |  |  |  |  |  |  |
| Energy and Heat Recovery Ventilators (ERV/HRV) | 402 |  |  |  |  |  |  |  |  |  |  |  |
| ECM or Modulating air handler \& HW pump (e.g. www.ecologix.ca) | 403 |  |  |  |  |  |  |  |  |  |  |  |
| Infrared Heater | 404 |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Furnace (AFUE>=92\%) | 405 |  |  |  |  |  |  |  |  |  | 31.8\% | 45 |
| High Efficiency Hot Water Boiler(AFUE>=85\%) | 406 |  |  |  |  |  |  |  |  |  | 31.8\% | 45 |
| High Efficiency Steam Boiler | 407 |  |  |  |  |  |  |  |  |  | 31.8\% | 45 |
| Condensing Boiler | 408 |  |  |  |  |  |  |  |  |  |  |  |
| Boiler- Heating Pipe Insulation | 409 |  |  |  |  |  |  |  |  |  |  |  |
| Boiler Tune-Up | 410 |  |  |  |  |  |  |  |  |  |  |  |
| Stack Heat Exchanger | 411 |  |  |  |  |  |  |  |  |  |  |  |
| Heat Recovery from Air to Air | 412 |  |  |  |  |  |  |  |  |  |  |  |
| Boiler Reset Controls | 413 |  |  |  |  |  |  |  |  |  |  |  |
| Boiler O2 Trim Controls | 414 |  |  |  |  |  |  |  |  |  |  |  |
| Boiler blowdown heat exchanger (steam) | 415 |  |  |  |  |  |  |  |  |  |  |  |
| Repair malfunctioning steam traps | 416 |  |  |  |  |  |  |  |  |  |  |  |
| Steam trap maintenance | 417 |  |  |  |  |  |  |  |  |  |  |  |
| Insulate steam lines/condensate tank | 418 |  |  |  |  |  |  |  |  |  |  |  |
| Filter replacement | 419 |  |  |  |  |  |  |  |  |  |  |  |
| Destratification Fans | 420 |  |  |  |  |  |  |  |  |  |  |  |
| Improved Duct Sealing | 421 |  |  |  |  |  |  |  |  |  |  |  |
| CHP | 422 |  |  |  |  |  |  |  |  |  |  |  |
| ECM - 92\% (packaged with a high efficiency furnace) | 423 |  |  |  |  |  |  |  |  |  |  |  |
| HE COMBO w/SHW w/radiant heat, new or retrofit | 424 |  |  |  |  |  |  |  |  |  |  |  |
| District energy - HE fossil fuel fired | 425 |  |  |  |  |  |  |  |  |  |  |  |
| Hot water temperature reset control | 426 |  |  |  |  |  |  |  |  |  |  |  |
| Energy and Heat Recovery Ventilators (ERV/HRV) | 427 |  |  |  |  |  |  |  |  |  |  |  |

Non Electric Model - Remaining Factor Derivation from Phone Surveys


Commercial Non Electric Model - Saturation Derivations from Phone Survey


Commercial Non Electric Model - Saturation Derivations from Phone Survey

| High Efficiency Hot Water Boiler(AFUE>=85\%) | 406 |  |  |  |  |  |  |  |  |  | Q17, Q18 | 68.2\% | 45 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| High Efficiency Steam Boiler | 407 |  |  |  |  |  |  |  |  |  | Q17, Q18 | 68.2\% | 45 |  |
| Condensing Boiler | 408 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Boiler-Heating Pipe Insulation | 409 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Boile Tune-Up | 410 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Stack Heat Exchanger | 411 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Heat Recovery from Air to Air | 412 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Boiler Reset Controls | 413 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Boiler 02 Trim Controls | 414 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Boiler blowdown heat exchanger (steam) | 415 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Repair malfunctioning steam traps | 416 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Steam trap maintenance | 417 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insulate steam lines/condensate tank | 418 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Filter replacement | 419 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Destratification Fans | 420 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Improved Duct Sealing | 421 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CHP | 422 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ECM - $92 \%$ (packaged with a high efficiency furnace) | 423 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| HE COMBO w/SHW w/radiant heat, new or retrofit | 424 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| District energy - HE fossil fuel fired | 425 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Hot water temperature reset control | 426 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Energy and Heat Recovery Ventilators (ERV/HRV) | 427 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Liquid Dessicant Air Conditioners | 428 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Refrigeration waste heat recovery | 429 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Space Cooling |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gas-fired absorption air conditioner | 500 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Micro Channel Heat Exchangers (new units only) | 501 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ventilation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Linkage less combustion controls | 600 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Heat Recovery | 601 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Enthalpy/Energy Recovery Heat Exchangers for Ventilation | 602 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Improved Duct Sealing (also for heating \& cooling) | 603 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dedicated Outdoor Air Systems (DOAS) (reduces both AC \& htg) | 604 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Displacement Ventilation (new construction only) | 605 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| HVAC Control |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retrocommissioning | 700 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commissioning | 701 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Programmable Thermostat | 702 |  |  |  | 63.3\% |  |  |  |  | 48.8\% | Q20, Q21 | 55.8\% | 87 |  |
| EMS install | 703 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| EMS Optimization | 704 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Adaptive \& Fuzzy Logic Control | 705 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| System/Component Diagnostics | 706 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cooking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Gas Griddle | 800 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Gas Combination Oven |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Gas Convection Oven | 801 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Gas Conveyer Oven | 802 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Gas Rack Oven |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Gas Broiler |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Infrared Fryer | 803 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Power Burner Oven | 804 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Power Burner Fryer | 805 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| DHW Demand management - best practices | 806 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Energy Star Fryer | 807 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand Ventilation Control | 808 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Gas Steamer | 809 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Process Heat- Other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Process Heat Recovery | 900 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Performance Optimization | 901 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Waste Water Heat Recovery | 902 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Infrared Ovens | 903 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Replace thermo oxidizers | 904 |  |  |  |  |  |  |  |  |  |  |  |  |  |



* all cases by building type that includes restaurant category.

Frequencies

| Building type_recoded2 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | Warehouse | 4 | 2.0 | 2.0 | 2.0 |
|  | Retail | 23 | 11.5 | 11.5 | 13.5 |
|  | Grocery | 13 | 6.5 | 6.5 | 20.0 |
|  | Office | 56 | 28.0 | 28.0 | 48.0 |
|  | Lodging | 6 | 3.0 | 3.0 | 51.0 |
|  | Health | 14 | 7.0 | 7.0 | 58.0 |
|  | Education | 5 | 2.5 | 2.5 | 60.5 |
|  | Industrial | 23 | 11.5 | 11.5 | 72.0 |
|  | Restaurant | 10 | 5.0 | 5.0 | 77.0 |
|  | Other | 46 | 23.0 | 23.0 | 100.0 |
|  | Total | 200 | 100.0 | 100.0 |  |

Crosstabs

|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cases |  |  |  |  |  |
|  | Valid |  | Missing |  | Total |  |
|  | N | Percent | N | Percent | N | Percent |
| Q01: Are you the owner of |  |  |  |  |  |  |
| this building at or do you | 200 | 100.0\% | 0 | .0\% | 200 | 100.0\% |
| lease space in it? * Building |  |  |  |  |  |  |
| tvnne rennded? <br> Q02: Do you occupy this |  |  |  |  |  |  |
| space, either wholly or in |  |  |  |  |  |  |
| part? * Building | 123 | 61.5\% | 77 | 38.5\% | 200 | 100.0\% |
| (tane |  |  |  |  |  |  |



Q02: Do you occupy this space, either wholly or in part? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| 02: Do you occupy this space, either wholly or in part? | Yes | Count | 4 | 8 | 7 | 34 | 5 | 8 | 4 | 16 | 3 | 34 | 123 |
|  |  | \% within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
|  | Total | Count | 4 | 8 | 7 | 34 | 5 | 8 | 4 | 16 | 3 | 34 | 123 |
|  |  | \% within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

## Frequencies

| 03: How long have you owned this space? |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | Refusal | 5 | 2.5 | 4.1 | 4.1 |
|  | Less than one year | 6 | 3.0 | 4.9 | 8.9 |
|  | 1 | 1 | . 5 | 8 | 9.8 |
|  | 2 | 6 | 3.0 | 4.9 | 14.6 |
|  | 3 | 5 | 2.5 | 4.1 | 18.7 |
|  | 4 | 3 | 1.5 | 2.4 | 21.1 |


|  | 5 | 5 | 2.5 | 4.1 | 25.2 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 | 11 | 5.5 | 8.9 | 34.1 |
|  | 7 | 2 | 1.0 | 1.6 | 35.8 |
|  | 8 | 6 | 3.0 | 4.9 | 40.7 |
|  | 9 | 1 | . 5 | 8 | 41.5 |
|  | 10 | 4 | 2.0 | 3.3 | 44.7 |
|  | 11 | 2 | 1.0 | 1.6 | 46.3 |
|  | 12 | 4 | 2.0 | 3.3 | 49.6 |
|  | 13 | 7 | 3.5 | 5.7 | 55.3 |
|  | 14 | 1 | . 5 | . 8 | 56.1 |
|  | 15 | 3 | 1.5 | 2.4 | 58.5 |
|  | 16 | 1 | . 5 | . 8 | 59.3 |
|  | 17 | 5 | 2.5 | 4.1 | 63.4 |
|  | 18 | 4 | 2.0 | 3.3 | 66.7 |
|  | 19 | 1 | . 5 | . 8 | 67.5 |
|  | 20 | 3 | 1.5 | 2.4 | 69.9 |
|  | 21 | 2 | 1.0 | 1.6 | 71.5 |
|  | 22 | 1 | . 5 | . 8 | 72.4 |
|  | 24 | 1 | . 5 | . 8 | 73.2 |
|  | 25 | 4 | 2.0 | 3.3 | 76.4 |
|  | 28 | 4 | 2.0 | 3.3 | 79.7 |
|  | 29 | 1 | . 5 | . 8 | 80.5 |
|  | 30 | 7 | 3.5 | 5.7 | 86.2 |
|  | 38 | 2 | 1.0 | 1.6 | 87.8 |
|  | 40 | 3 | 1.5 | 2.4 | 90.2 |
|  | 43 | 1 | . 5 | . 8 | 91.1 |
|  | 44 | 1 | . 5 | . 8 | 91.9 |
|  | 46 | 1 | . 5 | . 8 | 92.7 |
|  | 50 | 2 | 1.0 | 1.6 | 94.3 |
|  | 55 | 1 | . 5 | 8 | 95.1 |
|  | 62 | 1 | . 5 | . 8 | 95.9 |
|  | 64 | 1 | . 5 | . 8 | 96.7 |
|  | 67 | 1 | . 5 | 8 | 97.6 |
|  | 90 | 1 | . 5 | . 8 | 98.4 |
|  | 156 | 1 | . 5 | . 8 | 99.2 |
|  | 250 | 1 | . 5 | 8 | 100.0 |
|  | Total | 123 | 61.5 | 100.0 |  |
| Missing | System | 77 | 38.5 |  |  |
| Total |  | 200 | 100.0 |  |  |

## Crosstabs

Warnings


| Case Processing Summary |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cases |  |  |  |  |  |
|  | Valid |  | Missing |  | Total |  |
|  | N | Percent | N | Percent | N | Percent |
| Q04: When did you begin leasing this space? | ${ }^{77}$ | 38.5\% | 123 | 61.5\% | 200 | 100.0\% |
| Q05: Do you pay for the electricity this space uses? <br> Building type recoded | 200 | 100.0\% | 0 | .0\% | 200 | 100.0\% |
| Q06: Do you purchase natural gas for this space? |  |  |  |  |  |  |
| Natural gas is typically | 200 | 100.0\% | 0 | .0\% | 200 | 100.0\% |
|  |  |  | 0 | .0\% |  |  |
| bottled gas. * Building |  |  |  |  |  |  |
| type_recoded2 |  |  |  |  |  |  |
| Q07: Do you pay for other |  |  |  |  |  |  |
| types of fuel for this space? | 200 | 100.0\% | 0 | 0\% | 200 | 100.0\% |
| * Building type_recoded2 |  |  |  |  |  |  |



| Q04: When did you begin leasing this space? * Building type_recoded 2 Crosstabulation |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |
|  |  |  | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| $\begin{aligned} & \text { Q04: When did you begin } \\ & \text { leasing this space? } \end{aligned}$ | $\begin{aligned} & \text { Within this past } \\ & \text { year } \end{aligned}$ | Count | 0 | 2 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 4 |
|  |  | $\%$ within Building type recoded 2 | .0\% | 33.3\% | 4.5\% | .0\% | .0\% | .0\% | 14.3\% | .0\% | .0\% | 5.2\% |
|  | Between 1 to 2 year ago | Count | 3 | 2 | 3 | 0 | 0 | 0 | 1 | 2 | 2 | 13 |
|  |  | \% within Building tvoe recoded 2 | 20.0\% | 33.3\% | 13.6\% | .0\% | .0\% | .0\% | 14.3\% | 28.6\% | 16.7\% | 16.9\% |
|  | $\begin{aligned} & \begin{array}{l} \text { Between } 2 \text { to } 4 \\ \text { years ago } \end{array} \\ & \hline \end{aligned}$ | Count | 5 | 1 | 2 | 0 | 0 | 0 | 1 | 1 | 1 | 11 |
|  |  | $\%$ within Building tyoe recoded2 | 33.3\% | 16.7\% | 9.1\% | . $0 \%$ | .0\% | . $0 \%$ | 14.3\% | 14.3\% | 8.3\% | 14.3\% |
|  | $\begin{aligned} & \begin{array}{l} \text { Between } 4 \text { to } 6 \\ \text { years ago } \end{array} \\ & \hline \end{aligned}$ | Count | 1 | 1 | 3 | 0 | 2 | 0 | 2 | 1 | 0 | 10 |
|  |  | $\%$ within Building tyoe recoded2 | 6.7\% | 16.7\% | 13.6\% | .0\% | 33.3\% | .0\% | 28.6\% | 14.3\% | .0\% | 13.0\% |
|  | $\begin{aligned} & \begin{array}{l} \text { Between } 6 \text { to } 10 \\ \text { years ago } \end{array} \\ & \hline \end{aligned}$ | Count | 1 | 0 | 4 | 1 | 4 | 0 | 0 | 0 | 8 | 18 |
|  |  | \% within Building | 6.7\% | .0\% | 18.2\% | 100.0\% | 66.7\% | .0\% | .0\% | .0\% | 66.7\% | 23.4\% |
|  | $\begin{aligned} & \hline \begin{array}{l} \text { More than } 10 \\ \text { years ago } \end{array} \\ & \hline \end{aligned}$ | Count | 5 | 0 | 6 | 0 | 0 | 1 | 2 | 3 | 1 | 18 |
|  |  | $\%$ within Building tyoe recoded 2 | 33.3\% | .0\% | 27.3\% | .0\% | .0\% | 100.0\% | 28.6\% | 42.9\% | 8.3\% | 23.4\% |
|  | DON' KNOW | Count | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
|  |  | \% within Building tvoe recoded 2 | .0\% | .0\% | 13.6\% | .0\% | .0\% | .0\% | 0\% | .0\% | .0\% | 3.9\% |
|  | Total | Count | 15 | 6 | 22 | 1 | 6 | 1 | 7 | 7 | 12 | 77 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q05: Do you pay for the electricity this space uses? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q05: Do you pay for theelectricity this space uses? | Yes | Count | 3 | 22 | 13 | 55 | 6 | 14 | 5 | 23 | 9 | 46 | 196 |
|  |  | $\%$ within Building type recoded2 | 75.0\% | 95.7\% | 100.0\% | 98.2\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 90.0\% | 100.0\% | 98.0\% |
|  | No | Count | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 3 |
|  |  | \% within Building type recoded 2 | 25.0\% | .0\% | .0\% | 1.8\% | .0\% | .0\% | .0\% | .0\% | 10.0\% | .0\% | 1.5\% |
|  | DON'T KNOW | Count | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
|  |  | \% within Building tvoe recoded 2 | . $0 \%$ | 4.3\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 5\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building tvoe recoded 2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q06: Do you purchase natural gas for this space? Natural gas is typically piped and metered, and it is different from propane or bottled gas. * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q06: Do you purchasenaturala gas for this space?Natural gas is typicallypiped and metered, and it isdifferent from propane orbottled gas. | Yes | Count | 1 | 10 | 5 | 19 | 0 | 5 | 3 | 5 | 4 | 9 | 61 |
|  |  | \% within Building tvoe recoded2 | 25.0\% | 43.5\% | 38.5\% | 33.9\% | .0\% | 35.7\% | 60.0\% | 21.7\% | 40.0\% | 19.6\% | 30.5\% |
|  | No | Count | 3 | 11 | 8 | 37 | 6 | 8 | 2 | 18 | 6 | 37 | 136 |
|  |  | \% within Building tvee recoded 2 | 75.0\% | 47.8\% | 61.5\% | 66.1\% | 100.0\% | 57.1\% | 40.0\% | 78.3\% | 60.0\% | 80.4\% | 68.0\% |
|  | DON'T KNOW | Count | 0 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 3 |
|  |  | \% within Building | .0\% | 8.7\% | .0\% | .0\% | .0\% | 7.1\% | .0\% | .0\% | .0\% | .0\% | 1.5\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q07: Do you pay for other types of fuel for this space? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q07: Do you pay for other types of fuel for this space? | Yes | Count | 1 | 8 | 9 | 25 | 6 | 7 | 3 | 17 | 1 | 37 | 114 |
|  |  | $\%$ within Building tvoe recoded 2 | 25.0\% | 34.8\% | 69.2\% | 44.6\% | 100.0\% | 50.0\% | 60.0\% | 73.9\% | 10.0\% | 80.4\% | 57.0\% |
|  | No | Count | 3 | 14 | 4 | 30 | 0 | 7 | 2 | 6 | 9 | 9 | 84 |


|  | \% within Building | 75.0\% | 60.9\% | 30.8\% | 53.6\% | .0\% | 50.0\% | 40.0\% | 26.1\% | 90.0\% | 19.6\% | 42.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DON'T KNOW | Count | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |  |
|  | \% within Building tvoe recoded2 | .0\% | 4.3\% | .0\% | 1.8\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 1.0\% |
| Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q08 1: What other fuels do you use?\|1 |  | Count | 1 | 1 | 6 | 13 | 3 | ${ }^{7}$ | 2 | 5 | 0 | 20 | 58 |
|  |  | \% within Building type recoded2 | 100.0\% | 12.5\% | 66.7\% | 52.0\% | 50.0\% | 100.0\% | 66.7\% | 29.4\% | .0\% | 54.1\% | 50.9\% |
|  | Kerosene | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 2 |  |
|  |  | $\%$ within Building | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 5.9\% | .0\% | 5.4\% | 2.6\% |
|  | Bottled gas or propane | Count | 0 | 6 | 3 | 9 | 3 | 0 | 1 | 10 | 0 | 13 | 45 |
|  |  | $\%$ within Building | .0\% | 75.0\% | 33.3\% | 36.0\% | 50.0\% | .0\% | 33.3\% | 58.8\% | .0\% | 35.1\% | 39.5\% |
|  | Wood | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 |
|  |  | \% within Building | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 2.7\% | .9\% |
|  | ${ }^{6}$ | Count | 0 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |  |
|  |  | \% within Building | .0\% | 12.5\% | .0\% | 8.0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 2.6\% |
|  | Other (specity) | Count | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 2 |
|  |  | \% within Building type recoded 2 | .0\% | .0\% | .0\% | 4.0\% | .0\% | .0\% | .0\% | 5.9\% | .0\% | .0\% | 1.8\% |
|  | DON'T KNOW | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 2 |
|  |  | $\%$ within Building type recoded2 | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 100.0\% | 2.7\% | 1.8\% |
|  | Total | Count | 1 | 8 | 9 | 25 | 6 | 7 | 3 | 17 | 1 | 37 | 114 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q08_2: What other fuels do you use? ${ }^{2}$ * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Grocery | Office | Lodging | Industrial | Other | Total |
| Q08_2: What other fuels do you use?\|2 | Oil | Count | 0 | 3 | 0 | 2 | 1 |  |
|  |  | $\%$ within Building | .0\% | 75.0\% | .0\% | 66.7\% | 20.0\% | 40.0\% |
|  | $\begin{aligned} & \text { Bottled gas or } \\ & \text { propane } \end{aligned}$ | Count | 1 | 1 | 2 | 0 | 2 |  |
|  |  | $\%$ within Building tvoe recoded 2 | 100.0\% | 25.0\% | 100.0\% | .0\% | 40.0\% | 40.0\% |
|  | Wood | Count | 0 | 0 | 0 | 1 | 1 |  |
|  |  | $\%$ within Building tvpe recoded2 | .0\% | .0\% | .0\% | 33.3\% | 20.0\% | 13.3\% |
|  | Other (specity) | Count | 0 | 0 | 0 | 0 | 1 | 1 |
|  |  | \% within Building tvpe recoded2 | .0\% | .0\% | .0\% | 0\% | 20.0\% | 6.7\% |
|  | Total | Count | 1 | 4 | 2 | 3 | 5 | 15 |
|  |  | \% within Building trve -recoded 2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q08_3: What other fuels do you use? ${ }^{3}$ * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Other | Total |
| Q08_3: What other fuels do you use?\|3 | Wood | Count | 1 |  |
|  |  | $\%$ within Building | 100.0\% | 100.0\% |
|  | Total | Count | 1 | 1 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% |

## Frequencies

## Q09: Approximately what is the total square footage of this space?

|  |  | Frequency | Percent | Valid Percent | Cumulative Percent |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Valid | DON'T KNOW | 73 | 36.5 | 36.5 | 36.5 |
|  | 100 | 1 | . 5 | . 5 | 37.0 |
|  | 300 | 1 | 5 | 5 | 37.5 |
|  | 400 | 1 | . 5 | . 5 | 38.0 |



Crosstabs

| Case Processing Summary |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Cases | Missing | Total |
|  |  |  |  |


|  | N | Percent | N | Percent | N | Percent |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q10: About what year was | 200 | 100.0\% | 0 | .0\% | 200 | 100.0\% |
| this building constructed? * |  |  |  |  |  |  |
|  | 200 | 100.0\% | 0 | .0\% | 200 |  |
| business activity occurs in |  |  |  |  |  | 100.0\% |
| this space? * Building |  |  |  |  |  |  |
| (vne reconed2 ${ }^{\text {ta }}$ (12: How many employees | 200 |  | 0 |  |  |  |
| work in this space during |  | 100.0\% |  | .0\% | 200 | 100.0\% |
| the main shitt, that is, when |  |  |  |  |  |  |
| most employees are |  |  |  |  |  |  |
| present? * Building |  |  |  |  |  |  |

Q10: About what year was this building constructed? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q10: About what year wasthis building constructed? | Before 1950 | Count | 0 | 2 | 6 | 15 | 4 | 4 | 2 | 1 | 3 | 12 | 49 |
|  |  | \% within Building tyoe recoded? | .0\% | 8.7\% | 46.2\% | 26.8\% | 66.7\% | 28.6\% | 40.0\% | 4.3\% | 30.0\% | 26.1\% | 24.5\% |
|  | 1950 to 1979 | Count | 3 | 5 | 3 | 6 | 0 | 5 | 0 | 10 | 0 | 15 | 47 |
|  |  | \% within Building tvoe recoded2 | 75.0\% | 21.7\% | 23.1\% | 10.7\% | .0\% | 35.7\% | .0\% | 43.5\% | .0\% | 32.6\% | 23.5\% |
|  | 1980 to 1989 | Count | 1 | 4 | 0 | 7 | 0 | 1 | 1 | 3 | 2 | 4 | 23 |
|  |  | \% within Building | 25.0\% | 17.4\% | .0\% | 12.5\% | .0\% | 7.1\% | 20.0\% | 13.0\% | 20.0\% | 8.7\% | 11.5\% |
|  | 1990 to 1999 | Count | 0 | 0 | 1 | 6 | 1 | 0 | 0 | 3 | 2 | 7 | 20 |
|  |  | $\%$ within Building | .0\% | .0\% | 7.7\% | 10.7\% | 16.7\% | .0\% | .0\% | 13.0\% | 20.0\% | 15.2\% | 10.0\% |
|  | 2000 to 2004 | Count | 0 | 2 | 1 | 4 | 0 | 0 | 2 | 2 | 0 | 2 | 13 |
|  |  | \% within Building | .0\% | 8.7\% | 7.7\% | 7.1\% | .0\% | .0\% | 40.0\% | 8.7\% | .0\% | 4.3\% | 6.5\% |
|  | 2005 | Count | 0 | 1 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 2 | 6 |
|  |  | \% within Building tvoe recoded 2 | .0\% | 4.3\% | .0\% | 5.4\% | .0\% | .0\% | .0\% | .0\% | .0\% | 4.3\% | 3.0\% |
|  | 2006 | Count | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |
|  |  | $\%$ within Building | .0\% | 4.3\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .5\% |
|  | 2007 | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |  |
|  |  | \% within Building | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 10.0\% | .0\% | .5\% |
|  | 2008 | Count | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 2 |
|  |  | \% within Building tyoe recoded 2 | .0\% | .0\% | .0\% | 1.8\% | .0\% | 7.1\% | .0\% | .0\% | .0\% | .0\% | 1.0\% |
|  | DON'T KNOW | Count | 0 | 8 | 2 | 14 | 1 | 3 | 0 | 4 | 2 | 4 | 38 |
|  |  | $\%$ within Building tyoe recoded 2 | .0\% | 34.8\% | 15.4\% | 25.0\% | 16.7\% | 21.4\% | .0\% | 17.4\% | 20.0\% | 8.7\% | 19.0\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | \% within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q11: What principal business activity occurs in this space? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q11: What principalbusiness activity occurs inthis space? | Office/Professional(e.g., reliance oncomputers) | Count | 0 | 0 | 0 | 51 | 0 | 0 | 0 | 0 | 0 | 0 | 51 |
|  |  | \% within Building tvoe recoded 2 | .0\% | .0\% | .0\% | 91.1\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 25.5\% |
|  | Personal services <br> (e.g., beauty salon, <br> etc.) | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |  |
|  |  | \% within Building tvoe recoded2 | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | . $0 \%$ | .0\% | 6.5\% | 1.5\% |
|  | Medical office building, doctor's office [CODE | Count | 0 | 0 | 0 | 0 | 0 | 14 | 0 | 0 | 0 | 0 | 14 |
|  |  | \% within Building type recoded2 | .0\% | .0\% | .0\% | .0\% | 0\% | 100.0\% | 0\% | .0\% | .0\% | .0\% | 7.0\% |
|  | Non-food Retail | Count | 0 | 23 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 23 |
|  |  | $\%$ within Building tvoe recoded2 | .0\% | 100.0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 11.5\% |
|  | Food Retail <br> grocery <br> convenience store, <br> Lodging | Count | 0 | 0 | 13 | 0 | 0 | 0 | 0 | 0 | 10 | 0 | 23 |
|  |  | \% within Building tvpe recoded2 | .0\% | .0\% | 100.0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 100.0\% | .0\% | 11.5\% |
|  |  | Count | 0 | 0 | 0 | 0 | 6 | 0 | 0 | 0 | 0 | 0 | 6 |
|  |  | \% within Building type recoded2 | .0\% | .0\% | .0\% | .0\% | 100.0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 3.0\% |
|  | $\begin{array}{\|l\|} \hline \begin{array}{l} \text { Auto or equipment } \\ \text { repair } \end{array} \\ \hline \end{array}$ | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 14 | 14 |
|  |  | \% within Building | .0\% | .0\% | 0\% | .0\% | 0\% | .0\% | .0\% | 0\% | .0\% | 30.4\% | $7.0 \%$ |
|  | School, education | Count | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 0 |  |
|  |  | \% within Building type recoded2 | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 100.0\% | .0\% | .0\% | .0\% | 2.5\% |
|  | Public space, | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 4 |


|  | meeting space | \% within Building | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 8.7\% | 2.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Religious | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 3 |
|  |  | $\%$ within Building type recoded 2 | .0\% | .0\% | .0\% | .0\% | 0\% | .0\% | .0\% | .0\% | .0\% | 6.5\% | 1.5\% |
|  | Warehouse/Storag <br> e | Count | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
|  |  | $\%$ within Building | 100.0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 2.0\% |
|  | Industrial metals <br> machining, <br> fabrication | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 0 | 0 |  |
|  |  | \% within Building | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 30.4\% | .0\% | .0\% | 3.5\% |
|  | $\begin{aligned} & \text { Industrial parts } \\ & \text { assembly } \end{aligned}$ | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 4 |
|  |  | \% within Building | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 17.4\% | .0\% | .0\% | 2.0\% |
|  | $\begin{aligned} & \text { Industrial other } \\ & \text { (specify) } \end{aligned}$ | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 12 | 0 | 0 | 12 |
|  |  | \% within Building type recoded2 | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 52.2\% | .0\% | .0\% | 6.0\% |
|  | Agricultural | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 7 |
|  |  | $\%$ within Building | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | . $0 \%$ | .0\% | 15.2\% | 3.5\% |
|  | Condo / apartmentmanagement | Count | 0 | 0 | 0 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 5 |
|  |  | \% within Building | .0\% | .0\% | .0\% | 8.9\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 2.5\% |
|  | Plumbing and Heating | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 5 |
|  |  | \% within Building tvoe recoded | .0\% | .0\% | .0\% | .0\% | 0\% | .0\% | .0\% | .0\% | .0\% | 10.9\% | 2.5\% |
|  | Electrical | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 3 |
|  |  | $\%$ within Building | .0\% | .0\% | .0\% | .0\% | 0\% | .0\% | 0\% | .0\% | .0\% | 6.5\% | 1.5\% |
|  | OTHER (specify) | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 |  |
|  |  | $\%$ within Building type recoded 2 | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 15.2\% | 3.5\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building tyve recoded 2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q12: How many employees work in this space during the main shift, that is, when most employees are present? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| $\begin{aligned} & \text { Q12: How many employees } \\ & \text { work in this space during } \\ & \text { the main shift, that is, when } \\ & \text { most employees are } \\ & \text { present? } \end{aligned}$ | None | Count | 1 | 0 | 0 | 3 | 0 | 0 | 0 | 1 | 1 | 1 |  |
|  |  | $\%$ within Building | 25.0\% | .0\% | .0\% | 5.4\% | .0\% | .0\% | .0\% | 4.3\% | 10.0\% | 2.2\% | 3.5\% |
|  | 1 to 4 | Count | 1 | 16 | 9 | 23 | 5 | 5 | 0 | 12 | 4 | 30 | 105 |
|  |  | \% within Building | 25.0\% | 69.6\% | 69.2\% | 41.1\% | 83.3\% | 35.7\% | .0\% | 52.2\% | 40.0\% | 65.2\% | 52.5\% |
|  | 5 to 9 | Count | 0 | 2 | 2 | 13 | 0 | 4 | 0 | 5 | 2 | 㖪 | 37 |
|  |  | $\%$ within Building type recoded 2 | .0\% | 8.7\% | 15.4\% | 23.2\% | .0\% | 28.6\% | .0\% | 21.7\% | 20.0\% | 19.6\% | 18.5\% |
|  | 10 to 19 | Count | 0 | 2 | 1 | 8 | 0 | 2 | 0 | 4 | 1 | 4 | 22 |
|  |  | \% within Building | .0\% | 8.7\% | 7.7\% | 14.3\% | .0\% | 14.3\% | .0\% | 17.4\% | 10.0\% | 8.7\% | 11.0\% |
|  | 20 to 49 | Count | 1 | 1 | 1 | 4 | 0 | 1 | 2 | 1 | 2 | 2 | 15 |
|  |  | \% within Building tvpe recoded2 | 25.0\% | 4.3\% | 7.7\% | 7.1\% | .0\% | 7.1\% | 40.0\% | 4.3\% | 20.0\% | 4.3\% | 7.5\% |
|  | 50 to 99 | (Voe recoded2 | 1 | 1 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 4 |
|  |  | $\%$ within Building troe recoded | 25.0\% | 4.3\% | .0\% | 1.8\% | 16.7\% | .0\% | .0\% | .0\% | .0\% | .0\% | 2.0\% |
|  | 100 to 249 | Count | 0 | 0 | 0 | 0 | 0 | 2 | 1 | 0 | 0 | 0 |  |
|  |  | \% within Building | .0\% | .0\% | .0\% | .0\% | .0\% | 14.3\% | 20.0\% | .0\% | .0\% | .0\% | 1.5\% |
|  | DON'T KNOW | Count | 0 | 1 | 0 | 4 | 0 | 0 | 2 | 0 | 0 | 0 |  |
|  |  | \% within Building tyoe recoded2 | .0\% | 4.3\% | .0\% | 7.1\% | .0\% | .0\% | 40.0\% | .0\% | .0\% | .0\% | 3.5\% |
|  |  | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building tyve recoded2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Frequencies



Crosstabs
Warnings



| $\left\|\begin{array}{l} \text { Q14_3: Which types of } \\ \text { heating equipment are } \\ \text { primarily ysed to heat this } \\ \text { space? } 3 * \text { Building } \\ \text { spon } \end{array}\right\|$ | 1 | 5\% | 199 | 99.5\% | 200 | 100.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q15: Is it an air source heat pump or geothermal heat pump, which also might be referred to as a ground source or water source heat pump? * Building | 1 | .5\% | 199 | 99.5\% | 200 | 100.0\% |
| Q16: What is the main <br> energy source for heating? <br> * Building type_recoded2 | 188 | 94.0\% | 12 | 6.0\% | 200 | 100.0\% |
| Q17: About how old is your main heating system? * <br> Building type_recoded2 | 200 | 100.0\% | 0 | .0\% | 200 | 100.0\% |
| Q18: So the system is fairly new. Did you specify that the new equipment be energy efficient? * Building | 75 | 37.5\% | 125 | 62.5\% | 200 | 100.0\% |


|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  | 72 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |  |
| Q14_1: Which types ofQeating equipment areprimarily used to heat thisspace?\|1 | Furnaces that heat <br> air directly, without <br> using steam or$\|$ | Count | 1 | 7 | 9 | 20 | 1 | 9 | 1 | 10 | 5 | 19 | 82 |  |
|  |  | \% within Building | 25.0\% | 30.4\% | 69.2\% | 35.7\% | 16.7\% | 64.3\% | 20.0\% | 43.5\% | 50.0\% | 41.3\% | 41.0\% | 40.7\% |
|  | Boilers inside the building that produce steam or | Count | 0 | 3 | 1 | 14 | 4 | 5 | 0 | 3 | 0 | 10 | 40 | 37 |
|  |  | $\begin{aligned} & \text { \% within Building } \\ & \text { tyoe recoded2 } \end{aligned}$ | .0\% | 13.0\% | 7.7\% | 25.0\% | 66.7\% | 35.7\% | .0\% | 13.0\% | .0\% | 21.7\% | 20.0\% | 20.9\% |
|  | Heat pumps | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 |
|  |  | $\begin{aligned} & \text { \% within Building } \\ & \text { tyoe recoded2 } \end{aligned}$ | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | . $0 \%$ | .0\% | 2.2\% | .5\% | .6\% |
|  | Rooftop or <br> packaged heating <br> units, other than | Count | 0 | 7 | 3 | 3 | 0 | 0 | 2 | 1 | 1 | 1 | 18 | 17 |
|  |  | \% within Building | .0\% | 30.4\% | 23.1\% | 5.4\% | .0\% | .0\% | 40.0\% | 4.3\% | 10.0\% | 2.2\% | 9.0\% | 9.6\% |
|  | Individual space <br> heaters, other than <br> heat pumps | Count | 1 | 0 | 0 | 2 | 0 | 0 | 0 | 3 | 1 | 2 | 9 | 6 |
|  |  | $\begin{aligned} & \text { \% within Building } \\ & \text { type recoded2 } \end{aligned}$ | 25.0\% | .0\% | .0\% | 3.6\% | .0\% | .0\% | .0\% | 13.0\% | 10.0\% | 4.3\% | 4.5\% | 3.4\% |
|  | District steam or <br> hot water piped in <br> from outside the | Count | 0 | 1 | 0 | 1 | 0 | 0 | 1 | 2 | 1 | 3 | 9 | 7 |
|  |  | \% within Building | .0\% | 4.3\% | .0\% | 1.8\% | .0\% | .0\% | 20.0\% | 8.7\% | 10.0\% | 6.5\% | 4.5\% | 4.0\% |
|  | Woodstove | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 2 | 0 |
|  |  | $\begin{aligned} & \text { \% within Building } \\ & \text { type recoded2 } \end{aligned}$ | . $0 \%$ | . $0 \%$ | .0\% | .0\% | .0\% | .0\% | .0\% | 8.7\% | .0\% | .0\% | 1.0\% | . $0 \%$ |
|  | No heating | Count | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 |
|  |  | \% within Building | 25.0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .5\% | .6\% |
|  | Can identify fuel, but not equipment | Count | 0 | 2 | 0 | 2 | 0 | 0 | 0 | 0 | 1 | 6 | 11 | 11 |
|  |  | $\%$ within Building tvoe recoded2 | .0\% | 8.7\% | .0\% | 3.6\% | .0\% | .0\% | .0\% | .0\% | 10.0\% | 13.0\% | 5.5\% | 6.2\% |
|  | Other heating <br> equipment <br> (qpecify) ( <br> DON'T KNOW  | Count | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 1 | 0 | 3 | 2 |
|  |  | \% within Building tvoe recoded2 | . $0 \%$ | .0\% | .0\% | .0\% | 16.7\% | .0\% | .0\% | 4.3\% | 10.0\% | .0\% | 1.5\% | 1.1\% |
|  |  | Count | 1 | 3 | 0 | 14 | 0 | 0 | 1 | 1 | 0 | 4 | 24 | 23 |
|  | DONT KNOW | \% within Building tyoe recoded2 | 25.0\% | 13.0\% | .0\% | 25.0\% | .0\% | .0\% | 20.0\% | 4.3\% | .0\% | 8.7\% | 12.0\% | 13.0\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 |  | 23 | 10 | 46 | 200 | 177 |
|  |  | \% within Building twoe recoded 2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q14_2: Which types of heating equipment are primarily used to heat this space?|2* Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Office | Industrial | Restaurant | Other | Total |
| Q142: Which types ofQeating equipment areprimaril used to heat thisspace?\|2 | Furnaces that heat <br> air directly, without using steam or | Count | 0 | 1 | 1 | 2 | 4 |
|  |  | \% within Building tve recoded2 | .0\% | 25.0\% | 100.0\% | 33.3\% | 33.3\% |
|  | Boilers inside the building that produce steam or | Count | 0 | 0 | 0 | 1 | 1 |
|  |  | $\%$ within Building tvoe recoded2 | .0\% | 0\% | .0\% | 16.7\% | 8.3\% |
|  | Rooftop or packaged heating units, other than heat pumps (SEE Individual space | Count | 0 | 1 | 0 | 0 | 1 |
|  |  | \% within Building type_recoded2 | .0\% | 25.0\% | .0\% | .0\% | 8.3\% |
|  |  | Count | 1 | 0 | 0 | 1 |  |


|  | heaters, other than heat pumps | \% within Building type_recoded2 | 100.0\% | 0\% | .0\% | 16.7\% | 16.7\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | District steam or hot water piped in from outside the Woodstove | Count | 0 | 1 | 0 | 0 | 1 |
|  |  | $\%$ within Building | .0\% | 25.0\% | .0\% | .0\% | 8.3\% |
|  |  | Count | 0 | 0 | 0 | 2 | 2 |
|  |  | $\%$ within Building | .0\% | .0\% | .0\% | 33.3\% | 16.7\% |
|  | No heating | Count |  | 1 | 0 | 0 | 1 |
|  |  | $\%$ within Building | .0\% | 25.0\% | .0\% | .0\% | 8.3\% |
|  | Total | Count | 1 | 4 | 1 | 6 | 12 |
|  |  | \% within Building tyne-recoded 2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q14_3: Which types of heating equipment are primarily used to heat this space?|3 * Building


Q15: Is it an air source heat pump or geothermal heat pump, which also might be referred to as ground source or water source heat pump? * Building type_recoded2 Crosstabulation



Q17: About how old is your main heating system? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q17: About how old is your main heating system? | Under 5 years old | Count | 1 | 5 | 3 | 11 | 0 | 1 | 1 | 4 | 4 | 13 | 43 |
|  |  | $\%$ within Building tyve recoded2 | 25.0\% | 21.7\% | 23.1\% | 19.6\% | .0\% | 7.1\% | 20.0\% | 17.4\% | 40.0\% | 28.3\% | 21.5\% |


| 5 to less than 10 | Count | 1 | 2 | 3 | 9 | 3 | 3 | 1 | 3 | 0 | 7 | 32 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| years old (installed late 1990s to early | \% within Building tvpe recoded 2 | 25.0\% | 8.7\% | 23.1\% | 16.1\% | 50.0\% | 21.4\% | 20.0\% | 13.0\% | .0\% | 15.2\% | 16.0\% |
| 10 to less than 25 | Count | 0 | 3 | 2 | 14 | 2 | 3 | 1 | 11 | 3 | 13 | 52 |
| years old (say about 1980 to the | \% within Building | .0\% | 13.0\% | 15.4\% | 25.0\% | 33.3\% | 21.4\% | 20.0\% | 47.8\% | 30.0\% | 28.3\% | 26.0\% |
| 25 to 40 years old | Count | 0 | 3 | 3 | 3 | 0 | 0 | 0 | 1 | 0 | 3 | 13 |
| $\begin{aligned} & \text { (say about } 1965 \\ & \text { through 1980) } \\ & \hline \end{aligned}$ | $\%$ within Building tvoe recoded 2 | .0\% | 13.0\% | 23.1\% | 5.4\% | .0\% | .0\% | .0\% | 4.3\% | .0\% | 6.5\% | 6.5\% |
| More than 40 | Count | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 1 | 4 |
| years old (say before 1965) | \% within Building type recoded2 | 25.0\% | 0\% | .0\% | 1.8\% | 16.7\% | .0\% | 0\% | .0\% | 0\% | 2.2\% | 2.0\% |
| DON'T KNOW | Count | 1 | 10 | 2 | 18 | 0 | 7 | 2 | 4 | 3 | 9 | 56 |
|  | \% within Building | 25.0\% | 43.5\% | 15.4\% | 32.1\% | .0\% | 50.0\% | 40.0\% | 17.4\% | 30.0\% | 19.6\% | 28.0\% |
| Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  | \% within Building twoe recoded | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q18: So the system is fairly new. Did you specify that the new equipment be energy efficient? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q18: So the system is fairlynew. Did you specify thatthe new equipment beenergy efficient? | Yes | Count | 2 | 4 | 4 | 14 | 2 | 3 | 2 | 6 | 3 | 11 | 51 |
|  |  | $\%$ within Building type recoded 2 | 100.0\% | 57.1\% | 66.7\% | 70.0\% | 66.7\% | 75.0\% | 100.0\% | 85.7\% | 75.0\% | 55.0\% | 68.0\% |
|  | No | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 4 |
|  |  | $\%$ within Building type recoded2 | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 20.0\% | 5.3\% |
|  | Not applicablesomeone else installed the | Count | 0 | 3 | 0 | 4 | 1 | 1 | 0 | 0 | 1 | 1 | 11 |
|  |  | $\%$ within Building | .0\% | 42.9\% | .0\% | 20.0\% | 33.3\% | 25.0\% | .0\% | .0\% | 25.0\% | 5.0\% | 14.7\% |
|  | DON'T KNOW | Count | 0 | 0 | 2 | 2 | 0 | 0 | 0 | 1 | 0 | 4 | 9 |
|  |  | $\%$ within Building | .0\% | .0\% | 33.3\% | 10.0\% | .0\% | .0\% | .0\% | 14.3\% | .0\% | 20.0\% | 12.0\% |
|  | Total | Count | 2 | 7 | 6 | 20 | 3 | 4 | 2 | 7 | 4 | 20 | 75 |
|  |  | \% within Building true recoded | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

## Frequencies

Q19: What percentage of this space was heated to at least 50 degrees Fahrenheit in the past 12 months?

|  |  | Frequency | Percent | Valid Percent | Cumulative Percent |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Valid | DON'T KNOW | 4 | 2.0 | 2.0 | 2.0 |
|  | 0 | 7 | 3.5 | 3.5 | 5.5 |
|  | 10 | 1 | . 5 | . 5 | 6.0 |
|  | 25 | 1 | . 5 | . 5 | 6.5 |
|  | 33 | 2 | 1.0 | 1.0 | 7.5 |
|  | 40 | 1 | . 5 | . 5 | 8.0 |
|  | 45 | 1 | . 5 | . 5 | 8.5 |
|  | 50 | , | 3.5 | 3.5 | 12.0 |
|  | 75 | 6 | 3.0 | 3.0 | 15.0 |
|  | 80 | 9 | 4.5 | 4.5 | 19.5 |
|  | 85 | 1 | . 5 | . 5 | 20.0 |
|  | 90 | 1 | . 5 | . 5 | 20.5 |
|  | 95 | 1 | . 5 | . 5 | 21.0 |
|  | 98 | , | . 5 | . 5 | 21.5 |
|  | 99 | 1 | . 5 | . 5 | 22.0 |
|  | 100 | 156 | 78.0 | 78.0 | 100.0 |
|  | Total | 200 | 100.0 | 100.0 |  |

## Crosstabs

Case Processing Summary

|  | Cases |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Valid |  | Missing |  | Total |  |
|  | N | Percent | N | Percent | N | Percent |
|  tivne recoded? | 200 | 100.0\% |  | .0\% | 200 | 100.0\% |



| 2 Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q20: Do you have controlover the temperature of theheating? | Yes | Count | 2 | 22 | 12 | 50 | 6 | 14 | 4 | 19 | 8 | 43 | 180 |
|  |  | $\%$ within Building | 50.0\% | 95.7\% | 92.3\% | 89.3\% | 100.0\% | 100.0\% | 80.0\% | 82.6\% | 80.0\% | 93.5\% | 90.0\% |
|  | No | Count | 2 | 1 | 1 | 6 | 0 | 0 | 1 | 3 | 2 | 3 | 19 |
|  |  | $\%$ within Building tvoe recoded? | 50.0\% | 4.3\% | 7.7\% | 10.7\% | .0\% | .0\% | 20.0\% | 13.0\% | 20.0\% | 6.5\% | 9.5\% |
|  | DON'T KNOW | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 |
|  |  | \% within Building tvoe recoded2 | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 4.3\% | .0\% | .0\% | 5\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building tyve recoded2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q21: Do you have aprogrammable thermostat? | Yes | Count | 1 | 11 | 6 | 31 | 3 | 7 | 3 | 8 | 5 | 20 | 95 |
|  |  | $\%$ within Building tvpe recoded 2 | 50.0\% | 50.0\% | 50.0\% | 62.0\% | 50.0\% | 50.0\% | 75.0\% | 42.1\% | 62.5\% | 46.5\% | 52.8\% |
|  | No | Count | 1 | 10 | 6 | 18 | 3 | 6 | 1 | 11 | 3 | 21 | 80 |
|  |  | \% within Building | 50.0\% | 45.5\% | 50.0\% | 36.0\% | 50.0\% | 42.9\% | 25.0\% | 57.9\% | 37.5\% | 48.8\% | 44.4\% |
|  | DON'T KNOW | Count | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 2 | 5 |
|  |  | \% within Building | .0\% | 4.5\% | .0\% | 2.0\% | .0\% | 7.1\% | .0\% | .0\% | .0\% | 4.7\% | 2.8\% |
|  | Total | Count | 2 | 22 | 12 | 50 | 6 | 14 | 4 | 19 | 8 | 43 | 180 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Frequencies
Q22: What percentage of this space was cooled by air conditioning equipment in the past 12 months?

|  |  | Frequency | Percent | Valid Percent | Cumulative Percent |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Valid | DON'T KNOW | 4 | 2.0 | 2.0 | 2.0 |
|  | - | 46 | 23.0 | 23.0 | 25.0 |
|  | 5 | 5 | 2.5 | 2.5 | 27.5 |
|  | 10 | 6 | 3.0 | 3.0 | 30.5 |
|  | 15 | 2 | 1.0 | 1.0 | 31.5 |
|  | 20 | 2 | 1.0 | 1.0 | 32.5 |
|  | 25 | 7 | 3.5 | 3.5 | 36.0 |
|  | 30 | 1 | . 5 | . 5 | 36.5 |
|  | 33 | 1 | . 5 | . 5 | 37.0 |
|  | 35 | 1 | . 5 | . 5 | 37.5 |
|  | 40 | 3 | 1.5 | 1.5 | 39.0 |
|  | 45 | 2 | 1.0 | 1.0 | 40.0 |
|  | 50 | 12 | 6.0 | 6.0 | 46.0 |
|  | 60 | 3 | 1.5 | 1.5 | 47.5 |
|  | 65 | 2 | 1.0 | 1.0 | 48.5 |
|  | 66 | 1 | . 5 | . 5 | 49.0 |
|  | 75 | 9 | 4.5 | 4.5 | 53.5 |
|  | 80 | 7 | 3.5 | 3.5 | 57.0 |
|  | 82 | 1 | . 5 | . 5 | 57.5 |
|  | 90 | 2 | 1.0 | 1.0 | 58.5 |
|  | 99 | 1 | . 5 | . 5 | 59.0 |
|  | 100 | 82 | 41.0 | 41.0 | 100.0 |
|  | Total | 200 | 100.0 | 100.0 |  |

## Crosstabs

Warnings
The crosstabulation of
Q31_2: Do you have any on

Case Processing Summary

|  | Cases |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Valid |  | Missing |  | Total |  |
|  | N | Percent | N | Percent | N | Percent |
| Q24: What type of air | 154 | 77.0\% | 46 | 23.0\% | 200 | 100.0\% |
| conditioning equipment is |  |  |  |  |  |  |
| primarily used? * Building type_recoded2 |  |  |  |  |  |  |
| Q25: What energy source is |  |  |  | 33.5\% | 200 | 100.0\% |
| primarily used for air conditioning? * Building | 133 | 66.5\% | 67 |  |  |  |
| type_recoded2 |  |  |  |  |  |  |
| Q26: Do you have control |  |  |  | 23.0\% | 200 | 100.0\% |
| over the temperature of the | 154 | 77.0\% | 46 |  |  |  |
| cooling? * Building tvene rec.aded? |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| programmable thermostat? | 56 | 28.0\% | 144 | 72.0\% | 200 | 100.0\% |
| * Building type_recoded2 |  |  |  |  |  |  |
| Q28: Is hot water used in this space? * Building | 200 | 100.0\% | 0 | .0\% | 200 | 100.0\% |
| atan mantor? | 165 |  |  |  |  |  |
| engage in any activities or |  | 82.5\% | 35 | 17.5\% | 200 | 100.0\% |
| use equipment requiring |  |  |  |  |  |  |
| large amounts of hot |  |  |  |  |  |  |
| water? * Building |  |  |  |  |  |  |
| Q30: What is the main | 165 | 82.5\% | 35 | 17.5\% | 200 | 100.0\% |
| energy source for heating |  |  |  |  |  |  |
| water? * Building |  |  |  |  |  |  |
|  | 165 | 82.5\% | 35 | 17.5\% |  |  |
| the following types of water |  |  |  |  | 200 | 100.0\% |
| heaters? 11 * Building |  |  |  |  |  |  |
| tvne recoded2 |  |  |  |  |  |  |
| your main water heater? | 165 | 82.5\% | 35 | 17.5\% | 200 | 100.0\% |
| Would you say it is a: * |  |  |  |  |  |  |
| Building type_recoded2 |  |  |  |  |  |  |
|  | 200 | 100.0\% | 0 | .0\% | 200 | 100.0\% |
| Q33: Is any refrigeration or freezer equipment used in |  |  |  |  |  |  |
| this space, including |  |  |  |  |  |  |
| vending machines and ice |  |  |  |  |  |  |
| makers? * Building |  |  |  |  |  |  |
| type_recoded2 |  |  |  |  |  |  |

Q24: What type of air conditioning equipment is primarily used? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q24: What type of air conditioning equipment is primarily used? | Central chillers inside building that chill water for air | Count | 0 | 4 | 3 | 12 | 0 | 9 | 1 | 3 | 2 | 6 | 40 |
|  |  | \% within Building type recoded2 | .0\% | 18.2\% | 27.3\% | 25.0\% | .0\% | 69.2\% | 20.0\% | 18.8\% | 25.0\% | 26.1\% | 26.0\% |
|  | Heat pumps for cooling | Count | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 2 | 0 | 0 |  |
|  |  | $\%$ within Building tvpe recoded2 | .0\% | .0\% | .0\% | 2.1\% | .0\% | .0\% | .0\% | 12.5\% | .0\% | .0\% | 1.9\% |
|  | Rooftop or packaged air conditioning units, | Count | 1 | 8 | 4 | 6 | 0 | 2 | 2 | 3 | 1 | 2 | 29 |
|  |  | $\%$ within Building type recoded2 | 50.0\% | 36.4\% | 36.4\% | 12.5\% | .0\% | 15.4\% | 40.0\% | 18.8\% | 12.5\% | 8.7\% | 18.8\% |
|  | Residential-type central air conditioners, not | Count | 1 | 1 | 1 | 6 | 1 | 0 | 0 | 4 | 3 | 2 | 19 |
|  |  | \% within Building tvoe recoded 2 | 50.0\% | 4.5\% | 9.1\% | 12.5\% | 16.7\% | .0\% | .0\% | 25.0\% | 37.5\% | 8.7\% | 12.3\% |
|  | Individual room air conditioners, other than heat pumps | Count | 0 | 8 | 2 | 12 | 3 | 0 | 1 | 3 | 1 | 6 | 36 |
|  |  | $\%$ within Building | .0\% | 36.4\% | 18.2\% | 25.0\% | 50.0\% | .0\% | 20.0\% | 18.8\% | 12.5\% | 26.1\% | 23.4\% |
|  | District chilled <br> water piped in from <br> outside the | Count | 0 | 0 | 0 | 1 | 1 | 1 | 0 | 1 | 0 | 2 |  |
|  |  | \% within Building tvoe recoded2 | .0\% | .0\% | .0\% | 2.1\% | 16.7\% | 7.7\% | .0\% | 6.3\% | .0\% | 8.7\% | 3.9\% |
|  | DON'T KNOW | Count | 0 | 1 | 1 | 10 | 1 | 1 | 1 | 0 | 1 | 5 | 21 |
|  |  | \% within Building | .0\% | 4.5\% | 9.1\% | 20.8\% | 16.7\% | 7.7\% | 20.0\% | .0\% | 12.5\% | 21.7\% | 13.6\% |
|  | Total | Count | 2 | 22 | 11 | 48 | 6 | 13 | 5 | 16 | 8 | 23 | 154 |



|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q25: What energy source isprimarily used for airconditioning? | TElectricity | Count | 2 | 17 | 9 | 30 | 5 | 6 | 3 | 13 | 6 | 16 | 107 |
|  |  | $\%$ within Building | 100.0\% | 81.0\% | 90.0\% | 78.9\% | 100.0\% | 50.0\% | 75.0\% | 81.3\% | 85.7\% | 88.9\% | 80.5\% |
|  | Natural gas | Count | 0 | 2 | 0 | 5 | 0 | 2 | 0 | 3 | 0 | 0 | 12 |
|  |  | \% within Building | .0\% | 9.5\% | .0\% | 13.2\% | .0\% | 16.7\% | .0\% | 18.8\% | .0\% | .0\% | 9.0\% |
|  | District chilledwater | Count | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
|  |  | \% within Building type recoded2 | .0\% | .0\% | .0\% | .0\% | .0\% | 8.3\% | 0\% | .0\% | .0\% | .0\% | .8\% |
|  | Other (specify) | Count | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
|  |  | $\%$ within Building | .0\% | .0\% | 10.0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 8\% |
|  | DON'T KNOW | Count | 0 | 2 | 0 | 3 | 0 | 3 | 1 | 0 | 1 | 2 | 12 |
|  |  | \% within Building tvoe recoded2 | .0\% | 9.5\% | .0\% | 7.9\% | .0\% | 25.0\% | 25.0\% | .0\% | 14.3\% | 11.1\% | 9.0\% |
|  | Total | Count | 2 | 21 | 10 | 38 | 5 | 12 | 4 | 16 | 7 | 18 | 133 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Heath | Education | Industrial | Restaurant | Other | Total |
| Q26: Do you have controlover the temperature of thecooling? | Yes | Count | 2 | 21 | 11 | 46 | 6 | 13 | 4 | 16 | 8 | 21 | 148 |
|  |  | \% within Building | 100.0\% | 95.5\% | 100.0\% | 95.8\% | 100.0\% | 100.0\% | 80.0\% | 100.0\% | 100.0\% | 91.3\% | 96.1\% |
|  | No | Count | 0 | 1 | 0 | 2 | - | 0 | 1 | 0 | 0 | 2 | 6 |
|  |  | $\%$ within Building | .0\% | 4.5\% | .0\% | 4.2\% | .0\% | .0\% | 20.0\% | .0\% | .0\% | 8.7\% | 3.9\% |
|  | Total | Count | 2 | 22 | 11 | 48 | 6 | 3 | 5 | 16 | 8 | 23 | 154 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Industrial | Restaurant | Other | Total |
| Q27: Do you have aprogrammable thermostat? | Yes | Count | 0 | 0 | 1 | 1 | 0 | 0 | 3 | 0 | 1 | 6 |
|  |  | $\%$ within Building tvpe recoded 2 | .0\% | .0\% | 20.0\% | 6.7\% | .0\% | .0\% | 33.3\% | .0\% | 16.7\% | 10.7\% |
|  | No | Count | 1 | 9 | 4 | 12 | 3 | 6 | 6 | 2 | 4 | 47 |
|  |  | \% within Building type recoded2 | 100.0\% | 100.0\% | 80.0\% | 80.0\% | 100.0\% | 100.0\% | 66.7\% | 100.0\% | 66.7\% | 83.9\% |
|  | DON'T KNOW | Count | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 1 | 3 |
|  |  | \% within Building | .0\% | .0\% | .0\% | 13.3\% | .0\% | .0\% | .0\% | .0\% | 16.7\% | 5.4\% |
|  | Total | Count | 1 | 9 | 5 | 15 | 3 | 6 | 9 | 2 | 6 | 56 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q28: Is hot water used in this space? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q28: Is hot water used in this space? | Yes | Count | 2 | 20 | 12 | 47 | 6 | 14 | 5 | 19 | 8 | 32 | 165 |
|  |  | $\%$ within Building | 50.0\% | 87.0\% | 92.3\% | 83.9\% | 100.0\% | 100.0\% | 100.0\% | 82.6\% | 80.0\% | 69.6\% | 82.5\% |
|  | No | Count | 2 | 3 | 1 | 9 | 0 | 0 | 0 | 4 | 2 | 14 | 35 |
|  |  | $\%$ within Building type recoded2 | 50.0\% | 13.0\% | 7.7\% | 16.1\% | 0\% | .0\% | .0\% | 17.4\% | 20.0\% | 30.4\% | 17.5\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


| commercial only <br> 146 |
| ---: |
| $82.5 \%$ |
| 31 |
| $17.5 \%$ |
| 177 |


| Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |  |  |  | commercial only 25 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging ${ }^{\text {a }}$ |  | Education | Industrial | Restaurant | Other | Total |  |
| Q29: Does this space | Yes | Count | 0 | 2 | 3 | 4 | 4 | 3 | 2 | 0 | 6 | 1 | 25 |  |
| engage in any activities or use equipment requiring |  | \% within Building tvoe recoded2 | .0\% | 10.0\% | 25.0\% | 8.5\% | 66.7\% | 21.4\% | 40.0\% | .0\% | 75.0\% | 3.1\% | 15.2\% | 17.1\% |
| large amounts of hot | No | Count | 2 | 18 | 9 | 43 | 2 | 11 | 3 | 19 | 2 | 31 | 140 | 121 |
| water? |  | $\%$ within Building tvive recoded? | 100.0\% | 90.0\% | 75.0\% | 91.5\% | 33.3\% | 78.6\% | 60.0\% | 100.0\% | 25.0\% | 96.9\% | 84.8\% | 82.9\% |


| Total | Count | 2 | 20 | 12 | 47 | 6 | 14 | 5 | 19 | 8 | 32 | 165 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q30: What is the mainenergy source for heatingwater? water? | Electricity | Count | 2 | 13 | 4 | 17 | 3 | 7 | 1 | 11 | 2 | 20 | 80 |
|  |  | \% within Building <br> tvpe recoded2 | 100.0\% | 65.0\% | 33.3\% | 36.2\% | 50.0\% | 50.0\% | 20.0\% | 57.9\% | 25.0\% | 62.5\% | 48.5\% |
|  | Natural gas [CONFIRM: IS IT PIPED AND | Count | 0 | 1 | 2 | 5 | 0 | 2 | 2 | 2 | 2 | 2 | 18 |
|  |  | \% within Building tvoe recoded2 | .0\% | 5.0\% | 16.7\% | 10.6\% | .0\% | 14.3\% | 40.0\% | 10.5\% | 25.0\% | 6.3\% | 10.9\% |
|  |  | Count | 0 | 1 | 3 | 8 | 0 | 4 | 0 | 1 | 0 | 6 | 23 |
|  |  | \% within Building tvoe recoded2 | .0\% | 5.0\% | 25.0\% | 17.0\% | .0\% | 28.6\% | .0\% | 5.3\% | .0\% | 18.8\% | 13.9\% |
|  | $\begin{aligned} & \begin{array}{l} \text { Bottled gas or } \\ \text { propane } \\ \text { [CONFIRM: } \end{array} \\ & \hline \end{aligned}$ | Count | 0 | 2 | 2 | 5 | 3 | 0 | 0 | 4 | 4 | 2 | 22 |
|  |  | $\%$ within Building type recoded2 | .0\% | 10.0\% | 16.7\% | 10.6\% | 50.0\% | .0\% | .0\% | 21.1\% | 50.0\% | 6.3\% | 13.3\% |
|  | DON'T KNOW | Count | 0 | 3 | 1 | 12 | 0 | 1 | 2 | 1 | 0 | 2 | 22 |
|  |  | $\%$ within Building | .0\% | 15.0\% | 8.3\% | 25.5\% | .0\% | 7.1\% | 40.0\% | 5.3\% | .0\% | 6.3\% | 13.3\% |
|  | Total | Count | 2 | 20 | 12 | 47 | 6 | 14 | 5 | 19 | 8 | 32 | 165 |
|  |  | $\%$ within Building tyve recoded2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q31_1: Do you have any of the following types of water heaters?|1 * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Heath | Education | Industrial | Restaurant | Other | Total |
| $\begin{aligned} & \text { Q31 1: Do you have any of } \\ & \text { the following types of water } \\ & \text { heaters?\|1 } \end{aligned}$ | $\begin{aligned} & \begin{array}{l} \text { Heat pump water } \\ \text { heater } \end{array} \\ & \hline \end{aligned}$ | Count | 0 | 0 | 0 | 3 | 0 | 1 | 1 | 2 | 1 | 1 |  |
|  |  | \% within Building | .0\% | .0\% | .0\% | 6.4\% | .0\% | 7.1\% | 20.0\% | 10.5\% | 12.5\% | 3.1\% | 5.5\% |
|  | $\begin{aligned} & \begin{array}{l} \text { Booster water } \\ \text { heater } \end{array} \\ & \hline \end{aligned}$ | Count | 0 | 0 | 0 | 1 | 2 | 0 | 1 | 0 | 1 | 0 | 5 |
|  |  | \% within Building | .0\% | .0\% | .0\% | 2.1\% | 33.3\% | 0\% | 20.0\% | 0\% | 12.5\% | 0\% | 3.0\% |
|  | $\begin{array}{\|l} \hline \text { Point of use water } \\ \text { heater } \end{array}$ | Count | 0 | 1 | 2 | 8 | 0 | 0 | 0 | 3 | 1 | 4 | 19 |
|  |  | \% within Building tvoe recoded 2 | .0\% | 5.0\% | 16.7\% | 17.0\% | .0\% | .0\% | .0\% | 15.8\% | 12.5\% | 12.5\% | 11.5\% |
|  | DON'T KNOW | Count | 2 | 19 | 10 | 35 | 4 | 13 | 3 | 14 | 5 | 27 | 132 |
|  |  | \% within Building | 100.0\% | 95.0\% | 83.3\% | 74.5\% | 66.7\% | 92.9\% | 60.0\% | 73.7\% | 62.5\% | 84.4\% | 80.0\% |
|  | Total | Count | 2 | 20 | 12 | 47 | 6 | 14 | 5 | 19 | 8 | 32 | 165 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |



Q32: What type of system is your main water heater? Would you say it is a: * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q32: What type of system is your main water heater? Would you say it is a: | Traditional water heater tank | Count | 2 | 13 | 10 | 20 | 5 | 8 | 4 | 14 | 5 | 16 | 97 |
|  |  | $\%$ within Building tvoe recoded 2 | 100.0\% | 65.0\% | 83.3\% | 42.6\% | 83.3\% | 57.1\% | 80.0\% | 73.7\% | 62.5\% | 50.0\% | 58.8\% |
|  | Whole building tankless system running off boiler | Count | 0 | 0 | 1 | 3 | 0 | 2 | 0 | 0 | 0 | 4 | 10 |
|  |  | $\%$ within Building type_recoded2 | .0\% | .0\% | 8.3\% | 6.4\% | .0\% | 14.3\% | .0\% | .0\% | .0\% | 12.5\% | 6.1\% |
|  | Whole building ondemand system, where water is heated centrally as | Count | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | 1 | 4 |
|  |  | \% within Building type_recoded2 | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 20.0\% | 5.3\% | 12.5\% | 3.1\% | 2.4\% |
|  | Point-of-use, where the water is heated at tap as | Count | 0 | 1 | 0 | 7 | 0 | 0 | 0 | 1 | 0 | 5 | 14 |
|  |  | $\%$ within Building tvoe recoded 2 | .0\% | 5.0\% | .0\% | 14.9\% | .0\% | .0\% | .0\% | 5.3\% | .0\% | 15.6\% | 8.5\% |
|  | DON'T KNOW | Count | 0 | 5 | 1 | 17 | 1 | 4 | 0 | 2 | 2 | 6 | 38 |
|  |  | \% within Building tvoe recoded2 | .0\% | 25.0\% | 8.3\% | 36.2\% | 16.7\% | 28.6\% | .0\% | 10.5\% | 25.0\% | 18.8\% | 23.0\% |
|  | REFUSED | Count | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 |
|  |  | \% within Building tvpe recoded2 | .0\% | 5.0\% | .0\% | .0\% | 0\% | .0\% | .0\% | 5.3\% | .0\% | .0\% | 1.2\% |
|  | Total | Count | 2 | 20 | 12 | 47 | 6 | 14 | 5 | 19 | 8 | 32 | 165 |
|  |  | \% within Building troe recaded | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |



Q33: Is any refrigeration or freezer equipment used in this space, including vending machines and ice makers? * Building type_recoded2 Crosstabulation


| freezer equipment used in <br> this space, including vending machines and ice makers? |  | \% within Building | 50.0\% | 65.2\% | 100.0\% | 58.9\% | 66.7\% | 71.4\% | 80.0\% | 69.6\% | 90.0\% | 47.8\% | 64.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No | Count | 2 | 8 | 0 | 23 | 2 | 4 | 1 | 7 | 1 | 24 | 72 |
|  |  | \% within Building tvoe recoded 2 | 50.0\% | 34.8\% | 0\% | 41.1\% | 33.3\% | 28.6\% | 20.0\% | 30.4\% | 10.0\% | 52.2\% | 36.0\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | \% within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

## Frequencies

## Frequency Table




Q34_3: Can you tell me how many of the following types of equipment this space has?|Residential-type refrigerators

|  |  | Frequency | Percent | Valid Percent | Cumulative <br> Percent |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Valid | 0 | 21 | 10.5 | 16.4 | 16.4 |
|  | 1 | 78 | 39.0 | 60.9 | 77.3 |
|  | 2 | 14 | 7.0 | 10.9 | 88.3 |
|  | 3 | 4 | 2.0 | 3.1 | 91.4 |
|  | 4 | 4 | 2.0 | 3.1 | 94.5 |
|  | 5 | 2 | 1.0 | 1.6 | 96.1 |
|  | 6 | 1 | . | . 8 | 96.9 |
|  | 8 | 1 | . 5 | 8 | 97.7 |
|  | 10 | 1 | . 5 | . 8 | 98.4 |
|  | 17 | 1 | . 5 | . 8 | 99.2 |
|  | 80 | 1 | . 5 | . 8 | 100.0 |
|  | Total | 128 | 64.0 | 100.0 |  |
| Missing | System | 72 | 36.0 |  |  |
| Total |  | 200 | 100.0 |  |  |

Q34_4: Can you tell me how many of the following types of equipment this space has?|Open refrigerated cases or

|  |  | Frequency | Percent | Valid Percent | Cumulative Percent |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Valid | 0 | 121 | 60.5 | 94.5 | 94.5 |
|  | 1 | 3 | 1.5 | 2.3 | 96.9 |
|  | 2 | 1 | . 5 | . 8 | 97.7 |
|  | 3 | 1 | . 5 | . 8 | 98.4 |
|  | 4 | 1 | . 5 | . 8 | 99.2 |
|  | 5 | 1 | . 5 | 8 | 100.0 |
|  | Total | 28 | 64.0 | 100.0 |  |
| Missing | System | 72 | 36.0 |  |  |
| Total |  | 200 | 100.0 |  |  |

Q34_5: Can you tell me how many of the following types of equipment this space has?|Closed refrigerated cases or

|  |  | Frequency | Percent | Valid Percent | Cumulative Percent |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Valid | -9 | 1 | 5 | . 8 | . 8 |
|  | 0 | 102 | 51.0 | 79.7 | 80.5 |
|  | 1 | 6 | 3.0 | 4.7 | 85.2 |
|  | 2 | 7 | 3.5 | 5.5 | 90.6 |
|  | 3 | 3 | 1.5 | 2.3 | 93.0 |
|  | 4 | 6 | 3.0 | 4.7 | 97.7 |
|  | 8 | 2 | 1.0 | 1.6 | 99.2 |
|  | 11 | 1 | . 5 | 8 | 100.0 |
|  | Total | 128 | 64.0 | 100.0 |  |
| Missing | System | 72 | 36.0 |  |  |
| Total |  | 200 | 100.0 |  |  |

Q34_6: Can you tell me how many of the following types of equipment this space has?|closed freezer cases or

|  |  | Frequency | Percent | Valid Percent | Cumulative Percent |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Valid | -9 | 1 | . 5 | . 8 | . 8 |
|  | 0 | 99 | 49.5 | 77.3 | 78.1 |
|  | 1 | 17 | 8.5 | 13.3 | 91.4 |
|  | 2 | 9 | 4.5 | 7.0 | 98.4 |
|  | 3 | 1 | . 5 | . 8 | 99.2 |
|  | 4 | 1 | 5 | 8 | 100.0 |
|  | Total | 128 | 64.0 | 100.0 |  |
| Missing | System | 72 | 36.0 |  |  |
| Total |  | 200 | 100.0 |  |  |

Q34_7: Can you tell me how many of the following types of equipment this space has?|Commercial ice maker


Q34_8: Can you tell me how many of the following types of equipment this space has?|Refrigerated vending


Q34_9: Can you tell me how many of the following types of equipment this space has?|Other

|  |  | Frequency | Percent | Valid Percent | Cumulative Percent |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Valid | 0 | 126 | 63.0 | 98.4 | 98.4 |
|  | 1 | 1 | . 5 | 8 | 99.2 |
|  | 100 | 1 | . 5 | . 8 | 100.0 |
|  | Total | 128 | 64.0 | 100.0 |  |
| Missing | System | 72 | 36.0 |  |  |
| Total |  | 200 | 100.0 |  |  |

Crosstabs


Q35: Are the open refrigerated cases completely uncovered, or do they have the plastic strips that form a reach-through cover? * Building

|  |  |  | Building type_recoded2 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Grocery | Office | Education | Other | Total |
| Q35: Are the open refrigerated cases completely uncovered, or do they have the plastic strips that form a reachthrough cover? | Uncovered | Count | 2 | 0 | 0 | 0 | 2 |
|  |  | $\%$ within Building tvoe recoded2 | 66.7\% | .0\% | .0\% | .0\% | 28.6\% |
|  | $\begin{aligned} & \text { Reach through } \\ & \text { strips } \end{aligned}$ | Count | 1 | 1 | 0 | 0 | 2 |
|  |  | $\%$ within Building tvpe recoded 2 | 33.3\% | 50.0\% | .0\% | .0\% | 28.6\% |
|  | DONT KNOW | Count | 0 | 1 | 1 | 1 | 3 |
|  |  | \% within Building | .0\% | 50.0\% | 100.0\% | 100.0\% | 42.9\% |
|  | Total | Count | 3 | 2 | 1 | 1 |  |
|  |  | \% within Building tyve recoded 2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Frequencies

## Frequency Table

Q36_1: Approximately what percent of your refrigerator and freezer equipment is winhin the following ages:|Up to 5


36 2: Approximately what percent of your refrigerator and freezer equipment is within the following ages:|5 to 10 | years old |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Frequency | Percent | Valid Percent | $\begin{array}{c}\text { Cumulative } \\ \text { Percent }\end{array}$ |  |  |  |



Q36_3: Approximately what percent of your refrigerator and freezer equipment is within the following ages:|10-20

|  |  | Frequency | Percent | Valid Percent | Cumulative Percent |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Valid | 0 | 97 | 48.5 | 81.5 | 81.5 |
|  | 15 | 1 | . 5 | . 8 | 82.4 |
|  | 20 | 1 | . 5 | . 8 | 83.2 |
|  | 50 | 3 | 1.5 | 2.5 | 85.7 |
|  | 100 | 17 | 8.5 | 14.3 | 100.0 |
|  | Total | 119 | 59.5 | 100.0 |  |
| Missing | System | 81 | 40.5 |  |  |
| Total |  | 200 | 100.0 |  |  |

Q36_4: Approximately what percent of your refrigerator and freezer equipment is within the following ages:|More frigerator and freeze
than 20 years old

|  |  | Frequency | Percent | Valid Percent | Cumulative Percent |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Valid | 0 | 109 | 54.5 | 91.6 | 91.6 |
|  | 40 | 1 | . 5 | . 8 | 92.4 |
|  | 50 | 2 | 1.0 | 1.7 | 94.1 |
|  | 100 | 7 | 3.5 | 5.9 | 100.0 |
|  | Total | 119 | 59.5 | 100.0 |  |
| Missing | System | 81 | 40.5 |  |  |
| Total |  | 200 | 100.0 |  |  |

Q36_5: Approximately what percent of your refrigerator and freezer equipment is within the following ages:|Don't

|  |  | Frequency | Percent | Valid Percent | Cumulative Percent |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Valid | 0 | 119 | 59.5 | 93.0 | 93.0 |
|  | 50 | 2 | 1.0 | 1.6 | 94.5 |
|  | 100 | 7 | 3.5 | 5.5 | 100.0 |
|  | Total | 128 | 64.0 | 100.0 |  |
| Missing | System | 72 | 36.0 |  |  |
| Total |  | 200 | 100.0 |  |  |

Crosstabs



Q37_1: Does the refrigeration or freezer systems in this space have any of the following?|1 * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q37_1: Does the <br> refrigeration or freezer <br> systess in this space have <br> any of the following?\|1 | $\begin{array}{\|l\|} \hline \text { Evaporative fan } \\ \text { motor controls } \end{array}$ | Count | 0 | 1 | 1 | 0 | 1 | 0 | 0 | 2 | 3 | 1 | 9 |
|  |  | $\%$ within Building tvoe recoded2 | .0\% | 6.7\% | 7.7\% | .0\% | 25.0\% | .0\% | .0\% | 12.5\% | 33.3\% | 4.5\% | 7.0\% |
|  | High efficiency <br> evapoarative fan <br> motor <br> High efficiency <br> compressor | Count | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 |  |
|  |  | \% within Building tvoe recoded 2 | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 25.0\% | .0\% | .0\% | 4.5\% | 1.6\% |
|  |  | Count | 0 | 0 | 6 | 0 | 0 | 2 | 0 | 1 | 3 | 0 | 12 |
|  |  | \% within Building | .0\% | .0\% | 46.2\% | .0\% | .0\% | 20.0\% | .0\% | 6.3\% | 33.3\% | .0\% | 9.4\% |
|  | 4 | Count | 0 | 2 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
|  |  | \% within Building | .0\% | 13.3\% | .0\% | 3.0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 2.3\% |
|  | DON'T KNOW/NO RESPONSE | Count | 2 | 12 | 6 | 32 | 3 | 8 | 3 | 13 | 3 | 20 | 102 |
|  |  | \% within Building tvoe recoded2 | 100.0\% | 80.0\% | 46.2\% | 97.0\% | 75.0\% | 80.0\% | 75.0\% | 81.3\% | 33.3\% | 90.9\% | 79.7\% |
|  | Total | Count | 2 | 15 | 13 | 33 | 4 | 10 | 4 | 16 | 9 | 22 | 128 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |



Q37_2: Does the refrigeration or freezer systems in this space have any of the following? $\mathbf{2}^{2}$ * Building type_recoded


Q37_3: Does the refrigeration or freezer systems in this space have any of the following?|3 *


Q38: Does the refrigeration or freezer systems have any energy efficiency features that we haven't discussed? * Building type_recoded 2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q38: Does the refrigeration or freezer systems have any energy efficiency features that we haven't discussed? | Yes | Count | 0 | 3 | 1 | 1 | 0 | 1 | 0 | 1 | 1 | 2 | 10 |
|  |  | \% within Building | .0\% | 20.0\% | 7.7\% | 3.0\% | .0\% | 10.0\% | .0\% | 6.3\% | 11.1\% | 9.1\% | 7.8\% |
|  | No | Count | 2 | 10 | 5 | 20 | 3 | 6 | 3 | 13 | 7 | 17 | 86 |
|  |  | $\%$ within Building tvpe recoded2 | 100.0\% | 66.7\% | 38.5\% | 60.6\% | 75.0\% | 60.0\% | 75.0\% | 81.3\% | 77.8\% | 77.3\% | 67.2\% |
|  | DON'T KNOW | Count | 0 | 2 | 7 | 12 | 1 | 3 | 1 | 2 | 1 | 3 | 32 |
|  |  | \% within Building tvoe recoded 2 | .0\% | 13.3\% | 53.8\% | 36.4\% | 25.0\% | 30.0\% | 25.0\% | 12.5\% | 11.1\% | 13.6\% | 25.0\% |
|  | Total | Count | 2 | 15 | 13 | 33 | 4 | 10 | 4 | 16 | 9 | 22 | 128 |
|  |  | $\%$ within Building tove reconded | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


| Q39: What efficiency features? * Building type_recoded2 Crosstabulation |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Retail | Grocery | Office |  |  | Restaurant | Other | Total |
| Q39: What efficiency | Not sure-says | Count | 0 | 0 | 1 | 0 | 1 | 1 | 0 | 3 |
| features? | energy efficient | $\%$ within Building type recoded2 | .0\% | .0\% | 100.0\% | .0\% | 100.0\% | 100.0\% | .0\% | 30.0\% |
|  | Has Energy Star | Count | 3 | 1 | 0 | 1 | 0 | 0 | 2 | 7 |


| ${ }^{\log 0}$ | $\%$ within Building type recoded2 | 100.0\% | 100.0\% | .0\% | 100.0\% | .0\% | .0\% | 100.0\% | 70.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | Count | 3 | 1 | 1 | 1 | 1 | 1 | 2 | 10 |
|  | \% within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Frequencies

Frequency Table

|  |  | Frequency | Percent | Valid Percent | Cumulative |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Valid | DON'T KNOW | 3 | 1.5 | 1.5 | 1.5 |
|  | 0 | 26 | 13.0 | 13.0 | 14.5 |
|  | 1 | 40 | 20.0 | 20.0 | 34.5 |
|  | 2 | 26 | 13.0 | 13.0 | 47.5 |
|  | 3 | 13 | 6.5 | 6.5 | 54.0 |
|  | 4 | 15 | 7.5 | 7.5 | 61.5 |
|  | 5 | 8 | 4.0 | 4.0 | 65.5 |
|  | 6 | 16 | 8.0 | 8.0 | 73.5 |
|  | 7 | 10 | 5.0 | 5.0 | 78.5 |
|  | 8 | 6 | 3.0 | 3.0 | 81.5 |
|  | 9 | 2 | 1.0 | 1.0 | 82.5 |
|  | 10 | 11 | 5.5 | 5.5 | 88.0 |
|  | 12 | 4 | 2.0 | 2.0 | 90.0 |
|  | 15 | 2 | 1.0 | 1.0 | 91.0 |
|  | 16 | 1 | . 5 | . 5 | 91.5 |
|  | 20 | 4 | 2.0 | 2.0 | 93.5 |
|  | 25 | 3 | 1.5 | 1.5 | 95.0 |
|  | 27 | 2 | 1.0 | 1.0 | 96.0 |
|  | 30 | 1 | . 5 | . 5 | 96.5 |
|  | 40 | 2 | 1.0 | 1.0 | 97.5 |
|  | 50 | 1 | . 5 | . 5 | 98.0 |
|  | 60 | 1 | . 5 | . 5 | 98.5 |
|  | 70 | 1 | . 5 | . 5 | 99.0 |
|  | 100 | 1 | . 5 | . 5 | 99.5 |
|  | 200 | 1 | 5 | . 5 | 100.0 |
|  | Total | 200 | 100.0 | 100.0 |  |



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| Q43: How many computers do you have plugged in on a typical day? |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Frequency | Percent | Valid Percent | Percent |
| valid | DON'T KNOW | 1 | . 5 | 6 | . 6 |
|  | 0 | 1 | . 5 | 6 | 1.2 |
|  | 1 | 43 | 21.5 | 25.1 | 26.3 |
|  | 2 | 25 | 12.5 | 14.6 | 40.9 |
|  | 3 | 15 | 7.5 | 8.8 | 49.7 |
|  | 4 | 13 | 6.5 | 7.6 | 57.3 |
|  | 5 | 8 | 4.0 | 4.7 | 62.0 |
|  | 6 | 16 | 8.0 | 9.4 | 71.3 |
|  | 7 | 9 | 4.5 | 5.3 | 76.6 |
|  | 8 | 5 | 2.5 | 2.9 | 79.5 |
|  | 9 | 2 | 1.0 | 1.2 | 80.7 |
|  | 10 | 10 | 5.0 | 5.8 | 86.5 |
|  | 12 | 4 | 2.0 | 2.3 | 88.9 |
|  | 15 | 1 | . 5 | . 6 | 89.5 |
|  | 16 | 1 | . 5 | . 6 | 90.1 |
|  | 20 | 4 | 2.0 | 2.3 | 92.4 |
|  | 25 | 3 | 1.5 | 1.8 | 94.2 |
|  | 27 | 2 | 1.0 | 1.2 | 95.3 |
|  | 30 | 1 | . 5 | . 6 | 95.9 |
|  | 40 | 2 | 1.0 | 1.2 | 97.1 |
|  | 50 | 1 | . 5 | . 6 | 97.7 |
|  | 60 | 1 | . 5 | ${ }^{6}$ | 98.2 |
|  | 70 | 1 | . 5 | 6 | 98.8 |
|  | 100 | 1 | . 5 | 6 | 99.4 |
|  | 200 | 1 | . 5 | 6 | 100.0 |
|  | Total | 171 | 85.5 | 100.0 |  |
| Missing | System | 29 | 14.5 |  |  |
| Total |  | 200 | 100.0 |  |  |

Crosstabs
Case Processing Summary



Q44_1: Which of the following describe what usually happens when your company employees are done using a computer. Do they usually:|1 * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q44_1: Which of the following describe what usually happens when your company employees are done using a computer. Do they usually:\|1 | Leave it on so it will be ready the next time they want | Count | 1 | 5 | 5 | 10 | 2 | 0 | 1 | 4 | 2 | 0 | 30 |
|  |  | \% within Building type recoded2 | 50.0\% | 23.8\% | 50.0\% | 18.2\% | 33.3\% | .0\% | 33.3\% | 21.1\% | 22.2\% | .0\% | 17.5\% |
|  | Put it in sleepmode | Count | 1 | 1 | 1 | 11 | 1 | 3 | 0 | 2 | 3 | 6 | 29 |
|  |  | \% within Building tvoe recoded2 | 50.0\% | 4.8\% | 10.0\% | 20.0\% | 16.7\% | 23.1\% | .0\% | 10.5\% | 33.3\% | 18.2\% | 17.0\% |
|  | Power down the computer | Count | 0 | 3 | 3 | 23 | 3 | 8 | 0 | 8 | 2 | 14 | 64 |
|  |  | \% within Building tvoe recoded2 | .0\% | 14.3\% | 30.0\% | 41.8\% | 50.0\% | 61.5\% | .0\% | 42.1\% | 22.2\% | 42.4\% | 37.4\% |
|  | Turn off the <br> monitor of a <br> personal computer | Count | 0 | 11 | 1 | 8 | 0 | 1 | 2 | 4 | 1 | 10 | 38 |
|  |  | \% within Building tvoe recoded2 | .0\% | 52.4\% | 10.0\% | 14.5\% | .0\% | 7.7\% | 66.7\% | 21.1\% | 11.1\% | 30.3\% | 22.2\% |
|  | Plug in if a laptop | Count | 0 | 1 | 0 | 0 | 0 | 1 | 0 | - | 0 | 0 |  |
|  |  | \% within Building | .0\% | 4.8\% | .0\% | .0\% | .0\% | 7.7\% | .0\% | .0\% | .0\% | .0\% | 1.2\% |
|  | DON'T KNOW | Count | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 1 | 1 | 3 | 8 |
|  |  | \% within Building | .0\% | .0\% | .0\% | 5.5\% | .0\% | .0\% | .0\% | 5.3\% | 11.1\% | 9.1\% | 4.7\% |
|  | Total | Count | 2 | 21 | 10 | 55 | 6 | 13 | 3 | 19 | 9 | 33 | 171 |
|  |  | $\%$ within Building tyve recoded2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q44_2: Which of the following describe what usually happens when your company employees are done using a computer. Do they usually:|2 * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Health | Education | Industrial | Restaurant | Other | Total |
| Q44_2: Which of the <br> following describe what <br> usually happens when your <br> company employees are <br> done using a computer. Do <br> they usually:\|2$\|$ they usually:\|2 | Leave it on so itwill be ready thenext time they want $\|$ | Count | 0 | 0 | 1 | 2 | 0 | 0 | 1 | 1 | 3 | 8 |
|  |  | \% within Building | .0\% | .0\% | 50.0\% | 14.3\% | .0\% | .0\% | 50.0\% | 100.0\% | 75.0\% | 27.6\% |
|  | Put it in sleep <br> mode | Count | 1 | 0 | 1 | 3 | 0 | 0 | 0 | 0 | 0 | 5 |
|  |  | \% within Building tvoe recoded2 | 100.0\% | .0\% | 50.0\% | 21.4\% | 0\% | .0\% | 0\% | 0\% | .0\% | 17.2\% |
|  | Power down the computer | Count | 0 | 0 | 0 | 3 | 0 | 1 | 0 | 0 | 1 | 5 |
|  |  | \% within Building tyve recoded2 | .0\% | 0\% | .0\% | 21.4\% | .0\% | 100.0\% | .0\% | .0\% | 25.0\% | 17.2\% |
|  | Turn off the monitor of a personal computer | Count | 0 | 2 | 0 | 6 | 2 | 0 | 1 | 0 | 0 | 11 |
|  |  | $\begin{aligned} & \text { \% within Building } \\ & \text { tyoe recoded2 } \end{aligned}$ | .0\% | 100.0\% | .0\% | 42.9\% | 100.0\% | .0\% | 50.0\% | .0\% | .0\% | 37.9\% |
|  | Total | Count | 1 | 2 | 2 | 14 | 2 | 1 | 2 | 1 | 4 | 29 |
|  |  | \% within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q44_3: Which of the following describe what usually happens when your company employees are

|  |  |  | Building type_recoded2 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Office | Total |
| Q44 3: Which of the following describe what usually happens when your company employees are done using a cothey usually: $\mid 3$ | $\left\|\begin{array}{l\|} \text { Leave it on so it } \\ \text { will be ready the } \\ \text { next time they want } \end{array}\right\|$ | Count | 1 |  |
|  |  | \% within Building twe recoded 2 | 0.0\% | 50.0\% |
|  | Power down the computer | Count | 1 | 1 |
|  |  | \% within Building | 50.0\% | 50.0\% |
|  | Total | Count | 2 |  |
|  |  | \% within Building | 100.0\% | 100.0\% |

Q44_4: Which of the following describe what usually happens when your company employees are
done using a computer. Do they usually:14* Building type_recoded2 Crosstabulation
Building type_recoded2

| Q44 4: Which of the |  |  | Office | Total |
| :---: | :---: | :---: | :---: | :---: |
|  | Turn off the monitor of a personal computer | Count | 1 | 1 |
| usually happens when your |  | \% within Building | 100.0\% | 100.0\% |
| company employees are | Total | Count | 1 | 1 |
| they usually:14 |  | $\%$ within Building | 100.0\% | 00.0\% |

Q44_5: Which of the following describe what usually happens when your company employees are

|  | Plug in if a laptop |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Building type_recoded2 | Total |
| Q44_5: Which of the |  | Count | 1 | 1 |
| following describe what usually happens when your |  | \% within Building | 100.0\% | 100.0\% |
| company employees are | Total | Count | 1 | 1 |
| they usually:15 |  | \% within Building | 100.0\% | 100.0\% |

Q45: Does this space use any machine or shop equipment such as woodworking tools, metalworking tools, arc welders, or any other types of permanently installed power tools? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q45: Does this space useany machine or shopeequipment such aswoodworking tools,metalworking tools, arcwelders, or any other typesof permanently installedpower tools? | Yes | Count | 3 | 8 | 0 | 5 | 0 | 0 | 1 | 11 | 0 | 17 | 45 |
|  |  | \% within Building | 75.0\% | 34.8\% | .0\% | 8.9\% | .0\% | .0\% | 20.0\% | 47.8\% | .0\% | 37.0\% | 22.5\% |
|  | No | Count | 1 | 15 | 13 | 51 | 6 | 14 | 4 | 12 | 10 | 29 | 155 |
|  |  | \% within Building type recoded2 | 25.0\% | 65.2\% | 100.0\% | 91.1\% | 100.0\% | 100.0\% | 80.0\% | 52.2\% | 100.0\% | 63.0\% | 77.5\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | \% within Building troe recaded? | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

## Frequencies

## Frequency Table

Q46: How many electric motors are used in this space to drive equipment? Please exclude motors that are part of



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## Crosstabs

| Case Processing Summary |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cases |  |  |  |  |  |
|  | Valid |  | Missing |  | Total |  |
|  | N | Percent | N | Percent | N | Percent |
| $\begin{aligned} & \text { Q48: Does this space use } \\ & \text { any specialized equipment } \\ & \text { such as medical } \\ & \text { applications or clean } \\ & \text { rooms? * Building } \end{aligned}$ | 200 | 100.0\% | 0 | .0\% | 200 | 100.0\% |
| Q50: Do you have a heated pool? * Building | 200 | 100.0\% | 0 | .0\% | 200 | 100.0\% |
| Q5: What fuel do you use to heat the pool? * Building | 1 | 5\% | 199 | 99.5\% | 200 | 100.0\% |
|  an emergency backup generator or on-site generation or co-generation of power? * Building | 176 | 88.0\% | 24 | 12.0\% | 200 | 100.0\% |
| Q53: Îs it: * Building trone remadorl? | 23 | 11.5\% | 177 | 88.5\% | 200 | 100.0\% |
| Q54: What fuel does it use? * Building type_recoded2 | 23 | 11.5\% | 177 | 88.5\% | 200 | 100.0\% |
| Q55: Is it small, medium, or large in size? * Building | 23 | 11.5\% | 177 | 88.5\% | 200 | 100.0\% |

Q48: Does this space use any specialized equipment such as medical applications or clean rooms? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q48: Does this space use <br> any specialized equipment <br> such as medical <br> applications or clean <br> rooms? | Yes | Count | 0 | 1 | 0 | 1 | 0 | 4 | 0 | 0 | 0 | 0 | 6 |
|  |  | \% within Building type recoded2 | .0\% | 4.3\% | .0\% | 1.8\% | .0\% | 28.6\% | .0\% | .0\% | .0\% | .0\% | 3.0\% |
|  | No | Count | 4 | 22 | 13 | 55 | 6 | 9 | 5 | 23 | 10 | 45 | 192 |
|  |  | \% within Building | 100.0\% | 95.7\% | 100.0\% | 98.2\% | 100.0\% | 64.3\% | 100.0\% | 100.0\% | 100.0\% | 97.8\% | 96.0\% |
|  | DON'T KNOW | Count | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 2 |
|  |  | $\%$ within Building tybe recoded 2 | .0\% | .0\% | .0\% | .0\% | .0\% | 7.1\% | .0\% | .0\% | .0\% | 2.2\% | 1.0\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q50: Do you have a heated pooi? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q50: Do you have a heatedpool? |  | Count | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
|  |  | \% within Building | .0\% | .0\% | .0\% | .0\% | 16.7\% | 0\% | .0\% | .0\% | .0\% | .0\% | .5\% |
|  | No | Count | 4 | 23 | 13 | 56 | 5 | 14 | 5 | 23 | 10 | 46 | 199 |
|  |  | $\%$ within Building tyoe recoded2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 83.3\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 99.5\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building tove recoded? | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

## Q51: What fuel do you use to heat the pool? * Building type_recoded 2 Crosstabulation

|  |  |  | Building type_recoded2 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Lodging | Total |
| Q51: What fuel do you use to heat the pool? | $\begin{aligned} & \text { Bottled gas or } \\ & \text { propane } \end{aligned}$ | Count | 1 | 1 |
|  |  | \% within Building tvpe recoded2 | 100.0\% | 100.0\% |
|  | Total | Count | 1 | 1 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% |



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| an emergency backup generator or on-site |  | \% within Building | 33.3\% | 9.5\% | .0\% | 20.0\% | .0\% | 16.7\% | 50.0\% | 5.0\% | .0\% | 12.8\% | 13.1\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| generation or co-generation | No | Count | 2 | 19 | 12 | 38 | 6 | 10 | 2 | 19 | 9 | 34 | 151 |
| of power? |  | $\%$ within Building tyve recoded 2 | 66.7\% | 90.5\% | 100.0\% | 76.0\% | 100.0\% | 83.3\% | 50.0\% | 95.0\% | 100.0\% | 87.2\% | 85.8\% |
|  | DON'T KNOW | Count | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
|  |  | $\%$ within Building | .0\% | .0\% | .0\% | 4.0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 1.1\% |
|  | Total | Count | 3 | 21 | 12 | 50 | 6 | 12 | 4 | 20 | 9 | 39 | 176 |
|  |  | $\%$ within Builiding | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q53: Is it: * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Office | Health | Education | Industrial | Other | Total |
| Q53: Is it: | An emergency <br> backup generator | Count | 1 | 1 | 6 | 2 | 2 | 1 | 4 | 17 |
|  |  | $\%$ within Building tyoe recoded2 | 100.0\% | 50.0\% | 60.0\% | 100.0\% | 100.0\% | 100.0\% | 80.0\% | 73.9\% |
|  | An on-site electric generation | Count | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
|  |  | $\%$ within Building | .0\% | .0\% | 10.0\% | .0\% | .0\% | .0\% | .0\% | 4.3\% |
|  | OTHER (specity) | Count | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
|  |  | \% within Building tvoe recoded 2 | .0\% | .0\% | 10.0\% | .0\% | .0\% | .0\% | .0\% | 4.3\% |
|  | DON' KNOW | Count | 0 | 1 | 2 | 0 | 0 | 0 | 1 | 4 |
|  |  | \% within Building type recoded2 | .0\% | 50.0\% | 20.0\% | .0\% | .0\% | .0\% | 20.0\% | 17.4\% |
|  | Total | Count | 1 | 2 | 10 | 2 | 2 | 1 | 5 | 23 |
|  |  | \% within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q54: What fuel does it use? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Office | Health | Education | Industrial | Other | Total |
| Q54: What fuel does it use? | Electricity | Count | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
|  |  | $\%$ within Building | .0\% | 50.0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 4.3\% |
|  | oil | Count | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 |
|  |  | $\%$ within Building tvpe recoded 2 | .0\% | 0\% | .0\% | 50.0\% | 0\% | 0\% | 0\% | 4.3\% |
|  | Kerosene | Count | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 |
|  |  | $\%$ within Building | .0\% | .0\% | .0\% | .0\% | 50.0\% | .0\% | . $0 \%$ | 4.3\% |
|  | Bottled gas or <br> propane <br> iCONFIRM: | Count | 0 | 1 | 6 | 1 | 0 | 1 | 4 | 13 |
|  |  | \% within Building type recoded2 | .0\% | 50.0\% | 60.0\% | 50.0\% | .0\% | 100.0\% | 80.0\% | 56.5\% |
|  | OTHER (specify) | Count | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
|  |  | \% within Building | .0\% | .0\% | 10.0\% | .0\% | .0\% | .0\% | .0\% | 4.3\% |
|  | DON'T KNOW | Count | 1 | 0 | 3 | 0 | 1 | 0 | 1 | 6 |
|  |  | $\%$ within Building tvoe recoded 2 | 100.0\% | .0\% | 30.0\% | .0\% | 50.0\% | .0\% | 20.0\% | 26.1\% |
|  | Total | Count | 1 | 2 | 10 | 2 | 2 | 1 | 5 | 23 |
|  |  | \% within Building tvoe recoded 2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q55: Is it small, medium, or large in size? * Building type_recoded 2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Office | Health | Education | Industrial | Other | Total |
| Q55: Is it small, medium, or large in size? |  | Count | 0 | 1 | 3 | 0 | 0 | 0 | 3 | 7 |
|  |  | $\%$ within Building tyoe recoded 2 | .0\% | 50.0\% | 30.0\% | .0\% | .0\% | .0\% | 60.0\% | 30.4\% |
|  | Medium | Count | 0 | 0 | 3 | 2 | 1 | 1 | 1 | 8 |
|  |  | \% within Building type recoded 2 | .0\% | .0\% | 30.0\% | 100.0\% | 50.0\% | 100.0\% | 20.0\% | 34.8\% |
|  | Large | Count | 1 | 0 | 3 | 0 | 0 | 0 | 0 | 4 |
|  |  | $\%$ within Building tyoe recoded2 | 100.0\% | .0\% | 30.0\% | .0\% | .0\% | .0\% | .0\% | 17.4\% |
|  | DON'T KNOW | Count | 0 | 1 | 1 | 0 | 1 | 0 | 1 | 4 |
|  |  | $\%$ within Building type recoded2 | .0\% | 50.0\% | 10.0\% | .0\% | 50.0\% | .0\% | 20.0\% | 17.4\% |
|  | Total | Count | 1 | 2 | 10 | 2 | 2 | 1 | 5 | 23 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Frequencies

Q56: What percentage of this space's interior lights are on during 'off hours', that is, hours when this space is not

| normally open? |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | DON'T KNOW | 9 | 4.5 | 4.5 | 4.5 |
|  | 0 | 98 | 49.0 | 49.0 | 53.5 |
|  | 1 | 16 | 8.0 | 8.0 | 61.5 |
|  | 2 | 6 | 3.0 | 3.0 | 64.5 |
|  | 3 | 4 | 2.0 | 2.0 | 66.5 |
|  | 5 | 20 | 10.0 | 10.0 | 76.5 |
|  | 10 | 19 | 9.5 | 9.5 | 86.0 |
|  | 15 | 1 | . 5 | . 5 | 86.5 |
|  | 20 | 5 | 2.5 | 2.5 | 89.0 |
|  | 25 | 5 | 2.5 | 2.5 | 91.5 |
|  | 30 | 2 | 1.0 | 1.0 | 92.5 |
|  | 45 | 1 | . 5 | . 5 | 93.0 |
|  | 50 | 2 | 1.0 | 1.0 | 94.0 |
|  | 70 | 1 | . 5 | . 5 | 94.5 |
|  | 98 | 1 | . 5 | . 5 | 95.0 |
|  | 99 | 3 | 1.5 | 1.5 | 96.5 |
|  | 100 | 7 | 3.5 | 3.5 | 100.0 |
|  | Total | 200 | 100.0 | 100.0 |  |

## Crosstabs

Case Processing Summary


Q57: Are you familiar with a compact fluorescent light bulb, sometimes referred to as a CFL bulb? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q57: Are you familiar withlompact fluorescent lightbulb, sometimes referred toas a CFL bulb? | Yes | Count | 4 | 17 | 10 | 52 | 6 | 13 | 5 | 21 | 7 | 36 | 171 |
|  |  | \% within Building tvoe recoded 2 | 100.0\% | 73.9\% | 76.9\% | 92.9\% | 100.0\% | 92.9\% | 100.0\% | 91.3\% | 70.0\% | 78.3\% | 85.5\% |
|  | No | Count | 0 | 6 | 3 | 4 | 0 | 1 | 0 | 2 | 3 | 10 | 29 |
|  |  | $\%$ within Building | .0\% | 26.1\% | 23.1\% | 7.1\% | .0\% | 7.1\% | .0\% | 8.7\% | 30.0\% | 21.7\% | 14.5\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q58: Well, CFL bulbs are small fluorescent bulbs that fit into regular light bulb sockets? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Retail | Grocery | Office | Health | Industrial | Restaurant | Other | Total |
| Q58: Well, CFL bulbs aresmall fluorescent bulbs thatfit into regular light bulbsockets? | Yes | Count | 4 | 2 | 3 | 0 | 1 | 1 | 5 | 16 |
|  |  | \% within Building tvpe recoded2 | 66.7\% | 66.7\% | 75.0\% | 0\% | 50.0\% | 33.3\% | 50.0\% | 55.2\% |
|  | No | Count | 2 | 1 | 1 | 1 | 1 | 2 | 4 | 12 |
|  |  | \% within Building tvoe recoded 2 | 33.3\% | 33.3\% | 25.0\% | 100.0\% | 50.0\% | 66.7\% | 40.0\% | 41.4\% |
|  | DON'T KNOW | Count | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 |
|  |  | \% within Building | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 10.0\% | 3.4\% |
|  | Total | Count | 6 | 3 | 4 | 1 | 2 | 3 | 10 | 29 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q59: Do you currently have any of these types of bulbs installed? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q59: Do you currently have any of these types of bulbs installed? | Yes | Count | 0 | 10 | 5 | 23 | 5 | 6 | 2 | 7 | 5 | 17 | 80 |
|  |  | \% within Building | .0\% | 47.6\% | 41.7\% | 41.8\% | 83.3\% | 46.2\% | 40.0\% | 31.8\% | 62.5\% | 41.5\% | 42.8\% |
|  | No | Count | 4 | 11 | 7 | 31 | 1 | 6 | 2 | 14 | 3 | 21 | 100 |
|  |  | $\%$ within Building type recoded2 | 100.0\% | 52.4\% | 58.3\% | 56.4\% | 16.7\% | 46.2\% | 40.0\% | 63.6\% | 37.5\% | 51.2\% | 53.5\% |
|  | DON'T KNOW | Count | 0 | 0 | 0 | 1 | 0 | 1 | 1 | 1 | 0 | 3 |  |
|  |  | $\%$ within Building tvoe recoded 2 | .0\% | .0\% | .0\% | 1.8\% | .0\% | 7.7\% | 20.0\% | 4.5\% | .0\% | 7.3\% | 3.7\% |
|  | Total | Count | 4 | 21 | 12 | 55 | 6 | 13 | 5 | 22 | 8 | 41 | 187 |
|  |  | \% within Building trve recoded 2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Frequencies

Frequency Table

|  |  | Frequency | Percent | Valid Percent | Cumulative Percent |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Valid | DONT KNOW | 12 | 6.0 | 15.0 | 15.0 |
|  | 1 | 6 | 3.0 | 7.5 | 22.5 |
|  | 2 | 5 | 2.5 | 6.3 | 28.8 |
|  | 3 | 3 | 1.5 | 3.8 | 32.5 |
|  | 4 | 5 | 2.5 | 6.3 | 38.8 |
|  | 5 | 8 | 4.0 | 10.0 | 48.8 |
|  | 6 | 2 | 1.0 | 2.5 | 51.3 |
|  | 8 | 1 | . 5 | 1.3 | 52.5 |
|  | 10 | 6 | 3.0 | 7.5 | 60.0 |
|  | 11 | 1 | . 5 | 1.3 | 61.3 |
|  | 12 | 3 | 1.5 | 3.8 | 65.0 |
|  | 14 | 2 | 1.0 | 2.5 | 67.5 |
|  | 15 | 2 | 1.0 | 2.5 | 70.0 |
|  | 17 | 1 | . 5 | 1.3 | 71.3 |
|  | 20 | 6 | 3.0 | 7.5 | 78.8 |
|  | 22 | 1 | . 5 | 1.3 | 80.0 |
|  | 25 | 1 | . 5 | 1.3 | 81.3 |
|  | 30 | 1 | . 5 | 1.3 | 82.5 |
|  | 34 | 1 | . 5 | 1.3 | 83.8 |
|  | 35 | 1 | . 5 | 1.3 | 85.0 |
|  | 40 | 1 | . 5 | 1.3 | 86.3 |
|  | 42 | 1 | . 5 | 1.3 | 87.5 |
|  | 48 | 1 | . 5 | 1.3 | 88.8 |
|  | 60 | 1 | . 5 | 1.3 | 90.0 |
|  | 66 | 1 | . 5 | 1.3 | 91.3 |
|  | 80 | 1 | . 5 | 1.3 | 92.5 |
|  | 100 | 4 | 2.0 | 5.0 | 97.5 |
|  | 400 | 1 | . 5 | 1.3 | 98.8 |
|  | 800 | 1 | . 5 | 1.3 | 100.0 |
|  | Total | 80 | 40.0 | 100.0 |  |
| Missing | System | 120 | 60.0 |  |  |
| Total |  | 200 | 100.0 |  |  |



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Q61_2: What is the approximate percentage of your floor space that is lit by each of the following types of

|  |  | Frequency | Percent | Valid Percent | Cumulative Percent |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Valid | 0 | 44 | 22.0 | 23.7 | 23.7 |
|  | 1 | 1 | . 5 | . 5 | 24.2 |
|  | 2 | 1 | . 5 | . 5 | 24.7 |
|  | 5 | 3 | 1.5 | 1.6 | 26.3 |
|  | 10 | 4 | 2.0 | 2.2 | 28.5 |
|  | 20 | 3 | 1.5 | 1.6 | 30.1 |
|  | 25 | 3 | 1.5 | 1.6 | 31.7 |
|  | 30 | 3 | 1.5 | 1.6 | 33.3 |
|  | 34 | 1 | . 5 | . 5 | 33.9 |
|  | 40 | 3 | 1.5 | 1.6 | 35.5 |
|  | 50 | 4 | 2.0 | 2.2 | 37.6 |
|  | 60 | 2 | 1.0 | 1.1 | 38.7 |
|  | 66 | 1 | . 5 | . 5 | 39.2 |
|  | 70 | 2 | 1.0 | 1.1 | 40.3 |
|  | 75 | 3 | 1.5 | 1.6 | 41.9 |
|  | 80 | 3 | 1.5 | 1.6 | 43.5 |
|  | 85 | 1 | . 5 | . 5 | 44.1 |
|  | 90 | 11 | 5.5 | 5.9 | 50.0 |
|  | 95 | 9 | 4.5 | 4.8 | 54.8 |
|  | 98 | 1 | . 5 | . 5 | 55.4 |
|  | 99 | 1 | . 5 | , | 55.9 |
|  | 100 | 82 | 41.0 | 44.1 | 100.0 |
|  | Total | 186 | 93.0 | 100.0 |  |
| $\begin{aligned} & \text { Missing } \\ & \hline \text { Total } \end{aligned}$ | System | 14 | 7.0 |  |  |
| Total |  | 200 | 100.0 |  |  |

Q61_3: What is the approximate percentage of your floor space that is lit by each of the following types of


Q61 4: What is the approximate percentage of your floor space that is lit by each of the following types of lighting?|lincandescent light bulbs, other than halogen bulbs


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Q61-5: What is the approximate percentage of your floor space that is lit by each of the following types of


Q61 6: What is the approximate percentage of your floor space that is lit by each of the following types of


Q61_7: What is the approximate percentage of your floor space that is lit by each of the following types of

|  |  | Frequency | Percent | Valid Percent | Cumulative Percent |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Valid | 0 | 186 | 93.0 | 93.0 | 93.0 |
|  | 10 | 1 | . 5 | . 5 | 93.5 |
|  | 20 | 1 | . 5 | . 5 | 94.0 |
|  | 40 | 1 | . 5 | . 5 | 94.5 |
|  | 50 | 1 | . 5 | . 5 | 95.0 |
|  | 60 | 1 | . 5 | . 5 | 95.5 |
|  | 100 | 9 | 4.5 | 4.5 | 100.0 |
|  | Total | 200 | 100.0 | 100.0 |  |



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Q62_4: Just thinking of the fluorescent lighting other than CFLs, approximately what percent of this lighting is within the following ages:|DON'T KNOW how old


Crosstabs
Case Processing Summary

|  | Cases |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Valid |  | Missing |  | Total |  |
|  | N | Percent | N | Percent | N | Percent |
| Q63: Did you receive an incentive from your electric utility to install efficient lighting? * Building |  | 30.5\% | 139 | 69.5\% | 200 | 100.0\% |

Q63: Did you receive an incentive from your electric utility to install efficient lighting? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q63: Did you receive an | \|Yes | Count | 1 |  |  |  |  |  | 0 |  | 1 |  | 14 |


| incentive from your electric utility to install efficient lighting? |  | $\%$ within Building type recoded2 | 50.0\% | 25.0\% | . $0 \%$ | 20.0\% | 100.0\% | 33.3\% | .0\% | 20.0\% | 50.0\% | 23.1\% | 23.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No | Count | 1 | 0 | 5 | 11 | 0 | 0 | 1 | 5 | 0 | 6 | 29 |
|  |  | \% within Building | 50.0\% | .0\% | 100.0\% | 55.0\% | .0\% | .0\% | 100.0\% | 50.0\% | .0\% | 46.2\% | 47.5\% |
|  | Not applicable | Count | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 3 |
|  |  | \% within Building tvoe recoded 2 | .0\% | 25.0\% | .0\% | .0\% | 0\% | .0\% | .0\% | .0\% | 50.0\% | 7.7\% | 4.9\% |
|  | DON'T KNOW | Count | 0 | 2 | 0 | 5 | 0 | 2 | 0 | 3 | 0 | 3 | 15 |
|  |  | \% within Building | .0\% | 50.0\% | .0\% | 25.0\% | .0\% | 66.7\% | .0\% | 30.0\% | .0\% | 23.1\% | 24.6\% |
|  | Total | Count | 2 | 4 | 5 | 20 | 1 | 3 | 1 | 10 | 2 | 13 | 61 |
|  |  | \% within Building tvoe recoded | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Frequencies
Q65: Just thinking of the HIGH CELLING lighting, approximately what percentage of this lighting uses 4-foot

|  |  | Frequency | Percent | Valid Percent | Cumulative Percent |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0 | 3 | 1.5 | 60.0 | 60.0 |
|  | 50 | 1 | . 5 | 20.0 | 80.0 |
|  | 100 | 1 | . 5 | 20. | 100.0 |
|  | Total | 5 | 2.5 | 100.0 |  |
| Missing | System | 195 | 97.5 |  |  |
| Total |  | 200 | 100.0 |  |  |

## Crosstabs

| $\begin{aligned} & \text { The crosstabulation of } \\ & \text { Q76_3: What did you } \end{aligned}$ |
| :---: |
| The crosstabulation of |
| Q76_4: What did you |
| The crosstabulation of |
| Q76_5: What did you |
| The crosstabulation of |
| Q76_6: What did you |
| The crosstabulation o |
| Q76_7: What did you |
| The crosstabulatio |
| Q76_8: What did you |
| The crosstabulation of |
| Q76, 9: What did you |
| The crosstabulation of |
| Q76 10: What did you |
| The cros |
| Q76_11: What did you |
| The crosstabul |
| Q76_12: What did you |
| The crosstabulation of |
|  |
| Q76_14: What did you |
| The crosstabulation of |
| Q76_15: What did you |
| The crosstabulation of |






$$
\begin{gathered}
\text { commercial only } \\
35 \\
\hline 19.8 \% \\
\hline
\end{gathered}
$$

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Page L-47


|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q66B: Light switches that <br> can turn the lights to a low <br> level as well <br> level th high <br> level? | Yes | Count | 0 | 2 | 1 | 13 | 4 | 3 | 2 | 1 | 3 | 7 | 36 |
|  |  | \% within Building | .0\% | 8.7\% | 7.7\% | 23.2\% | 66.7\% | 21.4\% | 40.0\% | 4.3\% | 30.0\% | 15.2\% | 18.0\% |
|  | No | Count | 4 | 21 | 12 | 43 | 2 | 10 | 3 | 22 | 7 | 38 | 162 |
|  |  | \% within Building tvpe recoded2 | 100.0\% | 91.3\% | 92.3\% | 76.8\% | 33.3\% | 71.4\% | 60.0\% | 95.7\% | 70.0\% | 82.6\% | 81.0\% |
|  | DON'T KNOW | Count | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 2 |
|  |  | \% within Building tvoe recoded2 | .0\% | .0\% | .0\% | .0\% | .0\% | 7.1\% | .0\% | .0\% | .0\% | 2.2\% | 1.0\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | \% within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q66C: Electronic ballasts? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q66C: Electronic ballasts? | Yes | Count | 3 | 10 | 8 | 27 | 3 | 5 | 2 | 15 | 5 | 20 | 98 |
|  |  | \% within Building tvoe recoded 2 | 75.0\% | 43.5\% | 61.5\% | 48.2\% | 50.0\% | 35.7\% | 40.0\% | 65.2\% | 50.0\% | 43.5\% | 49.0\% |
|  | No | Count | 1 | 7 | 4 | 23 | 2 | 6 | 3 | 6 | 4 | 17 | 73 |
|  |  | \% within Building type recoded2 | 25.0\% | 30.4\% | 30.8\% | 41.1\% | 33.3\% | 42.9\% | 60.0\% | 26.1\% | 40.0\% | 37.0\% | 36.5\% |
|  | DON'T KNOW | Count | 0 | 6 | 1 | 6 | 1 | 3 | 0 | 2 | 1 | 9 | 29 |
|  |  | \% within Building tvoe recoded2 | .0\% | 26.1\% | 7.7\% | 10.7\% | 16.7\% | 21.4\% | .0\% | 8.7\% | 10.0\% | 19.6\% | 14.5\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building tive recoded | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q66D: LED exit signs? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q66D: LED exit signs? | Yes | Count | 1 | 9 | 5 | 19 | 2 | 5 | 3 | 5 | 4 | 8 | 61 |
|  |  | \% within Building | 25.0\% | 39.1\% | 38.5\% | 33.9\% | 33.3\% | 35.7\% | 60.0\% | 21.7\% | 40.0\% | 17.4\% | 30.5\% |
|  | No | Count | 3 | 13 | 7 | 34 | 3 | 6 | 2 | 17 | 6 | 34 | 125 |
|  |  | \% within Building type recoded2 | 75.0\% | 56.5\% | 53.8\% | 60.7\% | 50.0\% | 42.9\% | 40.0\% | 73.9\% | 60.0\% | 73.9\% | 62.5\% |
|  | DON'T KNOW | Count | 0 | 1 | 1 | 3 | 1 | 3 | 0 | 1 | 0 | 4 | 14 |
|  |  | $\%$ within Building tvoe recoded2 | .0\% | 4.3\% | 7.7\% | 5.4\% | 16.7\% | 21.4\% | .0\% | 4.3\% | .0\% | 8.7\% | 7.0\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q66E: Electro-luminescentexit signs? | Yes | Count | 0 | 5 | 0 | 9 | 0 | 3 | 2 | 5 | 3 | 7 | 34 |
|  |  | \% within Building | .0\% | 21.7\% | .0\% | 16.1\% | . $0 \%$ | 21.4\% | 40.0\% | 21.7\% | 30.0\% | 15.2\% | 17.0\% |
|  | No | Count | 4 | 13 | 10 | 37 | 4 | 9 | 2 | 16 | 5 | 32 | 132 |
|  |  | \% within Building type recoded2 | 100.0\% | 56.5\% | 76.9\% | 66.1\% | 66.7\% | 64.3\% | 40.0\% | 69.6\% | 50.0\% | 69.6\% | 66.0\% |
|  | DON'T KNOW | Count | 0 | 5 | 3 | 10 | 2 | 2 | 1 | 2 | 2 | 7 | 34 |
|  |  | $\%$ within Building tvoe recoded2 | .0\% | 21.7\% | 23.1\% | 17.9\% | 33.3\% | 14.3\% | 20.0\% | 8.7\% | 20.0\% | 15.2\% | 17.0\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


|  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q66F: Exterior high intensity Yes | Count | 1 | 6 | 5 | 13 | 3 | 2 | 4 | 10 | 2 | 17 | 63 |
| discharge (HID) lights? | \% within Building | 25.0\% | 26.1\% | 38.5\% | 23.2\% | 50.0\% | 14.3\% | 80.0\% | 43.5\% | 20.0\% | 37.0\% | 31.5 |


| No | Count | 3 | 16 | 7 | 34 | 2 | 10 | 1 | 13 | 6 | 25 | 117 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\%$ within Building | 75.0\% | 69.6\% | 53.8\% | 60.7\% | 33.3\% | 71.4\% | 20.0\% | 56.5\% | 60.0\% | 54.3\% | 58.5\% |
| DON'T KNOW | Count | 0 | 1 | 1 | 9 | 1 | 2 | 0 | 0 | 2 | 4 | 20 |
|  | $\%$ within Building | .0\% | 4.3\% | 7.7\% | 16.1\% | 16.7\% | 14.3\% | .0\% | .0\% | 20.0\% | 8.7\% | 10.0\% |
| Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


| Q666: Controis for high intensity discharge (HD) Mightin? * Builaing type_recoded2 Crosstabulation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q66G: Controls for highintensity discharge (HID)lighting? | Yes | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 |
|  |  | $\%$ within Building type recoded2 | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | . $0 \%$ | .0\% | .0\% | 2.2\% | .5\% |
|  | No | Count | 4 | 23 | 13 | 56 | 6 | 14 | 4 | 23 | 10 | 44 | 197 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 80.0\% | 100.0\% | 100.0\% | 95.7\% | 98.5\% |
|  | DON'T KNOW | Count | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 2 |
|  |  | \% within Building type recoded2 | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 20.0\% | .0\% | .0\% | 2.2\% | 1.0\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q67A: Does this spac have any of the following conservation features? Feel free to answer 'don't know' if that's the case. Tinted window glass? | Yes | Count | 0 | 1 | 2 | 11 | 3 | ${ }_{4}$ | 0 | 2 | 1 | 6 | 30 |
|  |  | \% within Building type recoded2 | .0\% | 4.3\% | 15.4\% | 19.6\% | 50.0\% | 28.6\% | .0\% | 8.7\% | 10.0\% | 13.0\% | 15.0\% |
|  | No | Count | 4 | 22 | 10 | 41 | 3 | 9 | 5 | 21 | 9 | 40 | 164 |
|  |  | $\%$ within Building tvoe recoded2 | 100.0\% | 95.7\% | 76.9\% | 73.2\% | 50.0\% | 64.3\% | 100.0\% | 91.3\% | 90.0\% | 87.0\% | 82.0\% |
|  | DON'T KNOW | Count | 0 | 0 | 1 | 4 | 0 | 1 | 0 | 0 | 0 | 0 | 6 |
|  |  | \% within Building tvoe recoded2 | .0\% | .0\% | 7.7\% | 7.1\% | .0\% | 7.1\% | .0\% | .0\% | .0\% | .0\% | 3.0\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Builiding | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q67B: Reflective window glass? | Yes | Count | 0 | 0 | 1 | 2 | 0 | 0 | 0 | 1 | 1 | 4 | 9 |
|  |  | $\%$ within Building type recoded2 | .0\% | .0\% | 7.7\% | 3.6\% | .0\% | .0\% | .0\% | 4.3\% | 10.0\% | 8.7\% | 4.5\% |
|  | No | Count | 4 | 23 | 12 | 48 | 6 | 13 | 5 | 22 | 8 | 42 | 183 |
|  |  | \% within Building tvoe recoded2 | 100.0\% | 100.0\% | 92.3\% | 85.7\% | 100.0\% | 92.9\% | 100.0\% | 95.7\% | 80.0\% | 91.3\% | 91.5\% |
|  | DON'T KNOW | Count | 0 | 0 | 0 | 6 | 0 | 1 | 0 | 0 | 1 | 0 | 8 |
|  |  | \% within Building tvoe recoded 2 | .0\% | .0\% | .0\% | 10.7\% | .0\% | 7.1\% | .0\% | .0\% | 10.0\% | .0\% | 4.0\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


| Q67C: External window overhangs or awnings? * Building type_recoded2 Crosstabulation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q67C: External window overhangs or awnings? |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
|  | Yes | Count | 0 | 6 | 4 | 10 | 1 | 6 | 1 | 6 | 5 | 5 | 44 |
|  |  | $\%$ within Building type recoded2 | .0\% | 26.1\% | 30.8\% | 17.9\% | 16.7\% | 42.9\% | 20.0\% | 26.1\% | 50.0\% | 10.9\% | 22.0\% |
|  | No | Count | 4 | 17 | 9 | 46 | 5 | 8 | 3 | 17 | 5 | 41 | 155 |
|  |  | \% within Building tvpe recoded 2 | 100.0\% | 73.9\% | 69.2\% | 82.1\% | 83.3\% | 57.1\% | 60.0\% | 73.9\% | 50.0\% | 89.1\% | 77.5\% |
|  | DON'T KNOW | Count | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 |
|  |  | \% within Building type recoded2 | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 20.0\% | .0\% | .0\% | .0\% | .5\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

[^0]| Q67D: Skylights or atriumsdesigned to provide light? |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Yes | Count | 0 | 0 | 1 | 8 | 0 | 7 | 1 | 3 | 2 | 4 | 26 |
|  |  | \% within Building | .0\% | .0\% | 7.7\% | 14.3\% | 0\% | 50.0\% | 20.0\% | 13.0\% | 20.0\% | 8.7\% | 13.0\% |
|  | No | Count | 4 | 23 | 12 | 48 | 6 | 7 | 4 | 20 | 8 | 42 | 174 |
|  |  | $\%$ within Building type recoded2 | 100.0\% | 100.0\% | 92.3\% | 85.7\% | 100.0\% | 50.0\% | 80.0\% | 87.0\% | 80.0\% | 91.3\% | 87.0\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building true recoded | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q67E: Automatic controls and sensors that increase or reduce lighting in response to the level of natural light? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q67E: Automatic controlsand sensors that increaseor reduce lighting inresponse to the level ofnatural light? | Yes | Count | 0 | 0 | 2 | 2 | 0 | 0 | 1 | 0 | 0 | 1 | 6 |
|  |  | \% within Building tvoe recoded2 | .0\% | .0\% | 15.4\% | 3.6\% | .0\% | .0\% | 20.0\% | .0\% | .0\% | 2.2\% | 3.0\% |
|  | No | Count | 4 | 22 | 11 | 54 | 6 | 14 | 4 | 23 | 10 | 45 | 193 |
|  |  | $\%$ within Building | 100.0\% | 95.7\% | 84.6\% | 96.4\% | 100.0\% | 100.0\% | 80.0\% | 100.0\% | 100.0\% | 97.8\% | 96.5\% |
|  | DON'T KNOW | Count | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
|  |  | \% within Building tvpe recoded2 | .0\% | 4.3\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .5\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building trve - recoded 2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q66H: Reflectors designed specifically to increase the amount of light directed to the work area? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q66H: Reflectors designedspecifically to increase theamount of fight directed tothe work area? | Yes | Count | 1 | 14 | 10 | 35 | 3 | 12 | 4 | 13 | 5 | 23 | 120 |
|  |  | $\%$ within Building tvpe recoded2 | 25.0\% | 60.9\% | 76.9\% | 62.5\% | 50.0\% | 85.7\% | 80.0\% | 56.5\% | 50.0\% | 50.0\% | 60.0\% |
|  | No | Count | 3 | 8 | 2 | 10 | 2 | 2 | 1 | 10 | 4 | 21 | 63 |
|  |  | \% within Building tvoe recoded 2 | 75.0\% | 34.8\% | 15.4\% | 17.9\% | 33.3\% | 14.3\% | 20.0\% | 43.5\% | 40.0\% | 45.7\% | 31.5\% |
|  | DON'T KNOW | Count | 0 | 1 | 1 | 11 | 1 | 0 | 0 | 0 | 1 | 2 | 17 |
|  |  | \% within Building type recoded2 | .0\% | 4.3\% | 7.7\% | 19.6\% | 16.7\% | .0\% | .0\% | .0\% | 10.0\% | 4.3\% | 8.5\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | \% within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q68: Have you remodeled <br> or renovated any portion of <br> this space in the last five <br> years? | Yes | Count | 0 | 7 | 4 | 22 | 4 | 2 | 3 | 6 | 7 | 14 | 69 |
|  |  | \% within Building tvoe recoded2 | .0\% | 30.4\% | 30.8\% | 39.3\% | 66.7\% | 14.3\% | 60.0\% | 26.1\% | 70.0\% | 30.4\% | 34.5\% |
|  | No | Count | 4 | 16 | 9 | 32 | 2 | 12 | 2 | 16 | 3 | 32 | 128 |
|  |  | $\%$ within Building type recoded 2 | 100.0\% | 69.6\% | 69.2\% | 57.1\% | 33.3\% | 85.7\% | 40.0\% | 69.6\% | 30.0\% | 69.6\% | 64.0\% |
|  | DON'T KNOW | Count | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 3 |
|  |  | $\%$ within Building type recoded2 | .0\% | .0\% | .0\% | 3.6\% | .0\% | .0\% | .0\% | 4.3\% | .0\% | .0\% | 1.5\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |



Q70: Do you plan on remodeling or renovating any portion of this space in the next 12 months? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| $\begin{aligned} & \text { Q70: Do you plan on } \\ & \text { remodeling or renovating } \\ & \text { any portion of this space in } \\ & \text { the next } 12 \text { months? } \end{aligned}$ | Yes | Count | 0 | 1 | 3 | 5 | 1 | 0 | 1 | 1 | 1 | 4 | 17 |
|  |  | \% within Building | .0\% | 4.3\% | 23.1\% | 8.9\% | 16.7\% | .0\% | 20.0\% | 4.3\% | 10.0\% | 8.7\% | 8.5\% |
|  | No | Count | 4 | 22 | 10 | 46 | 5 | 13 | 4 | 20 | 8 | 42 | 174 |
|  |  | \% within Building | 100.0\% | 95.7\% | 76.9\% | 82.1\% | 83.3\% | 92.9\% | 80.0\% | 87.0\% | 80.0\% | 91.3\% | 87.0\% |
|  | DON'T KNOW | Count | 0 | 0 | 0 | 5 | 0 | 1 | 0 | 2 | 1 | 0 | 9 |
|  |  | \% within Building | .0\% | .0\% | .0\% | 8.9\% | .0\% | 7.1\% | .0\% | 8.7\% | 10.0\% | .0\% | 4.5\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | \% within Building tyve recoded 2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q71: Do you specifically plan to include energy efficient features when remodeling? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Retail | Grocery | Office | Lodging | Education | Industrial | Restaurant | Other | Total |
| $\begin{aligned} & \text { Q71: Do you specifically } \\ & \text { plan to include energy } \\ & \text { efficient features when } \\ & \text { remodeling? } \end{aligned}$ | Yes | Count | 0 | 2 | 5 | 1 | 1 | 1 | 1 | 2 | 13 |
|  |  | \% within Building | .0\% | 66.7\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 50.0\% | 76.5\% |
|  | No | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 |
|  |  | $\%$ within Building | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 25.0\% | 5.9\% |
|  | DON'T KNOW | Count | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 3 |
|  |  | \% within Building | 100.0\% | 33.3\% | .0\% | .0\% | .0\% | .0\% | .0\% | 25.0\% | 17.6\% |
|  | Total | Count | 1 | 3 | 5 | 1 | 1 | 1 | 1 | 4 | 17 |
|  |  | $\%$ within Building type recoded 2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q72: How much attention would you say your company pays to controlling energy costs through general energy efficiency operational practices? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q72: How much attention <br> would you say your <br> company pays to controlling <br> energy costs through <br> general energy efficiency <br> operational practices? | Substantialattention to thesematters | Count | 1 | 8 | 2 | 24 | 2 | 7 | 2 | 10 | 4 | 24 | 84 |
|  |  | $\%$ within Building | 25.0\% | 34.8\% | 15.4\% | 42.9\% | 33.3\% | 50.0\% | 40.0\% | 43.5\% | 40.0\% | 52.2\% | 42.0\% |
|  | Some attention | Count | 1 | 14 | 8 | 27 | 4 | 5 | 2 | 9 | 3 | 14 | 87 |
|  |  | $\%$ within Building | 25.0\% | 60.9\% | 61.5\% | 48.2\% | 66.7\% | 35.7\% | 40.0\% | 39.1\% | 30.0\% | 30.4\% | 43.5\% |
|  | Very little attention | Count | 0 | 1 | 2 | 2 | 0 | 1 | 1 | 3 | 2 | 5 | 17 |
|  |  | \% within Building | .0\% | 4.3\% | 15.4\% | 3.6\% | .0\% | 7.1\% | 20.0\% | 13.0\% | 20.0\% | 10.9\% | 8.5\% |
|  | No attention at all | Count | 2 | 0 | 1 | 2 | 0 | 0 | 0 | 1 | 1 | 2 | 9 |
|  |  | $\%$ within Building type recoded2 | 50.0\% | .0\% | 7.7\% | 3.6\% | .0\% | .0\% | .0\% | 4.3\% | 10.0\% | 4.3\% | 4.5\% |
|  | DON'T KNOW | Count | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 1 | 3 |
|  |  | \% within Building | .0\% | .0\% | .0\% | 1.8\% | .0\% | 7.1\% | .0\% | .0\% | .0\% | 2.2\% | 1.5\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q73: Are you familiar with the Energy Star logo? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q73: Are you familiar with the Energy Star logo? | Yes | Count | 4 | 19 | 9 | 52 | 4 | 12 | 3 | 21 | 10 | 36 | 170 |
|  |  | \% within Building tvoe recoded 2 | 100.0\% | 82.6\% | 69.2\% | 92.9\% | 66.7\% | 85.7\% | 60.0\% | 91.3\% | 100.0\% | 78.3\% | 85.0\% |
|  | No | Count | 0 | 4 | 4 | 4 | 2 | 2 | 2 | 2 | 0 | 10 | 30 |
|  |  | \% within Building | .0\% | 17.4\% | 30.8\% | 7.1\% | 33.3\% | 14.3\% | 40.0\% | 8.7\% | .0\% | 21.7\% | 15.0\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q74A_1: First, have you purchased 'main heating equipment' in the last 5 years? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q74A_1: First, have youpurchased 'main heatingequipment in the last 5years? | Yes | Count | 1 | 3 | 4 | 13 | 2 | 1 | 2 | 3 | 2 | 10 | 41 |
|  |  | \% within Building | 25.0\% | 13.0\% | 30.8\% | 23.2\% | 33.3\% | 7.1\% | 40.0\% | 13.0\% | 20.0\% | 21.7\% | 20.5\% |
|  | No | Count | 3 | 20 | 9 | 41 | 4 | 13 | 3 | 20 | 7 | 36 | 156 |
|  |  | $\%$ within Building type recoded 2 | 75.0\% | 87.0\% | 69.2\% | 73.2\% | 66.7\% | 92.9\% | 60.0\% | 87.0\% | 70.0\% | 78.3\% | 78.0\% |
|  | DON' KNOW | Count | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 1 | 0 |  |


|  | \% within Building | .0\% | .0\% | .0\% | 3.6\% | .0\% | .0\% | .0\% | .0\% | 10.0\% | .0\% | 1.5\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  | \% within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Heath | Education | Industrial | Restaurant | Other | Total |
| $\begin{aligned} & \text { Q74B_1: Did you specify an } \\ & \text { energy efficient model? } \end{aligned}$ | \|Yes | Count | 1 | 3 | 3 | 10 | 2 | 1 | 2 | ${ }^{2}$ | 2 | 3 | 29 |
|  |  | \% within Building tvoe recoded 2 | 100.0\% | 100.0\% | 75.0\% | 76.9\% | 100.0\% | 100.0\% | 100.0\% | 66.7\% | 100.0\% | 30.0\% | 70.7\% |
|  | No | Count | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 1 | 0 | 5 | 8 |
|  |  | \% within Building tvpe recoded2 | .0\% | .0\% | 25.0\% | 7.7\% | .0\% | .0\% | .0\% | 33.3\% | .0\% | 50.0\% | 19.5\% |
|  | DON'T KNOW | Count | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 2 | 4 |
|  |  | \% within Building tvoe recoded2 | .0\% | .0\% | .0\% | 15.4\% | .0\% | .0\% | .0\% | .0\% | .0\% | 20.0\% | 9.8\% |
|  | Total | Count | 1 | 3 | 4 | 13 | 2 | 1 | 2 | 3 | 2 | 10 | 41 |
|  |  | $\%$ within Building trone recoded 2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q74A_2: Have you purchased 'main cooling equipment' in the last 5 years? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q74A_2: Have youpourhased 'main coolingequipment in the last 5years? | Yes | Count | 1 | 4 | 3 | 15 | 3 | 3 | 0 | 5 | 2 | 6 | 42 |
|  |  | $\%$ within Building type recoded2 | 50.0\% | 19.0\% | 27.3\% | 31.3\% | 50.0\% | 25.0\% | .0\% | 31.3\% | 25.0\% | 28.6\% | 28.0\% |
|  | No | Count | 1 | 17 | 7 | 33 | 3 | 9 | 5 | 11 | 4 | 14 | 104 |
|  |  | \% within Building type recoded2 | 50.0\% | 81.0\% | 63.6\% | 68.8\% | 50.0\% | 75.0\% | 100.0\% | 68.8\% | 50.0\% | 66.7\% | 69.3\% |
|  | DON'T KNOW | Count | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 2 | 1 | 4 |
|  |  | \% within Building tvoe recoded2 | .0\% | .0\% | 9.1\% | .0\% | .0\% | .0\% | .0\% | .0\% | 25.0\% | 4.8\% | 2.7\% |
|  | Total | Count | 2 | 21 | 11 | 48 | 6 | 12 | 5 | 16 | 8 | 21 | 150 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Industrial | Restaurant | Other | Total |
| Q74B_2: Did you specify anenergy efficient model? | Yes | Count | 1 | 4 | 2 | 10 | 2 | 3 | 4 | 2 | 4 | 32 |
|  |  | \% within Building tvoe recoded 2 | 100.0\% | 100.0\% | 66.7\% | 66.7\% | 66.7\% | 100.0\% | 80.0\% | 100.0\% | 66.7\% | 76.2\% |
|  | No | Count | 0 | 0 | 1 | 2 | 1 | 0 | 1 | 0 | 0 | 5 |
|  |  | \% within Building tvpe recoded2 | .0\% | .0\% | 33.3\% | 13.3\% | 33.3\% | .0\% | 20.0\% | .0\% | .0\% | 11.9\% |
|  | DON'T KNOW | Count | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 2 | 5 |
|  |  | \% within Building tvoe recoded2 | .0\% | .0\% | .0\% | 20.0\% | .0\% | .0\% | .0\% | .0\% | 33.3\% | 11.9\% |
|  | Total | Count | 1 | 4 | 3 | 15 | 3 | 3 | 5 | 2 | 6 | 42 |
|  |  | \% within Building troe recoded | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q74A_3: Have you purchased 'main water heater' in the last 5 years? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q74A_3: Have youpurchased 'main waterheater' in the last 5 years? | Yes | Count | 0 | 0 | 2 | 11 | 2 | 1 | 0 | 4 | 1 | 5 | 26 |
|  |  | \% within Building | . $0 \%$ | .0\% | 16.7\% | 23.4\% | 33.3\% | 7.1\% | .0\% | 21.1\% | 12.5\% | 15.6\% | 15.8\% |
|  | No | Count | 2 | 20 | 8 | 35 | 4 | 13 | 4 | 15 | 6 | 27 | 134 |
|  |  | $\%$ within Building type recoded2 | 100.0\% | 100.0\% | 66.7\% | 74.5\% | 66.7\% | 92.9\% | 80.0\% | 78.9\% | 75.0\% | 84.4\% | 81.2\% |
|  | DON'T KNOW | Count | 0 | 0 | 2 | 1 | 0 | 0 | 1 | 0 | 1 | 0 | 5 |
|  |  | \% within Building tvoe recoded2 | .0\% | .0\% | 16.7\% | 2.1\% | .0\% | .0\% | 20.0\% | .0\% | 12.5\% | .0\% | 3.0\% |
|  | Total | Count | 2 | 20 | 12 | 47 | 6 | 14 | 5 | 19 | 8 | 32 | 165 |
|  |  | $\%$ within Building twoe recoded | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q74B_3: Did you specify an energy efficient model? * Building type_recoded2 Crosstabulation

|  |  | Building type_recoded2 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Grocery | Office | Lodging | Health | Industrial | Restaurant | Other | Total |
| $\begin{aligned} & \text { Q74B_3: Did you specify an } \\ & \text { energy efficient model? } \end{aligned}$ | Count | 2 | 10 | 2 | 1 | 3 | 0 | 5 | 23 |
|  | $\%$ within Building | 100.0\% | 90.9\% | 100.0\% | 100.0\% | 75.0\% | .0\% | 100.0\% | 88.5\% |


| No | Count | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\%$ within Building | .0\% | .0\% | .0\% | .0\% | 25.0\% | 100.0\% | .0\% | 7.7\% |
| DON'T KNOW | Count | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
|  | \% within Building tvoe recoded 2 | .0\% | 9.1\% | .0\% | .0\% | .0\% | .0\% | .0\% | 3.8\% |
| Total | Count | 2 | 11 | 2 | 1 | 4 | 1 | 5 | 26 |
|  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


|  |  |  | Building type_recoded 2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Heath | Education | Industrial | Restaurant | Other | Total |
| Q74A_4: Have youpurchased a 'refrigerator' inthe last 5 years? the last 5 years? | Yes | Count | 1 | 7 | 4 | 12 | 3 | 4 | 1 | 5 | 5 | 4 | 46 |
|  |  | \% within Building type recoded2 | 50.0\% | 46.7\% | 30.8\% | 36.4\% | 75.0\% | 40.0\% | 25.0\% | 31.3\% | 55.6\% | 18.2\% | 35.9\% |
|  | No | Count | 1 | 8 | 8 | 20 | 1 | 6 | 3 | 11 | 4 | 18 | 80 |
|  |  | $\%$ within Building type recoded2 | 50.0\% | 53.3\% | 61.5\% | 60.6\% | 25.0\% | 60.0\% | 75.0\% | 68.3\% | 44.4\% | 81.8\% | 62.5\% |
|  | DON'T KNOW | Count | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
|  |  | $\%$ within Building tvoe recoded 2 | .0\% | .0\% | 7.7\% | 3.0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 1.6\% |
|  | Total | Count | 2 | 15 | 13 | 33 | 4 | 10 | 4 | 16 | 9 | 22 | 128 |
|  |  | \% within Building tvoe recoded? | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |



|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q74A_5: Have youpurchased a 'Freezer' in thelast 5 years? last 5 years? | Yes | Count | 0 | 0 | 4 | 2 | 1 | 0 | 0 | 0 | 2 | 2 | 11 |
|  |  | \% within Building type recoded2 | .0\% | .0\% | 30.8\% | 6.1\% | 25.0\% | .0\% | .0\% | .0\% | 22.2\% | 9.1\% | 8.6\% |
|  | No | Count | 2 | 15 | 8 | 31 | 3 | 10 | 4 | 16 | 7 | 20 | 116 |
|  |  | \% within Building tvoe recoded2 | 100.0\% | 100.0\% | 61.5\% | 93.9\% | 75.0\% | 100.0\% | 100.0\% | 100.0\% | 77.8\% | 90.9\% | 90.6\% |
|  | DON'T KNOW | Count | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
|  |  | $\%$ within Building | .0\% | .0\% | 7.7\% | .0\% | .0\% | 0\% | .0\% | .0\% | .0\% | .0\% | .8\% |
|  | Total | Count | 2 | 15 | 13 | 33 | 4 | 10 | 4 | 16 | 9 | 22 | 128 |
|  |  | $\%$ within Building tvne recoded2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |



Q74A_6: Have you purchased a 'computer' in the last 5 years? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | er | Total |
| Q74A_6: Have you | \|Yes | Count |  | 12 |  |  |  | 10 |  | 16 | 7 | 25 | 133 |



Q74A_7: Have you purchased a 'Motor' in the last 5 years? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Industrial | Restaurant | Other | Total |
| Q74A_7: Have you purchased a 'Motor' in the last 5 years? | Yes | Count | 1 | 2 | 0 | 3 | 0 | 0 | 4 | 1 | 1 | 12 |
|  |  | \% within Building tvpe recoded2 | 33.3\% | 20.0\% | .0\% | 30.0\% | .0\% | .0\% | 25.0\% | 25.0\% | 4.0\% | 15.8\% |
|  | No | Count | 2 | 8 | 2 | 7 | 2 | 4 | 11 | 1 | 24 | 61 |
|  |  | \% within Building type recoded2 | 66.7\% | 80.0\% | 100.0\% | 70.0\% | 100.0\% | 100.0\% | 68.8\% | 25.0\% | 96.0\% | 80.3\% |
|  | DON'T KNOW | Count | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2 | 0 | 3 |
|  |  | \% within Building tvoe recoded | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 6.3\% | 50.0\% | .0\% | 3.9\% |
|  | Total | Count | 3 | 10 | 2 | 10 | 2 | 4 | 16 | 4 | 25 | 76 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q74B_7: Did you specify an energy efficient model? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Office | Industrial | Restaurant | Other | Total |  |
| Q74B_7: Did you specify an energy efficient model? | Yes | Count | 1 | 0 | 3 | 3 | 1 | 0 | 8 |  |
|  |  | $\%$ within Building tvoe recoded2 | 100.0\% | .0\% | 100.0\% | 75.0\% | 100.0\% | 0\% | 66.7\% | 62.5\% |
|  | No | Count | 0 | 2 | 0 | 1 | 0 | 1 |  |  |
|  |  | \% within Building | .0\% | 100.0\% | .0\% | 25.0\% | .0\% | 100.0\% | 33.3\% |  |
|  | Total | Count | 1 | 2 | 3 | 4 | 1 | 1 | 12 |  |
|  |  | \% within Building twoe recoded | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |  |

Q74A_8: Have you purchased an 'air compressor' in the last 5 years? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Industrial | Restaurant | Other | Total |
| Q74A_8: Have youQurchased an aircompressor in the last 5years? | Yes | Count | 0 | 2 | 1 | 3 | 1 | 0 | 4 | 0 | 4 | 15 |
|  |  | \% within Building tvpe recoded2 | .0\% | 25.0\% | 50.0\% | 37.5\% | 50.0\% | .0\% | 25.0\% | .0\% | 17.4\% | 21.4\% |
|  | No | Count | 3 | 6 | 1 | 5 | 1 | 5 | 12 | 3 | 19 | 55 |
|  |  | \% within Building tvoe recoded2 | 100.0\% | 75.0\% | 50.0\% | 62.5\% | 50.0\% | 100.0\% | 75.0\% | 100.0\% | 82.6\% | 78.6\% |
|  | Total | Count | 3 | 8 | 2 | 8 | 2 | 5 | 16 | 3 | 23 | 70 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q74B_8: Did you specify an energy efficient model? * Building type_recoded2 Crosstabulation


| No | Count | 1 | 1 | 1 | 1 | 3 | 3 | 10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \% within Building tvoe recoded 2 | 50.0\% | 100.0\% | 33.3\% | 100.0\% | 75.0\% | 75.0\% | 66.7\% |
| DON'T KNOW | Count | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
|  | \% within Building | 50.0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 6.7\% |
| Total | Count | 2 | 1 | 3 | 1 | 4 | 4 | 15 |
|  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q75: Have you purchased any other equipment that you directly specified to be energy efficient? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q75: Have you purchasedany other equipment thatyou directly specified to beenergy efficient? | Yes | Count | 0 | 1 | 0 | 11 | 2 | 2 | 0 | 2 | 2 | 4 | 24 |
|  |  | \% within Building | .0\% | 4.3\% | .0\% | 19.6\% | 33.3\% | 14.3\% | .0\% | 8.7\% | 20.0\% | 8.7\% | 12.0\% |
|  | No | Count | 4 | 22 | 13 | 42 | 4 | 12 | 5 | 21 | 6 | 42 | 171 |
|  |  | \% within Building | 100.0\% | 95.7\% | 100.0\% | 75.0\% | 66.7\% | 85.7\% | 100.0\% | 91.3\% | 60.0\% | 91.3\% | 85.5\% |
|  | DON'T KNOW | Count reded | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 2 | 0 | 5 |
|  |  | \% within Building tvoe recoded2 | .0\% | 0\% | .0\% | 5.4\% | .0\% | .0\% | 0\% | .0\% | 20.0\% | 0\% | 2.5\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Retail | Office | Lodging | Health | Industrial | Restaurant | Other | Total |
|  | Air compressor | Count | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
|  |  | \% within Building tvpe recoded2 | .0\% | .0\% | 50.0\% | .0\% | .0\% | .0\% | .0\% | 4.2\% |
|  | Computer | Count | 0 | 4 | 1 | 1 | 1 | 0 | 0 | 7 |
|  |  | \% within Building | .0\% | 36.4\% | 50.0\% | 50.0\% | 50.0\% | .0\% | .0\% | 29.2\% |
|  | Lighting | Count | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
|  |  | \% within Building tvoe recoded 2 | .0\% | 9.1\% | .0\% | .0\% | .0\% | .0\% | .0\% | 4.2\% |
|  | Lighting controls <br> (e.g., motion <br> censor, timer, etc.) <br> Refrigerator/Freez <br> er | Count | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
|  |  | \% within Building tvoe recoded2 | .0\% | 9.1\% | .0\% | .0\% | .0\% | .0\% | .0\% | 4.2\% |
|  |  | Count | 0 | 1 | 0 | 1 | 0 | 1 | 1 | 4 |
|  |  | $\%$ within Building tvoe recoded 2 | .0\% | 9.1\% | .0\% | 50.0\% | .0\% | 50.0\% | 25.0\% | 16.7\% |
|  | Windows | Count | 0 | 1 | 0 | 0 | 1 | 0 | 1 | 3 |
|  |  | \% within Building tvoe recoded 2 | .0\% | 9.1\% | .0\% | .0\% | 50.0\% | .0\% | 25.0\% | 12.5\% |
|  | Dishwasher | Count | 0 | 1 | 0 | 0 | 0 | 0 | 2 | 3 |
|  |  | \% within Building tvpe recoded2 | .0\% | 9.1\% | .0\% | .0\% | .0\% | .0\% | 50.0\% | 12.5\% |
|  | Stove | Count | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
|  |  | $\%$ within Building tvoe recoded2 | .0\% | 9.1\% | .0\% | .0\% | .0\% | .0\% | .0\% | 4.2\% |
|  | Washer/Dryer | Count | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 2 |
|  |  | $\%$ within Building tvpe recoded? | 100.0\% | 9.1\% | .0\% | .0\% | .0\% | .0\% | .0\% | 8.3\% |
|  | Other (specify) | Count recoded | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 |
|  |  | \% within Building tvoe recoded 2 | .0\% | .0\% | 0\% | .0\% | .0\% | 50.0\% | .0\% | 4.2\% |
|  | Total | Count recoded | 1 | 11 | 2 | 2 | 2 | 2 | 4 | 24 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


|  |  |  | Building type_recoded2 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Lodging | Industrial | Total |
| Q76_2: What did youpurchase that you directlyspecified to be energyefficient? | Washer/Dryer | Count | 1 | 0 | 1 |
|  |  | $\%$ within Building | 100.0\% | .0\% | 50.0\% |
|  | Other (specify) | Count | 0 | 1 | 1 |
|  |  | $\%$ within Building | .0\% | 100.0\% | 50.0\% |
|  | Total | Count | 1 | 1 | 2 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% |

Crosstabs

Warnings

| The crrosstabulation of |
| :--- |
| Q82 2: Why do you say |
| T |


| Q82 2: Why do you say |
| :---: |
| The crostabulation o |
| Q82 3: Why do you say |



| Q82 2 4 : Why |
| :---: |
| The do you say |
| The crosstabulation of |

The crosstabulation o
Q84-6: 1 am going to read


| The crosstabulation |
| :--- |
| Q84_7: 1 am going to read |


| Q84_7:I am going to read a |
| :--- |
| listof oossible reasons foe |
| The crosstabulation of |

list of bossible reasons to
The crosstabulation o
Q84_8: am going to read a
Q84_8: 1 am going to read a a
listof oossible reasons fo
The crosstabulation o
Q84_9: I am going to read


\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \begin{tabular}{l}
Q78: In general, what do you see as the primary reasons you might not purchase energy efficient equipment or make energy efficiency improvements to this space? * Building type_recoded2 Q79: Are you aware that your utility has energy efficiency programs or products that offer incentives or rebates? * \\
Q0: Have you participated in any of the utilities' energy efficiency program or purchased any of the promoted products? * Building type_recoded2
\end{tabular} \& 200
200
115 \& \(100.0 \%\)

100.0\% \& 0
85 \& $\begin{array}{r}\text {.0\% } \\ \\ .0 \% \\ \\ \hline 4.5 \%\end{array}$ \& 200
200
200 \& $100.0 \%$
100.0\%

100.0\% <br>
\hline Q81: Would you participate in the program again should you have the opportunity? * Building type_recoded2 \& 32 \& 16.0\% \& 168 \& 84.0\% \& 200 \& 100.0\% <br>
\hline Q82_1: Why do you say that?|1 * Building \& 2 \& 1.0\% \& 198 \& 99.0\% \& 200 \& 100.0\% <br>
\hline Q84_1: 1 am going to read a list of possible reasons for not participating in an energy efficiency program. Please indicate for each reason whether it is true for you. $11^{*}$ Building \& 83 \& 41.5\% \& 117 \& 58.5\% \& 200 \& 100.0\% <br>
\hline Q84_2: I am going to read a list of possible reasons for not participating in an energy efficiency program. Please indicate for each reason whether it is true for you. $2^{2}$ * Building \& 16 \& 8.0\% \& 184 \& 92.0\% \& 200 \& 100.0\% <br>
\hline Q84_3: I am going to read a list of possible reasons for not participating in an energy efficiency program. Please indicate for each reason whether it is true for you.|3 * Building \& 5 \& 2.5\% \& 195 \& 97.5\% \& 200 \& 100.0\% <br>
\hline Q84_4: I am going to read a list of possible reasons for not participating in an energy efficiency program. Please indicate for each reason whether it is true for you. 44 * Building \& 2 \& 1.0\% \& 198 \& 99.0\% \& 200 \& 100.0\% <br>
\hline Q84_5: 1 am going to read a ist of possible reasons for not participating in an energy efficiency program. Please indicate for each reason whether it is true for you.|5 * Building \& 1 \& 5\% \& 199 \& 99.5\% \& 200 \& 100.0\% <br>
\hline Q85: Please describe the conditions that may be sufficient for your business to participate in a utility sponsored energy efficiency program * Building \& 9 \& 4.5\% \& 191 \& 95.5\% \& 200 \& 100.0\% <br>
\hline GR: Gender of respondent? * Building type_recoded2 \& 200 \& 100.0\% \& 0 \& 0\% \& 200 \& 100.0\% <br>
\hline
\end{tabular}

Q77A: Likelihood of purchasing energy efficient equipment instead of standard equipment iffYour monthly energy bill would be less than it would be with the standard equipment? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q77A: Likelihood ofpurchasing energy efficientequipment instead of | Not at All Likely | Count | 1 | 2 | 0 | 3 | 0 | 0 | 0 | 1 | 0 | 5 | 12 |
|  |  | \% within Building tyve recoded2 | 25.0\% | 8.7\% | .0\% | 5.4\% | .0\% | .0\% | .0\% | 4.3\% | .0\% | 10.9\% | 6.0\% |

GDS Associates, Inc.

| \|standard equipment if|Your monthly energy bill would be less than it would be with the standard equipment? |  | Count | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% within Building tvoe recoded2 | .0\% | .0\% | 7.7\% | .0\% | .0\% | 7.1\% | .0\% | .0\% | .0\% | .0\% | 1.0\% |
|  | 3 | Count | 0 | 2 | 1 | 5 | 0 | 0 | 1 | 0 | 1 | 6 | 16 |
|  |  | $\%$ within Building | .0\% | 8.7\% | 7.7\% | 8.9\% | .0\% | .0\% | 20.0\% | .0\% | 10.0\% | 13.0\% | 8.0\% |
|  | 4 | Count | 1 | 4 | 4 | 13 | 1 | 4 | 0 | 3 | 1 | 8 | 39 |
|  |  | \% within Building | 25.0\% | 17.4\% | 30.8\% | 23.2\% | 16.7\% | 28.6\% | .0\% | 13.0\% | 10.0\% | 17.4\% | 19.5\% |
|  | Extremely Likely | Count | 2 | 15 | 7 | 34 | 5 | 8 | 4 | 19 | 8 | 27 | 129 |
|  |  | \% within Building | 50.0\% | 65.2\% | 53.8\% | 60.7\% | 83.3\% | 57.1\% | 80.0\% | 82.6\% | 80.0\% | 58.7\% | 64.5\% |
|  | No answer | Count | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 2 |
|  |  | $\%$ within Building tyoe recoded2 | .0\% | .0\% | .0\% | 1.8\% | .0\% | 7.1\% | .0\% | .0\% | .0\% | .0\% | 1.0\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

## Q77B: Likelihood of purchasing energy efficient equipment instead of standard equipment ifllt increased the level of occupant comfort more than standard equipment would? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q77B: Likelihood of <br> purchasing energy efficient <br> equipment instead of <br> standard equipment ifll <br> increased the level of <br> ofcupant comfort more <br> than standard equipment <br> would? | Not at All Likely | Count | 1 | 2 | 0 | 4 | 0 | 2 | 0 | 1 | 0 | 9 | 19 |
|  |  | \% within Building type recoded2 | 25.0\% | 8.7\% | .0\% | 7.1\% | .0\% | 14.3\% | .0\% | 4.3\% | .0\% | 19.6\% | 9.5\% |
|  | 2 | Count | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 1 | 2 | 5 |
|  |  | \% within Building | .0\% | .0\% | .0\% | . $0 \%$ | .0\% | 7.1\% | .0\% | 4.3\% | 10.0\% | 4.3\% | 2.5\% |
|  | ${ }^{3}$ | Count | 0 | 4 | 5 | 11 | 1 | 4 | 1 | 1 | 3 | 8 | 38 |
|  |  | $\%$ within Building tyve recoded2 | .0\% | 17.4\% | 38.5\% | 19.6\% | 16.7\% | 28.6\% | 20.0\% | 4.3\% | 30.0\% | 17.4\% | 19.0\% |
|  | 4 | Count | 1 | 4 | 1 | 10 | 1 | 3 | 2 | 7 | 2 | 9 | 40 |
|  |  | \% within Building tvpe recoded2 | 25.0\% | 17.4\% | 7.7\% | 17.9\% | 16.7\% | 21.4\% | 40.0\% | 30.4\% | 20.0\% | 19.6\% | 20.0\% |
|  | Extremely Likely | Count | 2 | 13 | 7 | 30 | 4 | 4 | 2 | 13 | 4 | 18 | 97 |
|  |  | \% within Building tvoe recoded2 | 50.0\% | 56.5\% | 53.8\% | 53.6\% | 66.7\% | 28.6\% | 40.0\% | 56.5\% | 40.0\% | 39.1\% | 48.5\% |
|  | No answer | Count | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
|  |  | $\%$ within Building tvoe recoded2 | .0\% | .0\% | .0\% | 1.8\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .5\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q77C: Likelihood of purchasing energy efficient equipment instead of standard equipment iffYou felt you were helping to protect the environment? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded 2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q77C: Likelihood of purchasing energy efficient equipment instead of standard equipment if\|You felt you were helping to protect the environment? | Not at All Likely | Count | 1 | 1 | 1 | 3 | 0 | 0 | 1 | 1 | 0 | 6 | 14 |
|  |  | \% within Building type recoded2 | 25.0\% | 4.3\% | 7.7\% | 5.4\% | .0\% | .0\% | 20.0\% | 4.3\% | .0\% | 13.0\% | 7.0\% |
|  | 2 | Count | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |  |
|  |  | \% within Building | .0\% | .0\% | 7.7\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 4.3\% | 1.5\% |
|  | ${ }^{3}$ | Count | 0 | 7 | 2 | 11 | 1 | 3 | 0 | 2 | 3 | 6 | 35 |
|  |  | \% within Building type recoded2 | .0\% | 30.4\% | 15.4\% | 19.6\% | 16.7\% | 21.4\% | .0\% | 8.7\% | 30.0\% | 13.0\% | 17.5\% |
|  | 4 | Count | 1 | 2 | 1 | 11 | 0 | 3 | 1 | 7 | 0 | 15 | 41 |
|  |  | \% within Building tvoe recoded2 | 25.0\% | 8.7\% | 7.7\% | 19.6\% | .0\% | 21.4\% | 20.0\% | 30.4\% | .0\% | 32.6\% | 20.5\% |
|  | Extremely Likely | Count | 2 | 12 | 8 | 30 | 5 | 7 | 3 | 13 | 7 | 17 | 104 |
|  |  | \% within Building tvoe recoded2 | 50.0\% | 52.2\% | 61.5\% | 53.6\% | 83.3\% | 50.0\% | 60.0\% | 56.5\% | 70.0\% | 37.0\% | 52.0\% |
|  | No answer | Count | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 3 |
|  |  | \% within Building | .0\% | 4.3\% | .0\% | 1.8\% | .0\% | 7.1\% | .0\% | .0\% | .0\% | .0\% | 1.5\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | \% within Building type recoded 2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q77D: Likelihood of purchasing energy efficient equipment instead of standard equipment ifYou felt you were improving the image or value of your business more than standard equipment would? * Building type_recoded 2

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q77D: Likelihood ofpurchasing energy efficientequipment instead ofstandard equipment if\|You | Not at All Likely | Count | 1 | 3 | 0 | 5 | 0 | 0 | 1 | 1 | 0 | 10 | 21 |
|  |  | \% within Building | 25.0\% | 13.0\% | .0\% | 8.9\% | 0\% | 0\% | 20.0\% | 4.3\% | .0\% | 21.7\% | 10.5\% |
|  |  | Count | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 1 | 4 |


| $\left\lvert\, \begin{aligned} & \text { felt you were improving the } \\ & \text { image or value of your } \\ & \text { business more than } \\ & \text { standard equipment would? }\end{aligned}\right.$ |  | \% within Building | .0\% | 4.3\% | .0\% | 1.8\% | .0\% | 7.1\% | .0\% | .0\% | .0\% | 2.2\% | 2.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3 | Count | 0 | 4 | 2 | 9 | 1 | 3 | 1 | 3 | 1 | 5 | 29 |
|  |  | \% within Building tvpe recoded2 | .0\% | 17.4\% | 15.4\% | 16.1\% | 16.7\% | 21.4\% | 20.0\% | 13.0\% | 10.0\% | 10.9\% | 14.5\% |
|  | 4 | Count | 1 | 3 | 3 | 16 | 0 | 3 | 1 | 8 | 1 | 13 | 49 |
|  |  | $\%$ within Building | 25.0\% | 13.0\% | 23.1\% | 28.6\% | .0\% | 21.4\% | 20.0\% | 34.8\% | 10.0\% | 28.3\% | 24.5\% |
|  | Extremely Likely | Count | 2 | 11 | 8 | 24 | 5 | 6 | 2 | 11 | 8 | 17 | 94 |
|  |  | \% within Building | 50.0\% | 47.8\% | 61.5\% | 42.9\% | 83.3\% | 42.9\% | 40.0\% | 47.8\% | 80.0\% | 37.0\% | 47.0\% |
|  | No answer | Count | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 3 |
|  |  | \% within Building | .0\% | 4.3\% | .0\% | 1.8\% | .0\% | 7.1\% | .0\% | .0\% | .0\% | .0\% | 1.5\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | \% within Building tyve recoded2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q77E: Likelihood of purchasing energy efficient equipment instead of standard equipment if\|You received a rebate for the energy efficient equipment? | Not at All Likely | Count | 1 | 3 | 0 | 2 | 0 | 0 | 0 | 1 | 1 | 9 | 17 |
|  |  | $\%$ within Building type recoded 2 | 25.0\% | 13.0\% | .0\% | 3.6\% | .0\% | .0\% | .0\% | 4.3\% | 10.0\% | 19.6\% | 8.5\% |
|  | 2 | Count | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 |  |
|  |  | $\%$ within Building type recoded 2 | . $\%$ | .0\% | .0\% | .0\% | .0\% | 7.1\% | .0\% | .0\% | .0\% | 2.2\% | 1.0\% |
|  | 3 | Count | 0 | 3 | 2 | 8 | 0 | 2 | 0 | 1 | 1 | 3 | 20 |
|  |  | \% within Building | .0\% | 13.0\% | 15.4\% | 14.3\% | .0\% | 14.3\% | .0\% | 4.3\% | 10.0\% | 6.5\% | 10.0\% |
|  | 4 | Count | 1 | 3 | 3 | 10 | 1 | 2 | 1 | 4 | 1 | 5 | 31 |
|  |  | \% within Building type recoded2 | 25.0\% | 13.0\% | 23.1\% | 17.9\% | 16.7\% | 14.3\% | 20.0\% | 17.4\% | 10.0\% | 10.9\% | 15.5\% |
|  | Extremely Likely | Count | 2 | 14 | 8 | 35 | 5 | 8 | 4 | 17 | 7 | 28 | 128 |
|  |  | \% within Building tvoe recoded2 | 50.0\% | 60.9\% | 61.5\% | 62.5\% | 83.3\% | 57.1\% | 80.0\% | 73.9\% | 70.0\% | 60.9\% | 64.0\% |
|  | No answer | Count | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 |  |
|  |  | \% within Building type recoded2 | .0\% | .0\% | .0\% | 1.8\% | .0\% | 7.1\% | .0\% | .0\% | .0\% | .0\% | 1.0\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q77F: Likelihood of purchasing energy efficient equipment instead of standard equipment if|Your sales person, contractor, or consultant recommended it? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q77F: Likelihood of <br> purchasing energy efficient <br> equipment instead of <br> standard equipment if\|Your <br> sales person, contractor, or <br> consultant recommended <br> it? | Not at All Likely | Count | 1 | 2 | 0 | 4 | 0 | 1 | 1 | 1 | 0 | 13 | 23 |
|  |  | $\%$ within Building type recoded2 | 25.0\% | 8.7\% | .0\% | 7.1\% | 0\% | 7.1\% | 20.0\% | 4.3\% | .0\% | 28.3\% | 11.5\% |
|  | 2 | Count | 1 | 1 | 1 | 3 | 2 | 0 | 0 | 1 | 1 | 1 | 11 |
|  |  | $\%$ within Building tvoe recoded2 | 25.0\% | 4.3\% | 7.7\% | 5.4\% | 33.3\% | .0\% | 0\% | 4.3\% | 10.0\% | 2.2\% | 5.5\% |
|  | 3 | Count | 0 | 5 | 6 | 16 | 0 | 4 | 1 | 4 | 1 | 7 | 44 |
|  |  | \% within Building type recoded2 | .0\% | 21.7\% | 46.2\% | 28.6\% | .0\% | 28.6\% | 20.0\% | 17.4\% | 10.0\% | 15.2\% | 22.0\% |
|  | 4 | Count | 0 | 4 | 1 | 8 | 1 | 4 | 1 | 6 | 2 | 14 | 41 |
|  |  | \% within Building | .0\% | 17.4\% | 7.7\% | 14.3\% | 16.7\% | 28.6\% | 20.0\% | 26.1\% | 20.0\% | 30.4\% | 20.5\% |
|  | Extremely Likely | Count | 2 | 10 | 5 | 23 | 3 | 4 | 2 | 10 | 6 | 10 | 5 |
|  |  | $\begin{aligned} & \text { \% within Building } \\ & \text { tvoe recoded2 } \end{aligned}$ | 50.0\% | 43.5\% | 38.5\% | 41.1\% | 50.0\% | 28.6\% | 40.0\% | 43.5\% | 60.0\% | 21.7\% | 37.5\% |
|  | No answer | Count | 0 | 1 | 0 | 2 | 0 | 1 | 0 | 1 | 0 | 1 | 6 |
|  |  | \% within Building tvpe recoded2 | .0\% | 4.3\% | .0\% | 3.6\% | .0\% | 7.1\% | .0\% | 4.3\% | .0\% | 2.2\% | 3.0\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | \% within Building tvpe recoded2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q78: In general, what do you see as the primary reasons you might not purchase energy efficient equipment or make energy efficiency improvements to this space? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q78: In general, what do you see as the primary reasons you might not purchase energy efficient equipment or make energy efficiency improvements to this space? | Cost/ Benefit | Count | 2 | 14 | 7 | 26 | 6 | 6 | 3 | 16 | 4 | 21 | 105 |
|  |  | $\%$ within Building | 50.0\% | 60.9\% | 53.8\% | 46.4\% | 100.0\% | 42.9\% | 60.0\% | 69.6\% | 40.0\% | 45.7\% | 52.5\% |
|  | $\begin{array}{l}\text { Corporate } \\ \text { Decision }\end{array}$ <br> Renting / Do Not | Count | 0 | 1 | 0 | 6 | 0 | 1 | 0 | 0 | 1 | 1 | 10 |
|  |  | $\%$ within Building tyoe recoded2 | .0\% | 4.3\% | .0\% | 10.7\% | 0\% | 7.1\% | .0\% | 0\% | 10.0\% | 2.2\% | 5.0\% |
|  |  | Count | 0 | 1 | 0 | 4 | 0 | 0 | 0 | 1 | 1 | 1 | 8 |


|  | Own Property | \% within Building vvoe recoded2 | .0\% | 4.3\% | .0\% | 7.1\% | .0\% | .0\% | .0\% | 4.3\% | 10.0\% | 2.2\% | 4.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No Need | Count | 1 | 1 | 1 | 3 | 0 | 0 | 0 | 2 | 0 | 7 | 15 |
|  |  | $\%$ within Building type recoded 2 | 25.0\% | 4.3\% | 7.7\% | 5.4\% | .0\% | .0\% | .0\% | 8.7\% | .0\% | 15.2\% | 7.5\% |
|  | Not Compatible <br> With Business <br> Needs <br> Quality | Count | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 2 | 1 | 1 | 6 |
|  |  | $\%$ within Building | .0\% | .0\% | 7.7\% | 1.8\% | .0\% | .0\% | .0\% | 8.7\% | 10.0\% | 2.2\% | 3.0\% |
|  |  | Count | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 3 | 5 |
|  |  | $\%$ within Building | .0\% | .0\% | 7.7\% | 1.8\% | .0\% | .0\% | .0\% | .0\% | .0\% | 6.5\% | 2.5\% |
|  | $\begin{array}{\|l} \hline \text { Replacing As } \\ \text { Needed } \end{array}$ | Count | 0 | 1 | 0 | 2 | 0 | 1 | 0 | 0 | 1 | 2 | 7 |
|  |  | \% within Building | .0\% | 4.3\% | .0\% | 3.6\% | .0\% | 7.1\% | .0\% | .0\% | 10.0\% | 4.3\% | 3.5\% |
|  | No Reason | Count | 0 | 1 | 0 | 4 | 0 | 2 | 0 | 0 | 0 | 0 |  |
|  |  | $\%$ within Building tvpe recoded2 | .0\% | 4.3\% | .0\% | 7.1\% | .0\% | 14.3\% | .0\% | .0\% | .0\% | .0\% | 3.5\% |
|  | Not Well Informed | Count | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 2 |
|  |  | \% within Building tvoe recoded2 | .0\% | 4.3\% | .0\% | .0\% | .0\% | .0\% | 20.0\% | .0\% | .0\% | .0\% | 1.0\% |
|  | Other | Count | 1 | 0 | 1 | 4 | 0 | 0 | 1 | 0 | 2 | 4 | 13 |
|  |  | \% within Building tvpe recoded 2 | 25.0\% | .0\% | 7.7\% | 7.1\% | .0\% | .0\% | 20.0\% | .0\% | 20.0\% | 8.7\% | 6.5\% |
|  |  | Count | 0 | 1 | 2 | 2 | 0 | 4 | 0 | 2 | 0 | 5 | 16 |
|  | Don't know | $\%$ within Building | .0\% | 4.3\% | 15.4\% | 3.6\% | .0\% | 28.6\% | .0\% | 8.7\% | .0\% | 10.9\% | 8.0\% |
|  | Refused | Count | 0 | 2 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 1 | 6 |
|  |  | \% within Building tvoe recoded 2 | .0\% | 8.7\% | .0\% | 5.4\% | .0\% | .0\% | .0\% | .0\% | .0\% | 2.2\% | 3.0\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | \% within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q79: Are you aware that your utility has energy efficiency programs or products that offer incentives or rebates? * Building type_recoded2 Crosstabulation

|  |  |  |  |  |  |  | Building ty | recoded2 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q79: Are you aware that | Yes | Count | 4 | 13 | 7 | 33 | 4 | 7 | 4 | 14 | 2 | 27 | 115 |
| your utility has energy efficiency programs or |  | \% within Building type recoded2 | 100.0\% | 56.5\% | 53.8\% | 58.9\% | 66.7\% | 50.0\% | 80.0\% | 60.9\% | 20.0\% | 58.7\% | 57.5\% |
| products that offer | No | Count | 0 | 10 | 6 | 20 | 2 | 6 | 1 | 8 | 8 | 17 | 78 |
| incentives or rebates? |  | \% within Building | .0\% | 43.5\% | 46.2\% | 35.7\% | 33.3\% | 42.9\% | 20.0\% | 34.8\% | 80.0\% | 37.0\% | 39.0\% |
|  | DON'T KNOW | Count | 0 | 0 | 0 | 3 | 0 | 1 | 0 | 1 | 0 | 2 |  |
|  |  | \% within Building tvoe recoded2 | . $0 \%$ | .0\% | .0\% | 5.4\% | .0\% | 7.1\% | .0\% | 4.3\% | .0\% | 4.3\% | 3.5\% |
|  | Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  |  | \% within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q80: Have you participated in any of the utilities' energy efficiency program or purchased any of the promoted products? * Building type_recoded 2 Crosstabulation

|  |  |  | Building type_recoded 2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q80: Have you participated in any of the utilities' energy efficiency program or purchased any of the promoted products? |  | Count | 2 | 2 | 2 | 6 | 2 | 2 | 3 | 3 | 2 | 8 | 32 |
|  |  | $\%$ within Building | 50.0\% | 15.4\% | 28.6\% | 18.2\% | 50.0\% | 28.6\% | 75.0\% | 21.4\% | 100.0\% | 29.6\% | 27.8\% |
|  | No | Count | 2 | 10 | 5 | 23 | 1 | 4 | 1 | 11 | 0 | 18 | 75 |
|  |  | $\%$ within Building | 50.0\% | 76.9\% | 71.4\% | 69.7\% | 25.0\% | 57.1\% | 25.0\% | 78.6\% | .0\% | 66.7\% | 65.2\% |
|  | DON'T KNOW | Count | 0 | 1 | 0 | 4 | 1 | 1 | 0 | 0 | 0 | 1 | 8 |
|  |  | \% within Building | .0\% | 7.7\% | .0\% | 12.1\% | 25.0\% | 14.3\% | .0\% | .0\% | .0\% | 3.7\% | 7.0\% |
|  | Total | Count | 4 | 13 | 7 | 33 | 4 |  | 4 | 14 | 2 | 27 | 115 |
|  |  | $\%$ within Building tyve recoded 2 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q81: Would you participate in the program again should you have the opportunity? * Building type_recoded2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| Q81: Would you participatein the program again should you have the opportunity? |  | Count | 2 | 2 | 2 | 6 | 2 | 2 | 1 | 3 | 2 | 8 | 30 |
|  |  | \% within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 33.3\% | 100.0\% | 100.0\% | 100.0\% | 93.8\% |
|  | No | Count | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |  |
|  |  | \% within Building | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 33.3\% | .0\% | .0\% | .0\% | 3.1\% |
|  | DON'T KNOW | Count | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 |
|  |  | \% within Building | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 33.3\% | .0\% | .0\% | .0\% | 3.1\% |
|  | Total | Count | 2 | 2 | 2 | 6 | 2 | 2 | 3 | 3 | 2 | 8 | 32 |


|  | \% within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |



Q84_1: I am going to read a list of possible reasons for not participating in an energy efficiency program. Please indicate for each reason whether it is true for you.|1 * Building type_recoded2 Crosstabulation

|  |  |  |  |  |  |  | ilding type_re | ded2 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Other | Total |
| Q84_1: I am going to read a | I didn't know I was | Count | 0 | 3 | 1 | 2 | 1 | 1 | 0 | 2 | 4 | 14 |
| list of possible reasons for not participating in an | eligible | \% within Building tvpe recoded 2 | .0\% | 27.3\% | 20.0\% | 7.4\% | 50.0\% | 20.0\% | .0\% | 18.2\% | 21.1\% | 16.9\% |
| energy efficiency program. | ave not recently | Count | 1 | 6 | 3 | 11 | 1 | 1 | 0 | 7 | 8 | 38 |
| Please indicate for each reason whether it is true for |  | $\%$ within Building | 50.0\% | 54.5\% | 60.0\% | 40.7\% | 50.0\% | 20.0\% | .0\% | 63.6\% | 42.1\% | 45.8\% |
|  | Thave purchased | Count | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 2 | 4 |
|  | items but they were not energy | \% within Building tvpe recoded2 | .0\% | .0\% | .0\% | 7.4\% | .0\% | .0\% | .0\% | .0\% | 10.5\% | 4.8\% |
|  | I don't know how to | Count | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2 |
|  | find out more about the | \% within Building | .0\% | 9.1\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 5.3\% | 2.4\% |
|  | Salesperson didn't | Count | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
|  | talk to me about any programs | \% within Building tvpe recoded2 | .0\% | .0\% | .0\% | 3.7\% | .0\% | .0\% | .0\% | .0\% | .0\% | 1.2\% |
|  | Program | Count | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 2 |
|  | incentives were not enough | $\%$ within Building tvoe recoded 2 | .0\% | .0\% | .0\% | 3.7\% | .0\% | .0\% | .0\% | 9.1\% | .0\% | 2.4\% |
|  | It wasn't worth the | Count | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 |
|  | hassle (describe) | \% within Building | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 5.3\% | 1.2\% |
|  | Payback wasn't | Count | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 2 |
|  | sficient | $\%$ within Building | .0\% | 9.1\% | .0\% | .0\% | .0\% | 20.0\% | .0\% | .0\% | .0\% | 2.4\% |
|  | Cost | Count | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
|  |  | $\%$ within Building tvoe recoded 2 | .0\% | .0\% | 20.0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 1.2\% |
|  | Corporate Office | Count | 0 | 0 | 0 | 4 | 0 | 0 | 1 | 0 | 0 | 5 |
|  | decision | \% within Building tvoe recoded2 | .0\% | .0\% | .0\% | 14.8\% | .0\% | .0\% | 100.0\% | .0\% | .0\% | 6.0\% |
|  | Lease not own | Count | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 1 | 4 |
|  |  | $\%$ within Building tvoe recoded 2 | .0\% | .0\% | .0\% | 11.1\% | .0\% | .0\% | .0\% | .0\% | 5.3\% | 4.8\% |
|  | Small impact | Count | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 2 |
|  |  | \% within Building | .0\% | .0\% | .0\% | 3.7\% | .0\% | .0\% | .0\% | .0\% | 5.3\% | 2.4\% |
|  | No reason | Count | 0 | 0 | 0 | 2 | 0 | 2 | 0 | 0 | 1 | 5 |
|  |  | $\%$ within Building | .0\% | .0\% | .0\% | 7.4\% | .0\% | 40.0\% | .0\% | .0\% | 5.3\% | 6.0\% |
|  | OTHER (specify) | Count | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 2 |
|  |  | \% within Building | 50.0\% | .0\% | .0\% | .0\% | .0\% | .0\% | .0\% | 9.1\% | .0\% | 2.4\% |
|  | Total | Count | 2 | 11 | 5 | 27 | 2 | 5 | 1 | 11 | 19 | 83 |
|  |  | \% within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Q84_2: I am going to read a list of possible reasons for not participating in an energy efficiency program. Please indicate for each reason whether it is true for

|  |  |  | Building type_recoded2 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Office | Industrial | Other | Total |
| Q84_2: I am going to read alist of possible reasons fornot participating in anenergy efficiency program.Please indicate for eachreason whether it is true foryou.\|2 | $\begin{aligned} & \text { I didn't know I was } \\ & \text { eligible } \end{aligned}$ | Count | 0 | 0 | 0 | 0 | 1 | 1 |
|  |  | \% within Building | 0\% | 0\% | 0\% | 0\% | 14.3\% | 6.3\% |
|  | Thave not recently purchased any of the items we have | Count | 0 | 1 | 0 | 1 | 2 |  |
|  |  | $\%$ within Building | 0\% | 50.0\% | .0\% | 33.3\% | 28.6\% | 25.0\% |
|  | I have purchaseditems but theywere not energyI don't know how to | Count | 0 | 0 | 0 | 0 | 1 | 1 |
|  |  | \% within Building tvoe recoded 2 | 0\% | \% | .0\% | 0\% | 14.3\% | 6.3\% |
|  |  | Count | 0 | 0 | 1 |  | 2 |  |



Q84_3: I am going to read a list of possible reasons for not participating in an energy efficiency program. Please
indicate for each reason whether it is true for you.|3 * Building type_recoded 2 Crosstabulation

|  |  |  | Building type_recoded2 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Retail | Other | Total |
| Q84_3: I am going to read a list of possible reasons for not participating in an energy efficiency program. Please indicate for each reason whether it is true foryou.\|3 | n't know how to | Count | 1 | 0 |  |
|  | find out more about the | $\%$ within Building | 100.0\% | 0\% | 20.0\% |
|  | Salesperson didn't | tvo recoded 2 | 0 | 4 |  |
|  | talk to me about | \% within Building | .0\% | 00.0\% | 80.0\% |
|  |  | troe recoded2 | 1 | 4 |  |
|  |  | $\%$ within Building | 100.0\% | 100.0\% | 100.0\% |

Q84_4: I am going to read a list of possible reasons for not participating in an energy efficiency
program. Please indicate for each reason whether it is true for you.|4* Building type_recoded2

|  |  |  | Building type_recoded2 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Other | Total |
| Q84_4: I am going to read a <br> list of possible reasons for not participating in an energy efficiency program. Please indicate for each reason whether it is true for you.\|4 | Programincentives were notenough enough | Count | 1 |  |
|  |  | \% within Building | 50.0\% | 50.0\% |
|  |  | Count | 1 |  |
|  |  | \% within Building | 50.0\% | 50.0\% |
|  | Total | tvoe recoded2 | 2 |  |
|  |  | \% within Building | 100.0\% | 100.0\% |
|  |  | trve recoded 2 |  |  |

Q84_5: I am going to read a list of possible reasons for not participating in an energy efficiency


Q85: Please describe the conditions that may be sufficient for your business to participate in a utility sponsored energy efficiency program * Building type_recoded2

|  |  |  | Building type_recoded 2 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Warehouse | Retail | Office | Health | Industrial | Other | Total |
| Q85: Please describe the conditions that may be sufficient for your business to participate in a utility sponsored energy efficiency program | If Mandatory | Count | 0 | 1 | 2 | 0 | 0 | 2 | 5 |
|  |  | \% within Building tvoe recoded2 | .0\% | 100.0\% | 100.0\% | .0\% | .0\% | 66.7\% | 55.6\% |
|  | $\begin{aligned} & \text { If saves cost - } \\ & \text { y benefits } \end{aligned}$ | Count | 1 | 0 | 0 | 1 | 1 | 1 | 4 |
|  |  | \% within Building | 100.0\% | .0\% | .0\% | 100.0\% | 100.0\% | 33.3\% | 44.4\% |
|  | Total | Count | 1 | 1 | 2 | 1 | 1 | 3 | 9 |
|  |  | \% within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |


|  | ing type_recoded2 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Warehouse | Retail | Grocery | Office | Lodging | Health | Education | Industrial | Restaurant | Other | Total |
| \|GR: Gender of respondent?|Male Count | 4 | 14 | 9 | 25 | 3 | 3 | 4 | 12 | 6 | 28 | 108 |


|  | \% within Building | 100.0\% | 60.9\% | 69.2\% | 44.6\% | 50.0\% | 21.4\% | 80.0\% | 52.2\% | 60.0\% | 60.9\% | $54.0 \%$92 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Female | Count | 0 | 9 | 4 | 31 | 3 | 11 | 1 | 11 | 4 | 18 |  |
|  | \% within Building tvoe recoded2 | 0\% | 39.1\% | 30.8\% | 55.4\% | 50.0\% | 78.6\% | 20.0\% | 47.8\% | 40.0\% | 39.1\% | 46.0\% |
| Total | Count | 4 | 23 | 13 | 56 | 6 | 14 | 5 | 23 | 10 | 46 | 200 |
|  | \% within Building | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

Commercial Electric Model - Remaining Factor Derivations from Site Surveys


Commercial Electric Model - Remaining Factor Derivations from Site Surveys


Commercial Electric Model - Remaining Factor Derivations from Site Surveys

| Commercial - Remaining Factors <br> Measure Name | Remaining Factors are calculated as (1-saturation factor). ONLY HIGHLITED CELLS ARE STATISTICALLY SIGNIFICANT AND USED IN THE MODEL |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Measure\# | Warehouse | Retail | Grocery | Office | Lodging | Health | Restaurant | Education | Other |  | N |
|  |  |  |  |  |  |  |  |  |  |  | Total |  |
| Hotel Guest Room Occupancy Control System | 367 |  |  |  |  |  |  |  |  |  |  |  |
| Space Cooling - Unitary \& Split AC |  |  |  |  |  |  |  |  |  |  |  |  |
| HVAC Advanced Tune-Up | 381 |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency AC - Unitary and Split Systems (Tier 2) | 382 |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency AC - Unitary \& Split AC Systems (Tier 3) | 383 |  |  |  |  |  |  |  |  |  |  |  |
| Ductless (mini split) | 384 |  |  |  |  |  |  |  |  |  |  |  |
| Comprehensive Track Proper HVAC Sizing | 385 |  |  |  |  |  |  |  |  |  |  |  |
| Improved Duct Sealing | 386 |  |  |  |  |  |  |  |  |  |  |  |
| Radiant Ceiling Cooling | 387 |  |  |  |  |  |  |  |  |  |  |  |
| Dedicated Outdoor Air System | 388 |  |  |  |  |  |  |  |  |  |  |  |
| Ground Source Heat Pump - Cooling | 389 |  |  |  |  |  |  |  |  |  |  |  |
| Cooking |  |  |  |  |  |  |  |  |  |  |  |  |
| HE Steamer | 401 |  |  |  |  |  |  |  |  |  |  |  |
| HE Combination Oven | 402 |  |  |  |  |  |  |  |  |  |  |  |
| HE Holding Cabinet | 403 |  |  |  |  |  |  |  |  |  |  |  |
| HE Fryer - Electric | 404 |  |  |  |  |  |  |  |  |  |  |  |
| Demand Ventilation Control | 405 |  | 100.0\% | 67.0\% | 100.0\% | 75.0\% | 71.0\% | 75.0\% | 69.0\% | 67.0\% | 73.2\% | 11 |
| Induction Cooktops | 406 |  |  |  |  |  |  |  |  |  |  |  |
| Lighting |  |  |  |  |  |  |  |  |  |  |  |  |
| Lamp \& Ballast Retrofit (HP T8 Replacing T12) | 501 | 21.0\% | 36.0\% | 1.0\% | 20.0\% | 49.0\% | 50.0\% | 59.0\% | 3.0\% | 12.0\% | 34.3\% | 43607 |
| Lamp \& Ballast Retrofit (HP T8 Replacing Standard T8) | 502 |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Fluorescent Fixtures (HP T8 Troffer Replacing T12) | 503 |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Fluorescent Fixtures (Low Glare Troffer HPT8/T5 Replacing T12) | 504 |  |  |  |  |  |  |  |  |  |  |  |
| High Intensity Fluorescent Fixtures (replacing HID) - Hi \& Low Bay | 505 |  |  |  |  |  |  |  |  |  |  |  |
| Fluorescent Fixtures with Reflectors | 506 | 40.6\% | 37.4\% | 79.4\% | 61.7\% | 83.4\% | 95.6\% | 1.6\% | 47.2\% | 64.3\% | 67.8\% | 33504 |
| CFL Fixture | 507 | 35.0\% | 89.0\% | 96.0\% | 37.0\% | 32.0\% | 33.0\% | 57.0\% | 46.0\% | 41.0\% | 50.4\% | 8777 |
| Replace Exterior Quartz Halogen w/PSMH or HPS | 508 |  |  |  |  |  |  |  |  |  |  |  |
| Replace Exterior Metal Halide w/PSMH | 509 | 100.0\% | 100.0\% |  | 100.0\% | 100.0\% |  |  | 100.0\% | 100.0\% | 100.0\% | 318 |
| LED Exit Sign | 510 | 17.0\% | 100.0\% | 100.0\% | 43.0\% | 21.0\% | 37.5\% | 0.0\% | 0.0\% | 33.0\% | 22.5\% | 374 |
| LEC Exit Sign | 511 |  |  |  |  |  |  |  |  |  |  |  |
| LED Traffic / Pedestrian Signals | 512 |  |  |  |  |  |  |  |  |  |  |  |
| HID Fixture - Pulse Start Metal Halide (Interior) | 513 | 100.0\% | 100.0\% |  | 80.0\% | 100.0\% | 100.0\% |  | 95.0\% | 94.0\% | 94.5\% | 1469 |

Commercial Electric Model - Remaining Factor Derivations from Site Surveys


Commercial Electric Model - Remaining Factor Derivations from Site Surveys


Commercial Electric Model - Saturation Factors from Site Surveys


Commercial Electric Model - Saturation Factors from Site Surveys


Commercial Electric Model - Saturation Factors from Site Surveys

| Commercial - Saturation | Saturation is defined as the percentage of installed appliances that already incorporate the listed measurenot the percentage of facilities that utilize the electric end use. ONLY HIGHLITED CELLS ARE STATISTICALLY SIGNIFICANT AND USED IN THE MODEL |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Measure\# | Warehouse | Retail | Grocery | Office | Lodging | Healh | Restaurant | Education | Other | Corresponding Measure in Site Survey | Total | N | Comment |
| Lighting |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lamp \& Ballast Retrofit (HP T8 Replacing T12) | 501 | 79.0\% | 64.0\% | 99.0\% | 80.0\% | 51.0\% | 50.0\% | 41.0\% | 97.0\% | 88.0\% | Lighting Tables | 65.7\% | 43607 |  |
| Lamp \& Ballast Retrofit (HP T8 Replacing Standard 18) | 502 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Fluorescent Fixtures (HP T8 Troffer Replacing T12) | 503 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Fluorescent Fixtures (Low Glare Troffer HPT8/T5 Replacing T12) | 504 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High Intensity Fluorescent Fixtures (replacing HID) Hi \& Low Bay | 505 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fluorescent fixtures with Reflectors | 506 | 59.4\% | 62.6\% | 20.6\% | 38.3\% | 16.6\% | 4.4\% | 98.4\% | 52.8\% | 35.7\% | Lighting Tables | 32.2\% | 33504 |  |
| CFL Fixture | 507 | 65.0\% | 11.0\% | 4.0\% | 63.0\% | 68.0\% | 67.0\% | 43.0\% | 54.0\% | 59.0\% | Lighting Tables | 49.6\% | 8777 |  |
| Replace Exterior Quartz Halogen w/PSMH or HPS | 508 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Replace Exterior Metal Halide w/PSMH | 509 | 0.0\% | 0.0\% |  | 0.0\% | 0.0\% |  |  | 0.0\% | 0.0\% | Lighting Tables, PSMH Vs NH | 0.0\% | 318 |  |
| LED Exit Sign | 510 | 83.0\% | 0.0\% | 0.0\% | 57.0\% | 79.0\% | 62.5\% | 100.0\% | 100.0\% | 67.0\% | Lighting Tables | 77.5\% | 374 |  |
| LEC Exit Sign | 511 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| LED Traffic / Pedestrian Signals | 512 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| HID Fixture - Pulse Start Metal Halide (Interior) | 513 | 0.0\% | 0.0\% |  | 20.0\% | 0.0\% | 0.0\% |  | 5.0\% | 6.0\% | Lighting Tables | 5.5\% | 1469 |  |
| Specialty Fixtures - Halogen Infra-Red Bulb | 514 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Specialty Fixtures - Integrated Ballast 25W MH | 515 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Specialty Fixtures - Induction Fluorescent 23W | 516 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Specialty Fixtures - Metal Halide Track | 517 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cold Cathode Screw In | 518 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| LED Screw In | 519 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CFL Screw-in | 520 | 65.0\% | 11.0\% | 4.0\% | 63.0\% | 68.0\% | 67.0\% | 43.0\% | 54.0\% | 59.0\% | Lighting Tables | 49.6\% | 8777 |  |
| LED Christmas type - decorative lighting | 521 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lighting Controls |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Controls for HID - Hi/Lo | 551 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Controls for HIF- Remote Mount Occupancy Sensor | 552 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Remote Mounted Occupancy Sensor - Non HIF | 553 | 8.0\% | 29.0\% | 1.0\% | 22.0\% | 5.0\% | 1.0\% | 28.0\% | 21.0\% | 40.0\% | Lighting Tables, percent controlled by manual switch | 16.6\% | 45275 |  |
| Switch Mounted Occupancy Sensor | 554 | 8.0\% | 29.0\% | 1.0\% | 22.0\% | 5.0\% | 1.0\% | 28.0\% | 21.0\% | 40.0\% | Lighning Tables, percent controlled by manual suitch | 16.6\% | 45275 |  |
| Daylight Controlled Dimming Ballast | 555 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Daylight Dimming - New Construction | 556 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5\% More Efficient Lighting Design - Existing Construction | 557 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 10\% More Efficient Lighting Design - Existing Construction | 558 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 15\% More Efficient Design - New Construction | 559 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dimming controls (night glare \& roads/areas not used often) | 560 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 30\% More Efficient Design - New Construction | 561 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Refrigeration |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Vending Miser for Soft Drink Vending Machines | 601 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Vending Miser for Non-Refrigerated Machines | 602 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Refrigerated Case Covers | 603 |  |  |  |  |  |  |  |  |  |  |  |  |  |

Commercial Electric Model - Saturation Factors from Site Surveys


Commercial Non-Electric Model - Remaining Factor Derivations from Site Surveys

| Commercial - Remaining Factors <br> Measure Name | Remaining Factors are calculated as (1-saturation factor) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Measure\# | Warehouse | Retail | Grocery | Office | Lodging | Health | Restaurant | Education | Other | Total | N |
| Water Heating |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Clothes Washer | 100 |  |  |  |  |  |  |  |  |  |  |  |
| Natural gas Clothes Dryer | 101 |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Water Heater>=62\% | 102 |  |  |  |  |  |  |  |  |  |  |  |
| On Demand Water Heater | 103 | 100\% | 100\% | 100\% | 96\% | 100\% | 100\% | 80\% | 100\% | 99\% | 98\% | 277 |
| Pipe Insulation | 104 | 33\% | 100\% | 100\% | 91\% | 22\% | 52\% | 100\% | 36\% | 26\% | 50\% | 228 |
| Tank Insulation | 105 | 100\% | 100\% | 100\% | 92\% | 97\% | 79\% | 100\% | 34\% | 100\% | 85\% | 265 |
| Low Flow Shower Heads | 106 |  |  |  |  |  |  |  |  |  |  |  |
| Low Flow Pre-Rinse Spray Nozzle | 107 |  |  |  |  |  |  |  |  |  |  |  |
| Faucet Aerator | 108 |  |  |  |  |  |  |  |  |  |  |  |
| Modulate Water Temp | 109 |  |  |  |  |  |  |  |  |  |  |  |
| Circulation Pump Time clocks | 110 |  |  |  |  |  |  |  |  |  |  |  |
| Mainline Air vent | 111 |  |  |  |  |  |  |  |  |  |  |  |
| Thermostatic vents | 112 |  |  |  |  |  |  |  |  |  |  |  |
| Indirect Fired Water Heating Systems | 113 | 83\% | 78\% | 100\% | 92\% | 29\% | 68\% | 100\% | 72\% | 31\% | 58\% | 233 |
| Indirect Fired Water Heating Systems MF | 114 |  |  |  |  |  |  |  |  |  |  |  |
| Ozone Commercial Laundry System (Electric HW) | 115 |  |  |  |  |  |  |  |  |  |  |  |
| Solar Water Heating System | 116 | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |  |
| Pools |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Spa/Hot Tub Heater | 200 |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency (95\%) Gas Pool Water Heater | 201 |  |  |  |  |  |  |  |  |  |  |  |
| Temperature control | 202 |  |  |  | 100\% | 8\% |  |  |  |  | 7\% | 14 |
| Pool Cover | 203 |  |  |  | 100\% | 88\% |  |  |  |  | 89\% | 19 |
| Solar Pool Heater | 204 |  |  |  | 100\% | 100\% |  |  |  |  | 100\% | 11 |
| Building Envelope |  |  |  |  |  |  |  |  |  |  |  |  |
| Integrated Building Design ( $30 \%>$ code) | 300 |  |  |  |  |  |  |  |  |  |  |  |
| Energy Efficient Windows | 301 | 0\% | 0\% | 0\% | 13\% | 15\% | 10\% | 25\% | 0\% | 13\% | 4\% | 81 |
| Energy Efficient Windows | 301_MF |  |  |  |  |  |  |  |  |  |  |  |
| Interior Storm Windows (Low-e or double clear film) | 302 |  |  |  |  |  |  |  |  |  |  |  |
| Loading dock Seals | 303 |  |  |  |  |  |  |  |  |  |  |  |
| Air curtains | 304 |  |  |  |  |  |  |  |  |  |  |  |
| Exterior Door Insulation (New, Replacement, Retrofit) | 305 |  |  |  |  |  |  |  |  |  |  |  |
| Exhaust hood makeup air (expand with direct fired make-up systems) | 306 |  |  |  |  |  |  |  |  |  |  |  |
| Demand-Controlled Ventilation (CO2 vent control) | 307 |  |  |  |  |  |  |  |  |  |  |  |
| Insulated Overhead Doors | 308 |  |  |  |  |  |  |  |  |  |  |  |
| Reflective rollout radiant barriers | 309 |  |  |  |  |  |  |  |  |  |  |  |
| Integration of Passive Solar heating, cooling \& ventilation | 310 |  |  |  |  |  |  |  |  |  |  |  |
| Roof Insulation (only when re-roofing) | 311 | 100\% | 60\% | 100\% | 68\% | 29\% | 69\% | 50\% | 56\% | 63\% | 59\% | 69 |
| Wall Insulation | 312 | 100\% | 50\% | 100\% | 78\% | 56\% | 33\% | 50\% | 19\% | 70\% | 55\% | 55 |
| Roof Insulation (only when re-roofing) | 311_MF |  |  |  |  |  |  |  |  |  |  |  |

Commercial Non-Electric Model - Remaining Factor Derivations from Site Surveys

| Commercial - Remaining Factors <br> Measure Name | Remaining Factors are calculated as (1-saturation factor) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Measure\# | Warehouse | Retail | Grocery | Office | Lodging | Health | Restaurant | Education | Other | Total | N |
| Wall Insulation - MF | 312_MF |  |  |  |  |  |  |  |  |  |  |  |
| Space heating |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficient Furnace Fan (Non-Electric Furnace) | 400 |  |  |  |  |  |  |  |  |  |  |  |
| Gas-Fired Absorption Heat Pump (for hot water \& chilled water) | 401 |  |  |  |  |  |  |  |  |  |  |  |
| Energy and Heat Recovery Ventilators (ERV/HRV) | 402 | 100\% | 100\% | 100\% | 93\% | 67\% | 75\% | 100\% | 73\% | 100\% | 87\% | 63 |
| ECM or Modulating air handler \& HW pump (e.g. www.ecologix.ca) | 403 | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |  |
| Infrared Heater | 404 |  | 92\% | 92\% | 92\% | 92\% | 92\% | 92\% | 92\% | 92\% | 92\% | 12 |
| High Efficiency Furnace (AFUE>=92\%) | 405 |  | 65\% | 65\% | 65\% | 65\% | 65\% | 65\% | 65\% | 65\% | 65\% | 17 |
| High Efficiency Hot Water Boiler(AFUE>=85\%) | 406 |  | 67\% | 67\% | 67\% | 67\% | 67\% | 67\% | 67\% | 67\% | 67\% | 6 |
| High Efficiency Steam Boiler | 407 |  |  |  |  |  |  |  |  |  |  |  |
| Condensing Boiler | 408 |  |  |  |  |  |  |  |  |  |  |  |
| Boiler- Heating Pipe Insulation | 409 |  |  |  |  |  |  |  |  |  |  |  |
| Boiler Tune-Up | 410 |  |  |  |  |  |  |  |  |  |  |  |
| Stack Heat Exchanger | 411 |  |  |  |  |  |  |  |  |  |  |  |
| Heat Recovery from Air to Air | 412 |  |  |  |  |  |  |  |  |  |  |  |
| Boiler Reset Controls | 413 |  |  |  |  |  |  |  |  |  |  |  |
| Boiler O2 Trim Controls | 414 |  |  |  |  |  |  |  |  |  |  |  |
| Boiler blowdown heat exchanger (steam) | 415 |  |  |  |  |  |  |  |  |  |  |  |
| Repair malfunctioning steam traps | 416 |  |  |  |  |  |  |  |  |  |  |  |
| Steam trap maintenance | 417 |  |  |  |  |  |  |  |  |  |  |  |
| Insulate steam lines/condensate tank | 418 |  |  |  |  |  |  |  |  |  |  |  |
| Filter replacement | 419 |  |  |  |  |  |  |  |  |  |  |  |
| Destratification Fans | 420 |  |  |  |  |  |  |  |  |  |  |  |
| Improved Duct Sealing | 421 |  |  |  |  |  |  |  |  |  |  |  |
| CHP | 422 |  |  |  |  |  |  |  |  |  |  |  |
| ECM - 92\% (packaged with a high efficiency furnace) | 423 |  |  |  |  |  |  |  |  |  |  |  |
| HE COMBO w/SHW w/radiant heat, new or retrofit | 424 |  |  |  |  |  |  |  |  |  |  |  |
| District energy - HE fossil fuel fired | 425 |  |  |  |  |  |  |  |  |  |  |  |
| Hot water temperature reset control | 426 |  |  |  |  |  |  |  |  |  |  |  |
| Energy and Heat Recovery Ventilators (ERV/HRV) | 427 |  |  |  |  |  |  |  |  |  |  |  |
| Liquid Dessicant Air Conditioners | 428 |  |  |  |  |  |  |  |  |  |  |  |
| Refrigeration waste heat recovery | 429 |  |  |  |  |  |  |  |  |  |  |  |
| Space Cooling |  |  |  |  |  |  |  |  |  |  |  |  |
| Gas-fired absorption air conditioner | 500 |  |  |  |  |  |  |  |  |  |  |  |
| Micro Channel Heat Exchangers (new units only) | 501 |  |  |  |  |  |  |  |  |  |  |  |
| Ventilation |  |  |  |  |  |  |  |  |  |  |  |  |
| Linkage less combustion controls | 600 |  |  |  |  |  |  |  |  |  |  |  |
| Heat Recovery | 601 |  |  |  |  |  |  |  |  |  |  |  |

Commercial Non-Electric Model - Remaining Factor Derivations from Site Surveys

| Commercial - Remaining Factors <br> Measure Name | Remaining Factors are calculated as (1-saturation factor) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Measure\# | Warehouse | Retail | Grocery | Office | Lodging | Health | Restaurant | Education | Other | Total | N |
| Enthalpy/Energy Recovery Heat Exchangers for Ventilation | 602 | 100\% | 100\% | 100\% | 93\% | 67\% | 75\% | 100\% | 73\% | 100\% | 87\% | 63 |
| Improved Duct Sealing (also for heating \& cooling) | 603 |  |  |  |  |  |  |  |  |  |  |  |
| Dedicated Outdoor Air Systems (DOAS) (reduces | 604 |  |  |  |  |  |  |  |  |  |  |  |
| Displacement Ventilation (new construction only) | 605 |  |  |  |  |  |  |  |  |  |  |  |
| HVAC Control |  |  |  |  |  |  |  |  |  |  |  |  |
| Retrocommissioning | 700 |  |  |  |  |  |  |  |  |  |  |  |
| Commissioning | 701 |  |  |  |  |  |  |  |  |  |  |  |
| Programmable Thermostat | 702 |  |  |  |  |  |  |  |  |  |  |  |
| EMS install | 703 | 100\% | 67\% | 67\% | 56\% | 92\% | 82\% | 75\% | 21\% | 52\% | 62\% | 94 |
| EMS Optimization | 704 |  |  |  |  |  |  |  |  |  |  |  |
| Adaptive \& Fuzzy Logic Control | 705 |  |  |  |  |  |  |  |  |  |  |  |
| System/Component Diagnostics | 706 |  |  |  |  |  |  |  |  |  |  |  |
| Cooking |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Gas Griddle | 800 |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Gas Combination Oven |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Gas Convection Oven | 801 |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Gas Conveyer Oven | 802 |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Gas Rack Oven |  |  |  |  |  |  |  |  |  |  |  |  |
| High Efficiency Gas Broiler |  |  |  |  |  |  |  |  |  |  |  |  |
| Infrared Fryer | 803 |  |  |  |  |  |  |  |  |  |  |  |
| Power Burner Oven | 804 |  | 100\% | 100\% |  | 90\% | 100\% |  | 100\% |  | 97\% | 67 |
| Power Burner Fryer | 805 |  |  |  |  |  |  |  |  |  |  |  |
| DHW Demand management - best practices | 806 |  |  |  |  |  |  |  |  |  |  |  |
| Energy Star Fryer | 807 |  |  |  |  |  |  |  |  |  |  |  |
| Demand Ventilation Control | 808 |  | 100\% | 67\% | 100\% | 75\% | 71\% | 75\% | 69\% | 67\% | 73\% | 11 |
| High Efficiency Gas Steamer | 809 |  |  |  |  |  |  |  |  |  |  |  |
| Process Heat - Other |  |  |  |  |  |  |  |  |  |  |  |  |
| Process Heat Recovery | 900 |  |  |  |  |  |  |  |  |  |  |  |
| Performance Optimization | 901 |  |  |  |  |  |  |  |  |  |  |  |
| Waste Water Heat Recovery | 902 |  |  |  |  |  |  |  |  |  |  |  |
| Infrared Ovens | 903 |  |  |  |  |  |  |  |  |  |  |  |
| Replace thermo oxidizers | 904 |  |  |  |  |  |  |  |  |  |  |  |

Commercial Non-Electric Model - Saturation Factor Derivations from Site Surveys


Commercial Non-Electric Model - Saturation Factor Derivations from Site Surveys

| Commercial - Saturation Measure Name | Saturation is defined as the percentage of installed appliances that already incorporate the listed measure, not the percentage of facilities that utilize the electric end use. ONLY HIGHLITED CELLS WERE STATISTICALLY SIGNIFICANT AND USED IN THE MODEL |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Measure\# | Warehouse | Retail | Grocery | Office | Lodging | Health | Restaurant | Education | Other | Corresponding Measure in Site Survey | Total | N |
| Roof Insulation (only when re-roofing) | 311 | 0.0\% | 40.0\% | 0.0\% | 32.1\% | 70.8\% | 31.2\% | 50.0\% | 44.5\% | 36.7\% | Building Envelope, Exterior Walls, Insulation $R$ Value, insulation values less than R-15 | 40.6\% | 69 |
| Wall Insulation | 312 | 0.0\% | 50.0\% | 0.0\% | 22.2\% | 44.4\% | 66.7\% | 50.0\% | 81.2\% | 30.0\% | Building Envelope, Roof/Ceiling, Roof Insulation R value, insulation values less than $R-20$ | 44.6\% | 55 |
| Roof Insulation (only when re-roofing) | 311_MF |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficient Furnace Fan (Non-Electric Furnace) | 400 |  |  |  |  |  |  |  |  |  |  |  |  |
| Gas-Fired Absorption Heat Pump (for hot water \& chilled water) | 401 |  |  |  |  |  |  |  |  |  |  |  |  |
| Energy and Heat Recovery Ventilators (ERV/HRV) | 402 | 0.0\% | 0.0\% | 0.0\% | 7.0\% | 33.0\% | 25.0\% | 0.0\% | 27.0\% | 0.0\% | Facility Heating and Cooling, Ventilation System, Heat Recovery Y/N | 12.7\% | 63 |
| ECM or Modulating air handler \& HW pump (e.g. www.ecologix.ca) | 403 | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | Facility Heating and Cooling Continued Central Heating Equipment, Rated Eff.,no IR heaters found in commercial sites | 0.0\% |  |
| Infrared Heater | 404 |  | 8.3\% | 8.3\% | 8.3\% | 8.3\% | 8.3\% | 8.3\% | 8.3\% | 8.3\% | Facility Heating and Cooling Continued Central Heating Equipment, Rated Eff., all building types combined | 8.0\% | 12 |
| High Efficiency Furnace (AFUE>=92\%) | 405 |  | 35.3\% | 35.3\% | 35.3\% | 35.3\% | 35.3\% | 35.3\% | 35.3\% | 35.3\% | Facility Heating and Cooling Continued Central Heating Equipment, Rated Eff., all building types combined | 35.0\% | 17 |
| High Efficiency Hot Water Boiler(AFUE $>=85 \%$ ) | 406 |  | 33.3\% | 33.3\% | 33.3\% | 33.3\% | 33.3\% | 33.3\% | 33.3\% | 33.3\% | Facility Heating and Cooling Continued Central Heatino Fouinment Rated Eff | 33.0\% | 6 |
| High Efficiency Steam Boiler | 407 |  |  |  |  |  |  |  |  |  |  |  |  |
| Condensing Boiler | 408 |  |  |  |  |  |  |  |  |  |  |  |  |
| Boiler- Heating Pipe Insulation | 409 |  |  |  |  |  |  |  |  |  |  |  |  |
| Boiler Tune-Up | 410 |  |  |  |  |  |  |  |  |  |  |  |  |
| Stack Heat Exchanger | 411 |  |  |  |  |  |  |  |  |  |  |  |  |
| Heat Recovery from Air to Air | 412 |  |  |  |  |  |  |  |  |  |  |  |  |
| Boiler Reset Controls | 413 |  |  |  |  |  |  |  |  |  |  |  |  |
| Boiler 02 Trim Controls | 414 |  |  |  |  |  |  |  |  |  |  |  |  |
| Boiler blowdown heat exchanger (steam) | 415 |  |  |  |  |  |  |  |  |  |  |  |  |
| Repair malfunctioning steam traps | 416 |  |  |  |  |  |  |  |  |  |  |  |  |
| Steam trap maintenance | 417 |  |  |  |  |  |  |  |  |  |  |  |  |
| Insulate steam lines/condensate tank | 418 |  |  |  |  |  |  |  |  |  |  |  |  |
| Filter replacement | 419 |  |  |  |  |  |  |  |  |  |  |  |  |
| Destratification Fans | 420 |  |  |  |  |  |  |  |  |  |  |  |  |
| Improved Duct Sealing | 421 |  |  |  |  |  |  |  |  |  |  |  |  |
| CHP | 422 |  |  |  |  |  |  |  |  |  |  |  |  |
| ECM - 92\% (packaged with a high efficiency furnace) | 423 |  |  |  |  |  |  |  |  |  |  |  |  |
| HE COMBO w/SHW w/radiant heat, new or retrofit | 424 |  |  |  |  |  |  |  |  |  |  |  |  |
| District energy - HE fossil fuel fired | 425 |  |  |  |  |  |  |  |  |  |  |  |  |
| Hot water temperature reset control | 426 |  |  |  |  |  |  |  |  |  |  |  |  |
| Energy and Heat Recovery Ventilators (ERV/HRV) | 427 |  |  |  |  |  |  |  |  |  |  |  |  |
| Liquid Dessicant Air Conditioners | 428 |  |  |  |  |  |  |  |  |  |  |  |  |
| Refingeration waste heat recovery <br> Space Cooling |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gas-fired absorption air conditioner | 500 |  |  |  |  |  |  |  |  |  |  |  |  |

Commercial Non-Electric Model - Saturation Factor Derivations from Site Surveys


## Large C\&I Data from Site Surveys

| Energy Star Refrigerators |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Model Building Type |  |  | ENERGYSTAR |  |  |
|  | EQUIPCODE | Data | N |  | Grand Total |
| Education | 1D | $\begin{array}{\|l\|} \hline \begin{array}{l} \text { Sum of TOTAL_Y } \\ \text { Percent } \end{array} \\ \hline \end{array}$ | 100.00\% | 0.00\% | [ ${ }^{5}$ |
| Education Sum of TOTAL_UNIT |  |  | 5 |  | 5 |
| Education Percent |  |  | 100.00\% | 0.00\% | 100.00\% |
| Health | 1D | $\begin{aligned} & \text { Sum of TOTAL_Y } \\ & \text { Percent } \end{aligned}$ | 83.33\% | 16.67\% | 100.00\% ${ }^{6}$ |
| Health Sum of TOTAL_UNIT |  |  | 5 | 1 | 6 |
| Health Percent |  |  | 83.33\% | 16.67\% | 100.00\% |
| Lodging | 1D | $\begin{aligned} & \text { Sum of TOTAL_4 } \\ & \text { Percent } \end{aligned}$ | 4 $100.00 \%$ | 0.00\% | 4 $100.00 \%$ |
| Lodging Sum of TOTAL_UNIT |  |  | 4 |  | 4 |
| Lodging Percent |  |  | 100.00\% | 0.00\% | 100.00\% |
| Office | 1D | $\begin{array}{\|l\|} \begin{array}{l} \text { Sum of TOTAL_Y } \\ \text { Percent } \end{array} \end{array}$ | 4 $100.00 \%$ | 0.00\% | 4 $100.00 \%$ |
| Office Sum of TOTAL_UNIT |  |  | 4 |  | 4 |
| Office Percent |  |  | 100.00\% | 0.00\% | 100.00\% |
| Other | 1D | $\begin{aligned} & \text { Sum of TOTAL_4 } \\ & \text { Percent } \end{aligned}$ | 1 $100.00 \%$ | 0.00\% | 100.00\% |
| Other Sum of TOTAL_UNIT |  |  | 1 |  | 1 |
| Other Percent |  |  | 100.00\% | 0.00\% | 100.00\% |
| Total Sum of TOTAL_UNIT |  |  | 19 | 1 | 20 |
| Total Percent |  |  | 95.00\% | 5.00\% | 100.00\% |


| Office Equipment <br> By Building Type |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | ENERGYSTAR |  |  |
| Model Building Type | Data | N |  | Grand Total |
| Education | Sum of Est. \# Units | 196 | 135 | 331 |
|  | Percent | 59.21\% | 40.79\% | 100.00\% |
| Electronic and Other El | Sum of Est. \# Units | 476 | 699 | 1175 |
|  | Percent | 40.51\% | 59.49\% | 100.00\% |
| Fabricated Metals | Sum of Est. \# Units | 260 | 29 | 289 |
|  | Percent | 89.97\% | 10.03\% | 100.00\% |
| Grocery | Sum of Est. \# Units |  | 32 | 32 |
|  | Percent | 0.00\% | 100.00\% | 100.00\% |
| Health | Sum of Est. \# Units | 31 | 26 | 57 |
|  | Percent | 54.39\% | 45.61\% | 100.00\% |
| Lodging | Sum of Est. \# Units | 28 |  | 28 |
|  | Percent | 100.00\% | 0.00\% | 100.00\% |
| Lumber and Wood Proq | Sum of Est. \# Units | 355 |  | 355 |
|  | Percent | 100.00\% | 0.00\% | 100.00\% |
| Office | Sum of Est. \# Units | 45 | 257 | 302 |
|  | Percent | 14.90\% | 85.10\% | 100.00\% |
| Other | Sum of Est. \# Units | 177 | 13 | 190 |
|  | Percent | 93.16\% | 6.84\% | 100.00\% |
| Other Assembly / Light | Sum of Est. \# Units | 249 | 7 | 256 |
|  | Percent | 97.27\% | 2.73\% | 100.00\% |
| Paper and Allied Produ | Sum of Est. \# Units |  | 16 | 16 |
|  | Percent | 0.00\% | 100.00\% | 100.00\% |
| Printing, Publishing \& A | Sum of Est. \# Units | 99 |  | 99 |
|  | Percent | 100.00\% | 0.00\% | 100.00\% |
| Restaurant | Sum of Est. \# Units | 93 |  | 93 |
|  | Percent | 100.00\% | 0.00\% | 100.00\% |
| Retail | Sum of Est. \# Units | 45 |  | 45 |
|  | Percent | 100.00\% | 0.00\% | 100.00\% |
| Rubber and misc. Plast | Sum of Est. \# Units |  |  | 61 $100.00 \%$ |
|  | Percent | 100.00\% | 0.00\% | 100.00\% |

Commercial Dishwashers and Clothes Washers by HE vs. Standard By Building Type

| Model Building TypdEQUIP_CODE |  | Data | HIGH_EFF |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | N | Y | Grand Total |
| Education | L4 |  | Sum of TOTAL |  | 2 |
|  |  | Percentage | 0.00\% | 100.00\% | 100.00\% |
| Health | L4 | Sum of TOTAL | 7 |  | 7 |
|  |  | Percentage | 100.00\% | 0.00\% | 100.00\% |
| Lodging | L4 | Sum of TOTAL | 4 |  | 8 |
|  |  | Percentage | 50.00\% | 50.00\% | 100.00\% |
| Office | L4 | Sum of TOTAL | 2 |  | 2 |
|  |  | Percentage | 100.00\% | 0.00\% | 100.00\% |
| Other | L4 | Sum of TOTAL | 2 |  | 2 |
|  |  | Percentage | 100.00\% | 0.00\% | 100.00\% |
| Total Sum of TOTAL_UNIT |  |  | 15 | 6 | 21 |
| Total Percentage |  |  | 71.43\% | 28.57\% | 100.00\% |


| Warehouse | Sum of Est. \# Units <br> Percent | 172 | 139 | 311 |
| :--- | :--- | ---: | ---: | ---: |
| Total Sum of Est. \# Units | $55.31 \%$ | $44.69 \%$ | $100.00 \%$ |  |
| Total Percent | 2287 | 1353 | 3640 |  |


| Pool Cover | H=Hot Tub | S= Swimminc̣ O=Other |
| :--- | :--- | :--- |
| By Building Type |  |  |


|  |  |  | POOLCOVER |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Model Building Type <br> Lodging | TYPE | Data | Y |  | Grand Total |
|  | H | Count of POOLC percent | 80.00\% | $\begin{array}{r} 1 \\ 20.00 \% \end{array}$ | 100.00\% ${ }^{5}$ |
|  | 0 | Count of POOLC percent | 100.00\% | 0.00\% | 100.00\% ${ }^{1}$ |
|  | S | Count of POOLC percent | 8 $88.89 \%$ | $\begin{array}{r} \hline 1 \\ 11.11 \% \\ \hline \end{array}$ | 9 $100.00 \%$ |
|  | (blank) | $\begin{array}{\|l\|} \hline \text { Count of POOLC } \\ \text { percent } \end{array}$ | 100.00\% | 0.00\% | 100.00\% ${ }^{2}$ |
| Lodging Count of POOLCOVER |  |  | 15 | 2 | 17 |
| Lodging percent |  |  | 88.24\% | 11.76\% | 100.00\% |
| Office | H | $\left\lvert\, \begin{aligned} & \text { Count of POOLC } \\ & \text { percent }\end{aligned}\right.$ | 100.00\% | 0.00\% | 1 <br> $100.00 \%$ |
|  | S | Count of POOLC percent | 100.00\% | 0.00\% | 1 $100.00 \%$ |
| Office Count of POOLCOVER |  |  | 2 |  | 2 |
| Office percent |  |  | 100.00\% | 0.00\% | 100.00\% |
| Total Count of POOLCOVER |  |  | 17 | 2 | 19 |
| Total percent |  |  | 89.47\% | 10.53\% | 100.00\% |

Solar Pool Heater H=Hot Tub S= Swimminc O=Other

| Count of SOLAR_COLL |  |  |  |  |  |  | SOLAR_COLL |  |
| :--- | :--- | :--- | :--- | :---: | :---: | :---: | :---: | :---: |
| Model Building Type | TYPE | N | Grand Total |  |  |  |  |  |
| Lodging | H | 3 | 3 |  |  |  |  |  |
|  | S | 6 | 6 |  |  |  |  |  |
| Lodging Total |  | 9 | 9 |  |  |  |  |  |
| Office | H | 1 | 1 |  |  |  |  |  |
|  | S | 1 | 1 |  |  |  |  |  |
| Office Total |  | 2 | 2 |  |  |  |  |  |
| Grand Total |  | 11 | 11 |  |  |  |  |  |

Window Glazing
By Building Type

|  |  | Glazing  <br> Single  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Model Building Type | Data |  |  |  | Grand Total |
| Education | Count of Glazing | 12 |  |  | 12 |
|  | Percent | 0.00\% | 100.00\% | 0.00\% | 100.00\% |
| Grocery | Count of Glazing |  | 3 |  | 3 |
|  | Percent | 0.00\% | 100.00\% | 0.00\% | 100.00\% |
| Health | Count of Glazing | 1 | 9 | 0.00\% | $\begin{array}{r} 10 \\ 100.00 \% \end{array}$ |
|  | Percent | 10.00\% | 90.00\% |  |  |
| Lodging | Count of Glazing | 10.00\% | 11$84.62 \%$ |  | $\begin{array}{r} 13 \\ 100.00 \% \\ \hline \end{array}$ |
|  | Percent | 0.00\% |  |  |  |
| Office | Count of Glazing | 6.67\% | 13 | 1 | 15 |
|  | Percent |  | 86.67\% | 6.67\% | 100.00\% |
| Other | Count of Glazing | 1 | 13 | 1 | 15 |
|  | Percent | 6.67\% | 86.67\% | 6.67\% | 100.00\% |
| Restaurant | Count of Glazing | 0.00\% | $\begin{array}{r} 3 \\ 75.00 \% \\ \hline \end{array}$ | $\begin{array}{r} 1 \\ 25.00 \% \\ \hline \end{array}$ | $\begin{array}{r} 4 \\ 100.00 \% \\ \hline 5 \end{array}$ |
|  | Percent |  |  |  |  |
| Retail | Count of Glazing |  | 5 |  |  |


| Retail | Percent | $0.00 \%$ | $100.00 \%$ | $0.00 \%$ | $100.00 \%$ |
| :--- | :--- | ---: | ---: | ---: | ---: |
| Warehouse | Count of Glazing <br> Percent | $0.00 \%$ | $100.00 \%$ | $0.00 \%$ | $100.00 \%$ |
| Total Count of Glazing | 3 | 73 | 5 | 81 |  |
| Total Percent | $3.70 \%$ | $90.12 \%$ | $6.17 \%$ | $100.00 \%$ |  |

## Roof Color

|  |  | Roof Color |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Model Building Type | Data | Light | Medium | Dark | Combination | Grand Total |
| Education | Count of Roof Color | 4 | 2 | 6 | 1 | 13 |
|  | Percent | 30.77\% | 15.38\% | 46.15\% | 7.69\% | 100.00\% |
| Grocery | Count of Roof Color | 1 |  | 2 |  |  |
|  | Percent | 33.33\% | 0.00\% | 66.67\% | 0.00\% | 100.00\% |
| Health | Count of Roof Color | 2 | 2 | 6 | 1 | 11 |
|  | Percent | 18.18\% | 18.18\% | 54.55\% | 9.09\% | 100.00\% |
| Lodging | Count of Roof Color | 1 | 1 | 9 | 1 | 12 |
|  | Percent | 8.33\% | 8.33\% | 75.00\% | 8.33\% | 100.00\% |
| Office | Count of Roof Color | 2 | 9 | 6 | 1 | 18 |
|  | Percent | 11.11\% | 50.00\% | 33.33\% | 5.56\% | 100.00\% |
| Other | Count of Roof Color | 1 | 8 | 7 | 2 | 18 |
|  | Percent | 5.56\% | 44.44\% | 38.89\% | 11.11\% | 100.00\% |
| Restaurant | Count of Roof Color | 2 |  | 1 |  | 3 |
|  | Percent | 66.67\% | 0.00\% | 33.33\% | 0.00\% | 100.00\% |
| Retail | Count of Roof Color | 2 | 2 | 2 |  | 6 |
|  | Percent | 33.33\% | 33.33\% | 33.33\% | 0.00\% | 100.00\% |
| Warehouse | Count of Roof Color | 1 | 1 | 2 |  | 4 |
|  | Percent | 25.00\% | 25.00\% | 50.00\% | 0.00\% | 100.00\% |
|  |  | 16 | 25 | 41 | 6 | 88 |
|  |  | 18.18\% | 28.41\% | 46.59\% | 6.82\% | 100.00\% |

Ventilation - Heat Recovery

|  | Count With Heat Rer Total Count | Percent with Heat Recovery |  |
| :--- | :---: | ---: | :---: |
| Education | 3 | 11 | $27.27 \%$ |
| Grocery | 0 | 1 | $0.00 \%$ |
| Health | 2 | 8 | $25.00 \%$ |
| Lodging | 2 | 6 | $33.33 \%$ |
| Office | 1 | 14 | $7.14 \%$ |
| Other | 0 | 16 | $0.00 \%$ |
| Restaurant | 0 | 3 | $0.00 \%$ |
| Retail | 0 | 1 | $0.00 \%$ |
| Warehouse | 0 | 3 | $0.000 \%$ |
|  |  |  |  |
|  |  | $N$ |  |
|  |  |  |  |

EMS at facility?
By Building Type

|  |  | Q10_EMS |  |  |
| :--- | :--- | :--- | ---: | ---: |
| Model Building Type | Data | N | Y |  |
| Education | Count of Q10_EMS | 3 | Grand Total |  |
|  | Percent | $21.43 \%$ | $78.57 \%$ | $100.00 \%$ |
| Grocery | Count of Q10_EMS | 2 | 1 | 3 |
|  | Percent | $66.67 \%$ | $33.33 \%$ | $100.00 \%$ |
| Health | Count of Q10_EMS | 9 | 2 | 11 |
|  | Percent | $81.82 \%$ | $18.18 \%$ | $100.00 \%$ |
| Lodging | Count of Q10_EMS | 12 | 1 | 13 |
|  | Percent | $92.31 \%$ | $7.69 \%$ | $100.00 \%$ |
| Office | Count of Q10_EMS | 10 | 8 | 18 |
|  | Percent | $55.56 \%$ | $44.44 \%$ | $100.00 \%$ |

Ventilation-Economizer

|  | Count With OA E. Total Count | Percent with OA Economizer |  |
| :--- | :---: | ---: | ---: |
| Education | 4 | 14 | $28.57 \%$ |
| Grocery | 0 | 2 | $0.00 \%$ |
| Health | 5 | 8 | $62.50 \%$ |
| Lodging | 2 | 10 | $20.00 \%$ |
| Office | 10 | 18 | $55.56 \%$ |
| Other | 5 | 17 | $29.41 \%$ |
| Restaurant | 0 | 3 | $0.00 \%$ |
| Retail | 2 | 4 | $50.00 \%$ |
| Warehouse | 0 | 3 | $0.00 \%$ |
|  |  |  |  |
|  | N |  | 79 |

## Demand Controlled Exhaust

| Total |  | Number With DI Percent With DCE |  |
| :---: | :---: | :---: | :---: |
| Education | 13 | 4 | 31\% |
| Grocery | 3 | 1 | 33\% |
| Health | 7 | 2 | 29\% |
| Lodging | 8 | 2 | 25\% |
| Office | 2 |  | 0\% |
| Other | 3 | 1 | 33\% |
| Restaurant | 4 | 1 | 25\% |
| Retail | 1 |  | 0\% |
| Total | 41 | 11 | 27\% |


| Other | Count of Q10_EMS Percent | $\begin{array}{r} 11 \\ 52.38 \% \end{array}$ | $\begin{array}{r} 10 \\ 47.62 \% \\ \hline \end{array}$ | 21 $100.00 \%$ |
| :---: | :---: | :---: | :---: | :---: |
| Restaurant | Count of Q10_EMS | ${ }^{3}$ | 1 | 4 |
|  | Percent | 75.00\% | 25.00\% | 100.00\% |
| Retail | Count of Q10_EMS | 4 | 2 | 6 |
|  | Percent | 66.67\% | 33.33\% | 100.00\% |
| Warehouse | Count of Q10_EMS | 4 |  | 4 |
|  | Percent | 100.00\% | 0.00\% | 100.00\% |
| Total Count of Q10_EMS |  | 58 | 36 | 94 |
| Total Percent |  | 61.70\% | 38.30\% | 100.00\% |

Ovens

| Sum of TOT_NONE EQUIP_CODE |  |  |  |  |
| :--- | :---: | :---: | ---: | ---: |
| Model Building Type CO | IO | OV | Grand Total |  |
| Education | 3 |  | 25 | 28 |
| Grocery | 2 |  | 1 | 3 |
| Health | 3 |  | 11 | 14 |
| Lodging | 2 | 2 | 16 | 20 |
| Office |  |  |  | 0 |
| Other | 0 |  | 0 | 0 |
| Restaurant |  | 2 |  | 0 |
| Retail | 12 | 2 | 53 | 0 |
| Grand Total |  |  |  |  |


|  |  | LAMPTYPE |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Model Building Type | Data | T8 |  | Grand Total |
| Education | Number of Fixtures | 170 | 5,340 | 5,510 |
|  | Percent of Total | 3.09\% | 96.91\% | 100.00\% |
| Grocery | Number of Fixtures | 5 | 850 | 855 |
|  | Percent of Total | 0.58\% | 99.42\% | 100.00\% |
| Health | Number of Fixtures | 10,896 | 10,727 | 21,623 |
|  | Percent of Total | 50.39\% | 49.61\% | 100.00\% |
| Lodging | Number of Fixtures | 793 | 838 | 1,631 |
|  | Percent of Total | 48.62\% | 51.38\% | 100.00\% |
| Office | Number of Fixtures | 1,436 | 5,804 | 7,240 |
|  | Percent of Total | 19.83\% | 80.17\% | 100.00\% |
| Other | Number of Fixtures | 277 | 2,092 | 2,369 |
|  | Percent of Total | 11.69\% | 88.31\% | 100.00\% |
| Restaurant | Number of Fixtures | 145 | 100 | 245 |
|  | Percent of Total | 59.18\% | 40.82\% | 100.00\% |
| Retail | Number of Fixtures | 887 | 1,559 | 2,446 |
|  | Percent of Total | 36.26\% | 63.74\% | 100.00\% |
| Warehouse | Number of Fixtures | 359 | 1,329 | 1,688 |
|  | Percent of Total | 21.27\% | 78.73\% | 100.00\% |
| Total Number of Fixtures <br> Total Percent of Total |  | 14,968 | 28,639 | 43,607 |
|  |  | 34.32\% | 65.68\% | 100.00\% |

Reflectors

|  |  | REFLECTOR FIXTURETYP |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | S | S Total | $\frac{\text { SW }}{\text { FT }}$ | SW Total | w |  |  |  | W Total | (blank) |  | (blank) Tot | $\begin{aligned} & \text { Grand } \\ & \text { Total } \end{aligned}$ |
| Model Building Type | Data | FT |  |  |  | F FL | FT |  |  |  | FT |  |  |  |
| Education | Sum of COUNT percent | $\begin{array}{r} 274 \\ 4.77 \% \end{array}$ | $\begin{array}{r} 274 \\ 4.77 \% \end{array}$ | 0.00\% | 0.00\% | 0.00\% | 0.00\% | $\begin{array}{r} 2755 \\ 48.00 \% \end{array}$ | 0.00\% | $\begin{array}{r} 2755 \\ 48.00 \% \\ \hline \end{array}$ | $\begin{array}{r} 2711 \\ 47.23 \% \\ \hline \end{array}$ | 0.00\% | 2711 $47.23 \%$ | $\begin{array}{r} 5740 \\ 100.00 \% \end{array}$ |
| Grocery | Sum of COUNT percent | $\begin{array}{r} 342 \\ 20.57 \% \end{array}$ | $\begin{array}{r} 342 \\ 20.57 \% \end{array}$ | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 1321 $79.43 \%$ | 0.00\% | 1321 $79.43 \%$ | $\begin{array}{r} 1663 \\ 100.00 \% \end{array}$ |
| Health | Sum of COUNT percent | $\begin{array}{r} 39 \\ 0.40 \% \\ \hline \end{array}$ | $\begin{array}{r} 39 \\ 0.40 \% \\ \hline \end{array}$ | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 394 $4.00 \%$ | 3 $0.03 \%$ | 397 $4.03 \%$ | 9405 $95.57 \%$ | 0 $0.00 \%$ | 9405 $95.57 \%$ | 9841 $100.00 \%$ |
| Lodging | Sum of COUNT percent | $\begin{array}{r} 86 \\ 5.04 \% \end{array}$ | $\begin{array}{r} 86 \\ 5.04 \% \end{array}$ | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 198 $11.60 \%$ | 0.00\% | 11.60\% ${ }^{198}$ | 1423 $83.36 \%$ | 0.00\% | 1423 $83.36 \%$ | $\begin{array}{r} 1707 \\ 100.00 \% \end{array}$ |

Large Commercial Electric Model - Site Survey Data Tables

| Office | Sum of COUNT percent | $\begin{array}{r} \hline 465 \\ 6.85 \% \end{array}$ | $\begin{array}{r} \hline 465 \\ 6.85 \% \end{array}$ | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 2138 $31.50 \%$ | 0.00\% | $\begin{array}{r} 2138 \\ 31.50 \% \end{array}$ | $\begin{array}{r} 4184 \\ 61.65 \% \end{array}$ | 0.00\% | $\begin{array}{r} \hline 4184 \\ 61.65 \% \end{array}$ | $\begin{array}{r} \hline 6787 \\ 100.00 \% \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other | Sum of COUNT | 126 | 126 $4.25 \%$ |  |  |  |  | 933 $31.46 \%$ |  | 933 | 1907 $64.30 \%$ |  | 1907 $64.30 \%$ | 2966 |
| Restaurant | percent |  | 4.25\% | $\begin{array}{r}\text { 0.00\% } \\ \hline 18\end{array}$ | 0.00\% 18 | 0.00\% | $0.00 \%$ 43 | 31.46\% 119 | 0.00\% | 31.46\% 223 | 64.30\% | 0.00\% | 64.30\% | 100.00\% |
|  | percent | 0.00\% | 0.00\% | 7.35\% | 7.35\% | 24.90\% | 17.55\% | 48.57\% | 0.00\% | 91.02\% | 1.63\% | 0.00\% | 1.63\% | 100.00\% |
| Retail | Sum of COUNT percent | $\begin{array}{r} 102 \\ 4.14 \% \end{array}$ | $\begin{array}{r} 102 \\ 4.14 \% \end{array}$ | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 1440 $58.47 \%$ | 0.00\% | 1440 $58.47 \%$ | 921 $37.39 \%$ | 0.00\% | 921 $37.39 \%$ | $\begin{array}{r}2463 \\ 100.00 \% \\ \hline\end{array}$ |
| Warehouse | Sum of COUNT percent | $\begin{array}{r} 641 \\ 30.64 \% \\ \hline \end{array}$ | $\begin{array}{r} 641 \\ 30.64 \% \\ \hline \end{array}$ | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 601 $28.73 \%$ | 0.00\% | 601 $28.73 \%$ | 850 $40.63 \%$ | 0.00\% | 850 $40.63 \%$ | 2092 $100.00 \%$ |
| Total Sum of COUNT |  | 2075 | 2075 | 18 | 18 | 61 | 43 | 8578 | 3 | 8685 | 22726 | 0 | 22726 | 33504 |
| Total percent |  | 6.19\% | 6.19\% | 0.05\% | 0.05\% | 0.18\% | 0.13\% | 25.60\% | 0.01\% | 25.92\% | 67.83\% | 0.00\% | 67.83\% | 100.00\% |


| CFL and Incandescent Saturations By Building Type |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Model Building Type | Data | LAMPTYPE |  |  |
|  |  | CFL | Incandescend Grand Total |  |
|  | Number of Fixtures | 269 | 225 | 494 |
| Education | Percent of Total | 54.45\% | 45.55\% | 100.00\% |
| Grocery | Number of Fixtures | 6 | 163 | 169 |
|  | Percent of Total | 3.55\% | 96.45\% | 100.00\% |
| Health | Number of Fixtures | 460 | 227 | 687 |
|  | Percent of Total | 66.96\% | 33.04\% | 100.00\% |
| Lodging | Number of Fixtures | 2,002 | 960 | 2,962 |
|  | Percent of Total | 67.59\% | 32.41\% | 100.00\% |
| Office | Number of Fixtures | 643 | 371 | 1,014 |
|  | Percent of Total | 63.41\% | 36.59\% | 100.00\% |
| Other | Number of Fixtures | 521 | 367 | 888 |
|  | Percent of Total | 58.67\% | 41.33\% | 100.00\% |
| Restaurant | Number of Fixtures | 160 | 216 | 376 |
|  | Percent of Total | 42.55\% | 57.45\% | 100.00\% |
| Retail | Number of Fixtures | 231 | 1,858 | 2,089 |
|  | Percent of Total | 11.06\% | 88.94\% | 100.00\% |
| Warehouse | Number of Fixtures | 64 | 34 | 98 |
|  | Percent of Total | 65.31\% | 34.69\% | 100.00\% |
| Total Number of Fixtures |  | 4,356 | 4,421 | 8,777 |
| Total Percent of Total |  | 49.63\% | 50.37\% | 100.00\% |


| Exit Sign Saturations <br> By Building Type |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \|FIXTURETYP LAMPTYPE |  |  | EX Total |  |
|  |  |  |  |  | Grand Total |
| Model Building Type | Data | CFL L | LED | Incandescent |  |  |
| Education | Number of Fixtures |  | 97 |  |  | 97 | 97 |
|  | Percent of Total | 0.00\% | 100.00\% | 0.00\% | 100.00\% | 100.00\% |
| Health | Number of Fixtures |  | 10 | 6 | 16 | 16 |
|  | Percent of Total | 0.00\% | 62.50\% | 37.50\% | 100.00\% | 100.00\% |
| Lodging | Number of Fixtures |  | 67 | 18 | 85 | 85 |
|  | Percent of Total | 0.00\% | 78.82\% | 21.18\% | 100.00\% | 100.00\% |
| Office | Number of Fixtures | 16 | 21 |  | 37 | 37 |
|  | Percent of Total | 43.24\% | 56.76\% | 0.00\% | 100.00\% | 100.00\% |
| Other | Number of Fixtures | 11 | 53 | 15 | 79 | 79 |
|  | Percent of Total | 13.92\% | 67.09\% | 18.99\% | 100.00\% | 100.00\% |
| Restaurant | Number of Fixtures |  | 4 |  | 4 | 4 |
|  | Percent of Total | 0.00\% | 100.00\% | 0.00\% | 100.00\% | 100.00\% |
| Retail | Number of Fixtures |  |  | 10 | 10 | 10 |
|  | Percent of Total | 0.00\% | 0.00\% | 100.00\% | 100.00\% | 100.00\% |
| Warehouse | Number of Fixtures | 8 | 38 |  | 46 | 46 |
|  | Percent of Total | 17.39\% | 82.61\% | 0.00\% | 100.00\% | 100.00\% |
| Total Number of Fixtures |  | 35 | 290 | 49 | 374 | 374 |
| Total Percent of Total |  | 9.36\% | 77.54\% | 13.10\% | 100.00\% | 100.00\% |


| Model Building | LOCATION | Data | LAMPTYPE |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | SMH | Grand Tota |
| Education | EXTERIOR | Number of Percent of | 100.00\% ${ }^{6}$ | 100.00\% ${ }^{6}$ |
| Education Number of Fixtures |  |  | 6 | 6 |
| Education Percent of Total |  |  | 100.00\% | 100.00\% |
| Lodging | EXT | Number of Percent of | [ $\begin{array}{r}6 \\ 100.00 \%\end{array}$ | 100.00\% ${ }^{6}$ |
|  | EXTERIOR | Number of Percent of | $\begin{array}{r} 13 \\ 100.00 \% \\ \hline \end{array}$ | $\begin{array}{r} 13 \\ 100.00 \% \\ \hline \end{array}$ |
|  | PARKING | Number of Percent of | 100.00\% | [ ${ }^{3}$ |
|  | TENNIS | Number of Percent of | $\begin{array}{r} 20 \\ 100.00 \% \\ \hline \end{array}$ | $\begin{array}{r} 20 \\ 100.00 \% \\ \hline \end{array}$ |
| Lodging Number of Fixtures |  |  | 42 | 42 |
| Lodging Percent of Total |  |  | 100.00\% | 100.00\% |
| Office | EXTERIOR | Number of Percent of | $\begin{array}{r} 100 \\ 100.00 \% \end{array}$ | 100 $100.00 \%$ |
| Office Number of Fixtures |  |  | 100 | 100 |
| Office Percent of Total |  |  | 100.00\% | 100.00\% |
| Other | BATTING C | Number of Percent of | $\begin{array}{r} \hline 8 \\ 100.00 \% \end{array}$ | 8 $100.00 \%$ |
|  | EXTERIOR | Number of |  | ${ }^{8}$ |
|  |  | Percent of | 100.00\% | 100.00\% |
|  | FAÇADE | Number of | 17 | 17 |
|  |  | Percent of | 100.00\% | 100.00\% |
|  | PARKING L | Number of | 115 | 115 |
|  |  | Percent of | 100.00\% | 100.00\% |
| Other Number of Fixtures |  |  | 148 | 148 |
| Other Percent of Total |  |  | 100.00\% | 100.00\% |
| Retail | EXTERIOR | Number of Percent of | $\begin{array}{r} 15 \\ 100.00 \% \end{array}$ | $\begin{array}{r}15 \\ 100.00 \% \\ \hline\end{array}$ |
| Retail Number of Fixtures |  |  | 15 | 15 |
| Retail Percent of Total |  |  | 100.00\% | 100.00\% |
| Warehouse | EXTERIOR | Number of Percent of | [ ${ }^{7}$ | 7 $100.00 \%$ |
| Warehouse Number of Fixtures |  |  | 7 | 7 |
| Warehouse Percent of Total |  |  | 100.00\% | 100.00\% |
| Total Number of Fixtures |  |  | 318 | 318 |
| Total Percent of Total |  |  | 100.00\% | 100.00\% |

Large Commercial Electric Model - Site Survey Data Tables

| Interior Metal Halides | SMH EXT | SMH Total |  | SMH INT |  | PSMH | Remaining Factor |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
| Education |  | 6 |  | 88 | 82 |  | 4 | 95.35\% |
| Health |  |  |  | 42 | 42 |  | 0 | 100.00\% |
| Lodging |  | 42 |  | 268 | 226 |  | 0 | 100.00\% |
| Office |  | 100 |  | 245 | 145 |  | 37 | 79.67\% |
| Other |  | 148 |  | 751 | 603 |  | 40 | 93.78\% |
| Retail |  | 15 |  | 287 | 272 |  | 0 | 100.00\% |
| Warehouse |  | 7 |  | 25 | 18 |  | 0 | 100.00\% |

Remote Refrigeration

|  |  | HIGH_EFF |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Model Building Type | Data | Y |  | Grand Total |
| Education | Count of HIGH_EFF | 10 |  | 10 |
|  | Percent | 100.00\% | 0.00\% | 100.00\% |
| Grocery | Count of HIGH_EFF | 6 |  | 6 |
|  | Percent | 100.00\% | 0.00\% | 100.00\% |
| Health | Count of HIGH_EFF | 6 |  | 6 |
|  | Percent | 100.00\% | 0.00\% | 100.00\% |
| Lodging | Count of HIGH_EFF | 11 | 4 | 15 |
|  | Percent | 73.33\% | 26.67\% | 100.00\% |
| Office | Count of HIGH_EFF | 6 | 5 | 11 |
|  | Percent | 54.55\% | 45.45\% | 100.00\% |
| Other | Count of HIGH_EFF | 2 |  | 2 |
|  | Percent | 100.00\% | 0.00\% | 100.00\% |
| Retail | Count of HIGH_EFF | 3 |  | 3 |
|  | Percent | 100.00\% | 0.00\% | 100.00\% |
| Warehouse | Count of HIGH_EFF |  | 1 | 1 |
|  | Percent | 0.00\% | 100.00\% | 100.00\% |
|  |  | 44 | 10 | 54 |
| Total Percent |  | 81.48\% | 18.52\% | 100.00\% |

Floating Head Pressure Control

## High Efficiency Lighting



0.00\%

Heater Controls

| Count of ANTI_SWE |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Model Building Type | N |  | (blank) | Grand Total |
| Education |  | 3 |  | 3 |
| Grocery |  | 3 |  | 3 |
| Health |  |  |  |  |
| Lodging |  | 2 |  | 2 |
| Office |  |  |  |  |
| Other |  |  | 1 |  |
| Restaurant |  | 3 |  | 3 |
| Retail |  |  |  |  |
| Warehouse |  |  |  |  |
| Grand Total |  | 11 | 1 | 12 |

Fan Motor Eff.

| Count of MOTOR_EFF | MOTOR_EFF |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Model Building Type | H |  |  | Grand Total |
| Education |  |  | 7 |  |
| Grocery |  | 5 | 4 | 9 |
| Health |  | 1 | 3 | 4 |
| Lodging |  |  | 14 | 14 |
| Office |  | 2 | 4 | 6 |
| Other |  |  | 2 | 2 |
| Restaurant |  |  | 2 | 2 |
| Retail |  |  | 2 | 2 |
| Warehouse |  |  | 1 | 1 |
| Grand Total |  | 8 | 39 | 47 |

Fan motor controls

| Count of VSD | VSD_FAN | (blank) |  | Grand Total |
| :--- | :---: | ---: | :---: | :---: |
| Model Buildding | N | 7 |  |  |
| Education | 7 | 6 |  |  |
| Grocery | 6 | 7 |  |  |
| Health | 7 | 14 |  |  |
| Lodging | 14 | 6 |  |  |
| Office | 6 | 2 |  |  |
| Other | 2 | 2 |  |  |
| Restaurant | 2 | 2 |  |  |
| Retail | 2 |  |  |  |
| Warehouse |  |  |  |  |
| Grand Total | 46 | 46 |  |  |

## Heat Recovery

| Count of HEAT_RECO | HEAT_RECOV |  |  |  |  |
| :--- | ---: | :---: | ---: | ---: | :---: |
| Model Building Type | N | O | S | Grand Total |  |
| Education | 3 | 2 | 5 | 10 |  |
| Grocery | 6 |  | 6 |  |  |
| Health | 6 |  | 6 |  |  |
| Lodging | 11 |  | 6 |  |  |
| Office | 9 |  | 11 |  |  |
| Other | 2 |  | 9 |  |  |
| Restaurant | 2 |  | 2 |  |  |
| Retail | 3 | 2 | 5 | 2 |  |
| Grand Total | 42 | 39 |  |  |  |

Heat Pumps

| Count of Model Building Type |  |
| :--- | ---: |
| Model Building Typd Total |  |
| Education |  |
| Grocery | 33 |
| Health | 7 |
| Lodging | 39 |
| Office | 42 |
| Other | 35 |
| Restaurant | 52 |
| Retail | 12 |
| Warehouse | 7 |
| Grand Total | 30 |

Large Commercial Electric Model - Site Survey Data Tables


## Motors-Efficiency <br> By Building Type

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Model Building Type | Data | Efficiency S H P |  |  | Grand Total |
| Education | Sum of NO_UNITS | 32 | 4 |  | 36 |
|  | Percent | 88.89\% | 11.11\% | 0.00\% | 100.00\% |
| Grocery | Sum of NO_UNITS | 2 |  |  | 2 |
|  | Percent | 100.00\% | 0.00\% | 0.00\% | 100.00\% |
| Health | Sum of NO_UNITS | 366 | 4 | 7 | 377 |
|  | Percent | 97.08\% | 1.06\% | 1.86\% | 100.00\% |
| Lodging | Sum of NO_UNITS | 186 |  |  | 186 |
|  | Percent | 100.00\% | 0.00\% | 0.00\% | 100.00\% |
| Office | Sum of NO_UNITS | 55 | 10 | 3 | 68 |
|  | Percent | 80.88\% | 14.71\% | 4.41\% | 100.00\% |
| Other | Sum of NO_UNITS | 178 | 43 | 13 | 234 |
|  | Percent | 76.07\% | 18.38\% | 5.56\% | 100.00\% |
| Restaurant | Sum of NO_UNITS | 7 |  |  | 7 |
|  | Percent | 100.00\% | 0.00\% | 0.00\% | 100.00\% |
| Retail | Sum of NO_UNITS | 11 |  |  | 11 |
|  | Percent | 100.00\% | 0.00\% | 0.00\% | 100.00\% |
| Warehouse | Sum of NO_UNITS | 67 | 2 |  | 69 |
|  | Percent | 97.10\% | 2.90\% | 0.00\% | 100.00\% |
| Total Sum of NO_UNITS |  | 904 | 63 | 23 | 990 |
| Total Percent |  | 91.31\% | 6.36\% | 2.32\% | 100.00\% |


| Motors-Control Typ By Building Type |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Control |  |  |  |  |
| Model Building Type | Data | Constant Speed | Electronic VS | chanical \} |  | Grand Total |
| Education | Sum of NO_UNITS percent | $\begin{array}{r} 165 \\ 98.80 \% \end{array}$ | 0.00\% | 0.00\% | 2 $1.20 \%$ | $\begin{array}{r} 167 \\ 100.00 \% \end{array}$ |
| Grocery | Sum of NO_UNITS percent | 2 $100.00 \%$ | 0.00\% | 0.00\% | 0.00\% | 2 $100.00 \%$ |
| Health | Sum of NO_UNITS percent | $\begin{array}{r} 380 \\ 98.96 \% \end{array}$ | 0.52\% | 0.52\% | 0.00\% | 384 $100.00 \%$ |
| Lodging | Sum of NO_UNITS percent | $\begin{array}{r} 179 \\ 86.47 \% \\ \hline \end{array}$ | 0.97\% | 26 $12.56 \%$ | 0.00\% | 207 $100.00 \%$ |
| Office | Sum of NO_UNITS percent | $\begin{array}{r} 71 \\ 73.20 \% \end{array}$ | $\begin{array}{r} 25 \\ 25.77 \% \\ \hline \end{array}$ | 0.00\% | $\begin{array}{r} 1 \\ 1.03 \% \end{array}$ | 97 $100.00 \%$ |
| Other | Sum of NO_UNITS percent | $\begin{array}{r} 406 \\ 89.82 \% \\ \hline \end{array}$ | 23 $5.09 \%$ | 22 $4.87 \%$ | [1 | 452 $100.00 \%$ |
| Retail | Sum of NO_UNITS percent | $\begin{array}{r} 11 \\ 100.00 \% \\ \hline \end{array}$ | 0.00\% | 0.00\% | 0.00\% | 11 $100.00 \%$ |
| Warehouse | Sum of NO_UNITS percent | 73 $100.00 \%$ | 0.00\% | 0.00\% | 0.00\% | $\begin{array}{r}73 \\ 100.00 \% \\ \hline\end{array}$ |
| Total Sum of NO_UNITS |  | 1287 | 52 | 50 | 4 | 1393 |
| Total percent |  | 92.39\% | 3.73\% | 3.59\% | 0.29\% | 100.00\% |


| Motors-VFD vs. Not VFD By Building Type |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Control V |  |  |
| Model Building | Data | Other | VFD | Grand Total |
| Education | Sum of NO_ | 167 |  | 170 |
|  | Percent | 98.24\% | 1.76\% | 100.00\% |
| Grocery | Sum of NO_ | 2 |  | 2 |
|  | Percent | 100.00\% | 0.00\% | 100.00\% |
| Health | Sum of NO_ | 380 | 4 | 384 |
|  | Percent | 98.96\% | 1.04\% | 100.00\% |
| Lodging | Sum of NO_ | 179 | 28 | 207 |
|  | Percent | 86.47\% | 13.53\% | 100.00\% |
| Office | Sum of NO_ | 72 | 25 | 97 |
|  | Percent | 74.23\% | 25.77\% | 100.00\% |
| Other | Sum of NO_ | 407 | 45 | 452 |
|  | Percent | 90.04\% | 9.96\% | 100.00\% |
| Retail | Sum of NO_ | 11 |  | 11 |
|  | Percent | 100.00\% | 0.00\% | 100.00\% |
| Warehouse | Sum of NO_ | 73 |  | 73 |
|  | Percent | 100.00\% | 0.00\% | 100.00\% |
| Total Sum of NO_UNITS |  | 1291 | 105 | 1396 |
| Total Percent |  | 92.48\% | 7.52\% | 100.00\% |

Commercial Non-Electric Model - Data Tables from Site Surveys

## Large C\&l Data from Site Surveys

Water Heaters By Type
By Building Type

|  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Model Building Type | Sum of COUNT2 | DHW_GENERA INSTANT | INT STOR | HWB | INT NO STOR POU |  | SAS | STEAM BCSTM HX |  | $\begin{array}{\|c\|} \hline \text { Grand Total } \\ \hline 53 \\ 10000 \% \end{array}$ |
| Education |  | $0.00 \%$ | 12 | 1 | 5 | 1 | 31 |  |  |  |
|  | Percent |  | 22.64\% | 1.89\% | 9.43\% | 1.89\% | 58.49\% | 0.00\% | 5.66\% |  |
| Grocery | Sum of COUNT2 |  |  |  |  |  | 4 |  |  | 4 |
|  | Percent | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 100.00\% | 0.00\% | 0.00\% | 100.00\% |
| Health | Sum of COUNT2 |  | 6 | 5 | 1 | 1 | 13 |  | 1 | 27 |
|  | Percent | 0.00\% | 22.22\% | 18.52\% | 3.70\% | 3.70\% | 48.15\% | 0.00\% | 3.70\% | 100.00\% |
| Lodging | Sum of COUNT2 |  | 24 | 2 |  |  | 10 |  |  | 36 |
|  | Percent | 0.00\% | 66.67\% | 5.56\% | 0.00\% | 0.00\% | 27.78\% | 0.00\% | 0.00\% | 100.00\% |
| Office | Sum of COUNT2 | 2 | 3 | 2 | 1 | 12 | 35 | 1 |  | 56 |
|  | Percent | 3.57\% | 5.36\% | 3.57\% | 1.79\% | 21.43\% | 62.50\% | 1.79\% | 0.00\% | 100.00\% |
| Other | Sum of COUNT2 | 1 | 50 | 2 |  |  | 22 |  |  | 75 |
|  | Percent | 1.33\% | 66.67\% | 2.67\% | 0.00\% | 0.00\% | 29.33\% | 0.00\% | 0.00\% | 100.00\% |
| Restaurant | Sum of COUNT2 | 2 |  |  |  |  | 8 |  |  | 10 |
|  | Percent | 20.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 80.00\% | 0.00\% | 0.00\% | 100.00\% |
| Retail | Sum of COUNT2 |  | 2 |  |  |  | 7 |  |  | 9 |
|  | Percent | 0.00\% | 22.22\% | 0.00\% | 0.00\% | 0.00\% | 77.78\% | 0.00\% | 0.00\% | 100.00\% |
| Warehouse | Sum of COUNT2 |  | 1 |  |  |  | 5 |  | 1 | 7 |
|  | Percent | 0.00\% | 14.29\% | 0.00\% | 0.00\% | 0.00\% | 71.43\% | 0.00\% | 14.29\% | 100.00\% |
| Total Sum of COUNT2 |  | 5 | 98 | 12 | 7 | 14 | 135 | 1 | 5 | 277 |
| Total Percent |  | 1.81\% | 35.38\% | 4.33\% | 2.53\% | 5.05\% | 48.74\% | 0.36\% | 1.81\% | 100.00\% |

Water Heater Tank Wrap by Type

|  |  | EXTANKWRP |  |  |
| :--- | :--- | :--- | ---: | ---: |
| Model Building Type | Data | N | Y | Grand Total |
| Education | Sum of COUNT | 16 | 31 | 47 |
|  | Percentage | $34.04 \%$ | $65.96 \%$ | $100.00 \%$ |
| Grocery | Sum of COUNT | 6 |  | 6 |
|  | Percentage | $100.00 \%$ | $0.00 \%$ | $100.00 \%$ |
| Health | Sum of COUNT | 19 | 5 | 24 |
|  | Percentage | $79.17 \%$ | $20.83 \%$ | $100.00 \%$ |
| Lodging | Sum of COUNT | 34 | 1 | 35 |
|  | Percentage | $97.14 \%$ | $2.86 \%$ | $100.00 \%$ |
| Office | Sum of COUNT | 47 | 4 | 51 |
|  | Percentage | $92.16 \%$ | $7.84 \%$ | $100.00 \%$ |
| Other | Sum of COUNT | 79 |  | 79 |

Loop insulation

|  |  | LOOP_INSUL |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Model Building | Data | N |  | Grand Total |
| Education | Sum of CO percent | $\begin{array}{r} 8 \\ 36.36 \% \end{array}$ | $\begin{array}{r\|} \hline 14 \\ 63.64 \% \end{array}$ | $\begin{array}{r} 22 \\ 100.00 \% \end{array}$ |
| Grocery | Sum of CO percent | $\begin{array}{r} 6 \\ 100.00 \% \end{array}$ | 0.00\% | $\begin{array}{r} \hline 6 \\ 100.00 \% \end{array}$ |
| Health | Sum of CO percent | $\begin{array}{r} 14 \\ 51.85 \% \end{array}$ | $\begin{array}{\|r\|} \hline 13 \\ 48.15 \% \end{array}$ | $\begin{array}{r} 27 \\ 100.00 \% \end{array}$ |
| Lodging | Sum of CO percent | $\begin{array}{r} 7 \\ 21.88 \% \end{array}$ | $\begin{array}{r} \hline 25 \\ 78.13 \% \end{array}$ | $\begin{array}{r} 32 \\ 100.00 \% \end{array}$ |
| Office | Sum of CO percent | $\begin{array}{r} 50 \\ 90.91 \% \end{array}$ |  | $\begin{array}{r\|} \hline 55 \\ 100.00 \% \end{array}$ |
| Other | Sum of CO | 19 | 53 | 72 |

Commercial Non-Electric Model - Data Tables from Site Surveys

| Other | Percentage | $100.00 \%$ | $0.00 \%$ | $100.00 \%$ |
| :--- | :--- | ---: | ---: | ---: |
| Restaurant | Sum of COUNT <br> Percentage | 8 | 8 |  |
| Retail | Sum of COUNT <br> Percentage | $100.00 \%$ | $0.00 \%$ | $100.00 \%$ |
| Warehouse | Sum of COUNT <br> Percentage | $100.00 \%$ | $0.00 \%$ | $100.00 \%$ |
| Total Sum of COUNT | $100.00 \%$ | $0.00 \%$ | $100.00 \%$ |  |
| Total Percentage | 224 | 41 | 265 |  |

Pool Cover $\quad \mathrm{H}=$ Hot Tub $\quad \mathrm{S}=$ Swimming $\mathrm{O}=$ Other
By Building Type

|  |  |  | POOLCOVER |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Model Building Type | TYPE | Data | N |  | Grand Total |
| Lodging | H | Count of POOLCO percent | $\begin{array}{r} 4 \\ 80.00 \% \end{array}$ | $\begin{array}{r} 1 \\ 20.00 \% \end{array}$ | [ 5 |
|  | O | Count of POOLCO percent | $\begin{array}{r} 1 \\ 100.00 \% \end{array}$ | 0.00\% | 100.00\% |
|  | S | Count of POOLCO percent | $\begin{array}{r} 8 \\ 88.89 \% \\ \hline \end{array}$ | $\begin{array}{r} 1 \\ 11.11 \% \end{array}$ | $\begin{array}{r}9 \\ 100.00 \% \\ \hline\end{array}$ |
|  | (blank) | Count of POOLCO percent | 2 2 | 0.00\% | $\begin{array}{r} 2 \\ 100.00 \% \\ \hline \end{array}$ |
| Lodging Count of PO | OVER |  | 15 | 2 | 17 |
| Lodging percent |  |  | 88.24\% | 11.76\% | 100.00\% |
| Office | H | Count of POOLCO percent | 1 $100.00 \%$ | 0.00\% | 1 <br> $100.00 \%$ |
|  | S | Count of POOLCO percent | $\begin{array}{r} 1 \\ 100.00 \% \end{array}$ | 0.00\% | $\begin{array}{r}1 \\ 100.00 \% \\ \hline\end{array}$ |
| Office Count of POOLCOVER |  |  | 2 |  | 2 |
| Office percent |  |  | 100.00\% | 0.00\% | 100.00\% |
| Total Count of POOLCOVER |  |  | 17 | 2 | 19 |
| Total percent |  |  | 89.47\% | 10.53\% | 100.00\% |


| Temperature Contro |  | $\mathrm{H}=\mathrm{Hot}$ Tub | $\mathrm{S}=$ Swimming $\mathrm{O}=$ Other |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | TEMP | CONT |  |  |
| Model Building Type | TYPE | Data | N |  | Y | Grand Total |
| Lodging | H | Count of TEMP_CONTRPercent |  | 0.00\% | $\begin{array}{r} 3 \\ 100.00 \% \\ \hline \end{array}$ | [3 |
|  | O | Count of TEMP_CONTRPercent |  | $0.00 \%$ | $\begin{array}{r} 1 \\ 100.00 \% \\ \hline \end{array}$ | $\begin{array}{r}1 \\ 100.00 \% \\ \hline\end{array}$ |
|  | S | Count of TEMP_C¢ |  | 1 | 5 | 6 |


| Other | percent | $26.39 \%$ | $73.61 \%$ | $100.00 \%$ |
| :--- | :--- | ---: | ---: | ---: |
| Restaurant | Sum of CO <br> percent | 6 | 6 |  |
| Retail | Sum of CO <br> percent | $100.00 \%$ | $0.00 \%$ | $100.00 \%$ |
| Warehouse | Sum of CO <br> percent | $33.33 \%$ | $66.67 \%$ | $100.00 \%$ |
| Total Sum of COUNT | 114 | 114 | 228 |  |
| Total percent | $50.00 \%$ | $50.00 \%$ | $100.00 \%$ |  |

Solar Pool Heater $\mathrm{H}=$ Hot Tub $\mathrm{S}=$ Swimm $\mathrm{O}=$ Other


GDS Associates, Inc.
Page L-88

| Lodging | S | Percent | 16.67\% | 83.33\% | 100.00\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (blank) |  | 0.00\% | $\begin{array}{r} 2 \\ 100.00 \% \end{array}$ | $\begin{array}{r} 2 \\ 100.00 \% \end{array}$ |
| Lodging Count of TEMP_CONTR |  |  | 1 | 11 | 12 |
| Lodging Percent |  |  | 8.33\% | 91.67\% | 100.00\% |
| Office | H |  | $0.00 \%$ | $\begin{array}{r} 1 \\ 100.00 \% \end{array}$ | 1 $100.00 \%$ |
|  | S |  | 0.00\% | $\begin{array}{r} 1 \\ 100.00 \% \end{array}$ | 1 $100.00 \%$ |
| Office Count of TEMP_CONTR |  |  |  | 2 | 2 |
| Office Percent |  |  | 0.00\% | 100.00\% | 100.00\% |
| Total Count of TEMP_CONTR |  |  | 1 | 13 | 14 |
| Total Percent |  |  | 7.14\% | 92.86\% | 100.00\% |

## Window Glazing

By Building Type


| Total Count of Glazing | 3 | 73 | 5 | 81 |
| :--- | ---: | ---: | ---: | ---: |
| Total Percent | $3.70 \%$ | $90.12 \%$ | $6.17 \%$ | $100.00 \%$ |

## Wall Insulation

| Count of Wall Insulation | Wall Insulation |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Model Building Type | Less Than 15 | Mix |  |  | Grand Total |
| Education |  | 5 |  | 4 | 9 |
| Grocery |  | 1 |  |  | 1 |
| Health |  | 5 | 1 | 2 | 8 |
| Lodging |  | 3 | 1 | 8 | 12 |
| Office |  | 9 | 1 | 4 | 14 |
| Other |  | 9 | 1 | 5 | 15 |
| Restaurant |  | 1 |  | 1 | 2 |
| Retail |  | 3 |  | 2 | 5 |
| Warehouse |  | 3 |  |  | 3 |
| Grand Total |  | 39 | 4 | 26 | 69 |

Remaining Factor

## Roof Insulation

| Count of Roof Insulation | Roof Insulation |  |  |
| :---: | :---: | :---: | :---: |
| Model Building Type | Less than 20 Mix | 20 or better | Grand Total |
| Education | 1 | 16 | 8 |
| Grocery | 1 |  | 1 |
| Health | 3 | 6 | 9 |
| Lodging | 5 | 4 | 9 |
| Office | 7 | 2 | 9 |
| Other | 7 | 3 | 10 |
| Restaurant | 1 | 1 | 2 |
| Retail | 2 | 2 | 4 |
| Warehouse | 3 |  | 3 |
| Grand Total | 30 | $1 \quad 24$ | 55 |


| Ventilation - Heat Recovery |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Count With Heat Rє Total Count |  | Percent with Heat Recovery |
| Education | 3 | 11 | 27.27\% |
| Grocery | 0 | 1 | 0.00\% |
| Health | 2 | 8 | 25.00\% |
| Lodging | 2 | 6 | 33.33\% |
| Office | 1 | 14 | 7.14\% |
| Other | 0 | 16 | 0.00\% |
| Restaurant | 0 | 3 | 0.00\% |
| Retail | 0 | 1 | 0.00\% |

## Commercial Non-Electric Model - Data Tables from Site Surveys

Warehouse

EFFICIENT UNIT THRESHOLDS
Type
Steam Boiler
Furnace
Min Efficiency 85
81.5 92
0

N
3
0.00\%

63

## High Efficiency Heating



EMS at facility?
By Building Type

|  |  |  | Q10_EMS |  |
| :--- | :--- | :--- | :--- | :--- |
| Model Building Type | Data | N | Y | Grand Total |

## Demand Controlled Exhaust

|  | Total | Number W Percent With DCE |  |
| :--- | ---: | ---: | :---: | :---: |
| Education | 13 | 4 | $31 \%$ |
| Grocery | 3 | 1 | $33 \%$ |

Commercial Non-Electric Model - Data Tables from Site Surveys

| Education | Count of Q10_EMS Percent | $\begin{array}{r} 3 \\ 21.43 \% \end{array}$ | $\begin{array}{r} 11 \\ 78.57 \% \end{array}$ | $\begin{array}{r} 14 \\ 100.00 \% \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Grocery | Count of Q10_EMS Percent | $\begin{array}{r} 2 \\ 66.67 \% \end{array}$ | $\begin{array}{r} 1 \\ 33.33 \% \end{array}$ | $\begin{array}{r} 3 \\ 100.00 \% \end{array}$ |
| Health | Count of Q10_EMS Percent | $\begin{array}{r} 9 \\ 81.82 \% \end{array}$ | $\begin{array}{r} 2 \\ 18.18 \% \end{array}$ | $\begin{array}{r} 11 \\ 100.00 \% \end{array}$ |
| Lodging | Count of Q10_EMS Percent | $\begin{array}{r} 12 \\ 92.31 \% \end{array}$ | 1 $7.69 \%$ | $\begin{array}{r} 13 \\ 100.00 \% \\ \hline \end{array}$ |
| Office | Count of Q10_EMS Percent | $\begin{array}{r} \hline 10 \\ 55.56 \% \end{array}$ | $\begin{array}{r} 8 \\ 44.44 \% \end{array}$ | $\begin{array}{r} 18 \\ 100.00 \% \\ \hline \end{array}$ |
| Other | Count of Q10_EMS <br> Percent | $\begin{array}{r} 11 \\ 52.38 \% \\ \hline \end{array}$ | $\begin{array}{r} 10 \\ 47.62 \% \\ \hline \end{array}$ | $\begin{array}{r} 21 \\ 100.00 \% \\ \hline \end{array}$ |
| Restaurant | Count of Q10_EMS Percent | $\begin{array}{r} \hline 3 \\ 75.00 \% \\ \hline \end{array}$ | $\begin{array}{r} 1 \\ 25.00 \% \\ \hline \end{array}$ | 4 <br> $100.00 \%$ |
| Retail | Count of Q10_EMS Percent | $\begin{array}{r} \hline 4 \\ 66.67 \% \end{array}$ | 2 $33.33 \%$ |  |
| Warehouse | Count of Q10_EMS Percent | 4 $100.00 \%$ | 0.00\% | $\begin{array}{r}4 \\ 100.00 \% \\ \hline\end{array}$ |
| Total Count of Q10_EMS |  | 58 | 36 | 94 |
| Total Percent |  | 61.70\% | 38.30\% | 100.00\% |


| Health | 7 | 2 |
| :--- | ---: | ---: |
| Lodging | 8 | 2 |
| Office | 2 | $25 \%$ |
| Other | 3 | 1 |
| Restaurant | 4 | 1 |
| Retail | 1 |  |
|  |  |  |
| Total | 41 | 11 |

## Ovens

| Sum of TOT_NONELE | EQUIP_CODE |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Model Building Type | CO | 10 |  |  | Grand Tota |
| Education |  | 3 |  | 25 | 28 |
| Grocery |  | 2 |  | 1 | 3 |
| Health |  | 3 |  | 11 | 14 |
| Lodging |  | 2 | 2 | 16 | 20 |
| Office |  |  |  |  |  |
| Other |  | 0 |  | 0 | 0 |
| Restaurant |  | 0 |  | 0 | 0 |
| Retail |  | 2 |  |  | 2 |
| Grand Total |  | 12 | 2 | 53 | 67 |


[^0]:    Q67D: Skylights or atriums designed to provide light? * Building type_recoded2 Crosstabulation
    $\square$ Building type_recoded2

